# The Law and Economics of Co-Investment in FTTB/H Networks

By Emanuel Kollmann

The paper discusses the relationship between

co-investment and access regulation

in the context of

- Fiber-to-the-building/home networks.
- \* Regulatory framework of the European Electronic Communications Code (EECC).

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- Benefit: promote competition (static efficiency)
- Cost: reduces incentives for investment (dynamic inefficiency).

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\* sharing of investment costs and usage rights of a joint network

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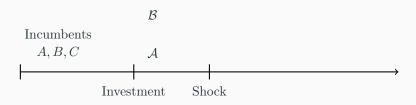
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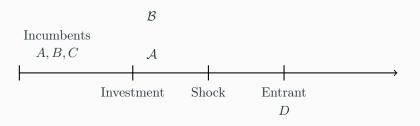
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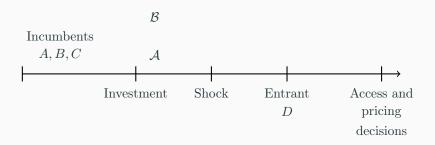
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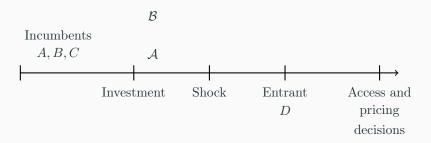
Incumbents A, B, C











# Why are incentives necessary?

Regulatory exemptions seem to be a way to make co-investments more attractive.

• Is it necessary for co-investment in the first place?

Literature analyzes separately the impact of co-investment and the effect of access obligations.

- What is the difference in co-investment incentives with and without access obligations?
- Role of entrants?

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## The paper brings together

- Theoretical contributions from economic analysis.
- Analysis of the Competition Law and it's application.

These two parts feel a bit disconnected.

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  - Who criticized the conditions?
  - In which sense the conditions are "too similar" to access regulation?

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## What is so special?

Everything indicates that there is something **very** special about FTTB/H Networks.

- The European law breaches the principle of technology neutrality.
- "For the first time, European law contains a blanket rule for a specific business model and does not leave the decision on its impact to the discretion of the NRAs"

What makes this market so special?