FRANCIS GUITON

(437) 237-2302 • francis.guiton@mail.utoronto.ca

EDUCATION

University of Toronto, Toronto, Canada

2018 - 2024 (Expected)

Ph.D., Economics

<u>Thesis Title:</u> Three Essays in Industrial Organization and Business Economics <u>Thesis Committee</u>: Victor Aguirregabiria (Chair), Heski Bar-Isaac, Avi Goldfarb

McGill University, Montréal, Canada

2016 - 2018

M.A., Economics

Thesis Title: Why Taxi Drivers Choose the Airport: Uber's Entry and Queuing Lines at JFK

Thesis Committee: Laura Lasio (Chair)

McGill University, Desautels Faculty of Management, Montréal, Canada

2013 - 2016

B.Com., Management and Economics

RESEARCH

Working papers:

"The Cannibalization Effects of Within-Firm Competition: Evidence from Product Assortment Decisions". *Job Market Paper*. [Current Version: July 2023]

"Decentralized Decision-Making in Retail Chains: Evidence from Inventory Management" (joint with Victor Aguirregabiria). July 2023. [Under Review]

Work in progress:

"The Choice of Retail Store Locations". [Last Version: April 2020]

"Three-Stage Dynamic Auctions: Evidence from the Credit Rating Industry". [Last Version: December 2019]

"Why Taxi Drivers Choose the Airport: Uber's Entry and Queuing Lines at JFK". [Last Version: August 2018]

TEACHING

University of Toronto, Toronto, Canada

2018 - Present

Teaching Assistant

Industrial Organization: ECO310, ECO380

Managerial Economics: ECO404

Financial Risk Management: ECO460

Forecasting and Time Series: ECO374

Environmental Economics: ECO313

Introductory Microeconomics and Macroeconomics: ECO105, ECO200, ECO202, ECO220

McGill University, Montréal, Canada

2017 - 2018

Teaching Assistant

• Economic Development: ECON 314

CONFERENCES (* attended by coauthor)

- August 2023: European Association for Research in Industrial Economics (EARIE), Rome, Italy
- June 2023: International Association for Applied Econometrics (IAAE), Oslo, Norway
- June 2023: Canadian Economics Association (CEA), Winnipeg, Manitoba
- March 2023: Access to Cash and Financial Services Workshop, Bank of Canada, Ottawa, Ontario
- June 2022: Canadian Economics Association (CEA), Ottawa, Ontario
- May 2022: International Industrial Organization Conference (IIOC), Boston, Massachusetts*
- May 2022: Conference to Honor John Rust, Washington, DC*
- August 2021: European Association for Research in Industrial Economics (EARIE), Bergen, Norway

WORK EXPERIENCE

OTHER	
Britannia Yacht Club High Performance Sailing Team, Ottawa, Canada Athlete	2010 – 2012
McGill University Varsity Sailing Team, Montréal, Canada Student-athlete	2014 – 2016
Graduate Economics Union at the University of Toronto, Toronto, Canada President	2019 – 2020
EXTRACURRICULAR	
McGill University, Montréal, Canada Research Assistant in International Finance	2017 – 2018
University of Toronto, Toronto, Canada Research Assistant in Industrial Organization and Corporate Finance	2018 – 2021
University of Toronto, Toronto, Canada Training Coordinator for Incoming Teaching Assistants at the Department of Economics	2021 – 2022

OTHER

Languages: French (native), English (native), Spanish (intermediate)

Coding: MATLAB, R, Stata