

ASIM SAFDAR

SALES EXECUTIVE

 asimsafdar0@gmail.com
 +92-332-2000198

RELEVANT SKILLS

- Product Knowledge
- Rapport Building.
- Interpersonal Skills.
- Critical Thinking Skills.
- Lead Qualification.
- Communication Skills.
- Relationship Building.
- Active Listening
- Cash Check-in
- Making Salary Sheets
- Online Marketing
- Making Plots Sheets
- Managing Company Account

WORK EXPERIENCE



Investment Advisor

**Elaan Marketing Gulberg Greens
Islamabad**

- Online Marketing
- Comparative market analysis.
- Meeting with clients virtually or during sales visits
- Demonstrating and presenting projects
- Maintaining accurate records
- Attending trade exhibitions ,conferences and meetings
- Reviewing sales performance
- Negotiating contracts and packages
- Working towards monthly or annual targets.
- Managing Company Account



Sales Executive

**AI-Hashmi Real Estate And Builders,
Rawalpindi**

- Online Marketing
- Making Plots Sheets
- Meeting with clients virtually or during sales visits
- Demonstrating and presenting projects
- Maintaining accurate records
- Attending trade exhibitions ,conferences and meetings
- Reviewing sales performance
- Negotiating contracts and packages
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- Managing Company Account



C.S.R

Tech, Rawalpindi Ore-

- Customer Service
- Online dialing
- Selling goods over the phone
- Selling goods online.

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WORK EXPERIENCE



Internee Web-Handler The News Today, Islamabad

- Word Press
- Resolve Errors
- Post News

EDUCATION HISTORY



BSIT(Continue)

Institution: PMAS Arid Agriculture University



FSC (Pre-Engineering)

Institution: B.I.E Karachi
Pakistan



Matric

Institution: B.S.E Karachi
Pakistan

CERTIFICATIONS



Microsoft Office

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