

Francis Bond

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<https://github.com/francis-bond> | Portfolio: <https://francis-bond.github.io/portfolio1/>

Summary

Full stack web developer with a background in Biology. Known among colleagues and staff for strong aptitude for learning and perseverance when problem solving.

Technical Skills

Languages: JavaScript ES6+, CSS3, HTML5, SQL, MongoDB, MySQL, Express, React, Node, Handlebars, jQuery, Bootstrap, Materialize, Multer

Applications: Github, Insomnia, MySQLWorkbench, VisualStudioCode, Heroku

Projects

Curiosity Cabinet | <https://github.com/rkingjr/CuriosityCabinet> |

- A digital vision board or personal online collection with new interactive features for uploading your favorite materials and for annotating each item in your collection with convenient pop-up comments.
- Was tasked to learn a new node package and implement it into our project correctly.
- Javascript, Node.js, CSS, Handlebars, Multer, MySql, Sequelize, Github, Heroku

Gif-initions | <https://github.com/leoguerr/Gif-initions> | <https://leoguerr.github.io/Gif-initions/>

- This application is a tool used to help a user learn words easily through visual associations of GIF's.
- Was tasked with building Javascript functions and connecting Javascript functions to HTML Elements
- HTML5, CSS3, Javascript, Materialize, JQuery, Words API, Giphy API

Experience

Sales Development Representative

Sept 2020 – Nov 2021

Digital Pharmacist

Austin, TX

Nurtured interest in outbound prospects to schedule product demonstrations. Kept detailed notes of all interactions with prospects to accurately depict needs. Developed sales opportunities by making on average 60-80 cold calls per day.

Key Accomplishments:

- Top representative 2021

Sales Representative

Nov 2019 – April 2020

Signpost

Austin, TX

Walked prospects through detailed demonstrations of the product. Identified potential new partners through the use of data from existing accounts. Effectively handled numerous objections. Used Salesforce to organize leads and optimize contact rate with business owners.

Key Accomplishments:

- Graduated from two month training program

Fitness Supervisor

Dec 2017 – May 2019

UTSA Campus Recreation

San Antonio, TX

Lead to execute risk reduction measures and provide care in emergency situations. Organized workflow and ensured that employees understand their duties of delegated tasks. Provide assistance to participate in the weight rooms and other associated spaces.

Key Accomplishments:

- Completed Emerging Leadership Institute

Education**Bootcamp Certificate, Full Stack Web Development:** University of Texas Austin, TX

A 24-week intensive program focused on gaining technical programming skills in HTML5, CSS3, Javascript, JQuery, Bootstrap, Firebase, Node Js, MySQL, MongoDB, Express, Handelbars.js & ReactJS.

Bachelor of Science, Biology - University of Texas at San Antonio

San Antonio, TX