

Uncertainty Premia, Sovereign Default Risk, and State-Contingent Debt

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Why do governments borrow noncontingent?

State-contingent debt instruments

- Decrease default risk
- Reduce cyclicalities of fiscal policy
- Improve risk-sharing

Why aren't they used?

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Unfavorable prices of state-contingent instruments

- It seems that these instruments are heavily **discounted** by markets
 - Costa, Chamon, and Ricci (2008) compute wide spreads for Argentine **GDP-warrants**
 - ~300-400bps from default risk of other securities
 - 600-1200bps residual: '**novelty**' premium

This paper proposes a framework that

- Rationalizes **pricing** of SCI + **welfare** analysis
 - With ingredients from resolutions of the equity premium puzzle
- Links unfavorable prices to common 'threshold' structure
 - Example: Argentina's GDP-warrants
- Informs optimal **design** of state-contingent bonds

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A framework for pricing state-contingent debt

- Standard quantitative model of sovereign default with long-term debt
 - Aguiar and Gopinath (2006), Arellano (2008), Hatchondo and Martinez (2012)
- International lenders with concerns about *model misspecification*
 - Preference for **robustness** Hansen and Sargent (2001), Costa (2009), Pouzo and Presno (2016)
- Mechanism: lenders act *as if* the probability of states with low repayment was higher
 - With noncontingent debt, lenders overestimate the default probability
 - Pouzo and Presno (2016) uses robustness to reconcile **spreads** with default **frequencies**
 - In general, probability distortion depends on type and quantity of debt issued

Main findings

1. Robust lenders dislike repayment structures with **thresholds** in good times
 - Heavy discounts for these bonds \implies welfare **losses**
2. Explain most of the 'novelty premium' in Argentina's GDP warrants as **ambiguity** premia
 - Calibration of robustness from *noncontingent* debt only
3. Characterize the **optimal** design and how it changes with robustness
 - With high robustness, want to minimize ex-ante and ex-post contingency

Roadmap

- The Model
- Probability Distortions
- Pricing and Welfare
- Quantitative Results
- Concluding Remarks

The Model

The model

We consider a simple two-period model

- The government of a small open economy faces
 - Uncertain endowment z in the second period
 - A stochastic preference ξ for defaulting on debt
- The government has access to **one** asset which promises a return $R(z)$.
- A few benchmarks

| | | | |
|--------------------|------------------|---|------------------------|
| Noncontingent debt | $R(z)$ | = | 1 |
| Linear indexing | $R^\alpha(z)$ | = | $1 + \alpha(y(z) - 1)$ |
| Threshold debt | $R^\tau(z)$ | = | $\mathbb{1}(z > \tau)$ |
| Optimal design | $R^*(z; \theta)$ | = | chosen state-by-state |

The government's problem

- The government takes as given the **price schedule** $q(b)$

$$\begin{aligned} & \max_b u(c_1^b) + \beta_b \mathbb{E} \left[u(c_2^b) - \xi d(b, z, \xi) \right] \\ \text{subject to } & c_1^b = y_1 + q(b)b \\ & c_2^b = y_2(z) - h(z, \Delta)d(b, z, \xi) - (1 - d(b, z, \xi))R(z)b \end{aligned}$$

where

$$h(z, \Delta) = \phi y_2(z) \Delta + (1 - \phi) y_2(z)^2 \Delta$$

- In the second period, **default** if

$$\underbrace{u(y_2(z) - h(z, \Delta)) - \xi}_{\text{v. default}} > \underbrace{u(y_2(z) - R(z)b)}_{\text{v. repayment}}$$

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The lenders' problem

Foreign lenders are less standard and have **multiplier preferences**

$$\begin{aligned} & \max c_1^L - \frac{\beta}{\theta} \log (\mathbb{E} [\exp(-\theta v_2^L)]) \\ & \text{subject to } v_2^L = c_2^L \\ & c_2^L = w_2 + (1 - d(b, z, \xi))R(z)b \\ & c_1^L = w_1 - q_1 b \end{aligned}$$

Lenders provide us with an **Euler equation** to price the debt

$$q(b; R) = \beta \mathbb{E} \left[\frac{\exp(-\theta c_2^L)}{\mathbb{E} [\exp(-\theta c_2^L)]} (1 - d(b, z, \xi))R(z) \right]$$

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- The lenders' Euler equation explains the sources of the **spreads** they charge
- Call $M = \beta \frac{\exp(-\theta c_2^L)}{\mathbb{E}[\exp(-\theta c_2^L)]}$ the stochastic discount factor

$$\begin{aligned} q(b; R) &= \beta \mathbb{E} \left[\frac{\exp(-\theta c_2^L)}{\mathbb{E}[\exp(-\theta c_2^L)]} (1 - d(b, z, \xi)) R(z) \right] \\ &= \underbrace{\beta \mathbb{E} [(1 - d)R]}_{= q_{RE}} + \underbrace{\mathbb{E} [1 - d] \operatorname{cov}(M, R)}_{= q_{\theta}^{\text{cont}}} + \underbrace{\mathbb{E} [R] \operatorname{cov}(1 - d, M)}_{= q_{\theta}^{\text{def}}} \end{aligned}$$

- The debt price is a rational-expectations price and two sources of **ambiguity** premia

Distorted probabilities

Interpret lenders' stochastic discount factor as **probability distortions**

- For a random variable X

$$\tilde{\mathbb{E}}[X] = \mathbb{E} \left[\frac{\exp(-\theta c_2^L)}{\mathbb{E}[\exp(-\theta c_2^L)]} X \right]$$

- $\tilde{\mathbb{E}}$ **tilts** probabilities towards *less-favorable* states for lenders
- Obs The tilting is endogenous to the lenders' **outcomes**

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Probability Distortions

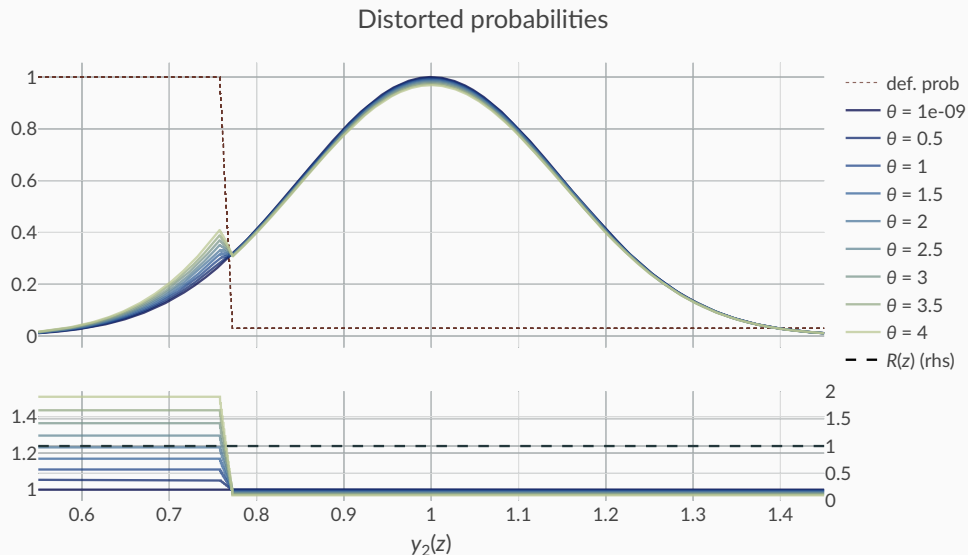
Costa, Chamon, and Ricci (2008) study the GDP-warrants issued by Argentina

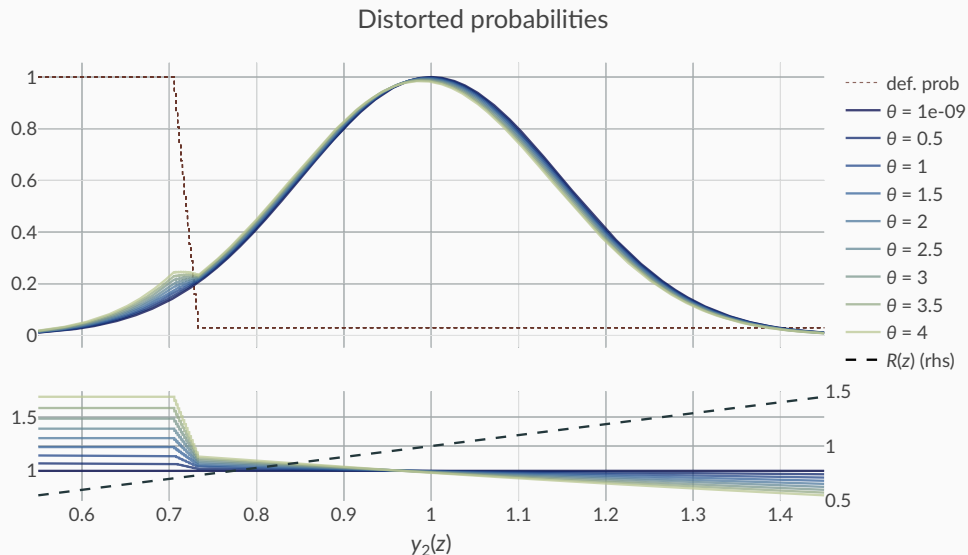
- The warrant paid if
 - Output *growth* above pre-set level (4.3% initially, later 3%)
 - Output *level* above the compounded cutoff growth
 - There is also a cap on total payments
- Pricing
 - Spreads of about 1000bps since end-2006 (higher before)
 - About 300 bps explained by default risk (of other securities)

Parametrization

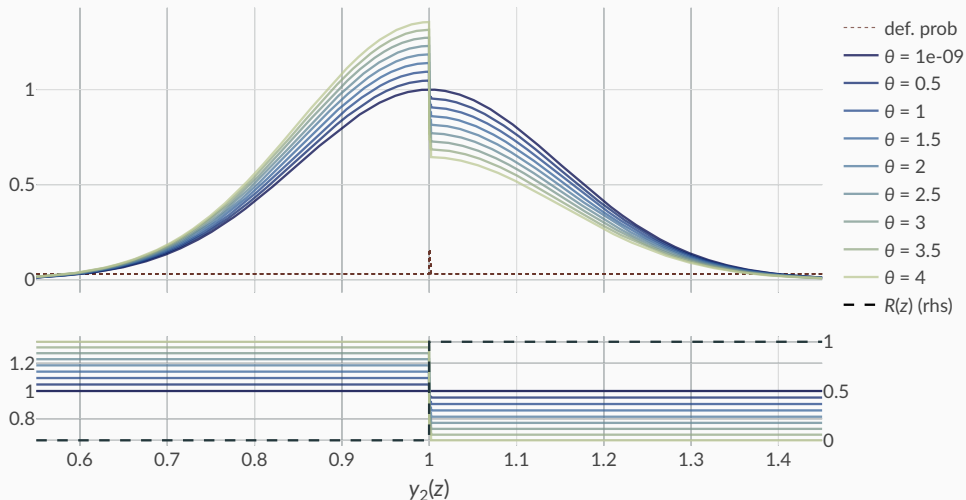
We represent this bond with threshold debt, one period = five years, and

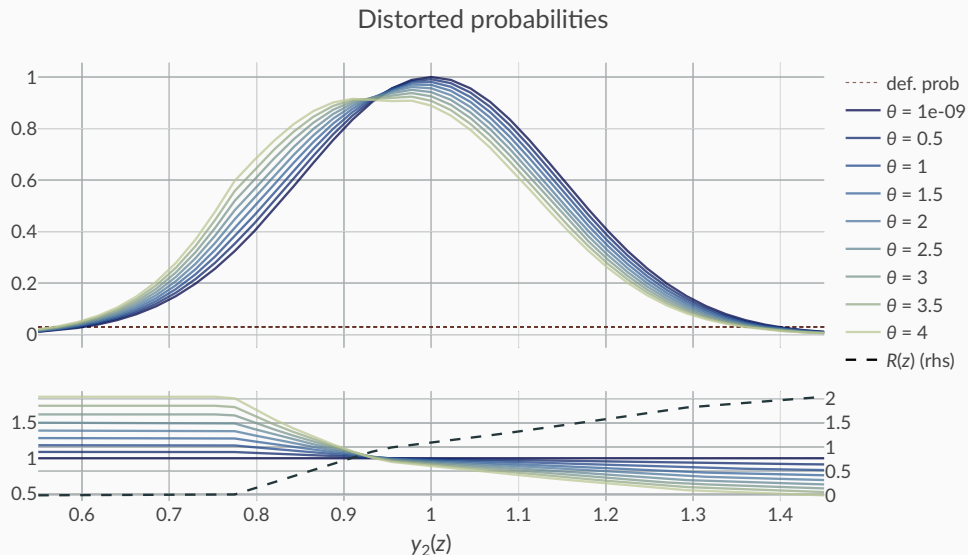
| Parameter | Target | Value |
|-----------|--------------------------|---------|
| β_b | Borrower's discount rate | 6% ann. |
| β | Risk-free rate | 3% ann. |
| γ | Borrower's risk aversion | 2 |
| Δ | Output cost of default | 20% |
| g | Expected growth rate | 8% ann. |
| k | Threshold for repayment | 50% |

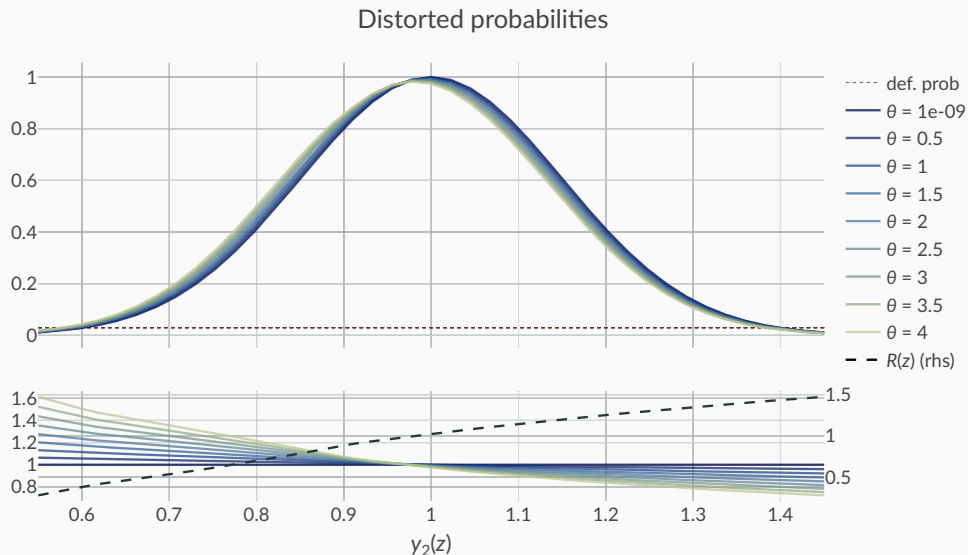




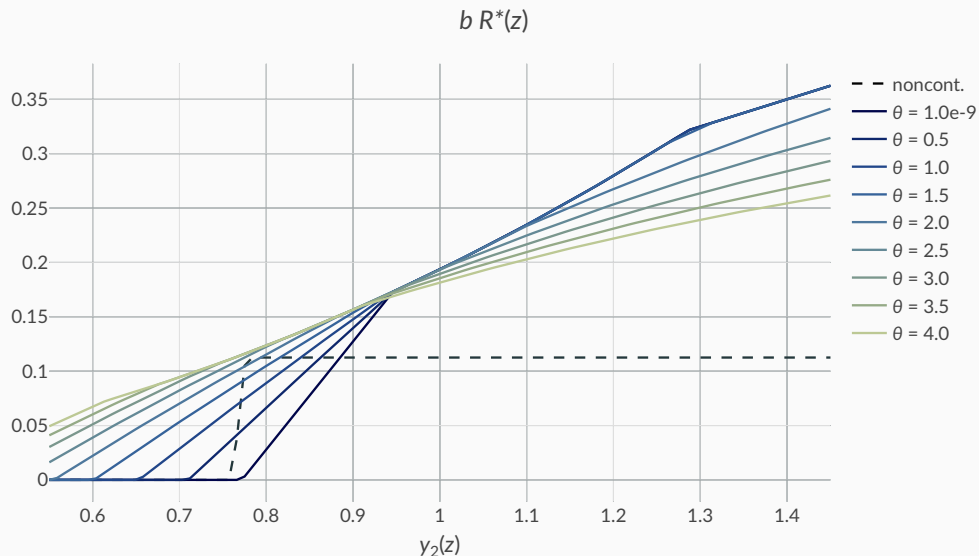
Distorted probabilities







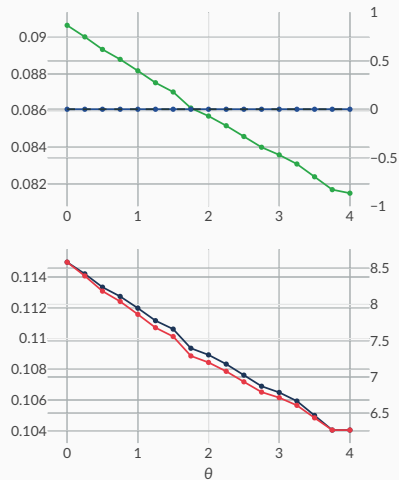
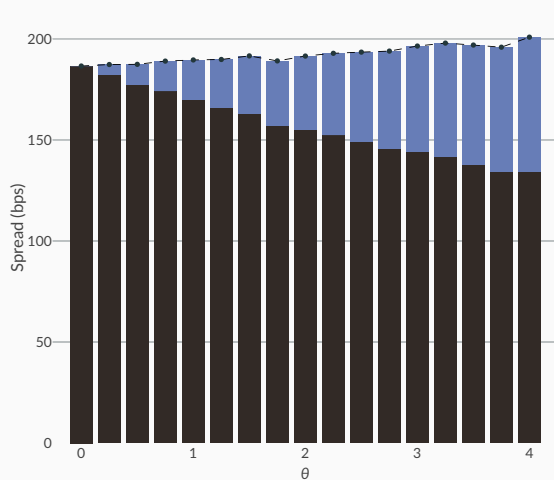
Design of debt



Pricing and Welfare

Noncontingent debt

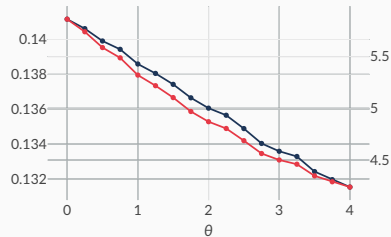
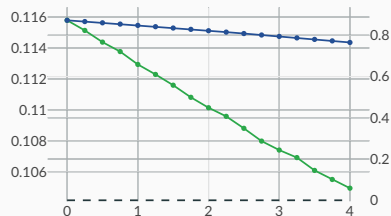
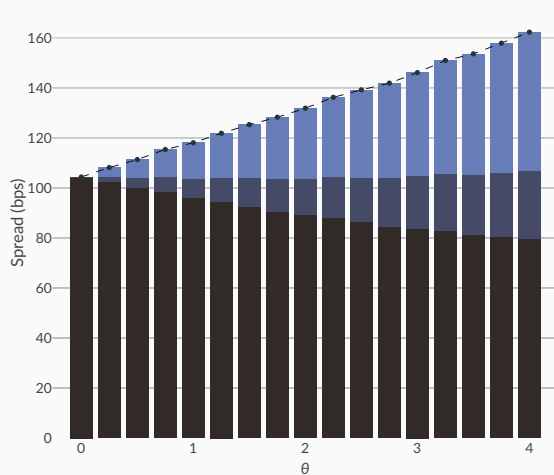
Debt with $\alpha = 0.0$, $k = 0.0$



Ambig default Ambig contingency R.E. spread Cons. equiv. (% rhs) issuance value def. prob. (% rhs) debt

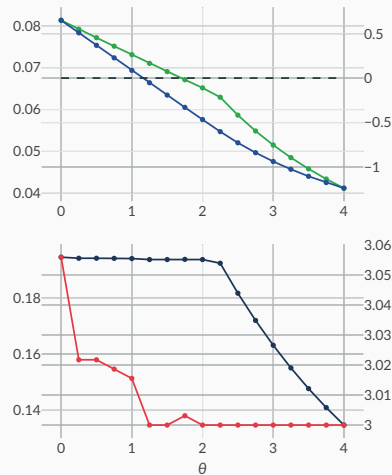
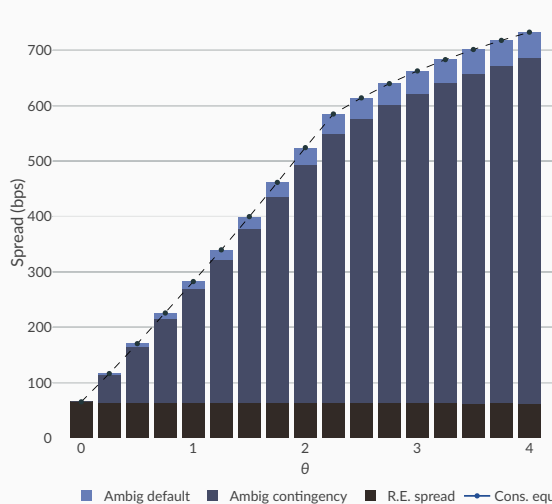
Linearly indexed debt

Debt with $\alpha = 1.0$, $k = 0.0$

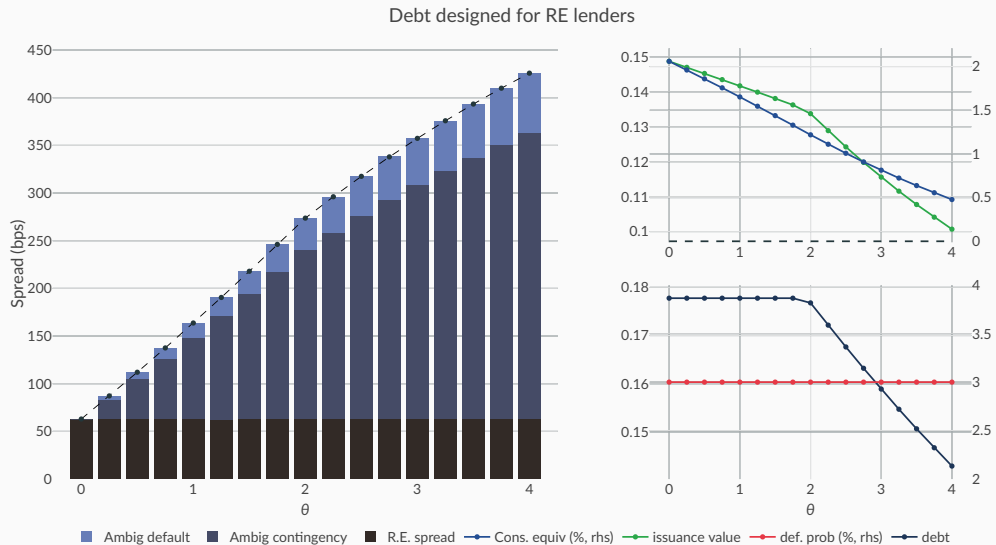


Ambig default Ambig contingency R.E. spread Cons. equiv (% , rhs) issuance value def. prob (% , rhs) debt

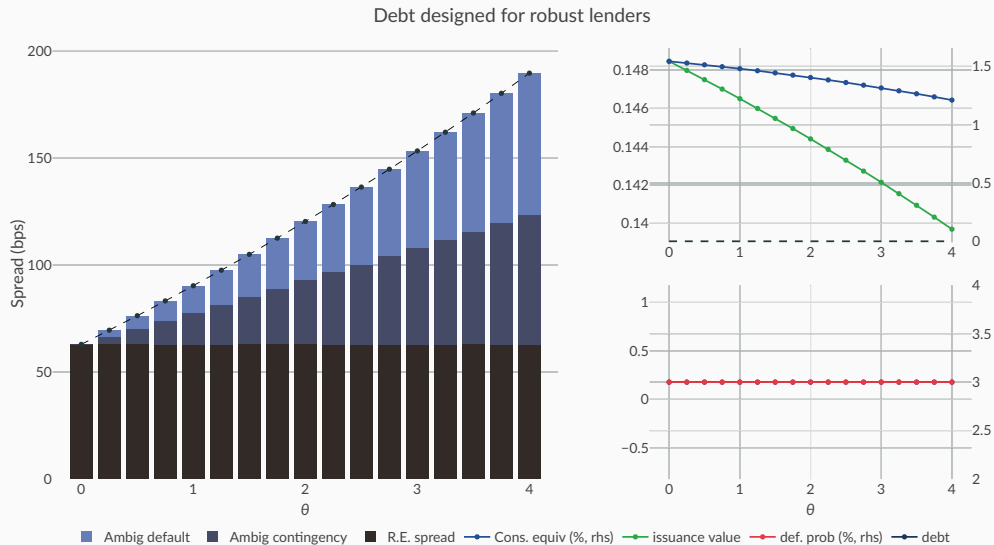
Debt with $\alpha = 0.0$, $k = 0.5$



Debt designed for RE lenders



Debt designed for robust lenders



Quantitative Results

| Statistic | Rational Expectations (benchmark) | | | $\theta = 1.6155$ | | |
|----------------|-----------------------------------|-----------|--------------|-------------------|-----------|--------------|
| | Noncontingent | Threshold | $\alpha = 1$ | Noncontingent | Threshold | $\alpha = 1$ |
| Spread | 8.4 | 0.0 | 5.6 | 8.5 | 13.3 | 6.8 |
| Std Spread | 4.7 | 0.0 | 2.9 | 4.6 | 2.0 | 3.1 |
| Debt | 67.3 | 73.4 | 69.6 | 61.8 | 69.9 | 66.0 |
| Std(c)/Std(y) | 1.2 | 0.82 | 1.14 | 1.25 | 0.84 | 1.2 |
| Corr(y,c) | 0.98 | 0.89 | 0.98 | 0.98 | 0.96 | 0.98 |
| Corr(y,tb/y) | -0.68 | 0.55 | -0.56 | -0.67 | 0.57 | -0.59 |
| Corr(y,spread) | -0.8 | - | -0.84 | -0.76 | -0.13 | -0.8 |
| Default Prob | 5.4 | 0.0 | 4.5 | 2.3 | 0.0 | 1.8 |
| Welfare Gains | - | 0.41 | 0.33 | - | -0.84 | 0.21 |

Table 1: Statistics based on Chatterjee and Eyigungor (2012)

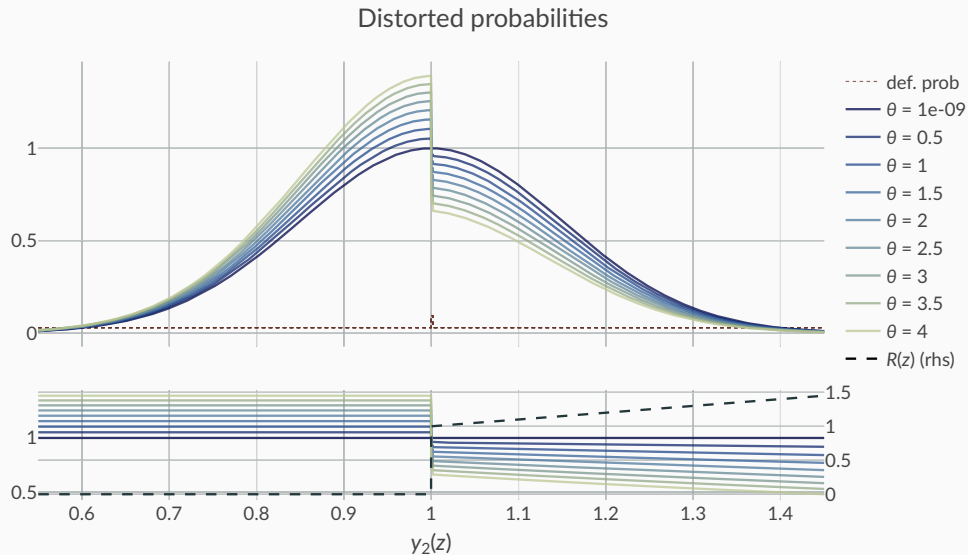
Note: Threshold debt pays if income is above the mean and payments are linearly indexed with $\alpha = 1$.

Concluding Remarks

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- Robustness is a viable explanation for high **spreads** on state-contingent debt
 - We explain about **60%** of the spreads on Argentine GDP-warrants
 - ... 90% with $\theta = 4$
 - Realistic parametrization but stylized model
- Key takeaway: robustness heavily discounts thresholds in likely states
- Other findings
 - 'Threshold' debt can **worsen** welfare relative to noncontingent
 - But good idea without robustness
 - '**Linear**-indexed' debt can potentially do better
 - Characterized the optimal state-contingent instrument with robust lenders
 - Different than for rational-expectations lenders!

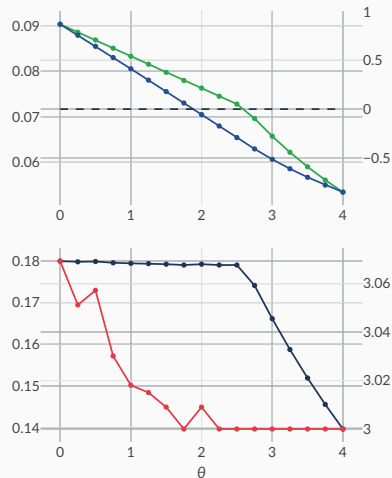
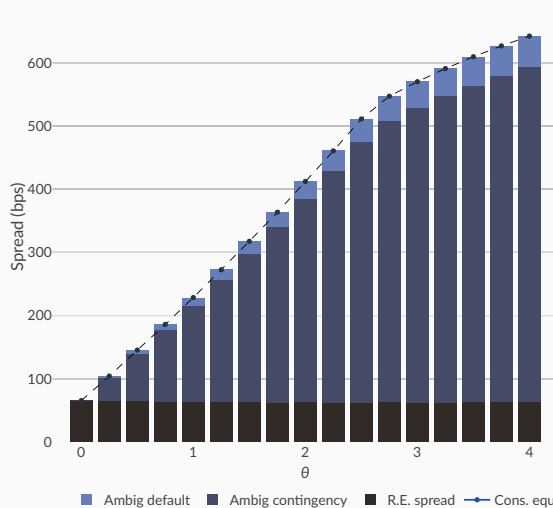
Distorted probabilities – threshold+linear debt

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Threshold debt (lower threshold)

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Debt with $\alpha = 0.0$, $k = 0.4$



| Statistic | Rational Expectations | | | $\theta = 1.6155$ (benchmark) | | |
|----------------|-----------------------|-----------|--------------|-------------------------------|-----------|--------------|
| | Noncontingent | Threshold | $\alpha = 1$ | Noncontingent | Threshold | $\alpha = 1$ |
| Spread | 8.3 | 0.0 | 7.07 | 8.15 | 10.4 | 7.12 |
| Std Spread | 4.6 | 0.0 | 3.7 | 4.6 | 1.5 | 3.6 |
| Debt | 48.6 | 73.3 | 50.1 | 44.0 | 62.2 | 45.9 |
| Std(c)/Std(y) | 1.24 | 0.82 | 1.22 | 1.25 | 0.84 | 1.23 |
| Corr(y,c) | 0.98 | 0.82 | 0.98 | 0.98 | 0.94 | 0.98 |
| Corr(y,tb/y) | -0.71 | 0.47 | -0.65 | -0.68 | 0.51 | -0.63 |
| Corr(y,spread) | -0.77 | - | -0.76 | -0.76 | -0.32 | -0.76 |
| Default Prob | 5.5 | 0.0 | 5.3 | 3.0 | 0.0 | 2.6 |
| Welfare Gains | - | 0.65 | 0.09 | - | -0.36 | 0.07 |

Table 2: Statistics based on Pouzo and Presno (2016)

Note: Threshold debt pays if income is above the mean and payments are linearly indexed with $\alpha = 1$.

CARA

Euler equations of a rational-expectations agent with CARA preferences and access to a risk-free bond

$$q = \beta \mathbb{E} \left[\frac{u'(c_2)}{u'(c_1)} R \right] = \beta \mathbb{E} \left[\frac{\exp(-\gamma c_2)}{\exp(-\gamma c_1)} R \right]$$
$$\frac{1}{1+r} = \beta \mathbb{E} \left[\frac{u'(c_2)}{u'(c_1)} \right]$$

hence

$$q = \beta \mathbb{E} \left[\frac{\exp(-\gamma c_2)}{\beta(1+r) \mathbb{E} [\exp(-\gamma c_2)]} R \right]$$

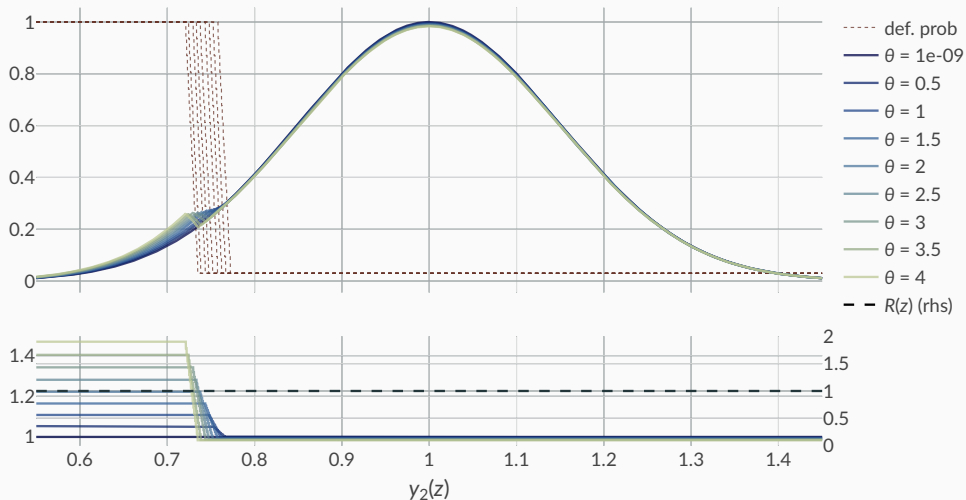
Same as robustness in two periods, in general the robust sdf is

$$q = \beta \mathbb{E} \left[\frac{\exp(-\theta \mathbf{v}')} {\mathbb{E} [\exp(-\theta \mathbf{v}')] } R \right]$$

Distorted probabilities – noncontingent debt

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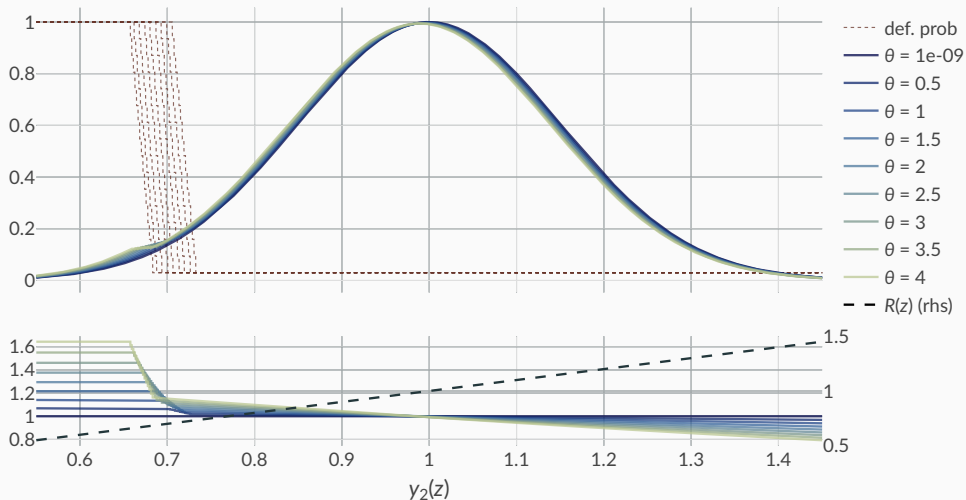
Distorted probabilities



Distorted probabilities – linearly indexed debt

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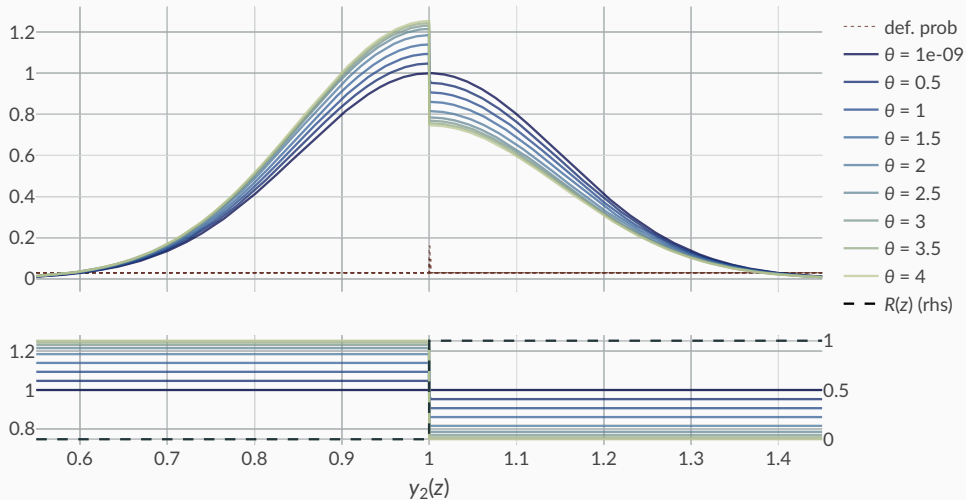
Distorted probabilities



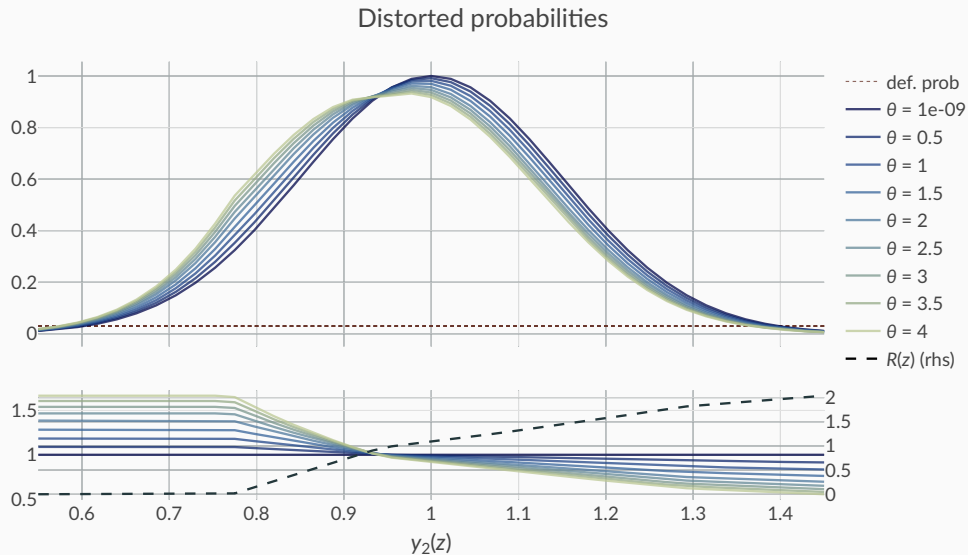
Distorted probabilities – threshold debt

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Distorted probabilities



Distorted probabilities – debt for RE lenders

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Distorted probabilities – debt for robust lenders

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