



MUHAMMAD FURQAN

ABOUT ME

Experienced real estate professional in Pakistan with a proven track record of successfully navigating the local market. Armed with in-depth knowledge of property trends, values, and legal intricacies, I bring a wealth of expertise to help clients make informed decisions. My commitment to excellent customer service, coupled with strong negotiation skills, ensures seamless transactions.

EXPERIENCE

REAL STATE

Oxford Real Estate Management Services

2021-2023

- Build and maintain relationships with clients, understanding their needs and preferences, and providing guidance throughout the buying or selling process.
- Conduct thorough market research to assess current real estate trends, property values, and competitive landscape.
- Negotiate terms and conditions on behalf of clients, striving to secure favorable deals for buyers or sellers.

SALES EXECUTIVE

Hyundai Boulevard

2020-2021

- Interact with customers, understand their needs, and provide information about Hyundai vehicles .
- Conduct compelling sales presentations, highlighting the key benefits and value propositions of Hyundai vehicles.
- Build and maintain positive relationships with customers

SALES PERSON

Efu Life Assurance

2019-2020

- Develop a comprehensive understanding of EFU Life Assurance products and services to effectively communicate their features and benefits to potential clients.
- Conduct informative and persuasive sales presentations, articulating the value proposition of EFU Life Assurance products and addressing client queries.

SKILLS

- Cultural Sensitivity
- Understanding of Real state Laws
- Negotiation Abilities
- Communication Skills
- Adaptability to market changes
- Customer Service
- Efficiency

EDUCATION

SECONDARY SCHOOL

Ziauddin College

2019-2020

MARKETING,SALES AND DISTRIBUTION MANAGEMENT

Pakistan Institute of Management

2019-2020

LANGUAGE

English

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Dubai , UAE



Employment Visa