

SALARY WORKSHEET

How to figure out how much money to ask for.

Target Role: _____

Range on Glassdoor: _____

Range on Indeed: _____

My Target: _____

I'll Settle For: _____

Perks I Care About:

- ☐ Healthcare
- ☐ Dental
- ☐ Vision
- ☐ Training

- ☐ Books
- ☐ Memberships
- ☐ On-the-Job Development
- ☐ Paid Time Off: ____ Days

- ☐ Stock Options
- ☐ A “Fun” Workplace
- ☐ Discount Programs

Practice saying: “I’m looking to make \$XX,XXX.”