

# Introduction to Oil

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# Oil is for Cars

- ▶ Keep in mind that oil is primarily a transportation fuel.
  - ▶ Yes, some diesel and bunker oil is used for electricity production (5%), but
  - ▶ mostly we make gasoline and other commodities out of it.
- ▶ Two common measurements
  - ▶ US 42 gallon barrels when speaking to a merican or reporting numbers to them.
  - ▶ Elsewhere you talk about cubic meters
  - ▶ You will also see metric ton measurements in some areas.
  - ▶ Note this is two volume and one mass measurement and densities are not uniform.
- ▶ Barrel is abbreviated bbl
  - ▶ Mbbl is thousand barrels not a million (Breaks the metric code)
  - ▶ MMbbl is million barrels.
  - ▶ Mbd is million barrels a day but so is MMbbl/day

# Oil is not a uniform commodity

- ▶ It varies specific gravity
  - ▶ Lighter oils are more valuable because it is cheaper to crack into the products you want
- ▶ Sulfur content
  - ▶ Low sulfur is cheaper to crack
- ▶ Location
  - ▶ Transportation is not cheap
  - ▶ Pipelines, train, tanker all have trad-offs with cost and safety and reliability.
  - ▶ Sometimes law and conflict can disrupt transportation

# Sulfur v Density of World Oil

Density and sulfur content of selected crude oils

sulfur content (percentage)

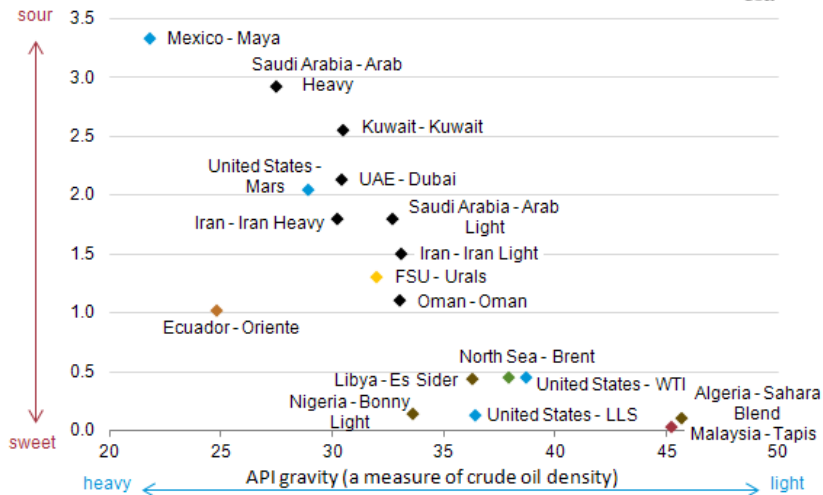


Figure 1:

## Prices of oil not *Price* of oil

- ▶ Many commonly cited prices
  - ▶ Even this list is incomplete [https://en.wikipedia.org/wiki/List\\_of\\_crude\\_oil\\_products](https://en.wikipedia.org/wiki/List_of_crude_oil_products)
  - ▶ Brent (North Sea) and
  - ▶ West Texas Intermediate are common for both US and international.
- ▶ WTI less so
  - ▶ Shale oil with limited transportation means WTI tends to be lower by a few dollars.
  - ▶ Will likely change
    - ▶ More pipelines
    - ▶ Recent repeal of *mostly* prohibited export of crude.
- ▶ There are smaller price points by city and region
- ▶ Many are specified as blends of typical output of various regions.

# The Ban and Repeal

- ▶ Banned most exports of crude oil in 1975 as reaction to OPEC.
- ▶ Could still export products, e.g., gasoline.
- ▶ Problems
  - ▶ The US is huge.
  - ▶ Not always an easy way to get crude to refiners within the country.
  - ▶ AK refineries have 270K BBL day capacity about the same as one refiner in CA.
  - ▶ Refiners specialized in heavier sour oil.
  - ▶ Fracking produces lighter oil but you couldn't export it
- ▶ As of 2016 we export.

# Location

- ▶ Refineries are tuned to a specific kind of oil
  - ▶ If density or sulfur changes too much they have to change and that costs
- ▶ Oil in new areas needs transport
  - ▶ Truck
  - ▶ Rail
  - ▶ Pipeline
  - ▶ Boat
- ▶ Safety
  - ▶ (Death, Property) Truck > Rail > Pipeline > Boat
  - ▶ (Spilled) Truck > Pipeline > Rail > Boat
  - ▶ (Environment) Boat > Pipeline > Truck > Rail

# The Markets for oil are complex and odd

- ▶ The oddness comes from it being a key commodity
  - ▶ No oil, no cars
- ▶ US uses about 15 MMbd (Million Barrels a day)
  - ▶ Half domestic and half imported
  - ▶ Imports are mostly Canada, Saudi Arabia and Mexico
- ▶ We hold massive inventories of oil and gas
  - ▶ <https://www.eia.gov/petroleum/supply/weekly/pdf/table1.pdf>
    - ▶ Domestic production 8.504 MMbd
    - ▶ Imports 6.601 MMbd
  - ▶ Inventory
    - ▶ Crude 1,162.2 MMb, about 77 days of inventory
    - ▶ Gasoline 226 MMb at 9 MMbd or 25 days of inventory



# Textbook focuses on Monopoly models and Anti-trust

- ▶ The anti-trust is great and historically relevant
  - ▶ Oil was one of the drivers of the anti-trust movement
  - ▶ It is historically relevant
- ▶ The monopoly style analysis is also historically relevant
  - ▶ When there were a few major gasoline marketers, yes
  - ▶ When there were a few international cartels, yes
- ▶ The political models of OPEC are also good for a few limited time periods

# The Paper Focuses on some inventory arguments

- ▶ There is a strong desire to hold inventories of oil.
- ▶ The size of inventories depends on expectations about
  - ▶ future prices
  - ▶ and when price is fixed, expectations about supply availability
- ▶ This focus on inventories and expectations
  - ▶ Forces analysis of oil markets to use techniques from macro
  - ▶ Some work on expectations in paper
  - ▶ Does not do the full Dynamic Stochastic General Equilibrium approach

# Flow and Stock Models

- ▶ Marshallian Supply and Demand are flow concepts, consumption over time.
- ▶ Not right for stock demands, which is why macro has a lot of odd models to deal with money
  - ▶ Cash in advance
  - ▶ Debt in overlapping generations
- ▶ There is a S/D approximation of a way of interpreting a Hamiltonian system but messy.
  - ▶ One version is in Knittel, Christopher R. and Robert S. Pindyck. 2016. "The Simple Economics of Commodity Price Speculation." American Economic Journal: Macroeconomics, 8(2): 85-110.  
<http://stats.lib.pdx.edu/proxy.php?url=https://www.aeaweb.org/articles?id=10.1257/mac.20140033>
  - ▶ It is messy with some hand waving but easier than learning about phase diagrams.

## Phase Diagram

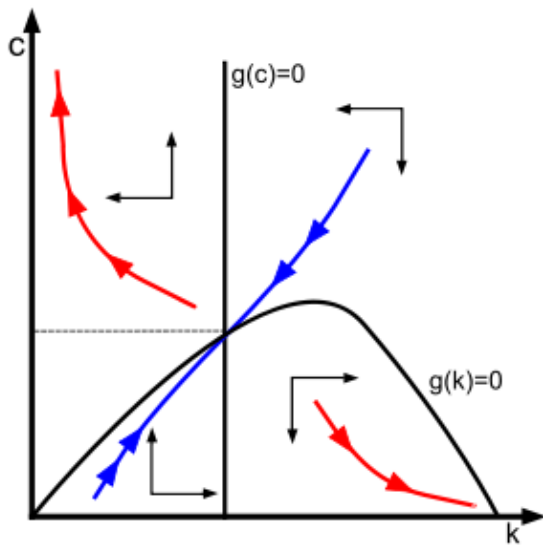


Figure 2:

# Expectation Formation

- ▶ Rational Expectations: Everyone in the model has a model and on average their models make correct predictions
- ▶ Adaptive Expectations: Make guesses based on the past
- ▶ Paper adds the idea of Who's expectations because how they form expectations is different.

# VARs Vector Auto Regressions

- ▶ Adaptive, uses the past
- ▶ Choose variables and then make sure they are of the same order of integration, e.g., levels or changes.
- ▶ Look for a fixed linear relationship, cointegration
- ▶ Use past and current values of all variables to explain current values of all variables.

Use:

- ▶ Plug and chug forecasts (seen in paper fig 3)
- ▶ Impulse response. Start with a quiet system and flick one variable at a time and see how the flick propagates.

# Impulse Response Example

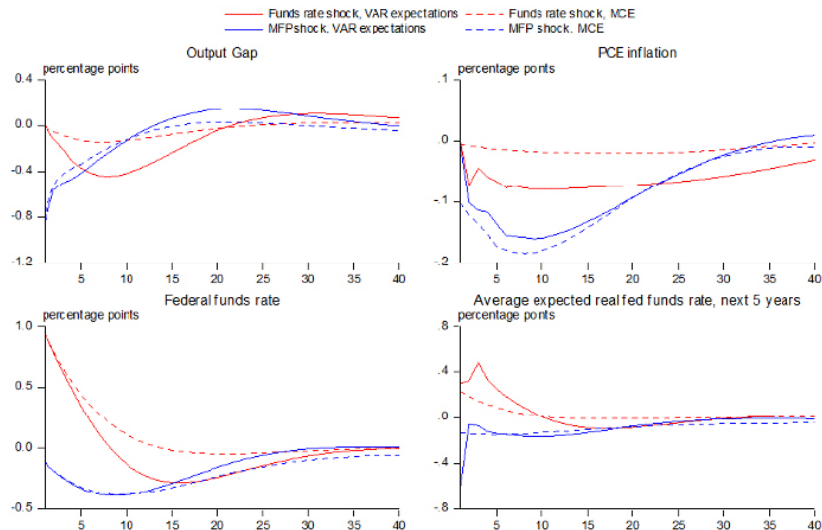


Figure 3:

# Financial Markets vs Policy Makers

- ▶ Paper gives arguments about differences between the two
  - ▶ Financial market have more info than can go in models
  - ▶ Financial markets can ignore or misinterpret data.
- ▶ Futures contracts have a built in bias
  - ▶ A risk premium. The paper uses Hamilton-Wu estimates but there are others.



# Bubble and pari-mutal arguments

- ▶ Lots of shared information including prices of futures
- ▶ If you see prices rising you may buy based only on that
  - ▶ Assume others know something you don't
  - ▶ How bubbles happen amplifying a small difference
- ▶ Grandpa Ish's Lesson on Betting Horses
  - ▶ Don't bet on the horse you think will win
  - ▶ Bet on the horse that pays off more than you think it should.
  - ▶ If people do this, hard to see best guess.
  - ▶ If they don't, bubbles.

## Fun Fact

- ▶ Simple prediction rules work great when more sophisticated rules cost more than the benefit they bring.
- ▶ Why consumers use simple rules. Gas prices will change by about the same amount as inflation.

# The Events

- ▶ The 1973/74 Oil Crisis
- ▶ The 1979/80 Oil Crises
- ▶ The 1980s and 1990s
- ▶ From the Great Surge of 2003–08 to the Global Financial Crisis

# The 1973/74 Oil Crisis

- ▶ Timing and location does not work for war driven supply shock.
- ▶ Prices received by governments was fixed in the 1971 Tehran/Tripoli agreements
  - ▶ Inflation hits and real prices are low
  - ▶ Global economic boom increases commodity demand.
- ▶ With the low fixed price all but Saudi Arabia and Kuwait had no spare capacity
- ▶ October 10, 1973 Tehran/Tripoli dead
- ▶ Price increases, it is negotiated, but is it nearer competitive or monopoly price?

## Competitive or Monopoly?

- ▶ Other commodities increased by about 75% as much as oil.
- ▶ Only part of the big jump was a jump because of monopoly power
- ▶ Remainder was effect of
  - ▶ Eliminating the fixed prices
  - ▶ Increase commodity demand
- ▶ Price controls and rationing in US did not help.

# The 1979/80 Oil Crises

- ▶ WTI from \$15 to \$40
- ▶ Traditional story was Iranian revolution
  - ▶ Timing is off. WTI hit \$40 after revolution when Iran was back at full production.
- ▶ Two shocks
  - ▶ Commodity demand increase (2/3 increase)
  - ▶ Expectation shock (1/3 increase)
    - ▶ If a disruption can happen in Iran then it can happen anywhere.
    - ▶ Explore more
    - ▶ Increase Inventory

## The 1980s and 1990s

- ▶ Traditional argument is the Iran/Iraq war disrupted supply but there was little change in price.
  - ▶ Even with tankers being attacked.
- ▶ Hangover from the 70s events
  - ▶ Lots of exploration in new areas, e.g. North Sea
  - ▶ Lots of inventory
- ▶ First Real OPEC effort to push towards monopoly prices
  - ▶ Per Theory, everyone cheats.

# There was a spike, a slump, a slump and a spike

- ▶ Gulf 1 1990
  - ▶ Iraq and Kuwait oil disrupted
  - ▶ Large inventory demand anticipating Saudi Arabia attack
- ▶ Asian Financial Crisis 1997
  - ▶ Reduced commodity demand
- ▶ Venezuela 2002
  - ▶ BTW Huge reserves of oil
- ▶ Gulf 2 2003
  - ▶ \$6 increase is hardly a shock



# From the Great Surge of 2003–08 to the Global Financial Crisis

- ▶ WTI from 28 to 134
- ▶ Increased global demand for commodities including oil.
  - ▶ Wave to China
  - ▶ Small increase in inventory demand
  - ▶ Little evidence of speculation
- ▶ 2008
  - ▶ Recession and prices go down to 100
  - ▶ Why not further is confusing given the scale of the increase.
- ▶ 2014 The fall to \$47
  - ▶ \$11 of \$49 decline was commodity decline
  - ▶ \$16 because of shale boom
  - ▶ \$9 Storage (expectation) shock.

# We Will Talk about the Monopoly Power Perspectives on Monday

- ▶ Read Dahl Ch 7
- ▶ Vote on a topic to work on on top of the papers and presentations.