

### FEDERAL RETIREMENT THRIFT INVESTMENT BOARD 77K Street, NE Washington, DC 20002

### October 11, 2012

### MEMORANDUM FOR THE EXECUTIVE DIRECTOR:

FROM:

SUSAN CROWDER

ACTING, CHIEF FINANCIAL OFFICER

SUBJECT:

QUARTERLY FINANCIAL ASSESSMENT OF TSP'S PRIMARY

**VENDORS – JUNE 2012** 

The Board has requested that each quarter we review the TSP's primary vendors and report on their financial standing. This quarter, we have again reviewed Serco Group, BlackRock Inc., Equinix Inc., R.R. Donnelley & Sons, MetLife Inc., and The Active Network, Inc.

For each vendor we have analyzed the following:

### 1. Current Financial Condition:

Our financial analysis consists of a review of the vendor's key financial statistics from their current income statement and balance sheet for the most recent quarter available to determine their overall financial stability. For this report, we are using available data for the period through June 30, 2012. We determine whether there is evidence of stable or growing income (i.e., the profitability of the company). We also review the current balance sheet to determine: 1) the current ratio of assets to liabilities to ascertain the vendor's ability to meet short term liquidity needs, and 2) the ratio of total debt to total assets to ascertain the prospects for longer term profitability. Then, we look for significant changes from prior to current periods to identify trends that may require further explanation. For comparative purposes, we have included information from year-end 2011, second quarter of 2011, and year-end 2010.

### 2. Dun & Bradstreet Credit Score:

We continue our practice of reviewing the Dun & Bradstreet credit scores. These scores predict the likelihood of a firm paying in a severely delinquent manner (90+ days past term) over the next twelve months. The score range is 1-5 with 1 being the lowest risk and 5 the highest risk of the firm paying in a severely delinquent manner. While this score has some descriptive value in terms of the firm's current relationship with its creditors and can disclose potential financial problems, it should only be considered one part of a firm's overall financial picture.

### 3. Significant Events:

This section includes a description of any significant items that could impact the company's financial situation, such as significant pending litigation, mergers and acquisitions, or major stock issuances or redemptions.

### 4. Risk Mitigation:

This section describes the risk to the TSP if the vendor were to become unable to meet the terms of the TSP's contract and what steps we would take to mitigate the risk to ongoing TSP operations.

Attachments

### Serco Services Inc. (a subsidiary of Serco Group plc)

General Information: Serco Group plc, a business services company based in Hook, North Hampshire in the United Kingdom. Since 2008 Serco Services Inc. has performed as the prime contractor for managing both FRTIB data centers, operating and maintaining the information technology (IT) components of the TSP record keeping system, providing incoming mail, data entry and imaging support, and operating the Clintwood Call Center. Serco Services Inc. also administers the accounting, court ordered payments, death benefits, and payroll office liaison functions. Serco Services Inc. relies on subcontracting support as follows: ICF International (formerly Jacob and Sundstrom, Inc.) for systems programming and network engineering support for both our primary and secondary data centers; and SunGard for TSP record keeping support and maintenance of our core record keeping capabilities contained in its commercial-off-the-shelf proprietary software packages.

<u>Assessment</u>: Serco Group continues to be a profitable and growing company. Serco Services Inc. has an extensive portfolio of Federal government contracts, and now serves all branches of the U.S. military, numerous civilian agencies and the intelligence community.

### **Current Financial Condition:**

- Income Statement: For the six-month period ending June 30, 2012, Serco Group plc reported revenues of £2.3 billion, an increase of 4 percent from the £2.2 billion reported in the same period of 2011. Net profit through June 30, 2012 was £97.7 million, an increase of 19 percent from the £82.2 million reported for the second quarter of 2011.
- Balance Sheet: As of June 30, 2012, total assets were £3.1 billion, an increase of 17 percent from the £2.7 billion reported at the end of the second quarter 2011. Total liabilities were £2.1 billion, an increase of 17 percent from the £1.8 billion reported for the same period in 2011.
- Cash Flow: As of June 30, 2012, cash and cash equivalents totaled £218.8 million, a decrease of 28 percent from the £305 million reported for the second quarter 2011.
- Leverage: At June 30, 2012, total liabilities as a percent of total assets was 67 percent, which remained unchanged from the same period in 2011.
- Current Ratio: The current ratio (current assets/current liabilities) remained flat at 1.2 from reported second quarter 2011.

<u>Dun & Bradstreet Credit Score Class</u>: As of March 30, 2012, the credit score for Serco Services Inc. as a subsidiary of Serco Group plc, was 3, (moderate risk), compared to a credit score of 4 (higher risk) reported in the prior quarter.

Stock Performance: Serco Group plc's closing share price on September 28, 2012, was £580.00, down from its 52-week high of £602.00 on August 6, 2012. The 52-week low was £458.00, on December 14, 2011.

SAS 70/SSAE 16 Report: Not available.

### **Significant Events:**

- August 30, 2012 Serco Inc., announced today that the Company has been awarded a re-compete contract for the Parking Meter Coin Collection, Counting and Support Services Contract supporting the San Francisco Municipal Transportation Agency (SFMTA). The contract has five year base period and is valued at \$43 million.
- August 29, 2012 Serco acknowledged that US political wrangling over the federal budget was affecting the UK company's profits because of delayed and reduced contracts.
- August 2, 2012 Serco Inc. announced that the company has received a
  modification which will expand the work on its Army Career Alumni Program
  (ACAP) contract to provide career transition services to all Soldiers in the
  U.S. Army. The contract modification is valued at \$38 million over the two
  remaining option years.
- July 30, 2012 Serco, Inc. announced that it had been awarded a new contract to support the DoD Joint Program Office with upgrading Command, Control, Communications, Computers, Intelligence, Surveillance and Reconnaissance (C4ISR) equipment and systems on Mine Resistant Ambush Protected (MRAP) vehicles. The fifteen month contract has a nine month base period and a six month option period with an overall value of \$73 million, if the option is exercised.

Risk Mitigation: Should Serco Services Inc. cease operations, we could issue letter contracts (an agreement to be negotiated at a later point) on an emergency basis to: a) ICF International to continue systems programming and possibly expand support to data center operations, and; b) SunGard to continue incoming mail, data entry, and other operations to maintain the TSP record keeping system, accounting, legal, and Agency interface operations.

If Serco Services Inc. were unable to operate the Virginia call center, The Active Network, Inc.'s call center in Maryland could serve as a temporary backup. The

Agency is continuing to develop the requirements for a new statement of work (SOW) for the re-competition of Serco IT record keeping services. We have engaged a contractor, ASI Government, Inc., to assist in the development of the requirements and solicitation process for re-competition of this contract.

### Serco Group Income Statement (In £ millions)

	Six Months Ended		Six Months Ended	
	6/30/2012	12/31/2011	6/30/2011	12/31/2010
	Unaudited	Audited	Unaudited	Audited
Revenue	2,341.7	4646.4	2,245.8	4,326.7
Cost of sales	1,995.3	3946	1,912.8	3,682.4
Gross profit	346.4	700.4	333.0	644.3
Administrative expenses	222.5	410.3	199.2	385.6
Adjusted operating profit Other expenses – amortization of	123.9	290.1	133.8	258.7
intangibles arising on acquisition Other expenses – acquisition-related	11.5	20.0	8.4	17.4
costs	1.1	3.9	3.4	_
Total administrative expenses	12.6	23.9	11.8	17.4
Net profit on disposal o subsidiaries				
and operations	31.0	_	-	_
Operating profit	142.3	266.2	122.0	241.3
Investment revenue	5.7	12.2	5.3	3.9
Finance costs	27.5	40.1	15.5	31.3
Profit before tax	120.5	238.3	111.8	213.9
Tax	22.8	63.1	29.6	57.1
Profit for the period	97.7	175.2	82.2	156.8

### Serco Group Balance Sheet (In £ millions)

	6/30/2012	12/31/2011	6/30/2011	12/31/2010
Assets	Unaudited	Audited	Unaudited	Audited
Current assets				
Cash and cash equivalents	218.8	254.8	305.0	279.3
Derivative financial instruments  Trade and other receivables	1.7 863.3	7.6 798.6	15.2 815.6	3.9 786.2
Current tax assets	13.2	796.6 9.2	3.9	4.0
Inventories	62.7	58.8	70.5	65.4
Total current assets	1,159.7	1,129.0	1,210.2	1,138.8
Non-current assets				
Goodwill	1226.8	1,259.0	932.7	899.5
Other intangible assets	193.5	184.9	146.9	145.0
Property, plant and equipment	194.7	194.8	146.9	135.4
Trade and other receivables Retirement benefit assets	233.9 71.0	261.9 122.3	201.9 14.9	156.7
Deferred tax assets	71.0 50.6	28.2	27.7	38.1
Derivative financial instruments	0.5	2.0	2.2	3.5
Total non-current assets	1,971.0	2,053.1	1,473.2	1,378.2
Total assets	3,130.7	3,182.1	2,683.4	2,517.0
Liabilities				
Current liabilities				
Trade and other payables	839.2	804.2	836.1	805.5
Current tax liabilities	13.2	17.8	9.9	19.5
Obligations under finance leases	10.0	10.3	9.0	7.1
Provisions	9.0	10.4		
Loans Derivative financial instruments	87.4	206.6	147.0	159.5
Total current liabilities	14.0 972.8	12.3 1,061.6	4.8 1.006.8	994.0
Total outlon habilities	372.0	1,001.0	1,000.0	334.0
Non-current liabilities				
Trade and other payables	58.0	61.4	28.6	22.2
Obligations under finance leases	47.9	35.6	17.1	19.3
Loans Derivative financial instruments	715.2 28.4	636.2 26.3	457.1 0.9	354.6 5.2
Retirement benefit obligations	201.1	20.3 278.7	240.2	226.2
Provisions	57.6	56.2	37.2	39.6
Deferred tax liabilities	22.0	22.3	14.6	14.6
Total Long-term liabilities	1,130.2	1,116.7	795.7	681.7
Total liabilities	2,103.0	2,178.3	1,802.5	1,675.7
Equity				
Share capital	10.0	9.9	9.9	9.9
Share premium account	326.2	322.7	307.3	306.7
Capital redemption reserve Retained earnings	0.1 775.1	0.1 706.3	0.1	0.1
Retirement benefit obligations	775.1	706.3	625.4	568.5
reserve	(139.1)	(92.0)	(155.9)	(142.8)
Share-based payment reserve	` 70.5 <sup>°</sup>	`66.1	63.6	` 58.7 <sup>°</sup>
Own shares reserve	(44.1)	(48.2)	(48.9)	(27.5)
Hedging and translation reserve	29.0	38.9	79.4	67.7
Equity attributable to equity holders of the parent	4 027 7	4 002 0	990 0	044.2
Non controlling interest	1,027.7	1,003.8	880.9	841.3
Total equity	1,027.7	1,003.8	880.9	841.3
Total liabilities and	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	.,500.0		<u> </u>
shareholders' equity	3,130.7	3,182.1	2,683.4	2,517.0
Current ratio: Current				
assets/Current liabilities	1.2	1.1	1.2	1.1
Leverage: Total liabilities/Total		155 155	-50-	
assets	67%	68%	67%	67%

## Serco Group Cash Flow Statement (In £ millions)

(in £ milli	ons)			
	Six Months Ended		Six Months Ended	
	6/30/2012 Unaudited	<b>12/31/2011</b> Audited	6/30/2011 Unaudited	<b>12/31/2010</b> Audited
	•	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Net cash inflow/(outflow) from operating activities				
before special pension contribution	51.3	257.0	118.9	261.0
Special pension contribution to defined pension scheme	-	(40.0)	(40.0)	(20.0)
Net cash inflow/(outflow) from operating activities	51.3	217.0	78.9	241.0
Investing activities				
Interest received	1.3	3.4	1.3	3.3
Increase in security deposits	(1.8)	(8.2)	-	-
Proceeds from disposal of property, plant and equipment	1.9	9.2	1.0	6.1
Proceeds from disposal of investments	-	-	0.5	-
Proceeds from disposal of intangible assets	132.8	-	•	7.3
Acquisition of subsidiaries and business undertakings, net of	(07.5)	(005.0)	(02.0)	(0.4)
cash acquired (excluding acquisition-related costs)	(67.5)	(325.3)	(23.9)	(2.1)
Purchase of other intangible assets	(18.8)	(35.2)	(22.1)	(20.9)
Purchase of property, plant and equipment	(22.9) <b>25.0</b>	(49.7) ( <b>405.8</b> )	(21.3) ( <b>64.5</b> )	(35.4) (41.7)
Net cash inflow/(outflow) from investing activities	25.0	(403.8)	(04.5)	(41.7)
Financing activities				
Interest paid	(26.8)	(35.8)	(14.0)	(27.9)
Dividends paid	(28.9)	(37.3)	(25.2)	(32.3)
Non-controlling interest dividends paid		`(0.1)	(0.1)	(0.2)
Cash inflow from matured derivative financial instruments	(1.4)	` 4.9	0.2	`1.6 <sup>°</sup>
Repayment of loans	(421.0)	(559.8)	(99.3)	(167.8)
Repayment of non recourse loans	(4.0)	(7.9)	(3.6)	(7.6)
New loan advances	362.6	818.4	180.5	10.1
Capital element of finance lease repayments	4.8	(10.7)	(4.5)	(8.7)
Purchase of own shares for employee benefit	-	(24.0)	(24.0)	(23.0)
Proceeds from issue of share capital	4.7	17.3	1.4	8.3
Net cash inflow/(outflow) from financing activities	(110.0)	165.0	11.4	(247.5)
	/00 T	/00 O	05.0	/40.0\
Net increase/(decrease) in cash and cash equivalents	(33.7)	(23.8)	<b>25.8</b>	(48.2)
Cash and cash equivalents at beginning of period	254.8	279.3	279.3	319.4
Net exchange gain(loss)	(2.3)	(0.7) <b>254.8</b>	(0.1) <b>305.0</b>	8.1 279.3
Cash and cash equivalents at end of period	218.8	<b>Z</b> 34.0	303.0	213.3

Serco Group Cash Flow Statement (In £ millions)

**12/31/2010** Audited

**6/30/2011** Unaudited

**12/31/2011** Audited

**6/30/2012** Unaudited

Net cash inflow/(outflow) from operating activities	51.3	217.0	78.9	241.0
Net cash inflow/(outflow) from investing activities	25.0	(405.8)	(64.5)	(41.7)
Net cash inflow/(outflow) from financing activities	(110.0)	165.0	11.4	(247.5)
Change in cash and cash equivalents	(33.7)	(23.8)	25.8	(48.2)
Net exchange gain/(loss)	(2.3)	(0.7)	(0.1)	8.1
Cash and cash equivalents at beginning of period	254.8	279.3	279.3	319.4
Cash and cash equivalents at end of period	218.8	254.8	305.0	279.3

### BlackRock, Inc

General Information: BlackRock, Inc. is one of the leading investment management companies in the U.S. The firm's products include a spectrum of fixed income and mutual funds, as well as investment tools, outsourcing and advisory services to institutional investors. The Company also offers risk management, strategic advisory and enterprise investment system services to insurance companies, finance companies, pension funds, foundations, REITs, commercial and mortgage banks, savings institutions and government agencies, with portfolios totaling approximately US\$12 trillion.

Assessment: As of June 30, 2012, BlackRock's assets under management totaled US\$3.56 trillion across equity, fixed income, cash management, alternative investment, real estate and advisory strategies. The company acquired Barclays Global Investors (BGI) in December 2009 under the BlackRock name, making it the largest money manager in the world. We find no indication that BlackRock is unable to fulfill its contractual obligations to the TSP.

### **Current Financial Condition:**

- Income Statement: For the second quarter of 2012, BlackRock reported total revenue of \$4.48 billion which decreased 3 percent from the \$4.63 billion reported for the same period in 2011. The Company reported a Net Income of \$1.13 billion, down 5 percent from a Net Income of \$1.19 billion reported for the same period in 2011.
- Balance Sheet: As of June 30, 2012, Total Assets of \$182.5 billion were reported, a decrease of 1 percent from the \$185 billion reported at the end of the same period 2011. Total Liabilities reported were \$157.6 billion, down \$2.8 billion from the \$160.4 billion reported at the end of the second quarter 2011.
- Cash Flow: As of June 30, 2012, the Company reported cash and cash equivalents of \$3.6 billion, a decrease of \$0.8 billion from the \$2.8 billion reported for the same period 2011.
- Leverage: As of June 30, 2012, Total Liabilities reported were 86 percent of Total Assets, compared to 87 percent for the same period 2011.
- Current Ratio: N.A. (BlackRock Inc. does not present current assets and current liabilities in its balance sheet presentation).

<u>Dun & Bradstreet Credit Score Class</u>: As of October 5, 2012, the credit score was 2 (low risk), up from the prior quarter.

Stock Performance: BlackRock Inc.'s closing share price on June 29, 2012, was \$175.05, down from its 52-week high of \$209.37 on March 16, 2012. The 52-week low was \$137.00.

SAS 70/SSAE 16 Report: Deloitte & Touches' SSAE 16 Report covers operations from October 1, 2010 through September 30, 2011, and identified no significant areas of concern to the TSP.

### Significant Events:

- September 12, 2012 sources stated that BlackRock Inc., New York, NY, had acquired 17,723 common shares in the capital of Newcrest Mining Limited, Melbourne, Australia, at a price of \$25.27 per share, on September 3, 2012.
- September 11, 2012 British authorities fined BlackRock £9.5 million for failing to protect some of its clients' money. The fine, the equivalent of \$15.2 million, is the second-largest ever levied by the Financial Services Authority in such a case. The action against BlackRock relate to failures by the firm to obtain letters from third-party banks that held money belonging to BlackRock's clients. Under British law, firms must receive written assurances from other financial institutes that client money is clearly identifiable and protected if banks go bankrupt. The error occurred after BlackRock acquired BIM, which previously was named Merrill Lynch Investment Managers, in 2006. None of BlackRocks's clients lost money because of the failure, the authority said.
- August 16, 2012 Marketwire announced that BlackRock Inc. has chosen HP Application updates for its investment-management platform, which provides sophisticated risk analytics with portfolio management, trading and operating tools. The solution will enable BlackRock to reduce cycle times and ultimately accelerate updates of the company's 30-plus applications for portfolio administration, risk analysis and trade execution.
- July 27, 2012 BlackRock has been reiterated by TheStreet Ratings as a buy with a ratings score of B. The company's primary strength is its expanding profit margins over time, which leads analysts to ignore the stock's recent lackluster performance. TheStreet analysts report that while earnings per share from the most recent quarter came in slightly below the year earlier quarter, and despite the fact that the company has recently reported somewhat volatile earnings, they believe that it is poised for EPS (earnings per share) growth in the coming year.

Risk Mitigation: BlackRock manages the TSP's bond and equity funds. TSP assets are held in trust and cannot be accessed by BlackRock's creditors. The main risk to the TSP is that BlackRock's investment operations could be interrupted or terminated. There is a risk during the transition period, while the TSP acquires a successor investment manager, that the TSP might be unable to invest and disinvest participants' money in a timely fashion. Additionally, there may be transaction costs associated with transferring the assets to another investment manager, but this risk is mitigated by the terms of the current contract with BlackRock, which provides for the transfer in kind of the TSP assets.

### BlackRock, Inc. Income Statement (in \$ millions)

No.   Part   P		Six			
Name		Months	;	Six Months	
Naudited		Ended		Ended	
Revenue   Investment advisory, administration fees and securities lending revenue   Related parties   2,586   5,303   2,756   4,893   2,397   Total investment advisory, administration fees and securities lending revenue   3,967   7,896   4,084   7,290   1,081   1,381   3,540   1,381		06/30/12	12/31/11	06/30/11	12/31/10
Newstment advisory, administration fees and securities lending revenue   Related parties   2,586   5,303   2,756   4,893   Cither third parties   1,381   2,593   1,328   2,397   Total investment advisory, administration fees and securities lending revenue   3,967   7,896   4,084   7,290   Investment advisory performance fees   121   371   133   540		Unaudited	Audited	Unaudited	Audited
Related parties	Revenue				
Related parties         2,586         5,303         2,756         4,893           Other third parties         1,381         2,593         1,328         2,397           Total investment advisory, administration fees and securities lending revenue         3,967         7,896         4,084         7,290           Investment advisory performance fees         121         371         133         540           BlackRock Solutions and advisory         254         510         244         460           Distribution fees         39         100         55         116           Other revenue         97         204         113         206           Total revenue         9,081         4,629         8,612           Expenses         8         4,478         9,081         4,629         8,612           Expenses         8         8         8         2         2         2         26           Other triving parties         161         3,199         1,654         3,097         204         1,134         3,097         204         1,134         3,097         204         1,134         3,097         204         1,134         3,097         2,012         2,002         3,002         3,002         3,0	Investment advisory, administration fees and securities lending				
Total investment advisory, administration fees and securities lending revenue   3,967   7,896   4,084   7,290   1,00	revenue				
Total investment advisory, administration fees and securities lending revenue   3,967   7,896   4,084   7,290   1	Related parties	2,586	5,303	2,756	4,893
Perenue   1,967   7,886   4,084   7,290   Investment advisory performance fees   121   371   133   540   1361   1371   133   540   1371   133   540   1371   133   540   1371   133   540   1371   133   540   1371   133   540   1371   133   540   1371   133   540   1371   133   1350   1371   133   1350   1371   133   1350	Other third parties	1,381	2,593	1,328	2,397
Provisition of the Solution	Total investment advisory, administration fees and securities lending				-
BlackRock Solutions and advisory         254         510         244         460           Distribution fees         39         100         55         116           Other revenue         97         204         113         206           Total revenue         4,478         9,081         4,629         8,612           Expenses         8         8         8         8         8         1,654         3,097         3,097         1,654         3,097         3,097         1,654         3,097         3,097         1,654         3,097         1,654         3,097         1,654         3,097         1,654         3,097         1,654         3,097         1,654         3,097         1,654         3,097         1,654         3,097         1,654         3,097         1,654         3,097         1,654         3,097         1,654         3,097         1,654         3,097         1,654         3,097         1,654         3,097         1,654         3,097         1,654         3,097         1,654         3,097         1,652         2,266         2,663         2,696         3,663         2,966         3,663         2,966         3,663         2,966         3,663         2,966         3,663         2,96	revenue	3,967	7,896	4,084	7,290
Distribution fees         39         100         55         116           Other revenue         97         204         113         206           Total revenue         4,478         9,081         4,629         8,612           Expenses         8         4         9,081         4,629         8,612           Employee compensation and benefits         1611         3,199         1,654         3,097           Distribution and servicing costs         188         8         2         2         226           Other third parties         -         5         2         226         226         226         381         207         182           Amortization of deferred sales commissions         30         81         43         102         102         102         102         102         102         102         102         103	Investment advisory performance fees	121	371	133	540
Other revenue         97         204         113         206           Total revenue         4,478         9,081         4,629         8,612           Expenses         Employee compensation and benefits         1611         3,199         1,654         3,097           Distribution and servicing costs         188         2         226           Related parties         2         5         2         226           Other third parties         3         30         81         43         102           Amortization of deferred sales commissions         30         81         43         102           Oliver fund expenses         296         563         296         493           General and administration         631         1,415         685         1,354           Restructuring charges         7         32         2         43           Restructuring intergree         2,834         5,832         2,965         5,614           Operating income (expense)         2,834         5,832         2,965         5,614           Operating lincome (expense)         8         46         77         179           Net gain (loss) on investiments         68         46         77	BlackRock Solutions and advisory	254	510	244	460
Expenses   Semployee compensation and benefits   1611   3,199   1,654   3,097   1,0000   3,	Distribution fees	39	100	55	116
Expenses   Employee compensation and benefits   1611   3,199   1,654   3,097   1,00000   1,00000   1,00000   1,00000   1,00000   1,00000   1,00000   1,00000   1,00000   1,00000   1,00000   1,00000   1,00000   1,00000   1,00000   1,00000   1,000000   1,000000   1,000000   1,000000   1,0000000   1,00000000   1,0000000000	Other revenue	97	204	113	206
Employee compensation and benefits         1611         3,199         1,654         3,097           Distribution and servicing costs         188         -         5         2         226           Cher third parties         -         381         207         182           Cher third parties         -         381         207         182           Amortization of deferred sales commissions         30         81         43         102           Direct fund expenses         296         563         296         493           General and administration         631         1,415         685         1,354           Restructuring charges         -         32         -         -           Amortization of intangible assets         78         156         78         160           Total expenses         2,834         5,832         2,965         5,614           Operating income (expense)         8         46         77         179           Net gain (loss) on investments         68         46         77         179           Net gain (loss) on consolidated variable interest entities         (1)         (18)         (20)         (35)           Interest and dividend income         17 <t< td=""><td>Total revenue</td><td>4,478</td><td>9,081</td><td>4,629</td><td>8,612</td></t<>	Total revenue	4,478	9,081	4,629	8,612
Employee compensation and benefits         1611         3,199         1,654         3,097           Distribution and servicing costs         188         -         5         2         226           Cher third parties         -         381         207         182           Cher third parties         -         381         207         182           Amortization of deferred sales commissions         30         81         43         102           Direct fund expenses         296         563         296         493           General and administration         631         1,415         685         1,354           Restructuring charges         -         32         -         -           Amortization of intangible assets         78         156         78         160           Total expenses         2,834         5,832         2,965         5,614           Operating income (expense)         8         46         77         179           Net gain (loss) on investments         68         46         77         179           Net gain (loss) on consolidated variable interest entities         (1)         (18)         (20)         (35)           Interest and dividend income         17 <t< td=""><td>Evnancas</td><td></td><td></td><td></td><td></td></t<>	Evnancas				
Distribution and servicing costs   188   Related parties   -   5   2   226     Other third parties   -   381   207   182     Amortization of deferred sales commissions   30   81   43   102     Direct fund expenses   296   563   296   493     General and administration   631   1,415   685   1,354     Restructuring charges   -   32   -   -     Amortization of intangible assets   78   156   78   160     Total expenses   2,834   5,832   2,965   5,614     Operating income (expense)     1,644   3,249   1,664   2,998     Ner gain (loss) on investments   68   46   77   179     Net gain (loss) on consolidated variable interest entities   (1)   (18   (20)   (35)     Interest and dividend income   17   34   13   29     Interest expense   (101)   (176)   (79)   (150)     Total non-operating income (expense)   (17)   (114)   (9)   23     Income before income taxes   1,627   3,135   1,655   3,021     Income tax expense   492   796   469   971     Net income   1,135   2,339   1,186   2,050     Less: Net income (loss) attributable to redeemable non-controlling interests   1,627   3,335   1,655   3,021     Less: Net income (loss) attributable to nonredeemable non-controlling interests   1,627   3,335   1,655   3,021     Less: Net income (loss) attributable to nonredeemable non-controlling interests   1,627   3,335   1,635   3,021     Less: Net income (loss) attributable to nonredeemable non-controlling interests   1,627   3,035   3,035   3,035     Less: Net income (loss) attributable to nonredeemable non-controlling interests   1,627   3,035   3,035   3,035     Less: Net income (loss) attributable to nonredeemable non-controlling interests   1,627   3,035   3,035   3,035   3,035     Less: Net income (loss) attributable to nonredeemable non-controlling interests   3,035   3,0		1611	3 199	1 654	3 097
Related parties         -         5         2         226           Other third parties         -         381         207         182           Amortization of deferred sales commissions         30         81         43         102           Direct fund expenses         296         553         296         493           General and administration         631         1,415         685         1,354           Restructuring charges         -         32         -         -           Amortization of intangible assets         78         156         78         160           Total expenses         2,834         5,832         2,965         5,614           Operating income         1,644         3,249         1,664         2,998           Non-operating Income (expense)           Net gain (loss) on investments         68         46         77         179           Net gain (loss) on consolidated variable interest entities         (1)         (18)         (20)         (35)           Interest and dividend income         17         34         13         29           Interest expense         (101)         (176)         (79)         (150)           Total non-operating income (ex	·		0,100	1,001	0,00.
Other third parties         -         381         207         182           Amortization of deferred sales commissions         30         81         43         102           Direct fund expenses         296         563         296         493           General and administration         631         1,415         685         1,354           Restructuring charges         -         32         -         -           Amortization of intangible assets         78         156         78         160           Total expenses         2,834         5,832         2,965         5,614           Operating income         1,644         3,249         1,664         2,998           Net gain (loss) on investments         68         46         77         179           Net gain (loss) on consolidated variable interest entities         (1)         (18)         (20)         (35)           Interest and dividend income         17         34         13         29           Interest expense         (101)         (176)         (79)         (150)           Total non-operating income (expense)         (17)         (114)         (9)         23           Income before income taxes         1,627         3,135		-	5	2	226
Amortization of deferred sales commissions         30         81         43         102           Direct fund expenses         296         563         296         493           General and administration         631         1,415         685         1,354           Restructuring charges         -         32         -         -           Amortization of intangible assets         78         156         78         160           Total expenses         2,834         5,832         2,965         5,614           Operating income         1,644         3,249         1,664         2,998           Non-operating Income (expense)         8         46         77         179           Net gain (loss) on investments         68         46         77         179           Net gain (loss) on consolidated variable interest entities         (1)         (18)         (20)         (35)           Interest expense         (101)         (176)         (79)         (150)           Total non-operating income (expense)         (101)         (176)         (79)         (150)           Income before income taxes         1,627         3,135         1,655         3,021           Income tax expense         492 <td< td=""><td></td><td>_</td><td></td><td></td><td></td></td<>		_			
Direct fund expenses         296         563         296         493           General and administration         631         1,415         685         1,354           Restructuring charges         -         32         -         -           Amortization of intangible assets         78         156         78         160           Total expenses         2,834         5,832         2,965         5,614           Operating income         (expense)         -         1,644         3,249         1,664         2,998           Non-operating income (expense)         - <t< td=""><td></td><td>30</td><td></td><td></td><td></td></t<>		30			
General and administration         631         1,415         685         1,354           Restructuring charges         -         32         -         -           Amortization of intangible assets         78         156         78         160           Total expenses         2,834         5,832         2,965         5,614           Operating income         1,644         3,249         1,664         2,998           Non-operating Income (expense)         8         46         77         179           Net gain (loss) on investments         68         46         77         179           Net gain (loss) on consolidated variable interest entities         (1)         (18)         (20)         (35)           Interest and dividend income         17         34         13         29           Interest expense         (101)         (176)         (79)         (150)           Total non-operating income (expense)         (17)         (114)         (9)         23           Income before income taxes         1,627         3,135         1,655         3,021           Income tax expense         492         796         469         971           Net income         1,135         2,339         1,18					
Restructuring charges					
Amortization of intangible assets         78         156         78         160           Total expenses         2,834         5,832         2,965         5,614           Operating income         1,644         3,249         1,664         2,998           Non-operating Income (expense)         8         46         77         179           Net gain (loss) on consolidated variable interest entities         (1)         (18)         (20)         (35)           Interest and dividend income         17         34         13         29           Interest expense         (101)         (176)         (79)         (150)           Total non-operating income (expense)         (17)         (114)         (9)         23           Income before income taxes         1,627         3,135         1,655         3,021           Income tax expense         492         796         469         971           Net income         1,135         2,339         1,186         2,050           Less: Net income (loss) attributable to redeemable non-controlling interests         4         -         -         -         3           Less: Net income (loss) attributable to nonredeemable non-controlling interests         5         2         (1)         (16)		-		-	-
Total expenses   2,834   5,832   2,965   5,614   1,644   3,249   1,664   2,998   1,644   3,249   1,664   2,998   1,644   3,249   1,664   2,998   1,644   3,249   1,664   2,998   1,645   2,998   1,645   2,998   1,645   2,998   1,645   2,998   1,645   2,998   1,645   2,998   1,645   2,998   1,645   2,998   1,645   1,6		78		78	160
Non-operating Income (expense)         1,644         3,249         1,664         2,998           Non-operating Income (expense)         8         46         77         179           Net gain (loss) on consolidated variable interest entities         (1)         (18)         (20)         (35)           Interest and dividend income         17         34         13         29           Interest expense         (101)         (176)         (79)         (150)           Total non-operating income (expense)         (17)         (114)         (9)         23           Income before income taxes         1,627         3,135         1,655         3,021           Income tax expense         492         796         469         971           Net income         1,135         2,339         1,186         2,050           Less: Net income (loss) attributable to redeemable non-controlling interests         4         -         -         -         3           Interests         5         2         (1)         (16)	_				
Net gain (loss) on investments       68       46       77       179         Net gain (loss) on consolidated variable interest entities       (1)       (18)       (20)       (35)         Interest and dividend income       17       34       13       29         Interest expense       (101)       (176)       (79)       (150)         Total non-operating income (expense)       (17)       (114)       (9)       23         Income before income taxes       1,627       3,135       1,655       3,021         Income tax expense       492       796       469       971         Net income       1,135       2,339       1,186       2,050         Less: Net income (loss) attributable to redeemable non-controlling interests       4       -       -       -       3         interests       5       2       (1)       (16)	<del>_</del>				
Net gain (loss) on investments       68       46       77       179         Net gain (loss) on consolidated variable interest entities       (1)       (18)       (20)       (35)         Interest and dividend income       17       34       13       29         Interest expense       (101)       (176)       (79)       (150)         Total non-operating income (expense)       (17)       (114)       (9)       23         Income before income taxes       1,627       3,135       1,655       3,021         Income tax expense       492       796       469       971         Net income       1,135       2,339       1,186       2,050         Less: Net income (loss) attributable to redeemable non-controlling interests       4       -       -       -       3         interests       5       2       (1)       (16)					
Net gain (loss) on consolidated variable interest entities       (1)       (18)       (20)       (35)         Interest and dividend income       17       34       13       29         Interest expense       (101)       (176)       (79)       (150)         Total non-operating income (expense)       (17)       (114)       (9)       23         Income before income taxes       1,627       3,135       1,655       3,021         Income tax expense       492       796       469       971         Net income       1,135       2,339       1,186       2,050         Less: Net income (loss) attributable to redeemable non-controlling interests       4       -       -       -       3         interests       5       2       (1)       (16)		60	46	77	170
Interest and dividend income         17         34         13         29           Interest expense         (101)         (176)         (79)         (150)           Total non-operating income (expense)         (17)         (114)         (9)         23           Income before income taxes         1,627         3,135         1,655         3,021           Income tax expense         492         796         469         971           Net income         1,135         2,339         1,186         2,050           Less: Net income (loss) attributable to redeemable non-controlling interests         4         -         -         -         3           interests         5         2         (1)         (16)					
Interest expense   (101) (176) (79) (150)     Total non-operating income (expense)   (17) (114) (9) 23     Income before income taxes   1,627   3,135   1,655   3,021     Income tax expense   492   796   469   971     Net income   1,135   2,339   1,186   2,050     Less: Net income (loss) attributable to redeemable non-controlling interests   4				• •	
Total non-operating income (expense)					
Income before income taxes  Income tax expense  Income tax expense	·				
Income tax expense492796469971Net income1,1352,3391,1862,050Less: Net income (loss) attributable to redeemable non-controlling interests43Less: Net income (loss) attributable to nonredeemable non-controlling interests52(1)(16)	Total horr-operating income (expense)	(17)	(114)	(9)	23
Net income 1,135 2,339 1,186 2,050 Less: Net income (loss) attributable to redeemable non-controlling interests 4 - 3 Less: Net income (loss) attributable to nonredeemable non-controlling interests 5 2 (1) (16)	Income before income taxes				
Less: Net income (loss) attributable to redeemable non-controlling intereduced Less: Net income (loss) attributable to nonredeemable non-controlling interests  5 2 (1) (16)	Income tax expense				
Less: Net income (loss) attributable to nonredeemable non-controlling interests 5 2 (1) (16)	_	1,135	2,339_	1,186	
interests 5 2 (1) (16)	` <i>'</i>	4	-	-	3
	•		_		
Net income attributable to BlackRock, Inc. 1,126 2,337 1,187 2,063	_				
	Net income attributable to BlackRock, Inc.	1,126	2,337	1,187	2,063

### BlackRock, Inc. Balance Sheet (in \$ millions)

	06/30/12	12/31/11	06/30/11	12/31/10
	Unaudited	Audited	Unaudited	Audited
Assets				
Cash and cash equivalents	3,595	3,506	2,796	3,367
Accounts receivable	2,084	1,960	2,084	2,095
Due from related parties	71	142	151	150
Investments	1,879	1,631	1,598	1,540
Assets of consolidated variable interest entities			-	
Cash and cash equivalents	44	54	65	93
Bank loans and other investments	1,508	1,639	1,331	1,312
Separate account assets	119,542	118,871	127,470	121,137
Collateral held under securities lending agreements	22,145	20,918	18,217	17,638
Deferred sales commissions, net	31	38	54	66
Property and equipment (net of accumulated depreciation)	571	537	521	428
Intangible assets (net of accumulated amortization)	17,441	17,356	17,434	17,512
Goodwill	12,888	12,792	12,802	12,805
Other assets	681	452	525	316_
Total Assets	182,480	179,896	185,048	178,459
Liabilities	040	4 202	874	1,520
Accrued compensation and benefits	848	1,383		1,068
Accounts payable and accrued liabilities	1,029	923	1,128	•
Due to related parties	13	22	23	57 400
Short-term borrowings	100	100	600	100
Liabilities of consolidated variable interest entities	4 400	4 574	4 202	4 070
Borrowings	1,439	1,574	1,292	1,278
Other liabilities	9	9	7	7 67
Convertible debentures	0.405	4 600	4 600	
Long-term borrowings	6,185	4,690	4,688	3,192
Separate account liabilities	119,542	118,871	127,470	121,137
Collateral liablity under securities lending agreements	22,145	20,918	18,217	17,638 5,437
Deferred income tax liabilities	5,385	5,323	5,440	5,477 504
Other liabilities	863	721	639	584
Total Liabilities	157,558	154,534	160,378	152,125
Temporary equity				
Redeemable non-controlling interests	38	92	4	6
Total Temporary Equity	38	92	4	6_
Permanent Equity				
BlackRock, Inc. stockholders' equity				
Common stock	2	1	1	1
Preferred stock	<u>-</u>	•	-	1
Additional paid-in capital	19,224	20,275	20,023	22,502
Retained earnings	5,627	5,046	4,390	3,723
Appropriated retained earnings	70	72	51	75
Accumulated other comprehensive loss	(126)	(127)	(40)	(96)
Escrow shares, common, at cost	(1)	(1)	(1)	(1)
Treasury stock, common, at cost	(124)	(218)	-	(111)
Total BlackRock, Inc. stockholders' equity	24,672	25,048	24,424	26,094
Nonredeemable non-controlling interests	178	184	196	189
Nonredeemable non-controlling interests of consolidated variable	170	10-7	100	.00
interest entities	34	- 38	46	45
Total Permanent Equity	24,884	25,270	24,666	26,328
Total Fernialient Equity  Total Liabilities, Temporary Equity and Permanent Equity	182,480	179,896	185,048	178,459
Total Elabilities, Temporary Equity and Communicity Equity	102,700	179,000	100,070	1.0,400

### BlackRock, Inc. Statement of Cash Flows (in \$ millions)

	Six Months Ended 06/30/12	12/31/11	Six Months Ended 06/30/11	12/31/10
	Unaudited	Audited	Unaudited	Audited
Cash inflow/(outflow) from operating activities Net Income	1,135	2,339	1,186	2,050
Adjustments to reconcile net income to cash from operating activities:				
Depreciation and amortization	145	299	146	310
Amortization of deferred sales commissions Stock-based compensation	30 235	81 497	43 242	102 445
Deferred income tax expense (benefit)	33	(137)	(38)	3
Net (gains) losses on non-trading investments Purchases of investments within consolidated	(18)	(40)	(41)	(62) (26)
funds Proceeds from sale and maturities of	(70)	(41)	(9)	(20)
investments within consolidated funds Assets and liabilities of consolidated VIEs:	41	50	31	54
Change in cash and cash equivalents	10	54	28	(45)
Net (gains) losses within consolidated VIEs Net (purchases)/proceeds within	1	18	20	35
consolidated VIEs (Earnings) losses from equity method	169	82	(11)	44
investees Distributions of earnings from equity method	(59)	(23)	(41)	(141)
investees	18	30	21	14
Other adjustments	•	-	-	(1)
Changes in operating assets and liabilities: Accounts receivable	(122)	124	14	(364)
Due from related parties	71	(6)	(15)	45
Deferred sales commissions	(23)	(53)	(31)	(65)
investments, trading	(188)	(116)	(29)	(118) 236
Other assets Accrued compensation and benefits	(207) (557)	(122) (140)	(196) (644)	236 52
Accounts payable and accrued liabilities	90	(152)	63	164
Due to related parties	(9)	(35)	(34)	(356)
Other liabilities	140 865	2,826	12 717	2,488
Cash flows from operating activities	603	2,020		2,700
Cash Inflow/(outflow) from investing activities Purchases of investments	(274)	(204)	(91)	(656)
Purchases of assets held for sale Proceeds from sales of disposal group	-	•	-	(1) 2
Proceeds from sales of disposal group  Proceeds from sales and maturities of	•	•	-	-
investments Distributions of capital from equity method	209	213	116	181
investees Net consolidation (deconsolidations) of	32	34	30	53
sponsored investment funds Acquisitions, net of cash acquired, and	(204)	-	-	(52)
contingent payments	(212)	•	-	(23)
Purchases of property and equipment	(98)	(247)	(159)	(131)
Cash flows from investing activities	(547)	(204)	(104)	(627)
Cash inflow/(outflow) from financing activities				
Repayments of short term borrowings	-	(600)	(100)	(2,134)
Proceeds from short term borrowings	-	600	600	-
Repayments of long term borrowings Repayments of convertible debt	-	(67)	(67)	(176)
Proceeds from long term borrowings	1,495	1,496	1,496	-
Cash dividends paid	(545)	(1,014)	(520)	(776)
Proceeds from stock options exercised	44	16	13 2	10 6
Proceeds from issuance of common stock Repurchases of common stock	4 (1,305)	5 (2,885)	(2,654)	(264)
Memili Lynch capital contribution	7	8	8	10
Repayments of borrowings by consolidated VIE's	(174)		(14)	
Net (redemptions/distributions paid)/subscriptions received from non-controlling interests holders	171	(125)	(15)	110
Excess tax benefit from stock-based compensation	68	54	15	44
Reissuance of treasury stock	-	27		-
Purchases of treasury stock	-		-	-
Net borrowings/(repayments of borrowings) by				
consolidated sponsored investment funds  Cash inform(outflow) from financing activities	(235)	(2,485)	(1,236)	(3,170)
Cash inflow/(outflow) from financing activities  Effect of exchange rate changes on cash and cash	(233)	(2,400)	(1,200)	(3,170)
equivalents	6	2	52	(32)
Net increase (decrease) in cash and cash	89	139	(571)	(1,341)
equivalents Cash and cash equivalents, beginning of period	3,506	3,367	3,367	4,708
Cash and cash equivalents, end of period	3,595	3,506	2,796	3,367
<del></del>				

BlackRock, Inc. Statement of Cash Flows (in \$ millions)

	Six Months Ended 06/30/12	<b>12/31/11</b> Audited	Six Months Ended 06/30/11	12/31/10 Audited
Net cash inflow/(outflow) from operating activities	865	2,826	717	2,488
Net cash inflow/(outflow) from investing activities	(547)	(204)	(104)	(627)
Net cash inflow/(outflow) from financing activities	(235)	(2,485)	0	(3,170)
Change in cash and cash equivalents	D S	139	7C	(1,341)
Cash and cash equivalents - beginning of the period =	3,506	3,367	(571)	4,708
Cash and cash equivalents - end of the period	3,595	3,506	2,796	3,367

### Equinix Inc.

General Information: Equinix, Inc. is a U.S. based public corporation that provides network-neutral data centers (IBX or "Internet Business Exchange") and interconnection services. The company offers collocation, traffic exchange and outsourced IT infrastructure solutions to enterprises, content companies, systems integrators and network service providers. Equinix has 99 data centers in 38 major metropolitan areas in 13 countries in North America, Europe and Asia, representing more than 4,000 customers. In the U.S., data centers are in 22 metropolitan areas.

Assessment: On May 3, 2010, Equinix completed its acquisition of Switch and Data, a transaction valued at about \$683.4 million. Equinix hosts data center services for the TSP at two sites. The TSP's primary data center operates out of a northern Virginia facility and a western Pennsylvania facility houses our backup data center. Equinix was recently ranked 45<sup>th</sup> on 2012's InformationWeek 500, which is a list of the top technology innovators in the United States. We have no indication that Equinix will be unable to perform its contractual commitments.

### **Current Financial Condition:**

- Income Statement: Equinix reported revenue of \$918.5 million for the first six months of 2012, up 21 percent from the \$757.9 million reported for the same period in 2011. The Company reported Net Income of \$72.5 million for the first six months, an increase of 30 percent from the Net Income of \$55.9 million reported for the same period in 2011.
- Balance Sheet: As of June 30, 2012, Total Assets of \$5.7 billion were reported, an increase of 15 percent from the \$4.97 billion reported as of June 30, 2011. Total Liabilities were \$3.58 billion, an increase of 26 percent from the \$2.84 billion at the end of the first six months of 2011.
- Cash Flow: Cash and cash equivalents were \$654 million at June 30, 2012, an increase of 120 percent from the \$297.9 million reported at the end of the same period 2011.
- Leverage: As of June 30, 2012, Total Liabilities were 63 percent of Total Assets, increasing from 57 percent at close of first six months of 2011.
- Current Ratio: As of June 30, 2012, the Current Ratio (Current Assets/Current Liabilities) was 2.1, compared to 1.0 reported at end of second quarter 2011.

<u>Dun & Bradstreet Credit Score Class</u>: As of October 8, 2012, the credit score was 1 (lowest risk) unchanged from the prior quarter.

<u>Stock Performance:</u> Equinix' closing share price and 52-week high was \$206.05 on September 28, 2012. The 52-week low was \$84.27 on October 3, 2011.

SAS 70/SSAE 16 Report: Brightline CPA & Associates Inc. reported on The Independent Service Auditor's Report on a Description of a Service Organization's System and the Suitability of the Design and Operating Effectiveness of Controls dated December 19, 2011. This report covers a review of the Company's 39 data center hosting services systems from June 1, 2011 to November 30, 2011, which have achieved Statement on Standards for Attestation Engagements (SSAE) No. 16 Type II standards compliance. We have reviewed the report and identified no areas of concern to the TSP.

### Significant Events:

- September 24, 2012 Equinix, Inc. has opened the third phase of its London LD5 International Business Exchange(TM)(IBX(R)) data center.
- September 17, 2012 Equinix, Inc. launched its newest data center in Shanghai (SH5) to address the strong demand for premium data center services in China from global customers looking to expand in the market. The launch further strengthens Equinix's footprint in Asia-Pacific and demonstrates its long-term commitment to data center development in China.
- September 13, 2012 Equinix, Inc. Board of Directors has approved a plan for Equinix to pursue conversion to a real estate investment trust (REIT). If Equinix is ultimately successful in the conversion process, Equinix expects to elect REIT status for its taxable year beginning January 1, 2015.

<u>Risk Mitigation</u>: The merger of Switch & Data with Equinix in 2010 allowed for a greater number of services available to the TSP, offering a more comprehensive solution to our data center needs. As Equinix is critical to TSP operations, we will continue to closely monitor their performance.

Equinix Inc. Income Statement (in \$ thousands) **12/31/10** Audited

**06/30/11** Unaudited

**12/31/11** Audited

**06/30/12** Unaudited

Months Ended

Months Ended

Revenues	918,464	1,606,842	757,929	1,220,334	
Costs and operating expenses: Cost of revenues	458,271	867,641	410,148	674,667	
Sales and marketing	94,335	159,091	669'02	111,104	
General and administrative	159,148	265,932	128,282	220,781	
Restructuring charges		3,534	599	6,734	
Acquisition costs	2,946	3,481	2,030	12,337	
Total costs and operating expenses	714,700	1,299,679	611,758	1,025,623	
Income from operations	203,764	307,163	146,171	194,711	
Interest income	1,654	2,280	847	1,515	
Interest expense	(309,602)	(181,303)	(75,038)	(140,475)	
Other than temporary impairment loss on investments	•	1		3,626	
Loss on debt extinguishment and interest rate swaps, net	•	•	ı	(10,187)	
Other income	(1,998)	2,821	3,132	069	
Income before taxes	103,815	130,961	75,112	49,880	
Income tax expense	(31,364)	(38,351)	(19,234)	(12,999)	
Net income	72,451	92,610	55,878	36,881	

# Equinix Inc. Balance Sheet (in \$ thousands)

	<b>06/30/12</b> Unaudited	<b>12/31/11</b> Unaudited	<b>06/30/11</b> Unaudited	<b>12/31/10</b> Audited
Assets	Unaudited	Oriaudited	Orlaudited	Addited
Cash and cash equivalents	654,096	278,823	297,872	442,841
Short-term investments	115,465	635,721	94,246	147,192
Accounts receivable, net	169,812	139,057	140,316	116,358
Current portion of deferred tax assets, net	100,012	-	-	-
Other current assets	70,219	182,156	116,654	71,657
Total Current Assets	1,009,592	1,235,757	649,088	778,048
Total Outlent Assets	1,000,002	1,00,100	,	
Long term investments	53,460	161,801	30,960	2,806
Property, plant and equipment, net	3,525,839	3,225,912	3,085,202	2,650,953
Goodwill	863,187	866,495	897,461	774,365
Intangible assets, net	138,199	148,635	163,771	150,945
Other assets	134,411	146,724	142,709	90,892
Total assets	5,724,688	5,785,324	4,969,191	4,448,009
	· · · · · · · · · · · · · · · · · · ·			***
Liabilities and shareholders' equity				
Accounts payable and accrued expenses	224,989	229,043	189,739	145,854
Accrued property, plant and equipment	119,703	93,224	90,652	91,667
Current portion of capital lease and other financing				
obligations	12,978	11,542	9,461	7,988
Current portion of loans payable	72,791	87,440	31,459	19,978
Current portion of convertible debt	-	246,315	240,134	-
Other current liabilities	60,698	57,690	59,006	52,628
Total current liabilities	491,159	725,254	620,451	318,115
Total out on has most			· · · · · · · · · · · · · · · · · · ·	
Capital lease and other financing obligations, less				
current portion	464,622	390,269	337,274	253,945
Loans payable, less current portion	141,504	168,795	201,233	100,337
Convertible debt	701,578	694,769	688,300	916,337
Senior notes	1,500,000	1,500,000	750,000	750,000
Other liabilities	282,350	286,424	238,684	<u>228,760</u>
Total liabilities	3,581,213	3,765,511	2,835,942	2,567,494
Redeemable non-controlling interests	75854	67,601	69,050	-
Shareholders' equity				
Common stock	49	48	47	46
Additional paid-in capital	2,444,640	2,437,623	2,399,055	2,341,586
Treasury Stock	(37,166)	(86,666)	_,,	-
	(155,777)	(143,698)	(41,679)	(112,018)
Accumulated other comprehensive loss	• • •	(255,095)	(293,224)	(349,099)
Accumulated deficit	(184,125)		2,064,199	1,880,515
Total shareholders' equity	2,067,621	1,952,212	4,969,191	4,448,009
Total liabilities and shareholders' equity	5,724,688	5,785,324	4,303,131	7,770,000
O				
Current ratio:	2.1	1.7	1.0	2.4
Current assets/Current liabilities				
Leverage:	63%	65%	57%	57.7%
Total liabilities/Total assets				

## Equinix Inc. Statement of Cash Flows (in \$ thousands)

(in \$ thousands)	Six Months Ended		Six Months Ended	
	<b>06/30/12</b> Unaudited	12/31/11 Audited	<b>06/30/11</b> Unaudited	<b>12/31/10</b> Audited
Cash flows from operating activities	70.454	00.040	FF 070	20 004
Net income	72,451	92,610	55,878	36,881
Adjustments to reconcile net earnings to net cash provided by operating activit	ies:			
Depreclation	178,615	328,610	154,393	246,544
Stock based compensation	39,652	71,532	33,853	67,489
Amortization of debt issuance costs and debt discount	13,009	32,172	15,609	27,915
Amortization of intangible assets	9,751	19,064	9,164	13,632 2,056
Allowance for doutbful accounts	2,446	4,987	2,231 2,264	2,056 3,128
Accretion of asset retirement obligation and accrued restructuring charg	2,370	4,720	2,204	10,187
Loss on debt extinguishment and interest rate swaps, net	1,525	5,154	2,536	2,265
Other items Restructuring charges	1,525	3,481	599	6,734
Realized net (gains) losses on investments	-	(8)	-	(11)
Notalized Not (gains) losses on invocational		(-,		` ,
Changes in operating assets and liabilities		(00.004)	(40.040)	(00.000)
Accounts receivable	(34,541)	(23,061)	(16,310)	(39,886)
Deferred tax assets, net	- 21 747	9,525 (30,492)	(2,693)	6,110 (11,865)
Other assets	31,747 1,807	35,782	(9,524)	30,363
Accounts payable and accrued expenses Accrued restructuring charges	1,007	(3,079)	(3,524)	(4,426)
Other liabilities	1,943	36,612	10,118	(4,244)
Net cash provided by operating activities	320,775	587,609	258,118	392,872
Cash flows from investing activities	(165 010)	(1 260 574)	(275,364)	(744,798)
Purchases of investments	(165,818) 274,211	(1,268,574 <b>)</b> 125,674	81,963	25,174
Sales of investments  Maturities of investments	517,594	495,865	222,195	827,540
Purchase of Switch and Data, net of cash acquired	-	(41,954)	-	(113,289)
Purchases of other property, plant and equipment	(341,974)	(685,675)	(363,990)	(579,397)
Purchase of real estate		-	(23,993)	•
Purchase of ALOG, net of cash acquired	-	-	(41,954)	-
Increase in restricted cash	(51)	(97,724)	(95,932)	(1,582)
Release of restricted cash	79,351	1,000	944	244
Other investing activities, net		10	5	-
Net cash used in investing activities	363,313	(1,471,378)	(496,126)	(586,108)
Cash Flows from financing activities				
Purchases of treasury stock	(13,364)	(86,666)	-	-
Proceeds from employee equity awards	36,473	38,893	24,597	39,817
Proceeds from senior notes	-	750,000	-	750,000
Proceeds from convertible debt	-	-	-	<del>.</del>
Proceeds from loans payable	8,909	95,336	77,917	121,581
Repayment of capital lease and other financing obligations	(5,858)	(10,426)	(4,323)	(16,133)
Repayment of mortgage and loans payable	(77,299)	(22,829)	(10,102)	(558,007)
Repayment of convertible debt	(250,007)	- (4E 6C4)	- (125)	- (23,124)
Debt issuance costs	(7,520 <b>)</b>	(15,661)	(125)	(4,448)
Debt extinguishment costs Other financing activities, net	-	- 81	-	(4,440)
Net cash (used in) provided by financing activities	(308,666)	748,728	87,964	309,686
				*****
Effect of exchange rate on cash flows and cash equivalents	(149)	(911 <b>)</b>	5,075	(4,804)
Net increase/decrease in cash and cash equivalents	375,273	(135,952)	(144,969)	111,646
Cash and equivalents at beginning of period	278,823	442,841	442,841	346,056
Cash and equivalents at end of period	654,096	306,889	297,872	457,702
Casil and admissing at end of herion	337,030	000,000		,

Equinix Inc. Statement of Cash Flows (in \$ thousands)

	`			
	Six		Six	
	Months		Months	
	06/30/12	12/31/11	06/30/11	12/31/10
	Unaudited	Audited	Unaudited	Audited
Net cash provided by operating activities from continuing operations	320,775	587,609	258,118	392,872
	363,313	(1,471,378)	(496, 126)	(586, 108)
Net cash provided by financing activities	(308,666)	748,728	87,964	309,686
Effect of exchange rate charges on cash	(149)	(911)	5,075	(4,804)
Net increase in cash and cash equivalents	375,273	(135,952)	(144,969)	111,646
Cash and cash equivalents - beginning of the period	278,823	442,841	442,841	346,056
Cash and cash equivalents - end of the period	654,096	306,889	297,872	457,702

### R.R. Donnelley & Sons

<u>General Information</u>: R.R. Donnelley & Sons and Company of Chicago, IL, was awarded the contract for bulk mailing services in March 2006. These services include printing and mailing Agency documents, education, and marketing materials to participants, beneficiaries, and third parties.

<u>Assessment</u>: R.R. Donnelley was ranked number one in the publishing and printing industry with a Fortune 500 ranking of 247 in 2011, and has locations throughout North America, Latin America, Asia and Europe. The Company reported annual losses for 2007, 2008, 2009 and 2011 related to restructuring in light of reduced printing demand. There is no indication at this time that it will be unable to meet its contractual obligations to the TSP.

### **Current Financial Condition:**

- Income Statement: For the six months ending June 30, 2012, R.R.
  Donnelley reported net sales of \$5.04 billion, down 3 percent from the \$5.21
  billion reported in the same period of 2011. The Company reported net
  income of \$285.3 million, compared to a net income of \$225.5 million
  reported for the same period in 2011.
- Balance Sheet: As of June 30, 2012, \$8.1 billion of Total Assets were reported, down 10 percent from the \$9.03 billion reported at the end of the second quarter 2011. Total Liabilities of \$7.02 billion were reported, down 3 percent from the \$7.22 billion reported at second quarter-end 2011.
- Cash Flow: As of June 30, 2012, the Company reported cash and cash equivalents of \$369 million, an increase of \$6 million from the \$363 million reported at the end of the second quarter 2011.
- Leverage: As of June 30, 2012, Total Liabilities were 86.7 percent of Total Assets, compared to 80 percent at second quarter-end 2011.
- Current Ratio: As of June 30, 2012, the Current Ratio (Current Assets/Current Liabilities) was 1.5, increased from 1.3 at second quarterend 2011.

<u>Dun & Bradstreet Credit Score Class</u>: As of October 8, 2012, the credit score was 1 (low risk), unchanged from the prior quarter.

Stock Performance: R. R. Donnelley's closing share price on September 28, 2012, was \$10.60, down from its 52-week high of \$16.65 on November 7, 2011. The 52-week low was \$10.02 on May 17, 2012.

SAS 70/SSAE 16 Report: The SAS-70 report as of December 8, 2008 by Deloitte & Touche LLP revealed no issues related to the TSP. Dates of coverage are May 1, 2008 to October 31, 2008.

### Significant Events:

- October 1, 2012 R.R. Donnelley & Sons Company has been awarded a new multi-year multi-million dollar enterprise-wide print management agreement by Guideposts, leading nonprofit organizations whose products and services inspire, encourage and uplift. Under the terms of the agreement RR Donnelley will provide comprehensive magazine, book, direct response, forms, labels and other production and print management services as well as pre-media, book fulfillment and other logistics services.
- August 14, 2012 A Wall Street Journal analysis reveals that R.R.Donnelley may be carrying more "goodwill" on its balance sheet than the company's market value (a potential clue to future write-offs).
- August 13, 2012 R.R.Donnelley announced that its Global Outsourcing Services offering has been recognized in 2012's The Global Outsourcing 100. The company was ranked among the Best 10 Providers by Service Area for its work in providing document management services, and in the Best 20 by Service Area for financial management services organizations and in the Best 20 by Industry Focus for supporting financial management (insurance) companies.

Risk Mitigation: If there were a work stoppage at the facilities currently producing our notices or statements, R.R. Donnelley would move that work from the affected facility to one or more of its other business sites. If R.R. Donnelley were to cease operations, we would pursue a new contract as soon as possible with other printing vendors and could procure emergency printing services in the interim.

R. R. Donnelley & Sons Income Statement (in \$ millions)

	Six		Six	
	Months Ended		Months Ended	
	06/30/12	12/31/11	06/30/11	12/31/10
	Unaudited	Audited	Unaudited	Audited
Net sales	5,035.5	10,611.0	5,206.9	10,018.9
Cost of sales	3,878.9	8,091.8	3,937.8	7,642.9
Selling, general & administrative expenses	559.4	1,236.3	636.2	1,123.4
Restructuring and impairment charges - net	84.0	8.299	126.5	157.9
Depreciation & amortization	245.9	549.9	280.9	539.2
Total operating expenses	4,768.2	10,545.8	4,981.4	9,463.4
Income from continuing operations	285.3	65.2	225.5	555.5
Interest expense - net	124.3	243.3	119.2	222.6
Investment and other income (expense) - net	3.6	10.6	9.6	(6.6)
Loss on debt extinguishment	12.1	(69.90)	(68.6)	1
Earnings before income taxes	145.3	(237.4)	47.5	323.0
Income taxes	18.4	(116.3)	0.7	105.9
Net earnings	126.9	(121.1)	46.8	217.1
Less: Income attributable to noncontrolling interests	0.7	1.5	0.7	(4.6)
Net earnings attributable to RR Donnelley common shareholders	126.2	(122.6)	46.1	221.7

Net earnings attr

R. R. Donnelley & Sons Balance Sheet (in \$ millions)

ii)	(in \$ millions) Six		XiS		
	Months		Months		
	Ended		Ended		
	06/30/12	12/31/11	06/30/11	12/31/10	
	Unaudited	Unaudited	Unaudited	Andited	
Assets					
Cash and cash equivalents	369.0	449.7	363.0	519.1	
Restricted cash equivalents	•	•	2,011.0	•	
Receivables, less allowance for doubtful accounts	1,944.9	1,844.2	ı	1,922.9	
Income taxes receivable	25.9	32.4	68.0	49.3	
Inventories	505.0	510.9	580.0	560.6	
Prepaid expenses and other current assets	136.4	131.4	145.7	115.4	
Total current assets	2,981.2	2,968.6	3,167.7	3,167.3	
Property, plant and equipment - net	1,718.9	1,854.6	2,031.5	2,138.7	
Goodwill	2,218.4	2,222.1	2,619.5	2,526.8	
Other intangible assets net	542.5	590.3	727.3	775.0	
Other noncurrent assets	638.8	646.1	480.2	475.4	
Total assets	8,099.8	8,281.7	9,026.2	9,083.2	
Liabilities and shareholders' equity Accounts payable	946.9	1,063.3	924.7	939.8	
Accrued liabilities	765.2	817.0	815.8	902.2	
Short-term and current portion of long-term debt	343.0	243.7	649.6	131.4	
Total current liabilities	2,055.1	2,124.0	2,390.1	1,973.4	
Long-term debt	3,418.4	3,416.8	3,427.7	3,398.6	
Pension liability	992.5	1,076.3	530.0	533.0	
Postretirement benefit	227.5	227.3	220.9	287.4	
Deferred income taxes	•	•	190.7	174.5	
Other noncurrent liabilities	326.6	375.1	460.1	470.9	
Total liabilities	7,020.1	7,219.5	7,219.5	6,837.8	
Shareholders' equity					
Common stock	303.7	303.7	303.7	303.7	
Additional paid-in capital	2,828.1	2,888.7	2,779.6	2,907.0	
Retained earnings	375.3	342.4	608.7	670.2	
Accumulated other comprehensive income	(881.2)	(863.3)	(375.7)	(490.4)	
Treasury stock, at cost	(1,565.2)	(1,628.8)	(1,528.9)	(1,166.2)	
Total shareholders' equity	1,060.7	1,042.7	1,787.4	2,224.3	
Noncontrolling interests	19.0	19.5	19.3	21.1	
Total liabilities and shareholders equity	8,099.8	8,281.7	9,026.2	9,083.2	

Current ratio: Current assets/Current liabilities Leverage: Total liabilities/Total assets

1.6 75.3%

1.3 80.0%

1.4 87.2%

1.5 86.7%

#### R. R. Donnelley & Sons Statement of Cash Flows (in \$ millions)

(in \$ millions)				
	Six Months		Six Months	
	Ended		Ended	
	06/30/12	12/31/11	06/30/11	12/31/10
	Unaudited	Unaudited	Unaudited	Audited
Cook Source from a parentime anti-side				
Cash flows from operating activities  Net earnings/(loss)	126.9	(121.1)	46.8	217.1
Net earnings/(ioss)	120.9	(121.1)	40.0	217.1
Adjustments to reconcile net earnings to net cash provided by operating activities:				
impairment charges	18.0	532.0	32.4	92.5
Depreciation & amortization	245.9	549.9	280.9	539.2
Provision for doubtful accounts receivable	2.4	18.8	7.5	22.8
Share-based compensation	14.8	28.3	16.4	28.6
Deferred taxes	11.5	(123.0)	(28.6)	(34.6)
Changes in uncertain tax positions	(23.9)	(107.8)	(6.1)	-
Gain on sale of investments and other assets-net	3.9	(16.0)	(12.8)	(0.4)
Loss on debt extinguishment	12.1	69.9	68.6	(1.8)
Gain on pension curtailment	(23.7)	(38.7)	37.3	
Loss related to Venezueia currency devaluation	-	-	-	8.9
Other	18.6	27.3	15.1	-
Reversal of tax reserves	-	-	-	47.5
Changes in operating assets and liabilities of continuing operations - net of acquisitions:				
Accounts receivable - net	(110.0)	38.3	(75.3)	(152.1)
inventories	3.7	43.1	(13.2)	31.0
Prepaid expenses	(2.3)	(1.8)	(14.8)	8.2
Accounts payable	(112.5)	135.4	(30.4)	17.7
income taxes payable and receivable	(5.7)	9.5	(22.8)	15.0
Accrued liabilities and other	(113.2)	(97.8)	(97.7)	(44.9)
Pension and postretirement benefits contributions	(56.6)	(0,	(35.2)	-
Net cash provided by operating activities of continuing operations	9.9	946.3	168.1	794.7
Net cash inflow/(outflow) from operating activities	9.9	946.3	168.1	794.7
Cash flows from investing activities				
Capital expenditures	(93.7)	(250.9)	(128.2)	(229.4)
Acquisition of business, net of cash acquired	0.5	(142.4)	(75.4)	(439.8)
Proceeds from sale of investments and other assets	5.9	27.2	2.1	26.1
Purchases of other investments	(2.5)	(7.0)	(7.0)	(31.7)
Transfers from restricted cash	(0.1)	(2.3)	0.1	0.3
Net Cash used for investing Activities of continuing operations	(89.9)	(375.4)	(208.4)	(674.5)
Net cash inflow/(outflow) from investing activities	(89.9)	(375.4)	(208.4)	(674.5)
Cash flows from financing activities				
Proceeds from issuance of long-term debt	450.0	600.0	600.0	400.0
Net change in short-term debt	(0.6)	10.7	4.6	(3.8)
Payments of current maturities and long-term debt	(621.7)	(495.1)	(481.6)	(355.2)
Payments of credit facility borrowings	(021.7)	(55.0)	(101.0)	(000.2)
Proceeds from credit facility borrowings	260.0	(00.0)	355.0	120.0
Proceeds from termination of interest rate swaps	11.0		•	•
Debt issuance costs	(7.5)	(10.0)	(9.6)	-
Issuance of common stock	4.9	7.1	7.1	(12.2)
Acquisition of common stock	-	(500.0)	(500.0)	9.2
Dividends paid	(93.3)	(205.2)	(107.7)	_
Distribution to noncontrolling interests	(1.2)	(3.5)	(2.2)	(214.4)
Net cash provided by (used for) financing activities of continuing operations	1.6	(651.0)	(134.4)	(56.4)
Net cash inflow/(outflow) from financing activities	1.6	(651.0)	(134.4)	(56.4)
Effect of exchange rate on cash flows and cash equivalents	(2.3)	10.7	18.6	(0.1)
Net increase/decrease in cash and cash equivalents	(80.7)	(69.4)	(156.1)	63.7
Cash and equivalents at beginning of period	449.7	519.1	519.1	499.2
Cash and equivalents at end of period	369.0	449.7	363.0	562.9
= = = = = = = = = = = = = = = = = = = =				

R. R. Donnelley & Sons Statement of Cash Flows (in \$ millions)

ties from operating activities lies lies		5		<u> </u>	
Ended       06/30/12     12/31/11     00       Unaudited     Unaudited </th <th></th> <th>Months</th> <th></th> <th>Months</th> <th></th>		Months		Months	
les from operating activities 9.9 946.3 es (89.9) (375.4) es (75.4) es (80.7) (69.4) (2.3) 10.7 (2.3) 10.7		Ended 06/30/12	12/31/11	Ended 06/30/11	12/31/10
es from operating activities 9.9 946.3 es (89.9) (375.4) es (651.0) es (60.7) (69.4) (2.3) 10.7 ceriod		Unandited	Unaudited	Unaudited	Audited
es (89.9) (375.4) es 1.6 (651.0) (80.7) (69.4) period (2.3) 10.7	et cash inflow/(outflow) from operating activities from operating activities	6.6	946.3	168.1	794.7
es 1.6 (651.0) (80.7) (69.4) (2.3) 10.7  deriod 449.7 519.1	et cash inflow/(outflow) from investing activities	(89.9)	(375.4)	(208.4)	(674.5)
(1) (80.7) (69.4) (1) (1) (1) (2.3) (10.7 (10.7) (1	et cash inflow/(outflow) from financing activities	1.6	(651.0)	(134.4)	(56.4)
(2.3) 10.7 (the period 449.7 519.1	hange in cash and cash equivalents	(80.7)	(69.4)	(156.1)	63.7
f the period 449.7 519.1	ffect of exchange rate charges on cash	(2.3)	10.7	18.6	(0.1)
	Cash and cash equivalents - beginning of the period	449.7	519.1	519.1	499.2

562.9

363.0

449.7

369.0

Cash and cash equivalents - end of the period

### MetLife

General Information: Metropolitan Life Insurance Company (MetLife) has been the annuity provider to the Thrift Savings Plan since 1987. The contract is competitively bid every five years. In January 2006, MetLife was re-awarded the TSP annuity provider contract.

Assessment: MetLife is a leading provider of insurance and financial services with operations throughout the United States and Latin America, Europe, and Asia. MetLife reaches more than 70 million customers around the world and is the largest life insurer in the United States, based on life insurance in force. MetLife's current financial position is strong and there is no indication at this time that MetLife will be unable to meet its contractual obligations to the TSP.

<u>Current Financial Condition</u>: As of June 30, 2012, MetLife reported Total Revenues of \$34.3 billion for the first six months of the year, which is up 4 percent from the same period in 2011.

- Income Statement: As of June 30, 2012, the Company reported Net Income of \$2.1 billion, up 18 percent from the \$1.77 million gain reported same time 2011.
- Balance Sheet: As of June 30, 2012, Total Assets of \$825.2 billion were reported, an increase of 7 percent from \$771.5 billion reported same period 2011. Total Liabilities were \$762.4 billion, an increase of 6 percent from \$717.7 billion for the same time 2011.
- Cash Flow: The Company's short-term liquidity position, defined as cash and cash equivalents, was \$16 billion on June 30, 2012, an increase of 66 percent in cash and cash equivalents same time last year.
- Leverage: As of June 30, 2012, Total Liabilities were 92 percent of Total Assets, down from 93 percent for the same period 2011.
- Current Ratio: N.A. (MetLife does not present current assets and current liabilities in its balance sheet presentation).

<u>Company Ratings:</u> In May 2012 MetLife ratings improved to stable, from negative. These ratings affirmations came on the back of solid performance exhibited by the company in managing its diversified investment portfolio and enterprise risk to generate high quality earnings, and simultaneously securing its competitive advantage in the market. For instance, Standard & Poor's Ratings Services believes that MetLife is well positioned financially and its effort to sustain excess capital enables the company to attain more flexibility in the operational process.

Insurer financial strength ratings have not changed since the last report. As of October 8, 2012, they are as follows:

Rating Agency	Rating	Descriptor
A.M. Best Company	A+	Superior
Fitch Ratings	AA-	Very
		Strong
Moody's Investor	Aa3	Excellent
Services		
Standard & Poor's	AA-	Very
		Strong

<u>Dun & Bradstreet Credit Score Class</u>: As of October 8, 2012, the credit score was 1 (lowest risk) unchanged from the prior quarter.

Stock Performance: The MetLife closing share price on September 28, 2012 was \$34.46, down from its 52-week high of \$39.46 on March 13, 2012.

SAS 70 Report: There is no SAS report available.

Significant Events: August 12, 2012 – MetLife is one of three companies who have in recent months reached settlements that require the insurers to check their policyholder lists regularly against a death database and try to track down survivors of anyone whose death shows up. Standard language in life-insurance policies makes it clear it is up to beneficiaries to notify the insurer when an insured person has died. Database technology today makes it relatively easy to crosscheck policies against deaths. Many insurance companies already check them when it is in their interest – that is, to learn about the deaths of annuity customers (such deaths usually end insurers' duty to make payments). MetLife says it made "considerable efforts" to find policyholders, reducing its list of lost policyholders from five million to roughly 1.1 million. In the settlement, MetLife agreed to check all policyholder names against the Social Security death database every month in order to search for possible policy beneficiaries.

Risk Mitigation: The Company ratings show that MetLife continues to have adequate reserves to pay all annuities into the future. It is the Board's practice to select only annuity providers that meet the highest standards. By requiring that providers be licensed to do business in all 50 states and the District of Columbia, we ensure that state insurance funds would be available to reimburse annuitants should a loss occur and that the provider would meet the most stringent state regulations.

Income Statement (in \$ millions) MetLife, Inc.

	i		i	
	Six		Six	
	Months		Months	
	Ended		Ended	
	06/30/12	12/31/11	06/30/11	12/31/10
	Unaudited	Andited	Unaudited	Andited
Revenues				
Premiums	18,290	36,361	17,848	27,394
Universal life and investment-type product policy fees	4,175	7,806	3,858	6,037
Net investment income	10,919	19,606	10,406	17,615
Other revenues	066	2,532	1,158	2,328
Net investment gains (losses)	(174)	(867)	(254)	(392)
Net derivative gains (losses)	114	4,824	37	(265)
Total revenues	34,314	70,262	33,053	52,717
Expenses				
Policyholder benefits and claims	18,015	35,457	17,358	29,545
Interest credited to policyholder account balances	3,579	5,603	3,366	4,925
Policyholder dividends	695	1,446	746	1,486
Other expenses	960'6	3,902	8,789	12,803
Total expenses	31,385	46,408	30,259	48,759
Income (loss) from continuing operations before provision for income taxes	2,929	10,026	2,794	3,958
Provision for income tax expense (benefit)	763	3,075	808	1,181
Income from continuing operations	2,166	6,951	1,986	2,777
Income (loss) from discontinued operations, net of income taxes	17	20	6)	6
Net income/(loss)	2,183	6,971	1,977	2,786
Less: Net income (loss) attributable to noncontrolling interests	32	(10)	1	(4)
Income before cumulative effect of a change in accounting, net of income taxes	2,151	6,981	1,977	2,790
Less: Preferred Stock Dividends & redemption premium	61	268	207	122
Net income/(loss)	2,090	6,713	1,770	2,668

MetLife, Inc. Balance Sheet (in \$ millions)

	<b>06/30/12</b> Unaudited	12/31/11 Audited	06/30/11 Unaudited	12/31/10 Audited
Assets Investments: Fixed maturity securities available for sale Equity securities Trading and other securities available for sale Mortgage loans Policy loans Real estate and real estate joint ventures held for investment Other limited partnership interests Short term investments Other investments Total investments	366,339 2,882 18,328 58,941 11,912 8,477 6,726 18,526 24,288	350,271 3,023 18,268 72,093 11,892 8,563 6,378 17,310 23,581	341,744 3,238 19,700 63,624 11,858 8,234 6,453 12,419 14,900 482,170	324,797 3,602 18,589 62,297 11,761 8,030 6,416 9,384 15,430
Cash and cash equivalents Accrued investment Income Premiums, reinsurance and other receivables Deferred policy acquisition costs Current income taxes recoverable Goodwill Assets of subsidiaries held for sale Separate account assets Other assets Total assets	16,035 4,404 23,974 24,505 11,823 - 220,317 7,711 825,188	10,461 4,344 22,481 24,619 11,935 1,984 7,984 796,226	9,628 4,341 21,070 28,241 - 12,036 3,369 8,246 8,246 202,382 771,483	12,957 4,328 19,799 27,092 11,781 3,331 183,138 8,174 730,906
Liabilities and stockholders' equity Liabilities Future policy benefits Folicyholder account balances Other policy-related balances Other policy-related balances Other policy-related balances Policyholder dividends payable Policyholder dividend beligation Payables for collateral under securities loaned and other transactions Bank deposits Short term debt Long term debt Collateral financing arragements Junior subordinated debt securities Current income tax payable Deferred income tax payable Deferred income tax liability Other liabilities Liabilities of subsidiaries held for sale Separate account liabilities Total liabilities	188,509 225,909 15,664 7,86 3,369 40,302 6,832 101 118,879 4,196 3,192 310 8,603 220,317 762,364	184,275 217,700 15,599 774 2,919 33,716 10,507 686 23,692 4,647 3,192 193 6,395 30,914	176,353 217,597 15,456 16,456 853 1,281 30,079 10,022 10,022 10,022 10,22 3,192 3,192 133 3,764 19,707 3,163 202,382 717,650	170,912 210,757 15,750 830 876 27,272 10,316 306 27,586 5,297 3,191 2,97 1,856 20,366 3,043 183,138 681,793
Redeemable noncontrolling interest in partially owned consolidated subsidiaries  Stockhoiders' equity Preferred stock Common stock Additional paid in capital Retained earnings Treasury stock, at cost Accumulated other comprehensive income (loss) Total stockhoiders equity Noncontrolling interests Total Equity Total Equity	95 1 1 11 26,927 26,904 (172) 8,735 62,406 62,729 62,729 825,188	105 1 1 11 26,782 24,814 (172) 6,083 57,519 57,519 57,889 796,226	124 1 1 11 26,714 23,399 (172) 3,366 53,309 400 53,709 771,483	117 1 10 26,423 21,363 (172) 1,000 48,625 48,996 730,906

#### MetLife, Inc. Statement of Cash Flows (in \$ millions)

(in \$ million	ons) Six		Six	
	Months		Months	
	Ended		Ended	
	06/30/12	12/31/11	06/30/11	12/31/10
	Unaudited	Audited	Unaudited	Audited
Cash flows from operating activities	- 10.100	40.000	6,788	7,996
Net cash inflow/(outflow) from operating activities	12,102	10,290	0,700	7,550
Cash flows from investing activities				
Sales, maturities and repayments of:			-40-0	00 500
Fixed maturity securities	51,495	104,302	54,958	86,529
Equity securities	789	2,006	1,027	1,371
Mortgage loans	4,625	13,486	5,152	6,361 322
Real estate and real estate joint ventures	544	1,296	268	522 522
Other limited partnership interests	453	1,121	676	522
Purchases of:			(00.004)	(400.742)
Fixed maturity securities	(61,507)	(116,939)	(66,861)	(100,713)
Equity securities	(393)	(1,481)	(489)	(949)
Mortgage ioans	(4,877)	(14,694)	(6,686)	(8,967) (786)
Real estate and real estate joint ventures	(279)	(1,534)	(417)	, ,
Other ilmited partnership interests	(586)	(1,147)	(576)	(1,008)
Cash received in connection with freestanding derivatives	1,011	2,815	1,470	1,814
Cash paid in connection with freestanding derivatives	(1,549)	(3,478)	(2,632)	(2,548)
Net change in securitized reverse residential mortgage loans	(1,116)	•	•	-
Sales of businesses, net of cash received	•	126	269	-
Sale of interest in joint ventures		265		-
Disposal of subsidiary	-	4		(0.004)
Proceeds(payments) from sales of businesses, net of cash disposed	-	(163)	(77)	(3,021)
Net change in policy loans	(46)	(66)	(77)	(225)
Net change in short term investments	(1,037)	(7,949)	(2,896)	3,033
Net change in other invested assets	(225)	(36)	(1)	137
Other, net	(79)	(169)	(78)	(186)
Net cash inflow/(outflow) from investing activities	(12,777)	(22,235)	(16,893)	(18,314)
Cash Flows from financing activities				
Policy holder account balance:			44.074	74,296
Deposits	49,224	91,946	44,671	•
Withdrawais	(44,889)	(87,625)	(40,842)	(69,739)
Net change in payables for collateral under securities loaned and other transactions	6,586	6,444	2,807	3,076
Net change in bank deposits	(3,717)	96	(341)	(32)
Net change in short term debt	(585)	380	(204)	(606) 5,090
Long term debt issued	44 000)	1,346	1,221	(1,061)
Long term debt repaid	(1,022)	(2,042)	(715)	(1,001)
Net change in liability for securitized reverse residential mortgage loans	1,116		•	
Collateral financing arrangements repaid	(349)	(502)	-	
Cash received in connection with collateral financing arrangements	-	100	100	•
Cash paid in connection with collateral financing arrangements	(44)	(63)	-	
Common stock issued, net of issuance costs	-	2,950	2,950	3,529
Stock options exercised	79	88	73	52
Redemption on convertible preferred stock	-	(2,805)	(2,805)	•
Preferred stock redemption premium	-	(146)	(146)	•
Dividends on preferred stock	(61)	(122)	(61)	(122)
Dividends on common stock	<u>:</u>	(787)	•	(784)
Debt and equity issuance costs	•	(1)	(1)	(14)
Other, net	(47)	125	(121)	(304)
Net cash inflow/(outflow) from financing activities	6,291	9,382	6,586	13,381
Effect of change in foreign currency exchange rates on cash balances	(42)	(22)	146	(129)
Change in cash and cash equivalents	5,574	(2,585)	(3,373)	2,934
Cash and cash equivalents, beginning of period	10,461	10,461	13,046	12,957
Cash and cash equivalents, beginning or period	16,035	7,876	9,673	15,891
Cash and cash admirational and at barres				

Statement of Cash Flows (in \$ millions) MetLife, Inc.

	Six		Six	
	Months		Months	
	Ended		Ended	
	06/30/12	12/31/11	06/30/11	12/31/10
	Unaudited	Audited	Unaudited	Andited
Net cash inflow/(outflow) from operating activities	12,102	10,290	6,788	7,996
Net cash inflow/(outflow) from investing activities	(12,777)	(22,235)	•	(18,314)
Net cash inflow/(outflow) from financing activities	6,291	9,382	9,673	13,381
Change in cash and cash equivalents	5,574	(2,585)	(3,373)	2,934
Cash and cash equivalents - beginning of the period	10,461	10,461	13,046	12,957

15,891

9,673

7,876

16,035

Cash and cash equivalents - end of the period

### The Active Network, Inc.

<u>General Information</u>: The Active Network, Inc. is a contract that manages the Maryland TSP call center. It became effective in March 2009.

Active Network provides technology to organizations throughout the world that run activities or manage facilities. The Company services over 50,000 global business customers and over 80 million transactions annually to include helping organizations get participants. The Company's application services are used by event organizers, parks and recreation department administrators, and sports league administrators to provide online registration, transaction processing, and data management. The Company markets its services in North America, Europe, China, and Australia/New Zealand, managing online entry, software needs and websites for over 1,000 events, tournaments, golf courses and facilities in these regions. About 99 percent of its sales are in the United States and Canada. Revenues consist of fees received for registration services, software licensing, software maintenance, subscription revenues related to hosting arrangements, and marketing services.

<u>Assessment</u>: The Active Network, Inc. was founded in 1998 and has shown a pattern of rapid growth through acquisition. These acquisitions have strengthened The Active Network's presence in such business segments as sports marketing, online registration, data management, and tee time reservations. We will continue to monitor The Active Network's financial data to ensure they remain able to fulfill the terms of the call center contract.

<u>Current Financial Condition</u>: Results from The Active Network's unaudited financial statements for the six month period ended June 30, 2012, are reported below.

- Income Statement: The Active Network reported Total Revenues of \$216 million as of June 30, 2012, an increase of 26 percent over the same period in 2011, when revenues were \$171.7 million. The Company reported operations net loss of \$22.7 million for the year, compared to a net loss of \$17.2 million reported for same period in 2011.
- Balance Sheet: As of June 30, 2012, Total Assets were \$604 million, an 11 percent increase from \$545 million same time 2011. Total Liabilities of \$266 million were reported on June 30, 2012, an increase of 25 percent from \$213 million reported for the same period in 2011.
- Cash Flow: The Company's short-term liquidity position, defined as cash and cash equivalents, was \$107.8 million for the six month period ending June 30, 2012 and \$157.5 million as of June 30, 2012, which reflected a 32 percent decrease.

- Current Ratio: The Current Ratio (Current Assets/Current Liabilities) was 0.8 as of June 30, 2012, compared to 1.2 reported for the same period in 2011.
- Leverage: As of June 30, 2012, Total Liabilities were 44 percent of Total Assets, compared to 39.1 percent as of the end of the second quarter in 2011.

<u>Dun & Bradstreet Credit Score Class</u>: As of October 8, 2012, the Dun & Bradstreet was not reporting a credit score for The Active Network, Inc.

Stock Performance: The Active Network's closing share price on September 28, 2012, was \$12.53. The 52 week high was \$17.74, reached on March 13, 2012, and the 52 week low was \$10.80, on August 30, 2012.

SAS 70 Report: Not available.

### Significant Events:

- September 6, 2012, The Philadelphia Zoo has chosen Active Network's RTP|ONE™ commerce engine to power Zoo operations—from ticketing and point of sale (POS) to food and beverage sales.
- August 26, 2012 Running USA today announced that ACTIVE Network has renewed its strategic partnership with the national industry non-profit organization through February 2016.

<u>Risk Mitigation</u>: If The Active Network were unable to operate the Frostburg, Maryland call center, the Serco Services Inc. (formerly SI International) call center in Clintwood, Virginia could handle all calls pending establishment of a new call center.

The Active Network, Inc. Income Statement (in \$ thousands)

	Six Months Ended		Six Months Ended	
•	6/30/2012 Unaudited	<b>12/31/2011</b> Audited	6/30/2011 Unaudited	12/31/2010 Audited
Net Revenue: Technology revenue	192,275	290,480	148,661	237,688
Marketing services revenue  Total Net Revenue	23,727	46,910 337,390	23,056	41,912 279,600
Cost of net revenue: Cost of Technology revenue	96,467	144,962	71,695	115,148
Total cost of net revenue	868'66	150,914	74,337	121,351
Gross Profit	116,104	186,476	97,380	158,249
Operating Expenses:	40 308	70.251	35 B54	50 106
Sales and marketing Research and development	42,330	66.753	32,553	61,107
General and administrative	33,447	51,126	22,896	42,404
Amortization of intangibles	11,288	14,962	7,421	16,147
Total operating expenses	136,373	203,092	98,724	178,764
Income / (Loss) From Operations	(20,269)	(16,616)	(1,344)	(20,515)
Interest Income (Loss)	20	119	29	150
Interest expense	(241)	(2,890)	(2,690)	(5,438)
Other (expense) income, net	877	(14)	142	455
Loss before income taxes	(19,583)	(19,401)	(3,833)	(25,348)
Income tax provision	3,080	(4'074)	1,580	1,924
Net loss	(22,663)	(15,327)	(5,413)	(27,272)
Accretion of redeemable convertible preferred stock	•	(11,810)	(11,810)	(28,157)
Net loss attributable to common stockholders	(22,663)	(27,137)	(17,223)	(55,429)

## The Active Network, Inc. Balance Sheet (in \$ thousands)

	Six Months Ended 6/30/2012 Unaudited	12/31/2011 Audited	Six Months Ended 6/30/2011 Unaudited	12/31/2010 Audited
Assets:				
Cash and cash equivalents	107,806	108,699	157,507	31,441
Restricted cash	875	1,502	5,000	5,000
Accounts Receivable, Net	80,926	66,469	55,706	34,096
Inventories	3,973	1,662	1,810	-
Prepaid Expenses & Other Current Assets	7,249	6,179	5,048	4,181
	1,243	0,110	0,010	.,
Other Current Assets		404 544	225 074	74,718
Total Current Assets	200,829	184,511	225,071	74,710
Property & Equipment, Net	33,690	33,830	26,919	28,181
Software Development Costs, Net	48,105	45,093	42,188	37,013
Goodwill	243,089	243,320	213,406	207,113
Intangible Assets, Net	76,026	90,340	35,162	41,208
Other LT Assets	2,322	2,133		· _
Deposits and other assets	2,022	2,100	2,212	2,315
Total Assets	604,061	599,227	544,958	390,548
Current Liabilities:				
Accounts payable	6,903	8,516	5,044	5,372
Registration fees payable	112,349	72,405	99,566	40,667
Accrued expenses	39,078	41,106	31,715	32,172
Deferred Revenue	67,886	54,919	46,115	34,013
Current portion of debt	10,000	5,000	-	16,866
Capital lease obligations, current portion	1,431	3,317	1,997	1,983
Other current liabilities	2,976	42,613	2,564	1,630_
Total Current Liabilities	240,623	227,876	187,001	132,703
Debt, net of current portion	_	-	-	27,537
Capital lease obligations, net of current portion	801	1,652	968	1,663
Other long-term Liabilities	5,915	6,147	5,325	4,353
Deferred Tax liability	18,700	16,913	19,703_	17,960
Total Liabilities	266,039	252,588	212,997	184,216
Convertible Preferred Stock	-	-	-	21,187
Redeemable Convertible Preferred Stock	-		-	371,126
Total Preferred Stock	-	•	-	392,313
Common stock	61	58	55	9
Common stock Transum stock	(11,959)	(11,959)	(11,959)	(11,959)
Treasury stock	639,955	625,875	599,171	65,224
Additional paid-in capital Accumulated other comprehensive income	7,886	7,923	10,038	8,866
Accumulated other comprehensive income  Accumulated deficit	(297,921)	(275,258)	(265,344)	(248,121)
Total Stockholders Equity (deficit)	338,022	346,639	331,961	(185,981)
		#44 CC-	P44 6 **	000 = 40
Total Liabilities & Equity	604,061	599,227	544,958	390,548
. 21				E0 001
Current Ratio: Current Assets/Current Liabilities	0.8	81.0%	1.2	56.3%
Leverage: Total Liabilities/Total Assets	44.0%	42.2%	39.1%	47.2%

### The Active Network, Inc. **Cash Flow Statement** (in \$ thousands)

	Six Months Ended	40/04/0044	Six Months Ended 6/30/2011	42/24/2040
	6/30/2012 Unaudited	12/31/2011 Audited	Unaudited	12/31/2010 Audited
Cash flows from operation activities	Oriaudited		Onaddica	7 tuditou
Net income (loss)	(22,663)	(15,327)	(5,413)	(27,272)
Adjustments to reconcile net income (loss) to net cash from operating activities	•	(111111)	, , ,	• • •
Depreciation and amortization	30,094	44,857	21,508	40,287
Gain on contingent consideration	(1,123)	-	•	-
Gain on bargain purchase in business combination	-	-	-	(21)
Loss on extinguishment of debt	-	538	538	•
Loss on disposition of assets	-	-	-	46
Allowance for doubtful accounts	192	880	488	1,191
Stock-based compensation expense	7,331	7,795	2,812	5,348
Accretion of discount on debt	-	191	191	1,055
Change in operating assets and liabilities - net of effect of acquisitions				
Restricted cash	627	4,190	-	-
Inventories	(2,311)	-	(1,810)	-
Accounts receivable	(14,690)	(12,962)	(21,797)	(8,028)
Prepaid expenses and other assets	(1,318)	(1,662)	(3,498)	(207)
Other assets	-	1,071	-	(55)
Accounts payable	(3,342)	267	2,584	2,945
Registration fees payable	39,944	31,738	58,899	10,509
Accrued expenses	141	1,166	(1,802)	5,486
Income taxes payable	249	(622)	-	-
Deferred tax liability	1,799	(5,016)	1,570	1,239
Deferred tax habitity  Deferred revenue	13,105	6,400	11,461	8,800
Deferred rent .	184	2,199	661	772_
Net cash inflow/(outflow) from operating activities	48,219	65,703	66,392	42,095
Cash flows from investing activities:				
Purchases of property and equipment	(9,343)	(12,514)	(5,326)	(14,767)
Software development costs	(10,996)	(18,651)	(9,481)	(15,651)
Cash (paid) received from acquisitions, net of cash acquired	(38,037)	(35,144)	520	(125)
Payment of contingent consideration		(625)	(625)	(2,182)
Net cash inflow/(outflow) from investing activities	(58,376)	(66,934)	(14,912)	(32,725)
Cash flows from financing activities:				
Proceeds from exercise of stock options and common stock warrants	6,850	5,200	2,760	2,584
Payments on capital lease obligations	(2,737)	(2,595)	(1,233)	(1,898)
Repayment of long-term obligations	(=,: 5: /	(41,628)	(41,628)	(8,035)
Proceeds from debt	5,000	5,000		3,000
Deferred cost of initial public offering	5,555	112,566	-	· <u>-</u>
Net Proceeds from initial public offering	-	-	114,700	
	_	(13)	(13)	-
Repurchase of unvested common stock	9,113	78,530	74,586	(4,349)
Net cash inflow/(outflow) from financing activities				
Effect of exchange rates on cash	151	(41)	-	39
Change in cash and cash equivalents	(893)		126,066	5,060
Cash and cash equivalents - beginning of period	108,699	31,441	31,441	26,381
Cash and cash equivalents - end of period	107,806	108,699	157,507	31,441

The Active Network, Inc.
Cash Flow Statement
(in \$ thousands)

12/31/2010 Audited	42,095	(32,725)	(4,349)	5,060	39	26,381 <b>31,441</b>
Six Months Ended 6/30/2011 Unaudited	66,392	(14,912)	74,586	126,066	1	31,441 <b>157,507</b>
12/31/2011 Audited	65,703	(66,934)	78,530	77,258	(41)	31,441 108,699
Six Months Ended 6/30/2012 Unaudited	48,219	(58,376)	9,113	(893)	151	108,699 <b>107,806</b>
	Net cash inflow/(outflow) from operating activities	Net cash inflow/(outflow) from investing activities	Net cash inflow/(outflow) from financing activities	Change in cash and cash equivalents	Effect of exchange rate charges on cash	Cash and cash equivalents - beginning of the period Cash and cash equivalents - end of the period