

EDUCATION

University of Toronto, Toronto, Canada

2018 – 2024 (Expected)

Ph.D., Economics

Thesis Title: *Three Essays in Industrial Organization and Business Economics*

Thesis Committee: Victor Aguirregabiria (Chair), Heski Bar-Isaac, Avi Goldfarb

McGill University, Montréal, Canada

2016 – 2018

M.A., Economics

Thesis Title: *Why Taxi Drivers Prefer the Airport: Uber and Queuing Lines at JFK*

Thesis Committee: Laura Lasio (Chair)

McGill University, Desautels Faculty of Management, Montréal, Canada

2013 – 2016

B.Com., Management and Economics

RESEARCH

Papers under review in journals:

- “Decentralized Decision-Making in Retail Chains: Evidence from Inventory Management” (joint with Victor Aguirregabiria). October 2022. [Under Review]

Working papers:

- “Assortment Decisions in Retail Chains: Competition and Externalities”. *Job Market Paper*. [Current Version: February 2023]
- “Estimating the Effects of Deregulation in the Ontario Alcohol Retail Market” (joint with Victor Aguirregabiria, Daniel Ershov, Junichi Suzuki). [Current Version: November 2022]

Work in progress:

- “The Cannibalization Effects of Store Expansion”. [Last Version: April 2020]
- “Three-Stage Dynamic Auctions: Evidence from the Credit Rating Industry”. [Last Version: December 2019]
- “Why Taxi Drivers Prefer the Airport: Uber’s Entry and Queuing Lines at JFK”. [Last Version: August 2018]

TEACHING

University of Toronto, Toronto, Canada

2018 – Present

Teaching Assistant

- Industrial Organization: ECO310, ECO380
- Managerial Economics: ECO404
- Financial Risk Management: ECO460
- Forecasting and Time Series: ECO374
- Environmental Economics: ECO313
- Introductory Microeconomics and Macroeconomics: ECO105, ECO200, ECO202, ECO220

McGill University, Montréal, Canada

2017 – 2018

Teaching Assistant

- Economic Development: ECON 314

CONFERENCES (* attended by coauthor)

- June 2023: International Association for Applied Econometrics (IAAE), Oslo, Norway
- June 2023: Canadian Economics Association (CEA), Winnipeg, Manitoba
- March 2023: Access to Cash and Financial Services Workshop, Bank of Canada, Ottawa, Ontario
- June 2022: Canadian Economics Association (CEA), Ottawa, Ontario
- May 2022: International Industrial Organization Conference (IIOC), Boston, Massachusetts*
- May 2022: Conference to Honor John Rust, Washington, DC*
- August 2021: European Association for Research in Industrial Economics (EARIE), Bergen, Norway

WORK EXPERIENCE

University of Toronto , Toronto, Canada <i>Training Coordinator for Incoming Teaching Assistants at the Department of Economics</i>	2021 – 2022
University of Toronto , Toronto, Canada <i>Research Assistant in Industrial Organization and Corporate Finance</i>	2018 – 2021
McGill University , Montréal, Canada <i>Research Assistant in International Finance</i>	2017 – 2018

EXTRACURRICULAR

Graduate Economics Union at the University of Toronto , Toronto, Canada <i>President</i>	2019 – 2020
McGill University Varsity Sailing Team , Montréal, Canada <i>Student-athlete</i>	2014 – 2016
Britannia Yacht Club High Performance Sailing Team , Ottawa, Canada <i>Athlete</i>	2010 – 2012

OTHER

Languages: French (native), English (native), Spanish (intermediate)
Coding: MATLAB, R, Stata

Francis Guiton
Max Gluskin House, 150 St. George Street, Room 244
francis.guiton@mail.utoronto.ca
(437) 237-2302