



customer segments

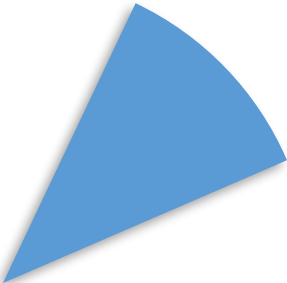


Customer base by Age

Customer Base by Income

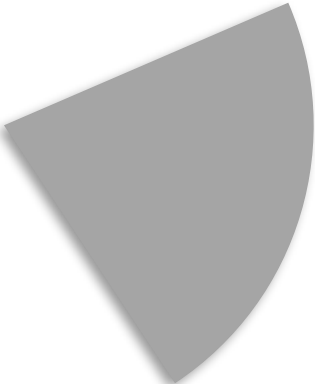
It may appears that Bay Tree attract high income customers, in fact customers are very balanced.







nder £9,500





under £9,500

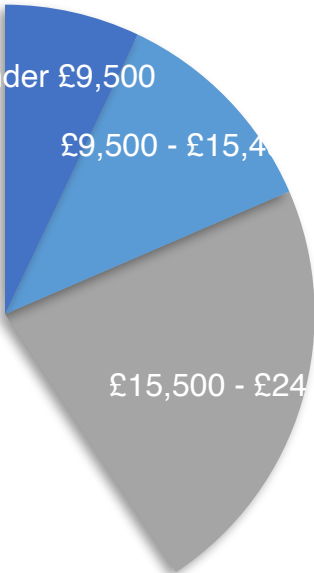
£9,500 - £15,400



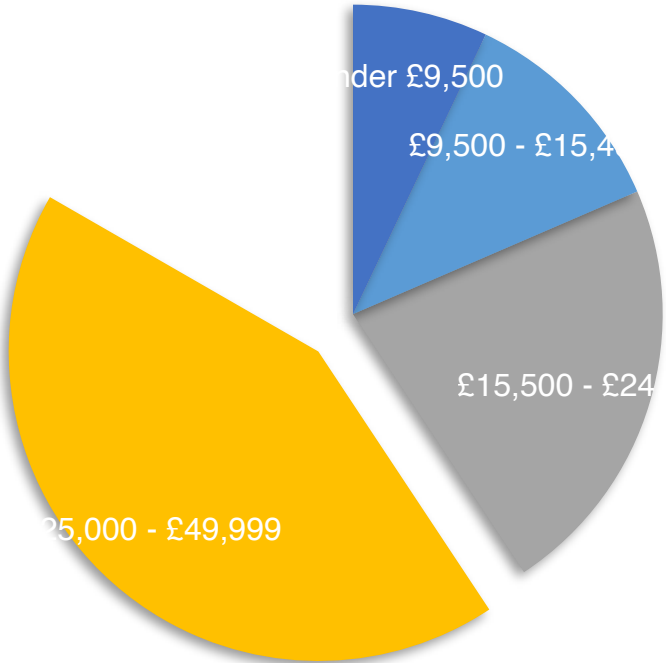
nder £9,500

£9,500 - £15,4

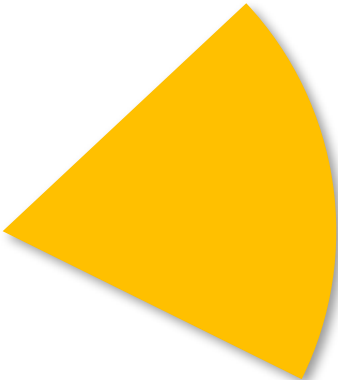
£15,500 - £24













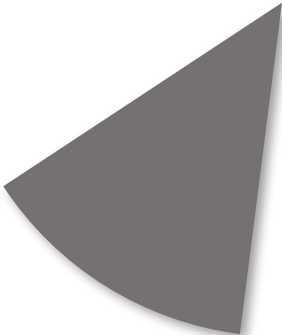
*16-24





*16-24

25-34

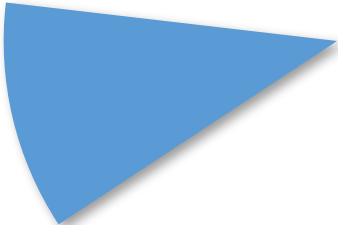


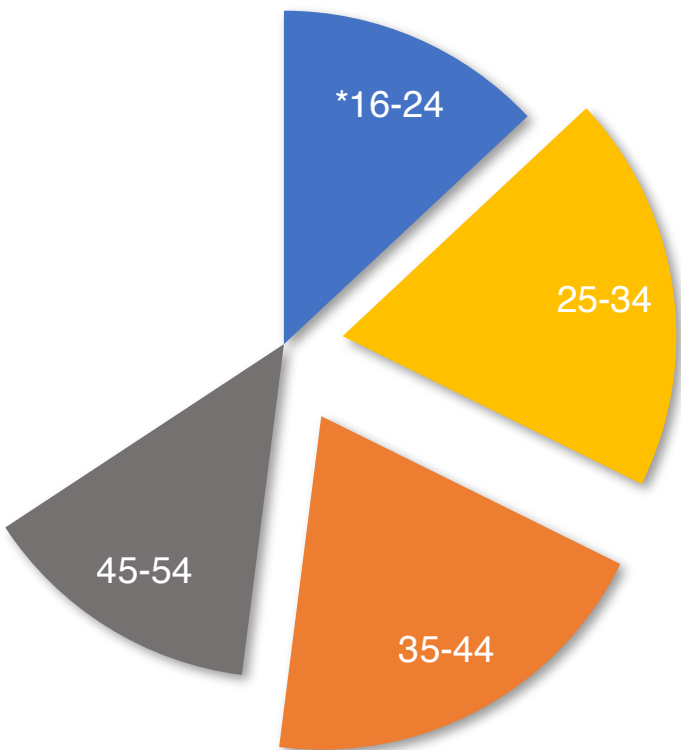


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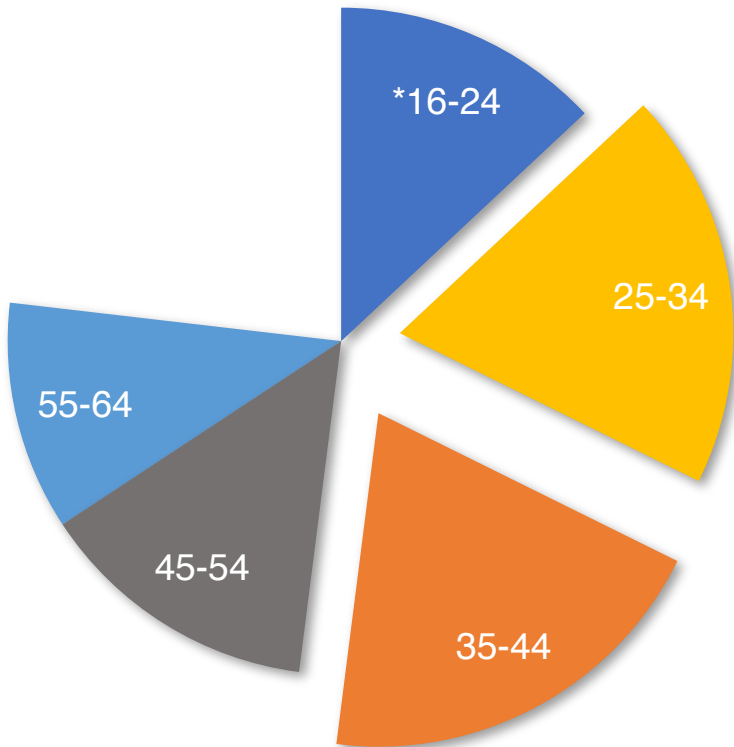
25-34

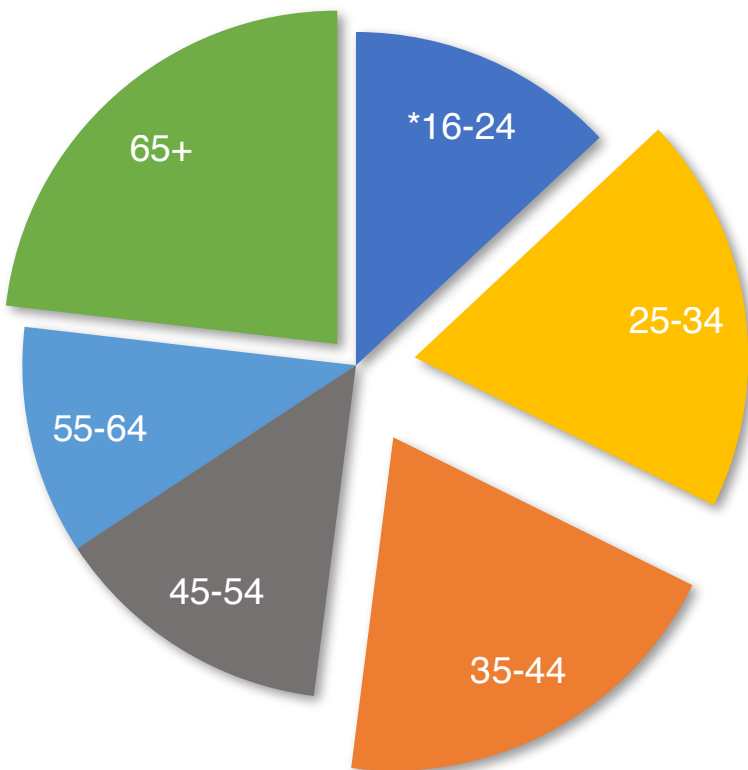
35-44

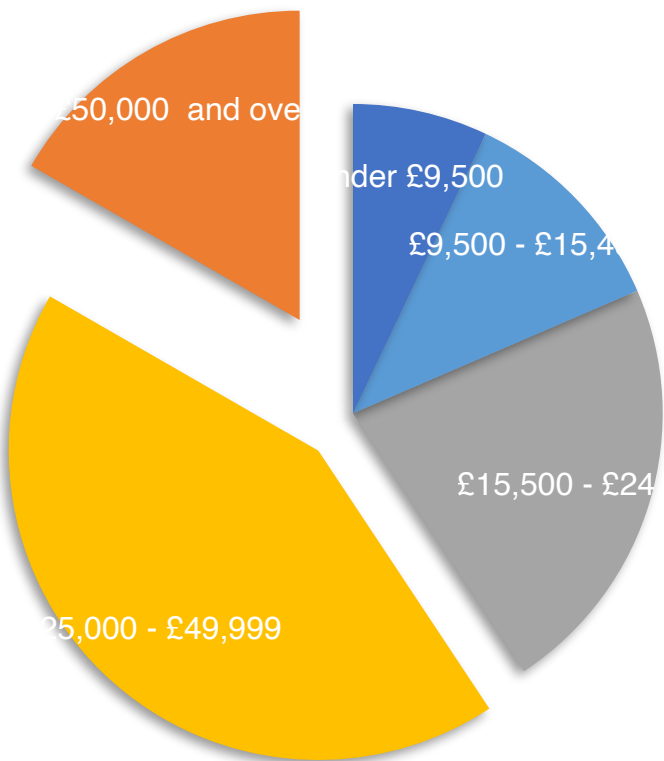






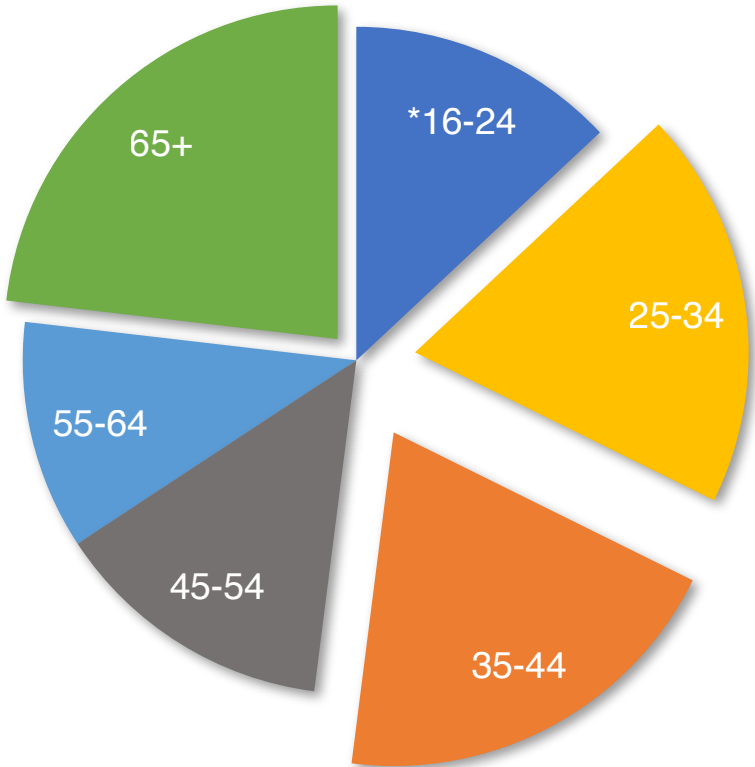






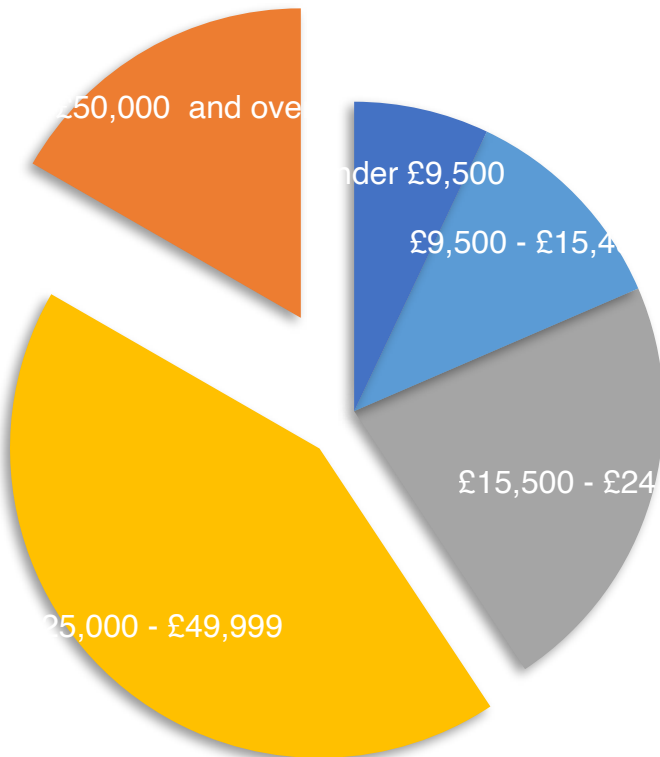


Customer base by Age



How valuable are we capturing existing customer base? (increment)

Customer Base by Income







Customer Base by Income

