

SIMRAN CHANDNA
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OBJECTIVE:

Determined Business Development Professional with success boosting productivity and streamlining procedures for organizations. Focused on smoothly overseeing administrative, personnel, and operational facets. Expertly balances targets with resources and optimize long-term success.

SYNOPSIS:

An efficient resource and highly accomplished Center Manager Professional having good experience in Management.

- Expertise in Administration management.
- Responsible for handling the different batches or groups, look after their programs.
- Responsible for Accounts handling.
- Meeting sales target on monthly as well as weekly basis.
- New Customer Acquisitions.
- Gathering and bottom-line development analysis of the client.

A value driven and highly accomplished Yoga Instructor Professional having 4+ year of total experience.

- Expertise in Yogic Science.
- Responsible for handling the Yoga groups, look after their postural correction.
- Responsible for creating a healthy lifestyle for the client by creating a healthy environment.
- New as well as traditional method of Yoga Asanas.
- Gathering and bottom-line development analysis of the client.
- Giving yoga classes online across PAN INDIA.
- Focused towards health development goals.

WORK EXPERIENCE:

CULT FITNESS: Center Manager (March' 22 – September' 22)

- End to End sales related to franchise sales as well as center sales.
- Customer handling and support on front end.
- Designing different programs structure on daily basis.
- Managing and leading a team of 6 trainers.
- Center handling and Administrative Head.

FREELANCER: Yoga Instructor (4 Years+ Experience in Freelancing)

- Worked as Yoga Instructor handling different clients and projects.
- Worked as both Physical Instructor and Health Manager.
- Leverage on a strong sets of traditional as well as modern techniques of yoga as per the client requirement or projects.
- Team handling of 12-15 people related to direct sales and pre-sales.
- Analysing quarterly review of channel partners including achievements v/s targets, qualitative factors and process improvement.

TECHNICAL EXPERTISE:

- MS Office – Advance Excel, Word, PowerPoint

CERTIFICATION:

Certified Yoga Instructor (Gold Medalist) Winner in Doon Yog Pit Competition

ACADEMIA:

Degree	Institute	University/Board	Grade/Percentage Scored	Passing Year
Post-Graduation Diploma / Master's	Uttaranchal Ayurvedic College, Dehradun	Uttarakhand Sanskrit University	73%	2019
Graduation	Graphic Era University	Graphic Era Hill University	86%	2017
SSC	Carman School, Dehradun	ICSE	73%	2014
HSC	Carman School, Dehradun	ICSE	74%	2012

EXTRA CURRICULAR ACTIVITIES AND ACHIEVEMENTS:

- Annada - Corporate CSR needs, CSR expectations from NGOs and how their partnerships can be improved.
- Avahn - Teaching (Physical Education, Art and Craft) and conducted corporate CSR Survey to understand.
- Inter College Yoga Gold Medalist.

PERSONAL INFORMATION:

- Name: Simran Chandna
- Nationality: Indian
- Date of Birth: 30th January, 1997

DECLARATION:

I hereby declare that the above-mentioned information is accurate.

(Simran Chandna)

