

Alexander Froelich  
New York, New York

## **SKILLS**

**Languages-** Ruby, CSS, HTML5, javaScript

**Frameworks-** Rails, Sinatra, Node(elementary proficiency)

**Databases-** SQLite3, PostgreSQL

**Deployment-** Heroku, AWS

**Additional Skills-** AJAX, jQuery, GIT, TDD, SASS, LESS

**Management:** Leader of teams in NYC, Europe, China, and India

**ABOUT ME-** Passionate full-stack Ruby on Rails web developer with a dedication to continued programming growth. My eagerness and sharp mind allows me to learn new concepts and languages quickly, this always makes a challenge accepted. Fitting with my philosophy of wanting to grow as a programmer, I am ideally looking for a position at a company where I can thrive and become a major contributor in it's future.

## **EXPERIENCE**

**Dev BootCamp**(Chicago, IL)

*October 2013 - December 2013*

*Student and TA*

- Intensive(100+ hrs/wk.) 9 week program focused on full-stack development using Ruby on Rails

**BAMKO, INC**(New York, NY)

*February 2011-August 2013*

Manufacturing and Marketing for Fortune 500 companies and small niche markets

*Director of European Operations*

*February 2013- August 2013*

- Assisted in co-founding BAMKO's first European office in London
- Oversaw all logistics, manufacturing, vendors, clients and distribution within Europe
- Acquired and managed new European clients
- Trained and managed the first two European account managers

*Director of US Sourcing (New York Office) & Head of International Logistics (New York Office)*

*March 2012 - February 2013*

- Led all domestic sourcing projects for the New York office
- Negotiated pricing on every US-based deal and cut purchasing costs by 15% in the first month
- Managed detailed and logistic heavy international projects
- Handled China/US Customs, HTS Codes, and all container shipping

*Account Manager*

*March 2011-March2012*

- Managed the company's second most profitable account as part of a two-person team, and raised gross profits by 50% within the first year
- Directed teams in India for accounting and domestic projects, and a team in China for international sourcing
- Researched and wrote competitive RFPs to compete in business venture

**EPIK "English Placement in Korea"**(Gwangju, South Korea)

*August 2009-August 2010*

- English teacher for over 600 students a week

**AmeriCorps**(Santa Rosa, CA)

*July 2008- July 2009*

- Literacy Tutor and After-School mentor for at-risk ESL students

## **EDUCATION**

Gettysburg College (Gettysburg, PA)

*B.A. in Anthropology 2008*