

A background photograph showing two pairs of hands clapping. One pair of hands is in the foreground, and another pair is slightly behind them. The hands belong to people wearing white shirts and dark trousers. The background is a solid blue.

BRE Consulting

Value Offering

Ready to Unlock
Your Value?

This booklet offers a breakdown of BRE Consulting and the services provided. Please note that this information may be subject to change. For more information or to book a consultation with our consultants, please reach out.

Table of

Contents

- 1** Welcome Message
- 2** About Company
- 3** Company Values
- 4** Services Breakdown
- 5** Our Promise



Welcome Message

I'm delighted to extend a warm welcome and offer my heartfelt congratulations for choosing to partner with Bre Consulting. Taking this step is the first towards unlocking the true value of your real estate business.

Bre Consulting was born out of firsthand experience with the challenges real estate professionals face in today's ever-evolving landscape. We understand the constant changes in property legislation, tightening regulations, and the increasing reporting expectations from investors can be overwhelming. That's precisely why we created the ultimate solution for businesses like yours.

Our goal is to put you in a position of competitive advantage, ensuring you stay on the front foot and meet the expected value of your investors.

We achieve this by releasing you from the burdens of everyday administrative tasks and navigating tightening property regulations like FIC. This gives you more time to focus on building a flourishing business. As part of this value offering, we also assist you in making informed decisions when it comes to software solutions and ensuring you unlock every inch of income for your company.

I look forward to achieving great things together and am excited about the journey ahead!

Warm regards,
Founder & CEO, Bre Consulting

A handwritten signature in black ink that reads "J. Bradley". The signature is fluid and cursive, with "J." and "Bradley" being the most prominent parts.



About Company

Mission: To partner with businesses to help them unlock their true value. Helping them to sustain long-term profitability and build asset value businesses through overcoming challenges by creating space to focus on what truly matters.

Our story begins with you...

A business owner, grappling with the relentless changes in legislation and practices within the real estate industry. Amidst the multitude of challenges and loose ends, it's easy to lose sight of the dream that ignited the business journey. The joy and passion with which the business was founded can fade into a distant memory. What if there was a way to navigate these challenges without feeling like you're running an endless marathon? Picture a scenario where the burdens of ever-changing legislation and operational challenges no longer overshadow the joy and vision you once had for your business. Our purpose is to offer you relief from the daily grind, allowing you to refocus on what truly matters - building a profitable and flourishing business.



Company Values



Customer Centricity



At BRE Consulting, we're firm believers that business success centers on people. With our clients at the heart of everything we do, we're dedicated to enhancing their customer service. Our tailored operations also prioritise your clients' needs, driven by professionalism and genuine care.

Excellence



Excellence is the cornerstone of operations at BRE. Our commitment is unwavering: to deliver nothing short of exceptional quality work and service in every task and interaction.

Integrity



At BRE, we pledge unwavering integrity in serving your clients. We promise to uphold your company's image and brand standards without compromise.

Passion



Fueled by a team of individuals deeply passionate about the real estate and service industry, you'll consistently encounter a warm, dedicated voice committed to delivering value to both you and your customers.

Teamwork



We're firm believers that teamwork is the cornerstone of exceptional service. Whether we're overcoming challenges or celebrating victories, we operate as one cohesive unit. Your success is our triumph.

Our Services

Our Business Consulting and Administrative services have been specifically designed to work hand-in-hand, ensuring that every aspect of your business is covered comprehensively. We understand, however, that sometimes you may need to focus more on a certain aspect of your business. That's why we tailor your growth plan according to your specific needs and the challenges you aim to overcome.

■ Business Consulting

"Our business management consulting service ensures your business achieves its goals seamlessly. Whether you are looking to start your real estate venture or need assistance in growing and improving success faster, we have got you covered. BRE's business consulting services are expertly designed to guide your business toward achieving its objectives effortlessly. Whether you're embarking on a new real estate venture or seeking strategies to accelerate growth and enhance success, our comprehensive support is tailored to meet your unique needs."

■ Rental Administration Program

At BRE Consulting, we are at the forefront of transforming administration for property practitioners and investors. Envision access to your own dedicated back-office team but at a fraction of the cost. This team isn't just any group of professionals; they come with specialised expertise in the property industry, administration, accounting, and relevant legislation. Our team's foundation is built on teamwork and passion, ensuring your business doesn't just survive but thrives, all while keeping costs down. The aim of BRE Consulting's administrative program is to liberate business owners from the shackles of time-consuming administrative duties, enabling them to concentrate on what truly matters: scaling their business. Discover the BRE Consulting difference for yourself and take the first step towards a more focused and streamlined business operation.



Business Consulting

1

Business Plan & Start-up

Elevate your real estate venture with our expert service. We offer end-to-end support, from crafting detailed business plans and financial strategies to navigating legalities and perfecting lease agreements. Let us guide you through every step, ensuring a flawless foundation for your business's success.

2

Technology Consulting

Navigate the complex world of real estate software with ease. Our deep expertise in leading CRM, canvassing and rental software simplifies your selection process, ensuring a perfect fit for your needs. Avoid costly mistakes and streamline your software transition with our specialised guidance. Book a consultation today for a smoother, quicker path to your ideal tech solution.

3

Operational Consulting

Identify and mend operational inefficiencies with our expert analysis. We provide an independent assessment to pinpoint gaps in your team's workflow and deliver custom standard operating procedures. Get ready for streamlined success across your business.

4

Compliance Consulting

Navigate the intricate landscape of property regulation and uphold your status as an Accountable Institution with confidence. Our review service identifies compliance risks, evaluates your current adherence, and provides guidance on necessary implementations to prevent fines or legal repercussions.

5

Financial Consulting

Maximize profitability with our financial review service. We help you uncover every potential income source, diversify revenue streams, and eliminate unnecessary expenses. Seize the opportunity to boost your financial health.

Rental

Administration Program

Are you ready to...

STOP

- Spending hours on repetitive administration tasks...
- Allocating more than half of your income to salaries and overheads...
- Constantly being behind on compliance...
- Feeling overwhelmed by the tightening property regulations like FIC...
- Feeling insecure in meeting the advanced reporting requirements of investors...
- Feeling stressed about financial year-end audits...

AND START

- Saving up to 70% on administrative overheads...
- Feeling confident knowing that all tasks are up-to-date & completed to the highest standards...
- Peace of mind, knowing that all regulatory requirements are met...
- Exceeding investor expectations with advanced reporting...
- Cheaper, stress-free financial year-end audits...
- Avoiding mistakes that can lead to legal lawsuits...

Your Very Own Powerhouse Team



Your team will comprise experts from various roles to ensure comprehensive coverage of all aspects of your operations. This dedicated group will work closely together to maintain transparency across your company at all times.



Your Plan To Success

Outsourcing administration to BRE enables your company to focus more on delivering tailored and valuable services to your clients. Each client's process is customized based on their unique requirements. The roles and responsibilities will be designed to keep you at the forefront of the client relationship, while we handle all the behind-the-scenes work. Here's an example of how the rental life cycle will operate and who will play each role.

Growing Your Portfolio

Agents & Business Consultant

Our way of working is strategically designed to place your agents/business at the forefront with clients, ensuring they are supported with the necessary tools by your BRE consultant to acquire new clients and rapidly expand your portfolio.



Advertising & Tenant Placements

Agents & Business Consultant

With our expertise in PropTech solutions such as PropCon, Prop Data, Modus 10, etc., we can assist with implementation to streamline the application process for your agents.



New Lease Administration

BRE Powerhouse Team

Ensuring that everything is completed correctly and loaded on your software solutions, you'll never have to worry about non-compliance or lost information. Starting the journey right is crucial for achieving a successful outcome.



Account Setup

BRE Powerhouse Team

With our expert knowledge in reporting, we always ensure we understand and meet your investors' requirements. Accurate setup and processing are crucial for clear and precise reporting at the end of the day.



Lease Exits & Deposit Refunds

BRE Powerhouse Team

Ensuring on-time and accurate deposit payouts is crucial to avoid legal implications. With our legal expertise, your deposit payouts will run smoothly, backed by the necessary documentation.



Monthly Variable Billing & Statements

BRE Powerhouse Team

Have peace of mind knowing that statements will always be sent out on time and with greater accuracy than ever before.



Lease Renewals

BRE Powerhouse Team & Agents

Lease renewals offer the perfect opportunity to check in with your investor. We will assist your team by providing the necessary reports on the investment's growth, enabling an informed professional discussion with the investor.

Arrears Management

BRE Powerhouse Team

Arrears management can be a daunting process, but fortunately, we have the legal knowledge and expertise to take confident action. A robust process ensures good payment behavior, leading to satisfied investors.



Monthly Payment Processing

BRE Powerhouse Team

On-time payment processing is crucial to ensure satisfied investors. With Bre, we always ensure that payments are received punctually and communicate in advance should there be any exceptions. The bottom line is, your investors will always be informed about the status of their funds.

Inspections & Maintenance

Agents/Maintenance Manager

We will also assist with the invoicing and recovery of all maintenance costs. At BRE, we are specialised in signing off on inspection reports, ensuring they meet the necessary standards to avoid any disputes when a tenant moves out.



Our Promise

Is best described through the following story...

A farmer was looking for a farm hand. A young man came looking for a job. When the farmer asked for his qualifications, he said, "I can sleep through a storm." The farmer was angry that instead of work this man was talking about sleeping. However he really needed help so he hired him. A few weeks later, the farmer and his wife were awakened in the night by a violent storm. He leapt out of bed and called for his new hired hand, but the young man was sleeping soundly and couldn't be woken up.

Frustrated and angry the farmer determined to fire the farmhand the next day. He and his wife quickly began to check things to see if all was secure. They found that the shutters of the farmhouse had been securely fastened. The farmer and his wife then inspected their property. They found that the farm tools had been placed in the storage shed, safe from the elements. He sees that the bales of wheat had been bound and wrapped in tarpaulins. The tractor had been moved into its garage. The barn was properly locked tight. Even the animals were calm and had plenty of feed. All was well. The farmer suddenly understood the meaning of the young man's words, "I can sleep through a storm."

Let BRE Consulting help you sleep through a storm.



Thank You!



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