

### FEDERAL RETIREMENT THRIFT INVESTMENT BOARD 77K Street, NE Washington, DC 20002

July 19, 2012

#### MEMORANDUM FOR THE EXECUTIVE DIRECTOR:

FROM:

SUSAN CROWDER SC

ACTING, CHIEF FINANCIAL OFFICER

SUBJECT:

QUARTERLY FINANCIAL ASSESSMENT OF TSP'S PRIMARY

**VENDORS - MARCH 2012** 

The Board has requested that each quarter we review the TSP's primary vendors and report on their financial standing. This quarter, we have again reviewed Serco Group, BlackRock Inc., Equinix Inc., R.R. Donnelley & Sons, MetLife Inc., and The Active Network, Inc.

For each vendor we have analyzed the following:

#### 1. Current Financial Condition:

Our financial analysis consists of a review of the vendor's key financial statistics from their current income statement and balance sheet for the most recent quarter available to determine their overall financial stability. For this report, we are using available data for the period through March 31, 2012. We determine whether there is evidence of stable or growing Income (i.e., the profitability of the company). We also review the current balance sheet to determine: 1) the current ratio of assets to liabilities to ascertain the vendor's ability to meet short term liquidity needs, and 2) the ratio of total debt to total assets to ascertain the prospects for longer term profitability. Then, we look for significant changes from prior to current periods to identify trends that may require further explanation. For comparative purposes, we have included information from year-end 2011, first quarter of 2011, and year-end 2010.

#### 2. Dun & Bradstreet Credit Score:

We continue our practice of reviewing the Dun & Bradstreet credit scores. These scores predict the likelihood of a firm paying in a severely delinquent manner (90+ days past term) over the next twelve months. The score range is 1-5 with 1 being the lowest risk and 5 the highest risk of the firm paying in a severely delinquent manner. While this score has some descriptive value in terms of the firm's current relationship with its creditors and can disclose potential financial problems, it should only be considered one part of a firm's overall financial picture.

#### Serco Services Inc. (a subsidiary of Serco Group pic)

General Information: Serco Group plc is a business services company based in Hook, North Hampshire in the United Kingdom. In 2005, Serco acquired Resource Consultants Inc. (RCI), which expanded its capabilities in IT services, systems engineering, strategic consulting and human resource-focused business process management. In 2008, Serco acquired SI International, further broadening its capabilities in IT and professional services in North America and gaining new US government relationships. With North American headquarters in Reston, Virginia, Serco now employs approximately 9,000 people in over 100 locations across the United States.

Serco Services Inc. is the prime contractor for managing both FRTIB data centers, operating and maintaining the information technology (iT) components of the TSP record keeping system, providing incoming mail, data entry and imaging support, and operating the Clintwood Call Center. Serco Services Inc. also administers the accounting, court ordered payments, death benefits, and payroll office liaison functions. Serco Services Inc. relies on subcontracting support as follows: ICF International (formerly Jacob and Sundstrom, Inc.) for systems programming and network engineering support for both our primary and secondary data centers; and SunGard for TSP record keeping support and maintenance of our core record keeping capabilities contained in its commercial-off-the-shelf proprietary software packages.

Assessment: In April 2011, one of Serco's computers used in support of the TSP was subjected to a sophisticated cyber attack, which potentially affected the personal information of approximately 123,000 plan participants, or other recipients of TSP payments. The FRTIB and Serco acted quickly and decisively to further investigate the incident, take additional steps to protect the integrity of TSP data, and ensure that the TSP continues to be a safe and secure retirement plan for federal employees.

Serco Group won £5.1 billion of awards in 2011, comprising signed contracts valued at £4.7 billion and preferred bidder appointments valued at £0.2 billion. Serco Group continues to be a profitable and growing company. Serco Services Inc. has an extensive portfolio of Federal government contracts, and now serves all branches of the U.S. military, numerous civilian agencies and the intelligence community.

<u>Current Financial Condition</u>: Interim results for the first six months of 2012 are scheduled to be released on August 29, 2012. Quarterly results are not reported.

• Income Statement: For the twelve-month period ending December 31, 2011, Serco Group plc reported revenues of £4.6 billion, an increase of 7 percent from the £4.3 billion reported in the same period of 2010. Net

emergency basis to: a) ICF International to continue systems programming and possibly expand support to data center operations, and; b) SunGard to continue incoming mail, data entry, and other operations to maintain the TSP record keeping system, accounting, legal, and Agency interface operations.

If Serco Services inc. were unable to operate the Virginia call center, The Active Network, inc.'s call center in Maryland could serve as a temporary backup. The Agency is continuing to develop the requirements for a new statement of work (SOW) for the re-competition of Serco IT record keeping services. We have engaged a contractor, ASI Government, inc., to assist in the development of the requirements and solicitation process for re-competition of this contract.

#### Serco Group Balance Sheet (in £ millions)

	12/31/2011	12/31/2010	12/31/2009
Assets	Audited	Audited	Audited
Current assets Cash and cash equivalents	254.8	279.3	319.4
Current tax assets	9.2	4.0	-
Derivative financial instruments	7.6	3.9	1.4
Trade and other receivables	798.6	786.2	720.9
Inventories	58.8	65.4	65.9
Total current assets	1,129.0	1,138.8	1,107.6
Non-current assets	4 050 0	000 5	000.4
Goodwill	1,259.0 184.9	899.5 145.0	898.4 164.4
Other intangible assets Property, plant and equipment	194.8	135.4	129.2
Trade and other receivables	261.9	156.7	181.4
Retirement benefit assets	122.3	-	
Deferred tax assets	28.2	38.1	48.0
Derivative financial instruments	2.0	3.5	2.5
Total non-current assets	2,053.1	1,378.2	1,423.9
Total assets	3,182.1	2,517.0	2,531.5
Liabilities			
Current liabilities			
Trade and other payables	804.2	805.5	771.6
Current tax llabilities	17.8	19.5	14.1
Obilgations under finance leases	10.3	7.1	6.0
Provisions	10.4 206.6	159.5	110.7
Loans Derivative financial instruments	20 <del>0.0</del> 12.3	2.4	5.5
Total current liabilities	1,061.6	994.0	907.9
Total Cultert habilities	1,001.0	554.5	007.0
Non-current liabilities			
Trade and other payables	61.4	22.2	23.1
Obligations under finance leases	35.6	19.3	18.0
Loans	636.2	354.6	543.2
Derivative financial instruments	26.3	5.2	1.7
Retirement benefit obligations Provisions	278.7 56.2	226.2 39.6	294.2 42.3
Deferred tax liabilities	22.3	14.6	9.0
Total Long-term liabilities	1,116.7	681.7	931.5
Total liabilities	2,178.3	1,675.7	1,839.4
Paratta	-		
Equity Share capital	9.9	9.9	9.8
Share premium account	322.7	306.7	304.1
Capital redemption reserve	0.1	0.1	0.1
Retained earnings	706.3	568.5	444.1
Retirement benefit obligations			
reserve	(92.0)	(142.8)	(150.0)
Share-based payment reserve	66.1	58.7	49.6
Own shares reserve	(48.2)	(27.5)	(13.0)
Hedging and translation reserve Equity attributable to equity	38.9	67.7	47.3
holders of the parent	1,003.8	841.3	692.0
Minority interest	1,000.0	•	0.1
Total equity	1,003.8	841.3	692.1
Total liabilities and			
shareholders' equity	3,182.1	2,517.0	2,531.5
Current ratio: Current			
assets/Current liabilities	1.1	1.1	1.2
Leverage: Total liabilities/Total	•••	• • •	•
assets	68%	67%	73%

# Serco Group Cash Flow Statement (In £ millions)

	<b>12/31/2011</b> Audited	<b>12/31/2010</b> Audited	12/31/2009 Audited
Net cash inflow/(outflow) from operating activities	217.0	241.0	235.1
Investing activities			
Interest received	3.4	3.3	2.1
Increase in security deposits	(8.2)	-	-
Proceeds from disposal of subsidiary and business undertakings	•		0.6
Proceeds from disposal of intangible assets	-	7.3	-
Proceeds from disposal of property, plant and equipment Acquisition of subsidiaries and business undertakings, net of	9.2	6.1	3.7
cash acquired	(325.3)	(2.1)	(14.7)
Purchase of other intangible assets	(35.2)	(20.9)	(17.3)
Purchase of property, plant and equipment	(49.7)	(35.4)	(38.9)
Net cash inflow/(outflow) from investing activities	(405.8)	(41.7)	(64.5)
Financing activities			
Interest paid	(35.8)	(27.9)	(33.6)
Dividends paid	(37.3)	(32.3)	(25.9)
Non-controlling interest dividends paid	(0.1)	(0.2)	-
Cash inflow from matured derivative financial instruments	4.9	1.6	-
Repayment of loans	(559.8)	(167.8)	(66.8)
Repayment of non recourse loans	(7.9)	(7.6)	(6.5)
New loan advances	818.4	10.1	33.8
Capital element of finance lease repayments	(10.7)	(8.7)	(5.7)
Purchase of own shares for employee benefit trust (ESOP)	(24.0)	(23.0)	(2.4)
Proceeds from issue of share capital	17.3	8.3	10.4
Net cash inflow/(outflow) from financing activities	165.0	(247.5)	(96.7)
Net increase/(decrease) in cash and cash equivalents	(23.8)	(48.2)	73.9
Cash and cash equivalents at beginning of period	279.3	319.4	250.8
Net exchange gain(loss)	(0.7)	8.1	(5.3)
Cash and cash equivalents at end of period	254.8	279.3	319.4

Stock Performance: BlackRock Inc.'s closing share price on June 29, 2012, was \$175.05, down from its 52-week high of \$209.37 on March 16, 2012. The 52-week low was \$137.00.

<u>SAS 70/SSAE 16 Report</u>: Deloitte & Touche's SSAE 16 Report covers operations from October 1, 2010 through September 30, 2011, and identified no significant areas of concern to the TSP.

#### Significant Events:

May 29, 2012 – BlackRock, inc. announced that it had completed the secondary offering of 26,211,335 shares of common stock held by Barclays Bank PLC at a price of \$160.00 per share. The Company also announced the closing of its repurchase of 6,377,552 shares, directly from Barclays at a price of \$156.80 per share. The total transactions, including the full exercise of the underwriters' option to purchase additional shares in the secondary offering, included 35,210,021 shares – resulting in Barclays exiting its entire ownership position in BlackRock. BlackRock also announced that, in connection with the Barclays disposition, Robert E. Diamond, Jr. stepped down from its board of directors.

Risk Mitigation: BlackRock manages the TSP's bond and equity funds. TSP assets are held in trust and cannot be accessed by BlackRock's creditors. The main risk to the TSP is that BlackRock's investment operations could be interrupted or terminated. There is a risk during the transition period, while the TSP acquires a successor investment manager, that the TSP might be unable to invest and disinvest participants' money in a timely fashion. Additionally, there may be transaction costs associated with transferring the assets to another investment manager, but this risk is mitigated by the terms of the current contract with BlackRock, which provides for the transfer in kind of the TSP assets.

#### BlackRock, Inc. Balance Sheet (in \$ millions)

	03/31/12	12/31/11	03/31/11	12/31/10
	Unaudited	Audited	Unaudited	Audited
Assets				
Cash and cash equivalents	2,552	3,506	2,779	3,367
Accounts receivable	2,312	1,960	2,223	2,095
Due from related parties	139	142	136	150
Investments	1,951	1,631	1,528	1,540
Assets of consolidated variable Interest entities				
Cash and cash equivalents	95	54	133	93
Bank loans and other investments	1,554	1,639	1,274	1,312
Separate account assets	123,167	118,871	121,903	121,137
Collateral held under securities lending agreements	22,342	20,918	17,236	17,638
Deferred sales commissions, net	34	38	60	66
Property and equipment (net of accumulated depreciation)	545	537	479	428
Intangible assets (net of accumulated amortization)	17,480	17,356	17,472	17,512
Goodwill	12,899	12,792	12,804	12,805
Other assets	448	452	395	316
Total Assets	185,518	179,896	178,422	178,459
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Liabilities				
Accrued compensation and benefits	551	1,383	538	1,520
Accounts payable and accrued liabilities	1,260	923	1,366	1,068
Due to related parties	24	22	26	57
Short-term borrowings	100	100	-	100
Liabilities of consolidated variable interest entities				
Borrowings	1,547	1,574	1,297	1,278
Other liabilities	9	9	7	7
Convertible debentures			63	67
	4.690	4,690	3,192	3,192
Long-term borrowings	123,167	118,871	121,903	121,137
Separate account liabilities	22,342	20,918	17,236	17,638
Collateral liability under securities lending agreements	5,429	5,323	5,526	5,477
Deferred income tax liabilities	796	721	552	584
Other liabilities	159,915	154,534	151,706	152,125
Total Liabilities	108,810	104,004	131,700	102,120
Temporary equity				
Redeemable non-controlling interests	79	92	4	6
Total Temporary Equity	79	92	4	6
1				
Permanent Equity				
BlackRock, inc. stockholders' equity				
Common stock	1	1	1	1
Preferred stock	-	•	1	1
Additional paid-in capital	20,107	20,275	22,455	22,502
Retained earnings	5,333	5,046	4,019	3,723
Appropriated retained earnings	57	72	58	75
Accumulated other comprehensive loss	(90)	(127)	(52)	(96)
Escrow shares, common, at cost	(1)	(1)	(1)	(1)
Treasury stock, common, at cost	(104)	(218)	(2)	(111)
Total BlackRock, inc. stockholders' equity	25,303	25,048	26,479	26,094
Nonredeemable non-controlling interests	185	184	188	189
Nonredeemable non-controlling interests of consolidated variable				
interest entities	36	38	45	45
Total Permanent Equity	25,524	25,270	26,712	26,328
Total Liabilities, Temporary Equity and Permanent Equity	185,518	179,896	178,422	178,459
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Total liabilities/Total assets	86%	86%	85.0%	85.2%

#### BlackRock, Inc. Statement of Cash Flows (In \$ millions)

	03/31/12 Unaudited	12/31/11 Audited	03/31/11 Unaudited	12/31/10 Audited
Cash Inflow/(outflow) from operating activities				
Net Income	575	2,339	564	2,050
Adjustments to reconcile net income to cash from				
operating activities: Oppreciation and amortization	73	299	73	310
Amortization of deferred sales commissions	16	81	22	102
Stock-based compensation	114	497	137	445
Deferred Income tax expense (benefit)	65	(137)	48	3
Net (gains) losses on non-trading investments	(39)	(40)	(22)	(62)
Purchases of investments within consolidated funds	(53)	(41)	(1)	(26)
Proceeds from sale and maturities of investments within consolidated funds	18	50	9	54
Assets and liabilities of consolidated ViEs: Change in cash and cash equivalents	(41)	54	(40)	(45)
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Net (gains) losses within consolidated VIEs Net (purchases)/proceeds within	12	18	15	35
consolidated VIEs (Esmings) losses from equity method	122	82	42	44
investees	(45)	(23)	(41)	(141)
Distributions of earnings from equity method investees	6	30	5	14
Other edjustments Changes in operating assets and liabilities:	•	•	•	(1)
Accounts receivable	(344)	124	(130)	(364)
Due from related parties	3	(6)		45
Deferred sales commissions	(12)	(53)	(16)	(65)
Investments, trading	(176)	(116)	(1)	(118)
Other assets Accrued compensation and benefits	24 (853)	(122) (140)	(68) (982)	236 52
Accounts prevable and accrued liabilities	320	(152)	292	164
Due to related parties	1	(35)	(31)	(356)
Other liabilities	110	117	(31)	112
ash inflowi(outflow) from investing activities				
Purchases of investments Purchases of assets held for sale	(175)	(204)	(63)	(656)
Proceeds from sales of disposal group		-		(1)   2
Proceeds from sales and maturities of investments	76	213	104	181
Distributions of capital from equity method investees	12	34	17	53
Net consolidation (deconsolidations) of sponsored				
Investment funds Acquisitions, net of cash acquired, and contingent	(149)	•		(52)
payments	(210)		•	(23)
Purchases of property and equipment  ash flows from Investing activities	(41) (487)	(247)	(83) (15)	(131) (627)
ssh inflow/(outflow) from financing activities Repayments of short term borrowings		(600)	(400)	(2 134)
Proceeds from short term borrowings	:	600	(100)	(2 134)
Repayments of long term borrowings		•	•	•
Repayments of convertible debt	•	(67)	(4)	(176)
Proceeds from long term borrowings	•	1,498	•	•
Cash dividends paid	(285)	(1,014)	(272)	(776)
Proceeds from slock options exercised	39	16	9	10
Proceeds from issuence of common stock Repurchases of common stock	2 (262)	5 (2,885)	1 (106)	6 (264)
Mentil Lynch capital contribution	7	(2,003) A	8	10
Repayments of borrowings by consolidated VIE's	(76)	_	·	
Net (redemptions/distributions paid)/subscriptions				
received from non-controlling interests holders Excess tax benefit from stock-based	127	(125)	(14)	110
	55	54 27	13	44
compensation	-	£f	•	
Reissuance of treasury stock Purchases of treasury stock		•	•	
Reissuance of treasury stock Purchases of treasury stock Net borrowings/(repayments of borrowings) by	•	•	- 5'	
Reissuance of treasury stock Purchases of treasury stock Net borrowings/(repayments of borrowings) by consolidated aponsored investment funds	(303)	(2 498)	(ARR)	(3 170)
Reissuance of treasury stock Purchases of treasury stock Net borrowings/(repayments of borrowings) by consolidated aponasored investment funds ash inflow/(outflow) from financing activities flect of exchange rate changes on cash and cash	(393)	(2,485)	(465)	(3,170)
Reissuance of treasury stock Purchases of treasury stock Net borrowings/(repsyments of borrowings) by consolidated sponsored investment funds ash inflow/(outflow) from financing activities flect of exchange rate changes on cash and cash quivalents et increase (decrease) in cash and cash	(393)	(2,485)	(485)	(3,170)
Reissuance of treasury stock Purchases of treasury stock Net borrowings/(repayments of borrowings) by				

Stock Performance: Equinix' closing share price and 52-week high was \$175.65 on June 29, 2012. The 52-week low was \$82.03 on August 22, 2011.

SAS 70/SSAE 16 Report: Brightline CPA & Associates Inc. reported on The Independent Service Auditor's Report on a Description of a Service Organization's System and the Sultability of the Design and Operating Effectiveness of Controls dated December 19, 2011. This report covers a review of the Company's 39 data center hosting services systems from June 1, 2011 to November 30, 2011, which have achieved Statement on Standards for Attestation Engagements (SSAE) No. 16 Type II standards compliance. We have reviewed the report and identified no areas of concern to the TSP.

#### Significant Events:

- June 17, 2012 Equinix, inc. announced plans to launch phase four of the expansion of its Singapore 2 data center to accommodate increasing market demand. Equinix is investing \$28.5 million in the project.
- May 16, 2012 Equinix agreed to acquire ancotel GmbH, which is a leading provider of carrier-neutral collocation and interconnection services in Europe. With this acquisition, Equinix gains one data center in Frankfurt with 2,100 square meters of data center capacity and increases its European network density by adding more than 400 network customers.
- May 1, 2012 Equinix, Inc. announced plans to acquire certain assets and operations of Hong Kong – based data center provider Asia Tone in an all cash transaction valued at \$230.5 million. In total, Equinix Inc., gained five data centers and one disaster recovery center, in addition to one data center under construction, with this transaction.

<u>Risk Mitigation</u>: The merger of Switch & Data with Equinix allowed for a greater number of services available to the TSP, offering a more comprehensive solution to our data center needs. As Equinix is critical to TSP operations, we will continue to closely monitor their performance.

## Equinix Inc. Balance Sheet (in \$ thousands)

	03/31/12	12/31/11	03/31/11	12/31/10
	Unaudited	Audited	Unaudited	Audited
Assets				
Cash and cash equivalents	632944	278,823	304,466	442,841
Short-term investments	283910	635,721	150,040	147,192
Accounts receivable, net	158561	139,057	114,207	116,358
Current portion of deferred tax assets, net	•	-	•=	
Other current assets	98,608	182,156	126,277	71,657
Total Current Assets	1,174,023	1,235,757	694,990	778,048
Long term investments	166437	161,801	2,145	2,806
Property, plant and equipment, net	3387369	3,225,912	2,881,126	2,650,953
Goodwill	879914	866,495	789,876	774,365
Intangible assets, net	145350	148,635	148,874	150,945
Other assets	131252	146,724	135,502	90,892
Total assets	5,884,345	5,785,324	4,652,513	4,448,009
Liabilities and shareholders' equity				
Accounts payable and accrued expenses	194516	229,043	133,536	145,854
Accrued property, plant and equipment	125250	93,224	125,579	91,667
Current portion of capital lease and other financing				
obligations	11961	11,542	8,381	7,988
Current portion of loans payable	75361	87,440	20,204	19,978
Current portion of convertible debt	249474	246,315	•	-
Other current liabilities	61521	57,690	55,574	52,628
Total current liabilities	718,083	725,254	343,274	318,115
Capital lease and other financing obligations, less				
current portion	402911	390,269	296,913	253,945
Loans payable, less current portion	144582	168,795	126,617	100,337
Convertible debt	698159	1,500,000	750,000	916,337
Senior notes	1500000	694,769	922,325	750,000
Other liabilities	291060	286,424	225,987	228,760
Total liabilities	3,754,795	3,765,511	2,665,116	2,567,494
Redeemable non-controlling interests	69071	67,601	-	•
-				
Shareholders' equity				
Common stock	48	48	47	46
Additional paid-in capital	2,490,401	2,437,623	2,372,660	2,341,586
Treasury Stock	(99,031)	(86,666)	-	•
Accumulated other comprehensive loss	(110,367)	(143,698)	(61,356)	(112,018)
Accumulated deficit	(220,572)	(255,095)	(323,954)	(349,099)
Total shareholders' equity	2,060,479	1,952,212	1,987,397	1,880,515
Total liabilities and shareholders' equity	5,884,345	5,785,324	4,652,513	4,448,009
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Current ratio:				_
Current assets/Current liabilities	1.6	1.7	2.0	2.4
Leverage:	64%	65%	57.3%	57.7%
Total liabilities/Total assets				

#### Equinix inc. Statement of Cash Flows (in \$ thousands)

	03/31/12 Unaudited	12/31/11 Audited	03/31/11 Unaudited	12/31/10 Audited
Cash flows from operating activities				
Net income	34,811	92,610	25,145	36,881
Adjustments to reconcile net earnings to net cash provided by operating activit	les:			
Depreciation	87,875	328,610	74,062	246,544
Stock based compensation	19,103	71,532	15,535	67,489
Amortization of debt issuance costs and debt discount	6,107	32,172	7,284	27,915
Amortization of Intangible assets	4,929	19,064	4,273	13,632
Allowance for doutbful accounts	1,681	4,987	1,204	2,056
Accretion of asset retirement obligation and accrued restructuring charge	1,053	4,720	1,125	3,128
Loss on debt extinguishment and interest rate swaps, net	.,555	- 1,120	-	10,187
Other Items	1,241	5,154	920	2,265
Restructuring charges	-,	3,481	•	6,734
Realized net (gains) losses on investments	-	(8)	-	(11)
Changes in apprehing secola and lightiffies				
Changes in operating assets and liabilities	(19,677)	(23,061)	3,099	(39,886)
Accounts receivable	(19,077)	9,525	3,033	6,110
Deferred tax assets, net	17,567		(4,279)	(11.865)
Other assets	• •	(30,492)		30,363
Accounts payable and accrued expenses	(33,737)	35,782	(13,606)	-
Accrued restructuring charges	2 040	(3,079)	2 000	(4,426)
Other flabilities	3,040	36,612	3,008	<u>(4,244)</u> 392,872
Net cash provided by operating activities	125,993	587,609	117,770	382,012
Cash flows from investing activities				
Purchases of investments	(97,383)	(1,268,574)	(149,963)	(744,798)
Sales of investments	30,699	125,674	75,583	25,174
Maturities of investments	413,050	495,865	72,195	827,540
Purchase of Switch and Data, net of cash acquired	•	(41,954)	(175,115)	(113,289)
Purchase of Upminster, net of cash acquired	•	•	•	•
Purchase of Amsterdam iBX property	-	-	-	(14,861)
Purchase of Paris 4 IBX property	•	(28,086)	(14,951)	•
Purchases of other property, plant and equipment	(145,490)	(665,675)	•	(579,397)
Purchase of restricted cash	(2)	(97,724)	(94,773)	(1,582)
Release of restricted cash	68,559	1,000	630	244
Other investing activities, net	-	10	5	
Net cash used in investing activities	269,433	(1,499,444)	(286,389)	(600,969)
Cash Flows from financing activities				
Purchases of treasury stock	(13,364)	(86,666)	•	
Proceeds from employee equity awards	30,460	38,693	15,668	39,817
Proceeds from senior notes	•	750,000	•	750,000
Proceeds from convertible debt	-	-		•
Proceeds from loans payable	8.909	95,336	22,653	121,581
Repayment of capital lease and other financing obligations	(2,826)	(10,426)	(1,968)	(16,133)
Repayment of mortgage and loans payable	(67,129)	(22,829)	(10,102)	(556,007)
Capped call costs		-	-	(000,00.,
Debt issuance costs		(15,661)	(125)	(23,124)
Debt extinguishment costs	•	(.0,00.7)	-	(4,448)
Other financing activities, net	•	81		
Net cash (used in) provided by financing activities	(43,950)	748,728	26,126	309,686
Effect of exchange rate on cash flows and cash equivalents	2,645	(911)	4,118	(4,804)
Net increase/decrease in cash and cash equivalents	354,121	(164,018)	(138,375)	96,785
Cash and equivalents at beginning of period	278,823	442,841	442,841	346,056
Cash and equivalents at end of period	632,944	278,823	304,466	442,841

<u>SAS 70/SSAE 16 Report</u>: The SAS-70 report as of December 8, 2008 by Deloitte & Touche LLP revealed no issues related to the TSP. Dates of coverage are May 1, 2008 to October 31, 2008.

Significant Events: May 22, 2012 -- R.R. Donnelley & Sons Company announced that it will acquire EDGAR Online, a leading provider of disclosure management services, financial data and enterprise risk analytics software and solutions for both corporate and investment professionals. The deal is valued at approximately \$70.5 million, which includes \$1.092 per common share, assumption of debt and payment of an amount equal to the redemption price of the preferred shares. The transaction is expected to close during the third quarter of 2012. The acquisition is expected to be accretive to RR Donnelley's earnings in the first full year after the closing of the transaction and is subject to customary closing conditions, including regulatory approval and approval of EDGAR Online shareholders. This acquisition expands the range of RR Donnelley's digital offering and further enhances its ability to deliver integrated communications solutions.

Risk Mitigation: If there were a work stoppage at the facilities currently producing our notices or statements, R.R. Donnelley would move that work from the affected facility to one or more of its other business sites. If R.R. Donnelley were to cease operations, we would pursue a new contract as soon as possible with other printing vendors and could procure emergency printing services in the interim.

R. R. Donnelley & Sons Balance Sheet (in \$ millions)

	03/31/12	12/31/11	03/31/11	12/31/10	
	Unaudited	Unaudited	Unaudited	Audited	
Assets					
Cash and cash equivalents	415.0	440.7	000	4 0 4	
Restricted cash equivalents	2 '	; '	0.88.0	5.8.1	
Receivables, less allowance for doubtful accounts	1.858.8	1.844.2	1.961.1	1 922 9	
Income taxes receivable	44.3	32.4	33.0	49.3	
Inventories	518.9	510.9	581.3	560.6	
Prepaid expenses and other current assets	137.7	131.4	137.6	115.4	
Deferred income taxes	•	•	) I	·	
Total current assets	2,974.7	2,968.6	3,112.3	3,167.3	
Property, plant and equipment - net	1.802.8	1.854.6	2,080.9	2 138 7	
Goodwill	2,228.2	2,222.1	2.554.3	2.526.8	
Other intangible assets net	568.3	590.3	753.9	775.0	
Other noncurrent assets	638.8	646.1	465.0	475.4	
i otal assets	8,212.8	8,281.7	8,966.4	9,083.2	
Liabilities and shareholders' equity			=		
Accounts payable	973.8	1,063.3	930.6	939.8	
Short tarm and American Charles	758.4	817.0	810.1	902.2	
Total Current Entities	346.8	243.7	281.8	131.4	
	2,079.0	2,124.0	2,022.5	1,973.4	
Long-term debt	3,408.5	3,416.8	3,236.4	3,398.6	
	1,050.4	1,076.3	533.5	533.0	
Postredrement benefit	227.8	227.3	290.9	287.4	
Other room immed fishtiffs.	•	20.6	171.0	174.5	
Cure notice in liabilities Liabilities of discontinued operations	355.3	354.5	454.4	470.9	
Total liabilities	7,121.0	7,219.5	6,708.7	6,837.8	
Shareholders' equity					
Common stock	303.7	303.7	303.7	303.7	
Accidental parcent capital	2,823.3	2,888.7	2,875.5	2,907.0	
Accumulated other comments.	333.4	342.4	650.4	670.2	
Treasury stock at confidential with the second of the seco	(820.6)	(863.3)	(457.4)	(490.4)	
Total chambaldams accit:	(1,567.4)	(1,628.8)	(1,134.1)	(1,166.2)	
Noncomplian interest	1,072.4	1,042.7	2,238.1	2,224.3	
Total liabilities and show half	19.4	19.5	19.6	21.1	
com natinues and suddenotates equity	8,212.8	8,281.7	8,966.4	9,083.2	

1.6 75.3%

1.5 74.8%

1.4

Current ratio: Current assets/Current liabilities Leverage: Total liabilities/Total assets

R, R, Donnelley & Sons Statement of Cash Flows (in \$ millions)

	03/31/12 Unaudited	12/31/11 Unaudited	03/31/11 Unaudited	12/31/10 Aud ted
Cash flows from operating sctivities	37.9	(121.1)	34.3	217.1
Net earnings/(loss)				
Adjustments to reconcile net earnings to net cash provided by operating activities	=		6.4	92.5
impairment charges	9.4	532.0	8.1 140.2	539.2
Depreciation & amortization	125.0	549.9 18 8	140.2 4.2	22.8
Provision for doubtful accounts receivable	2.7 7.4	28.3	6.5	28.6
Share-based compensation	8.4	(123.0)	(17.2)	(34.8)
Deferred taxes	2.2	(123.0)	3.7	(04.0)
Changes in uncertain tax positions	(0.6)	(16.0)	(2.0)	(0.4)
Gain on sale of investments and other assets-net	12.1	69.9	(4.0)	(1.8)
Loss on debt extinguishment	12.1	(38.7)		• • • • • • • • • • • • • • • • • • • •
Gain on pension curtailment		(42)		69
Loss related to Venezuela currency devaluation	12.4	27.3	7.8	•
Other		•	•	47 5
Reversal of tax reserves Loss (income) from discontinued operations		•	•	
and a second sec				
Changes in operating assets and liabilities of continuing operations - net of acquisitions:	17	38.3	(29.7)	(152 1)
Accounts receivable - net	(2.5)	43.1	(17.1)	31.0
inventories	(6.4)	(1.8)	(9.5)	8.2
Prepaid expenses	(104.8)	135.4	(18.9)	17.7
Accounts payable	(21.3)	9.5	12.6	15.0
income taxes payable and receivable Accrued itabilities and other	(135.6)	(97.8)	(130.4)	(44.9)
Net cash provided by operating activities of continuing operations	(52.0)	0.0	(7.2)	752.5
Net cash provided by (used for) operating activities of discontinued operations				
Net cash inflow/(outflow) from operating activities	(52.0)	946.3	(7.2)	752.5
Cash flows from investing activities				
Capital expenditures	(45 3)	(250.9)	(47.1)	(229.4)
Acquisition of business, net of cash acquired	0.5	(142 4)	(19.6)	(439.8)
Proceeds from sale of investments and other assets	1.t	27.2	2.3	26.1
Purchases of other investments	(2 5)	(7.0)	•	(31.7)
Transfers from restricted cash	(0.1)	(2.3)	0.1	0,3
Net cash provided by (used for) investing activities of discontinued operations			(0.4.6)	1074 E\
Net Cash used for investing Activities of continuing operations	(48.3)	(375.4)	(64.3)	(674.5)
Net cash inflow/(outflow) from investing activities	(46.3)	(375.4)	(64.3)	(674.5)
Cash flows from financing activities				400.0
Proceeds from issuance of long-term debt	450.0	600.0	2.0	(3.8)
Net change in short-term debt	(0.5)	10.7 (495.1)	(0.3)	(355.2)
Payments of current maturities and long-term debt	(621.3)	(55.0)	(10.0)	(000.2)
Payments of credit facility borrowings	262.0	(33.0)	(10.0)	t20.0
Proceeds from credit facility borrowings	(7.0)	(10.0)	-	
Debt Issuance costs	4.9	7.1	63	(12.2)
Issuance of common stock	7.5	(500.0)	× .	9.2
Acquisition of common stock	(46.4)	(205.2)	(53.7)	-325
Olvidends paid	(0.7)	(3.5)	(0.7)	(214 4)
Distribution to noncontrolling interests	11.0			(16)
Proceeds from termination of cross-currency sweps  Net cash provided by (used for) financing activities of continuing operations	52.0	(651.0)	(58.4)	(58.0)
Net cash Inflowi(outflow) from financing activities	52.0	(651.0)	(56.4)	(58.0)
Effect of exchange rate on cash flows and cash equivalents	11.6	10.7	8.1	(0 1)
	(34.7)	(69.4)	(119.8)	19.9
Net increase/decrease in cash and cash equivalents Cash and equivalents at beginning of period	(34.7) 449.7	519.1	519.1	499.2
	415.0	449.7	399.3	519.1
Cash and equivalents at end of year				

Rating Agency	Rating	Descriptor
A.M. Best Company	A+	Superior
Fitch Ratings	AA-	Very Strong
Moody's Investor Services	Aa3	Excellent
Standard & Poor's	AA-	Very Strong

<u>Dun & Bradstreet Credit Score Class</u>: As of July 17, 2012, the credit score was 1 (lowest risk) unchanged from prior quarter.

Stock Performance: The MetLife closing share price on June 29, 2012 was \$30.85, down from it's 52-week high of \$44.10 on May 31, 2011.

SAS 70 Report: There is no SAS report available.

Significant Events: On April 18, 2012, MetLife Inc. furnished to Securities and Exchange Results Financial Supplement (SEC) a Historical Results Financial Supplement which contained historical financial information for the quarters ended in 2011. This supplement showed the new presentation format MetLife will be using for its Quarterly Financial Supplements, beginning with the quarter ended March 31, 2012. It will show the reorganization into six segments reflecting three broad geographic regions.

<u>Risk Mitigation:</u> The Company ratings show that MetLife continues to have adequate reserves to pay all annuities into the future. It is the Board's practice to select only annuity providers that meet the highest standards. By requiring that providers be licensed to do business in all 50 states and the District of Columbia, we ensure that state insurance funds would be available to reimburse annuitants should a loss occur and that the provider would meet the most stringent state regulations.

MetLife, Inc. Balance Sheat (in \$ millions)

	03/31/12 Unaudited	12/31/11 Audited	03/31/11 Unaudited	12/31/10 Audited	
Assets					
investments:	354 451	350 271	333.664	324.797	
Free matury securities available for sere Fruity securities	3,043	3,023	3,584	3,602	
Trading and other securities evallable for sale	19,026	18,268	19,385	18,589	
Mortgage loans	88,588 11,806	72,083	11,832	11.761	
Posicy loans Dool actoris and and actors injuit want rese hald fire insectiment	8.472	8,563	8,042	8,030	
Cher imited partnership interests	6,487	6,378	6,409	6,416	
Short farm investments	11,801	17,310	228,8	9,384	
Other invested assets	20,172	23,581	13,693	15,430	
Total investments	503,836	511,379	467,283	460,306	
Cesh and cesh equivalents	18,667	10,461	10,692	12,957	
Accrued investment income	4,612	4,344	4,478	4,328	
Premiums, retneurance and other receivables	23,759	22,481 24 R 19	20,315	19,789	
Deferred policy acquisition costs Current income taxes recoverable	3 '	0.000		<u> </u>	
Deferred income lax assets	- 40	, 44 696	14 048	11 781	
Goodwall Accords of as theistississ held for sale	708'11		3,413	3,331	
Separate ecocurt assets	221,975	203,023	195,914	183,138	
Other assets	9,647	768 228	751.341	730,906	
Property of the second of the					
Lisbilities and stockholders' equity					
Element of the control of the contro	184141	184.275	172,987	170,912	
Policyholder account balances	220,813	217,700	214,641	210,757	
Other policy-related balances	16,029	15,599	15,641	15,750	
Policyholder dividends payable	761	2019	88	2 9 5 9 5 9 5 9 5 9 5 9 5 9 5 9 5 9 5 9 5	
Poscynoper division conganum Perceptes for collaboral under securities based and other transactions	32.496	33,716	28,625	27,72	
Bank deposits	10,478	10,507	9,313	10,316	
Short term debt	401	2000	27.604	37 586	
Long term detti Cultabani financian amanaments	4.647	4,647	5,297	5,297	
Junior subordinated debt securities	3,192	3,192	3,191	3,191	
Current income (ax payable	622	ස	113	297	
Deferred income tax trability	6,3/3	30,035	20.037	20.386	
Liabilities of subsidiaries held for cale		•	3,206	3,043	
Separate account liabilities	221,975	203,023	195,914	183,138	
Total liabilities	760,450	738,232	(00,882	003/182	
Redeemable noncontrolling interest in partially owned consolidated subsidiaries	114	105	128	117	
Stackholders' equity	٠	-	-	-	
Preferred stock	- #	- =	- =	. p	
Additional paid in capital	26,920	26,782	26,668	26,423	
Retained earnings	24,640	24,814	22,193	21,363	
Treasury stock, at cost	(172)	(172)	(172)	(172)	
Accumulated other comprehensive income (loss)	7,266	6,083	49.816	48,625	
I Gold Backmanners expens	244	7LE	405	371	
Total Equity	59,010	57,883	50,221	48,996	
Total liabilities and equity	819,604	786,230	751,341	730,806	

80 3%

**80%** 

83%

Leverage: Total liabilities/Total assets

#### MetLife, Inc. Statement of Cash Flows (in \$ millions)

	03/31/12	12/31/11	03/31/11	12/31/10 Audited
	Unaudited	Audsted	Unaudited	Auditeu
Cash flows from operating activities	5,785	10,290	3,499	7,996
Net cash inflow/(outflow) from operating activities	0,700			
Cash flows from investing activities				
Sales, maturities and repayments of	25815	104302	25,149	86.529
Fixed maturity securities	166	2006	473	1,371
Equity securities	2160	13486	2.411	6,361
Mortgage loans	2100 251	1296	106	322
Real estate and real estate joint ventures	251 188	1121	320	522
Other limited partnership interests	100	***		
Purchases of:	(27,657)	(116,939)	(32,954)	(100,713)
Fixed maturity securities	(108)	(1,481)	(271)	(949
Equity securities	(1,802)	(14,694)	(2,678)	(8,967
Mortgage loans	(117)	(1,534)	(159)	(786
Real estate and real estate joint ventures	(278)	(1,147)	(211)	(1,008
Other limited partnership interests	417	2.815	1,070	1,814
Cash received in connection with freestanding derivatives	(1,586)	(3,478)	(1,916)	(2,548
Cash paid in connection with freestanding derivatives	(561)	(0,410)	(.,5.0)	` .
Net change in securitized reverse residential mortgage loans	(301)	126		
Sales of businesses, net of cash received	•	265		
Sale of interest in joint ventures		4		
Disposal of subsidiary	•	(163)		(3,021
Proceeds(payments) from sales of businesses, net of cash disposed	(53)	(66)	(87)	(225
Net change in policy loans	****	(7,949)	774	3,033
Net change in short term investments	5,522	(36)	(66)	137
Net change in other invested assets	(170)	(169)	(53)	(188
Other, net -	(40) 2,187	(22,235)	(8.092)	(18,314
Net cash inflow(outflow) from investing activities	2,107	(22,200)	(0,032)	(10)
Cash Flows from financing activities				
Policy holder account balance:		~. ~.	05.040	74,296
Deposits	25,069	91,946	25,042	(69,739
Withdrawale	(23,247)	(87,625)	(23,363)	3,076
Net change in payables for collateral under securities loaned and other transactions	(1,220)	6,444	1,353	(32
Net change in bank deposits	(50)	96	(1,027) 266	(608
Net change in short term debt	(585)	380	280	5,090
Long term dabt issued	•	1,346		(1,081
Long term debt repaid	(349)	(2,042)	(249)	(1,001
Net change in liability for securitized reverse residential mortgage loans	561	•	*	
Collateral financing arrangements issued	•			-
Collateral financing arrangements repaid		(502)		
Cash received in connection with collateral financing arrangements	- E	100	•	
Cash tacained in contraction with considers mannering extensionants		(63)		
Cash paid in connection with collateral financing arrangements			-	-
Junior subordinated debt securities issued		2 950	2 950	3,529
Common stock issued, net of issuence costs	75	88	47	52
Stock options exercised	13	-	•	
Common stock issued to settle stock forward contracts		(2,805)	(2,805)	
Redemption on convertible preferred stock	•	(148)	(146)	-
Preferred stock redemption premium	4001	•	(30)	(122
Dividends on preferred stock	(30)	(122)	(30)	(784
Dividends on common stock	•	(787)	55.5	(14
Debt and equity issuance costs	•	(1)	1801	(304
Other, net	16	125	(56)	13,381
Net cash inflow/(outflow) from financing activities	240	9,382	2,262	(129
Effect of change in foreign currency exchange rates on cash balances	41	(22)	93	2,934
Change in cash and cash equivalents	8206	(2,585)	(2,238)	
Cash and cash equivalents, beginning of period	7,876	10,461	15,891	12,957
Cash and cash equivalents, end of period	16,082	7,876	13,653	15,891

- Current Ratio: The Current Ratio (Current Assets/Current Liabilities) was 79 percent as of March 31, 2012, compared to 81 percent reported end of December 2011.
- Leverage: As of March 31, 2012, Total Liabilities were 44.3 percent of Total Assets, compared to 42.2 percent reported end of December 2011.

<u>Dun & Bradstreet Credit Score Ciass</u>: As of July 12, 2012, the credit score was 1 (lowest risk), the same as reported in the prior quarter.

Stock Performance: The Active Network's closing share price on June 29, 2012, was \$15.39, down \$16.83 on March 30, 2012.

SAS 70 Report: Not available.

Significant Events: None.

<u>Risk Mitigation</u>: If The Active Network were unable to operate the Frostburg, Maryland call center, the Serco Services Inc. (formerly SI International) call center in Clintwood, Virginia could handle all calls pending establishment of a new call center.

#### The Active Network, Inc. Balance Sheet (in \$ thousands)

_	3/31/2012 Unaudited	12/31/2011 Audited	12/31/2010 Audited
Assets:	DE 04.4	108,699	31,441
Cash and cash equivalents	95,014 1,502	1,502	5,000
Restricted cash	1,502	1,502	-
Client cash			•
Registration Receivable			-
Accounts Receivable, Gross	85,154	66,469	34,096
Accounts Receivable, Net	00,104	00,100	•
Allowance for Doubtful Accounts	3,080	1,662	-
Inventories	7,288	6,179	4,181
Prepaid Expenses & Other Current Assets	7,200	0,110	-
Other Current Assets	192,038	184,511	74,718
Total Current Assets	192,030		. 4,
Property & Equipment, Net	34,416	33,830	28,181
Software Development Costs, Net	46,816	45,093	37,013
Goodwill	246,797	243,320	207,113
Intangible Assets, Net	83,489	90,340	41,208
Accum Depreciation			-
Accum Amortization			•
Other LT Assets			0.045
Deposits and other assets	1,971	2,133	2,315 390,548
Total Assets	605,527	599,227	380,346
Current Liabilities:			
Accounts payable	8,293	8,516	5,372
Registration fees payable	110,174	72,405	40,667
Accrued payroll expense			
Accrued expenses	42,775	41,106	32,172
Deferred Revenue	66,270	54,919	34,013
Current portion of debt	10,000	5,000	16,866
Capital lease obligations, current portion	2,385	3,317	1,983
Other current liabilities	4,113_	42,613	1,630
Total Current Liabilities	244,010	227,876	132,703
Debt, net of current portion	•	-	27,537
Capital lease obligations, net of current portion	1,023	1,652	1,663
Other long-term Liabilities	5,862	6,147	4,353
Deferred Tax liability	17,608	16,913	17,960
Total Liabilities	268,503	252,588	184,216
Convertible Preferred Stock	-	-	21,187
Redeemable Convertible Preferred Stock	· ·		371,126
Total Preferred Stock	•	•	392,313
Common stock	60	58	9
	(11,959)	(11,959)	(11,959)
Treasury stock	· (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	<b>(</b> 1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.	•
Stock	632,710	625.875	65,224
Additional paid-in capital	8,809	7,923	8,866
Accumulated other comprehensive Income	0,000	.,	•
Current year income (loss)	(295,596)	(275,258)	(248,121)
Accumulated deficit Total Stockholders Equity (deficit)	334,024	346,639	(185,981)
Total Liabilities & Equity	602,527	599,227	390,548
The County of the County of the William	78.7%	81.0%	56.3%
Current Ratio: Current Assets/Current Liabilities			47.2%
Leverage: Total Liabilities/Total Assets	44.3%	42.2%	41.276

### The Active Network, Inc. Cash Flow Statement (in \$ thousands)

_	3/31/2012 Unaudited	12/31/2011 Audited	3/31/2011 Unaudited	12/31/2010 Audited
Cash flows from operation activities				
Net income (loss)	(20,338)	(15,327)	(10,942)	(27,272)
Adjustments to reconcile net income (loss) to net cash from operating activities	:			
Depreciation and amortization	14,976	44,857	10,871	40,287
Gain of contingent consideration	(1,086)	-	•	•
Gain on bargain purchase in business combination	-	•	•	(21)
Loss on estinguishment of debt	-	538	-	•
Loss on disposition of assets	-	-	-	46
Amortization of debt financing costs	54	•	•	
Allowance for doubtful accounts	73	880	338	1,191
Stock-based compensation expense	3,029	7,795	744	5,348
Accretion of discount on debt	•	191	113	1,055
Change in operating assets and liabilities - net of effect of acquisitions				
Restricted cash		4,190		
inventories	(1,418)	-	•	
Accounts receivable	(18,647)	(12,962)	(11,704)	(8,028)
Prepaid expenses and other assets	(1,04 <del>9</del> )	(1,662)	(668)	(207)
Other assets		1,071	(633)	(55)
Accounts payable	(427)	267	867	2,945
Registration fees payable	37,76 <del>9</del>	31,738	40,524	10,509
Accrued expenses	3,145	1,166	7,046	5,486
income taxes payable	249	(622)	•	•
Deferred tax liability	640	(5,016)	787	1,239
Deferred revenue	11,319	6,400	1,458	8,800
Deferred rent	186	2,199	658	772
Net cash inflow/(outflow) from operating activities	28,475	65,703	39,259	42,095
Cash flows from investing activities:				
Purchases of property and equipment	(5,849)	(12,514)	(3,076)	(14,767)
Software development costs	(5,285)	(18,651)	(4,570)	(15,651)
Cash (paid) received from acquisitions, net of cash acquired	(38,037)	(35,144)	520	(125)
Payment of contingent consideration		(825)	-	(2,182)
Net cash inflow/(outflow) from Investing activities	(49,171)	(66,934)	(7,126)	(32,725)
Cash flows from financing activities:				
Proceeds from exercise of stock options and common stock warrants	3,722	5,200	914	2,584
Payments on capital lease obligations	(1,561)	•	(145)	(1,898)
Repayment of long-term obligations	•	(41,628)	(3, <b>3</b> 64)	(8,035)
Proceeds from debt	5,000	5,000	•	3,000
Deferred cost of initial public offering	•	112,566	(250)	•
Repurchase of unvested common stock		(13)	(13)	<u> </u>
Net cash inflow/(outflow) from financing activities	7,181	78,530	(2,858)	(4,349)
Effect of exchange rates on cash	(150)	(41)	115	39
Change in cash and cash equivalents	(13,685)	77,258	29,390	5,060
Cash and cash equivalents - beginning of period	108,699	31,441	31,441	26,381
Cash and cash equivalents - end of period	95,014	108,699	60,631	31,441