

TANVI U. BOSMAYA

2nd Floor Krishna Kunj, Hanuman Cross Road No. 1, Vile Parle (E), Mumbai- 400057, India.

22-26184318, 9870056667, tanvibosmaya@gmail.com

Instagram - [@tanvi.bosmaya](#) & [@yogabytanvi](#)

Yoga instructor and practitioner with a corporate background

CORE COMPETENCIES

- Trained Yoga Instructor with a passion for fitness, I conduct personal offline and online yoga classes as well.
- I have been learning and practicing Yoga since childhood. I was always into fitness and have been conducting sessions for friends and family for years.
- I am a certified Yoga Instructor from The Yoga Institute, Santacruz, Mumbai. I have done 2 year (900 hours) Advanced Teachers' Training Course (TTC)
- RYS 500 and RYT500 Yoga Alliance certified.
- The Course provides in-depth study of classical Ashtanga yoga (Eightfold Path Yoga). It teaches core yoga philosophy with a comprehensive approach to the science and technology of yoga.
- Awarded a certificate – Advanced Teacher Training Certificate (900 hours) by The Yoga Institute
- Qualified by Yoga Certification Board (AYUSH Level-3)
- Certified Reebok Core Pilates Trainer by Reebok Instructors Alliance – ACE Approved
- Eligible to apply with Yoga Alliance USA (RYT 500)
- Yoga is a continuous journey, a comprehensive knowledge for the mental, spiritual and physical well-being.
- Pursuing and learning Yoga Therapy Course from New Age Yoga Institute, (Yoga Protocol Instructor) certification in collaboration with Yoga Alliance, FIT India and Ayush Ministry.
- Practicing and learning advanced asana practice under Ajinkya Meher Yogashala.
- Prior to pursuing and living my Yoga journey, I have over 14 years of experience in Operations, Team Management, Transformation, Quality Control, Training & Development in the Retail Real Estate Infrastructure, Banking and Financial Industries
- Excellent communication & interpersonal skills across Customer Relationship & Team Management
- Skilled in developing training programs for enhancing team performance to drive operational efficiency

WORK EXPERIENCE

Yoga Learner and Instructor, Mumbai, India

Dec'18 – Present

- Certified Yoga Instructor from The Yoga Institute, Santacruz, Mumbai. I have done 2 year (900 hours) Advanced Teachers' Training Course (TTC)
- The Course provides in-depth study of classical Ashtanga yoga (Eightfold Path Yoga). It teaches core yoga philosophy with a comprehensive approach to the science and technology of yoga.
- Awarded a certificate – Advanced Teacher Training Certificate (900 hours) by The Yoga Institute
- Qualified by Yoga Certification Board (AYUSH Level-3)
- Eligible to apply with Yoga Alliance USA (RYT 500)
- Certified Reebok Core Pilates Trainer by Reebok Instructors Alliance – ACE Approved
- Yoga is a continuous journey, a comprehensive knowledge for the mental, spiritual and physical well being.
- Pursuing and learning yoga therapy course from NAYI, Mumbai
- Daily advanced asana practice for teachers from Ajinkya Meher Yogashala, Mumbai
- Learnt and practiced under yoga by pramila (Yoga practice for teachers and intermediate to advanced Yoga practitioners.)

J.L. Corporation, Mumbai, India

Apr'16 – Dec'18

*Real Estate firm executing Build and Design for Residential and Commercial Projects***Partner / Operations Head**

- Established the low voltage business for the company – setting up supplier relations for procurement and trainings
- Improved processes for Sales, Purchase, Project tracking/coordination, Quality, Billing – delivered 40% improvement in on-time project delivery
- Improved satisfaction scores by reducing customer response time and feedback
- Analyzed and recommended process improvements for service delivery and man-power reduction – reduced problem resolution time by 20%

PROZONE ENTERPRISES PVT. LTD., Mumbai, India

Aug'07 – Dec'10

*Prozone Enterprises Pvt. Ltd. (subsidiary of Provogue), Retail & Real Estate Development company***Assistant Manager - Research and Leasing**

- Researched and analyzed Retail and Real Estate markets and competitive analysis for development of Shopping Centers in Tier 2/3 cities – 70%+ recommendations delivered better than expected ROI
- Developed qualitative research reports of Indian cities on their appetite for Retail and Real Estate
- Analyze and devise a mixed use development report of the target Property
- Formulating confidential data for the Information Memorandum and presentations
- Managed the social media web presence of the company

SMS FINANCIAL SERVICES PVT. LTD., Mumbai, India

Jan'06 – Jul'07

*SMS Financial Services is a financial services provider offering investment advice***Relationship Manager**

- Analyzed, evaluated, and recommended investment options for customers – 7 of the 9 recommended funds performed 20% better than the market index
- Analyzed and compared performance of Indian Stock Market versus other indexes
- Organized Seminars for existing and potential new clients in Dubai, Bangkok and Singapore
- Resolved queries for potential clients, advising and giving buy and sell recommendations
- Generated performance reports for existing (NRI and domestic) clients

FIDELITY INVESTMENTS, Gurgaon, India

May'03 – Jul'04

*Fidelity Investments is an Asset Management Company, offering mutual funds in USA, UK, India***Customer Relations Executive**

- Provided highest level of customer support: directing a team of 4 customer executives – successful resolution helped retain 3 major clients
- Provided specialist support to the team, driving customer service culture through coaching
- Developed plans with Team Leaders to ensure team productivity and quality targets were met
- Training delivered to customer relations team, improved efficiency by 60%

ORION DIALOG PVT. LTD., New Delhi, India

Oct'99 – Dec'00

*Orion Dialog is a call center involved in Telemarketing and Customer Service***Team Leader (Supervisor) – Customer Care for ABN AMRO**

- Supervised Customer Care team to maximize client satisfaction, retention and cross sell opportunities
- Analyzed and monitored call center and executive performance – reduced man-hour requirements by 15% through process improvements
- Prepared Training/Product Manual for ABN AMRO BANK on behalf of Orion Dialog

AVCO FINANCIAL SERVICES (THE ASSOCIATES), New Delhi, India

Dec'98 – Apr'99

Associates is one of the leading market players in Consumer Durables, Auto Loans, Home Equity etc.

Officer-Information Technology & Central Processing

- Backend processing of loans and bank interaction for disbursement
- Processing of fund requirement at all the AVCO branches for the Financial Control Unit

EDUCATION

Pursuing and learning yoga therapy from NAYI and advanced asana practice under Ajinkya

Meher Yogashala, Mumbai, India

2021-Present

Advanced Yoga Teachers' Training Course (900 hours) from The Yoga Institute, Santacruz,

Mumbai, India

2018 – 2021

Post Graduate Diploma in Public Relations from Bhartiya Vidya Bhavan, New Delhi

2001 – 2002

E-Commerce and Web Development from Asset International and IBM, New Delhi

2001 – 2002

Bachelor of Arts in Economics, Delhi University, New Delhi, India

1994 – 1997

REFERENCES

Available on request