

Marmore First Take

U.S. Fed Raises Rate, GCC Countries mostly follow

December 2017

Highlights

- On back of solid economic growth and job gains, U.S Federal Reserve raised its key benchmark interest rate, the federal funds rate, by 25 basis points to a range of 1.25% to 1.50%, marking the fifth such move in its tightening series that started in December, 2015.
- The Fed has forecasted three more interest rate hikes in 2018 and has set its terminal rate the "neutral" rate at which it will stop tightening at 2.75%, which was lowered from an earlier median target of 3%.
- The current interest rate hike comes at an inappropriate time for the GCC region as their economies are in a contrarian economic cycle to the U.S.
- Saudi Arabia, United Arab Emirates and Bahrain raised their rates, as well, within minutes of Fed's announcement. Qatar and Oman followed suit with their respective central banks raising their key rates by a similar amount.
- Contrary to its regional peers, Kuwait's central bank left its key interest rates unchanged at 2.75% to create an atmosphere that is conducive for recovery of economic growth. Earlier, in June, Kuwait adopted a similar strategy where it left

- its interest rates unchanged amid U.S Fed tightening.
- Central Bank of Kuwait's (CBK) current policy could be due to alleviate pressure on the economy, which is expected to contract by 2.1% during 2017 and to support the improving liquidity situation amid higher oil prices.
- The UAE central bank raised its repo rate for short-term borrowing from the UAE central bank against certificates of deposit by 25bps from 1.50% to 1.75%.
- Saudi Arabian Monetary Authority (SAMA)
 has decided to raise the reverse repo rate
 (the rate at which commercial banks deposit
 money with the central bank) from 125 basis
 points to 150 basis points with immediate
 effect. However, the repo rate (at which
 money is lent to banks) remains unchanged
 at 200 basis points. This may support the
 Saudi banks' margins, as the banks are
 flush with cash and credit growth has been
 sluggish.
- Bahrain's central bank interest rate on the one-week deposit facility was raised to 1.75% from 1.50 % and the overnight deposit rate increased from 1.25% to 1.50%



- Qatar Central Bank increased the Qatar Money Market Rate Lending (QMRL) rate from 4.50% to 4.75% and the Deposit (QMRD) rate from 0.75% to 1%.
- The Federal interest rate hike can result in shift of investor's capital from equity to debt instruments as higher discount rates could lead to lower allocations or even de-allocations to risky assets.
- GCC banks in the region have higher proportion of corporate loans on the asset side that could be repriced quickly. On

- the liabilities side, deposits are primarily composed of demand deposits over time deposits. Thus, interest rate hikes could lead to expansion of NIMs.
- In the short-term, interest rate hike amidst subdued economic growth in GCC would supress real estate demand leading to increase in vacancies and reduction in rentals. Successive rate hikes could lead to higher mortgage rates that could further impede housing demand and deter other long-term investments.

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Research LIOrary

Capital Market Research

- Most Valuable Companies in GCC
- GCC High Margin Industries
- GCC Sovereign Debt Issuances
- Berkshire Hathaway (2015)
- Apple: 5 Questions (Bilingual) (2015)
- Kuwait's new Law on Preference Shares (2015)
- Mother of All IPOs: National Commercial Bank (Bilingual) (2015)
- Kuwait Investment Sector (2012)

Economic Research

- SME Startup Stories in GCC
- Bitcoin to Blockchain
- Financing Options in GCC
- Are GCC Businesses Leveraging Social Media
- The What of VAT
- FINTECH in GCC
- Kuwait Projects: KWD 10bn Awarded
- Kuwait Economic Themes
- Qatar Economic Themes
- Saudi Economic Themes
- UAE Economic Themes
- Emerging Markets (MSCI)
 Threat of a Debt Crisis
- · GCC Liquidity Fall
- Is China Stalling?
- Crowdfunding in the GCC: A New Source of Funding?
- Geopolitical and Macroeconomic Implications of the Iranian Nuclear Deal for GCC (Bilingual)

- Kuwait Dealing with
- Construction PermitsNegative Interest Rates
- Central Bank Shocks: What next? (Bilingual)
- Fiscal Breakeven Oil Price (Bilingual)
- Kuwait Electricity Tariff Hikes (Bilingual)
- Swiss Franc (Bilingual) (2015)
- Rising Fuel Prices in Kuwait (Bilingual) (2015)
- GCC Research Knowledge Gap (2014)
- Cloud Computing (2014)
- GCC Free Trade Zones (2014)
- Disruptive Technology: Bitcoins(2014)
- The Internet of Things ! Big Data (2014)
- Kuwait SME's (2014)
- FIFA World Cup 2022: Qatar (2013)

Industry Research

- Private Equity: GCC
- Brokerage: UAE, Saudi
- Asset Management: UAE, Saudi
- Banking: Kuwait, Saudi, UAE, Qatar Media: UAE Media, UAE
- Contracting: Saudi, UAE. Kuwait
- Education: GCC, Saudi, UAE
- Investment Banking: GCC, UAE
- Healthcare: UAE, GCC, Saudi
- Insurance: GCC, Saudi
- Petrochemicals: GCC, Kuwait Petrochemicals, Saudi
- Retail: Kuwait Luxury Retail, UAE Luxury Retail, GCC Luxury Retail, Saudi Retail, GCC Retail, GCC Online Retail

- Wealth Management: UAE Wealth Management, GCC Wealth Management
- Media: UAE Media, UAE Social Media, GCC Social Media, GCC Media
- Other Industries: GCC Institutional Investors SWF, Saudi Remittance Industry, Saudi Mortgage, GCC Family Business, Saudi Hospitality, GCC Islamic Finance, Offsets in the GCC, GCC Hospitality, GCC Islamic Finance, Metals and Mining, When GCC Women Invest

Infrastructure Research

- Power: Kuwait, UAE, Qatar, Egypt, Saudi
- Water: Saudi, Kuwait, Qatar
- Ports: Saudi, Kuwait, UAE, Qatar, Oman
- ICT: UAE, Qatar, Saudi, Kuwait
- Aviation: Qatar, Kuwait, GCC Aviation: Full Service Carriers (FSC), GCC Aviation: Low Cost Carriers, UAE, Saudi
- Roads and Railways: Saudi, Qatar
- Real Estate: Qatar Residential Real Estate, Saudi Residential Real Estate, UAE Residential Real Estate, GCC Office Real Estate, Saudi Office Real Estate, GCC Affordable Housing, Kuwait Real Estate (Bilingual) (2015)

Policy Research

- An Innovation driven Economic Diversification Strategy for Kuwait (KFAS)
- Kuwait Starting Business
- Kuwait Reforms (series):
 Education (2015)
- Oil & Gas Markets and the Emergence of New Resources (2014)
- GCC Countries & Asia: Bolstering Energy Ties (2014)
- GCC Energy Strategies:

The Way Forward (2014)

- Blueprint for Public Sector Good Governance in Kuwait (2013)
- Kuwait: Private Labor Market (2013)
- Kuwait: Alternatives for Power Generation (2013)
- Kuwait: Sustainable Power Strategy (2012)
- Tools to Strengthen & Support Kuwait's Private Sector (2012)

• UAE

Abu Dhabi Commercial Bank Abu Dhabi National Hotels Co Air Arabia Aldar Properties PJSC Arab National Bank Arabtec Holding Company Aramex
Dubai Islamic Banking
EMAAR Properties
Emirates NBD
Emirates Telecom
First Gulf Bank
National Bank of Abu Dhabi

Periodic Reports

- Daily Morning Brief
- Daily Fixed Income
- Kuwait Daily
- Monthly Market Review
- International Market Update
- GCC M&A Report
- GCC Bonds and Sukuk Market
- GCC Corporate Earnings
- GCC WACC
- GCC Stock & Debt Market Outlook
- GCC Regulatory Digest

Regulatory Research

- Kuwait's BOT law (2014)
- Land Reforms in Kuwait (2014)
- Kuwait's PPP Law (Bilingual) (2013)
- Bankruptcy Law in the GCC (2013)

Company Reports

• KSA

Al Rajhi Bank
Almarai Group
Company for Cooperative
Insurance (Tawuniya)
Jarir Marketing Co.
National Commercial Bank
Riyad Bank
SABIC
Samba Financial Group
Saudi Arabian Fertilizer Co.
Saudi Arabian Mining Company
Saudi British Bank
Saudi Cement Company

Saudi Electricity Co Saudi Telecom Savola Group TASNEE National Industrialization Company The National Shipping Co. of Saudi Arabia (BAHRI)

Qatar
 Barwa Real Estate Co QSC
 Commercial Bank of Qatar
 Ooredoo

Qatar Electricity and Water Co Qatar Insurance Co Qatar National Bank



Marmore MENA Intelligence



marmoremena +965 2224 8280



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