

# MARMORE

MENA INTELLIGENCE

A  Subsidiary  
MARKAZ

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# Marmore HNWI Database of United Arab Emirates



[www.marmoremena.com](http://www.marmoremena.com)

# Product Summary

In a very competitive world of Banking, Portfolio Management and Wealth advisory, the key differentiating factor for client servicing is in knowing your customers better. Unless, one has a sound understanding of the customers' profile and requirements, exceeding client's service expectations would be a great challenge. Knowing your customer well helps in offering different services by bundling them for an effective marketing pitch, which also helps to maximize wallet share.

Marmore MENA Intelligence, aims to provide intelligent insights about the eminent High Net Worth Individuals (HNWI) in UAE.

1 ▸

## **What** information does this HNWI database contain?

Marmore HNWI Database lists 100+ High Net Worth Individuals (HNWI) in UAE. Segregated by Royal Families, Business Families, Self-Made and others

2 ▸

## **What** is the depth of information available in the database?

The Database covers Name, Age, Origin, Wealth (in USD bn), Rank, Educational Qualifications, designations, etc.

3 ▸

## **What** is the unique selling proposition of the database?

This Database also captures details like Board Directorship, geographic presence of business of the elites, media and Social media presence and other notable facts about an individual.

4

### **Who** can benefit from the Database?

Banks, Wealth Management firms, Portfolio Management firms, etc.

5

### **How** can they benefit?

The vast details provided in the database would help different stakeholders with additional information which would lead to better understanding and targeting of the HNWIs.

6

### **What** we don't have in the database?

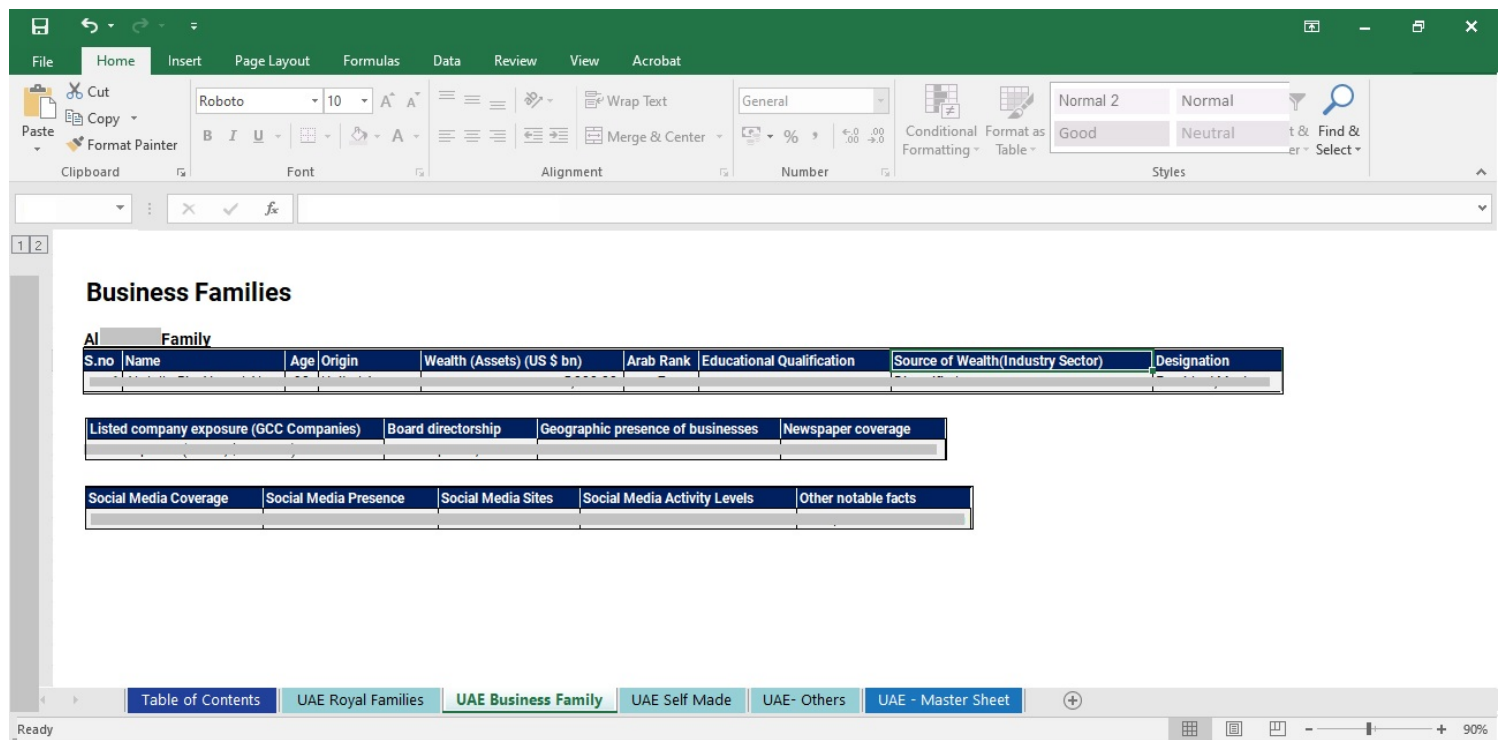
Contact details of HNWIs are not included in the database

To buy this database, please [Click here](#) 

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Marmore MENA Intelligence is a fully-owned research subsidiary of Kuwait Financial Center 'Markaz'. Since 2006, Markaz Research has been at the forefront in disseminating thought-provoking, hard-data backed research reports. Marmore continues that legacy with a focused approach to providing actionable solutions for business leaders and policymakers.

Since its inception, Marmore has published over 700 research reports and covered more than 25 varied industries and infrastructure segments; all focused primarily on the GCC economies. (To view our Research Library, please [click here](#))

With over 30 policy and regulatory research studies published, Marmore has partnered with renowned regional think-tanks and opinion-leaders to publish some of these intellectually provoking policy research papers. These research studies aim to initiate dialogue and propose better solutions to existing economic conundrums. (To view our Policy & Regulatory research report, [click here](#))

Marmore provides research-based consulting solutions to help understand current market conditions, identify growth opportunities, assess supply/demand dynamics, and make informed business decisions.

Almost on a weekly basis, Marmore publishes thematic economic, industry, policy and capital market reports. Marmore has been recently conferred **"Research Provider of the Year - 2018"** award by Global Investor, a Euromoney Group company. To learn more, visit [www.marmoremna.com](http://www.marmoremna.com)

## OUR JOURNEY SO FAR

- Over **700** reports/insights published
- Over **63** Client projects executed
- Frequent media citations and conference participation
- Active social media presence



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