

# **QUARTERLY VENDOR FINANCIAL ASSESSMENT**

Board Presentation: September 18, 2017

Prepared by:
Office of Enterprise Risk Management (OERM)

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# BlackRock, Inc. (BLK)

**Exchange**: NYSE **Sector**: Financials **Industry**: Asset Management

#### **Company Overview:**

BlackRock, Inc. (BlackRock) is the world's largest publicly traded investment management firm with portfolio managers located around the world. As of September 30, 2016, BlackRock's assets under management (AUM) were \$5.1 trillion. BlackRock helps clients around the world with a range of products that include separate accounts, mutual funds, iShares® (exchange-traded funds), and other pooled investment vehicles.

#### Strengths

- Leading market position and reputation across asset management industry with a global customer base
- Strong earnings and cash flow generation capacity

#### Challenges

- Increasing price competition in the ETF market
- Potential regulatory changes in asset management

#### **Services Provided:**

BlackRock is the investment manager for the Thrift Savings Plan (TSP)'s C, F, S, and I Funds. BlackRock Institutional Trust Company, N.A. (BTC) has selected State Street Corporation to provide custodial services.

#### **Credit Ratings:**

- Moody's: A1 Investment grade Judged to be uppermedium grade and subject to low credit risk, and has best ability to repay short-term debt
- **S&P:** AA- Investment grade Very strong capacity to meet financial commitments, but somewhat susceptible to adverse economic conditions and changes in circumstances
- **D&B:** Overall Business Risk is **MODERATE** (score range: Low - High).
- Overall assessment of BlackRock over the next 12 months:
  - **Stability Concerns:** 
    - Based on the predicted risk of business discontinuation: Exhibiting some financial difficulties
    - Based on the predicted risk of severely delinquent payments: Moderate potential for severely delinquent payments.

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#### Significant Events (April - June 2017):

No significant events.

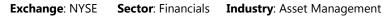
#### Subsequent Events (after March 2017):

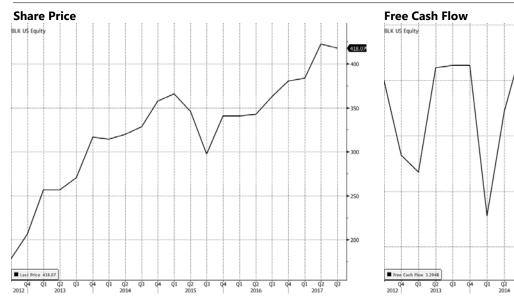
BlackRock declared dividends to be paid September 22, 2017.

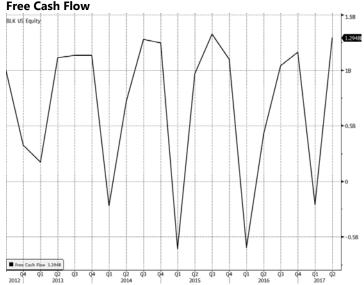
#### Risk Monitoring:

Given the current analysis of the vendor, we find no indication that BlackRock is unable to fulfill its contractual obligations to FRTIB.

# BlackRock, Inc. (BLK)







**Key Metrics Supporting Analysis** 

(\$ In Millions, except ratios, yields)	Q2 2016	Q2 2017	% Change	Direction
Solvency	<del>-</del>	_		-
Debt to Equity Ratio	17.97	17.81	-1%	1
Debt to Capital Ratio	14.98	14.98	-	-
Interest Coverage Ratio	-	-	-	-
Enterprise Value	\$57,159	\$69,044	20%	1
Liquidity				
Cash Ratio	-	-	-	-
Current Ratio	-	-	-	-
Quick Ratio	-	-	-	-
Profitability				
Revenue	\$2,804	\$2,965	5%	1
EBITDA	\$1,251	\$1,345	8%	1
EBIT	\$1,193	\$1,278	7%	1
ROA	1.37	1.57	15%	1
ROE	11.18	11.85	5%	Ī
ROIC	8.11	8.65	7%	1
Operating Margin	41.48	42.17	1%	Ť
Profit Margin	28.14	28.9	3%	1
Net Income	789	857	9%	Ť
EPS	4.79	5.27	10%	<u> </u>

**Industry**: Business Services

# **Broadridge Financial Solutions (BR)**

## **Company Overview:**

 Broadridge Financial Solutions, Inc. provides investor communications and technology-driven solutions to banks, broker-dealers, mutual funds and corporate issuers. Its services include investor communication solutions, and securities processing and business process outsourcing. It operates through two business segments: Investor Communication Solutions and Securities Processing Solutions.

#### Strengths

- Leading share in the proxy distribution market
- Long-term customer contracts and customer relationships

#### Challenges

**Exchange**: NYSE **Sector**: Industrials

- Changing regulations impacting proxy distribution business
- Integration and execution risks with acquisition growth strategy

#### **Services Provided:**

- Broadridge Financial Solutions provides bulk outgoing mailing services for FRTIB from its Coppell, Texas, and Edgewood, New York facilities. These services include printing and mailing FRTIB documents, education, and marketing materials to participants, beneficiaries, and third parties.
- New contract was awarded to Broadridge Financial Solutions (BR) on February 27, 2015. Broadridge Financial Solutions started sending out TSP mail on May 1, 2015.

#### **Credit Ratings:**

- Moody's: Baa1 Judged to have speculative elements and a moderate credit risk
- **S&P: BBB+** Adequate capacity to meet its financial commitments but adverse economic conditions or changing circumstances are more likely to lead to a weakened capacity of the obligor to meet its financial commitments
- D&B: Overall Business Risk is MODERATE (score range: Low – High).
- Overall assessment of Broadridge over the next 12 months:
  - O Stability Concerns:
    - Based on the predicted risk of business discontinuation: Likelihood of continued operations.
    - Based on the predicted risk of severely delinquent payments: Moderate potential for severely delinquent payments.

## Significant Events (April- June 2017):

• No significant events.

#### **Subsequent Events (after June 2017):**

• Tim Gokey has been appointed President and is effective September 1, 2017.

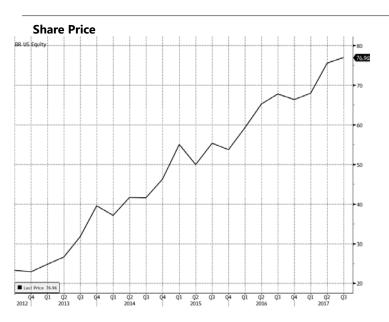
#### Risk Monitoring:

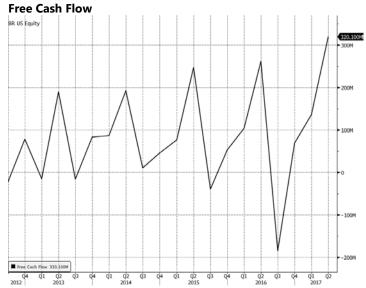
- Risk of not successfully integrating and executing series of latest mergers and acquisitions Broadridge Financial Solutions is
  focused on successfully integrating its mergers and acquisitions and expects to increase net sales, drive cost savings from
  synergies, and provide additional capacity to meet customer needs. Broadridge Financial Solutions second quarter fiscal year
  2017 results: Revenues for the second quarter of fiscal year 2017 increased 39% to \$893 million, from \$639 million for the prior
  year period.
- Risk Mitigation Strategy: If the current facility that prints notices or statements for the Agency is unavailable, Broadridge will route work to be completed at another location. In the event of an immediate going concern and Broadridge goes out of business, the Agency will work with the Contracting office to award an emergency contract to another company for all printing and mailing.

Given the current analysis of the vendor, we find no indication that Broadridge Financial Solutions is unable to fulfill its contractual obligations to FRTIB.

# **Broadridge Financial Solutions (BR)**







(\$ In Millions, except ratios, yields)	Q2 2016	Q2 2017	% Change	Direction
Solvency				
Debt to Equity Ratio	80.13	122.34	53%	1
Debt to Capital Ratio	44.48	55.02	24%	1
Interest Coverage Ratio	-	-	-	-
Enterprise Value	\$6,995	\$8,917	27%	1
Liquidity				
Cash Ratio	0.71	0.37	-48%	1
Current Ratio	1.93	1.41	-27%	<u>1</u>
Quick Ratio	1.67	1.18	-29%	1
Profitability				
Revenue	\$639	\$893	39%	1
EBITDA	\$98	\$96	-2%	Û
EBIT	\$70	\$59	-16%	1
ROA	13.19	11.19	-15%	1
ROE	30.51	30.88	1%	1
ROIC	19.33	16.56	-14%	Ţ
Operating Margin	10.99	6.59	-40%	1
Profit Margin	6.29	3.37	-46%	1
Net Income	40.2	30.1	-25%	Ţ.
EPS	0.34	.025	-26%	Ů.

# **Equinix, Inc. (EQIX)**

#### **Company Overview:**

• Equinix, Inc. (Equinix) provides global data center services that protect and connect information assets for its clients. Global enterprises, financial services companies, and content and network service providers rely upon Equinix's data centers in over 30 markets around the world for the safe housing of their critical IT equipment and the ability to directly connect to the networks that enable today's information-driven economy. Equinix has extensive operations in North America, Europe, Asia, United Arab Emirates, and Brazil.

Exchange: NASDAQ

#### Strengths

- Diversified and global customer base
- Well positioned to take advantage of the growing cloud market

#### Challenges

- Debt level is high creating poor financial leverage
- ROA and EBIT margin decreased when compared to prior year

**Sector**: Technology **Industry**: Computer Services

#### **Services Provided:**

• Equinix is under contractual obligation to host data center services for the FRTIB. The FRTIB's primary data center operates out of a Northern Virginia facility.

#### **Credit Ratings:**

- **Moody's: Ba3** Speculative grade Has speculative elements and high credit risk.
- **S&P: BB+** Speculative grade Less vulnerable in the nearterm but faces major ongoing uncertainties to adverse business, financial and economic conditions
- D&B: Overall Business Risk is LOW-MODERATE (score range: Low – High).
- Overall assessment of Equinix over the next 12 months:
  - Stability Concerns:
    - Based on the predicted risk of business discontinuation: Likelihood of continued operations.
    - Based on the predicted risk of severely delinquent payments: Low potential for sever for severely delinquent payments.

#### Significant Events (April- June 2017):

No significant events.

#### **Subsequent Events (after June 2017):**

• Equinix agreed to buy 37 megawatts of power produced by Bloom Energy fuel cells at 12 data centers in the U.S.

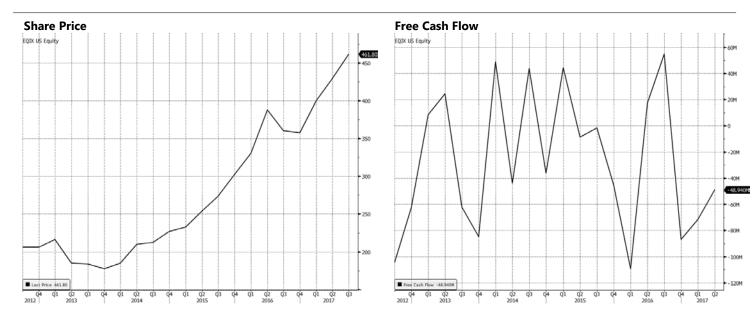
### Risk Monitoring:

• *Risk Mitigation Strategy:* In the unlikely event Equinix is unable to provide support and services to FRTIB, as a contingency measure, FRTIB processing could be restored at the backup data center.

We will continue to monitor Equinix's financial performance. At this point in time, we find no indication that Equinix is unable to fulfill its contractual obligations to FRTIB given the current analysis of the vendor.

# **Equinix, Inc. (EQIX)**





(\$ In Millions, except ratios, yields)	Q2 2016	Q2 2017	% Change	Direction
Solvency	_	_		_
Debt to Equity Ratio	148.79	142.39	-4%	1
Debt to Capital Ratio	59.81	58.74	-2%	1
Interest Coverage Ratio	-	-	-	-
Enterprise Value	\$33,435	\$41,658	24%	1
Liquidity				
Cash Ratio	0.31	0.98	216%	1
Current Ratio	1.34	1.69	26%	1
Quick Ratio	0.53	1.48	179%	1
Profitability				
Revenue	\$901	\$1,066	18%	1
EBITDA	\$364	\$440	21%	1
EBIT	\$152	\$185	22%	1
ROA	0.62	1.31	111%	1
ROE	1.90	3.58	88%	1
ROIC	4.91	3.91	-20%	Ţ
Operating Margin	16.84	17.34	2%	1
Profit Margin	4.97	4.3	-13%	Ţ
Net Income	44.7	45.8	2%	<b>1</b>
EPS	0.64	0.59	-8%	Ţ

### MetLife, Inc. (MET)

**Exchange**: NYSE **Sector**: Financials **Industry**: Life Insurance

#### **Company Overview:**

 MetLife, Inc. (MetLife) is a leading global provider of insurance, annuities, and employee benefit programs throughout the United States, Japan, Latin America, Asia, Europe and the Middle East.

#### Strengths

Market leader and well diversified in individual and group life insurance as well as commercial mortgage

#### Challenges

 MetLife business and results of operations are materially affected by conditions in the global capital markets and the overall economy

#### **Services Provided:**

MetLife has been the annuity provider to the TSP since 1987. The Federal Employees Retirement System Act of 1986 (FERSA)
requires the FRTIB to offer a participant who has separated from federal service the option of purchasing an annuity, using all
or a portion of the participant's account balance.

#### **Credit Ratings:**

- Moody's: A3 Investment grade Judged to be uppermedium grade and is subject to low credit risk, and has high ability to repay short-term debt
- **S&P: A-** Investment grade Strong capacity to meet financial commitments, but somewhat susceptible to adverse economic conditions and changes in circumstances
- D&B: Overall Business Risk is LOW-MODERATE (score range: Low High). Dun & Bradstreet's overall assessment of MetLife over the next 12 months: STABLE CONDITION. Based on the predicted risk of business discontinuation: HIGH LIKELIHOOD OF CONTINUED OPERATIONS Based on the predicted risk of severely delinquent payments: LOW POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS.

#### **Significant Events (April- June 2017):**

- MetLife and two subsidiaries facing \$50 million dollar lawsuit regarding overtime wages in February 2017.
- February 2017, MetLife declared a first quarter 2017 dividend of \$0.25 per share.

#### **Subsequent Events (after June 2017):**

- MetLife told investors they won't be making any more concessions after agreeing to quadruple its offer to bondholders.
- MetLife agreed to take on \$512 million of obligations to retirees of Sears Holding Corp.

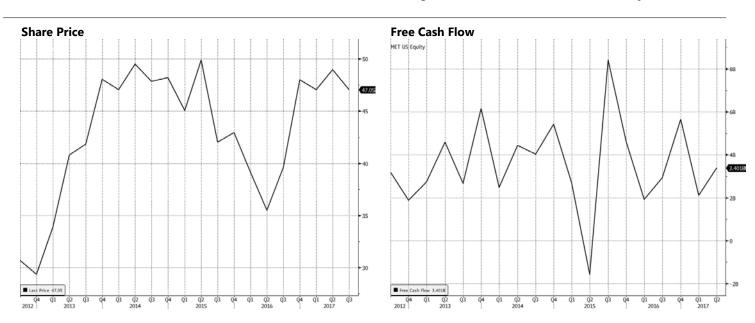
#### Risk Monitoring:

• Risk Mitigation Strategy: In the unlikely event MetLife is unable to provide annuities as a distribution option for TSP participants, as a contingency measure, FRTIB could elect to not exercise options under the existing annuity contract or could offer participants monthly payments until a new vendor is identified or identify an interim annuity vendor (via a non-competitive bid process).

Given the current analysis of the vendor, we find no indication that MetLife is unable to fulfill its contractual obligations to FRTIB.

**Sector**: Financials **Industry**: Life Insurance

# MetLife, Inc. (MET)



Exchange: NYSE

(\$ In Millions, except ratios, yields)	Q2 2016	Q2 2017	% Change	Direction
Solvency				
Debt to Equity Ratio	31.10	35.85	15%	1
Debt to Capital Ratio	23.19	25.74	11%	<b>₽</b>
Interest Coverage Ratio	-	-	-	-
Enterprise Value	\$52,957	\$68,254	28%	1
Liquidity				_
Cash Ratio	-	-	-	-
Current Ratio	-	-	-	-
Quick Ratio	-	-	-	-
Profitability				
Revenue	\$15,244	\$17,245	13%	1
EBITDA	-	-	-	-
EBIT	-	-	-	-
ROA	0.47	0.02	-96%	1
ROE	5.88	0.13	-97%	1
ROIC	-5.35	12.98	343%	1
Operating Margin	1.33	7.52	465%	1
Profit Margin	0.72	5.13	613%	1
EPS	0.06	0.78	1200%	1

# **Serco Group Plc (SRP)**

**Exchange**: LSE **Sector**: Technology **Industry**: Technology Services

#### Company Overview:

• Serco Group Plc, (Serco) is a public limited company based in the United Kingdom with its North American headquarters in Reston, VA. Serco N.A. is an independent subsidiary that provides professional, technology, and management services focused on U.S. Federal and Canadian governments.

#### Strengths

- One of the largest entities by revenue in its industry
- Diverse and unique business model

#### Challenges

- Operating Margin decreased when compared to prior year
- Spending reductions and uncertainty around federal funding and contracts in the U.S.

#### **Services Provided:**

• Serco currently operates a call center, court order, death benefit and agency technical service center, as well as provides incoming mail data entry, imaging, and special processing support through its subcontractor.

#### **Credit Ratings:**

Moody's: NR - N/A
 S&P: NR - N/A

- **D&B:** Overall Business Risk is **MODERATE** (score range: Low High).
- Overall assessment of Serco over the next 12 months:
  - O Stability Concerns:
    - Based on the predicted risk of business discontinuation:
       Exhibiting some financial stress.
    - Based on the predicted risk of severely delinquent payments: High potential for severely delinquent payments.

#### Significant Events (April- June 2017):

• CEO Dan Allen retired and was replaced by David Dacquino as the new CEO.

#### **Subsequent Events (after June 2017):**

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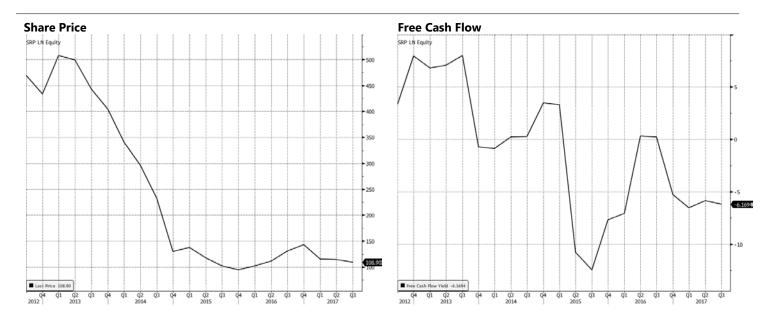
#### Risk Monitoring:

Risk Mitigation Strategy: In the unlikely event Serco is unable to provide support and services to FRTIB, as a contingency
measure, FRTIB could take steps to directly hire, on a temporary basis (or if needed, permanent basis) key Serco staff to
continue processing legal and death cases as well as agency technical services. Also, for services such as special processing
and incoming mail data entry, the FRTIB can look at setting up emergency contracts directly with Serco subcontractors. For
call center operations, FRTIB may be able to temporarily absorb added workload at the second call center and can work with
the second call center to add needed staff.

We will continue to monitor Serco's financial performance. At this point in time, we find no indication that Serco is unable to fulfill its contractual obligations to FRTIB given the current analysis of the vendor.

# **Serco Group Plc (SRP LN)**

**Exchange**: LSE **Sector**: Technology **Industry**: Technology Services



(\$ In Millions, except ratios, yields )	S1 2016	S1 2017	% Change	Direction
Solvency				
Debt to Equity Ratio	77.51	111.84	44%	Û
Debt to Capital Ratio	43.57	52.67	21%	1
Interest Coverage Ratio	-	-	-	-
Enterprise Value	\$1,368	\$1,449	5.91%	1
Liquidity				
Cash Ratio	0.22	0.16	-27%	1
Current Ratio	1.06	0.97	-8%	1
Quick Ratio	0.22	0.16	-27%	1
Profitability				
Revenue	\$1,493	\$1,508	1%	1
EBITDA	\$71	\$34	-53%	Û
EBIT	\$47	\$7	-85%	1
ROA	-0.75	-3.95	-427%	Î
ROE	-3.84	-19.7	-413%	1
ROIC	-3.49	-8.31	-138%	1
Operating Margin	3.15	0.47	-85%	1
Profit Margin	3.11	-1.21	-139%	1
Net Income	46.5	-18.3	-139%	Ţ
EPS	0.04	-0.02	-150%	Ţ
				*

<sup>\*</sup>Serco reports semi-annually.

# Fidelity National Information Services (FIS) (acquired SunGard) Exchange: NYSE Sector: Technology Industry: Technology Services

#### **Company Overview:**

• Fidelity National Information Services is a financial services technology company based in Jacksonville, Florida. The Company offers a range of solutions in retail and enterprise banking, payments, capital markets, asset and wealth management, risk and compliance, treasury and insurance, as well as providing financial consulting and outsourcing services. The Company operates through three segments: Integrated Financial Solutions (IFS), Global Financial Solutions (GFS) and Corporate and Other. FIS provides disaster recovery services, managed IT services, information availability consulting services and business continuity management software to its clients.

#### Strengths

- Largest global provider dedicated to banking and payments technologies
- Operates on long-term contracts with its clients, generating steady, recurring revenues

#### **Challenges**

- SunGard acquisition expected to hit the net profitability of FIS for some time due to the debt load created by this acquisition
- SunGard has almost tripled FIS's debt ratios while its ability to generate cost and revenues synergies still remains to be seen

#### **Services Provided:**

- FRTIB contracts with FIS for use of their suite of Omni software products that form the core of the FRTIB recordkeeping system.
- FIS provides incoming mail data entry and imaging support as a subcontractor to Serco.
- FIS provides recordkeeping business process services as a subcontractor on the TESS contract.

#### **Credit Ratings:**

- **Moody's: Baa3** Negative Judged to have speculative elements and a moderate credit risk
- **S&P: BBB** Negative More vulnerable to adverse business, financial and economic conditions but currently has the capacity to meet financial commitments
- D&B: Overall Business Risk is LOW-MODERATE (score range: Low – High).
- Overall assessment of FIS over the next 12 months:
  - O Stability Concerns:
    - Based on the predicted risk of business discontinuation: Likelihood of continued operations.
    - Based on the predicted risk of severely delinquent payments: Moderate potential for severely delinquent payments.

## Significant Events (April- June 2017):

• FIS and Equifax jointly created OnlyID, a digital authentication solution that helps protect consumers' identities and allows them to securely make transactions across multiple online accounts.

#### **Subsequent Events (after June 2017):**

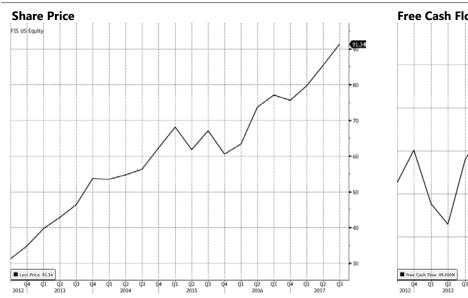
• In July 2017, Fidelity National Information Services declared quarterly cash dividend of \$0.29 per common share, payable September 29, 2017.

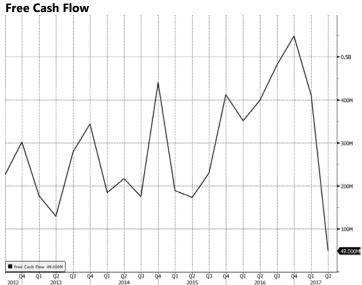
#### Risk Monitoring:

• Risk of not successfully integrating and executing series of latest mergers and acquisitions – FIS is focused on successfully integrating its merger and acquisition and expects to increase net sales, drive cost savings from synergies, and provide additional capacity to meet customer needs. 1Q17 results: Revenues increased 3 percent on a reported basis to \$2.2 billion from \$2.1 billion in the prior year quarter.

Given the current analysis of the vendor, we find no indication that Fidelity National Information Services is unable to fulfill its contractual obligations to FRTIB.

# Fidelity National Information Services (FIS) (acquired SunGard) Exchange: NYSE Sector: Technology Industry: Technology Services





(\$ In Millions, except ratios, yields)	Q2 2016	Q2 2017	% Change	Direction
Solvency				
Debt to Equity Ratio	117.10	98.19	-16%	1
Debt to Capital Ratio	53.65	49.26	-8%	1
Interest Coverage Ratio	-	-	-	-
Enterprise Value	\$34,519	\$37,272	7%	1
Liquidity				
Cash Ratio	0.22	0.29	32%	1
Current Ratio	1.05	1.49	42%	1
Quick Ratio	0.69	0.82	19%	1
Profitability				
Revenue	\$2,305	\$2,341	1%	1
EBITDA	\$578	\$710	23%	1
EBIT	\$283	\$359	27%	1
ROA	2.24	2.58	15%	1
ROE	5.73	6.83	19%	1
ROIC	4.25	4.40	4%	1
Operating Margin	12.28	15.34	24%	<u></u>
Profit Margin	5.25	5.64	7%	1
Net Income	121	132	9%	<u> </u>
EPS	0.37	0.40	8%	Ť

# Science Applications International Corp. (SAIC) Exchange: NYSE Sector: Technology Industry: Information

#### **Company Overview:**

• Science Applications International Corp. (SAIC) is a scientific, engineering, and technology applications company, serving the U.S. and foreign governments, and selected commercial customers.

### Strengths

- Balanced distribution of revenue sources with more than 1500 contracts and task orders
- Potential for SAIC to access \$25B in new market opportunities, for a total market of \$185B in government contracts

#### **Challenges**

- Decrease in sales and current customer base
- Spending reductions and pricing pressures for federal contracts.

#### **Serviced Provided:**

SAIC provides a broad range of IT support services under the Technology and Enterprise Support Services (TESS) contract.

#### **Credit Ratings:**

- **Moody's: B1** Speculative grade Has speculative elements and high credit risk.
- S&P: S&P: BB Adequate grade Has capacity to meet financial commitments, but more subject to adverse economic conditions.
- D&B: Overall Business Risk is MODERATE (score range: Low High).
- Overall assessment of SAIC over the next 12 months:
  - O Stability Concerns:
    - Based on the predicted risk of business discontinuation: Likelihood of business closure.
    - Based on the predicted risk of severely delinquent payments: Moderate potential for severely delinquent payments.

#### Significant Events (April- June 2017):

• No significant events.

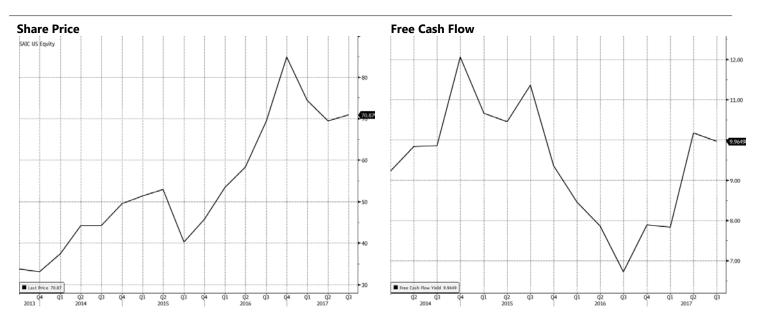
## Subsequent Events (after June 2017):

• SAIC was awarded a \$39 Million Task Order by SSC Atlantic.

#### **Risk Monitoring:**

• Given the current analysis of the vendor, we find no indication that SAIC is unable to fulfill its contractual obligations to FRTIB.

Science Applications International Corp. (SAIC) Exchange: NYSE Sector: Technology Industry: Information



Note: This information is reported for fourth quarter ended February 3, 2017.

**Key Metrics Supporting Analysis\*** 

(\$ In Millions, except ratios, yields)	Q2 2016	Q2 2017	% Change	Direction
Solvency				
Debt to Equity Ratio	292.71	287.88	-2%	1
Debt to Capital Ratio	74.54	74.22	-	-
Interest Coverage Ratio	-	-	-	-
Enterprise Value	\$3,432	\$3,656	6.52%	1
Liquidity				
Cash Ratio	0.24	0.17	-29%	Û
Current Ratio	1.39	1.34	-4%	Û
Quick Ratio	1.21	1.13	-7%	Û
Profitability				
Revenue	\$1,099	\$1,095	-0.36%	Û
EBITDA	\$71	\$82	15%	1
EBIT	\$52	\$70	35%	1
ROA	7.13	6.25	-12%	Ţ
ROE	34.22	35.34	3.27%	1
ROIC	12.04	11.45	-5%	Ţ
Operating Margin	4.73	6.39	35.10%	1
Profit Margin	2	3.38	69%	1
EPS	0.48	0.83	73%	Ť

# **Glossary of Financial Terms**

Cash Ratio: A liquidity ratio that measures a company's **Operating margin:** A measurement the proportion of revenue ability to pay short-term obligations. left over after paying the variable costs of production. It is an important indicator of efficiency and profitability **Current Ratio:** A liquidity ratio that measures a company's **Profit Margin:** A ratio of profitability calculated as net income ability to pay short-term obligations. divided by revenues, or net profits divided by sales. It measures how much out of every dollar of sales a company actually keeps in earnings. **Debt/Capital:** A measurement of a company's financial **Quick Ratio:** A solvency metric to determine a firm's ability to leverage, calculated as the company's debt divided by its pay down current liabilities with its cash, short term equivalents, total capital; Debt includes all short-term and long-term and accounts receivables. obligations; Total capital includes the company's debt and shareholders' equity, which includes common stock, preferred stock, minority interest and net debt. **Debt/Equity:** A measure of a company's financial leverage Return on Asset (ROA): An indicator of how profitable a calculated by dividing its total liabilities by stockholders' company is relative to its total assets. ROA gives an idea as to equity; It indicates what proportion of equity and debt the how efficient management is at using its assets to generate company is using to finance its assets. earnings. Earnings per share (EPS): The amount of income that Return on Equity: A measurement a corporation's profitability "belongs" to each share of common stock. An important tool by revealing how much profit a company generates with the for investors, EPS is often used in determining the value of a money shareholders have invested. stock. **EBIT:** An indicator of a company's profitability, calculated as Return on Invested Capital (ROIC): A calculation used to revenue minus expenses, excluding tax and interest; EBIT is assess a company's efficiency at allocating the capital under its also referred to as "operating earnings", "operating profit" control to profitable investments. and "operating income." **EBITDA:** An indicator of a company's financial performance; **Revenue:** The amount of money that a company actually EBITDA is essentially net income with interest, taxes, receives during a specific period, including discounts and depreciation, and amortization added back to it, and can be deductions for returned merchandise; It is the "top line" or used to analyze and compare profitability between "gross income" figure from which costs are subtracted to determine net income. companies and industries because it eliminates the effects of financing and accounting decisions. Enterprise Value: An economic measure reflecting the Interest Coverage Ratio: A ratio used to determine how easily market value of a whole business; It is a sum of claims of all a company can pay interest on outstanding debt; The interest claimants: creditors (secured and unsecured) and equity coverage ratio is calculated by dividing a company's earnings holders (preferred and common). before interest and taxes (EBIT) of one period by the company's interest expenses of the same period.