A1_FGS

Frederick Strathmann

5/22/2017

```
Code chunk #1: Setup, data import and inspection of the data
## 1.A. load needed libraries
library(psych)
library(rmarkdown)
library(scatterplot3d)
## set directories and constants
dir <- '~/R/IS_6482/A1'</pre>
fileName <- 'bank_full.csv'
## import data as characters first
dat <- read.csv(gettextf('%s/%s', dir, fileName), colClasses = 'character', stringsAsFactors = FALSE)
## 1.B. Overall structure
str(dat)
## 'data.frame':
                   2451 obs. of 13 variables:
  $ deposit : chr
                     "yes" "yes" "yes" "yes" ...
## $ age
              : chr
                     "42" "33" "36" "56" ...
              : chr
                     "admin" "services" "management" "technician" ...
## $ job
## $ education: chr "secondary" "secondary" "tertiary" "secondary" ...
## $ default : chr "no" "no" "no" "no" ...
                     "yes" "yes" "yes" "yes" ...
## $ housing : chr
                     "yes" "no" "no" "no" ...
##
   $ loan
              : chr
## $ contact : chr "telephone" "telephone" "telephone" "unknown" ...
            : chr "oct" "oct" "oct" "oct" ...
## $ month
                     "519" "144" "140" "518" ...
## $ duration : chr
                     "1" "1" "1" "1" ...
## $ campaign : chr
                     "166" "91" "143" "147" ...
  $ pdays
             : chr
   $ poutcome : chr
                     "other" "failure" "failure" "success" ...
## summary showing the mean and the five-number statistics indicating the spread of each column's value
summary(dat)
##
     deposit
                                             job
                          age
## Length:2451
                      Length: 2451
                                         Length: 2451
## Class :character
                      Class : character
                                         Class : character
## Mode :character
                      Mode :character
                                         Mode : character
    education
##
                        default
                                           housing
## Length: 2451
                      Length: 2451
                                         Length: 2451
## Class:character Class:character Class:character
```

Mode :character

Class : character

Mode :character

month

Length: 2451

pdays

Length:2451

Mode :character Mode :character

Class :character Class :character

contact

campaign

Length:2451

Mode :character

Length:2451

##

##

loan

Length:2451

Mode :character

duration

Length:2451

```
## Class :character
                       Class : character
                                          Class : character
##
  Mode :character Mode :character
                                          Mode :character
     poutcome
## Length: 2451
## Class :character
## Mode :character
## 1.C. convert strings to factors
colStrings <- colnames(dat)[sapply(dat[1,], function(x){grepl('[a-zA-z]', x)})]</pre>
dat[,colStrings] <- lapply(dat[,colStrings], as.factor)</pre>
## overall structure - after factoring
str(dat)
  'data.frame':
                    2451 obs. of 13 variables:
   $ deposit : Factor w/ 2 levels "no", "yes": 2 2 2 2 1 1 1 1 1 1 ...
               : chr "42" "33" "36" "56"
##
   $ age
                                          . . .
              : Factor w/ 12 levels "admin", "bluecollar", ...: 1 8 5 10 2 11 5 10 5 5 ...
## $ education: Factor w/ 4 levels "primary", "secondary", ..: 2 2 3 2 2 2 3 2 3 3 ...
   $ default : Factor w/ 2 levels "no", "yes": 1 1 1 1 1 1 1 1 1 1 1 ...
## $ housing : Factor w/ 2 levels "no", "yes": 2 2 2 2 2 2 2 2 1 ...
              : Factor w/ 2 levels "no", "yes": 2 1 1 1 1 1 1 2 1 ...
## $ contact : Factor w/ 3 levels "cellular", "telephone",..: 2 2 2 3 2 2 2 1 1 1 ...
               : Factor w/ 12 levels "apr", "aug", "dec", ...: 11 11 11 11 10 10 10 10 10 ...
## $ duration : chr "519" "144" "140" "518" ...
## $ campaign : chr "1" "1" "1" "1" ...
              : chr "166" "91" "143" "147" ...
   $ poutcome : Factor w/ 4 levels "failure", "other",..: 2 1 1 3 2 1 1 1 1 2 ...
## summary showing the mean and the five-number statistics indicating the spread of each column's value
summary(dat)
                                          job
   deposit
                                                       education
                   age
##
   no :1863
               Length: 2451
                                  management:532
                                                   primary: 293
   ves: 588
               Class : character
                                  bluecollar:488
                                                   secondary:1256
                                  technician:375
##
               Mode :character
                                                   tertiary: 808
##
                                            :318
                                  admin
                                                   unknown: 94
##
                                  services :231
##
                                  retired
                                            :145
##
                                  (Other)
                                            :362
  default
              housing
                           loan
                                          contact
                                                          month
                                     cellular :2241
   no :2434
              no: 937
                          no:2123
                                                      may
                                                             :763
##
   yes: 17
               yes:1514
                          yes: 328
                                     telephone: 188
                                                              :341
                                                      apr
##
                                     unknown: 22
                                                      nov
                                                             :335
##
                                                      feb
                                                             :261
##
                                                      aug
                                                             :157
##
                                                             :136
                                                      jan
##
                                                      (Other):458
##
      duration
                         campaign
                                             pdays
                                                                poutcome
##
   Length:2451
                       Length:2451
                                          Length:2451
                                                             failure:1457
  Class :character
                       Class : character
                                          Class : character
                                                             other: 547
  Mode :character Mode :character
                                          Mode :character
                                                             success: 446
##
                                                             unknown:
##
##
##
```

```
## 1.D. Retrieve, save and show number of rows and columns
rows <- nrow(dat)
cols <- ncol(dat)</pre>
cat(gettextf('Number of rows in data: %.0f', rows))
## Number of rows in data: 2451
cat(gettextf('Number of columns in data: %.0f', cols))
## Number of columns in data: 13
## 1.E. Show head and tail
## first 10 instances
head(dat, n=10)
##
      deposit age
                          job education default housing loan
                                                                 contact month
## 1
          yes
               42
                        admin secondary
                                                     yes
                                                          yes telephone
                                              no
## 2
          yes
               33
                    services secondary
                                                           no telephone
                                              no
                                                     yes
                                                                           oct
## 3
               36 management tertiary
                                             no
                                                     yes
                                                           no telephone
## 4
               56 technician secondary
                                                                 unknown
          yes
                                                     yes
                                                           no
                                             no
                                                                           oct.
## 5
               44 bluecollar secondary
                                             no
                                                     yes
                                                           no telephone
                                                                           oct
## 6
               33 unemployed secondary
           no
                                                           no telephone
                                             no
                                                     yes
                                                                           nov
## 7
               30 management tertiary
                                                           no telephone
                                             no
                                                     yes
## 8
           no 51 technician secondary
                                                               cellular
                                             no
                                                     yes
                                                           no
                                                                           nov
## 9
               44 management tertiary
                                                               cellular
           no
                                              no
                                                     ves
                                                          ves
                                                                           nov
## 10
               38 management tertiary
                                                               cellular
           no
                                              no
                                                      no
                                                           no
                                                                           nov
      duration campaign pdays poutcome
## 1
           519
                           166
                       1
                                  other
## 2
           144
                       1
                            91
                                failure
## 3
           140
                       1
                           143
                               failure
## 4
           518
                       1
                           147
                                success
## 5
                            89
           119
                       1
                                  other
## 6
           175
                       1
                           174 failure
## 7
                           174 failure
            86
                       1
## 8
            79
                       1
                           129
                               failure
## 9
                           188 failure
            58
                       1
           146
                           104
                                  other
## last 10 instances
tail(dat, n=10)
        deposit age
                            job education default housing loan
                                                                   contact month
## 2442
            yes
                 62
                        retired tertiary
                                                no
                                                       yes
                                                                  cellular
                                                                             nov
## 2443
             no
                19
                        student
                                  primary
                                                no
                                                        no
                                                             no
                                                                 telephone
                                                                             nov
## 2444
                 30 technician
                                tertiary
                                                                  cellular
             no
                                                no
                                                        no
                                                                             nov
## 2445
            no
                 36
                          admin tertiary
                                                                  cellular
                                                        no
                                                             no
                                                                             nov
                                                no
## 2446
                          admin secondary
                                                                  cellular
            ves
                 36
                                                       yes
                                                                             nov
## 2447
            ves
                 34 bluecollar secondary
                                                                  cellular
                                                no
                                                       yes
                                                             no
                                                                             nov
## 2448
             no
                 34
                    technician secondary
                                                no
                                                        no
                                                                  cellular
                                                                             nov
## 2449
             no
                 66
                        retired secondary
                                                nο
                                                        no
                                                             nο
                                                                 cellular
                                                                             nov
## 2450
                        retired secondary
                                                                  cellular
            yes
                 68
                                                no
                                                        no
                                                                             nov
## 2451
                        retired secondary
                                                             no cellular
            yes
                72
                                                nο
                                                                             nov
                                                        nο
##
        duration campaign pdays poutcome
## 2442
             404
                        1
                              57
                                 success
## 2443
              98
                         2
                             110
                                    other
## 2444
             134
                         1
                              92 success
```

```
## 2445
              118
                               104
                                    failure
## 2446
              482
                              374
                                    success
                          1
## 2447
              413
                          1
                               92
                                    success
## 2448
              319
                              100
                                    failure
                          1
## 2449
              414
                          2
                                27
                                    failure
## 2450
              212
                                    success
                          1
                               187
## 2451
             1127
                          5
                               184
                                    success
```

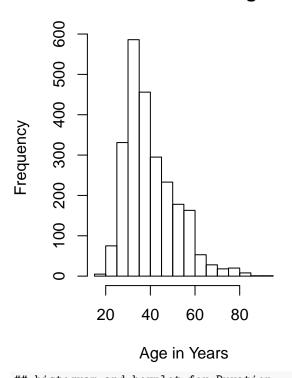
Code Chunk #2: Exploration of variables of numeric data type

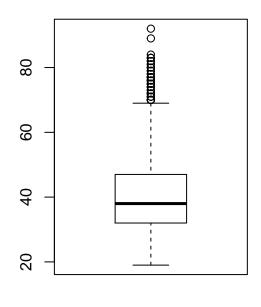
```
## 2.A. Histogram and Boxplot for each numeric variable
## generate numeric data first
colNumeric <- colnames(dat)[sapply(dat[1,], function(x){!grepl('[a-zA-z]', x)})]
dat[,colNumeric] <- lapply(dat[,colNumeric], as.numeric)

## histogram and boxplot for Age
par(mfrow = c(1,2))
with(dat, hist(age, main = 'Distribution of Age', xlab = 'Age in Years', ylab = 'Frequency'))
with(dat, boxplot(age, main = 'Distribtion of Age', xlab = 'Age'))</pre>
```

Distribution of Age

Distribtion of Age



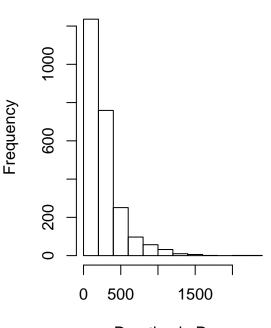


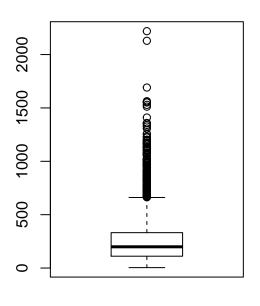
Age

```
## histogram and boxplot for Duration
par(mfrow = c(1,2))
with(dat, hist(duration, main = 'Distribution of Duration', xlab = 'Duration in Days', ylab = 'Frequency
with(dat, boxplot(duration, main = 'Distribtion of Duration', xlab = 'Duration'))
```

Distribution of Duration

Distribtion of Duration





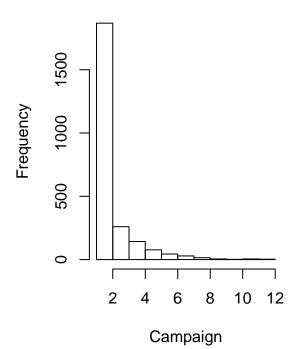
Duration in Days

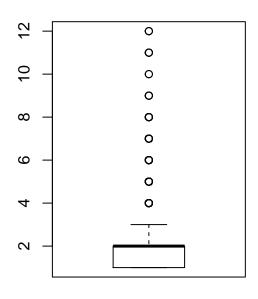
Duration

```
## histogram and boxplot for Campaign
par(mfrow = c(1,2))
with(dat, hist(campaign, main = 'Distribution of Campaign', xlab = 'Campaign', ylab = 'Frequency'))
with(dat, boxplot(campaign, main = 'Distribtion of Campaign', xlab = 'Campaign'))
```

Distribution of Campaign

Distribtion of Campaign



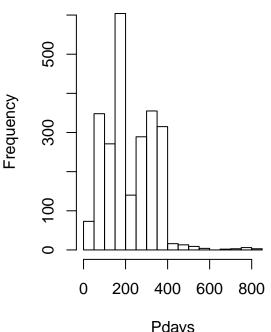


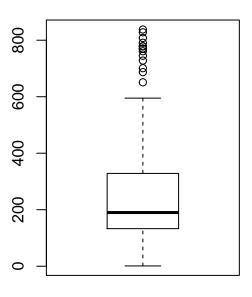
Campaign

```
## histogram and boxplot for Pdays
par(mfrow = c(1,2))
with(dat, hist(pdays, main = 'Distribution of Pdays', xlab = 'Pdays', ylab = 'Frequency'))
with(dat, boxplot(pdays, main = 'Distribtion of Pdays', xlab = 'Pdays'))
```

Distribution of Pdays

Distribtion of Pdays





Pdavs

Pdays

2.B.i. Non normalized summary statistics (mean, variance, sd, quantiles, deciles) for duration, camp ## put evertying into a dataframe for ease ## initial stats - quantiles quantDur <- as.data.frame(quantile(dat\$duration), optional = TRUE)</pre> quantCamp <- as.data.frame(quantile(dat\$campaign), optional = TRUE)</pre> quantpdays <- as.data.frame(quantile(dat\$pdays), optional = TRUE)</pre> ## initial stats - deciles decDur <- as.data.frame(quantile(dat\$duration, seq(from = 0, to = 1, by = 0.10)), optional = TRUE) decCamp <- as.data.frame(quantile(dat\$campaign, seq(from = 0, to = 1, by = 0.10)), optional = TRUE) decpdays <- as.data.frame(quantile(dat\$pdays, seq(from = 0, to = 1, by = 0.10)), optional = TRUE) ## summary table - non normalized!! sumStats <- with(dat, data.frame('Parameter' = c('Duration', 'Campaign', 'Pdays'),</pre> 'Mean' = c(mean(duration), mean(campaign), mean(pdays)), 'Variance' = c(var(duration), var(campaign), var(pdays)), 'Standard.Deviation' = c(sd(duration), sd(campaign), sd(pdays)))) sumStatsQuant <- with(dat, data.frame('Quartile' = rownames(quantDur),</pre> 'Raw.duration' = quantDur[,1], 'Raw.campaign' = quantCamp[,1], 'Raw.pdays' = quantpdays[,1]

```
))
sumStatsDec <- with(dat, data.frame('Decile' = rownames(decDur),</pre>
                                     'Raw.duration' = decDur[,1],
                                     'Raw.campaign' = decCamp[,1],
                                     'Raw.pdays' = decpdays[,1]
))
cat('Summary stats for NON NORMALIZED data')
## Summary stats for NON NORMALIZED data
sumStats
     Parameter
                     Mean
                               Variance Standard. Deviation
## 1 Duration 265.539780 56609.030560
                                                237.926523
     Campaign
                 2.040392
                               2.360409
                                                  1.536362
         Pdays 223.604243 12966.003313
                                                113.868360
cat('Non-Normalized Quantiles')
## Non-Normalized Quantiles
sumStatsQuant
     Quartile Raw.duration Raw.campaign Raw.pdays
##
## 1
          0%
                       4.0
                                       1
                                               1.0
## 2
          25%
                     111.0
                                       1
                                             133.0
## 3
          50%
                     199.0
                                       2
                                             190.0
## 4
          75%
                     331.5
                                       2
                                             328.5
## 5
                                      12
         100%
                    2219.0
                                             838.0
cat('Non-Normalized Deciles')
## Non-Normalized Deciles
sumStatsDec
##
      Decile Raw.duration Raw.campaign Raw.pdays
## 1
          0%
                        4
                                      1
## 2
         10%
                       63
                                      1
                                               92
## 3
         20%
                       98
                                      1
                                              110
## 4
         30%
                       128
                                      1
                                              158
## 5
         40%
                      160
                                      1
                                              181
## 6
         50%
                       199
                                      2
                                              190
## 7
         60%
                      243
                                      2
                                              257
                                      2
## 8
         70%
                       293
                                              299
## 9
         80%
                      383
                                      3
                                              343
                                      4
## 10
         90%
                      549
                                              361
## 11
        100%
                     2219
                                     12
                                              838
## 2.B.ii. Normalized summary statistics (mean, variance, sd, quantiles, deciles) for duration, campaig
## NORMALIZE duration, campaign and pdays
dat$durationNORM <- with(dat, round((duration - min(duration))/(max(duration) - min(duration)), digits
dat$campaignNORM <- with(dat, round((campaign - min(campaign))/(max(campaign) - min(campaign)), digits
dat$pdaysNORM <- with(dat, round((pdays - min(pdays))/(max(pdays) - min(pdays)), digits = 1))</pre>
## normalized stats - quantiles
quantDurN <- as.data.frame(quantile(dat$durationNORM), optional = TRUE)
```

```
quantCampN <- as.data.frame(quantile(dat$campaignNORM),optional = TRUE)</pre>
quantpdaysN <- as.data.frame(quantile(dat$pdaysNORM), optional = TRUE)
## normalized stats - deciles
decDurN <- as.data.frame(quantile(dat$durationNORM, seq(from = 0, to = 1, by = 0.10)), optional = TRUE)
decCampN <- as.data.frame(quantile(dat$campaignNORM, seq(from = 0, to = 1, by = 0.10)), optional = TRUE
decpdaysN <- as.data.frame(quantile(dat$pdaysNORM, seq(from = 0, to = 1, by = 0.10)), optional = TRUE)
## summary table - Normalized!!
sumStatsNORM <- with(dat, data.frame('Parameter' = c('Duration', 'Campaign', 'Pdays'),</pre>
                       'Mean' = c(mean(durationNORM), mean(campaignNORM), mean(pdaysNORM)),
                        'Variance' = c(var(durationNORM), var(campaignNORM), var(pdaysNORM)),
                        'Standard.Deviation' = c(sd(durationNORM), sd(campaignNORM), sd(pdaysNORM))
))
sumStatsNormQuant <- with(dat, data.frame('Quartile' = rownames(quantDurN),</pre>
                                           'NORM.duration' = quantDurN[,1],
                                           'NORM.campaign' = quantCampN[,1],
                                           'NORM.pdays' = quantpdaysN[,1]
))
sumStatsNormDec <- with(dat, data.frame('Decile' = rownames(decDurN),</pre>
                                         'NORM.duration' = decDurN[,1],
                                         'NORM.campaign' = decCampN[,1],
                                         'NORM.pdays' = decpdaysN[,1]
))
cat('Summary stats for NORMALIZED data')
## Summary stats for NORMALIZED data
sumStatsNORM
     Parameter
                    Mean
                           Variance Standard. Deviation
## 1 Duration 0.1161159 0.01288711
                                              0.1135214
## 2 Campaign 0.1016320 0.02091162
                                              0.1446085
         Pdays 0.2577723 0.01862834
                                              0.1364857
cat('Normalized Quantiles')
## Normalized Quantiles
sumStatsNormQuant
     Quartile NORM.duration NORM.campaign NORM.pdays
## 1
                        0.0
           0%
                                       0.0
                                                  0.0
## 2
          25%
                        0.0
                                       0.0
                                                  0.2
## 3
          50%
                        0.1
                                       0.1
                                                  0.2
## 4
          75%
                        0.1
                                       0.1
                                                  0.4
## 5
         100%
                                       1.0
                        1.0
                                                  1.0
cat('Normalized Deciles')
## Normalized Deciles
sumStatsNormDec
```

Decile NORM.duration NORM.campaign NORM.pdays

```
0.0
                                                   0.0
## 1
          0%
                        0.0
## 2
         10%
                        0.0
                                       0.0
                                                   0.1
## 3
         20%
                        0.0
                                       0.0
                                                   0.1
## 4
         30%
                        0.1
                                       0.0
                                                   0.2
## 5
         40%
                        0.1
                                       0.0
                                                   0.2
## 6
         50%
                        0.1
                                       0.1
                                                   0.2
## 7
         60%
                        0.1
                                       0.1
                                                   0.3
## 8
         70%
                        0.1
                                       0.1
                                                   0.4
## 9
         80%
                        0.2
                                       0.2
                                                   0.4
## 10
         90%
                        0.2
                                       0.3
                                                   0.4
## 11
        100%
                        1.0
                                       1.0
                                                   1.0
Code Chunk #3: Exploration of variables of factor data type
## 3.A Count value and % value for job, eduation, contact, poutcome
## count tables
jobTable <- with(dat, table(job))</pre>
eduTable <- with(dat, table(education))</pre>
contTable <- with(dat, table(contact))</pre>
poutTable <- with(dat, table(poutcome))</pre>
cat('Count Values')
## Count Values
cat('Job Table')
## Job Table
jobTable
## job
                   bluecollar entrepreneur
##
          admin
                                                housemaid
                                                             management
##
            318
                          488
                                         75
                                                       37
                                                                    532
##
        retired selfemployed
                                   services
                                                  student
                                                             technician
                                                       84
                                                                    375
##
            145
                           92
                                        231
##
     unemployed
                      unknown
##
             68
cat('Education Table')
## Education Table
eduTable
## education
##
     primary secondary tertiary
                                     unknown
##
         293
                   1256
                               808
                                           94
cat('Contact Table')
## Contact Table
contTable
## contact
## cellular telephone
                          unknown
```

##

2241

188

22

```
cat('Outcome Table')
## Outcome Table
poutTable
## poutcome
## failure
            other success unknown
     1457
               547
                       446
## proportion tables
jobTableP <- with(dat, round(prop.table(jobTable)*100, digits = 1))</pre>
eduTableP <- with(dat, round(prop.table(eduTable)*100), digits = 1)</pre>
contTableP <- with(dat, round(prop.table(contTable)*100), digits = 1)</pre>
poutTableP <- with(dat, round(prop.table(poutTable)*100), digits = 1)</pre>
cat('Proportion Tables as Percent')
## Proportion Tables as Percent
cat('Job Table')
## Job Table
jobTableP
## job
                  bluecollar entrepreneur
##
          admin
                                              housemaid
                                                           management
##
           13.0
                                                                 21.7
                        19.9
                                       3.1
                                                    1.5
##
        retired selfemployed
                                  services
                                                student
                                                           technician
##
                                                                 15.3
            5.9
                         3.8
                                       9.4
                                                    3.4
##
     unemployed
                     unknown
##
            2.8
                         0.2
cat('Education Table')
## Education Table
eduTableP
## education
    primary secondary tertiary
##
          12
                    51
                               33
cat('Contact Table')
## Contact Table
contTableP
## contact
## cellular telephone
                         unknown
          91
                     8
cat('Outcome Table')
## Outcome Table
poutTableP
## poutcome
## failure
            other success unknown
```

```
59
                 22
##
                         18
## 3.B bar plot for Jobs and Education
par(mfrow = c(1,2))
barplot(sort(jobTable, decreasing=TRUE), main = 'Plot of Job Type Proportions', las=2)
barplot(sort(eduTable, decreasing=TRUE), main = 'Plot of Education Level', las=2)
  Plot of Job Type Proportions
                                                     Plot of Education Level
                                              1200
500
                                              1000
400
                                               800
300
                                               600
200
                                               400
100
                                               200
  0
                                                  0
                                                                tertiary
                                                                               unknown
               admin
                   retired
                                                         secondary
                                                                        primary
                      femployed
## 3.C Retrieve and save number of levels for contact and poutcome
contL <- nlevels(dat$contact)</pre>
cat('Number of levels for contact: ', contL)
## Number of levels for contact: 3
poutL <- nlevels(dat$poutcome)</pre>
cat('Number of levels for poutcome: ', poutL)
## Number of levels for poutcome: 4
Code Chunk #4: Demonstration of relationships amongst multiple variables
## 4.A. Correlations and pairwise graphs for all numeric variables
cat('Correlation coefficients')
## Correlation coefficients
cor(dat[,colNumeric])
##
                      age
                             duration
                                           campaign
                                                           pdays
## age
             1.00000000
                           0.02356400 0.002656224 -0.11759320
```

1.000000000

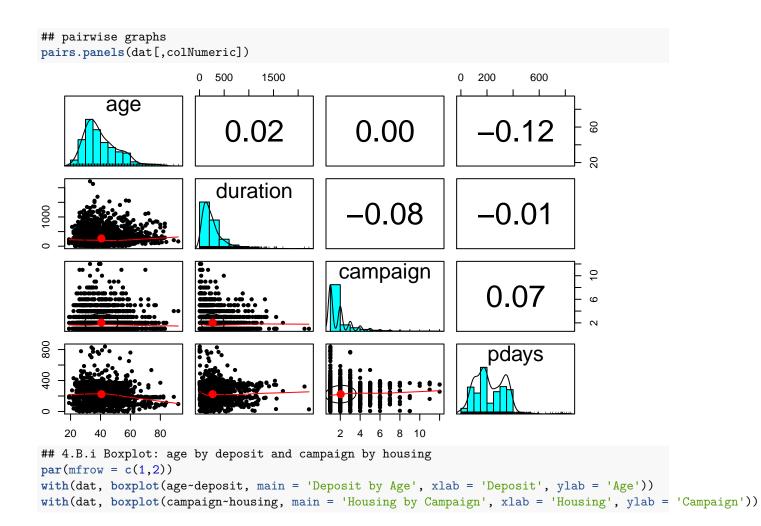
0.07311810

duration 0.023564002 1.00000000 -0.079325956 -0.01278811

-0.117593201 -0.01278811 0.073118097 1.00000000

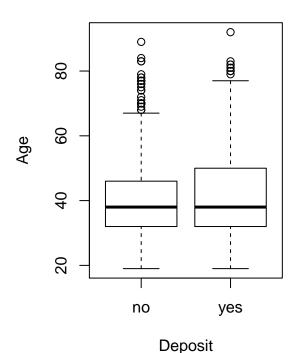
campaign 0.002656224 -0.07932596

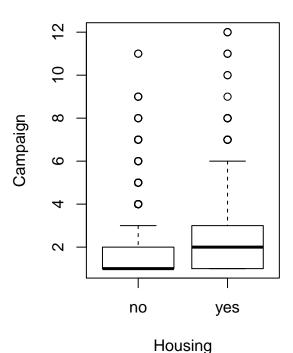
pdays



Deposit by Age

Housing by Campaign





4.B.ii aggregated summary
aggregate(age~deposit, data = dat, summary)

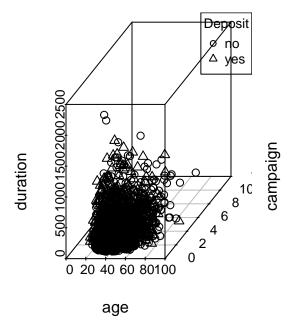
```
## deposit age.Min. age.1st Qu. age.Median age.Mean age.3rd Qu. age.Max.
## 1 no 19.00000 32.00000 38.00000 40.07837 46.00000 89.00000
## 2 yes 19.00000 32.00000 38.00000 42.24830 50.00000 92.00000
```

aggregate(campaign~housing, data = dat, summary)

```
housing campaign.Min. campaign.1st Qu. campaign.Median campaign.Mean
##
                  1.000000
                                    1.000000
                                                     1.000000
                                                                   1.925293
## 1
## 2
                  1.000000
                                    1.000000
                                                     2.000000
                                                                   2.111625
         yes
     campaign.3rd Qu. campaign.Max.
## 1
             2.000000
                           11.000000
             3.000000
                           12.000000
```

```
## 4.C 3d scatter plot
with(dat, scatterplot3d(age, campaign, duration, pch = as.numeric(deposit), main = "3D scatter plot", s
with(dat, legend('topright', legend = levels(deposit), cex = 0.8, pch = 1:2, title = 'Deposit'))
```

3D scatter plot



Age, Campaign, Duration