Frappe
Partner Program

Thriving │ Growing │ Evolving

Open Source is the Future

No licensing cost

Eliminates licensing fees that reduces the cost of the software ownership.

Breaks down the barriers to entry with an increased adoption.

Customization

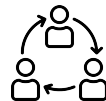Flexibility to modify the features to meet the tailored needs and requirements.

User empowerment through the sense of software ownership.

Better Security

The community continually reviews and enhances the software codes.

Early detection and resolution of the security vulnerabilities.

Collaboration

Community of developers contribute together to build the best products.

A better engaged and invested user base.

10+

Open source apps
by Frappe

User-friendly.

'Zero Licensing' cost.

Extensible.

ERPNext	Framework	Helpdesk	HRMS	Cloud
School	LMS	Wiki	Drive	CRM
Books	Insights	Builder	Gameplan	

Frappe Partnership

Frappe Products

Frappe Services

Frappe Partner Ecosystem

Frappe Partners are the **Heroes** of our business ecosystem driving the end-to-end ERPNext implementations.

30+ Countries

170+ Partners

10K+ Customers

Frappe Partnership Plan

Partnership Pricing

Recurring annual partnerships fees	$ 1,450 (₹ 1,00,000 + GST)

Partnership Commitments

	Entry	Bronze	Silver	Gold
Frappe Products (Monthly targets INR)	-	₹ 50,000	₹ 2,00,000	₹ 5,00,000
Frappe Products (Monthly targets USD)	-	$ 600	$ 2,500	$ 6,000
Minimum certified consultants	2	2	3	4
Process Maturity Level (PMM)	-	PMM 3+	PMM 4+	PMM 5

More details

Frappe Partnership Benefits

Assistance	Trainings	Sales benefits

	Entry	Bronze	Silver	Gold
Dedicated Partner Manager	☑	☑	☑	☑
Access to Partners dashboard	☑	☑	☑	☑
Process Maturity Model (PMM)	☑	☑	☑	☑
Partner Listing	Limited	☑	☑	☑
Partner Council	-	☑	☑	☑

Frappe Partnership Benefits

| Assistance | **Trainings** | Sales benefits |

	Entry	Bronze	Silver	Gold
2 Frappe and ERPNext certifications (inclusive)	☑	-	-	-
Daily office hours	☑	☑	☑	☑
Access to community groups (Telegram, Discuss, WhatsApp)	☑	☑	☑	☑
Strategic discussion with the team	☑	☑	☑	☑

Frappe Partnership Benefits

Assistance	Trainings	**Sales benefits**

	Entry	Bronze	Silver	Gold
Deal assistance	☑	☑	☑	☑
Regional recognition	☑	☑	☑	☑
Partner networking and knowledge sharing	☑	☑	☑	☑
Local lead sharing	-	☑	☑	☑
Discounts* on plans	-	5%	10%	15%

* Discounts are applicable on the latest plans of Frappe

Frappe Role

- Offers Free and Open Source products
- Frappe Cloud Hosting
- Product Warranty (Level 2)
- Product Training

Frappe Partner Role

- End-to-end Frappe products implementations
- Build new features and customizations
- Product Support (Level 1)
- Earn Annual Maintenance Cost through renewals

Why clients prefer registered partners

Assured quality of implementations

Product and technical proficiency to handle queries

Custom regional features and support mechanism

Reliable business team backed by Frappe standards

Some successful Frappe Partners

Aakvatech

Partner Stage: Gold

Tenure: 3+ Yrs

Website: www.aakvatech.com

Industry Specialization:

Manufacturing, Education, Services, Distribution, Healthcare, Retail

Catch Aakvatech talking about the power of customised ERPs here

8848 Digital

Partner Stage: Gold

Tenure: 3+ Yrs

Website: www.8848didgital.com

Industry Specialization:

Manufacturing, Service, Distribution, Healthcare, Retail

Watch their journey with ERPNext here

New Indictrans

Partner Stage: Gold

Tenure: 3+ Yrs

Website: www.indictranstech.com

Industry Specialization:

Manufacturing, Distribution, Services, Retail.

Read about all the their client testimonials here

ERP Champions

Partner Stage: Silver

Tenure: 2+ Yrs

Website: www.erpchampions.com

Industry Specialization:

Manufacturing, Education, Healthcare, distribution.

Glance over their testimonials and success stories here

Frappe Partnership

Frappe Products

Frappe Services

Frappe Framework

Open source, low code web framework that **removes 97.42%*** software development effort.

* Learn how Frappe powers Zerodha back-office platform

Getting Started

Introduction
Prerequisites
Installation

Tutorial

Frappe Framework Tutorial
Install and Setup Bench
Create an App
Create a Site
Create a DocType
DocType Features
Controller Methods
Types of DocType
Form Scripts
Web View Pages
What's Next?

Basics

What is Frappe Framework?
Why Frappe Framework?

Pre-requisites

```
Version 13:
Python 3.7 or Python 3.8
Node.js 14
MariaDB 10.3+

Version 14:
Python 3.10 or Python 3.11
Node.js 14 or 16
MariaDB 10.6.6+

Version 15/Nightly:
Python 3.10 or Python 3.11
Node.js 18
MariaDB 10.6.6+

Common for all Frappe versions:
Redis 6                              (caching and realtime update
yarn 1.12+                           (js dependency manager)
pip 20+                              (py dependency manager)
wkhtmltopdf (version 0.12.5 with patched qt)  (for pdf generation)
cron                                 (bench's scheduled jobs: aut
```

Essential modules to build apps faster

Admin User Interface
Rich single-page application (SPA) with built-in forms, list, search and navigation

Roles and Permissions
User roles and permissions that are applied out of the box on all interactions

REST API + Webhooks
REST API and Webhooks on all models based on authentication

Job Scheduler
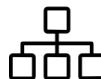Configure background workers and run periodic tasks powered by Python RQ

Socket.io
First class socket.io support based on NodeJS and using Redis pub-sub.

Email Setup
Send, receive, view and manage emails using SMTP and IMAP based email accounts

Multi-tenant
Multi-tenant architecture easily lets you host multiple sites on a single server

Meta-data first
DocTypes can be defined easily without code and used everywhere

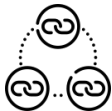# Build products / Internal apps

Product Development

Build powerful software products faster

Focus on the core business problems and leave the rest to Framework

Eg. GoldSetu, Jeweller's platform
OneFM, Facility Management,
Ury, Simplified restaurant operations

Internal Apps and Workflows

Automate business processes or build custom apps

Eliminate dependency or integrate with 3rd party SaaS products

100s of companies like Zerodha, Elastic Run, OneCard have automated internal operations with Framework

Frappe Marketplace Apps

Build and monetize specialised apps on Frappe Marketplace

Build for local taxation, payment integration, communication channel etc
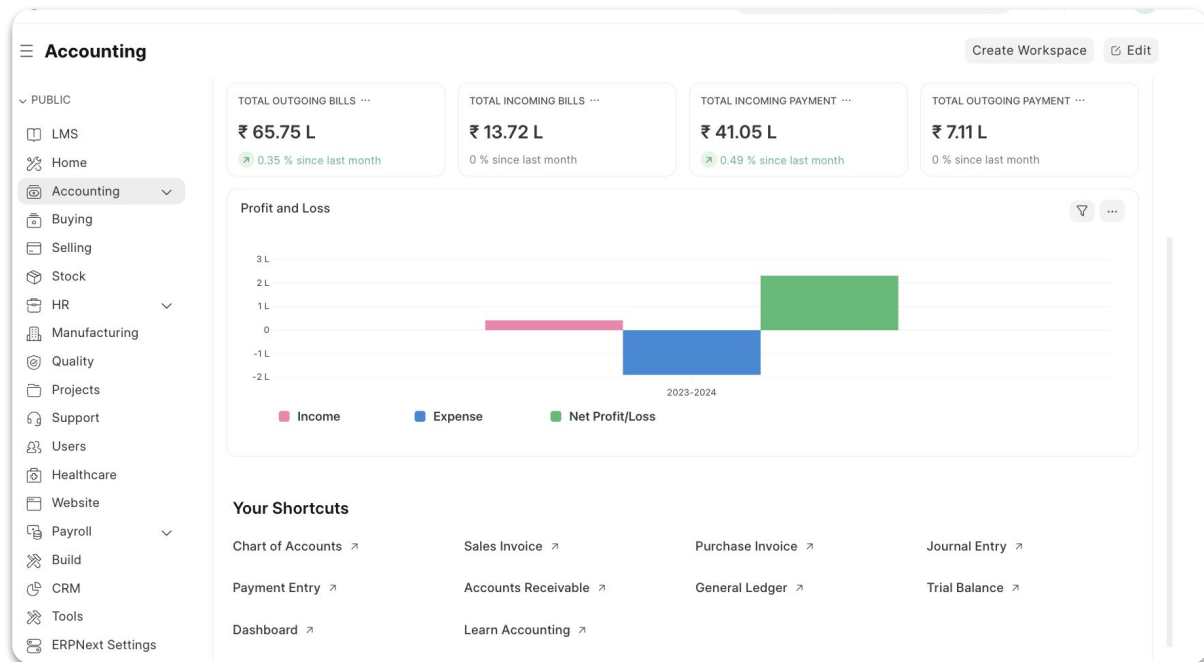
Successful apps
- India Compliance (11k Installs)
- POS Awesome (2K Installs)
- Ecommerce integrations (2.5K Installs)

ERPNext

100% Open Source, Full-stack ERP Software built on Frappe Framework.

🖤 Loved by the community on Github and used by small and big enterprises alike

'0' licensing fees

Saves at least 75% software cost

	Annual Pricing for 100 users (in USD)	Annual Pricing for 500 users (in USD)
ERPNext **No licensing fees**	**3,000[1]**	**5,000[2]**
Odoo $14/user/month	18,000	90,000
ZohoOne $50/user/month	60,000	300,000
Microsoft Dynamics $100/user/month	117,795	580,000
SAP B1 Professional $108/user/month	130,000	650,000

1. 100 Users typically need dedicated server with 2 vCPUs, 4GB memory, 25 GB storage. Includes 1st party product warranty
2. 500 Users typically need dedicated server with 2 vCPUs, 16GB memory, 50 GB storage. Includes 1st party product warranty
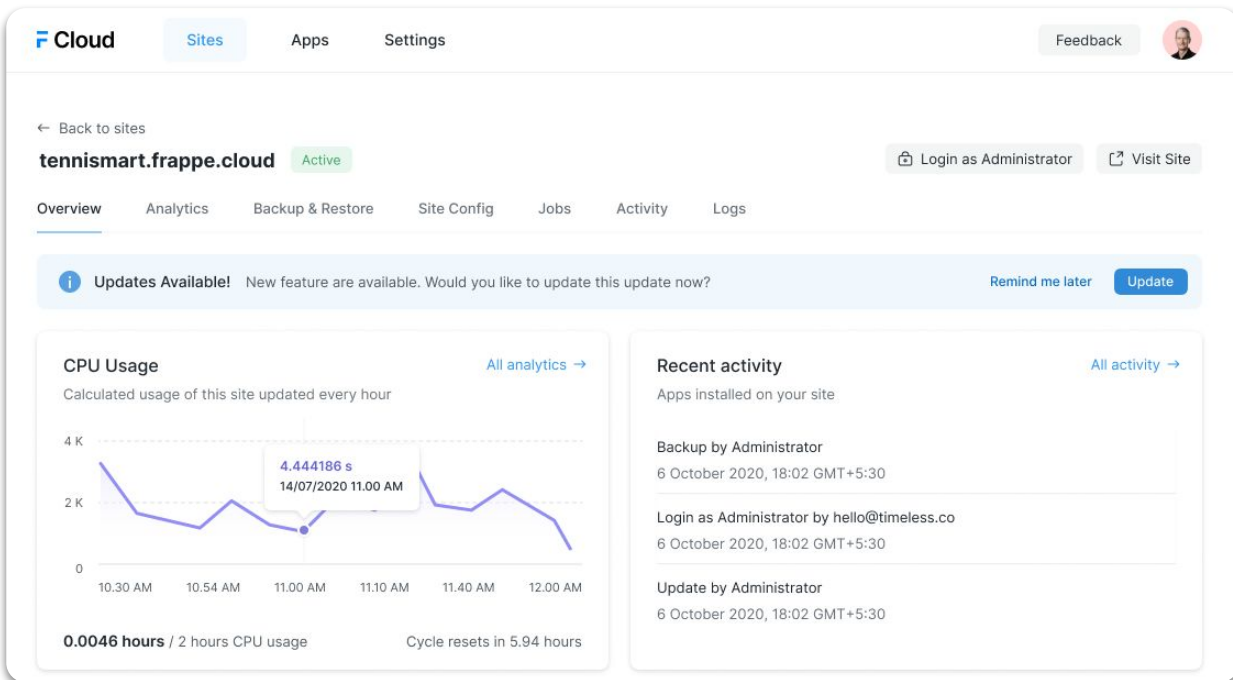
Frappe Partnership

Frappe Products

Frappe Services

Frappe Cloud

Best way to host Frappe Apps with a modern interface.

Serving 7K+ sites and 1K+ active teams on Frappe Cloud

Frappe Cloud Benefits

99.9% Uptime

Try to ensure a high level of availability with 99.9% uptime, minimizing potential disruptions and downtime for users

Automated Backups

Offers a user-friendly mechanism for backup and recovery for both application and database servers

Managed Upgrades

Tool for managing deployments and upgrades with automated recovery

Frappe Support

Raise issues related to selected first party Frappe apps and Frappe team will respond within SLAs

Custom Domains

All custom domains will be served over SSL for a secure connection

Logs and analytics

Provides in-depth analytics on downtime events

Notifications

Proactive alarms for key metrics such as CPU, memory, diskspace, utilisation, resource starvation

Site Analytics

Helps you monitor and do forensic analysis of security incidents

Security

Regular security assessment and certification and ISO 27001 certified

Custom Apps

Install your custom Frappe apps on your site for unrestricted customization

Why Frappe Cloud

Benefits	Self Hosted Eg. AWS, Digital Ocean	Frappe Cloud
Easy Deployment	❌ Install and deploy with Linux Shell	✅ UI based containerised deployments
Automated Upgrades to Frappe Apps	❌ No	✅ Yes, easy and assisted upgrades
Automated Backup and recovery	❌ No, Manual and error prone	✅ Automated backups and recovery
Automated Logs and monitoring	❌ Manual configuration	✅ Automated and always on
Centralized database for multi-tenant deployments	❌ No	✅ Yes
Centralized access control	❌ No	✅ Yes, Team level permissions and key based SSH access control
Best practices and pre-configures DevOps	❌ You setup your own devops practices	✅ Preconfigured best practices
Frappe Partner Discounts	❌ No	✅ Yes

Frappe Cloud Hosting Options

	Shared Hosting	Dedicated Hosting	Hybrid Cloud
Suggested for	For small businesses with low traffic, smaller database and storage needs	For mid to large businesses with high traffic, large database and storage needs, and multiple sites	For businesses who want to get frappe cloud features and benefits on their own servers
Pricing starts at	$50/month/site (Including Frappe product warranty)	$200/month per hosting	Starting at $1000 per month

frappecloud.com/pricing#shared

Partners talk about Frappe Cloud

Frappe Cloud offers cool features like **automatic backups** and **strong security**, making it easier for our clients to run their businesses without worrying about tech hiccups.
Natarajan Ramakrishnan, Frutter Software

Frappe Cloud has been a **game-changing** partner for us. Gone are the days of struggling with installation processes with **Easy Installation,** thanks to Frappe Cloud, we can **focus on our business** without being bogged down by environmental and technical glitches. Kudos to the frappe cloud team.
Rajarajan, Tridots Tech Pvt. Ltd.

99% of our customers are on FC cloud. We tell them to start implementation with cloud base plan and then **move up gradually** and then later if they feel they should move on premise - they can. Fortunately once on FC, they do not want to move out...we rarely get any issues.
Asim, Indiba

Most of our customers **operate a huge scale** and yet we find the platform handling all the load we through at it. FC has **simplified our ops** significantly and empower our active consultants.
Mina, Axentor

FC makes life easier, for devs, partners and the clients. Takes away all the worries about infrastructure. **Great support and SLA** is applied correctly on most tickets. Talented team to tackle issues and constant upgrades and addition to FC makes it all the more desirable place to host your Frappe apps. **Updates are a breeze** with FC.
Dany, Wahni IT Solutions Pvt Ltd

We tried our hand at Self-hosting with AWS and Digital Ocean, but FC always remained more **competitive in pricing** and value-add - we are a small team and got bogged down in hosting issues which isn't our strength.
ERP Champions

FC has brought a lot of productivity gain and **reduced deployment errors** in setting up and upgrading customer environments. We pricing is honest and transparent and the support is available within the SLAs. Kudos to the team.
Hari Madhavan, Promantia Business Solutions

Frappe Cloud Partner Success Story

Nestor Bird moved 50+ Self-hosted sites to Frappe Cloud in 2 months

In our experience, Frappe Cloud has been incredibly beneficial for us. The deployment challenges, when they arise, are typically related to the development process, and the Frappe Cloud team has been excellent at promptly identifying and resolving these issues. This support has been crucial for us, and we appreciate their timely assistance.

One of the key advantages we've found with Frappe Cloud is how it **simplifies our DevOps tasks**. With Frappe Cloud, most of our DevOps team's work is now focused on non-Frappe related tasks. They can handle site management, updates, and configurations with just a few clicks, making the entire process smooth and efficient. This has not only saved us time but has also allowed us to **allocate our resources more effectively.**

Ashish, Nestor Bird

Read more about Frappe

ERPNext documentation
docs.erpnext.com

Frappe Framework documentation
frappeframework.com/docs

Frappe Cloud documentation
frappecloud.com/docs/introduction

Frappe School
frappe.school/

Reviews and testimonials
https://frappe.io/testimonials

Frappe HR
https://frappehr.com/

Frappe LMS
https://frappelms.com/

Frappe Helpdesk
https://frappedesk.com/

GitHub
github.com/frappe

Website
frappe.io

Contact Us: You can contact us here
https://frappe.io/contact

Partner with us

Frappe