Apr 1, 2016 - Mar 31, 2017

Conversions

Compare to: Apr 1, 2015 - Mar 31, 2016

## **Channels**

All Users +0.00% Sessions

Acquisition

-19.32%

31,086 (8.44%)

82,144

-62.16%

4,581

(1.24%)

**6,911** (1.30%)

-33.71%

**1,322** (0.36%)

2,130

5.63%

74.66%

75.94%

-1.68%

86.18%

92.82%

-7.15%

86.99%

80.66%

**Explorer** 

Summary

**Default Channel Grouping** 

% Change

3. Organic Search

% Change

% Change

5. (Other)

4. Social

Apr 1, 2016 - Mar 31, 2017

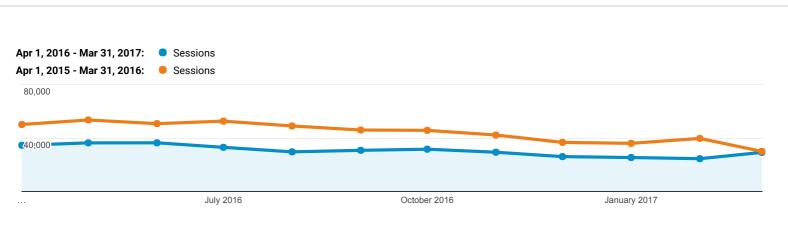
Apr 1, 2015 - Mar 31, 2016

Apr 1, 2016 - Mar 31, 2017

Apr 1, 2015 - Mar 31, 2016

Apr 1, 2016 - Mar 31, 2017

Apr 1, 2015 - Mar 31, 2016



|             | Sessions                               | % New<br>Sessions               | New Users                                    | Rate                                      | Session                 | Duration                            | Rate                    | Completions     | Value                        |
|-------------|--|---------------------------------|--|---|-------------------------|-------------------------------------|-------------------------|-----------------|------------------------------|
|             | 30.93% <del>*</del> 368,314 vs 533,283 | 2.49% <b>1</b> 77.27% vs 75.39% | 29.22% <del>-</del><br>284,600 vs<br>402,068 | 0.65% <del>•</del><br>87.88% vs<br>88.45% | 0.46% 🃤<br>1.23 vs 1.22 | 7.62% <b>-</b> 00:00:42 vs 00:00:46 | 0.00%<br>0.00% vs 0.00% | 0.00%<br>0 vs 0 | 0.00%<br>\$0.00 vs<br>\$0.00 |
| 1. Referral |  |                                 |  |   |                         |                                     |                         |                 |                              |

Behavior

| Apr 1, 2016 - Mar 31, 2017 | <b>258,967</b> (70.31%) | 80.31% | 207,979<br>(73.08%) | 88.21% | 1.21 | 00:00:39 | 0.00% | (0.00%) | \$0.00<br>(0.00%) |
|----------------------------|-------------------------|--------|---------------------|--------|------|----------|-------|---------|-------------------|
| 1. Referral                |                         |        |                     |        |      |          |       |         |                   |
|                            | 533,283                 | 75.39% | 402,068             | 88.45% |      |          |       |         | \$0.00            |

| % Change                                | -26.51%                 | 2.97%  | -24.33%             | -0.81% | 1.84% | 3.32%    | 0.00% | 0.00%        | 0.00%             |
|---|-------------------------|--------|---------------------|--------|-------|----------|-------|--------------|-------------------|
| Apr 1, 2015 - Mar 31, 2016              | <b>352,388</b> (66.08%) | 78.00% | 274,853<br>(68.36%) | 88.93% | 1.19  | 00:00:38 | 0.00% | 0<br>(0.00%) | \$0.00<br>(0.00%) |
| . , , , , , , , , , , , , , , , , , , , | (70.31%)                |        | (73.08%)            |        |       |          |       | (0.00%)      | (0.00%)           |

| % Change  | -26.51% | 2.97% | -24.33% | -0.81% | 1.84% | 3.32% | 0.00% | 0.00% | 0.00% |
|-----------|---------|-------|---------|--------|-------|-------|-------|-------|-------|
| 2. Direct |         |       |         |        |       |       |       |       |       |

| % Change  | -26.51% | 2.97% | -24.33% | -0.81% | 1.84% | 3.32% | 0.00% | 0.00% | 0.009 |
|-----------|---------|-------|---------|--------|-------|-------|-------|-------|-------|
| 2. Direct |         |       |         |        |       |       |       |       |       |
|           |         |       |         |        |       |       |       |       |       |

| % Change  | -26.51% | 2.97% | -24.33% | -0.81% | 1.84% | 3.32% | 0.00% | 0.00% | 0.00%  |
|-----------|---------|-------|---------|--------|-------|-------|-------|-------|--------|
| 2. Direct |         |       |         |        |       |       |       |       |        |
|           | 72 358  |       | /8 313  |        |       |       |       | 0     | \$0.00 |

| 2. Direct                  |                        |        |                        |        |      |          |       |              |                   |
|----------------------------|------------------------|--------|------------------------|--------|------|----------|-------|--------------|-------------------|
| Apr 1, 2016 - Mar 31, 2017 | <b>72,358</b> (19.65%) | 66.77% | <b>48,313</b> (16.98%) | 87.00% | 1.27 | 00:00:55 | 0.00% | 0<br>(0.00%) | \$0.00<br>(0.00%) |

| Apr 1, 2016 - Mar 31, 2017 | <b>72,358</b> (19.65%) | 66.77% | <b>48,313</b> (16.98%) | 87.00% | 1.27 | 00:00:55 | 0.00% | 0<br>(0.00%) | \$0.00<br>(0.00%) |
|----------------------------|------------------------|--------|------------------------|--------|------|----------|-------|--------------|-------------------|
| Apr 1 2015 - Mar 31 2016   | 89,689                 | 63 21% | 56,692                 | 86 67% | 1 36 | 00.01.27 | 0.00% | 0            | \$0.00            |

| Apr 1, 2016 - Mar 31, 2017 | (19.65%)               | 66.77% | (16.98%)           | 87.00% | 1.27 | 00:00:55 | 0.00% | (0.00%)      | (0.00%)        |
|----------------------------|------------------------|--------|--------------------|--------|------|----------|-------|--------------|----------------|
| Apr 1, 2015 - Mar 31, 2016 | <b>89,689</b> (16.82%) | 63.21% | 56,692<br>(14.10%) | 86.67% | 1.36 | 00:01:27 | 0.00% | 0<br>(0.00%) | \$0.00 (0.00%) |

0.38%

86.79%

87.96%

-1.33%

89.22%

92.78%

-3.84%

91.53%

88.97%

-6.40%

1.25

1.22

2.45%

1.33

1.12

1.14

1.20

19.41%

-36.29%

00:00:38

00:00:37

2.75%

00:00:48

00:00:21

132.98%

00:00:26

00:00:43

0.00%

0.00%

0.00%

0.00%

0.00%

0.00%

0.00%

0.00%

0.00%

0.00%

(0.00%)

(0.00%)

0.00%

(0.00%)

(0.00%)

0.00%

(0.00%)

(0.00%)

0.00%

\$0.00 (0.00%)

\$0.00 (0.00%)

0.00%

\$0.00 (0.00%)

\$0.00 (0.00%)

0.00%

\$0.00

(0.00%)

\$0.00

(0.00%)

-14.78%

23,210 (8.16%)

62,379

(15.51%)

-62.79%

**3,948** (1.39%)

**6,415** (1.60%)

-38.46%

1,150

(0.40%)

1,718

(0.43%)

|    | % Change                   | -37.93%             | 7.85%    | -33.06%          | 2.88%    | -5.13%   | -40.29%  | 0.00% | 0.00%            | 0.00%             |
|----|----------------------------|---------------------|----------|------------------|----------|----------|----------|-------|------------------|-------------------|
| 6. | Email                      |                     |          |                  |          |          |          |       |                  |                   |
|    | Apr 1, 2016 - Mar 31, 2017 | <b>0</b><br>(0.00%) | 0.00%    | <b>0</b> (0.00%) | 0.00%    | 0.00     | 00:00:00 | 0.00% | 0<br>(0.00%)     | \$0.00<br>(0.00%) |
|    | Apr 1, 2015 - Mar 31, 2016 | <b>21</b> (0.00%)   | 52.38%   | 11<br>(0.00%)    | 66.67%   | 1.48     | 00:01:01 | 0.00% | <b>0</b> (0.00%) | \$0.00<br>(0.00%) |
|    | % Change                   | -100.00%            | -100.00% | -100.00%         | -100.00% | -100.00% | -100.00% | 0.00% | 0.00%            | 0.00%             |

Rows 1 - 6 of 6