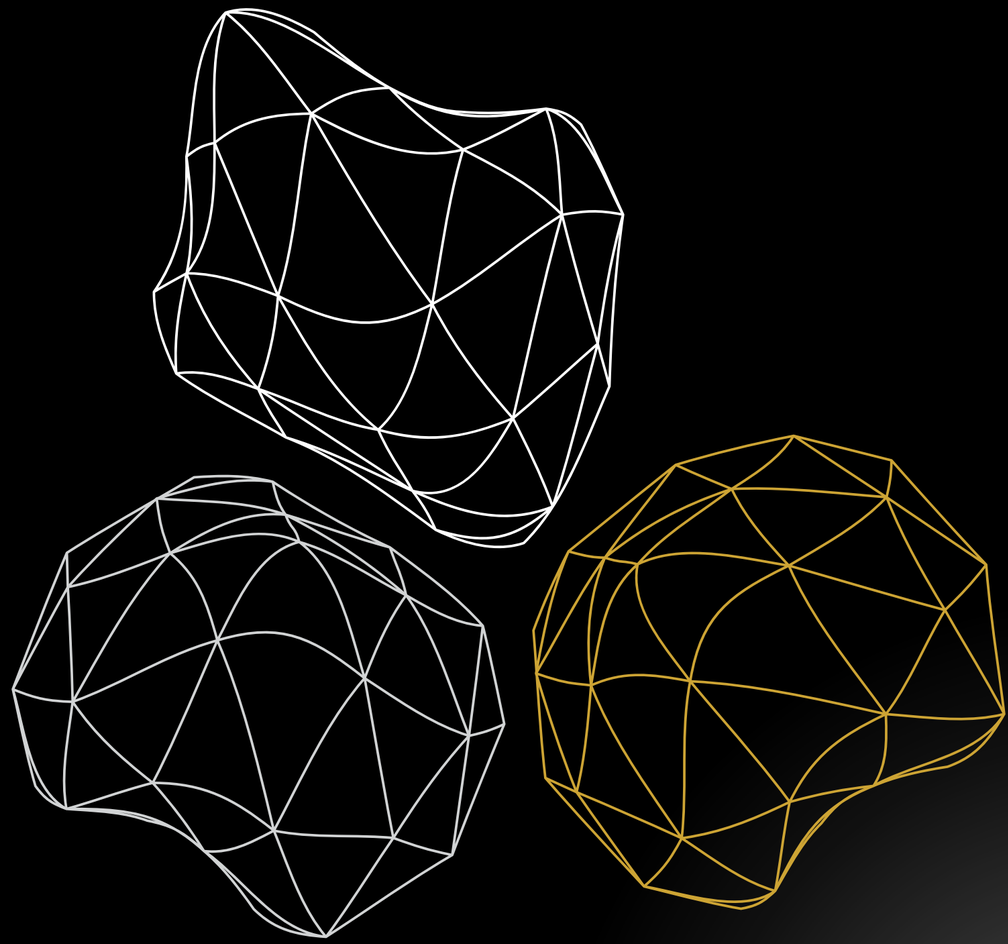
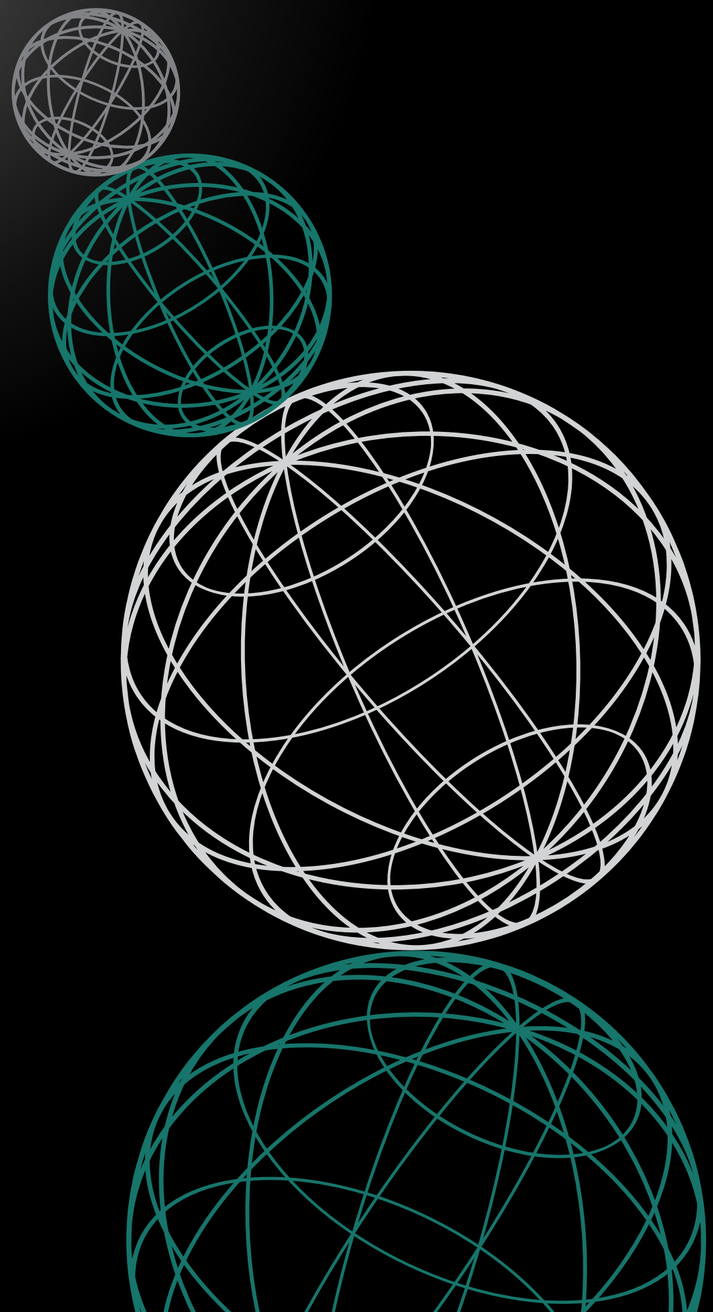

COLLABORATION
HYLOTECH & SERAFINO

# SERAFINO

A multinational company focused on luxury and innovative solutions.



*JOIN US IN REDEFINING LUXURY.*
*DISCOVER SERAFINO NOW.*



# HYLOTECH

A start-up specializing in innovative solutions
for energy saving and optimization.

*AIMING FOR A SUSTAINABLE FUTURE.*

# OBJECTIVE OF THE COLLABORATION

Energy self-sufficient home automation solution.

This solution enables efficient energy monitoring and control, leading to:
Significant improvements in energy management.
Reduction of carbon emissions within Serafino's facilities.

# IMPLEMENTATION PLAN

## Rollout of Hyotech’s technologies

Initial installation in 7 European hotels owned by Serafino starting in January 2025.
After evaluating performance and effectiveness, expansion into the American and Asian markets.
Long-term plan to extend these solutions to Serafino's manufacturing facilities.

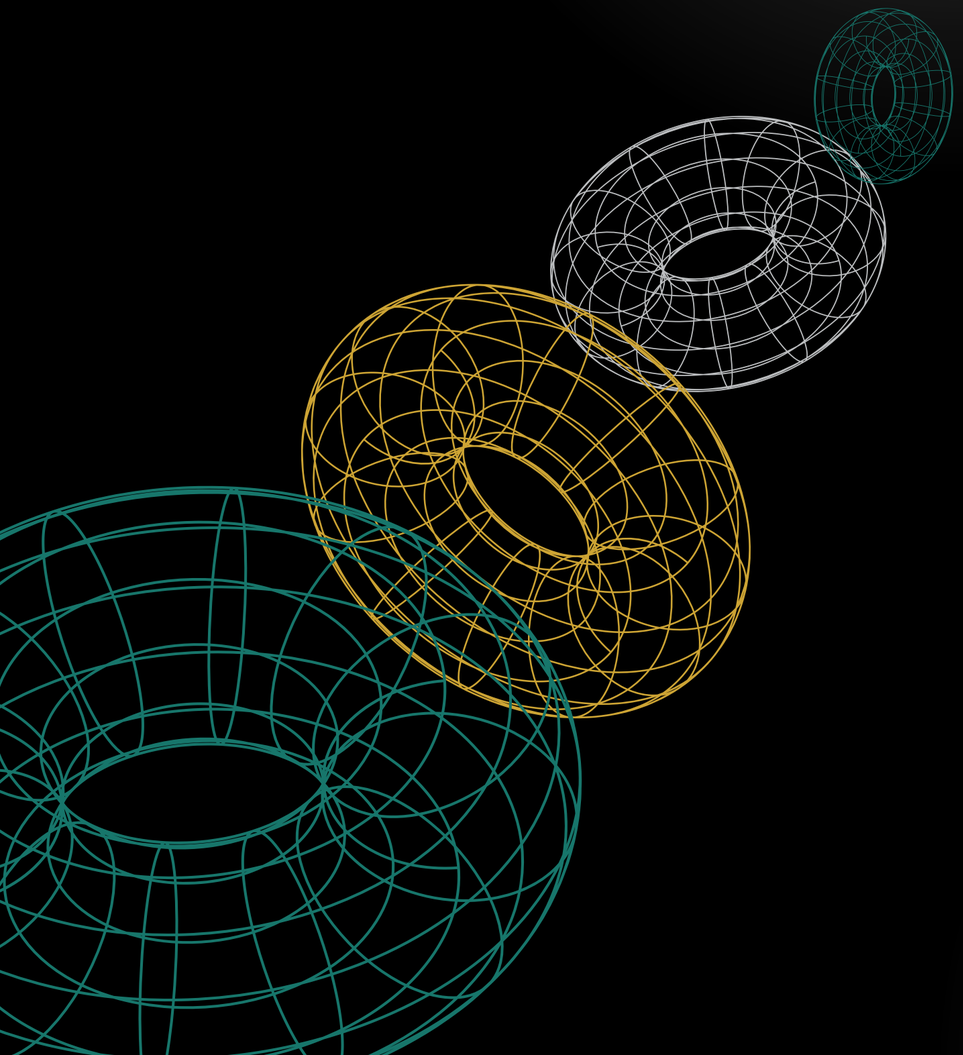
# BENEFITS OF THE PARTNERSHIP

## For Serafino

Enhances customer experience by creating a more advanced and sustainable environment.
Potential **20-30%** reduction in energy consumption in hotels.

## For Hyotech

Opens new opportunities in the market for energy and home automation solutions.
Serafino will actively promote Hyotech's products, increasing visibility and market reach.



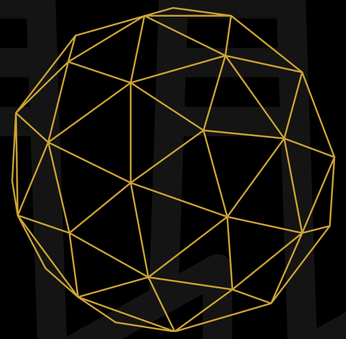
# FUTURE TECHNOLOGICAL DEVELOPMENTS

- **Development of a dedicated application:**
  - Centralized platform to manage the entire energy system of the hotels.
  - Real-time monitoring and control to optimize efficiency.

- **Artificial Intelligence (AI) integration:**
  - Future integration of AI into Hyotech’s technologies to enable autonomous management and performance optimization.
  - Potential funding from Serafino to support AI research in the field of energy consumption.

# ADDITIONAL OPPORTUNITIES

## Industrial Applications



Extension of solutions to industrial sites for optimizing energy consumption beyond hospitality.

## Research & Development

Collaborative R&D efforts to stay at the forefront of sustainable energy solutions. Exploring the use of machine learning algorithms for predictive maintenance and energy forecasting.

# THANK YOU