

About Spark Advisors We're Spark, a mission-driven company helping independent Medicare brokers build the insurance business of their dreams. The vast majority of beneficiaries select benefits with the help of an independent broker, but technology and support for brokers is woefully antiquated. We provide workflows and services to help brokers achieve transformative growth. In just four years, we've partnered with over 5,000 brokers and enrolled over 140,000 beneficiaries, making us the fastest-growing Medicare brokerage in the country. Brokers love us: during this period of intense growth, we've maintained an NPS of 91 and a client retention rate of 93%, and we've helped brokers grow on average >100% since partnering with us. It's an exciting time to be at Spark. Our diverse, remote-first team comes from leading technology, healthcare, and insurance companies, and has grown from 40 to 70 in the last year. Most recently, we've raised a Series B from leading investors who share our ambition. Join us: we're always on the lookout for sharp, talented, empathetic teammates.

Summary We are looking for an experienced and strategic Senior Corporate Finance Analyst to join our growing finance team. The Senior Corporate Finance Associate will lead critical financial initiatives, provide strategic insights, and ensure the accuracy of financial processes and reports. This person will report to the Senior Manager of Finance and will be an individual contributor with cross-functional influence. This is a unique opportunity to directly influence the expansion of one of the country's fastest growing Medicare brokerages.

Key Responsibilities Lead monthly financial close activities, ensuring timely and accurate completion of financial records. Own corporate finance model and manage budget updates for board meetings. Prepare detailed monthly financial reports, consolidating data and identifying trends in KPIs and financials. Hold department heads accountable for their budgets, providing financial oversight and guidance. Oversee treasury management, customer invoicing, collections, and vendor payments to optimize cash flow. Manage sales commissions processing for the sales team, including sales reps and VPs. Assist with quarterly investor requests and annual audit confirmations. Support tax filing processes, ensuring compliance with regulatory requirements.

Skills Knowledge and Expertise Bachelor's degree in Finance, Accounting, or a related field (CPA or CFA designation is a plus). 4+ years of progressive experience

in corporate finance, preferably at a high growth startup. Advanced proficiency in Microsoft Excel and financial software tools such as Quickbooks. Demonstrated expertise in financial analysis, budgeting, and reporting. Exceptional attention to detail and ability to manage multiple priorities. Excellent interpersonal and communication skills to collaborate with cross-functional teams and senior leadership.

Compensation Our salary ranges are based on paying competitively for our company's size and industry, and are one part of the total compensation package that also includes equity, benefits, and other opportunities at Spark. In accordance with New York City, Colorado, California, and other applicable laws, Spark is required to provide a reasonable estimate of the compensation range for this role. Individual pay decisions are ultimately based on a number of factors, including qualifications for the role, experience level, skillset, geography, and balancing internal equity. A reasonable estimate of the current salary range is listed below. We expect most candidates to fall in the middle of the range. We also believe that your personal needs and preferences should be taken into consideration, so we allow some choice between equity and cash.

Base Salary	\$110,000	\$130,000	USD
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Why you should join our team By joining Spark, you will get in on the ground floor of a fast-moving, well-funded, and mission-driven startup where you will have a profound impact on the brokers and beneficiaries we serve. And you'll learn, grow, be challenged, and have fun with your team while doing it. We strive to help you and your family thrive. We're committed to supporting your happiness, healthiness, and overall well-being by providing a comprehensive benefits program. In addition to your base salary, we also offer:

Equity compensation	Health care, including dental and vision through our PEO Sequoia
Flexible work location; co-working available	401k
Paid Time Off	Monthly Remote Work Stipend (help cover costs of home-office needs)
Paid Parental Leave	Up to 12 weeks for birthing parents
	Up to 8 weeks for non-birth parents
11 paid holidays	2 week sabbatical at 5 years of employment

Wellbeing Perks through SpringHealth, OneMedical, PerkSpot, and SoFi. At Spark, we are committed to hiring the best team to serve our clients regardless of their background. We need diverse perspectives to reflect the diversity of our problems and the population we serve. We look to hire people from a

variety of backgrounds, including, but not limited to, race, age, sexual orientation, gender identity and expression, national origin, religion, disability, and veteran status.