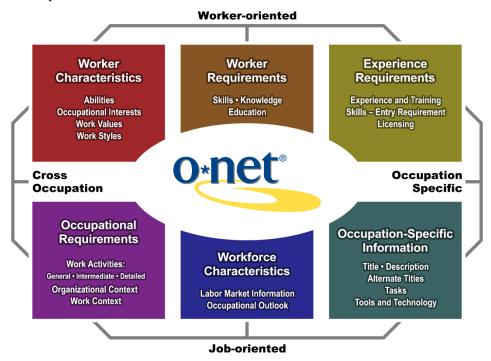


The O*NET® Content Model

Detailed Outline with Descriptions

The Content Model is the conceptual foundation of O*NET. The Content Model provides a framework that identifies the most important types of information about work and integrates them into a theoretically and empirically sound system.



The Content Model was developed using research on job and organizational analysis. It embodies a view that reflects the character of occupations (via job-oriented descriptors) and people (via worker-oriented descriptors). The Content Model also allows occupational information to be applied across jobs, sectors, or industries (cross-occupational descriptors) and within occupations (occupational-specific descriptors). These descriptors are organized into six major domains, which enable the user to focus on areas of information that specify the key attributes and characteristics of workers and occupations.

Worker Characteristics — enduring characteristics that may influence both work performance and the capacity to acquire knowledge and skills required for effective work performance.

Worker characteristics comprise enduring qualities of individuals that may influence how they approach tasks and how they acquire work-relevant knowledge and skills. Traditionally, analyzing abilities has been the most common technique for comparing jobs in terms of worker characteristics. However, recent research supports the inclusion of other types of worker characteristics. In particular, interests, values, and work styles have received support in the organizational literature. Interests and values reflect preferences for work environments and outcomes. Work style variables represent typical procedural differences in the way work is performed.

- ▼ Abilities Enduring attributes of the individual that influence performance
 - Cognitive Abilities Abilities that influence the acquisition and application of knowledge in problem solving
 - Verbal Abilities Abilities that influence the acquisition and application of verbal information in problem solving
 - Oral Comprehension The ability to listen to and understand information and ideas presented through spoken words and sentences.
 - Written Comprehension The ability to read and understand information and ideas presented in writing.
 - Oral Expression The ability to communicate information and ideas in speaking so others will understand.
 - Written Expression The ability to communicate information and ideas in writing so others will understand.
 - Idea Generation and Reasoning Abilities Abilities that influence the application and manipulation of information in problem solving
 - Fluency of Ideas The ability to come up with a number of ideas about a topic (the number of ideas is important, not their quality, correctness, or creativity).
 - Originality The ability to come up with unusual or clever ideas about a given topic or situation, or to develop creative ways to solve a problem.
 - Problem Sensitivity The ability to tell when something is wrong or is likely to go wrong. It does not involve solving the problem, only recognizing there is a problem.
 - Deductive Reasoning The ability to apply general rules to specific problems to produce answers that make sense.
 - Inductive Reasoning The ability to combine pieces of information to form general rules or conclusions (includes finding a relationship among seemingly unrelated events).
 - Information Ordering The ability to arrange things or actions in a certain order or pattern according to a specific rule or set of rules (e.g., patterns of numbers, letters, words, pictures, mathematical operations).
 - Category Flexibility The ability to generate or use different sets of rules for combining or grouping things in different ways.
 - Quantitative Abilities Abilities that influence the solution of problems involving mathematical relationships
 - Mathematical Reasoning The ability to choose the right mathematical methods or formulas to solve a problem.
 - Number Facility The ability to add, subtract, multiply, or divide quickly and correctly.
 - Memory Abilities related to the recall of available information
 - Memorization The ability to remember information such as words, numbers, pictures, and procedures.
 - Perceptual Abilities Abilities related to the acquisition and organization of visual information
 - Speed of Closure The ability to quickly make sense of, combine, and organize information into meaningful patterns.
 - Flexibility of Closure The ability to identify or detect a known pattern (a figure, object, word, or sound) that is hidden in other distracting material.

- Perceptual Speed The ability to quickly and accurately compare similarities and differences among sets of letters, numbers, objects, pictures, or patterns. The things to be compared may be presented at the same time or one after the other. This ability also includes comparing a presented object with a remembered object.
- Spatial Abilities Abilities related to the manipulation and organization of spatial information
 - Spatial Orientation The ability to know your location in relation to the environment or to know where other objects are in relation to you.
 - Visualization The ability to imagine how something will look after it is moved around or when its parts are moved or rearranged.
- Attentiveness Abilities related to application of attention
 - Selective Attention The ability to concentrate on a task over a period of time without being distracted.
 - Time Sharing The ability to shift back and forth between two or more activities or sources of information (such as speech, sounds, touch, or other sources).
- Psychomotor Abilities Abilities that influence the capacity to manipulate and control objects
 - Fine Manipulative Abilities Abilities related to the manipulation of objects
 - Arm-Hand Steadiness The ability to keep your hand and arm steady while moving your arm or while holding your arm and hand in one position.
 - Manual Dexterity The ability to quickly move your hand, your hand together with your arm, or your two hands to grasp, manipulate, or assemble objects.
 - Finger Dexterity The ability to make precisely coordinated movements of the fingers of one or both hands to grasp, manipulate, or assemble very small objects.
 - Control Movement Abilities Abilities related to the control and manipulation of objects in time and space
 - Control Precision The ability to quickly and repeatedly adjust the controls of a machine or a vehicle to exact positions.
 - Multilimb Coordination The ability to coordinate two or more limbs (for example, two arms, two legs, or one leg and one arm) while sitting, standing, or lying down. It does not involve performing the activities while the whole body is in motion.
 - Response Orientation The ability to choose quickly between two or more movements in response to two or more different signals (lights, sounds, pictures). It includes the speed with which the correct response is started with the hand, foot, or other body part.
 - Rate Control The ability to time your movements or the movement of a piece of equipment in anticipation of changes in the speed and/or direction of a moving object or scene.
 - Reaction Time and Speed Abilities Abilities related to speed of manipulation of objects
 - Reaction Time The ability to quickly respond (with the hand, finger, or foot) to a signal (sound, light, picture) when it appears.

- Wrist-Finger Speed The ability to make fast, simple, repeated movements of the fingers, hands, and wrists.
- Speed of Limb Movement The ability to quickly move the arms and legs.
- Physical Abilities Abilities that influence strength, endurance, flexibility, balance and coordination
- Physical Strength Abilities Abilities related to the capacity to exert force
 - Static Strength The ability to exert maximum muscle force to lift, push, pull, or carry objects.
 - Explosive Strength The ability to use short bursts of muscle force to propel oneself (as in jumping or sprinting), or to throw an object.
- Dynamic Strength The ability to exert muscle force repeatedly or continuously over time. This involves muscular endurance and resistance to muscle fatigue.
- Trunk Strength The ability to use your abdominal and lower back muscles to support part of the body repeatedly or continuously over time without 'giving out' or fatiguing.
- Endurance The ability to exert oneself physically over long periods without getting out of breath
 - Stamina The ability to exert yourself physically over long periods of time without getting winded or out of breath.
- Flexibility, Balance, and Coordination Abilities related to the control of gross body movements
 - Extent Flexibility The ability to bend, stretch, twist, or reach with your body, arms, and/or legs.
 - Dynamic Flexibility The ability to quickly and repeatedly bend, stretch, twist, or reach out with your body, arms, and/or legs.
 - Gross Body Coordination The ability to coordinate the movement of your arms, legs, and torso together when the whole body is in motion.
 - Gross Body Equilibrium The ability to keep or regain your body balance or stay upright when in an unstable position.
- Sensory Abilities Abilities that influence visual, auditory and speech perception
 - Visual Abilities Abilities related to visual sensory input
 - Near Vision The ability to see details at close range (within a few feet of the observer).
 - Far Vision The ability to see details at a distance.
 - Visual Color Discrimination The ability to match or detect differences between colors, including shades of color and brightness.
 - Night Vision The ability to see under low light conditions.
 - Peripheral Vision The ability to see objects or movement of objects to one's side when the eyes are looking ahead.
 - Depth Perception The ability to judge which of several objects is closer or farther away from you, or to judge the distance between you and an object.
 - Glare Sensitivity The ability to see objects in the presence of glare or bright lighting.
 - Auditory and Speech Abilities Abilities related to auditory and oral input
 - Hearing Sensitivity The ability to detect or tell the differences between sounds that vary in pitch and loudness.

▼ 🕮

5

0

0

5

0

0

5

workers.

▼ 🕮

Auditory Attention — The ability to focus on a single source of sound in the presence of other distracting sounds. Sound Localization — The ability to tell the direction from which a sound originated. Speech Recognition — The ability to identify and understand the speech of another person. Speech Clarity — The ability to speak clearly so others can understand you. Occupational Interests — Preferences for work environments. Occupational Interest Profiles (OIPs) are compatible with Holland's (1985, 1997) model of personality types and work environments. Realistic — Realistic occupations frequently involve work activities that include practical, hands-on problems and solutions. They often deal with plants, animals, and real-world materials like wood, tools, and machinery. Many of the occupations require working outside, and do not involve a lot of paperwork or working closely with others. Investigative — Investigative occupations frequently involve working with ideas, and require an extensive amount of thinking. These occupations can involve searching for facts and figuring out problems mentally. Artistic — Artistic occupations frequently involve working with forms, designs and patterns. They often require self-expression and the work can be done without following a clear set of rules. Social — Social occupations frequently involve working with, communicating with, and teaching people. These occupations often involve helping or providing service to others. Enterprising — Enterprising occupations frequently involve starting up and carrying out projects. These occupations can involve leading people and making many decisions. Sometimes they require risk taking and often deal with business. Conventional — Conventional occupations frequently involve following set procedures and routines. These occupations can include working with data and details more than with ideas. Usually there is a clear line of authority to follow. Work Values — Global aspects of work composed of specific needs that are important to a person's satisfaction. Occupational Reinforcer Patterns (ORPs) are based on the Theory of Work Adjustment (Dawis & Lofquist, 1984). Achievement — Occupations that satisfy this work value are results oriented and allow employees to use their strongest abilities, giving them a feeling of accomplishment. Corresponding needs are Ability Utilization and Achievement. Ability Utilization — Workers on this job make use of their individual abilities. Achievement — Workers on this job get a feeling of accomplishment. Working Conditions — Occupations that satisfy this work value offer job security and good working conditions. Corresponding needs are Activity, Compensation, Independence, Security, Variety and Working Conditions. Activity — Workers on this job are busy all the time. Independence — Workers on this job do their work alone.

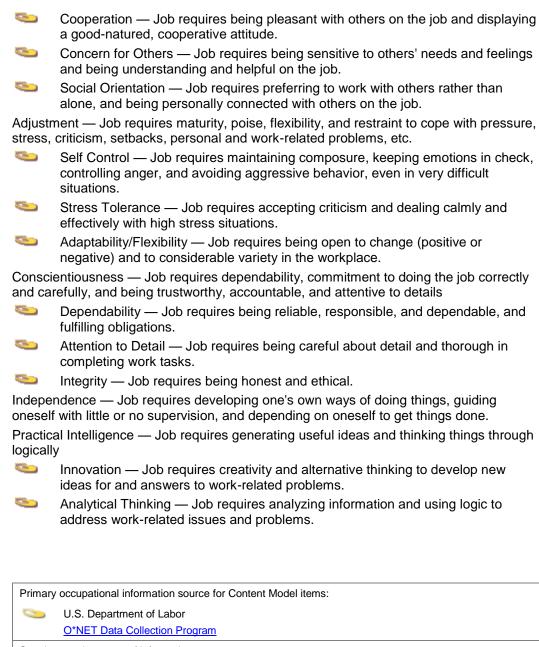
Security — Workers on this job have steady employment.

Variety — Workers on this job have something different to do every day.

Compensation — Workers on this job are paid well in comparison with other

Working Conditions — Workers on this job have good working conditions.

- Recognition Occupations that satisfy this work value offer advancement, potential for leadership, and are often considered prestigious. Corresponding needs are Advancement, Authority, Recognition and Social Status.
 - Advancement Workers on this job have opportunities for advancement.
 - Recognition Workers on this job receive recognition for the work they do.
 - Authority Workers on this job give directions and instructions to others.
 - Social Status Workers on this job are looked up to by others in their company and their community.
- Relationships Occupations that satisfy this work value allow employees to provide service to others and work with co-workers in a friendly non-competitive environment. Corresponding needs are Co-workers, Moral Values and Social Service.
 - Co-workers Workers on this job have co-workers who are easy to get along with.
 - Social Service Workers on this job have work where they do things for other people.
 - Moral Values Workers on this job are never pressured to do things that go against their sense of right and wrong.
- Support Occupations that satisfy this work value offer supportive management that stands behind employees. Corresponding needs are Company Policies, Supervision: Human Relations and Supervision: Technical.
 - Company Policies and Practices Workers on this job are treated fairly by the company.
 - Supervision, Human Relations Workers on this job have supervisors who back up their workers with management.
 - Supervision, Technical Workers on this job have supervisors who train their workers well.
- Independence Occupations that satisfy this work value allow employees to work on their own and make decisions. Corresponding needs are Creativity, Responsibility and Autonomy.
 - Creativity Workers on this job try out their own ideas.
 - Responsibility Workers on this job make decisions on their own.
 - Autonomy Workers on this job plan their work with little supervision.
- ▼ Work Styles Personal characteristics that can affect how well someone performs a job.
 - Achievement Orientation Job requires personal goal setting, trying to succeed at those goals, and striving to be competent in own work
 - Achievement/Effort Job requires establishing and maintaining personally challenging achievement goals and exerting effort toward mastering tasks.
 - Persistence Job requires persistence in the face of obstacles.
 - Initiative Job requires a willingness to take on responsibilities and challenges.
 - Social Influence Job requires having an impact on others in the organization, and displaying energy and leadership
 - Leadership Job requires a willingness to lead, take charge, and offer opinions and direction.
 - Interpersonal Orientation Job requires being pleasant, cooperative, sensitive to others, easy to get along with, and having a preference for associating with other organization members





Worker Requirements —descriptors referring to work-related attributes acquired and/or developed through experience and education.

Worker requirements represent developed or acquired attributes of an individual that may be related to work performance such as work-related knowledge and skill. Knowledge represents the acquisition of facts and principles about a domain of information. Experience lays the foundation for establishing procedures to work with given knowledge. These procedures are more commonly known as skills. Skills may be further divided into basic skills and cross-functional skills. Basic skills, such as reading, facilitate the acquisition of new knowledge. Cross-functional skills, such as problem solving, extend across several domains of activities

- ▼□ Basic Skills Developed capacities that facilitate learning or the more rapid acquisition of knowledge
 - Content Background structures needed to work with and acquire more specific skills in a variety of different domains
 - Reading Comprehension Understanding written sentences and paragraphs in work related documents.
 - Active Listening Giving full attention to what other people are saying, taking time to understand the points being made, asking questions as appropriate, and not interrupting at inappropriate times.
 - Writing Communicating effectively in writing as appropriate for the needs of the audience.
 - Speaking Talking to others to convey information effectively.
 - Mathematics Using mathematics to solve problems.
 - Science Using scientific rules and methods to solve problems.
 - Process Procedures that contribute to the more rapid acquisition of knowledge and skill across a variety of domains
 - Critical Thinking Using logic and reasoning to identify the strengths and weaknesses of alternative solutions, conclusions or approaches to problems.
 - Active Learning Understanding the implications of new information for both current and future problem-solving and decision-making.
 - Learning Strategies Selecting and using training/instructional methods and procedures appropriate for the situation when learning or teaching new things.
 - Monitoring Monitoring/Assessing performance of yourself, other individuals, or organizations to make improvements or take corrective action.
- Cross-Functional Skills Developed capacities that facilitate performance of activities that occur across jobs
 - Social Skills Developed capacities used to work with people to achieve goals
 - Social Perceptiveness Being aware of others' reactions and understanding why they react as they do.
 - Coordination Adjusting actions in relation to others' actions.
 - Persuasion Persuading others to change their minds or behavior.
 - Negotiation Bringing others together and trying to reconcile differences.
 - Instructing Teaching others how to do something.
 - Service Orientation Actively looking for ways to help people.
 - Complex Problem Solving Skills Developed capacities used to solve novel, ill-defined problems in complex, real-world settings

- Complex Problem Solving Identifying complex problems and reviewing related information to develop and evaluate options and implement solutions.
- Technical Skills Developed capacities used to design, set-up, operate, and correct malfunctions involving application of machines or technological systems
 - Operations Analysis Analyzing needs and product requirements to create a design.
 - Technology Design Generating or adapting equipment and technology to serve user needs.
 - Equipment Selection Determining the kind of tools and equipment needed to do a job.
 - Installation Installing equipment, machines, wiring, or programs to meet specifications.
 - Programming Writing computer programs for various purposes.
 - Operation Monitoring Watching gauges, dials, or other indicators to make sure a machine is working properly.
 - Operation and Control Controlling operations of equipment or systems.
 - Equipment Maintenance Performing routine maintenance on equipment and determining when and what kind of maintenance is needed.
 - Troubleshooting Determining causes of operating errors and deciding what to do about it.
 - Repairing Repairing machines or systems using the needed tools.
 - Quality Control Analysis Conducting tests and inspections of products, services, or processes to evaluate quality or performance.
- Systems Skills Developed capacities used to understand, monitor, and improve sociotechnical systems
 - Judgment and Decision Making Considering the relative costs and benefits of potential actions to choose the most appropriate one.
 - Systems Analysis Determining how a system should work and how changes in conditions, operations, and the environment will affect outcomes.
 - Systems Evaluation Identifying measures or indicators of system performance and the actions needed to improve or correct performance, relative to the goals of the system.
- Resource Management Skills Developed capacities used to allocate resources efficiently
 - Time Management Managing one's own time and the time of others.
 - Management of Financial Resources Determining how money will be spent to get the work done, and accounting for these expenditures.
 - Management of Material Resources Obtaining and seeing to the appropriate use of equipment, facilities, and materials needed to do certain work.
 - Management of Personnel Resources Motivating, developing, and directing people as they work, identifying the best people for the job.
- Knowledge Organized sets of principles and facts applying in general domains
 - Business and Management Knowledge of principles and facts related to business administration and accounting, human and material resource management in organizations, sales and marketing, economics, and office information and organizing systems

- Administration and Management Knowledge of business and management principles involved in strategic planning, resource allocation, human resources modeling, leadership technique, production methods, and coordination of people and resources.
- Clerical Knowledge of administrative and clerical procedures and systems such as word processing, managing files and records, stenography and transcription, designing forms, and other office procedures and terminology.
- Economics and Accounting Knowledge of economic and accounting principles and practices, the financial markets, banking and the analysis and reporting of financial data.
- Sales and Marketing Knowledge of principles and methods for showing, promoting, and selling products or services. This includes marketing strategy and tactics, product demonstration, sales techniques, and sales control systems.
- Customer and Personal Service Knowledge of principles and processes for providing customer and personal services. This includes customer needs assessment, meeting quality standards for services, and evaluation of customer satisfaction.
- Personnel and Human Resources Knowledge of principles and procedures for personnel recruitment, selection, training, compensation and benefits, labor relations and negotiation, and personnel information systems.
- Manufacturing and Production Knowledge of principles and facts related to the production, processing, storage, and distribution of manufactured and agricultural goods
 - Production and Processing Knowledge of raw materials, production processes, quality control, costs, and other techniques for maximizing the effective manufacture and distribution of goods.
 - Food Production Knowledge of techniques and equipment for planting, growing, and harvesting food products (both plant and animal) for consumption, including storage/handling techniques.
- Engineering and Technology Knowledge of the design, development, and application of technology for specific purposes.
 - Computers and Electronics Knowledge of circuit boards, processors, chips, electronic equipment, and computer hardware and software, including applications and programming.
 - Engineering and Technology Knowledge of the practical application of engineering science and technology. This includes applying principles, techniques, procedures, and equipment to the design and production of various goods and services.
 - Design Knowledge of design techniques, tools, and principles involved in production of precision technical plans, blueprints, drawings, and models.
 - Building and Construction Knowledge of materials, methods, and the tools involved in the construction or repair of houses, buildings, or other structures such as highways and roads.
 - Mechanical Knowledge of machines and tools, including their designs, uses, repair, and maintenance.
- Mathematics and Science Knowledge of the history, theories, methods, and applications of the physical, biological, social, mathematical, and geography
 - Mathematics Knowledge of arithmetic, algebra, geometry, calculus, statistics, and their applications.
 - Physics Knowledge and prediction of physical principles, laws, their interrelationships, and applications to understanding fluid, material, and

- atmospheric dynamics, and mechanical, electrical, atomic and sub- atomic structures and processes.
- Chemistry Knowledge of the chemical composition, structure, and properties of substances and of the chemical processes and transformations that they undergo. This includes uses of chemicals and their interactions, danger signs, production techniques, and disposal methods.
- Biology Knowledge of plant and animal organisms, their tissues, cells, functions, interdependencies, and interactions with each other and the environment.
- Psychology Knowledge of human behavior and performance; individual differences in ability, personality, and interests; learning and motivation; psychological research methods; and the assessment and treatment of behavioral and affective disorders.
- Sociology and Anthropology Knowledge of group behavior and dynamics, societal trends and influences, human migrations, ethnicity, cultures and their history and origins.
- Geography Knowledge of principles and methods for describing the features of land, sea, and air masses, including their physical characteristics, locations, interrelationships, and distribution of plant, animal, and human life.
- Health Services Knowledge of principles and facts regarding diagnosing, curing, and preventing disease, and improving and preserving physical and mental health and wellbeing
 - Medicine and Dentistry Knowledge of the information and techniques needed to diagnose and treat human injuries, diseases, and deformities. This includes symptoms, treatment alternatives, drug properties and interactions, and preventive health-care measures.
 - Therapy and Counseling Knowledge of principles, methods, and procedures for diagnosis, treatment, and rehabilitation of physical and mental dysfunctions, and for career counseling and guidance.
- Education and Training Knowledge of principles and methods for curriculum and training design, teaching and instruction for individuals and groups, and the measurement of training effects.
- Arts and Humanities Knowledge of facts and principles related to the branches of learning concerned with human thought, language, and the arts.
 - English Language Knowledge of the structure and content of the English language including the meaning and spelling of words, rules of composition, and grammar.
 - Foreign Language Knowledge of the structure and content of a foreign (non-English) language including the meaning and spelling of words, rules of composition and grammar, and pronunciation.
 - Fine Arts Knowledge of the theory and techniques required to compose, produce, and perform works of music, dance, visual arts, drama, and sculpture.
 - History and Archeology Knowledge of historical events and their causes, indicators, and effects on civilizations and cultures.
 - Philosophy and Theology Knowledge of different philosophical systems and religions. This includes their basic principles, values, ethics, ways of thinking, customs, practices, and their impact on human culture.
- Law and Public Safety Knowledge of regulations and methods for maintaining people and property free from danger, injury, or damage; the rules of public conduct established and enforced by legislation, and the political process establishing such rules.

- Public Safety and Security Knowledge of relevant equipment, policies, procedures, and strategies to promote effective local, state, or national security operations for the protection of people, data, property, and institutions.
- Law and Government Knowledge of laws, legal codes, court procedures, precedents, government regulations, executive orders, agency rules, and the democratic political process.
- Communications Knowledge of the science and art of delivering information
 - Telecommunications Knowledge of transmission, broadcasting, switching, control, and operation of telecommunications systems.
 - Communications and Media Knowledge of media production, communication, and dissemination techniques and methods. This includes alternative ways to inform and entertain via written, oral, and visual media.
- Transportation Knowledge of principles and methods for moving people or goods by air, rail, sea, or road, including the relative costs and benefits.
- ▼ Education Prior educational experience required to perform in a job
 - Required Level of Education The level of education required to perform a job
 - Instructional Program Required The instructional program required for this job Source: U.S. Department of Education, Classification of Instructional Programs
 - Education Level in Specific Subjects The amount of education required in 15 subject areas to perform in a job. Subject areas cover most of the courses that occur in high school, junior college, college undergraduate degree programs, and other education and training programs
 - Technical Vocational Courses focus on non-business technical skills, such as Agriculture, Industrial Arts, Automobile and Shop, and Electronics
 - Business Vocational Courses focus on basic business skills, such as Word Processing, Filing, Bookkeeping/Basic Accounting
 - English/language Arts Courses focus on reading, interpretation, and writing, such as Literature, Composition, Journalism, and Creative Writing
 - Oral Communication Courses focus on oral communication and speech, such as Oral Communication, Speech, and Interpersonal Communication
 - Languages Courses focus on reading, writing, and/or speaking languages other than English, such as French, Chinese, German, Japanese, Latin, Russian, and Spanish
 - Basic Math Courses focus on basic and applied math, such as General Math and Business Math
 - Advanced Math Courses focus on advanced topics in math, such as Algebra, Geometry, Calculus, and Statistics
 - Physical Science Courses focus on the study of matter and/or energy, such as Physics, Chemistry, and Astronomy
 - Computer Science Courses focus on computers and their uses, such as Programming, Information Systems Management, and Software Applications
 - Biological Science Courses focus on the study of life and living beings, such as life science, biology, anatomy and physiology
 - Applied Science Courses focus on the application of science, such as Engineering, Health, and Medicine
 - Social Science Courses focus on the behavioral sciences, such as Social Studies, Economics, History, Psychology, and Sociology

- Arts Courses focus on visual and performing arts, such as Arts and Crafts, Music, Painting, Sculpture, Theater, and Voice
- Humanities Courses focus on cultural and philosophical aspects of humans, such as Minority Studies, Philosophy, and Religion
- Physical Education Courses focus on physical fitness and sports, such as Aerobics, Jogging, Weight Lifting, and Specific Sports

Primary occupational information source for Content Model items:

9

U.S. Department of Labor

O*NET Data Collection Program

Supplemental sources of information:



U.S. Department of Labor Bureau of Labor Statistics



U.S. Department of Labor





U.S. Department of Labor Office of Apprenticeship



U.S. Department of Education

<u>Classification of Instructional Programs</u>

Other indicators:

Not collected by federal sources

Experience Requirements — requirements related to previous work activities and explicitly linked to certain types of work activities.

This domain includes information about the typical experiential backgrounds of workers in an occupation or group of occupations including certification, licensure, and training data. For example, information about the professional or organizational certifications required for entry and advancement in an occupation, preferred education or training, and required apprenticeships will be documented by this part of the model.

- Experience and Training If someone were being hired to perform this job, how much of the following would be required?
 - Related Work Experience Amount of related work experience required to get hired for the job?
 - On-Site or In-Plant Training Amount of on-site or in-plant training (e.g., organized class room instruction) required to perform the job?
 - On-the-Job Training Amount of on the job training required to perform the job?
 - Apprenticeship Length of apprenticeship required to perform the job? Source: U.S. Department of Labor, Office of Apprenticeship
- Basic Skills Entry Requirement Entry requirement for developed capacities that facilitate learning or the more rapid acquisition of knowledge
 - Content Entry Requirement Entry requirement for background structures needed to work with and acquire more specific skills in a variety of different domains
 - Reading Comprehension Entry Requirement Entry requirement for understanding written sentences and paragraphs in work related documents
 - Active Listening Entry Requirement Entry requirement for listening to what other people are saying and asking questions as appropriate
 - Writing Entry Requirement Entry requirement for communicating effectively with others in writing as indicated by the needs of the audience
 - Speaking Entry Requirement Entry requirement for talking to others to effectively convey information
 - Mathematics Entry Requirement Entry requirement for using mathematics to solve problems
 - Science Entry Requirement Entry requirement for using scientific methods to solve problems
 - Process Entry Requirement Entry requirement for procedures that contribute to the more rapid acquisition of knowledge and skill across a variety of domains
 - Critical Thinking Entry Requirement Entry requirement for using logic and analysis to identify the strengths and weaknesses in different approaches
 - Active Learning Entry Requirement Entry requirement for working with new material or information to grasp its implications
 - Learning Strategies Entry Requirement Entry requirement for using multiple approaches when learning or teaching new things
 - Monitoring Entry Requirement Entry requirement for assessing how well one is doing when learning or doing something
- Cross-Functional Skills Entry Requirement Entry requirement for developed capacities that facilitate performance of activities that occur across jobs

- Social Skills Entry Requirement Entry requirement for developed capacities used to work with people to achieve goals
 - Social Perceptiveness Entry Requirement Entry requirement for being aware of others' reactions and understanding why they react the way they do
 - Coordination Entry Requirement Entry requirement for adjusting actions in relation to others' actions
 - Persuasion Entry Requirement Entry requirement for persuading others to approach things differently
 - Negotiation Entry Requirement Entry requirement for bring others together and trying to reconcile differences
 - Instructing Entry Requirement Entry requirement for teaching others how to do something
 - Service Orientation Entry Requirement Entry requirement for actively looking for ways to help people
- Complex Problem Solving Skills Entry Requirement Entry requirement for developed capacities used to solve novel, ill-defined problems in complex, real-world settings
 - Problem Identification Entry Requirement Entry requirement for identifying the nature of problems
 - Information Gathering Entry Requirement Entry requirement for knowing how to find information and identifying essential information
 - Information Organization Entry Requirement Entry requirement for finding ways to structure or classify multiple pieces of information
 - Synthesis/Reorganization Entry Requirement Entry requirement for reorganizing information to get a better approach to problems or tasks
 - Idea Generation Entry Requirement Entry requirement for generating a number of different approaches to problems
 - Idea Evaluation Entry Requirement Entry requirement for evaluating the likely success of an idea in relation to the demands of the situation
 - Implementation Planning Entry Requirement Entry requirement for developing approaches for implementing an idea
 - Solution Appraisal Entry Requirement Entry requirement for observing and evaluating the outcomes of a problem solution to identify lessons learned or redirect efforts
- Technical Skills Entry Requirement Entry requirement for developed capacities used to design, set-up, operate, and correct malfunctions involving application of machines or technological systems
 - Operations Analysis Entry Requirement Entry requirement for analyzing needs and product requirements to create a design
 - Technology Design Entry Requirement Entry requirement for generating or adapting equipment and technology to serve user needs
 - Equipment Selection Entry Requirement Entry requirement for determining the kind of tools and equipment needed to do a job
 - Installation Entry Requirement Entry requirement for installing equipment, machines, wiring, or programs to meet specifications
 - Programming Entry Requirement Entry requirement for writing computer programs for various purposes
 - Testing Entry Requirement Entry requirement for conducting tests to determine whether equipment, software, or procedures are operating as expected

- Operation Monitoring Entry Requirement Entry requirement for watching gauges, dials, or other indicators to make sure a machine is working properly
- Operation and Control Entry Requirement Entry requirement for controlling operations of equipment or systems
- Product Inspection Entry Requirement Entry requirement for inspecting and evaluating the quality of products
- Equipment Maintenance Entry Requirement Entry requirement for performing routine maintenance and determining when and what kind of maintenance is needed
- Troubleshooting Entry Requirement Entry requirement for determining what is causing an operating error and deciding what to do about it
- Repairing Entry Requirement Entry requirement for repairing machines or systems using the needed tools
- Systems Skills Entry Requirement Entry requirement for developed capacities used to understand, monitor, and improve socio-technical systems
 - Visioning Entry Requirement Entry requirement for developing an image of how a system should work under ideal conditions
 - Systems Perception Entry Requirement Entry requirement for determining when important changes have occurred in a system or are likely to occur
 - Identifying Downstream Consequences Entry Requirement Entry requirement for determining the long-term outcomes of a change in operations
 - Identification of Key Causes Entry Requirement Entry requirement for identifying the things that must be changed to achieve a goal
 - Judgment and Decision Making Entry Requirement Entry requirement for weighing the relative costs and benefits of a potential action
 - System Evaluation Entry Requirement Entry requirement for looking at many indicators of system performance, taking into account their accuracy
- Resource Management Skills Entry Requirement Entry requirement for developed capacities used to allocate resources efficiently
 - Time Management Entry Requirement Entry requirement for managing one's own time and the time of others
 - Management of Financial Resources Entry Requirement Entry requirement for determining how money will be spent to get the work done, and accounting for these expenditures
 - Management of Material Resources Entry Requirement Entry requirement for obtaining and seeing to the appropriate use of equipment, facilities, and materials needed to do certain work
 - Management of Personnel Resources Entry Requirement Entry requirement for motivating, developing, and directing people as they work, identifying the best people for the job
- Licensing Licenses, certificates, or registrations that are awarded to show that a job holder has gained certain skills. This includes requirements for obtaining these credentials, and the organization or agency requiring their possession.
 - License, Certificate, or Registration Required At least one license, certificate, or registration is required to perform in this job, including a driver's or vehicle operator's license. The specific license(s), certificate(s), or registration(s) are listed. Source: U.S. Department of Labor, <u>CareerOneStop</u>

- Specific License or Certificate Required Specific education, training, examination, or other requirements for obtaining the licenses, certificates, or registration needed to perform in this job
 - Post-Secondary Degree Obtaining the licenses, certificates, or registration needed to perform in this job requires a post-secondary degree, for example an Associate's or Bachelor's degree.
 - Graduate Degree Obtaining the licenses, certificates, or registration needed to perform in this job requires a graduate degree, for example, a Master's or Doctoral degree.
 - On-the-Job Training Obtaining the licenses, certificates, or registration needed to perform in this job requires on-the-job training, including apprenticeships, internships, and other supervised experiences.
 - Examination Obtaining the licenses, certificates, or registration needed to perform in this job requires an examination, for example, written, oral, or performance assessments.
 - Character References Obtaining the licenses, certificates, or registration needed to perform in this job requires one or more character references from other individuals.
- Additional Education and Training Retaining the licenses, certificates, or registration needed to perform in this job requires additional course work.

 Source: U.S. Department of Labor, CareerOneStop
- Organization and Agency Requirements Organizations or agencies requiring the specific licenses, certificates, or registration needed to perform in a job
 - Legal Requirement Federal, state, or local law requires possessing specific licenses, certificates, or registration for performance in this job.
 - Employer Requirement Employers require possessing specific licenses, certificates, or registration for performance in this job.
 - Union, Guild, or Professional Association A union or professional association requires possessing specific licenses, certificates, or registration for performance in this job.

Primary occupational information source for Content Model items:

U.S. Department of Labor
O*NET Data Collection Program

Supplemental sources of information:

U.S. Department of Labor
Bureau of Labor Statistics
CareerOneStop

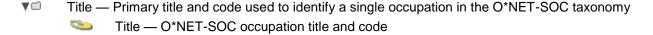
U.S. Department of Education
Office of Apprenticeship

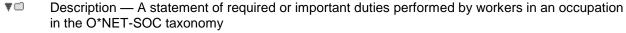
Other indicators:

Not collected by federal sources

Occupation-Specific Information —variables or other Content Model elements of selected or specific occupations.

Occupation-specific information details a comprehensive set of elements that apply to a single occupation or a narrowly defined job family. This domain parallels other Content Model domains because it includes requirements such as work-related knowledge, skills, and tasks in addition to the machines, equipment, tools, software, and information technology workers may use in their workplace. Labor market information defined by the industry or occupation is also provided here. This domain is particularly important when developing specific applications of O*NET information. For example, it is necessary to refer to occupation-specific descriptive information to specify training, develop position descriptions, or redesign jobs.





Description — O*NET-SOC occupation description

Alternate Titles — Alternate or "lay titles" include related job titles and occupational titles gathered from job incumbents, occupational experts, government agencies, professional groups, customer input, employer job postings, and other occupational classification systems

Alternate Titles List — List of alternate titles

Sample of Reported Titles List — List of sample of reported titles

▼

Tasks — Occupation-Specific Tasks

Task List — List of tasks for each occupation

▼ Tools and Technology — Machines, equipment, tools, software, and information technology workers may use for optimal functioning in a high performance workplace

Tools and Technology List — List of Tools and Technology objects for each occupation

Primary occupational information source for Content Model items:

U.S. Department of Labor

O*NET Data Collection Program

Supplemental sources of information:

U.S. Department of Labor

Bureau of Labor Statistics

CareerOneStop

U.S. Department of Education

Office of Apprenticeship

Other indicators:

Not collected by federal sources

Workforce Characteristics — variables that define and describe the general characteristics of occupations that may influence occupational requirements.

Organizations do not exist in isolation. They must operate within a broader social and economic structure. To be useful, an occupational classification system must incorporate global contextual characteristics. O*NET provides this information by linking descriptive occupational information to statistical labor market information. This includes compensation and wage data, employment outlook, and industry size information. Much of this information is collected outside of O*NET program's immediate scope. Collaborative efforts with organizations such as the Bureau of Labor Statistics, the Department of Commerce, The Department of Defense, Career One Stop, The U. S. Bureau of the Census, and The Employment and Training Administration facilitate these labor market information linkages.

▼□ Labor Market Information — Current labor force characteristics of occupations



Occupational Statistics — Information related to economic conditions and labor force characteristics of occupations

Source: U.S. Department of Labor, <u>Bureau of Labor Statistics</u>

Occupational Outlook — Future labor force characteristics of occupations

Not collected by federal sources



Occupational Projections — Projections of future economic conditions and labor force characteristics of occupations

Source: U.S. Department of Labor, Bureau of Labor Statistics

Primary occupational information source for Content Model items:

U.S. Department of Labor
O*NET Data Collection Program

Supplemental sources of information:

U.S. Department of Labor
Bureau of Labor Statistics
CareerOneStop

U.S. Department of Labor
U.S. Department of Education
Office of Apprenticeship
Classification of Instructional Programs

Other indicators:

Occupational Requirements — a comprehensive set of variables or detailed elements that describe what various occupations require.

This domain includes information about typical activities required across occupations. Task information is often too specific to describe an occupation or occupational group. The O*NET approach is to identify generalized work activities (GWAs), intermediate work activities (IWAs) and detailed work activities (DWAs) to summarize the broad, intermediate, and more specific types of job behaviors and tasks that may be performed within multiple occupations. Using this framework makes it possible to use a single set of descriptors to describe many occupations. Contextual variables such as the physical, social, or structural context of work that may impose specific demands on the worker or activities are also included in this section.

- Generalized Work Activities Work activities that are common across a very large number of occupations. They are performed in almost all job families and industries.
 - Information Input Where and how are the information and data gained that are needed to perform this job?
 - Looking for and Receiving Job-Related Information How is information obtained to perform this job?
 - Getting Information Observing, receiving, and otherwise obtaining information from all relevant sources.
 - Monitor Processes, Materials, or Surroundings Monitoring and reviewing information from materials, events, or the environment, to detect or assess problems.
 - Identify and Evaluating Job-Relevant Information How is information interpreted to perform this job?
 - Identifying Objects, Actions, and Events Identifying information by categorizing, estimating, recognizing differences or similarities, and detecting changes in circumstances or events.
 - Inspecting Equipment, Structures, or Material Inspecting equipment, structures, or materials to identify the cause of errors or other problems or defects.
 - Estimating the Quantifiable Characteristics of Products, Events, or Information Estimating sizes, distances, and quantities; or determining time, costs, resources, or materials needed to perform a work activity.
 - Mental Processes What processing, planning, problem-solving, decision-making, and innovating activities are performed with job-relevant information?
 - Information and Data Processing How is information processed to perform this job?
 - Judging the Qualities of Things, Services, or People Assessing the value, importance, or quality of things or people.
 - Processing Information Compiling, coding, categorizing, calculating, tabulating, auditing, or verifying information or data.
 - Evaluating Information to Determine Compliance with Standards Using relevant information and individual judgment to determine whether events or processes comply with laws, regulations, or standards.
 - Analyzing Data or Information Identifying the underlying principles, reasons, or facts of information by breaking down information or data into separate parts.
 - Reasoning and Decision Making What decisions are made and problems solved in performing this job?

- Making Decisions and Solving Problems Analyzing information and evaluating results to choose the best solution and solve problems.
- Thinking Creatively Developing, designing, or creating new applications, ideas, relationships, systems, or products, including artistic contributions.
- Updating and Using Relevant Knowledge Keeping up-to-date technically and applying new knowledge to your job.
- Developing Objectives and Strategies Establishing long-range objectives and specifying the strategies and actions to achieve them.
- Scheduling Work and Activities Scheduling events, programs, and activities, as well as the work of others.
- Organizing, Planning, and Prioritizing Work Developing specific goals and plans to prioritize, organize, and accomplish your work.
- Work Output What physical activities are performed, what equipment and vehicles are operated/controlled, and what complex/technical activities are accomplished as job outputs?
 - Performing Physical and Manual Work Activities What activities using the body and hands are done to perform this job?
 - Performing General Physical Activities Performing physical activities that require considerable use of your arms and legs and moving your whole body, such as climbing, lifting, balancing, walking, stooping, and handling of materials.
 - Handling and Moving Objects Using hands and arms in handling, installing, positioning, and moving materials, and manipulating things.
 - Controlling Machines and Processes Using either control mechanisms or direct physical activity to operate machines or processes (not including computers or vehicles).
 - Operating Vehicles, Mechanized Devices, or Equipment Running, maneuvering, navigating, or driving vehicles or mechanized equipment, such as forklifts, passenger vehicles, aircraft, or water craft.
 - Performing Complex and Technical Activities What skilled activities using coordinated movements are done to perform this job?
 - Interacting With Computers Using computers and computer systems (including hardware and software) to program, write software, set up functions, enter data, or process information.
 - Drafting, Laying Out, and Specifying Technical Devices, Parts, and Equipment Providing documentation, detailed instructions, drawings, or specifications to tell others about how devices, parts, equipment, or structures are to be fabricated, constructed, assembled, modified, maintained, or used.
 - Repairing and Maintaining Mechanical Equipment Servicing, repairing, adjusting, and testing machines, devices, moving parts, and equipment that operate primarily on the basis of mechanical (not electronic) principles.
 - Repairing and Maintaining Electronic Equipment Servicing, repairing, calibrating, regulating, fine-tuning, or testing machines, devices, and equipment that operate primarily on the basis of electrical or electronic (not mechanical) principles.
 - Documenting/Recording Information Entering, transcribing, recording, storing, or maintaining information in written or electronic/magnetic form.

- Interacting With Others What interactions with other persons or supervisory activities occur while performing this job?
 - Communicating and Interacting What interactions with other people occur while performing this job?
 - Interpreting the Meaning of Information for Others Translating or explaining what information means and how it can be used.
 - Communicating with Supervisors, Peers, or Subordinates Providing information to supervisors, co-workers, and subordinates by telephone, in written form, e-mail, or in person.
 - Communicating with Persons Outside Organization Communicating with people outside the organization, representing the organization to customers, the public, government, and other external sources. This information can be exchanged in person, in writing, or by telephone or e-mail.
 - Establishing and Maintaining Interpersonal Relationships Developing constructive and cooperative working relationships with others, and maintaining them over time.
 - Assisting and Caring for Others Providing personal assistance, medical attention, emotional support, or other personal care to others such as coworkers, customers, or patients.
 - Selling or Influencing Others Convincing others to buy merchandise/goods or to otherwise change their minds or actions.
 - Resolving Conflicts and Negotiating with Others Handling complaints, settling disputes, and resolving grievances and conflicts, or otherwise negotiating with others.
 - Performing for or Working Directly with the Public Performing for people or dealing directly with the public. This includes serving customers in restaurants and stores, and receiving clients or quests.
 - Coordinating, Developing, Managing, and Advising What coordinating, managerial, or advisory activities are done while performing this job?
 - Coordinating the Work and Activities of Others Getting members of a group to work together to accomplish tasks.
 - Developing and Building Teams Encouraging and building mutual trust, respect, and cooperation among team members.
 - Training and Teaching Others Identifying the educational needs of others, developing formal educational or training programs or classes, and teaching or instructing others.
 - Guiding, Directing, and Motivating Subordinates Providing guidance and direction to subordinates, including setting performance standards and monitoring performance.
 - Coaching and Developing Others Identifying the developmental needs of others and coaching, mentoring, or otherwise helping others to improve their knowledge or skills.
 - Provide Consultation and Advice to Others Providing guidance and expert advice to management or other groups on technical, systems-, or process-related topics.
 - Administering What administrative, staffing, monitoring, or controlling activities are done while performing this job?

- Performing Administrative Activities Performing day-to-day administrative tasks such as maintaining information files and processing paperwork.
- Staffing Organizational Units Recruiting, interviewing, selecting, hiring, and promoting employees in an organization.
- Monitoring and Controlling Resources Monitoring and controlling resources and overseeing the spending of money.
- Intermediate Work Activities Work activities that are common across many occupations. They are performed in many job families and industries.
 - Intermediate Work Activities List List of intermediate work activities for each occupation
- Detailed Work Activities Specific work activities that are performed across a small to moderate number of occupations within a job family.
 - Detailed Work Activities List List of detailed work activities for each occupation
- Organizational Context Characteristics of the organization that influence how people do their work
 - Structural Characteristics A functional subsystem of organization structure subsuming constructs of (a) organizational structure, and (b) human resources systems and practices
 - Organizational Structure The architecture or anatomy of an organization, affecting the behavior of organizational members as well as the ability of organizations to adapt effectively to their environments. Elements of organizational structure include the hierarchy of the organization, the degree of centralization, and the nature of work groups used to accomplish organizational objectives
 - Decision Making System The amount of autonomy and involvement in decision making that employees have
 - Decentralization and Employee Empowerment Indicates the degree to which employees are provided with different types of information and participate in decision-making
 - Have Control Over Unit or Department You have a great deal of control over what happens in your unit or department
 - Have Influence Over Decisions You have a great deal of influence over decisions that are made in your unit or department.
 - Monitor Data on Quality/costs/Waste/etc. You monitor data on quality, costs, waste, and productivity
 - Determine Work Flow or Order of Tasks You determine work flow or the order in which tasks are performed
 - Invest in New Equipment and Technology You invest in new equipment and technology
 - Develop New Products, Services, and Procedures You develop new products, services, and procedures
 - Individual versus Team Structure Identifies the extent to which employees work in intact teams

- Percent of Time in Intact Team Approximately what percentage of your time do you spend working in an intact team? By intact team we mean a group of 3 or more employees who are jointly responsible for whole work processes and work toward shared goals (e.g., production team; development team; project team).
- Job Characteristics Indicates the level of skill variety, task significance, task identity, autonomy, and feedback in this job
 - Skill Variety The variety of skills required of people in this job
 - Job Variety How much variety is there in your job? That is, to what extent does the job require you to do many different things at work, using a variety of your skills and talents?
 - Complex or High Level Skills Required Your job requires you to use a number of complex or high-level skills.
 - Variety of Tasks Required Your job requires you to perform a variety of tasks.
 - Task Significance The importance or significance of the tasks performed on this job, as reflected by its effect on the lives or well-being of others
 - Significance or Importance of Job In general, how significant or important is your job? That is, are the results of your work likely to significantly affect the lives or well-being of other people?
 - Job Quality Affects Lots of People Your job is one where a lot of people can be affected by how well the work gets done.
 - Job Itself Is Very Significant Your job itself is very significant and important in the broader scheme of things.
 - Task Identity The extent to which tasks performed on this job can be perceived as contributing to the final product
 - Job Involves Whole Piece of Work To what extent does your job involve doing a 'whole' and identifiable piece of work? That is, is the job a complete piece of work that has an obvious beginning and end? Or is it only a small part of the overall piece of work, which is finished by other people or automatic machines? (If your job involves many different tasks or pieces of work, try to think about your typical tasks or the tasks you spend the most time on.)
 - Can Do Entire Piece of Work Your job is arranged so that you can do an entire piece of work from beginning to end.
 - Can Finish What You Start Your job provides you a chance to completely finish the piece of work you began.
 - Autonomy The amount of freedom in the job, as reflected in a person being able to exercise personal initiative and judgment in task performance

- Autonomy and Freedom in Job How much autonomy and freedom are there in your job? That is, to what extent does your job permit you to decide on your own how to go about doing your job?
- Chance for Initiative and Judgment Your job gives you a chance to use your personal initiative and judgment in carrying out the work.
- Opportunity for Independence and Freedom Your job gives you considerable opportunity for independence and freedom in how you do your job.
- Feedback The extent to which this job provides information about how well one is performing
 - Extent of Feedback From Doing Job Itself To what extent does doing the job itself provide you with information about your work performance? That is, does the actual work itself provide clues about how well you are doing--aside from any 'feedback' co-workers or supervisors may provide?
 - Doing Job Provides Chances for Feedback Just doing the job provides many chances for you to figure out how well you are doing.
 - After Finishing Job, Know Own Performance After you finish a job, you know whether you performed well.
- Job Stability and Rotation The amount of stability in the job and the extent of job rotation
 - Number of Supervisors in Past Year How many different supervisors have you had in the past year?
 - Number of Work Teams in Past Year Approximately how many different work teams have you belonged to during the past year?
 - Number of Work Group Reorganizations in Past Year In the past year, how many times has your primary work group gone through some kind of reorganization?
 - Number of Times Nature of Job Changed In the past year, how many times has the nature of your job duties changed dramatically?
 - Job Rotation Practices Which statement best describes the job rotation practices in your job and your work group?
- Human Resources Systems and Practices Organizational practices and policies designed to ensure that an organization has employees who are capable of meeting its goals
 - Recruitment and Selection Organizational practices, decisions, and processes that affect (a) the capability of an organization to make hiring, promotion, and other personnel decisions, and (b) the number or types of individuals who are willing to apply for or accept a given vacancy
 - Recruitment Operations Activities involved in implementing recruitment plans (e.g., selecting sources, realistic job preview)

- Sources of People for Current Job Which of the sources listed below are used to recruit people for your current job?
- Selection Assessment Methods Used The methods used for selection or promotion of employees
 - Assessment Methods Used to Select for Job Which of the following assessment methods are used to select people for your current job?
- Training and Development The systematic acquisition of attitudes, concepts, knowledge, roles, or skills that result in improved performance at work
 - Training Methods The methods used in training programs
 - Training Methods Used in Company Which of the following training methods have been used in company training courses you have attended in the last two years?
 - Training Topics and Content What trainers intend to teach trainees through training programs
 - Areas of Recent Formal Training In which of the following content areas have you received formal training in the last two years?
 - Extent and Support of Training Activities The extent to which an organization makes training available to its employees and provides financial support for training activities
 - Recent Technical Skill Training In the last two years, how often have you attended company sponsored job-related technical training (i.e., technical skill training)?
- Reward System Monetary compensation and monetary and non-monetary benefits organizations provide to their employees
 - Basis of Compensation The extent to which organizations reward individuals based on: (a) their knowledge, skills, and performance, (b) seniority, (c) team performance, (d) organizational performance, and (e) job attributes
 - Compensation Package Components Which of the following is part of your compensation package (i.e., pay)?
 - Benefits The extent to which employees' compensation includes benefits such as pensions, insurance, paid leave, awards and bonuses, pay for time not worked, etc.
 - Benefit Components Which of the following is part of your benefits?
- Social Processes A functional subsystem of organization structure subsuming processes linking people (employees) to their work and to each other and includes elements such as values, goals, leadership, and roles
 - Goals Individual goal setting.

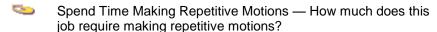
- Individual Goal Characteristics The extent to which an individual's goal is made explicit, and the probability that an individual can attain the goal
 - Achieve Most Important Individual Goal Realistically, the probability that you will achieve your most important individual work goal this year is:
 - How Many Quantitative Individual Goals How many of your individual work goals are quantitative (e.g., selling \$100,000 worth of merchandise as opposed to selling as much merchandise as possible).
- Goal Feedback The extent to which an individual is given periodic feedback regarding his or her progress against a goal
 - How Many Specific Individual Goals How many of your individual work goals are specific -- that is, you will know exactly when you have achieved them?
 - When Get Information on Individual Goals How often do you get information regarding how close you are to achieving your most important individual work goal (for example, an interim financial report or data on number of units sold)?
 - Informal, Job-Relevant Feedback To what extent do you receive informal, job-relevant feedback from your supervisor?
 - Meet One-on-One With Supervisor on Goals, Training, and Development During the past year, how often have you met one-on-one with your immediate supervisor to discuss issues such as your performance, goals, training and development?
- Roles Characteristics of job incumbents' roles, such as the extent to which they involve conflict and overload
 - Role Conflict The extent to which an individual has to deal with conflicting demands
 - Often Receive Conflicting Requests You often receive conflicting requests from two or more people at work.
 - Work With Groups With Different Focuses You work with two or more groups who want you to focus on different things.
 - You and Your Supervisor Agree About Job You and your supervisor agree about what your job should be.
 - Supervisor Makes Conflicting Requests Your supervisor often asks you to do two or more things that conflict (for example, save a large amount of money while at the same time dramatically increasing quality).
- Role Negotiability The extent to which an individual can negotiate his/her role in an organization
 - Negotiate Changes in Role with Supervisor You have negotiated changes in the nature of your role at work with your supervisor.
 - Significant Input Into Way You Do Job You have significant input into the way you do your job.

- Role Overload A discrepancy between the job's demands and one's ability to meet those demands
 - Get Assignments without Adequate Resources You receive assignments at work without adequate resources and materials to complete them properly.
 - Given Enough Time to Do Work You are given enough time to do what is expected of you at work.
 - Too Much for One Person to Do It often seems like you have too much work for one person to do.
- Culture Patterns of behaviors and social relationships reflecting the assumptions, values, norms, and artifacts shared by members of the organization
 - Organizational Values Indicates the importance of different organizational values such as tradition, stability, innovation, and collaboration
 - Guiding Principles of Organization How important are each of the following concepts, or values, as a guiding principle for your organization as a whole.
 - Taking Chances; Going Out on a Limb Taking chances; going out on a limb
 - Fairness; Justice Fairness; justice
 - Precision Precision; paying attention to even the smallest details
 - Stability Stability; keeping things on an even keel
 - Getting Things Done Getting things done; taking decisive or quick action
 - Caring About Employees Caring about employees; showing concern for their well-being
 - Innovation Innovation; finding new and better ways of doing things; openness to new ideas
 - Aggressiveness Aggressiveness; forcefully going after what you want
 - Valuing Customers Valuing customers; emphasizing customer service
 - Providing High Quality Products Providing high quality products or services; meeting high standards of excellence
 - Openness and Honesty Openness; honesty; keeping employees well informed
 - Flexibility, Adapting to Change Flexibility, adapting to change
- Supervisor Role The nature of supervisory leadership
 - Supervisor Friendly and Supportive To what extent does your supervisor act in a friendly and supportive manner? For example, does he/she show concern for members of your work group and respect for your ideas?
 - Supervisor Takes Active Role To what extent does your supervisor take an active role in directing your work group's

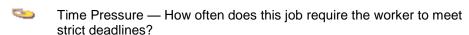
- activities by setting goals, planning and scheduling work, assigning tasks, and making sure that each person knows what he/she should be doing?
- Supervisor Provides Clear Vision To what extent does your supervisor provide members of your work group with a clear vision of where the group is going and keep everyone fully committed to the work at hand?
- Supervisor Solves Problems To what extent does your supervisor quickly and effectively solve problems, even difficult problems, that come up in your work group?
- ▼ Work Context Physical and social factors that influence the nature of work
 - Interpersonal Relationships This category describes the context of the job in terms of human interaction processes
 - Communication Types and frequency of interactions with other people that are required as part of this job.
 - Communication Methods How frequently does this job require the use of the following communication methods?
 - Public Speaking How often do you have to perform public speaking in this job?
 - Telephone How often do you have telephone conversations in this job?
 - Electronic Mail How often do you use electronic mail in this job?
 - Letters and Memos How often does the job require written letters and memos?
 - Face-to-Face Discussions How often do you have to have face-to-face discussions with individuals or teams in this job?
 - Contact With Others How much does this job require the worker to be in contact with others (face-to-face, by telephone, or otherwise) in order to perform it?
 - Role Relationships Importance of different types of interactions with others both inside and outside the organization
 - Job Interactions How important are interactions requiring the worker to:
 - Work With Work Group or Team How important is it to work with others in a group or team in this job?
 - Deal With External Customers How important is it to work with external customers or the public in this job?
 - Coordinate or Lead Others How important is it to coordinate or lead others in accomplishing work activities in this job?
 - Responsibility for Others Amount of responsibility the worker has for other workers as a part of this job
 - Responsible for Others' Health and Safety How much responsibility is there for the health and safety of others in this job?
 - Responsibility for Outcomes and Results How responsible is the worker for work outcomes and results of other workers?
 - Conflictual Contact Amount of conflict that the worker will encounter as part of this job

- Frequency of Conflict Situations How often are there conflict situations the employee has to face in this job?
- Deal With Unpleasant or Angry People How frequently does the worker have to deal with unpleasant, angry, or discourteous individuals as part of the job requirements?
- Deal With Physically Aggressive People How frequently does this job require the worker to deal with physical aggression of violent individuals?
- Physical Work Conditions This category describes the work context as it relates to the interactions between the worker and the physical job environment
 - Work Setting Description of physical surroundings that the worker will face as part of this job
 - Frequency Required to Work: How frequently does this job require the worker to work:
 - Indoors, Environmentally Controlled How often does this job require working indoors in environmentally controlled conditions?
 - Indoors, Not Environmentally Controlled How often does this job require working indoors in non-controlled environmental conditions (e.g., warehouse without heat)?
 - Outdoors, Exposed to Weather How often does this job require working outdoors, exposed to all weather conditions?
 - Outdoors, Under Cover How often does this job require working outdoors, under cover (e.g., structure with roof but no walls)?
 - In an Open Vehicle or Equipment How often does this job require working in an open vehicle or equipment (e.g., tractor)?
 - In an Enclosed Vehicle or Equipment How often does this job require working in a closed vehicle or equipment (e.g., car)?
 - Physical Proximity To what extent does this job require the worker to perform job tasks in close physical proximity to other people?
 - Environmental Conditions Description of extreme environmental conditions the worker will be placed in as part of this job
 - Frequency in Environmental Conditions How often during a usual work period is the worker exposed to the following conditions:
 - Sounds, Noise Levels Are Distracting or Uncomfortable How often does this job require working exposed to sounds and noise levels that are distracting or uncomfortable?
 - Very Hot or Cold Temperatures How often does this job require working in very hot (above 90 F degrees) or very cold (below 32 F degrees) temperatures?
 - Extremely Bright or Inadequate Lighting How often does this job require working in extremely bright or inadequate lighting conditions?
 - Exposed to Contaminants How often does this job require working exposed to contaminants (such as pollutants, gases, dust or odors)?
 - Cramped Work Space, Awkward Positions How often does this job require working in cramped work spaces that requires getting into awkward positions?

- Exposed to Whole Body Vibration How often does this job require exposure to whole body vibration (e.g., operate a jackhammer)?
- Job Hazards Descriptions of types of hazardous conditions the worker could be exposed to as part of this job. This includes the frequency of exposure, and the likelihood and degree of injury if exposed.
 - Frequency of Exposure to Job Hazards How often does this job require the worker to be exposed to the following hazards?
 - Exposed to Radiation How often does this job require exposure to radiation?
 - Exposed to Disease or Infections How often does this job require exposure to disease/infections?
 - Exposed to High Places How often does this job require exposure to high places?
 - Exposed to Hazardous Conditions How often does this job require exposure to hazardous conditions?
 - Exposed to Hazardous Equipment How often does this job require exposure to hazardous equipment?
 - Exposed to Minor Burns, Cuts, Bites, or Stings How often does this job require exposure to minor burns, cuts, bites, or stings?
 - Likelihood of Injury From Job Hazards What is the likelihood that the worker would be injured as a result of being exposed to the following hazards while performing this job?
 - Degree of Injury If injury, due to exposure to the following hazards, were to occur while performing this job, how serious would be the likely outcome?
- Body Positioning Amount of time the worker will spend in a variety of physical positions on this job
 - Time Spent in Body Positions How much time in a usual work period does the worker spend:
 - Spend Time Sitting How much does this job require sitting?
 - Spend Time Standing How much does this job require standing?
 - Spend Time Climbing Ladders, Scaffolds, or Poles How much does this job require climbing ladders, scaffolds, or poles?
 - Spend Time Walking and Running How much does this job require walking and running?
 - Spend Time Kneeling, Crouching, Stooping, or Crawling How much does this job require kneeling, crouching, stooping or crawling?
 - Spend Time Keeping or Regaining Balance How much does this job require keeping or regaining your balance?
 - Spend Time Using Your Hands to Handle, Control, or Feel Objects, Tools, or Controls How much does this job require using your hands to handle, control, or feel objects, tools or controls?
 - Spend Time Bending or Twisting the Body How much does this job require bending or twisting your body?



- Work Attire Dress requirements of this job
 - Frequency of Wearing Work Attire How often does the worker wear:
 - Wear Common Protective or Safety Equipment such as Safety Shoes, Glasses, Gloves, Hearing Protection, Hard Hats, or Life Jackets How much does this job require wearing common protective or safety equipment such as safety shoes, glasses, gloves, hard hats or live jackets?
 - Wear Specialized Protective or Safety Equipment such as Breathing Apparatus, Safety Harness, Full Protection Suits, or Radiation Protection How much does this job require wearing specialized protective or safety equipment such as breathing apparatus, safety harness, full protection suits, or radiation protection?
- Structural Job Characteristics This category involves the relationships or interactions between the worker and the structural characteristics of the job
 - Criticality of Position Amount of impact the worker has on final products and their outcomes
 - Consequence of Error How serious would the result usually be if the worker made a mistake that was not readily correctable?
 - Impact of Decisions The frequency and nature of the impact of worker's decisions on the organization
 - Impact of Decisions on Co-workers or Company Results What results do your decisions usually have on other people or the image or reputation or financial resources of your employer?
 - Frequency of Decision Making How frequently is the worker required to make decisions that affect other people, the financial resources, and/or the image and reputation of the organization?
 - Freedom to Make Decisions How much decision making freedom, without supervision, does the job offer?
 - Routine versus Challenging Work The relative amounts of routine versus challenging work the worker will perform as part of this job
 - Degree of Automation How automated is the job?
 - Importance of Being Exact or Accurate How important is being very exact or highly accurate in performing this job?
 - Importance of Repeating Same Tasks How important is repeating the same physical activities (e.g., key entry) or mental activities (e.g., checking entries in a ledger) over and over, without stopping, to performing this job?
 - Structured versus Unstructured Work To what extent is this job structured for the worker, rather than allowing the worker to determine tasks, priorities, and goals?
 - Competition Amount of competition that the worker will face as part of this job
 - Level of Competition To what extent does this job require the worker to compete or to be aware of competitive pressures?
 - Pace and Scheduling Description of the role that time plays in the way the worker performs the tasks required by this job



Pace Determined by Speed of Equipment — How important is it to this job that the pace is determined by the speed of equipment or machinery? (This does not refer to keeping busy at all times on this job.)

Work Schedules — How regular are the work schedules for this job?

Duration of Typical Work Week — Number of hours typically worked in one week.

Primary occupational information source for Content Model items:

9

U.S. Department of Labor

O*NET Data Collection Program

Supplemental sources of information:

×

U.S. Department of Labor Bureau of Labor Statistics



U.S. Department of Labor Office of Apprenticeship



U.S. Department of Labor CareerOneStop



U.S. Department of Education

<u>Classification of Instructional Programs</u>

Other indicators:



Not collected by federal sources