

# Uncertainty Premia, Sovereign Default Risk, and State-Contingent Debt

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# Why do governments borrow noncontingent?

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## State-contingent debt instruments

- Decrease default risk
- Reduce cyclicalities of fiscal policy
- Improve risk-sharing

Why aren't they used?

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# Unfavorable prices of state-contingent instruments

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- It seems that these instruments are heavily **discounted** by markets
  - Costa, Chamon, and Ricci (2008) compute wide spreads for Argentine **GDP-warrants**
    - ~300-400bps from default risk of other securities
    - 600-1200bps residual: '**novelty**' premium

This paper proposes a framework that

- Rationalizes **pricing** of SCI + **welfare** analysis
  - With ingredients from resolutions of the equity premium puzzle
- Links unfavorable prices to common 'threshold' structure
  - Example: Argentina's GDP-warrants
- Informs optimal **design** of state-contingent bonds

# Unfavorable prices of state-contingent instruments

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# A framework for pricing state-contingent debt

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- Standard quantitative model of sovereign default with long-term debt
  - Aguiar and Gopinath (2006), Arellano (2008), Hatchondo and Martinez (2012)
- International lenders with concerns about *model misspecification*
  - Preference for **robustness** Hansen and Sargent (2001), Costa (2009), Pouzo and Presno (2016)
- Mechanism: lenders act *as if* the probability of states with low repayment was higher
  - With noncontingent debt, lenders overestimate the default probability
  - Pouzo and Presno (2016) uses robustness to reconcile **spreads** with default **frequencies**
  - In general, probability distortion depends on type and quantity of debt issued

# Main findings

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1. Robust lenders dislike repayment structures with **thresholds** in good times
  - Heavy discounts for these bonds  $\implies$  welfare **losses**
2. Explain most of the 'novelty premium' in Argentina's GDP warrants as **ambiguity** premia
  - Calibration of robustness from *noncontingent* debt only
3. Characterize the **optimal** design and how it changes with robustness
  - With high robustness, want to minimize ex-ante and ex-post contingency

# Roadmap

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- The Model
- Probability Distortions
- Pricing and Welfare
- Quantitative Results
- Concluding Remarks



# The Model

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# The model

We consider a simple two-period model

- The government of a small open economy faces
  - Uncertain endowment  $z$  in the second period
  - A stochastic preference  $\xi$  for defaulting on debt
- The government has access to **one** asset which promises a return  $R(z)$ .
- A few benchmarks

Noncontingent debt	$R(z)$	=	1
Linear indexing	$R^\alpha(z)$	=	$1 + \alpha(y(z) - 1)$
Threshold debt	$R^\tau(z)$	=	$\mathbb{1}(z > \tau)$
Optimal design	$R^*(z; \theta)$	=	chosen state-by-state

# The government's problem

- The government takes as given the **price schedule**  $q(b)$

$$\begin{aligned} & \max_b u(c_1^b) + \beta_b \mathbb{E} \left[ u(c_2^b) - \xi d(b, z, \xi) \right] \\ \text{subject to } & c_1^b = y_1 + q(b)b \\ & c_2^b = y_2(z) - h(z, \Delta)d(b, z, \xi) - (1 - d(b, z, \xi))R(z)b \end{aligned}$$

where

$$h(z, \Delta) = \phi y_2(z) \Delta + (1 - \phi) y_2(z)^2 \Delta$$

- In the second period, **default** if

$$\underbrace{u(y_2(z) - h(z, \Delta)) - \xi}_{\text{v. default}} > \underbrace{u(y_2(z) - R(z)b)}_{\text{v. repayment}}$$

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# The lenders' problem

Foreign lenders are less standard and have **multiplier preferences**

$$\begin{aligned} & \max c_1^L - \frac{\beta}{\theta} \log (\mathbb{E} [\exp(-\theta v_2^L)]) \\ & \text{subject to } v_2^L = c_2^L \\ & c_2^L = w_2 + (1 - d(b, z, \xi))R(z)b \\ & c_1^L = w_1 - q_1 b \end{aligned}$$

Lenders provide us with an **Euler equation** to price the debt

$$q(b; R) = \beta \mathbb{E} \left[ \frac{\exp(-\theta c_2^L)}{\mathbb{E} [\exp(-\theta c_2^L)]} (1 - d(b, z, \xi))R(z) \right]$$

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- The lenders' Euler equation explains the sources of the **spreads** they charge
- Call  $M = \beta \frac{\exp(-\theta c_2^L)}{\mathbb{E}[\exp(-\theta c_2^L)]}$  the stochastic discount factor

$$\begin{aligned} q(b; R) &= \beta \mathbb{E} \left[ \frac{\exp(-\theta c_2^L)}{\mathbb{E}[\exp(-\theta c_2^L)]} (1 - d(b, z, \xi)) R(z) \right] \\ &= \underbrace{\beta \mathbb{E} [(1 - d)R]}_{= q_{RE}} + \underbrace{\mathbb{E} [1 - d] \operatorname{cov}(M, R)}_{= q_{\theta}^{\text{cont}}} + \underbrace{\mathbb{E} [R] \operatorname{cov}(1 - d, M)}_{= q_{\theta}^{\text{def}}} \end{aligned}$$

- The debt price is a rational-expectations price and two sources of **ambiguity** premia

Interpret lenders' stochastic discount factor as **probability distortions**

- For a random variable  $X$

$$\tilde{\mathbb{E}}[X] = \mathbb{E} \left[ \frac{\exp(-\theta c_2^L)}{\mathbb{E}[\exp(-\theta c_2^L)]} X \right]$$

- $\tilde{\mathbb{E}}$  **tilts** probabilities towards *less-favorable* states for lenders
- Obs The tilting is endogenous to the lenders' **outcomes**



## Distorted probabilities

Interpret lenders' stochastic discount factor as **probability distortions**

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# Probability Distortions

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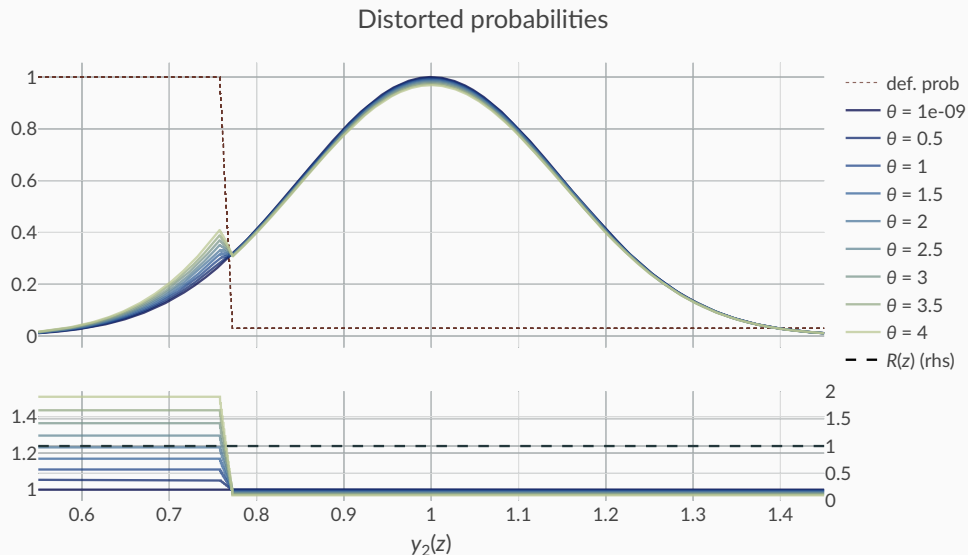
Costa, Chamon, and Ricci (2008) study the GDP-warrants issued by Argentina

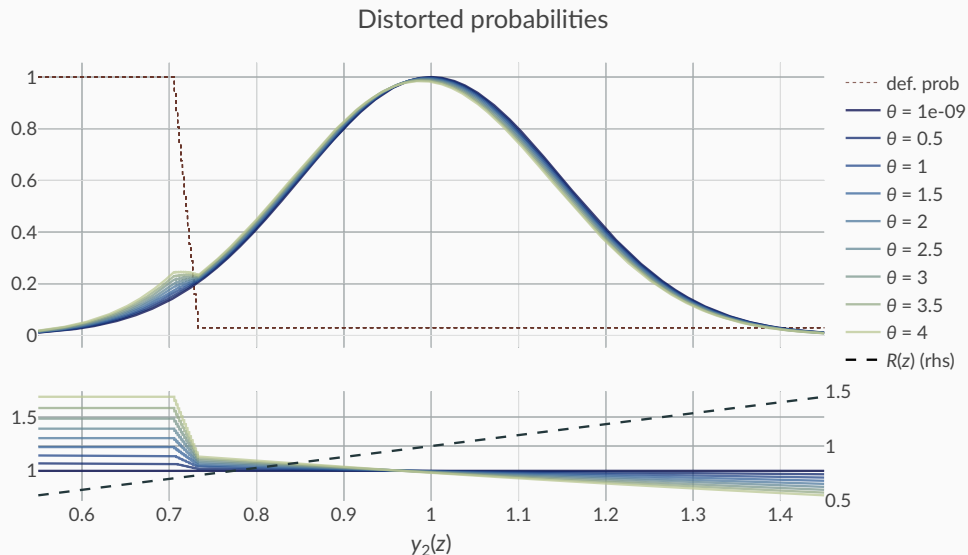
- The warrant paid if
  - Output *growth* above pre-set level (4.3% initially, later 3%)
  - Output *level* above the compounded cutoff growth
  - There is also a cap on total payments
- Pricing
  - Spreads of about 1000bps since end-2006 (higher before)
  - About 300 bps explained by default risk (of other securities)

# Parametrization

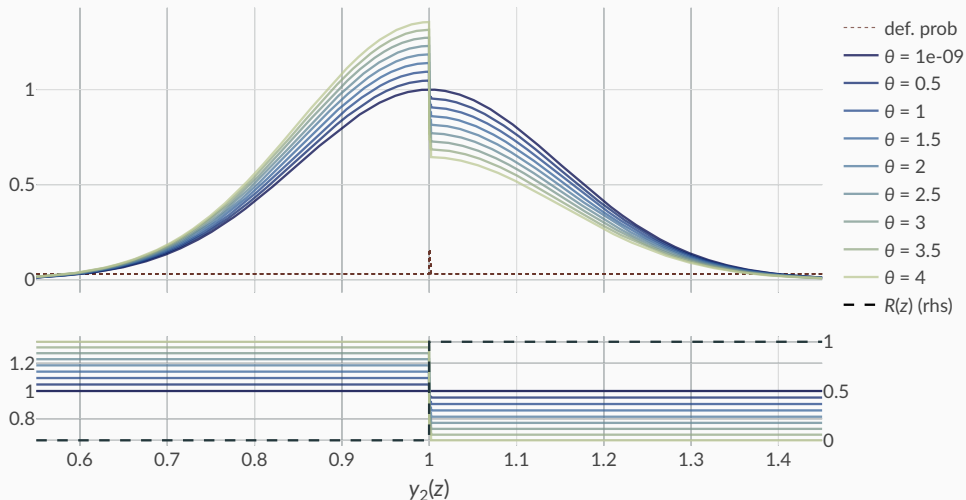
We represent this bond with threshold debt, one period = five years, and

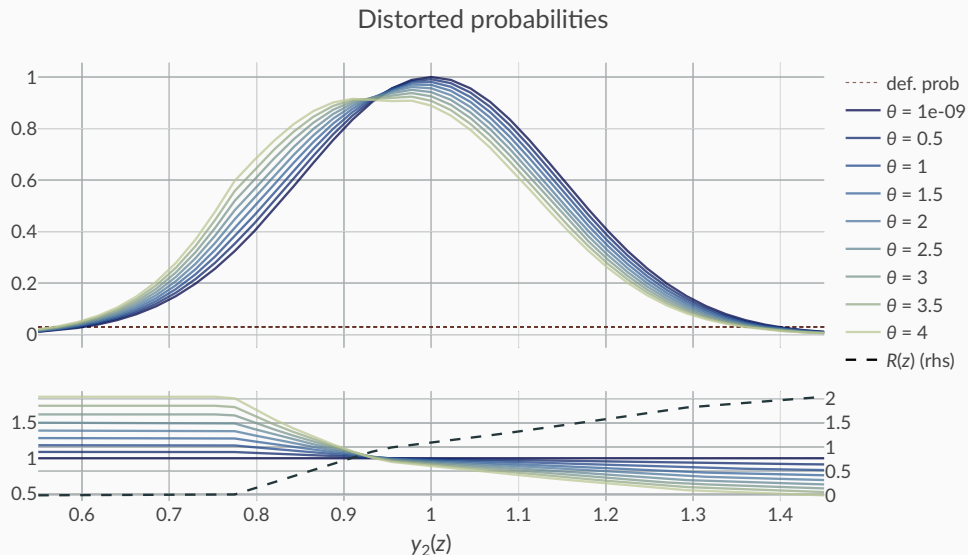
Parameter	Target	Value
$\beta_b$	Borrower's discount rate	6% ann.
$\beta$	Risk-free rate	3% ann.
$\gamma$	Borrower's risk aversion	2
$\Delta$	Output cost of default	20%
$g$	Expected growth rate	8% ann.
$k$	Threshold for repayment	50%



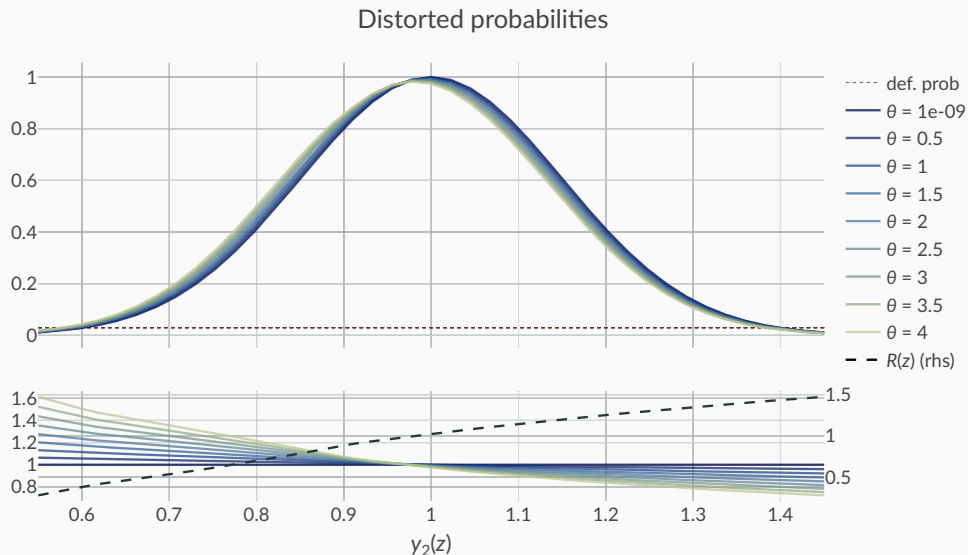


Distorted probabilities

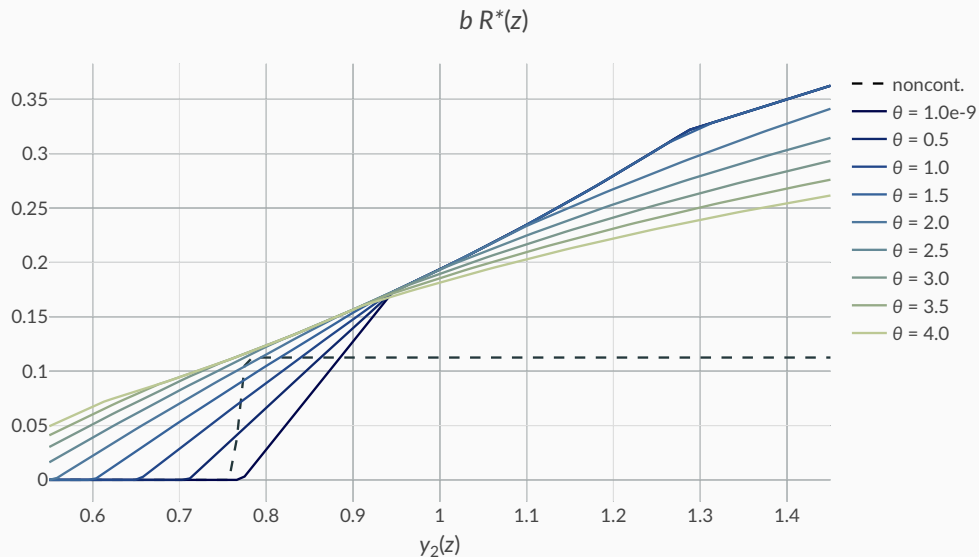








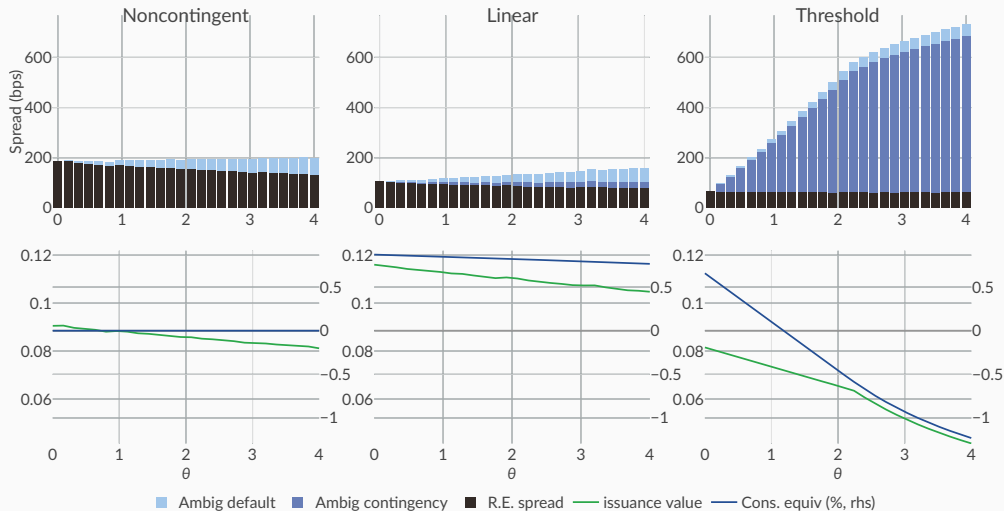
# Design of debt



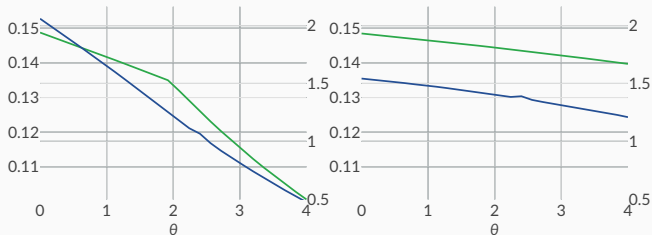
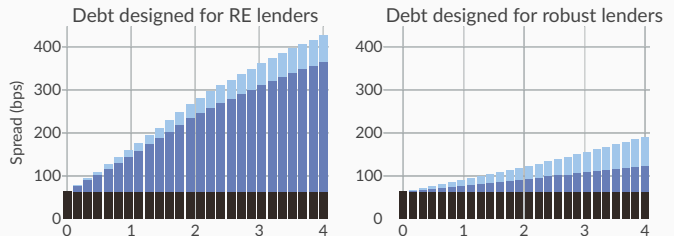
# Pricing and Welfare

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# Parametric debt types



# Optimal debt designs



■ Ambig default ■ Ambig contingency ■ R.E. spread — issuance value — Cons. equiv (% rhs)

## Quantitative Results

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- Infinite horizon, small-open economy
- Long-term debt, debt issued at  $t$  pays coupon at  $t + s$

$$\max \{0, (1 - \delta)^{s-1} (1 + \alpha(y_s - 1)) \mathbb{1}(y_s > \tau)\}$$

- Default triggers exclusion + TFP costs for an amount of periods  $\sim \text{Geo}(\psi)$

# Calibration

	Parameter	Chatterjee and Eyigungor (2012)	Pouzo and Presno (2016)
Sovereign's risk aversion	$\gamma$	2	2
Interest rate	$r$	0.01	0.01
Income autocorrelation coefficient	$\rho$	0.9485	0.9484
Standard deviation of innovations	$\sigma_{\epsilon}$	0.027	0.02
Reentry probability	$\psi$	0.0385	0.0385
Duration of debt	$\delta$	0.05	0.05
Discount factor	$\beta$	0.95402	0.9627
Default cost: linear	$d_0$	-0.18819	-0.255
Default cost: quadratic	$d_1$	0.24558	0.296
Degree of robustness	$\theta$	0	1.62
Linear coupon indexation	$\alpha$	0	0
Coupon repayment threshold	$\tau$	$-\infty$	$-\infty$

Table 1: Parameter values for the baseline parametrizations.



Statistic	Rational Expectations			$\theta = 1.6155$ (benchmark)		
	Noncontingent	Threshold	$\alpha = 1$	Noncontingent	Threshold	$\alpha = 1$
Spread	8.1	0.36	7.2	8.15	11.1	7.1
Std Spread	4.5	0.23	3.7	4.6	1.58	3.6
Debt	48.7	116.5	50.8	44.0	67.6	46.1
Std(c)/Std(y)	1.24	0.82	1.22	1.25	0.84	1.23
Corr(y,c)	0.98	0.55	0.98	0.98	0.93	0.98
Corr(y,tb/y)	-0.71	0.54	-0.67	-0.68	0.52	-0.64
Corr(y,spread)	-0.77	-0.87	-0.79	-0.76	-0.63	-0.77
Default Prob	5.5	0.3	5.3	3.0	0.0	2.6
Welfare Gains	-	1.19	0.09	-	-0.37	0.07

**Table 2:** Statistics based on Pouzo and Presno (2016)

Note: Threshold debt pays if income is above the mean and payments are linearly indexed with  $\alpha = 1$ .

# Optimal design of state-contingent debt

Statistic	Chatterjee and Eyigungor (2012)		Pouzo and Presno (2016)	
	Rational Expectations	Robustness	Rational Expectations	Robustness
	$\tau = 0.75, \alpha = 4$	$\tau = 0.8, \alpha = 3$	$\tau = 0.875, \alpha = 7$	$\tau = 0.875, \alpha = 5$
Spread	0.02	2.83	0.1	2.8
Std Spread	0.02	0.11	0.04	0.13
Debt	119.8	95.7	79.3	65.9
Std(c)/Std(y)	0.8	0.99	0.76	0.96
Corr(y,c)	0.99	0.98	0.99	0.98
Corr(y,tb/y)	0.98	0.13	0.98	0.25
Corr(y,spread)	-0.42	-0.17	-0.91	-0.67
Default Prob	0.04	0.17	0.1	0.23
Welfare Gains	3.2	1.44	1.79	0.79

Table 3: Statistics based on Chatterjee and Eyigungor (2012) and Pouzo and Presno (2016) under the optimal state-contingent bond with and without robust lenders.

## Concluding Remarks

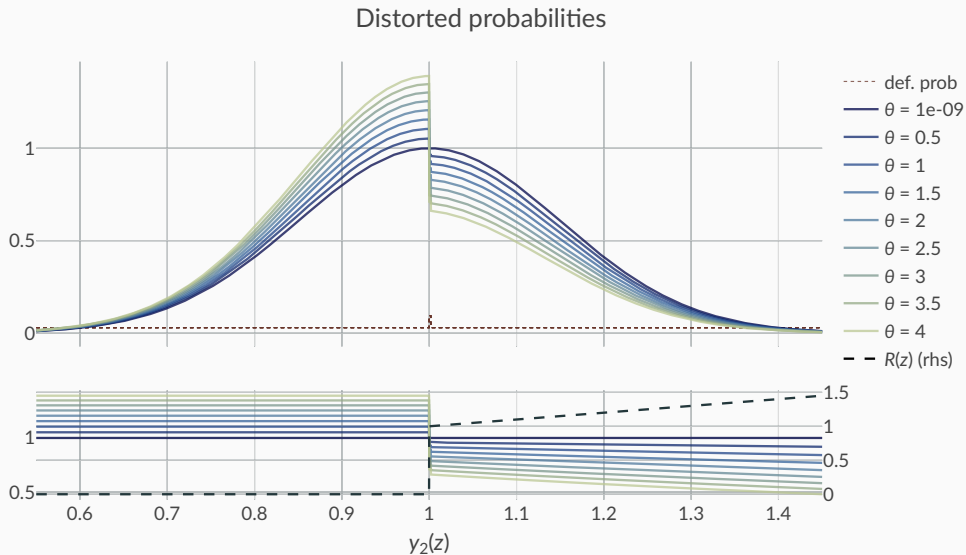
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## Concluding Remarks

- Robustness is a viable explanation for high **spreads** on state-contingent debt
  - We explain about **60%** of the spreads on Argentine GDP-warrants
    - ... 90% with  $\theta = 4$
  - Realistic parametrization but stylized model
- Key takeaway: robustness heavily discounts thresholds in likely states
- Other findings
  - 'Threshold' debt can **worsen** welfare relative to noncontingent
    - But good idea without robustness
  - '**Linear**-indexed' debt can potentially do better
  - Characterized the optimal state-contingent instrument with robust lenders
    - Different than for rational-expectations lenders!



# Distorted probabilities – threshold+linear debt

[◀ Back](#)

Statistic	Rational Expectations (benchmark)			$\theta = 1.6155$		
	Noncontingent	Threshold	$\alpha = 1$	Noncontingent	Threshold	$\alpha = 1$
Spread	8.5	0.6	6.8	8.4	15.5	7.1
Std Spread	4.3	0.4	3.0	4.4	2.3	3.1
Debt	69.9	159.6	74.4	62.6	87.7	67.2
Std(c)/Std(y)	1.24	0.83	1.21	1.25	0.82	1.22
Corr(y,c)	0.98	0.53	0.98	0.98	0.94	0.98
Corr(y,tb/y)	-0.7	0.52	-0.62	-0.67	0.58	-0.6
Corr(y,spread)	-0.77	-0.87	-0.78	-0.75	-0.61	-0.77
Default Prob	5.8	0.56	5.3	2.3	0.12	1.8
Welfare Gains	-	1.86	0.27	-	-0.87	0.2

Table 4: Statistics based on Chatterjee and Eyigungor (2012)

Note: Threshold debt pays if income is above the mean and payments are linearly indexed with  $\alpha = 1$ .

# CARA

Euler equations of a rational-expectations agent with CARA preferences and access to a risk-free bond

$$q = \beta \mathbb{E} \left[ \frac{u'(c_2)}{u'(c_1)} R \right] = \beta \mathbb{E} \left[ \frac{\exp(-\gamma c_2)}{\exp(-\gamma c_1)} R \right]$$
$$\frac{1}{1+r} = \beta \mathbb{E} \left[ \frac{u'(c_2)}{u'(c_1)} \right]$$

hence

$$q = \beta \mathbb{E} \left[ \frac{\exp(-\gamma c_2)}{\beta(1+r) \mathbb{E} [\exp(-\gamma c_2)]} R \right]$$

Same as robustness in two periods, in general the robust sdf is

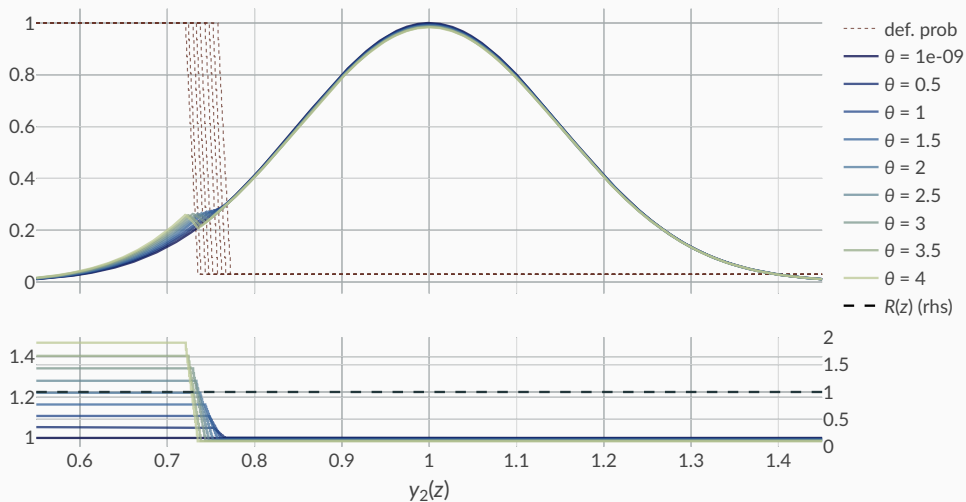
$$q = \beta \mathbb{E} \left[ \frac{\exp(-\theta \mathbf{v}')}{\mathbb{E} [\exp(-\theta \mathbf{v}')] } R \right]$$



# Distorted probabilities – noncontingent debt

[◀ Back](#)

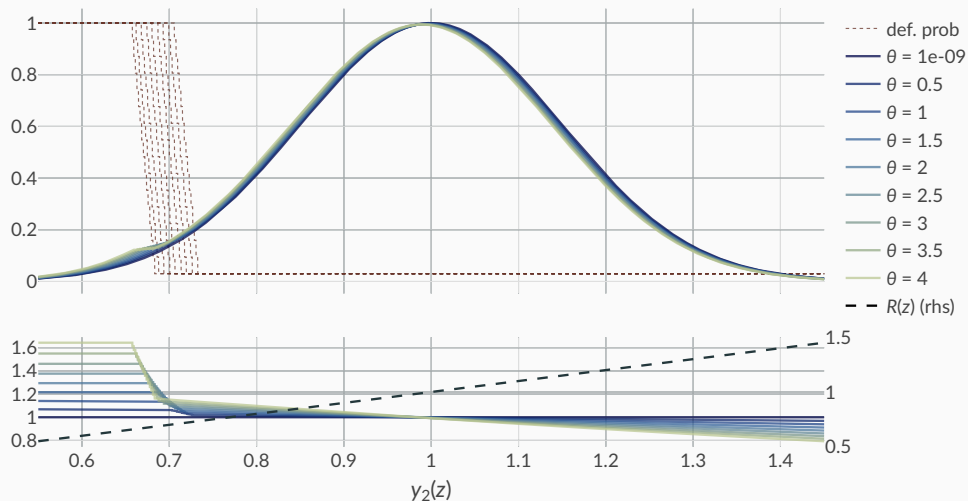
Distorted probabilities



# Distorted probabilities – linearly indexed debt

[◀ Back](#)

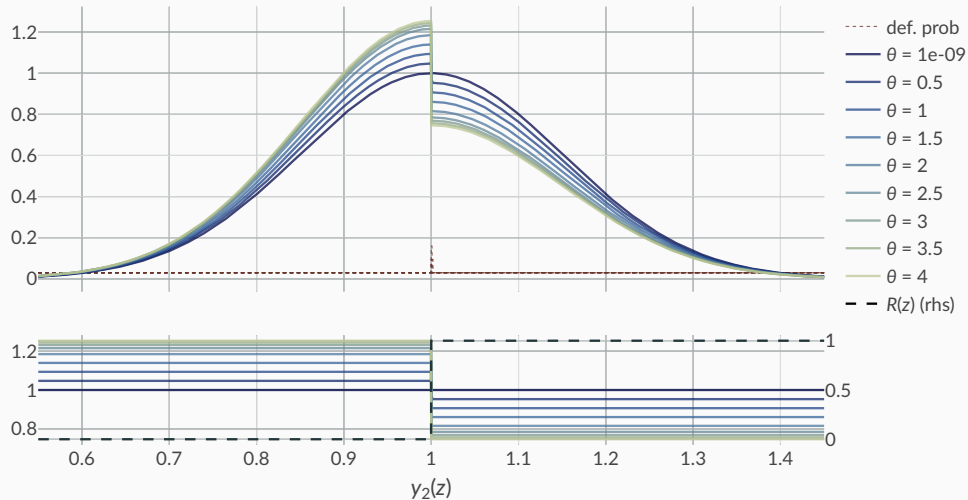
Distorted probabilities



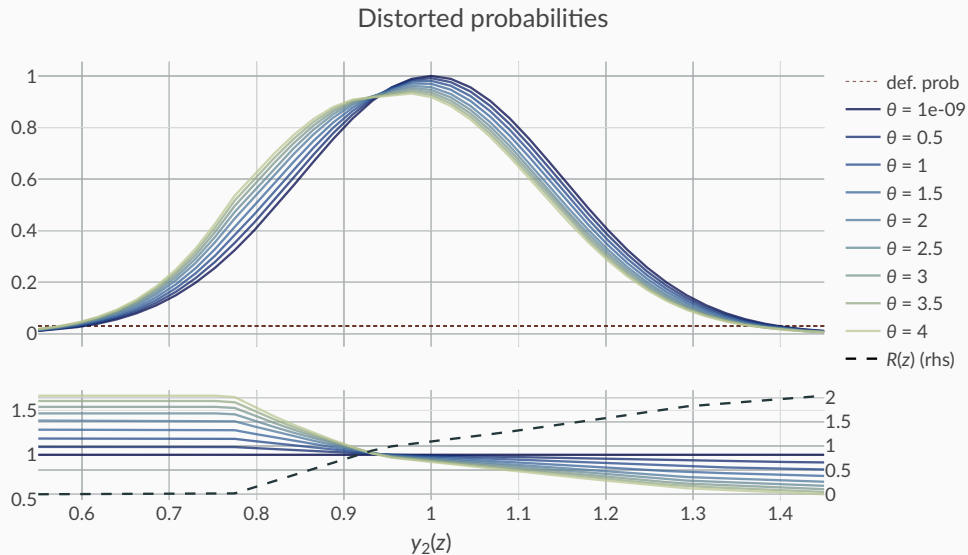
# Distorted probabilities – threshold debt

[◀ Back](#)

Distorted probabilities



# Distorted probabilities – debt for RE lenders

[◀ Back](#)

# Distorted probabilities – debt for robust lenders

[◀ Back](#)