

Alexander Froelich

New York, New York

SKILLS

Languages: Ruby, CSS3, HTML5, JavaScript

Frameworks: Rails, Sinatra

Databases: SQLite3, PostgreSQL

Deployment: Heroku, AWS

Additional Technical Skills: AJAX, jQuery, GIT, TDD, Agile Methodology, SASS, Travis

Management: Leader of teams in NYC, Europe, China, and India

ABOUT ME Passionate full-stack Ruby on Rails web developer with a dedication to continued programming growth. My eagerness to improve and sharp mind allow me to learn new concepts and languages quickly; this means I am always up for a challenge. In keeping with my philosophy of continual growth as a programmer, my ideal position is at a company where I can advance myself and become a major contributor in its future.

EXPERIENCE

Dev BootCamp (Chicago, IL)

October 2013-January 2013

Student and Teaching Assistant

- Intensive, 100+ hours/week program focused on full-stack development using Ruby on Rails

BAMKO, INC (New York, NY)

February 2011-August 2013

Manufacturing and Promotional Products for Global Companies

Director of European Operations

February 2013-August 2013

- Assisted in establishing BAMKO's first European office in London
- Oversaw all logistics, manufacturing, vendors, clients and distribution within Europe
- Acquired and managed new European clients
- Trained and managed first two European account managers

Director of US Sourcing & Head of International Logistics (NY Office)

March 2012-February 2013

- Led all domestic sourcing projects for the New York office
- Negotiated pricing on every US-based deal and cut purchasing costs by 15% in the first month
- Managed detailed and logistic-heavy international projects
- Handled China/US Customs, HTS Codes and all container shipping

Account Manager

March 2011-March 2012

- Managed the company's second most profitable account as part of a two-person team and raised gross profits by 50% within the first year
- Directed teams in India in accounting & domestic projects and a team in China in international sourcing
- Researched and wrote competitive RFPs to compete in business ventures

EPIK 'English Placement in Korea' (Gwangju, South Korea)

August 2009-August 2010

- English teacher for over 600 students a week

AmeriCorps (Santa Rosa, CA)

July 2008- July 2009

- Literacy Tutor and After-School mentor for at-risk ESL students

EDUCATION

Gettysburg College (Gettysburg, PA)

B.A. in Anthropology 2008