

We have a simple mission - save lives through making healthcare safer.'With growth both domestically and internationally, it's time Daniels Health added an energetic Program Manager to our fast paced and dynamic team in Chicago.'Daniels might be for you if.....'You get excited about building relationships with clients? You dislike sitting behind a desk every day and rather be in the field? You want to represent the best clinical waste solution on the market inside some of the top healthcare facilities and get excited about providing exceptional customer service?Apply if you're interested in:Supporting the development and execution of customer account strategies that align with defined key business metrics, including client retention, revenue growth, cost savings and profitabilityPartnering with the Account Managers and Field Service to ensure service meets requirements Becoming the customer's advocate internally to ensure we are meeting our metrics to help them with their safety, sustainability, efficiency and complianceYou will be on site often doing the following:Educating clinical staff on our products and services related to safety, sustainability, efficiency and complianceConducting routine audits related to our contract's KPI'sConsultative business reviews after analyzing their metrics and goalsOn-going customer meetings to communicate best practices, business results and successesInternally collaborating and teaching different teams including operations, sales, logistics and financeHelping with any installs and implementations with new customers or any additions to current offeringsA successful Program Manager will possess:Experience managing accounts, strongly prefer them to be within healthcare'Strong relationship building skillsCustomer service minded'Ability to work independently without direct supervisionExperience with CRM systems such as Salesforce.comLearn more about us and our mission! Daniels Health & Sharpsmart is an equal opportunity employer. In accordance with anti-discrimination law, it is the purpose of this policy to effectuate these principles and mandates. Daniels Health & Sharpsmart prohibit discrimination and harassment of any type and affords equal employment opportunities to employees and applicants without regard to race, color, religion, sex, age, national origin, disability status, protected veteran status, or any other characteristic protected by law. Daniels Health & Sharpsmart' conforms to the spirit as well as to the

letter of all applicable laws and regulations.