

PATRIC DACCACHE

REAL ESTATE AGENT • BUDVA, 85310, MONTENEGRO • +38263211189

• DETAILS •

Petrovačka 6
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Montenegro
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patric.daccache@gmail.com

Date of birth
11.05.1977

Nationality
German

• SKILLS •

Kommunikation

Sailing

Team Management

Projektmanagement

Marktanalytic

Account Management

Account Development

Sales

• LANGUAGES •

Deutsch

Englisch

French

• PROFILE •

Dynamic and results-oriented real estate professional with 5 years of successful experience as a freelancer in the Munich real estate sector, and a year of expertise as a yacht broker. Adept at understanding the needs and desires of UHNWI's and leveraging this insight to drive sales. Skilled in cultivating the aspiration for ownership and adept at creating personalized experiences. Currently based in Montenegro and relocating to Dubai in April, offering a unique international perspective for delivering exceptional service to discerning clientele. Proficient in discerning the specific needs and genuine desires of UHNWI seeking multi-million dollar off-market estates, as well as catering to the requirements of average families in search of two-room apartments for rent.

• EMPLOYMENT HISTORY •

Yacht Broker at Jonacor Yachts, Dubai, Budva (Montenegro)

May 2023 — Present

Experienced yacht broker with a successful freelance tenure at Jonacor Yachts, specializing in acquiring clients, both sellers and buyers, and adept in generating high-quality leads. Proven ability to acquire technical knowledge and expand professional network to effectively facilitate yacht transactions. Skilled in leveraging digital platforms and networking to expand client base.

Real Estate Agent at Freelance, Munich, Budva Montenegro

January 2017 — Present

Experienced real estate professional with a successful working as a freelance agent, Specializing in acquiring clients, both sellers and buyers, and adept in generating high-quality leads.

Online Marketing Manager at Stadtwerke München GmbH, Munich

September 2013 — December 2016

Online Marketing including SEO, SEA, Webdesign and Content Creation.

Business Developer at Digital Mobil, Munich

January 2011 — March 2013

Developing Strategies for Acquiring New Customers for a Digital Mobile App Startup
Acquiring new customers for a digital mobile app programming startup.

Certified Event Manager at PGM Content Agency, Munich

June 2004 — April 2011

Arranging concerts. Artist booking and security management.

• EDUCATION •

Certified Eventmanger, IHK Munich, Munich

February 2004 — September 2006

Certified Real Estate Agent, Real Estate Specialist, Munich

July 2013 — February 2015

Marketing MBA, LMU Munich, Munich

February 2002 — June 2006