# FRANCIS GUITON

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#### **EDUCATION**

### University of Toronto, Toronto, Canada

2018 - 2024 (Expected)

Ph.D., Economics

<u>Thesis Title:</u> Three Essays in Industrial Organization and Business Economics <u>Thesis Committee</u>: Victor Aguirregabiria (Chair), Heski Bar-Isaac, Avi Goldfarb

### McGill University, Montréal, Canada

2016 - 2018

M.A., Economics

Thesis Title: Why Taxi Drivers Prefer the Airport: Uber and Queuing Lines at JFK

Thesis Committee: Laura Lasio (Chair)

# McGill University, Desautels Faculty of Management, Montréal, Canada

2013 - 2016

B.Com., Management and Economics

#### RESEARCH

#### Papers under review in journals:

 "Decentralized Decision-Making in Retail Chains: Evidence from Inventory Management" (joint with Victor Aguirregabiria). October 2022. [Under Review]

## Working papers:

- "Competition and Externalities in Assortment Decisions within Retail Chains". Job Market Paper. [Current Version: February 2023]
- "Estimating the Effects of Deregulation in the Ontario Alcohol Retail Market" (joint with Victor Aguirregabiria, Daniel Ershov, Junichi Suzuki). [Current Version: November 2022]

#### Work in progress:

- "The Cannibalization Effects of Store Expansion". [Last Version: April 2020]
- "Three-Stage Dynamic Auctions: Evidence from the Credit Rating Industry". [Last Version: December 2019]
- "Why Taxi Drivers Prefer the Airport: Uber's Entry and Queuing Lines at JFK". [Last Version: August 2018]

### **TEACHING**

# University of Toronto, Toronto, Canada

2018 - Present

Teaching Assistant

Industrial Organization: ECO310, ECO380

Managerial Economics: ECO404

Financial Risk Management: ECO460

Forecasting and Time Series: ECO374

Environmental Economics: ECO313

Introductory Microeconomics and Macroeconomics: ECO105, ECO202, ECO220

# McGill University, Montréal, Canada

2017 - 2018

Teaching Assistant

Economic Development: ECON 314

# **CONFERENCES** (\* attended by coauthor)

- June 2022: International Association for Applied Econometrics (IAAE), Oslo, Norway
- June 2022: Canadian Economics Association (CEA), Winnipeg, Manitoba
- June 2022: Canadian Economics Association (CEA), Ottawa, Ontario
- May 2022: International Industrial Organization Conference (IIOC), Boston, Massachusetts\*
- May 2022: Conference to Honor John Rust, Washington, DC\*
- August 2021: European Association for Research in Industrial Economics (EARIE), Bergen, Norway

## **WORK EXPERIENCE**

| University of Toronto, Toronto, Canada Training Coordinator for Incoming Teaching Assistants at the Department of Economics | 2021 – 2022                |
|---|----------------------------|
| University of Toronto, Toronto, Canada<br>Research Assistant in Industrial Organization and Corporate Finance               | 2018 – 2021                |
| McGill University, Montréal, Canada<br>Research Assistant in International Finance  | 2017 – 2018                |
| EXTRACURRICULAR   |                            |
| Graduate Economics Union at the University of Toronto, Toronto, Canada<br>President   | 2019 – 2020                |
|   |                            |
| McGill University Varsity Sailing Team, Montréal, Canada Student-athlete  | 2014 – 2016                |
|   | 2014 – 2016<br>2010 – 2012 |

Languages: French (native), English (native), Spanish (intermediate)

Coding: MATLAB, R, Stata