

Frank Turner

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RE: Job Posting Title

Date

Hiring Manager

Company

Dear Hiring Manager,

I'm writing to express interest in **job** at **company**. My success selling to fortune 500 organizations was fueled by an ability to gain fluency in technical concepts and explain the value add to the bottom line. **Culture Statement.** Bottom line: I learn quickly, I understand business and I deliver on time.

In 2018, I have elected to make a transition from Technical Sales to become a Data **Position**. My sales background will inform my decisions on how I analyze data to help people make decisions. Additionally, I have spent a significant amount of time learning the craft of Data Science, and have developed the required skills in:

- I come from the test and measurement industry, a \$10 billion a year global market where every product converts invisible signals into data and visualizations that are useful to the end user. My experience with these systems informs a unique perspective when I work with data, as can be seen in the way I developed KPI in my West Nile Project to give decision makers an easy metric for how to spend finite resources.
- I go above and beyond my job description when there is value in it. I worked on a team, developed a product, and sold it to a customer.
- Requirement Blank - Capstone
- Requirement Blank – Reddit Project

Personal Paragraph about How I think your company is awesome

I look forward to the opportunity to have a conversation with you, by phone or in person, to discuss my qualifications for this role. Thank you for your time and consideration, I look forward to hearing from you.

Sincerely,

Frank Turner