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| Fingerprint | Francisco Scovino International Account Executive | Systems Analyst & Programmer  Senior Sales Executive with more than 20 years in international sales and creation of graphic designs for product packages, social media campaigns, trade show booths and websites. |
| |  |  | | --- | --- | | **Send** | franciscoscovino@gmail.com | | Receiver | (786) 395-1489 | | Marker | Miramar, Florida | | ***COMPUTER TECHNOLOGY SKILLS***   * Ability to write and interpret programming algorithms written in Java, C++, C#, Visual Basic.NET and Python languages. * Ability to work with databases: MySQL, Java DB, and MS Access. * Excellent working knowledge of Microsoft Office Suite. * Competent in working with QuickBooks, Peachtree, and Profit Plus administrative packages. * Experienced in Adobe Photoshop and Illustrator to create different kinds of graphic designs. * Trained in CSS, HTML, and WordPress to create web content. |
| SALES MANAGER  DECISION MAKING  C#  JAVA | ***COMMUNICATION SKILLS***   * Fluent in speaking and writing English and Spanish. * Proven ability to work under stress and interact with customers as evidenced in the last 20 years working as an international sales representative maintaining multiple overseas customers. * Positive and enthusiastic, enjoy working in teams to achieve company goals. |
| GRAPHIC DESIGN  NEGOTIATION  PUBLIC SPEAKING  SALES & MARKETING | ***EDUCATION***  Associate of Applied Science Degree, Baker College, MI  **Major**: Computer Programming (Systems Analyst & Programmer).  **GPA**: Major 3.94; overall 3.79; Magna cum laude; Dean’s list.  **Graduation date**: December 2010.  Bachelor of Science Degree 94 units completed in 178 units program, Universidad Bicentenaria de Aragua, Venezuela.  **Major**: Electrical Engineering. |
| [A picture containing plate  Description automatically generated](https://fscovino.github.io/Home/)  [My Projects](https://fscovino.github.io/Home/) | ***EXPERIENCE***  **International Account Executive**. CMH United Corp, Miami, FL  February 2006 to present.   * Create programming scripts using Python language to generate sales reports and inventory reports to update sales reps, customers and company website. * Responsible for planning, creating, coding and maintaining the company’s websites using technical and graphical skills. * Provide ongoing product information support to customers overseas to facilitate the process of placing purchase orders. * Receive and process multiple orders and shipments through drop-shipping methods. * Training new sales representatives to operate Microsoft Office and administrative software and understand the company’s inventory and customers portfolio. * In charge of generating cost-effective graphic designs to be implemented on product packages, POP material, social media campaigns and trade show booths.   **Systems Analyst & Programmer (Intern)**. Baker College Online, Flint MI  October 2010   * Worked on the finishing and enhancement of the Baker Bots application in Second Life by coding in C# programming language using the Visual Studio .NET framework. * Created classes capable of reading XML files to load information into objects to modify robot’s behavior. |