

# Baby Name Popularity

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## Abstract

The U.S. Census publishes the number of babies born to each first name each year at the country and state level. These trends exhibit dramatic up- and down-swings unexplainable by a simple imitation model. We attempt to construct a model to explain the dynamics of these popularity swings as well as other stylized facts from the data.

## 1 The Data

Our data comes from the U.S. Census.<sup>1</sup> The dataset allows us to observe the number of births in the country each year by first name and gender with the exception of names for which there were fewer than five births.

The data requires little processing, but because our aim is to model changes in popularity rather than population growth, we normalize each data entry as a percentage of the total number of births that year. To provide a sense of what some typical trends look like, we plot the popularity of five random popular<sup>2</sup> names in Figure 1.

On the basis of inspecting many realizations of Figure 1, for which the depicted trends are representative, we can take away some stylized facts,

- The popularity of a name in many cases follows an exponential-like growth from obscurity, a peak, and then a decay back to obscurity.
- There appears to be a practical upper-bound to how high the peak is, but this upper bound need not be binding for many names
- As “Deborah” shows, the down-swing need not be as fast as the up-swing.

## 2 An Imitation Model

We will follow Hahn and Bentley (2003) closely.

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<sup>1</sup><https://catalog.data.gov/dataset/baby-names-from-social-security-card-applications-national-level-data>

<sup>2</sup>Defined as exceeding 0.5% of all births on any year.

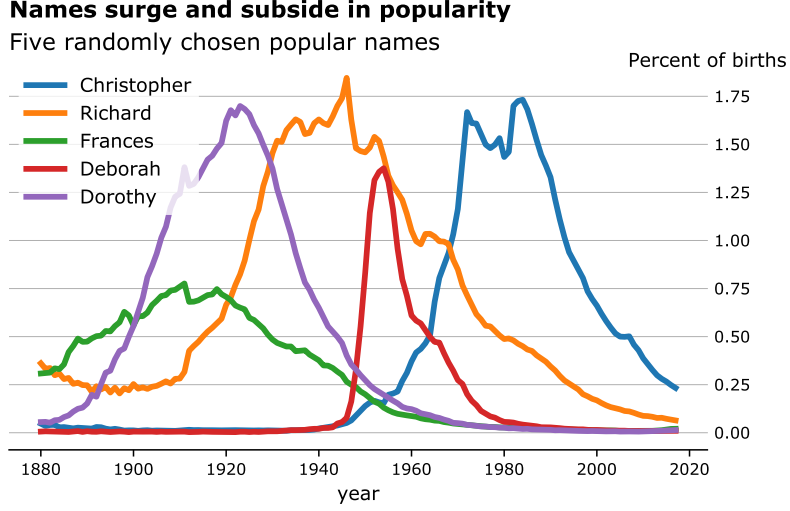


Figure 1: Popularity evolution of five random names

### 3 Segmenting the population

The shortcoming with the imitation model or a model like it is that the evolution of name popularity appears to behave differently on the up-swing than the down-swing. This became starkly inconsistent with the imitation model in the amount of variance we see from year-to-year in name popularity, but even if the variance matched, we consistently see a boom followed by a bust in name popularity, which remains unexplainable by this model.

This suggests that there is something different in the adoption of a name at different points in the stylized lifecycle of popularity. One way to model this is by segmenting the population, akin to the work on fads done in Bergman et al. (2012). We posit that there are two sub-populations: an “in” group and an “out”-group. “In”-group membership is desirable, and members of this group try to distinguish themselves through names distinctive of the group, but not over-used. However, there is not a separating equilibrium because members of the out-group also wish to adopt desirable in-group names. Thus, they too wish to take on names most representative of the in-group. However, we posit that the out-group will only be able to react to lagged information of name popularity.

Mathematically, then, in our most general form, we are suggesting if  $p_{\text{in}}^{(i)}(t)$  (respectively  $p_{\text{out}}^{(i)}(t)$ ) are the proportion of the in-group (respectively out-group) at time  $t$  given name  $i$ , then our evolution equations are,

$$\begin{aligned}\frac{dp_{\text{in}}^{(i)}}{dt} &= \alpha_{\text{in}} \cdot p_{\text{in}}^{(i)} \left( K_{\text{in}} - p_{\text{in}}^{(i)} - \beta_{\text{in}} \cdot p_{\text{out}}^{(i)} \right) \\ \frac{dp_{\text{out}}^{(i)}(t)}{dt} &= \alpha_{\text{out}} \cdot p_{\text{out}}^{(i)} \left( p_{\text{in}}^{(i)}(t - \tau) - \beta_{\text{out}} \cdot p_{\text{out}}^{(i)}(t - \tau) \right)\end{aligned}$$

In this equations, the  $\alpha$  parameters represent a sensitivity of the system to its pressures, i.e. it calibrates how quickly members of the in and out-group react to incentives to shift toward or away a name.  $K_{\text{in}}$  represents the maximal sustainable size of the proportion of the in-group with the name in the absence of any out-group adopters. The  $\beta$  parameters capture aversion to names being used by members of the out-group, and  $\tau$  represents the lag with which members of the out-group can observe name trends.

### 3.1 Numerical simulation

In order to better understand the behavior these

## 4 Evaluating the model

### 4.1 Qualitative evaluation

### 4.2 Likelihood tests

### 4.3 Pursuing additional data

## 5 Simplifying the model

## 6 Model shortcomings

## References

- Bergman, M. et al. (2012). When a fad ends: An agent-based model of imitative behavior. *Computing in Economics and Finance*. Available: <http://www.uh.edu/margo/paper.pdf>. Accessed.
- Hahn, M. W. and Bentley, R. A. (2003). Drift as a mechanism for cultural change: an example from baby names. *Proceedings of the Royal Society of London B: Biological Sciences*, 270(Suppl 1):S120–S123.