

## EDUCATION

---

**University of Toronto**, Toronto, Canada

2018 – 2024 (Expected)

*Ph.D., Economics*

Thesis Title: *Three Essays in Industrial Organization and Managerial Economics*

Thesis Supervisor: Victor Aguirregabiria

**McGill University**, Montréal, Canada

2016 – 2018

*M.A., Economics*

Thesis Title: *Why Taxi Drivers Prefer the Airport: Uber's Entry and Queuing Lines at JFK*

Thesis Supervisor: Laura Lasio

**McGill University, Desautels Faculty of Management**, Montréal, Canada

2013 – 2016

*B.Com., Management and Economics*

## RESEARCH

---

### Papers under review in journals:

- "Decentralized Decision-Making in Retail Chains: Evidence from Inventory Management" (joint with Victor Aguirregabiria). [Current Version: October 2022]

### Working papers:

- "Assortment Decisions and Cannibalization in Multi-Store Retail Chains". [Current Version: October 2022]
- "Estimating the Effects of Deregulation in the Ontario Alcohol Retail Market" (joint with Victor Aguirregabiria, Daniel Ershov, Junichi Suzuki). [Current Version: April 2016]

### Work in progress:

- "The Cannibalization Effects of Store Expansion". [Last Version: April 2020]
- "Three-Stage Dynamic Auctions: Evidence from the Credit Rating Industry". [Last Version: December 2019]
- "Why Taxi Drivers Prefer the Airport: Uber's Entry and Queuing Lines at JFK". [Last Version: August 2018]

## TEACHING

---

**University of Toronto**, Toronto, Canada

2018 – Present

*Teaching Assistant*

- Industrial Organization: ECO310, ECO380
- Managerial Economics: ECO404
- Financial Risk Management: ECO460
- Forecasting and Time Series: ECO374
- Environmental Economics: ECO313
- Introductory Microeconomics and Macroeconomics: ECO105, ECO202, ECO220

**McGill University**, Montréal, Canada

2017 – 2018

*Teaching Assistant*

- Economic Development: ECON 314

## CONFERENCES (\* attended by coauthor)

---

- June 2022: Canadian Economics Association, Ottawa, Canada
- May 2022: International Industrial Organization Conference (IIOC), Boston, Massachusetts\*
- May 2022: Conference to Honor John Rust, Washington, DC\*
- August 2021 (Online): European Association for Research in Industrial Economics (EARIE), Bergen, Norway

## WORK EXPERIENCE

---

<b>University of Toronto</b> , Toronto, Canada <i>Training Coordinator for Incoming Teaching Assistants at the Department of Economics</i>	2021 – 2022
<b>University of Toronto</b> , Toronto, Canada <i>Research Assistant in Industrial Organization and Corporate Finance</i>	2018 – 2021
<b>McGill University</b> , Montréal, Canada <i>Research Assistant in International Finance</i>	2017 – 2018

## EXTRACURRICULAR

---

<b>Graduate Economics Union at the University of Toronto</b> , Toronto, Canada <i>President</i>	2019 – 2020
<b>McGill University Varsity Sailing Team</b> , Montréal, Canada <i>Skipper on double-handed dinghy</i>	2014 – 2016
<b>Britannia Yacht Club High Performance Sailing Team</b> , Ottawa, Canada <i>Skipper on single-handed dinghy</i>	2010 – 2012

## OTHER

---

**Languages:** French (native), English, intermediate Spanish

**Coding:** MATLAB, R, Stata

Francis Guiton  
Max Gluskin House, 150 St. George Street, Room 244  
[francis.guiton@mail.utoronto.ca](mailto:francis.guiton@mail.utoronto.ca)  
(437) 237-2302