FRANCIS GUITON

(437) 237-2302 • francis.guiton@mail.utoronto.ca

EDUCATION

University of Toronto, Toronto, Canada

2018 - 2024 (Expected)

Ph.D., Economics

<u>Thesis Title:</u> Three Essays in Industrial Organization and Business Economics <u>Thesis Committee</u>: Victor Aguirregabiria (Chair), Heski Bar-Isaac, Avi Goldfarb

McGill University, Montréal, Canada

2016 - 2018

M.A., Economics

Thesis Title: Why Taxi Drivers Prefer the Airport: Uber and Queuing Lines at JFK

Thesis Committee: Laura Lasio (Chair)

McGill University, Desautels Faculty of Management, Montréal, Canada

2013 - 2016

B.Com., Management and Economics

RESEARCH

Papers under review in journals:

 "Decentralized Decision-Making in Retail Chains: Evidence from Inventory Management" (joint with Victor Aguirregabiria). October 2022. [Under Review]

Working papers:

- "Assortment Decisions in Retail Chains: Competition and Externalities". Job Market Paper. [Current Version: February 2023]
- "Estimating the Effects of Deregulation in the Ontario Alcohol Retail Market" (joint with Victor Aguirregabiria, Daniel Ershov, Junichi Suzuki). [Current Version: November 2022]

Work in progress:

- "The Cannibalization Effects of Store Expansion". [Last Version: April 2020]
- "Three-Stage Dynamic Auctions: Evidence from the Credit Rating Industry". [Last Version: December 2019]
- "Why Taxi Drivers Prefer the Airport: Uber's Entry and Queuing Lines at JFK". [Last Version: August 2018]

TEACHING

University of Toronto, Toronto, Canada

2018 - Present

Teaching Assistant

Industrial Organization: ECO310, ECO380

Managerial Economics: ECO404

- Financial Risk Management: ECO460
- Forecasting and Time Series: ECO374
- Environmental Economics: ECO313
- Introductory Microeconomics and Macroeconomics: ECO105, ECO200, ECO202, ECO220

McGill University, Montréal, Canada

2017 - 2018

Teaching Assistant

Economic Development: ECON 314

CONFERENCES (* attended by coauthor)

- June 2022: International Association for Applied Econometrics (IAAE), Oslo, Norway
- June 2022: Canadian Economics Association (CEA), Winnipeg, Manitoba
- June 2022: Canadian Economics Association (CEA), Ottawa, Ontario
- May 2022: International Industrial Organization Conference (IIOC), Boston, Massachusetts*
- May 2022: Conference to Honor John Rust, Washington, DC*
- August 2021: European Association for Research in Industrial Economics (EARIE), Bergen, Norway

WORK EXPERIENCE

University of Toronto, Toronto, Canada Training Coordinator for Incoming Teaching Assistants at the Department of Economics	2021 – 2022
University of Toronto, Toronto, Canada Research Assistant in Industrial Organization and Corporate Finance	2018 – 2021
McGill University, Montréal, Canada Research Assistant in International Finance	2017 – 2018
EXTRACURRICULAR	
Graduate Economics Union at the University of Toronto, Toronto, Canada President	2019 – 2020
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President McGill University Varsity Sailing Team, Montréal, Canada	

Languages: French (native), English (native), Spanish (intermediate)

Coding: MATLAB, R, Stata