



Intel Capital Overview Presentation

January 2014

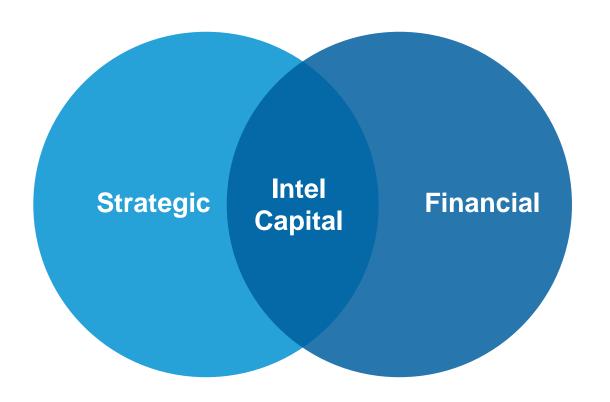


Strategic, Long Term Investor

Intel's Global Investment and M&A Organization

Our Mission

Enhance Intel's strategic objectives by making and managing financially attractive investments.



A Proven Track Record of Engagement

Investments ranging from \$250,000 to \$250 million+

Any stage of funding

Lead or supporting investor

Agile decision-making

Unparalleled network of Global 2000 companies

Resources beyond capital

Active board participation

New & follow-on rounds



Investing \$300 - \$500 million per year in innovative



Investing in a World of Possibilities



















Datacenter, Cloud Infrastructure and Network Storage

Datacenter Software

Internet, Digital Media and Education

Manufacturing and Intel Labs

New Devices and Wearables

Security

Services, Open Source, and Machine to Machine

Smartphone and Tablets

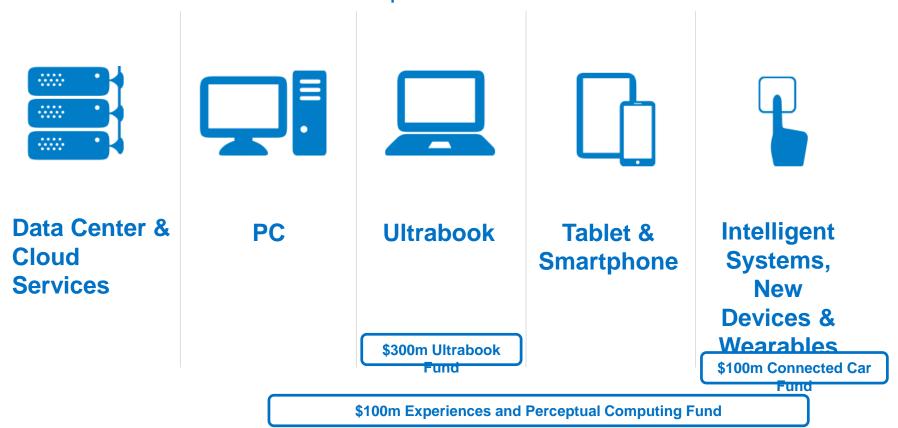
Ultrabook™ and Perceptual Computing

Internet of Things Solutions



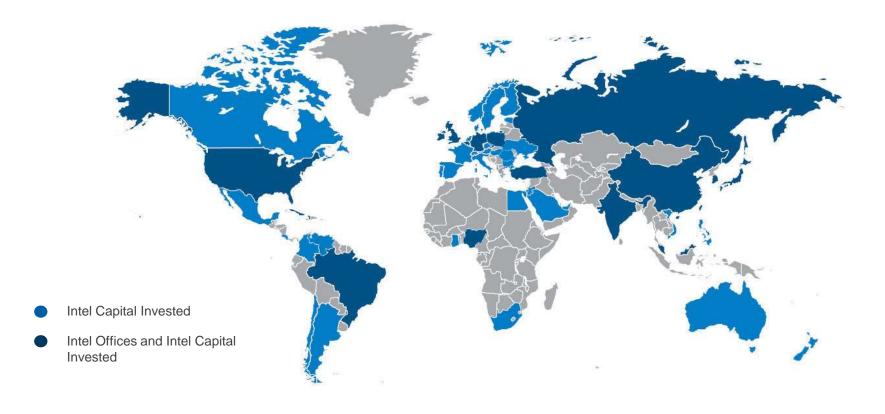
Building Technology Ecosystems

Investing Across Computing to Build Ecosystems for New User Experiences



Global Investment Footprint

\$11 billion+ in over 1339 Companies across 54 Countries



\$500m China Technology Fund II \$250m India Technology Fund \$50m Brazil Technology Fund \$50m Middle East and Turkey Fund

Consistent Investor

2013

New Investments

\$333 M*

New Investments
Outside N. America

49 % Dollars
Outside N.
America

6 s

27 Acquired

Historical

1,339^{Companie}

\$11^B

54 Countries

37% Dollars Outside N. America 206 IPOS

344 Acquired

^{*} Number Includes New and Follow-on Deals

2013 Investment

146 investments in 2013: 63 new investments & 83 follow-on investments

Representative New Deals

















































2013 Exits

33 portfolio companies exited in 2013: 27 via M&A & 6 via IPOs











Sense Networks















































Solid History of Success

550 exits in 20+ year history: 206 IPOs & 344 companies acquired

















































Building Great Companies

We take an active role in helping our portfolio companies grow

Customer Introductions - Direct access to decision makers at Global 2000 companies
Technology Expertise - Engineering, manufacturing and technology resources of Intel
Company Building Insight - Strategic guidance and business expertise
M&A Consulting – Advice from a team of experts on the exit market and exit opportunity evaluation
Marketing Resources - On-the-ground teams with local market knowledge and connections

Intel Capital Technology Days

Connect with the right decision makers at the right companies

























































And an additional 100+ Global 2000 Brands...

Intel Capital Global Summit

Premier Technology Industry Networking Event

Meet and exchange ideas with business thought leaders and potential partners from Fortune 2000 companies

1040+ industry executives and portfolio company CXOs attended 2013 Global

Summit; 2360+ Connect meetings



2014 Global Summit: November 3~5, Huntington Beach, California

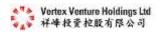
Global Investment Syndicate

Ready group of 30+ co-investors

Assistance in filling out rounds

Board members and advisors

Select Syndicate Members:

















WestRiver Capital, LLC









QUESTMARK PARTNERS



Recent Accolades

Arvind Sodhani ranked #1 in 2013 Powerlist 100, Global Corporate Venturing

Intel Capital: Corporate Venture Unit of the Year, Global Corporate Venturing

Intel Capital ranked #1 in CVC deal activity 2011-2013, TechCrunch

Intel Capital ranked #1 CVC total funding 2011-2013, TechCrunch

Intel Capital ranked #1 portfolio exit in US & most exit in cybersecurity space, CB

Insights



Arvind Sodhani, Intel Capital **The Arvind Sodhani, Intel Capital **Expected verticating out. The Capital **Expected verticating out. The Capital **Expected Sodhani, Intel Capital **Expected Verticating out. The Capital **Expected Sodhani **Expected S

CVC Deal Activity Rank 2011 - 2013

- Intel Capital
- 2 Google Ventures
- Qualcomm Ventures
- 4 T-Venture
- 5 Comcast Ventures
- 6 Salesforce
- 7 SAP Ventures
- 7 Samsung Ventures
- Novartis Venture Fund
- 10 Johnson & Johnson Development Corporation

Source: CrunchBase

CVC Total Funding Rank 2011 - 2013

- Intel Capital
- 2 Google Ventures
- 3 SAP Ventures
- 4 Microsoft
- 5 Johnson & Johnson Development Corporation
- 6 Comcast Ventures
- 7 Amazon
- 8 Novartis Venture Fund
- 9 Qualcomm Ventures
- 10 SR One

Source: CrunchBase

Latin America



Areas of Focus

- Cloud Computing
- Enterprise Software
- Local IT Manufacturing
- Consumer Internet
- Mobility
- Healthcare
- Big Data
- Analytics

Recent Investments







































