ADIDAS DATASET ANALYSIS Tentative Study of Adidas



by Ekpendu Franca



ADIDAS US SALES DATA ANALYSIS

Analysis of 2020 -2021 in Four Different States

\$899.9M

Sum of Total Sales

\$4.08K

Sum of Operating Ma...

\$436.25K

Sum of Price per Unit

\$2.48M

Sum of Units Sold

\$332.13M

Sum of Operating Pr...



- 1128299 1185732
- 1189833
- 1197831

Regi...

- Midwest
- South

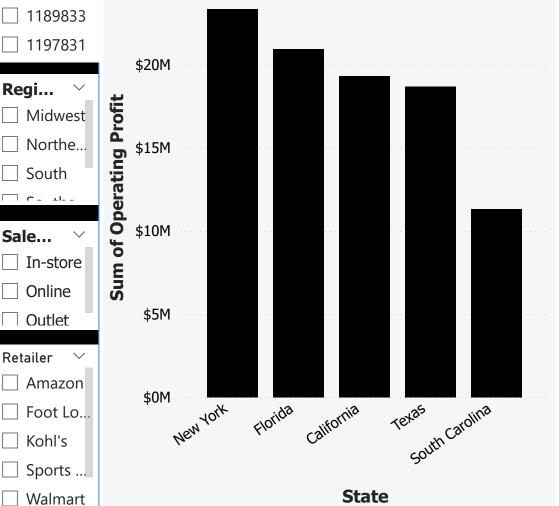
Sale...

- In-store
- Online
- ☐ Outlet

Retailer

- Amazon
- Foot Lo...
- Kohl's
- Sports ...
- Walmart

Q1. Top 5 states that yield Operating Profit **Sum of Operating Profit by State**



Region	Sum of Total Sales ▼
West	\$269,943,182
Northeast	\$186,324,067
Southeast	\$163,171,236
South	\$144,663,181
Midwest	\$135,800,459
Total	\$899,902,125

Q2. Region with least amount of sales O3. Product that yields the highest earning

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Product	Sum of Total Sa
Men's Apparel	\$123,728
Men's Athletic Footwear	\$153,673
Men's Street Footwear	\$208,826
Women's Apparel	\$179,038
Women's Athletic Footwear	\$106,631
Women's Street Footwear	\$128,002
Total	\$899,902,



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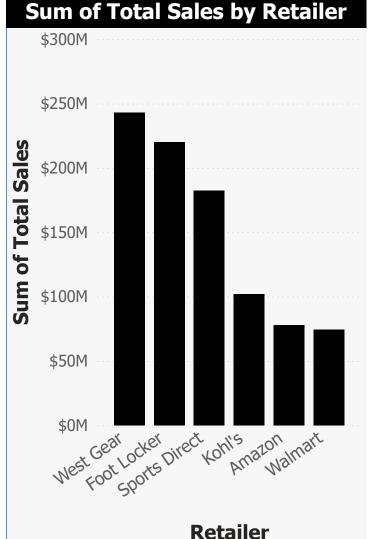
Sum of Units Sold

\$2.48M

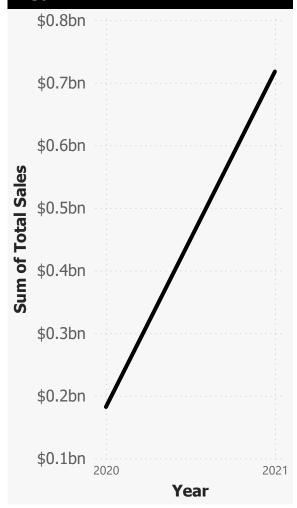
Sum of Units Sold

Q4. Retailer with more incentive

Q5. Year that made the highest sales

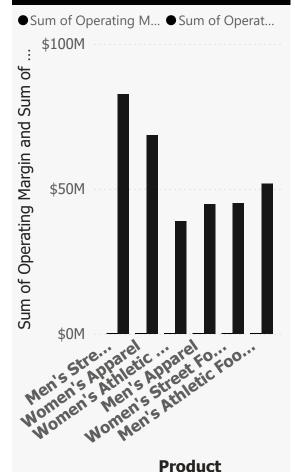






Q6. Operating margin with highest operating profit Sum of Operating Margin

and Sum of Operating Margin
by Product



Q7.Highest sales
method with their Region
Sum of Total Sales by Region
and Sales Method

