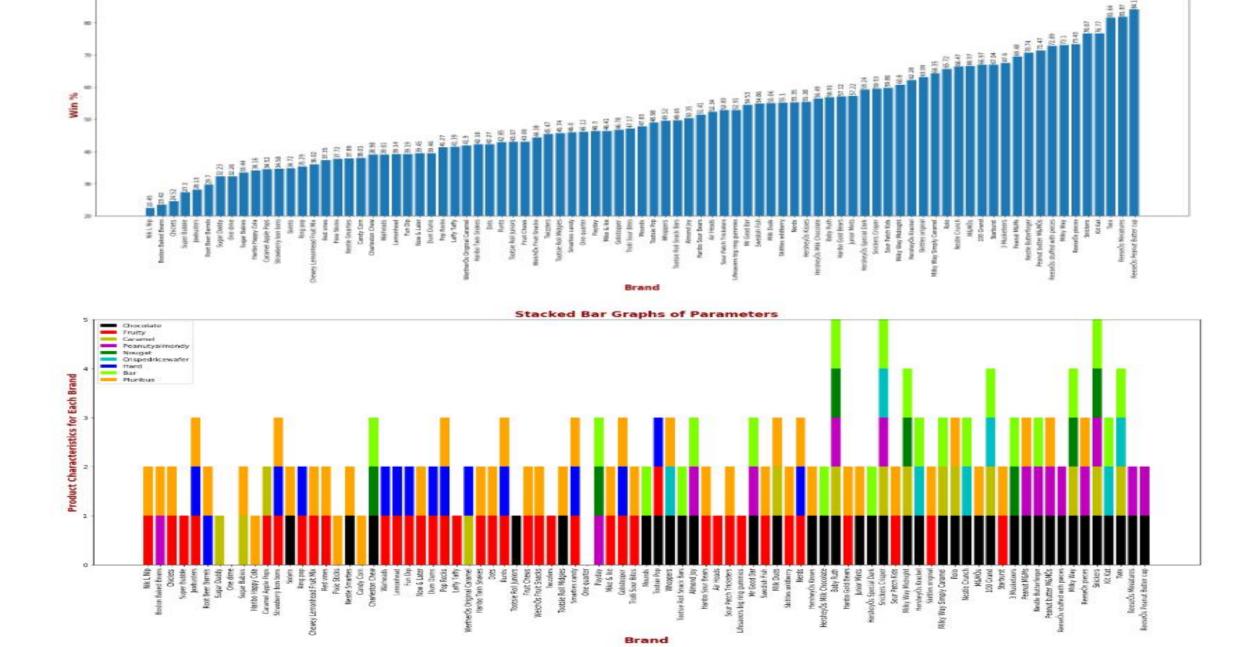
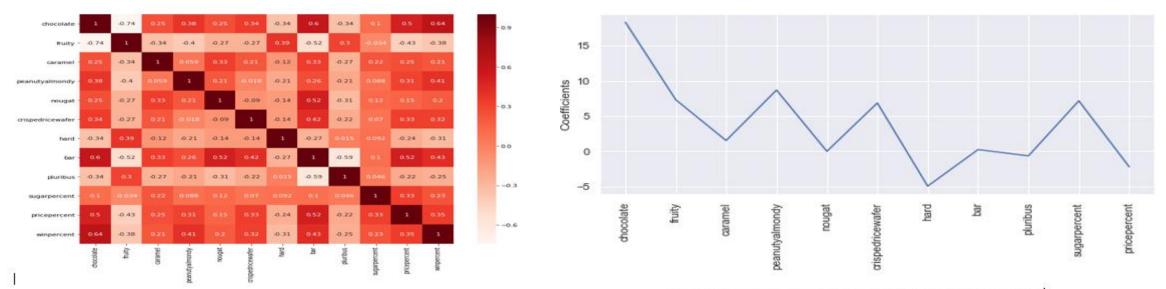
Candy Power Ranking

Farzad Radmehr

1) Looking at the Least to the Most Successful Brands



2) Modeling-Parameter Selection



Heatmap of Parameter Relationships

Model	Important Parameters	
Heatmap	chocolate	
Backward Elimination	chocolate, peanutyalmondy, fruity	
Linear Regression	chocolate, fruity, caramel, peanutyalmondy, nougat, crispedricewafer, hard, pluribus, sugarpercent, pricepercent	
Lasso Regression	chocolate, peanutyalmondy, fruity, crispedricewafer, sugarpercent, caramel	

Impact of Parameters on	Win% in Lasso Regression
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Parameter	# of Models
chocolate	4
fruity	3
caramel	2
peanutyalmondy	3
nougat	1
crispedricewafer	2
hard	1 (- impact)
bar	0
pluribus	1
sugarpercent	2
pricepercent	1 (- impact)

Recommendation

 Below product characteristics drive more customers:

Chocolate

Peanutyalmondy

Fruity

Crispedricewafer

Caramel

 Add one or more of the above gradients to increase Sugar % and decrease Price %.