The Economics of the Litigation Process II

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- In 1997, the tariff for local calls in public payphones in Buenos Aires was 22 cents.
- At the same time, phones didn't accept 1 cent coins, so the minimum that a user could pay was 25 cents.
- Illegitimate transfer from users to the company $\sim 10 \mathrm{M}$ usd.
 - Problem: dispersed cost.
 - Multiple victims.
 - Large aggregate damage.
 - Small individual damages.

- Consider:
 - n victims, D damage each.
 - cost of filing c.
- One solution: Class Action Suits.
 - Bundle all claims in a single suit.
 - It overcomes the problem of invidual incentives to file suit.
 - Is saves on judicial resources.
 - Issues:
 - Underinclusion: not all victims are reached.
 - Overinclusion: uninjured parties that claim to be victims.

- When are Class Action Suits appropriate:
 - Costs are dispersed: stakes are large in the aggregate and small for any individual.
- Plaintiff represents the victims (class).
- If plaintiff succeeds (accepts settlement or wins the trial), defendant must pay damages.
 - How should damages be distributed to the victims and plaintiff?
 - Trade-off: incentives and fairness.

- Risk:
 - With only one suit, results are positive correlated.
 - Total risk goes up.
 - This might increase the willingness of the defendant to settle.

- Before we analyzed the settlement for risk-neutral defendant.
- A risk-averse individual might be willing to settle for x each individual claim, but willing to pay X > nx not to go to trial in the class action case.

Frivolous Suits

- Suits that have negligible chance of succeeding at trial.
 - Why sue? Settlement value.
- Back to the optimism model, we said that settlement was feasible iff:

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$$p\psi - C_p \le S \le q\psi + C_d$$

• Notice that settlement is feasible if p = q = 0!

Frivolous Suits

- Even though settlement is feasible, trial is not a credible threat.
 - If defendant offers S=0, a rational plaintiff will take the settlement.
 - Moreover, the defendant could offer $S = -C_p$.
 - The success of a frivolous suit depends on the **credibility** of the plaintiff of going to trial.
- How can we go around the credibility problem?
 - Asymmetric information.
 - · Nash Bargaining.

References