

## Personal details

## Locale

London, N16

## LinkedIn

https://www.linkedin.com/in/fre

### Website

https://freddielarkins.xvz

## GitHub

https://www.github.com/fredlar

# Skills & tools

Google Search Console

**SEMRush** 

**SFOMonitor** 

seoClarity

Screaming Frog

Umbraco CMS

Microsoft Office suite

# **Freddie Larkins**

Professional experience

# Zoopla (2021-present)

Senior SEO Analyst June 2021 - present

- Advising developers on content migration, using traffic and backlink data to inform recommendations
- Creating targeted briefs for content writers using detailed keyword research
- Using Search Console API to make data-led recommendations on re-indexing ~400,000 pages
- Evangelizing SEO within the wider business in department-wide stand-ups and workshops
- Wrote Python script to monitor Zoopla's most important pages for 4xx and 5xx errors

# Trainline (2019-21)

Senior SEO Executive Oct 2020 - June 2021

- Shaped content roadmap for English market, prioritising initiatives based on marginal revenue gain
- Produced informative content to cater for postpandemic shifts in searcher behaviour, generating 64,000 impressions and 5,000 clicks
- Wrote Python script to automate outreach campaign, winning local links
- April 2019 Oct 2020
  - SEO Content Executive Collaborated with international SEO teams to translate key pages and share knowledge
    - Researched FAQs for structured data implementation project, achieving 78,000 average daily impressions on FAO rich results
    - Wrote 6,000-word guide to train travel in Spain, which ranks for 227 different keywords

# Student Hut (2018-19)

**Onsite Content & Outreach Executive** Aug 2018 - April 2019

- Led 'ego-bait' outreach campaign, gaining high-quality links from UK universities and improving domain's Majestic Trust flow from 13 to 20
- Aided with delivery of lead-gen campaign for Tastecard, driving 5,000 sign-ups from social and email channels

# Interests & Education

University of Birmingham (2017-18)

MA Holocaust & Genocide (Distinction) Wrote about Holocaust memory in contemporary

University of Warwick (2014-17) BA History (2:1)

Dissertation covered the murder of Mau Mau detainees in British colonial Kenya.

Played drums in rock and jazz bands at uni, usually in front of about 20 people. Check us out on SoundCloud!

#### Cricket

Play for Effingham CC in the Fullers Brewery League. Regularly found playing kitchen cricket with flatmates.