

Client is searching for an experienced Director, Healthcare/Sciences to manage a multi-disciplined team to execute planning, new construction and renovation projects for healthcare and life sciences facilities. Candidate must be accomplished in the design and project management for Acute and Ambulatory Care Health Facilities and both Academic and Corporate Research Facilities

**Position Summary**The Director is responsible for building and maintaining client relationships. The successful candidate is accomplished in responding to RFP's and presenting/interviewing for potential projects. In addition, the Director will provide problem resolution about projects, design, staffing, timelines, etc. within the Department. Serve as the primary point of contact for the client on project(s). Responsible for the overall coordination, execution and budget of project(s) and management of the staff of direct reports. The qualified and motivated incumbent in this position will have the opportunity to advance to the VP/Department head position which includes significant bonus/profit sharing compensation. This position can be hybrid with a minimum of 3 days per week in our Voorhees, NJ office.

**RESPONSIBILITIES** Provide management, mentoring and overall team oversight for the team for respective discipline and support cross-discipline coordination. Manage, and oversee overall technical quality and QA/QC process for the department for respective discipline utilizing our QA/QC process forms/checklists. Document QA/QC reviews for record. Supervise and manage team of direct reports and assigned engineers on each project. Conduct meetings as necessary to support the supervision efforts. Work with Management staff to maintain scheduling of project deadlines and manpower assignments. Develop and write bid proposals, contracts, cost estimates, etc. using the agreed upon methods and standards. Provide deep engineering expertise, guidance and problem solving in the areas of drawings, designs, specifications, calculations, etc. Provide hands-on project management by consistently reviewing project plans and timelines to ensure project are on time and on budget. Make adjustments to manpower and resources as needed to meet deadlines and budget constraints. Establish and maintain excellent client relationships, ensuring the highest level of responsiveness and communication. Interact with the other Department Directors to maintain efficient operation of department. In conjunction with VP and President, hire with approval, train and

mentor engineering staff. Write performance appraisals and mediate performance issues. Ensure accurate project accounting, working with Accounting to ensure compliance with all accounting protocols. Maintain department budget and revenue projections. Support department marketing efforts as it relates to area of expertise.

**Requirements** Deep knowledge of multi-discipline engineering including electrical, mechanical, plumbing and fire protection Must be proficient with the detailed design for HVAC, plumbing, fire protection and electrical/IT systems with the healthcare and life sciences fields. Strong and demonstrated project management skills. Must be knowledgeable of local, state and national code requirements specifically NFPA and Joint Meeting, FGI and AHJ. Must have experience/working knowledge of load analysis and energy modeling programs such as eQUEST, Trane Trace, ENERGY STAR and/or Carrier HAP. Strong working knowledge and utilization of AutoCAD and Revit experience Knowledgeable of the USGBC LEED Rating system and standards is a plus. Must be a good time manager, comfortable with frequent deadlines and transitions. Strong financial management skills and business acumen Ability to plan and manage projects to achieve client demands and deadlines. Ability to direct and manage the activities of internal and external resources. Able to manage and direct workflow of others. Able to prioritize as well as multi-task. Excellent "in person" communication skills Capable of effectively training and mentoring others Excellent Microsoft Office abilities Able to read, write, speak and understand English.

**Education And Experience** Professional Engineer (PE) certification Bachelor of Science Degree in Engineering At least 15 years of progressive engineering and managerial experience with a strong record of accomplishment in the design and project management for critical care facilities and laboratories. Experience in the management and multi-disciplined team of MEP engineers and designers.

**Benefits** Competitive base salary and bonus potential Medical, dental, life, and short/long-term disability insurance Generous 401(k) match Generous vacation Generous Paid Time Off (PTO) Paid company holidays Summer hours half day Fridays Flexible hours Employee development and growth opportunities