



# BAHITA D.ISLAMOVA

REAL ESTATE EXPERT | MANAGER



## PROFILE

Bahita Islamova brings 13 years of work experience with extensive expertise in real estate industry, with a proven track record in recruitment, training, and managing high-end property transactions on all levels.

With a degree in Business Management, she combines her strategic insight with hands-on experience to deliver exceptional outcomes in the luxury market.

## CONTACT

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(Whatsapp Preferred)
- ✉️ bahita.estate@gmail.com
- 📍 Dubai, UAE

## EDUCATION

- Khalel Dosemukhambetov University | Kazakhstan  
Bachelor Degree in Business Management in Organizations of Government states & Business Economy Sectors  
Faculty of Law & Economics |  
GPA 3.65 out of 4 |

## Valid UAE driving License

## Living in UAE since 2016

## Work Experience since 2011

- **Business Development:** Expertise in strategic growth, market expansion, and investment management.
- **Real Estate Mastery:** In-depth experience in property advisory, portfolio management, and deal negotiation.
- **Team Leadership:** Skilled in hiring, managing, and mentoring high-performing teams.
- **Client Relations:** Strong ability to build lasting relationships with clients and stakeholders.
- **Multilingual:** Fluent in English, Russian, and Kazakh.



## WORK EXPERIENCE

- Green Line Real Estate LLC** 2021 - present  
*Manager Dubai, UAE*
  - Lead business development, investment strategies, and client relations.
  - Managed high-value real estate portfolios, closing significant deals.
  - Managed team recruitment and training from A to Z (brokers, admins, marketing team, telesales), enhancing operational efficiency.
  - Developed marketing strategies that drove growth and brand awareness.
- BestPoint Group of Companies** 2019 - 2021  
*Business Development Manager & Private Property Manager*  
*Dubai, UAE*
  - Directed business expansion efforts, driving sales and market share growth.
  - Managed client acquisition, maintaining key relationships, property presentations; Managed 20+ properties;
  - Led a high-performing team, ensuring strategic alignment and success in competitive markets.
  - Project recruitment for different projects.
- JW Marriott Marquis** 2016 - 2019  
*Client Relations & Back Office Supervisor / Auditor*  
*Dubai, UAE*
- Hilton Garden Inn, Astana, Kazakhstan** 2015 - 2016  
*Duty Manager & Room Reservation Supervisor*
- Bilim Capital LLC, Kazakhstan** 2014 - 2015  
*Business Development Manager*
- BAITAU PARTNERS, Kazakhstan** 2013 - 2014  
*Training Executive*
- Renaissance Hotels, Kazakhstan** 2011 - 2013  
*Marketing Executive / Front Office Supervisor*