

Assessment Number: A-00003715

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Exam Track: Administrator

01. True or False: A standard reports can be used as a source report for dashboards.

A. True

B. False

**Your Answer:** B;

**Is Correct?** : Yes

**Source:** <http://login.salesforce.com/help/doc/en/salesfo...>

02. True or False: You can create queues on Account records.

A. True

B. False

**Your Answer:** B;

**Is Correct?** : Yes

**Source:** [http://na14.salesforce.com/help/doc/en/queues\\_o...](http://na14.salesforce.com/help/doc/en/queues_o...)

03. An administrator can only use up to how many Custom Summary Formula Fields on a single Report?

A. 5

B. 10

C. 15

D. 20

**Your Answer:** A;

**Is Correct?** : Yes

**Source:** [https://ap1.salesforce.com/help/doc/en/faq\\_repo...](https://ap1.salesforce.com/help/doc/en/faq_repo...)

04. True or False: Only one campaign can be designated as primary campaign source in opportunity.

A. True

B. False

**Your Answer:** A;

**Is Correct?** : Yes

**Source:** <https://ap1.salesforce.com/help/doc/en/campaign...>

05. Who can add members to a case team? Select 3 answers.

A. Owner

B. Administrator

C. Anyone above the record owner in the role hierarchy

D. Any team member

**Your Answer:** A; B; C;

**Is Correct?** : Yes

**Source:** <http://na14.salesforce.com/help/doc/en/caseteam...>

**06.** True or False: Standard Forecasting can't be used if Custom Fiscal Years are enabled.

- A. True**
- B. False

**Your Answer:** A;

**Is Correct?** : Yes

**Source:** [https://na9.salesforce.com/help/doc/en/admin\\_ab...](https://na9.salesforce.com/help/doc/en/admin_ab...)

**07.** Which statement is true regarding a custom field formula?

- A. It cannot reference standard, custom, or other objects
- B. It can contain formulas up to 4000 characters
- C. 4000 characters is the limit on the compiled size of the formula
- D. It can contain formulas up to 3900 characters**

**Your Answer:** D;

**Is Correct?** : Yes

**Source:** <https://ap1.salesforce.com/help/doc/en/customiz...>

**08.** Which of the following are true when setting up dashboard running user? Select 2 answers.

- A. Users may see different data between dashboard components and source reports**
- B. The running user's access permissions determine the data displayed in the components of the dashboard**
- C. Dashboards with running users cannot have scheduled refresh
- D. The running user becomes the default dashboard owner.

**Your Answer:** A; B;

**Is Correct?** : Yes

**Source:** <https://na9.salesforce.com/help/doc/en/glossary...>

**09.** Arthur modifies a record which triggered an immediate workflow action which updates a field on the same record. Which user will be registered on the Last Modified By field of the record?

- B. The system administrator
- B. Arthur**
- C. The default workflow user
- D. This field will not change since the it was changed by the system.

**Your Answer:** B;

**Is Correct?** : Yes

**Source:** <https://na9.salesforce.com/help/doc/en/customiz...>

**10.** True or False: When you delete a product, all related price book entries are also deleted.

- A. True**
- B. False

**Your Answer:** A;

**Is Correct?** : Yes

**Source:** <https://ap1.salesforce.com/help/doc/en/deleting...>

**11.** Which of the following statements about Chatter posts and comments are true? Select 2 answers.

B. Posts made to a user's profile are visible to all users in the organization

B. Posts on a user profile are not visible to other users

C. Updates to the Chatter feed on a record are only visible to a user if he has access to the record

D. Post visibility rolls-up via the role hierarchy

**Your Answer:** A; C;

**Is Correct?** : Yes

**Source:** [https://na9.salesforce.com/help/doc/en/collab\\_f...](https://na9.salesforce.com/help/doc/en/collab_f...)

12. The size limit for documents uploaded is:

A. 1 MB

B. 3 MB

C. 5 MB

D. 25 MB

**Your Answer:** C;

**Is Correct?** : Yes

**Source:** [https://ap1.salesforce.com/help/doc/en/docs\\_upl...](https://ap1.salesforce.com/help/doc/en/docs_upl...)

13. In inline editing, field is updated when?

A. Record is updated/saved

B. The return key is pressed once

C. The field is updated/saved

D. None of the Above

**Your Answer:** C;

**Is Correct?** : No

**Source:** <https://ap1.salesforce.com/help/doc/en/getstart...>

14. Which statements are not true about folders? Select 2 answers.

A. Access is defined either as Read or Read/Write

B. Access to folders does roll-up through role hierarchy

C. The document tab contains a control version capability

D. Access to folders does not roll-up through role hierarchy.

**Your Answer:** B; C;

**Is Correct?** : Yes

**Source:** <https://ap1.salesforce.com/help/doc/en/customiz...>

15. Which features are available in SFDC? Select 3 answers.

A. Web to Lead

B. Web to case

C. Email to Lead

D. Email to Case

**Your Answer:** A; B; D;

**Is Correct?** : Yes

**Source:** <https://na9.salesforce.com/help/doc/en/customiz...>

16. When an existing custom field is modified, which scenario can cause data loss? Select 2 answers.

A. When Field type is changed to or from type Date or Date/Time

B. When Field type is changed to Number from Percent

C. When Field type is changed to Email from Text

D. When Field type is changed to Auto Number from Text

**Your Answer:** A; B;

**Is Correct?** : Yes

**Source:** [https://na9.salesforce.com/help/doc/en/notes\\_on...](https://na9.salesforce.com/help/doc/en/notes_on...)

17. In what type of Reports is grouping of data or charts not allowed?

A. Tabular

B. Summary

C. Matrix

D. None of the Above

**Your Answer:** A;

**Is Correct?** : Yes

**Source:** [https://ap1.salesforce.com/help/doc/en/reports\\_...](https://ap1.salesforce.com/help/doc/en/reports_...)

18. How many values are allowed in dependent picklist?

A. 10

B. 100

C. 300

D. 500

**Your Answer:** C;

**Is Correct?** : Yes

**Source:** [https://ap1.salesforce.com/help/doc/en/fields\\_d...](https://ap1.salesforce.com/help/doc/en/fields_d...)

19. Which of following are Standard [SalesForce.com](https://www.salesforce.com) Profiles? Select 3 answers.

A. Marketing User

B. Read Only

C. Contract Manager

D. Developer

**Your Answer:** A; B; C;

**Is Correct?** : Yes

**Source:** <https://na9.salesforce.com/help/doc/en/standard...>

20. Which are the components of a profile? Select 3 answers.

A. Page Layout

B. Record Type

C. Field Level Security

D. Roles

**Your Answer:** A; B; C;

**Is Correct?** : Yes

**Source:** [https://ap1.salesforce.com/help/doc/en/admin\\_us...](https://ap1.salesforce.com/help/doc/en/admin_us...)

21. What lead values are transferred to the opportunity upon lead conversion? Select 2 answers.

A. Close Date = Today

B. Opportunity status = Lead status

C. Close Date = Last day in fiscal quarter

D. Stage = First stage in the list

**Your Answer:** C; D;

**Is Correct?** : Yes

**Source:** [https://na9.salesforce.com/help/doc/en/lead\\_con...](https://na9.salesforce.com/help/doc/en/lead_con...)

22. In [Salesforce.com](https://www.salesforce.com), in which object is Queues not allowed?

- A. Lead
- B. Case
- C. Account
- D. Custom Object

**Your Answer:** C;

**Is Correct?** : Yes

**Source:** [https://ap1.salesforce.com/help/doc/en/queues\\_o...](https://ap1.salesforce.com/help/doc/en/queues_o...)

**23.** Which features of the service cloud console can be customized by the administrator? Select 2 answers.

- A. The objects available in the navigation tab
- B. The default page layout per object
- C. The available record types per object
- D. The fields shown in the highlights panel

**Your Answer:** A; D;

**Is Correct?** : Yes

**Source:** <https://na9.salesforce.com/help/doc/en/console2...>