Derek W. Frye

Full Stack Web Developer transitioning from 10+ years of working as a Sales and Marketing Executive.

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EXPERIENCE

Millennium Exploration Company — *Vice President of Marketing, Director of Business Development*

June 2013 - November 2015

- Motivated and led sales team to raise over $15 Million in oil and gas Joint Ventures
- Responsible for all Marketing (Website, Advertising, Social Media)
- Oversaw the creation of new sales processes and creation of company CRM

BusinessTechPros, New Braunfels,TX — *Director of Sales*

Oct. 2012 - June 2013

- Sold backup services, storage, security, 24/7 monitoring, and data recovery.
- Offered business ideas and services to small businesses for IT solutions

HostFrye, San Antonio, TX — *President*

August 2010 - PRESENT

- Sold shared, virtual and dedicated hosting services
- Work with small businesses on growth, solutions, services and e-commerce.
- Web development, including html5, Java, JavaScript, MySQL, php ,etc

...more work experience available upon request.

PROJECTS

Hostfrye.com is a shared hosting company. It is built using HTML5, JavaScript, MySQL, Wordpress, PHP, WHM and WHMCS

Weather App Built a weather map that integrates the Google Maps API and the OpenWeatherMap API. Using AJAX requests, users are able to get real time weather forecasts for anywhere on earth. Made with JavaScript, CSS and HTML.

Stuttering Stanley Web browser version of the classic simon game. Functionality created using JavaScript and jQuery. Styled with HTML , CSS, and bootstrap.

SKILLS

Programming

Java, MySQL, JavaScript, AJAX, Bootstrap, CSS, HTML

Management

Experienced self-starter, Freelancing and Entrepreneurship, Project Management, Sales Management

EDUCATION

Indiana University, Bloomington,IN —

August 2002 - May 2006
Studied Telecommunications

CodeUp — *San Antonio, TX —*

April 2017 - July 2017
Full-Stack Web development with Java, JavaScript, Spring, jQuery, MySQL, linux, Apache Tomcat, and cloud deployments.