

MARMORE

Cut to the Chase

Sin Tax

WHAT are 'Sin Taxes'?

- 'Sin' taxes are basically excise tax imposed to discourage consumers from using goods or services such as
 tobacco, alcohol and soft drinks that are seen as undesirable or detrimental to society. Sin taxes are intended to
 serve two objectives in the context of GCC.
- To reduce the rise of lifestyle diseases and
- To boost state revenue following the collapse of oil prices three years ago.

WHEN will it take effect in GCC?

Saudi Arabia and UAE have already introduced sin tax from 11th June and 1st October 2017 respectively.
 Bahrain, Kuwait, Qatar and Oman are expected to introduce it in 2018.

WHY is it growing in relevance in the GCC?

• Amidst an ongoing health crisis in the Gulf region that has seen cases of diabetes, obesity, and heart disease soar, the government has sought to reduce the consumption of harmful products through this excise tax on sugary drinks and tobacco. Beyond the fact that these taxes will raise money for the government to spend on public services, improving peoples' health may actually save the UAE billions in the long term.

HOW large will be the impact of sin tax?

- The cost of purchasing a 20 cigarette packet will rise from around USD 2.7 to USD 5.5. The cost will vary depending on the brand but the price for all brands will double. The price of sodas is expected to increase from USD 0.5 to USD 0.8.
- According to UAE government estimates, the tax is forecast to generate around USD 1.9 billion in annual
 revenues for the Federal Budget representing 1.7% of the estimated revenue in 2018. Out of this, cigarette
 alone is expected to generate a revenue of USD 544.5Mn.
- Whereas Saudi Arabia is expected to raise between USD2.1 billion to USD2.7 billion annually from the tax representing 1% to 1.4% of the estimated revenue for 2018. It will comprise a 50 percent levy on soft drinks and 100 percent on tobacco and energy drinks.

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- Kuwait's new Law on Preference Shares (2015)
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Economic Research

- SME Startup Stories in GCC
- Bitcoin to Blockchain
- Financing Options in GCC
- Are GCC Businesses Leveraging Social Media
- The What of VAT
- FINTECH in GCC
- Kuwait Projects: KWD 10bn Awarded
- · Kuwait Economic Themes
- Qatar Economic Themes
- Saudi Economic Themes
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Industry Research

- Private Equity: GCC
- Brokerage: UAE, Saudi
- Asset Management: UAE, Saudi
- Banking: Kuwait, Saudi, UAE, Qatar Media: UAE Media, UAE
- Contracting: Saudi, UAE. Kuwait
- Education: GCC, Saudi, UAE
- Investment Banking: GCC, UAE
- Healthcare: UAE, GCC, Saudi
- Insurance: GCC, Saudi
- Petrochemicals: GCC, Kuwait Petrochemicals, Saudi
- Retail: Kuwait Luxury Retail, UAE Luxury Retail, GCC Luxury Retail, Saudi Retail, GCC Retail, GCC Online Retail

- Wealth Management: UAE Wealth Management, GCC Wealth Management
- Media: UAE Media, UAE Social Media, GCC Social Media, GCC Media
- Other Industries: GCC Institutional Investors SWF, Saudi Remittance Industry, Saudi Mortgage, GCC Family Business, Saudi Hospitality, GCC Islamic Finance, Offsets in the GCC, GCC Hospitality, GCC Islamic Finance, Metals and Mining, When GCC Women Invest

Infrastructure Research

- Power: Kuwait, UAE, Qatar, Egypt, Saudi
- Water: Saudi, Kuwait, Qatar
- Ports: Saudi, Kuwait, UAE, Qatar, Oman
- ICT: UAE, Qatar, Saudi, Kuwait
- Aviation: Qatar, Kuwait, GCC Aviation: Full Service Carriers (FSC), GCC Aviation: Low Cost Carriers, UAE, Saudi
- Roads and Railways: Saudi, Qatar
- Real Estate: Qatar Residential Real Estate, Saudi Residential Real Estate, UAE Residential Real Estate, GCC Office Real Estate, Saudi Office Real Estate, GCC Affordable Housing, Kuwait Real Estate (Bilingual) (2015)

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First Gulf Bank
National Bank of Abu Dhabi

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Company for Cooperative
Insurance (Tawuniya)
Jarir Marketing Co.
National Commercial Bank
Riyad Bank
SABIC
Samba Financial Group
Saudi Arabian Fertilizer Co.
Saudi Arabian Mining Company
Saudi British Bank
Saudi Cement Company

Saudi Electricity Co Saudi Telecom Savola Group TASNEE National Industrialization Company The National Shipping Co. of Saudi Arabia (BAHRI)

Qatar
 Barwa Real Estate Co QSC
 Commercial Bank of Qatar
 Ooredoo

Qatar Electricity and Water Co Qatar Insurance Co Qatar National Bank



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