

Placement Director: Professor Alessandro Pavan 847-491-8266 alepavan@northwestern.edu
 Placement Administrator: Alison Stoute 847-491-5694 econjobmarket@northwestern.edu

Contact Information

Department of Economics
 Northwestern University
 2211 Campus Drive
 Evanston, IL 60208

Mobile: 872-225-0327
fpoggi@u.northwestern.edu
www.sites.northwestern.edu/fpz773
 Citizenship: Argentina and Italy

Fields

Research: Microeconomic Theory, Innovation, Law and Economics

Education

Ph.D., Economics, Northwestern University (anticipated) 2021
 Fields: Theory, Information, and IO. GPA: 3.79/4.
 Dissertation: Essays on Learning and Markets.
 Committee: Jeffrey Ely (Chair), Bruno Strulovici, Wojciech Olszewski
 M.A., Economics, Universidad de San Andrés 2013
 Ranked at the top of the class. GPA: 9.44/10.
 B.A., Economics, Universidad de San Andrés 2012
 Ranked at the top of class. GPA: 8.98/10.

Fellowships & Awards

Dissertation University Fellowship, Northwestern University 2020–2021
 Young Researcher Award, Argentine Association of Economists 2014
 Merit Scholarship, Universidad de San Andrés 2013
 Mathematical Olympiad Scholarship, Universidad de San Andrés 2009–2011

Teaching Experience

Teaching Assistant, Northwestern University 2016–2019
 Microeconomics (Graduate)
 Behavioral Economics (Undergraduate)
 Intermediate Microeconomics (Undergraduate)
 Teaching Assistant, Kellogg School of Management 2018–2020
 Decision Making and Modeling (MBA)
 Analytical Approach to Uncertainty (EMBA)
 Statistical Decision Analysis (EMBA)
 Biases, Forecast, and Deep Uncertainty (EMBA)
 Teaching Assistant, Universidad de San Andrés 2013–2015
 Advanced Microeconomics (Graduate)
 Intermediate Microeconomics (Undergraduate)
 Lecturer, Universidad de Buenos Aires 2013–2015
 Economics and Public Finance (Graduate, Law School)

Research Experience

Research Assistant, Eddie Dekel, Northwestern University 2020
 Research Assistant, Jeffrey Ely, Northwestern University 2019
 Research Assistant, Bruno Strulovici, Northwestern University 2019
 Research Assistant, Federico Weinschelbaum, Universidad de San Andrés 2013–2014

Refereeing

American Economic Review, Journal of Economic Behavior & Organization

Job Market Paper**“The Timing of Complementary Innovations”**

Abstract: This paper studies the development of socially-valuable technologies that require complementary innovations. At each point in time, resources are allocated across different innovation projects. Projects are completed stochastically in the form of breakthroughs and the social value of the technology depends on the set of projects that is completed by an endogenous stopping time. In some cases, it is optimal to develop the innovations in sequence. In others, it is optimal to develop multiple innovations simultaneously. I provide conditions that determine the efficient timing of development: sequential development is efficient when development costs are high and there is high uncertainty about the innovations’ rate of success. I compare the efficient timing of development to the equilibrium outcome with a decentralized industry in which many firms race to innovate. The discrepancy between the decentralized outcome and the efficient allocation (the *race effect*) is null when the projects are symmetric or the stakes are sufficiently high.

Other papers**“Market-Based Mechanisms”** with Quitzé Valenzuela-Stookey

Brief abstract: Decision makers frequently condition their actions on economic outcomes that they believe convey information about an unknown state. However the decision maker’s action, or expectations thereof, may also influence the outcome. We study the general problem of choosing decision rules mapping outcomes to actions in the presence of such feedback effects. We characterize the set of joint distributions of outcomes, actions, and states that can be implemented as the unique equilibrium by decision rules which satisfy a minimal notion of robustness to manipulation. Moreover, we show that all such equilibria are robust to model misspecification.

“A Taxation Principle with Non-Contractible Events” with Bruno Strulovici

Brief abstract: In some settings it is not possible to contract with an agent ex ante. We study a principal-agent model with private information and moral hazard in which the intervention of the principal is only triggered by certain outcomes. We introduce a property of social choice functions, *identifiability* and show that implementable social choice functions satisfying this property can be implemented by a *tariff*.

Work in Progress**“Liability Design with Information Acquisition”** with Bruno Strulovici**“Delayed Disclosure”** with Ludvig Sinander**“Optimal Publication Bias”****Languages**

English (fluent), Spanish (native), Italian (basic)

Python (basic), R (basic), Mathematica (basic)

References

Professor Jeffrey Ely
Department of Economics
Northwestern University
2211 Campus Drive
Evanston, IL 60208
847.491.8208
jeffely@northwestern.edu

Professor Bruno Strulovici
Department of Economics
Northwestern University
2211 Campus Drive
Evanston, IL 60208
847.491.8233
b-strulovici@northwestern.edu

Professor Wojciech Olszewski
Department of Economics
Northwestern University
2211 Campus Drive
Evanston, IL 60208
847.491.8482
wo@northwestern.edu