

Credibility Dynamics and Disinflation Plans

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Main question: How are *announcements* of future policy able to affect beliefs?

- Models
 - Commitment
 - Discretion
 - Hybrids
- This paper: rational-expectations theory of government *credibility*
 - Insights from reputation

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Inflation Targeting, disinflation plans

- Model: *obstinate*/stubborn/crazy types committed to inflation targets
- Planner (*very likely to not be crazy*) announces targets
- Anticipates reputation dynamics once plan in place, weighs against plan itself

Main result: Planner picks a gradual disinflation

- Does not depend on inertia or 'real' effects, only incentives
- High credibility \neq high reputation
- Story
 - CB values your belief that it follows the plan \implies has incentive to "keep the fiction alive"
 - Incentive does **not** require reputation to be high
 - Strength of the incentive depends on the entire plan
- (Technical but critical) Imperfect control, means $p \in (0, 1)$ continuously
 - Makes some plans *more credible* than others

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 - Makes some plans *more credible* than others \implies **gradualism**

Model

Framework

- A government dislikes inflation and output away from a target $y^* > 0$

$$L_t = \mathbb{E}_t \left[\sum_{s=0}^{\infty} \beta^s \left((y^* - y_{t+s})^2 + \gamma \pi_{t+s}^2 \right) \right] \quad (1)$$

- A Phillips curve relates output to current and expected future inflation

$$\pi_t = \kappa y_t + \beta \mathbb{E}_t [\pi_{t+1}] \quad (2)$$

- The government controls inflation only imperfectly (through g_t)

$$\pi_t = g_t + \epsilon_t$$

with $\epsilon_t \stackrel{iid}{\sim} F_\epsilon$

Behavioral/Stubborn types

- What is the set \mathcal{C} ?
 - ... and associated possible ϕ_c functions
- Consider $\{a_t\}_t$ paths characterized by
 - Starting point a_0
 - Decay rate ω
 - Asymptote χ

$$a_t = \chi + (a_0 - \chi)e^{-\omega t}$$

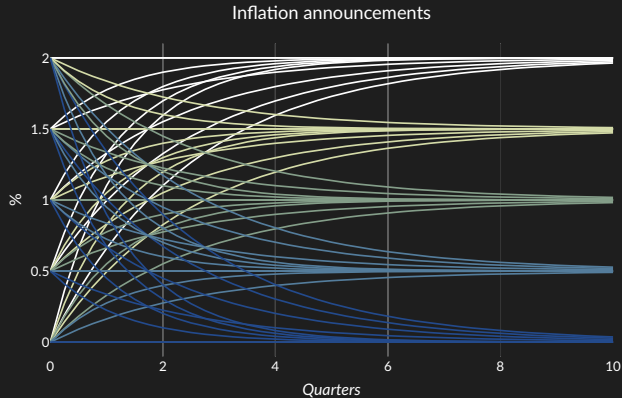
$$\phi(a) = \chi + e^{-\omega}(a - \chi)$$

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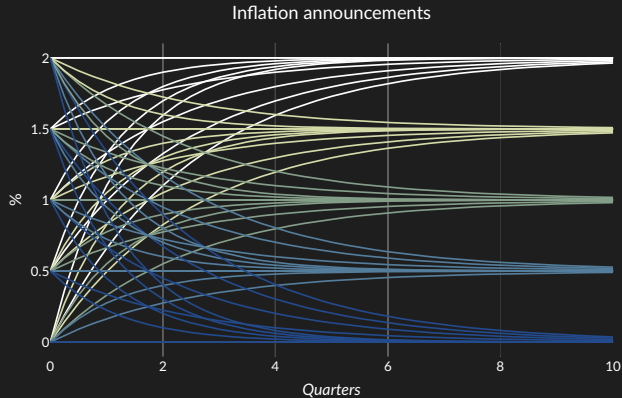
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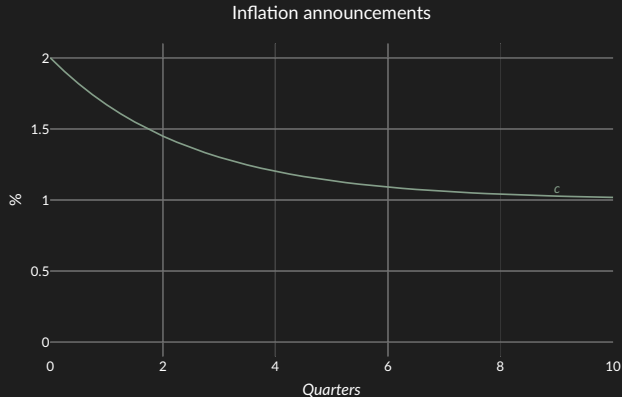
Gameplay

- At $t = 0$, inflation **targets** are announced
 - Type $c \in \mathcal{C}$ says c
 - Rational type strategizes announces r possibly $\in \mathcal{C}$
- At time $t \geq 0$, the government sets inflation
 - Behavioral type $c \in \mathcal{C}$ implements $g_t = a_t^c$
 - Rational type acts strategically chooses $g_t \leq a_t^c$



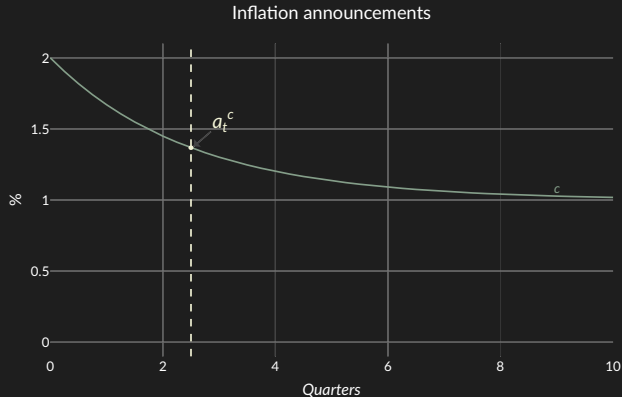
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Equilibrium

Rational type's problem

Given an announcement c ,

- The problem of the rational type is, given expectations g_c^*

$$\mathcal{L}^c(p, a) = \min_g \mathbb{E} \left[(y^* - y)^2 + \gamma \pi^2 + \beta \mathcal{L}^c(p', \phi_c(a)) \right]$$

subject to $\pi = g + \epsilon$

$$\pi = \kappa y + \beta [p' \phi_c(a) + (1 - p') g_c^*(p', \phi_c(a))]$$

$$p' = p + p(1 - p) \frac{f_\epsilon(\pi - a) - f_\epsilon(\pi - g_c^*(p, a))}{p f_\epsilon(\pi - a) + (1 - p) f_\epsilon(\pi - g_c^*(p, a))}$$

- Rational expectations requires g_c^* to be the policy associated with \mathcal{L}^c

How to choose the announcement?

- Payoff of starting plan c with reputation p_0

$$\mathcal{L}^c(p_0, a_0^c)$$

- If in equilibrium gov't announces type c with density $\mu(c)$ when rational,

$$p_0(c; z, \mu) = \frac{z\nu(c)}{z\nu(c) + (1-z)\mu(c)} = \mathcal{B}(c; z, \mu)$$

- We want k and μ such that

$$\int_{\mathcal{C}} \mu(c) = 1$$

$$p_0(c) = \mathcal{B}(c; z, \mu)$$

$$\mathcal{L}(p_0(c), c) = (\geq)k \quad \text{if } \mu(c) > (=)0$$

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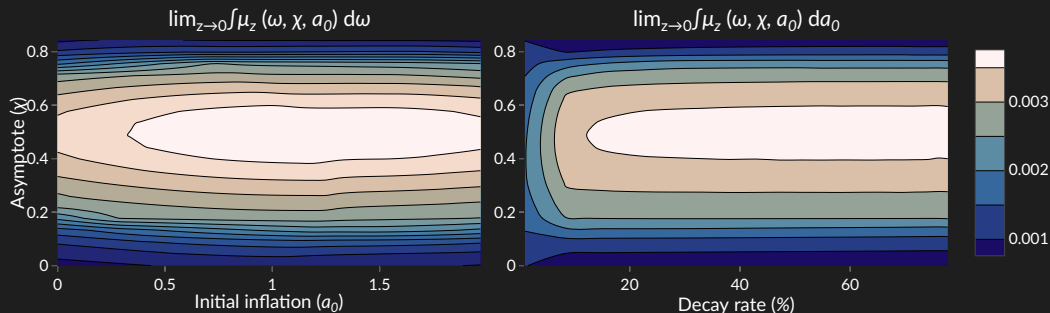
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Equilibrium distribution of announcements

Model solution produces a **distribution** of announcements

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- Gradualism: $\mathbb{P}(a_0 > \chi) = 70.5\%$. $\mathbb{P}(a_0 > 5\chi) = 17.2\%$. $\mathbb{P}(\text{decay} \leq 10\%) = 8.09\%$.
- Imperfect credibility: $\mathbb{P}(\chi = 0) = 1.35\%$.

Extensions: Where are we going with this?

- Model of reputation + imperfect control creates incentives for a gradual disinflation

Questions:

1. Real sources of inertia – how do they interact with gradualist incentives?
2. Fiscal policy, seignorage – two-sided reputation
3. Quantitative version(s):
 - Consumption and nominal rates
 - Open economy: carry-trade and REER
 - Investment and costs of monetary contraction
4. Flexible announcements: liftoff
5. Empirical validation of (1) + (3)

Ideas and comments welcome!

<https://bit.ly/ReputationDraft>

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