

EDUCATION

University of Toronto, Toronto, Canada

2018 – 2024 (Expected)

Ph.D., Economics

Thesis Title: *Three Essays in Industrial Organization and Business Economics*

Thesis Committee: Victor Aguirregabiria (Chair), Avi Goldfarb, Heski Bar-Isaac

McGill University, Montréal, Canada

2016 – 2018

M.A., Economics

Thesis Title: *Why Taxi Drivers Prefer the Airport: Uber and Queuing Lines at JFK*

Thesis Committee: Laura Lasio (Chair)

McGill University, Desautels Faculty of Management, Montréal, Canada

2013 – 2016

B.Com., Management and Economics

RESEARCH

Papers under review in journals:

- “Decentralized Decision-Making in Retail Chains: Evidence from Inventory Management” (joint with Victor Aguirregabiria). October 2022. [Under Review]

Working papers:

- “Competition and Externalities in Assortment Decisions within Retail Chains”. *Job Market Paper*. [Current Version: February 2023]
- “Estimating the Effects of Deregulation in the Ontario Alcohol Retail Market” (joint with Victor Aguirregabiria, Daniel Ershov, Junichi Suzuki). [Current Version: November 2022]

Work in progress:

- “The Cannibalization Effects of Store Expansion”. [Last Version: April 2020]
- “Three-Stage Dynamic Auctions: Evidence from the Credit Rating Industry”. [Last Version: December 2019]
- “Why Taxi Drivers Prefer the Airport: Uber’s Entry and Queuing Lines at JFK”. [Last Version: August 2018]

TEACHING

University of Toronto, Toronto, Canada

2018 – Present

Teaching Assistant

- Industrial Organization: ECO310, ECO380
- Managerial Economics: ECO404
- Financial Risk Management: ECO460
- Forecasting and Time Series: ECO374
- Environmental Economics: ECO313
- Introductory Microeconomics and Macroeconomics: ECO105, ECO202, ECO220

McGill University, Montréal, Canada

2017 – 2018

Teaching Assistant

- Economic Development: ECON 314

CONFERENCES (* attended by coauthor)

- June 2022: Canadian Economics Association, Ottawa, Ontario
- May 2022: International Industrial Organization Conference (IIOC), Boston, Massachusetts*
- May 2022: Conference to Honor John Rust, Washington, DC*
- August 2021 (Online): European Association for Research in Industrial Economics (EARIE), Bergen, Norway

WORK EXPERIENCE

University of Toronto, Toronto, Canada 2021 – 2022
Training Coordinator for Incoming Teaching Assistants at the Department of Economics

University of Toronto, Toronto, Canada 2018 – 2021
Research Assistant in Industrial Organization and Corporate Finance

McGill University, Montréal, Canada 2017 – 2018
Research Assistant in International Finance

EXTRACURRICULAR

Graduate Economics Union at the University of Toronto, Toronto, Canada 2019 – 2020
President

McGill University Varsity Sailing Team, Montréal, Canada 2014 – 2016
Student-athlete

Britannia Yacht Club High Performance Sailing Team, Ottawa, Canada 2010 – 2012
Athlete

OTHER

Languages: French (native), English (native), Spanish (intermediate)

Coding: MATLAB, R, Stata

Francis Guiton
Max Gluskin House, 150 St. George Street, Room 244
francis.guiton@mail.utoronto.ca
(437) 237-2302