

## **PRERNA SACHDEVA**

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## **Yoga Instructor/Client Servicing/Business Development / Marketing / Research Executive**

### **ACADEMIC CREDENTIALS**

MBA (Energy Trading) (formerly known as MS Energy Trading) [University of Petroleum & Energy Studies, Dehradun, India]	2009	79%
B.Com(Hons) Kirori Mal College, Delhi University India	2006	54.2%
HSC Sachdeva Public School, Rohini, Delhi, [CBSE Board, India]	2003	
90.25%		
SSC Sachdeva Public School, Rohini, Delhi, [CBSE Board, India]	2001	65.4%

### **PROFESSIONAL EXPERIENCE: 5 years(+)**

Certified Yoga Instructor, Kids yoga, 200hrs YTC from RFM (USA alliance)

Worked with Indo European Study Abroad Consultants as an Education Counsellor (Nov 2019 – Dec 2020)

Worked with India Mart Intermesh Pvt Ltd. since May 2015 as Assistant Manager- Client servicing (Tele monthly Process)

Worked with HDFC Bank as Assistant Manager (Retail Sales)-Handling a 10 cr portfolio comprised of 500 plus customers, their all financial needs, Doubts , queries related to their funds deposited with us also providing financial advice on loans , overdraft facility, credit limits ,investment advice on their ideal funds management(short term as well as long term funds management) (Sept 2012-March 2014)

Worked with Video Wall India Pvt Ltd (Mumbai) as Assistant Manager Marketing & B.D (April 2011- June 2012)

Worked with Vinergy International Pvt. Ltd (Mumbai) as a Senior Executive Bunkering (Marketing research & BD) involved in communicating with customers as supply brokers, suppliers of product (Major PSU's), Shipping Agents and Middlemen involved till final execution ends) (Nov, 2009 Oct, 2010)

### **AREAS OF EXPERTISE / INTEREST**

- Client Servicing
- Marketing
- Research
- Business Development
- Energy Trading
- Finance, HR

**ADDITIONAL QUALIFICATION / ACHEIVEMENTS**

- PGDBA (HR and FINANCE) from SYMBIOSIS, Pune through distance learning with 60% (Aggregate)
- Being in top 0.01% students for scoring highest MARKS in English core in XIIth standard, got a merit certificate from CBSE.

**WORKSHOPS & SEMINAR**

- **Workshops on Marketing your skills and yoga knowledge**
- Workshop by Mr. Rakesh Sharma (Vice President, Corporate affairs OVL, Delhi) on World Energy Scenario .
- Workshop by Mr. Sanjay Garg (Head, Marketing, HPCL, Delhi) on Energy Pricing .

**RESEARCH WORK :**

- Crude oil pricing at ONGC , Delhi
- Carbon finance in Oil & Gas sector with Govt Support
- Yoga sutra, patanjali, ashtang and hath yoga

**COMPUTER SKILLS**

Application Software : Microsoft Office, Outlook

**EXTRA CURRICULAR ACTIVITIES**

- An active member of Placement committee (University of Petroleum and Energy Studies, Gurgaon)
- Participated in Drawing competitions and sports activities at inter school level.

**CERTIFICATION**

Kids yoga teacher training certificate

200 hrs YTC from RFM rishikesh

**PERSONAL INFORMATION**

Date of birth : 14/10/1985

Nationality : Indian

Languages known : English, Hindi and Punjabi

Passport No. : Valid

**DECLARATION**

I hereby declare that all the above information is correct and to the best of my knowledge and belief.

Perna Sachdeva