

CURRICULUM VITÆ (CV)

For the post of "REAL ESTATE AGENT / CONSULTANT"

Personal Information

Name: Muhammad Asif Ali
Father's Name: Abdul Rehman
Marital Status: Married
Date of Birth: March 10, 1992
Citizen No. 31303-9310666-3
Passport No. JC1796664
Driving License No. 31303-9310666-3#910 (Light Transport Vehicle)
Present address: H # R-615, Salafia Society, Gulshan-e-Maymar, Karachi, Pakistan.
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Objective

Seeking a Real Estate Agent / Consultant role with primer reality where I can use my almost eleven years of experience and customer service abilities to assist business owners in buying, selling, or renting commercial & residential properties.

Experiences

20-11-2020 to till date working as "Sr. Real Estate Agent/Consultant" at AL-REHMAN ENTERPRISES **(Full Time)**
25-08-2019 to 19-11-2020 worked as "Real Estate Consultant" at AL-REHMAN ENTERPRISES **(Part Time)**
01-09-2015 to 31-07-2019 worked as "Marketing Officer" at Dream Marketing Network, Karachi. **(Part Time)**
18-04-2014 to 19-11-2020 worked as "Manager Administration & Procurement" at POSCO E&C **(Full Time)**
17-03-2013 to 16-04-2014 worked as "Store Officer & Accountant" at Banu Mukhtar, Karachi. **(Full Time)**

Educational History

2013-2016 Bachelor of Business Administration (BBA) in Marketing & Finance, from Preston University Karachi.
2011-2012 Higher School Certificate (HSC), from Board of Intermediate Education, Karachi.
2009-2010 Secondary School Certificate (SSC), from Board of Secondary Education, Karachi.

Certifications

06-11-2012 to 08-11-2012 Time Management: A Tool of Organizational Development.
26-12-2011 to 31-12-2011 Labor Administration and Labor Welfare Laws.
01-06-2011 to 30-06-2011 Certificate in Information Technology.

Affiliations

- Muhammad Bin Qasim Cooperative Housing Society Limited, Karachi since June-2017.
- Kaghan Cooperative Housing Society Limited, Karachi since November-2018.
- All Scheme 33 Realtors Associations, Karachi since January-2020.
- Taiser Real Estate Agents Association (TREAA) since January-2020
- Gulshan-e-Maymar Property Advisor Association (GMPAA), Karachi since January-2021.
- Zameen.com Pakistan's Largest Online Real Estate Portal since January-2021.

Achievements

- Successfully negotiated maximum deals as a real estate agent
- Consistently achieved high customer satisfaction ratings from clients
- Provided expert knowledge on real estate trends and pricing in the local market.
- Developed a comprehensive network of contacts in the local real estate community.
- Utilized the latest real estate technologies to increase efficiency and accuracy.
- Maintained client relationships through frequent follow-ups and communication.

Skills

- Customer Service
- Communication
- Ability to Negotiate
- Integrity
- Marketing Strategies
- Property Analysis
- Knowledge of the Industry
- Time Management
- Sales Process
- Problem Solving
- Active Listening
- Patience