

EMRE ÇAĞLAR

Real Estate Agent



mrcaglar@gmail.com



+90 (532) 701-8286



İzmir, TR

Personal Information

Nationality: Turkish

Age: 42

Marital Status: Single

Visa Status: Company Visa Needed

Driving license: Turkish (23 Years)

Skills

Native Turkish

Proficient English (Verbal & Written)

French (A1)

Italian (A1)

Sales

Flexible

Problem-Solving

Collaboration

Organization

Adaptable

Self-motivated

Microsoft Office

SalesForce

DocuSign

Wordpress

Education

Bs. International Relations (in English)

Anadolu University, Faculty of Economics

Graduated as Honour Student

Career Objective

People-oriented and self-motivated professional eager to expand horizons. Seeking an opportunity with Profound Realtors to apply my extensive training and successful service background to a realtor career. Currently based in Izmir, Turkiye. Available to relocate to Dubai with one month notice.

Work Experience

Founder & Sales Agent

Mikroalg, Inc.

2009-current / Izmir,TR

- Successfully sold company's agricultural products at international fairs including AgraME Dubai
- Successfully raised EU funds for company's projects in multi-national environment by meetings at European Commission, Brussels
- Managed company's local real estate portfolio by closing more than 10 deals in a year
- Used SEO and Wordpress techniques to drive traffic to company website, leading to a 55% increase in monthly unique visitors reducing overall marketing costs

Sales Associate

Arndth GmbH

2007-2009 / International Company at different locations: Jakarta, New Delhi, Subotica (Serbia), Frankfurt

- Promoted the value of the customer loyalty program and increased the expected customer sign-up rate by 7%
- Partnered with a 9-person sales team to monitor inventory, restock shelves, and educate customers on products and promotions
- Trained and mentored 3 junior sales staff on company practices and sales responsibilities, demonstrating teamwork and excellent customer service
- Communicated product knowledge and offered alternatives to customers, helping to increase monthly revenue by 6%