

Dallin Jared

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EDUCATION

Bachelor of Science Information Systems

Apr 2022

Brigham Young University – Marriott School of Business

Provo, UT

- GPA 3.66
- Member- Association for Information Systems
- Relevant Coursework: Information Systems, Computer Programming with JavaScript

PROFESSIONAL EXPERIENCE

Inside Sales Representative

Jun 2019-Present

EDGE, The Service Company

Orem, UT

- Generated \$500k+ in sales revenue through 650+ accounts and surpassed company standards for account quality and contract value
- Answered customer questions and develop creative ways of meeting customer needs utilizing existing product offerings
- Acquired and continually refined knowledge of products and service procedures in order to create a more powerful connection between the services and the customers needs and improving customer satisfaction

Volunteer – Spanish Translator

May 2019-Jun 2019

Humanitize Expeditions

Los Robles, Guatemala

- Aided a medical and pharmaceutical team in a week-long clinic by providing humanitarian relief to residents with limited access to medical professionals
- Collaborated with professionals to implement treatment plans with 200+ new and returning patients by providing individualized instructions to each patient in a clear and understandable manner

Physical Therapy Technician

Jan 2019-Jun 2019

Utah Valley Physical Therapy

Provo, UT

- Instructed, motivated, safeguarded, and assisted patients practicing exercises and functional activities
- Led patients during treatment to compile and evaluate data on patients' progress

Volunteer Representative

Aug 2016-Aug 2018

The Church of Jesus Christ of Latter-day Saints

Buenos Aires, Argentina

- Provided daily service to local residents in low income areas
- Enhanced teaching and communication skills through trainings and in-field experience

Account Creation Specialist

Jun 2015-Aug 2016

Newstar Communications

American Fork, UT

- Built relationships with buyers and utilized superior product knowledge to provide customer service and increased sales
- Audited accounts for completeness and accuracy with weekly reports on data collection

SKILLS AND ACHIEVEMENTS

- Proficient in HTML/CSS and JavaScript
- Experienced with VBA, Tableau, Bootstrap and SQL
- Conversational Spanish
- 2016 Utah Ultimate Frisbee State Champions, Captain, First Team All-State Ultimate Frisbee
- Open-Water Scuba Dive Certified
- Interests: Photography/Videography, Graphic Design, Hiking and Sports