

REFER TO OFFER No EX220240 FOR COMPACTUS DYNAMIC II XT -PETROLEUM BULK
PROCUREMENT AGENCY

Panningen, the Netherlands, 30 June 2023

Dear partner,

I hope this letter finds you well. I am writing to express my sincerest apologies for the delay in delivering the shelves you ordered from our company. The unfortunate impact of the ongoing Ukraine-Russia war has caused unforeseen disruptions in our operations, resulting in this unfortunate delay. I would like to provide you with a detailed explanation of the four key reasons that led to this situation:

1. Supply Chain Disruption: The Ukraine-Russia conflict has significantly disrupted the global supply chain, particularly in the manufacturing and transportation sectors. As a result, obtaining the necessary raw materials and components for the shelves has become extremely challenging. The scarcity of resources and logistical difficulties have created delays at multiple stages of the production process.

2. Border Restrictions: The conflict has prompted the implementation of strict border restrictions and increased security measures, leading to delays and additional scrutiny of goods entering and leaving affected regions. These measures have caused substantial delays in the movement of goods across international borders, further hindering our ability to deliver the shelves on time.

3. Manufacturing Challenges: The escalation of the conflict has disrupted manufacturing operations in the region. Many of our suppliers and manufacturers are located in areas directly affected by the conflict, making it difficult to maintain normal production levels. The reduced capacity and interruptions in production have significantly impacted our ability to meet delivery deadlines.

4. Shipping and Logistics Constraints: The heightened tensions and security concerns in the region have made it increasingly challenging to secure reliable transportation services. The availability of shipping carriers and the safety of routes have been compromised, leading to extensive delays in the shipment of goods. We have been diligently working to find alternative shipping arrangements, but the options have been limited, resulting in further delays.

Please do not hesitate to contact us if you have any questions or you require assistance with an ongoing project. Thank you for your continued support and business and we sincerely hope we can continue to serve your needs through these challenging times.



Alexander Collot d'Escury
Chief Executive Officer



Koen Vermeulen
Chief Financial Officer