## FRANCIS GUITON

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#### **EDUCATION**

#### University of Toronto, Toronto, Canada

2018 - 2024 (Expected)

Ph.D., Economics

Thesis Title: Three Essays in Industrial Organization and Managerial Economics

Thesis Supervisor: Victor Aguirregabiria

#### McGill University, Montréal, Canada

2016 - 2018

M.A., Economics

Thesis Title: Why Taxi Drivers Prefer the Airport: Uber's Entry and Queuing Lines at JFK

Thesis Supervisor: Laura Lasio

## McGill University, Desautels Faculty of Management, Montréal, Canada

2013 - 2016

B.Com., Management and Economics

#### RESEARCH

#### Working papers:

- "Decentralized Decision-Making in Retail Chains: Evidence from Inventory Management" (joint with Victor Aguirregabiria). [Current Version: October 2022]
- "Assortment Decisions and Cannibalization in Multi-Store Retail Chains". [Current Version: October 2022]
- "Estimating the Effects of Deregulation in the Ontario Alcohol Retail Market" (joint with Victor Aguirregabiria, Daniel Ershov, Junichi Suzuki). [Current Version: April 2016]

#### Work in progress:

- "The Cannibalization Effects of Store Expansion". [Last Version: April 2020]
- "Three-Stage Dynamic Auctions: Evidence from the Credit Rating Industry". [Last Version: December 2019]
- "Why Taxi Drivers Prefer the Airport: Uber's Entry and Queuing Lines at JFK". [Last Version: August 2018]

### **TEACHING**

## University of Toronto, Toronto, Canada

2018 - Present

Teaching Assistant

- Industrial Organization: ECO310, ECO380
- Managerial Economics: ECO404
- Financial Risk Management: ECO460
- Forecasting and Time Series: ECO374
- Environmental Economics: ECO313
- Introductory Microeconomics and Macroeconomics: ECO105, ECO202, ECO220

# McGill University, Montréal, Canada

2017 - 2018

Teaching Assistant

Economic Development: ECON 314

## **CONFERENCES** (\* attended by coauthor)

- June 2022: Canadian Economics Association, Ottawa, Canada
- May 2022: International Industrial Organization Conference (IIOC), Boston, Massachusetts\*
- May 2022: Conference to Honor John Rust, Washington, DC\*

Languages: French (native), English, intermediate Spanish

• August 2021 (Online): European Association for Research in Industrial Economics (EARIE), Bergen, Norway

### **WORK EXPERIENCE**

University of Toronto, Toronto, Canada Training Coordinator for Incoming Teaching Assistants at the Department of Economics	2021 – 2022
University of Toronto, Toronto, Canada Research Assistant in Industrial Organization and Corporate Finance	2018 – 2021
McGill University, Montréal, Canada Research Assistant in International Finance	2017 – 2018
EXTRACURRICULAR	
Graduate Economics Union at the University of Toronto, Toronto, Canada President	2019 – 2020
<b>McGill University Varsity Sailing Team</b> , Montréal, Canada Skipper on double-handed dinghy	2014 – 2016
Britannia Yacht Club High Performance Sailing Team, Ottawa, Canada Skipper on single-handed dinghy	2010 – 2012
OTHER	

Coding: MATLAB, R, Stata