Data621 HW 4

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1. DATA EXPLORATION (25 Points)

Describe the size and the variables in the insurance training data set. Consider that too much detail will cause a manager to lose interest while too little detail will make the manager consider that you aren't doing your job. Some suggestions are given below. Please do NOT treat this as a check list of things to do to complete the assignment. You should have your own thoughts on what to tell the boss. These are just ideas.

- a. Mean / Standard Deviation / Median
- b. Bar Chart or Box Plot of the data
- c. Is the data correlated to the target variable (or to other variables?)
- d. Are any of the variables missing and need to be imputed "fixed"?

```
a. Mean / Standard Deviation / Median
```

```
require("plyr")
require("knitr")
require("psych")
# Let's Load the data

training <- read.csv(url('https://raw.githubusercontent.com/rmalarc/DATA621/m
aster/hw04/insurance_training_data.csv'),stringsAsFactors = FALSE)

evaluation <- read.csv(url('https://raw.githubusercontent.com/rmalarc/DATA621
/master/hw04/insurance-evaluation-data.csv'),stringsAsFactors = FALSE)

columns <- colnames(training)
target <- "TARGET_FLAG"
inputs <- columns[!columns %in% c(target,"INDEX")]

summary <- describe(training[,c(target,inputs)],na.rm = TRUE)[,c("n","mean","
sd","median","min","max")]
summary$completeness <- summary$n/nrow(training)</pre>
```

summary\$cv <- 100*summary\$sd/summary\$mean</pre>

kable(summary)

		****	a d	medi	mi	***	complete	
	n	mean	sd	an	n	max	ness	CV
TARGET_F LAG	816 1	0.2638157	0.4407276	0	0	1.0	1.000000	167.058 88
TARGET_A MT	816 1	1504.3246 481	4704.0269 298	0	0	10758 6.1	1.000000 0	312.700 25
KIDSDRIV	816 1	0.1710575	0.5115341	0	0	4.0	1.000000	299.042 24
AGE	815 5	44.790312 7	8.6275895	45	16	81.0	0.999264 8	19.2621 8
HOMEKID S	816 1	0.7212351	1.1163233	0	0	5.0	1.000000	154.779 38
YOJ	770 7	10.499286 4	4.0924742	11	0	23.0	0.944369 6	38.9785 9
INCOME*	816 1	NaN	NA	NA	Inf	-Inf	1.000000 0	NA
PARENT1*	816 1	NaN	NA	NA	Inf	-Inf	1.000000	NA
HOME_VA L*	816 1	NaN	NA	NA	Inf	-Inf	1.000000 0	NA
MSTATUS*	816 1	NaN	NA	NA	Inf	-Inf	1.000000 0	NA
SEX*	816 1	NaN	NA	NA	Inf	-Inf	1.000000 0	NA
EDUCATIO N*	816 1	NaN	NA	NA	Inf	-Inf	1.000000 0	NA
JOB*	816 1	NaN	NA	NA	Inf	-Inf	1.000000 0	NA
TRAVTIME	816 1	33.485724 8	15.908333 4	33	5	142.0	1.000000 0	47.5078 1
CAR_USE*	816 1	NaN	NA	NA	Inf	-Inf	1.000000 0	NA
BLUEBOO K*	816 1	NaN	NA	NA	Inf	-Inf	1.000000 0	NA
TIF	816 1	5.3513050	4.1466353	4	1	25.0	1.000000 0	77.4883 0

```
NaN
                                                                                NA
 CAR_TYPE
             816
                                      NA
                                             NA Inf
                                                          -Inf
                                                                 1.000000
               1
                                                                        0
 RED CAR*
             816
                         NaN
                                             NA
                                                  Inf
                                                          -Inf
                                                                 1.000000
                                                                                NA
                                      NA
               1
                                                                        0
             816
                                             NA
                                                  Inf
                                                                 1.000000
                                                                                NA
 OLDCLAIM
                         NaN
                                      NA
                                                          -Inf
               1
                                                                        0
             816
                   0.7985541
                                               0
                                                    0
                                                           5.0
                                                                 1.000000
 CLM_FREQ
                               1.1584527
                                                                           145.068
               1
                                                                        0
                                                                                 78
 REVOKED*
             816
                         NaN
                                      NA
                                             NA
                                                  Inf
                                                          -Inf
                                                                 1.000000
                                                                                NA
               1
                                                                        0
                   1.6955030
                                               1
                                                    0
                                                                 1.000000
 MVR PTS
             816
                               2.1471117
                                                          13.0
                                                                           126.635
               1
                                                                        0
                                                                                 68
                                                   -3
             765
                   8.3283231
                               5.7007424
                                               8
                                                          28.0
                                                                 0.937507
                                                                           68.4500
 CAR AGE
               1
                                                                        7
                                                                                  6
             816
                                                                 1.000000
                                                                                NA
URBANICI
                         NaN
                                      NA
                                             NA
                                                  Inf
                                                          -Inf
TY*
               1
                                                                        0
head(training)
     INDEX TARGET FLAG TARGET AMT KIDSDRIV AGE HOMEKIDS YOJ
##
                                                                   INCOME PARENT1
## 1
                                  0
                                               60
                                                          0
                                                              11
                                                                  $67,349
                                                                                No
                      0
                                            0
## 2
         2
                                  0
                                               43
                      0
                                            0
                                                          0
                                                              11
                                                                  $91,449
                                                                                No
## 3
         4
                      0
                                  0
                                            0
                                                35
                                                          1
                                                              10
                                                                  $16,039
                                                                                No
         5
                                                51
                                                              14
## 4
                      0
                                  0
                                            0
                                                          0
                                                                                No
## 5
         6
                       0
                                  0
                                                50
                                                              NA $114,986
                                                                                No
## 6
         7
                      1
                               2946
                                                34
                                                          1
                                                              12 $125,301
                                                                               Yes
##
     HOME VAL MSTATUS SEX
                                EDUCATION
                                                      JOB TRAVTIME
                                                                       CAR USE
            $0
                                       PhD Professional
                                                                 14
                                                                       Private
## 1
                  z No
                          M z_High School z_Blue Collar
                                                                 22 Commercial
## 2 $257,252
                  z No
  3 $124,191
                   Yes z_F z_High School
                                                Clerical
                                                                  5
                                                                       Private
                         M <High School z Blue Collar
                                                                 32
## 4 $306,251
                   Yes
                                                                       Private
## 5 $243,925
                   Yes z_F
                                       PhD
                                                   Doctor
                                                                 36
                                                                        Private
                                Bachelors z_Blue Collar
## 6
                  z_Noz_F
                                                                 46 Commercial
            $0
##
     BLUEBOOK TIF
                     CAR_TYPE RED_CAR OLDCLAIM CLM_FREQ REVOKED MVR_PTS
      $14,230
                                          $4,461
                                                         2
                                                                           3
## 1
                11
                      Minivan
                                   yes
                                                                 No
                                                                           0
## 2
      $14,940
                                                         0
                                                                 No
                 1
                      Minivan
                                   yes
                                               $0
       $4,010
                 4
                                                         2
                                                                           3
## 3
                         z SUV
                                         $38,690
                                                                 No
                                     no
## 4
      $15,440
                 7
                      Minivan
                                   yes
                                               $0
                                                         0
                                                                 No
                                                                           0
## 5
      $18,000
                         z SUV
                                     no
                                         $19,217
                                                         2
                                                                Yes
                                                                           3
                 1
## 6
      $17,430
                                               $0
                                                         0
                                                                 No
                                                                           0
                 1 Sports Car
                                     no
##
     CAR AGE
                       URBANICITY
           18 Highly Urban/ Urban
## 1
## 2
            1 Highly Urban/ Urban
## 3
          10 Highly Urban/ Urban
           6 Highly Urban/ Urban
## 4
## 5
          17 Highly Urban/ Urban
## 6
           7 Highly Urban/ Urban
```

```
summary(training)
##
        INDEX
                     TARGET FLAG
                                        TARGET AMT
                                                          KIDSDRIV
##
   Min.
         :
                1
                    Min.
                           :0.0000
                                     Min. :
                                                   0
                                                       Min.
                                                              :0.0000
    1st Qu.: 2559
                                      1st Qu.:
##
                    1st Qu.:0.0000
                                                   0
                                                       1st Qu.:0.0000
   Median : 5133
                    Median :0.0000
                                      Median :
                                                       Median :0.0000
##
   Mean : 5152
                    Mean
                           :0.2638
                                      Mean
                                               1504
                                                       Mean
                                                              :0.1711
##
    3rd Qu.: 7745
                    3rd Qu.:1.0000
                                      3rd Qu.: 1036
                                                       3rd Qu.:0.0000
          :10302
   Max.
                    Max.
                           :1.0000
                                      Max.
                                            :107586
                                                       Max.
                                                              :4.0000
##
##
##
         AGE
                       HOMEKIDS
                                           YOJ
                                                        INCOME
##
   Min.
           :16.00
                    Min.
                           :0.0000
                                     Min.
                                             : 0.0
                                                     Length:8161
    1st Qu.:39.00
                    1st Qu.:0.0000
                                      1st Qu.: 9.0
                                                     Class :character
##
                                                     Mode :character
##
   Median :45.00
                    Median :0.0000
                                      Median :11.0
##
          :44.79
   Mean
                    Mean
                           :0.7212
                                      Mean
                                           :10.5
##
    3rd Qu.:51.00
                    3rd Qu.:1.0000
                                      3rd Qu.:13.0
##
           :81.00
                           :5.0000
   Max.
                    Max.
                                      Max.
                                             :23.0
                                             :454
##
    NA's
           :6
                                      NA's
##
      PARENT1
                         HOME_VAL
                                             MSTATUS
                       Length:8161
                                           Length:8161
##
    Length:8161
##
    Class :character
                       Class :character
                                           Class :character
##
    Mode :character
                       Mode :character
                                           Mode :character
##
##
##
##
##
        SEX
                        EDUCATION
                                               JOB
                                                                 TRAVTIME
##
    Length:8161
                       Length:8161
                                           Length:8161
                                                              Min.
                                                                     : 5.00
    Class :character
                       Class :character
                                           Class :character
                                                              1st Qu.: 22.00
##
##
    Mode :character
                       Mode :character
                                           Mode :character
                                                              Median : 33.00
##
                                                              Mean : 33.49
##
                                                              3rd Qu.: 44.00
##
                                                                     :142.00
                                                              Max.
##
##
      CAR USE
                         BLUEBOOK
                                                TIF
                                                              CAR TYPE
    Length:8161
                                           Min. : 1.000
                                                            Length:8161
##
                       Length:8161
    Class :character
                       Class :character
                                           1st Qu.: 1.000
                                                            Class :character
##
##
    Mode :character
                       Mode :character
                                           Median : 4.000
                                                            Mode :character
##
                                           Mean
                                                 : 5.351
##
                                           3rd Qu.: 7.000
##
                                           Max.
                                                  :25.000
##
      RED CAR
                         OLDCLAIM
##
                                              CLM FREQ
                                                              REVOKED
##
    Length:8161
                       Length:8161
                                           Min.
                                                  :0.0000
                                                            Length:8161
##
    Class :character
                       Class :character
                                           1st Qu.:0.0000
                                                            Class :character
##
   Mode :character
                       Mode :character
                                           Median :0.0000
                                                            Mode :character
##
                                           Mean
                                                  :0.7986
##
                                           3rd Qu.:2.0000
##
                                           Max.
                                                 :5.0000
##
```

```
##
      MVR PTS
                      CAR AGE
                                    URBANICITY
                   Min. :-3.000
## Min. : 0.000
                                   Length:8161
## 1st Qu.: 0.000
                   1st Qu.: 1.000
                                   Class :character
                   Median : 8.000
## Median : 1.000
                                   Mode :character
                   Mean : 8.328
## Mean : 1.696
                   3rd Qu.:12.000
## 3rd Qu.: 3.000
## Max. :13.000
                   Max. :28.000
                   NA's :510
##
```

2. DATA PREPARATION (25 Points)

Describe how you have transformed the data by changing the original variables or creating new variables. If you did transform the data or create new variables, discuss why you did this. Here are some possible transformations.

- a. Fix missing values (maybe with a Mean or Median value)
- b. Create flags to suggest if a variable was missing
- c. Transform data by putting it into buckets
- d. Mathematical transforms such as log or square root (or use Box-Cox)
- e. Combine variables (such as ratios or adding or multiplying) to create new variables

Data Transformations

Based on the dataset description we need to:

- Convert INCOME to numeric, replace 0 for NA
- Convert PARENT1 to flag (1/0)
- Convert HOME_VAL to NON_HOMEOWNER flag
- Convert MSTATUS to Flag IS SINGLE (1/0)
- Convert SEX to Flag (IS_MALE)
- Breakout EDUCATION into ED_HS, ED_BACHELORS, ED_MASTERS, ED_PHD
- Breakout JOB into JOB_BLUE_COLLAR, JOB_CLERICAL, JOB_PROFESSIONAL, JOB_MANAGERIAL, JOB_LAWYER, JOB_STUDENT, JOB_DOCTOR, JOB_HOME_MAKER
- Convert CAR USE to flat(1/0 IS COMMERCIAL)
- Convert BLUEBOOK to numeric
- Breakout CAR_TYPE into: CAR_PANEL_TRUCK,CAR_PICKUP,CAR_SPORTS_CAR,CAR_VAN,CAR_SUV
- Convert RED_CAR to flag (1/0)
- Convert OLDCLAIM to numeric
- Convert REVOKED to flag (1/0)
- Convert URBANICITY to flag (1/0 IS_URBAN)

As a convention, all binary variables will be prefixed with "_BIN"

```
parseStringValue <- function(v, zeroToNa){</pre>
  tmpVal <- as.numeric(gsub("[\\$,]","", v))</pre>
  if (!is.na(tmpVal) && tmpVal == 0 && zeroToNa) { NA } else {tmpVal}
}
transform <- function(d){
  outputCols<- c("TARGET_FLAG", "TARGET_AMT", "AGE", "YOJ", "CAR_AGE", "KIDSDRIV
","HOMEKIDS","TRAVTIME","TIF","CLM_FREQ","MVR_PTS")
  ** Convert INCOME to numeric, replace 0 for NA
  d['INCOME'] <- parseStringValue(d['INCOME'], TRUE)</pre>
  outputCols <- c(outputCols,'INCOME')</pre>
  #* Convert PARENT1 to flag (1/0)
  d['PARENT1 BIN'] <- if (d['PARENT1']=="Yes") {1} else {0}</pre>
  outputCols <- c(outputCols, 'PARENT1_BIN')</pre>
  #* Convert HOME_VAL to NON_HOMEOWNER flag
  d['NON_HOMEOWNER_BIN'] <- if (is.na(parseStringValue(d['HOME_VAL'],TRUE)))</pre>
{1} else {0}
  outputCols <- c(outputCols, 'NON_HOMEOWNER_BIN')</pre>
  ** Convert MSTATUS to Flag IS SINGLE (1/0
  #levels(training$MSTATUS)
  d['IS SINGLE BIN'] <- if (d['MSTATUS']=="z No") {1} else {0}</pre>
  outputCols <- c(outputCols,'IS_SINGLE_BIN')</pre>
  #* Convert SEX to Flag (IS MALE)
  d['IS_MALE_BIN'] <- if (d['SEX']=="M") {1} else {0}</pre>
  outputCols <- c(outputCols, 'IS_MALE_BIN')</pre>
  #* Breakout EDUCATION into ED_HS, ED_BACHELORS, ED_MASTERS, ED_PHD
  d['ED_HS_BIN'] <- if (d['EDUCATION']=="z_High School") {1} else {0}</pre>
  d['ED_BACHELORS_BIN'] <- if (d['EDUCATION']=="Bachelors") {1} else {0}</pre>
  d['ED_MASTERS_BIN'] <- if (d['EDUCATION']=="Masters") {1} else {0}</pre>
  d['ED_PHD_BIN'] <- if (d['EDUCATION']=="PhD") {1} else {0}</pre>
  outputCols <- c(outputCols, 'ED_HS_BIN', 'ED_BACHELORS_BIN', 'ED_MASTERS_BIN',</pre>
'ED_PHD_BIN')
  #* Breakout JOB into JOB_BLUE_COLLAR, JOB_CLERICAL, JOB_PROFESSIONAL, JOB_M
ANAGERIAL, JOB_LAWYER, JOB_STUDENT, JOB_DOCTOR, JOB_HOME_MAKER
  d['JOB_BLUE_COLLAR_BIN'] <- if (d['JOB']=="z_Blue_Collar") {1} else {0}</pre>
  d['JOB_CLERICAL_BIN'] <- if (d['JOB']=="Clerical") {1} else {0}</pre>
  d['JOB PROFESSIONAL BIN'] <- if (d['JOB']=="Professional") {1} else {0}</pre>
  d['JOB_MANAGERIAL_BIN'] <- if (d['JOB']=="Manager") {1} else {0}</pre>
  d['JOB_LAWYER_BIN'] <- if (d['JOB']=="Lawyer") {1} else {0}</pre>
  d['JOB_STUDENT_BIN'] <- if (d['JOB']=="Student") {1} else {0}</pre>
  d['JOB_DOCTOR_BIN'] <- if (d['JOB']=="Doctor") {1} else {0}</pre>
```

```
d['JOB HOME MAKER BIN'] <- if (d['JOB']=="Home Maker") {1} else {0}</pre>
  outputCols <- c(outputCols,'JOB_BLUE_COLLAR_BIN', 'JOB_CLERICAL_BIN', 'JOB_</pre>
PROFESSIONAL_BIN', 'JOB_MANAGERIAL_BIN', 'JOB_LAWYER_BIN', 'JOB_STUDENT_BIN',
'JOB_DOCTOR_BIN', 'JOB_HOME_MAKER_BIN')
  #* Convert CAR USE to flat(1/0 IS COMMERCIAL)
  #levels(training$CAR_USE)
  d['IS_COMMERCIAL_BIN'] <- if (d['CAR_USE']=="Commercial") {1} else {0}</pre>
  outputCols <- c(outputCols,'IS COMMERCIAL BIN')</pre>
  #* Convert BLUEBOOK to numeric
  d['BLUEBOOK'] <- parseStringValue(d['BLUEBOOK'],FALSE)</pre>
  outputCols <- c(outputCols, 'BLUEBOOK')</pre>
  #* Breakout CAR TYPE into: CAR PANEL TRUCK, CAR PICKUP, CAR SPORTS CAR, CAR VA
N, CAR SUV
  #levels(training$CAR_TYPE)
  d['CAR_PANEL_TRUCK_BIN'] <- if (d['CAR_TYPE']=="Panel Truck") {1} else {0}</pre>
  d['CAR_PICKUP_BIN'] <- if (d['CAR_TYPE']=="Pickup") {1} else {0}</pre>
  d['CAR_SPORTS_CAR_BIN'] <- if (d['CAR_TYPE']=="Sports Car") {1} else {0}</pre>
  d['CAR_VAN_BIN'] <- if (d['CAR_TYPE']=="Van") {1} else {0}</pre>
  d['CAR SUV BIN'] <- if (d['CAR TYPE']=="z SUV") {1} else {0}</pre>
  outputCols <- c(outputCols, 'CAR_PANEL_TRUCK_BIN', 'CAR_PICKUP_BIN', 'CAR_SPOR</pre>
TS CAR BIN', 'CAR VAN BIN', 'CAR SUV BIN')
  #* Convert RED CAR to flag (1/0)
  #levels(training$RED_CAR)
  d['RED_CAR_BIN'] <- if (d['RED_CAR']=="yes") {1} else {0}</pre>
  outputCols <- c(outputCols, 'RED CAR BIN')</pre>
  #* Convert OLDCLAIM to numeric
  #levels(training$OLDCLAIM)
  d['OLDCLAIM'] <- parseStringValue(d['OLDCLAIM'], TRUE)</pre>
  outputCols <- c(outputCols, 'OLDCLAIM')</pre>
  #* Convert REVOKED to flag (1/0)
  #levels(training$REVOKED)
  d['REVOKED_BIN'] <- if (d['REVOKED']=="Yes") {1} else {0}</pre>
  outputCols <- c(outputCols, 'REVOKED_BIN')</pre>
  #* Convert URBANICITY to flag (1/0 IS_URBAN)
  #levels(training$URBANICITY)
  d['IS_URBAN_BIN'] <- if (d['URBANICITY']=="Highly Urban/ Urban") {1} else {</pre>
0}
  outputCols <- c(outputCols, 'IS_URBAN_BIN')</pre>
r <- as.numeric(d[outputCols])</pre>
```

```
names(r) <- outputCols
r
}

# form dataframe by function
training_trans<-data.frame(t(rbind(apply(training,1,transform))))
evaluation_trans<-data.frame(t(rbind(apply(evaluation,1,transform))))

columns <- colnames(training_trans)
target_bin <- c("TARGET_FLAG")
target_lm <- c("TARGET_AMT")
target <- c(target_bin,target_lm)
inputs_bin <- columns[grep("_BIN",columns)]
inputs_num <- columns[!columns %in% c(target,"INDEX",inputs_bin)]
inputs<- c(inputs_bin,inputs_num)</pre>
```

Data Imputations

Imputations

- Fill missing nummerical values with mean for: AGE, YOJ, CAR_AGE, INCOME
- Impute missing OLDCLAIM with zeros

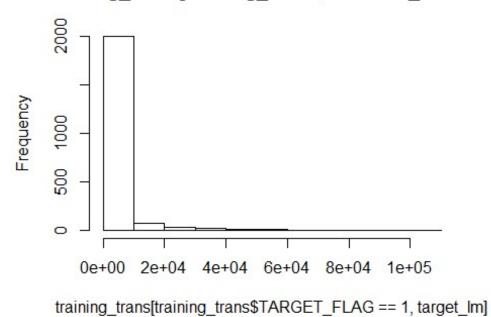
```
# impute
impute <- function (d) {
    d[is.na(d$AGE),]$AGE <- mean(d$AGE,na.rm = TRUE)
    d[is.na(d$YOJ),]$YOJ <- mean(d$YOJ,na.rm = TRUE)
    d[is.na(d$CAR_AGE),]$CAR_AGE <- mean(d$CAR_AGE,na.rm = TRUE)
    d[is.na(d$INCOME),]$INCOME <- mean(d$INCOME,na.rm = TRUE)
    d[is.na(d$OLDCLAIM),]$OLDCLAIM <- 0
    d
}
training_trans<-impute(training_trans)
evaluation_trans<-impute(evaluation_trans)</pre>
```

Transformation Analysis

```
TARGET NUM
```

```
hist(training_trans[training_trans$TARGET_FLAG==1, target_lm])
```

n of training_trans[training_trans\$TARGET_FLAG ==



The distribution of values of the response target_lm suggest that we may benefit from a log tranformation on the response.

For better linear pattern, we should get a better linear fit. A log transformation of the target seems adequate, aside from some negative values that need to be zeroed out, it is not evident that any outliers of the predictors may skew the linear fit. With that, no further transformations seem required.

Transformations Implementation

Numerical Transformations:

- Cap AGE at 70, negative values not permitted
- Cap YOI at 20, negative values not permitted
- Cap CAR_AGE at 20, negative values not permitted
- Cap KIDSDRIV at 3, negative values not permitted
- Cap HOMEKIDS at 4, negative values not permitted
- Cap TRAVTIME at 75, negative values not permitted
- Cap TIF at 17, negative values not permitted
- Cap CLM_FREQ at 4, negative values not permitted
- Cap MVR_PTS at 10, negative values not permitted
- Cap INCOME at 175000, negative values not permitted
- Cap BLUEBOOK at 40000, negative values not permitted
- Cap OLDCLAIM at 40000, negative values not permitted

```
# Cap values
d<- training_trans</pre>
capColumns <- function(d){</pre>
  outputCols<- colnames(d)</pre>
  #* Cap AGE at 70, negative values not permitted
  d[d$AGE <0, 'AGE'] <- 0</pre>
  d[d$AGE >=70, 'AGE'] <- 70
  #* Cap YOJ at 20, negative values not permitted
  d[d$YOJ <0, 'YOJ'] <- 0</pre>
  d[d$YOJ >=20, 'YOJ'] <- 20
  #* Cap CAR_AGE at 20, negative values not permitted
  d[d$CAR_AGE <0, 'CAR_AGE'] <- 0</pre>
  d[d$CAR AGE >= 20, 'CAR AGE'] <- 20
  #* Cap KIDSDRIV at 3, negative values not permitted
  d[d$KIDSDRIV <0, 'KIDSDRIV'] <- 0</pre>
  d[d$KIDSDRIV >=3, 'KIDSDRIV'] <- 3</pre>
  #* Cap HOMEKIDS at 4, negative values not permitted
  d[d$HOMEKIDS <0, 'HOMEKIDS'] <- 0</pre>
  d[d$HOMEKIDS >=4, 'HOMEKIDS'] <- 4
  #* Cap TRAVTIME at 75, negative values not permitted
  d[d$TRAVTIME <0, 'TRAVTIME'] <- 0</pre>
  d[d$TRAVTIME >=75, 'TRAVTIME'] <- 75</pre>
  #* Cap TIF at 17, negative values not permitted
  d[d$TIF <0, 'TIF'] <- 0</pre>
  d[d$TIF >=17, 'TIF'] <- 17
  #* Cap CLM FREQ at 4, negative values not permitted
  d[d$CLM_FREQ <0, 'CLM_FREQ'] <- 0</pre>
  d[d$CLM_FREQ >=4, 'CLM_FREQ'] <- 4</pre>
  #* Cap MVR PTS at 10, negative values not permitted
  d[d$MVR_PTS <0, 'MVR_PTS'] <- 0</pre>
  d[d$MVR_PTS >=10, 'MVR_PTS'] <- 10</pre>
  #* Cap INCOME at 175000, negative values not permitted
  d[d$INCOME <0, 'INCOME'] <- 0</pre>
  d[d$INCOME >=175000, 'INCOME'] <- 175000</pre>
  #* Cap BLUEBOOK at 40000, negative values not permitted
  d[d$BLUEBOOK <0, 'BLUEBOOK'] <- 0</pre>
```

```
d[d$BLUEBOOK >=40000, 'BLUEBOOK'] <- 40000

#* Cap OLDCLAIM at 40000, negative values not permitted
d[d$OLDCLAIM <0, 'OLDCLAIM'] <- 0
d[d$OLDCLAIM >=40000, 'OLDCLAIM'] <- 40000

d

}

training_trans <- capColumns(training_trans)
evaluation_trans <- capColumns(evaluation_trans)

Final summary
summary <- describe(training_trans[,c(target,inputs)])[,c("n","mean","sd","median","min","max")]</pre>
```

<pre>summary <- describe(training_trans[,c(target,inputs)])[,c("n","mean","sd","me</pre>
dian", "min", "max")]
<pre>summary\$completeness <- summary\$n/nrow(training_trans) summary\$cv <- 100*summary\$sd/summary\$mean</pre>
kable(summary)

					mi		complet	
	n	mean	sd	median	n	max	eness	CV
TARGET_FLAG	81	2.63815	4.40727	0.00000	0	1.0	1	167.0
	61	7e-01	6e-01	0				5888
TARGET_AMT	81	1.50432	4.70402	0.00000	0	1075	1	312.7
	61	5e+03	7e+03	0		86.1		0025
PARENT1_BIN	81	1.31969	3.38477	0.00000	0	1.0	1	256.4
	61	1e-01	9e-01	0				8267
NON_HOMEOW	81	3.37948	4.73040	0.00000	0	1.0	1	139.9
NER_BIN	61	8e-01	0e-01	0				7387
IS_SINGLE_BIN	81	4.00318	4.89992	0.00000	0	1.0	1	122.4
	61	6e-01	9e-01	0				0073
IS_MALE_BIN	81	4.63913	4.98726	0.00000	0	1.0	1	107.5
	61	7e-01	6e-01	0				0418
ED_HS_BIN	81	2.85504	4.51681	0.00000	0	1.0	1	158.2
	61	2e-01	9e-01	0				0499
ED_BACHELOR	81	2.74721	4.46401	0.00000	0	1.0	1	162.4
S_BIN	61	2e-01	0e-01	0				9237
ED MASTERS B	81	2.03161	4.02376	0.00000	0	1.0	1	198.0
IN	61	4e-01	3e-01	0				5747
ED_PHD_BIN	81	8.92048	2.85056	0.00000	0	1.0	1	319.5
	61	0e-02	5e-01	0.00000	v	1.0	•	5306
				_				·

JOB_BLUE_COL LAR_BIN	81 61	2.23624 6e-01	4.16698 8e-01	0.00000	0	1.0	1	186.3 3857
JOB_CLERICAL_ BIN	81 61	1.55740 7e-01	3.62631 6e-01	0.00000	0	1.0	1	232.8 4314
JOB_PROFESSI ONAL_BIN	81 61	1.36870 5e-01	3.43731 6e-01	0.00000	0	1.0	1	251.1 3642
JOB_MANAGER IAL_BIN	81 61	1.21063 6e-01	3.26221 2e-01	0.00000	0	1.0	1	269.4 6264
JOB_LAWYER_B IN	81 61	1.02315 9e-01	3.03081 8e-01	0.00000	0	1.0	1	296.2 2167
JOB_STUDENT_ BIN	81 61	8.72442 0e-02	2.82209 9e-01	0.00000	0	1.0	1	323.4 7119
JOB_DOCTOR_B IN	81 61	3.01434 0e-02	1.70992 2e-01	0.00000	0	1.0	1	567.2 6308
JOB_HOME_MA KER_BIN	81 61	7.85443 0e-02	2.69042 7e-01	0.00000	0	1.0	1	342.5 3623
IS_COMMERCIA L_BIN	81 61	3.71155 5e-01	4.83143 6e-01	0.00000	0	1.0	1	130.1 7282
CAR_PANEL_TR UCK_BIN	81 61	8.28330 0e-02	2.75646 5e-01	0.00000	0	1.0	1	332.7 7383
CAR_PICKUP_BI N	81 61	1.70199 7e-01	3.75831 2e-01	0.00000	0	1.0	1	220.8 1774
CAR_SPORTS_C AR_BIN	81 61	1.11138 3e-01	3.14322 6e-01	0.00000	0	1.0	1	282.8 2106
CAR_VAN_BIN	81 61	9.19005 0e-02	2.88903 1e-01	0.00000	0	1.0	1	314.3 6514
CAR_SUV_BIN	81 61	2.81093 0e-01	4.49560 3e-01	0.00000	0	1.0	1	159.9 3295
RED_CAR_BIN	81 61	2.91385 9e-01	4.54428 7e-01	0.00000	0	1.0	1	155.9 5427
REVOKED_BIN	81 61	1.22534 0e-01	3.27921 6e-01	0.00000	0	1.0	1	267.6 1685
IS_URBAN_BIN	81 61	7.95490 7e-01	4.03367 3e-01	1.00000 0	0	1.0	1	50.70 672
AGE	81 61	4.47851 7e+01	8.60725 0e+00	45.0000 00	16	70.0	1	19.21 898
YOJ	81 61	1.04985 5e+01	3.97496 3e+00	11.0000 00	0	20.0	1	37.86 202
CAR_AGE	81 61	8.29732 2e+00	5.44304 9e+00	8.32832 3	0	20.0	1	65.60 007

KIDSDRIV	81 61	1.70567 3e-01	5.08333 8e-01	0.00000	0	3.0	1	298.0 2528
HOMEKIDS	81 61	7.19519 7e-01	1.11049 9e+00	0.00000	0	4.0	1	154.3 3896
TRAVTIME	81 61	3.33868 4e+01	1.55700 3e+01	33.0000 00	5	75.0	1	46.63 522
TIF	81 61	5.33427 3e+00	4.09088 1e+00	4.00000 0	1	17.0	1	76.69 051
CLM_FREQ	81 61	7.96348 5e-01	1.15138 1e+00	0.00000	0	4.0	1	144.5 8254
MVR_PTS	81 61	1.69342 0e+00	2.13820 7e+00	1.00000 0	0	10.0	1	126.2 6560
INCOME	81 61	6.62713 2e+04	3.93449 8e+04	66367.0 00000	5	1750 00.0	1	59.36 954
BLUEBOOK	81 61	1.56694 5e+04	8.27260 2e+03	14440.0 00000	15 00	4000 0.0	1	52.79 447
OLDCLAIM	81 61	3.95780 0e+03	8.40873 6e+03	0.00000	0	4000 0.0	1	212.4 5985
#head(training	trans)						

#neaa(training_trans)
#summary(training_trans)

distribution of the values for each of the variables

Here's the distribution of the values for each of the variables we get a view of the normalized values:

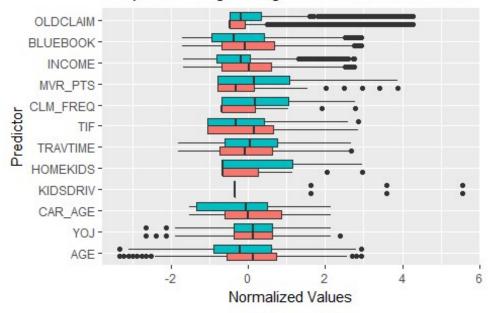
Binary target variable

```
head(data.frame(scale(training trans[,inputs num])))
##
           AGE
                        YOJ
                              CAR AGE KIDSDRIV
                                                 HOMEKIDS
                                                            TRAVTIME
## 1 1.7676765 0.1261518097 1.7825814 -0.335542 -0.6479245 -1.24513858
## 2 -0.2074026 0.1261518097 -1.3406681 -0.335542 -0.6479245 -0.73133083
## 3 -1.1368516 -0.1254228265 0.3128170 -0.335542 0.2525714 -1.82317230
     ## 4
     0.6058652  0.0001849587  1.5988609  -0.335542  -0.6479245
                                                          0.16783274
## 6 -1.2530327
               0.3777264459 -0.2383447 -0.335542 0.2525714
                                                          0.81009244
##
           TIF
                CLM FREQ
                           MVR PTS
                                        INCOME
                                                 BLUEBOOK
                                                            OLDCLAIM
     1.3849651 1.0453982 0.6110635 0.02739048 -0.17400176
## 1
                                                          0.05984256
## 2 -1.0594962 -0.6916465 -0.7919813 0.63992102 -0.08817629 -0.47067716
## 3 -0.3261578
               1.0453982   0.6110635   -1.27671500   -1.40940506   4.13049027
## 4 0.4071806 -0.6916465 -0.7919813 0.02510137 -0.02773582 -0.47067716
## 5 -1.0594962 1.0453982 0.6110635 1.23814224
                                               0.28171941 1.81468429
## 6 -1.0594962 -0.6916465 -0.7919813 1.50031039 0.21281727 -0.47067716
```

Boxplot of Target Flag vs Numerical Predictors and Target Flag vs Binary Predictors

```
require("reshape2")
require("ggplot2")
detach(package:plyr)
require("dplyr")
# Let's melt the DF so that we can plot it more easily
training_normalized <- cbind(data.frame(scale(training_trans[,inputs_num])),t</pre>
raining_trans[,c(inputs_bin,target)])
training normalized$TARGET FLAG <- training normalized$TARGET FLAG==1
ggplot(melt(training normalized, measure.vars = inputs num),
       aes(x=variable,y=value)
       )+
    geom boxplot(aes(fill = factor(TARGET FLAG)))+
  guides(fill=guide legend(title="Was Car in a crash")) +
   theme(legend.position="bottom")+
    coord flip()+
  labs(title="Boxplot of Target Flag ~ Numerical Predictors", y="Normalized V
alues", x="Predictor")
```

Boxplot of Target Flag ~ Numerical Predictors

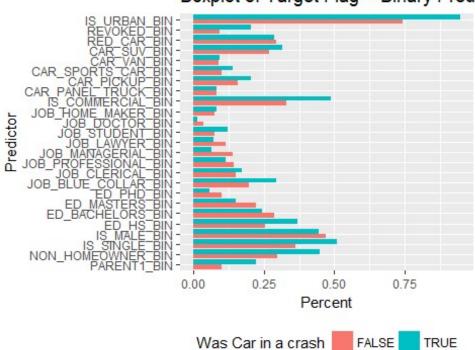


Was Car in a crash = FALSE = TRUE

```
bin_summary <- melt(training_normalized[,c(inputs_bin,target_bin)], measure.v
ars = inputs_bin) %>%
   group_by(TARGET_FLAG,variable) %>%
   summarise(pct = sum(value)/length(value))
```

```
ggplot(bin_summary, aes(variable, pct)) +
  geom_bar(aes(fill = TARGET_FLAG), position = "dodge", stat="identity")+
  guides(fill=guide_legend(title="Was Car in a crash")) +
    theme(legend.position="bottom")+
    coord_flip()+
  labs(title="Boxplot of Target Flag ~ Binary Predictors", y="Percent", x="Predictor")
```

Boxplot of Target Flag ~ Binary Prediction



Correlations

```
summary_positive <- describe(training_normalized[training_normalized$TARGET_F
LAG==1,c(target_bin,inputs)])[,c("mean","n")]
summary_negative <- describe(training_normalized[training_normalized$TARGET_F
LAG==0,c(target_bin,inputs)])[,c("mean","n")]
summary_by_target <- merge(summary_positive,summary_negative,by="row.names")
colnames(summary_by_target) <- c("Variable","In car crash - Avg","In car crash
h - n","NOT In car crash - Avg", "NOT In car crash - n")
summary_by_target$delta <- abs(summary_by_target[,"In car crash - Avg"]-summa
ry_by_target[,"NOT In car crash - Avg"])</pre>
kable(summary_by_target[order(-summary_by_target$delta),])
```

				NOT In	
		In car		car	
	In car crash	crash	NOT In car	crash -	
Variable	- Avg	- n	crash - Avg	n	delta

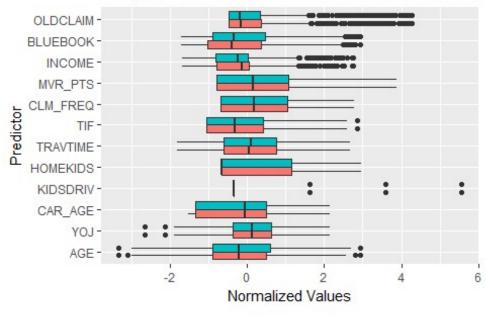
29	MVR_PTS	0.3653840	2153	-0.1309374	6008	0.4963214
9	CLM_FREQ	0.3624404	2153	-0.1298825	6008	0.4923229
31	OLDCLAIM	0.2374517	2153	-0.0850921	6008	0.3225438
15	INCOME	-0.1943105	2153	0.0696322	6008	0.2639427
14	HOMEKIDS	0.1931797	2153	-0.0692270	6008	0.2624067
2	BLUEBOOK	-0.1762139	2153	0.0631472	6008	0.2393611
28	KIDSDRIV	0.1733929	2153	-0.0621363	6008	0.2355291
1	AGE	-0.1727074	2153	0.0618906	6008	0.2345980
3	CAR_AGE	-0.1617485	2153	0.0579635	6008	0.2197120
19	IS_URBAN_BIN	0.9465862	2153	0.7413449	6008	0.2052413
36	TIF	-0.1372315	2153	0.0491777	6008	0.1864092
16	IS_COMMERCIAL_BIN	0.4862982	2153	0.3298935	6008	0.1564047
38	YOJ	-0.1142741	2153	0.0409507	6008	0.1552248
30	NON_HOMEOWNER_BIN	0.4491407	2153	0.2981025	6008	0.1510382
18	IS_SINGLE_BIN	0.5109150	2153	0.3606858	6008	0.1502292
32	PARENT1_BIN	0.2210869	2153	0.1000333	6008	0.1210536
37	TRAVTIME	0.0865733	2153	-0.0310240	6008	0.1175973
34	REVOKED_BIN	0.2057594	2153	0.0927097	6008	0.1130497
11	ED_HS_BIN	0.3683233	2153	0.2558256	6008	0.1124977
20	JOB_BLUE_COLLAR_BIN	0.2944728	2153	0.1982357	6008	0.0962371
25	JOB_MANAGERIAL_BIN	0.0636321	2153	0.1416445	6008	0.0780123
12	ED_MASTERS_BIN	0.1518811	2153	0.2215379	6008	0.0696569
27	JOB_STUDENT_BIN	0.1235485	2153	0.0742344	6008	0.0493142
5	CAR_PICKUP_BIN	0.2057594	2153	0.1574567	6008	0.0483027
7	CAR_SUV_BIN	0.3149094	2153	0.2689747	6008	0.0459347
10	ED_BACHELORS_BIN	0.2429169	2153	0.2861185	6008	0.0432016
24	JOB_LAWYER_BIN	0.0710636	2153	0.1135153	6008	0.0424517
13	ED_PHD_BIN	0.0580585	2153	0.1003662	6008	0.0423077
6	CAR_SPORTS_CAR_BIN	0.1411983	2153	0.1003662	6008	0.0408321
26	JOB_PROFESSIONAL_BIN	0.1147236	2153	0.1448069	6008	0.0300833
17	IS_MALE_BIN	0.4463539	2153	0.4702064	6008	0.0238525
22	JOB_DOCTOR_BIN	0.0134696	2153	0.0361185	6008	0.0226489
21	JOB_CLERICAL_BIN	0.1723177	2153	0.1498003	6008	0.0225174
33	RED_CAR_BIN	0.2861124	2153	0.2932756	6008	0.0071632
23	JOB_HOME_MAKER_BIN	0.0836043	2153	0.0767310	6008	0.0068732
8	CAR_VAN_BIN	0.0933581	2153	0.0913782	6008	0.0019799

4	CAR_PANEL_TRUCK_BIN	0.0826753	2153	0.0828895	6008	0.0002141
35	TARGET FLAG	NaN	2153	NaN	6008	NaN

Numerical target variable - Cost of Car Crash

For our descriptive stats & intuitive understanding, let's discretize the car crash into Above / Below median cost

Boxplot of Cost of Car Crash Above Median ~ N

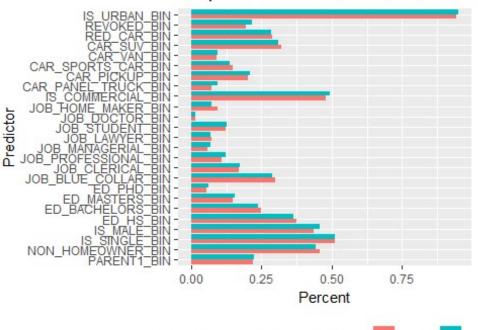


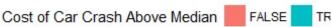
Cost of Car Crash Above Median = FALSE = TRUE

```
bin_summary <- melt(training_normalized[,c(inputs_bin,target_bin)], measure.v
ars = inputs_bin) %>%
  group_by(TARGET_FLAG,variable) %>%
  summarise(pct = sum(value)/length(value))

ggplot(bin_summary, aes(variable, pct)) +
  geom_bar(aes(fill = TARGET_FLAG), position = "dodge", stat="identity")+
  guides(fill=guide_legend(title="Cost of Car Crash Above Median")) +
    theme(legend.position="bottom")+
    coord_flip()+
  labs(title="Boxplot of Cost of Car Crash Above Median ~ Binary Predictors",
y="Percent", x="Predictor")
```

Boxplot of Cost of Car Crash Above N





correlations

```
summary_positive <- describe(training_normalized[training_normalized$TARGET_F
LAG==1,c(target_bin,inputs)])[,c("mean","n")]

## Warning in FUN(newX[, i], ...): no non-missing arguments to min; returning
## Inf

## Warning in FUN(newX[, i], ...): no non-missing arguments to max; returning
## -Inf

summary_negative <- describe(training_normalized[training_normalized$TARGET_F
LAG==0,c(target_bin,inputs)])[,c("mean","n")]</pre>
```

```
## Warning in FUN(newX[, i], ...): no non-missing arguments to min; returning
## Inf

## Warning in FUN(newX[, i], ...): no non-missing arguments to max; returning
## -Inf

summary_by_target <- merge(summary_positive,summary_negative,by="row.names")
colnames(summary_by_target) <- c("Variable","Above Median Cost of Crash - Avg
","Above Median Cost of Crash - n","Below Median Cost of Crash - Avg", "Below
Median Cost of Crash - n")
summary_by_target$delta <- abs(summary_by_target[,"Above Median Cost of Crash
- Avg"]-summary_by_target[,"Below Median Cost of Crash - Avg"])</pre>
```

kable(summary_by_target[order(-summary_by_target\$delta),])

		Above	Above	Below	Below	
		Median	Median	Median	Median	
		Cost of	Cost of	Cost of	Cost of	
		Crash -	Crash -	Crash -	Crash -	
	Variable	Avg	n	Avg	n	delta
2	BLUEBOOK	-	1076	-	1077	0.0963479
		0.1280176		0.2243655		
9	CLM_FREQ	0.3165175	1076	0.4083206	1077	0.0918031
38	YOJ	-	1076	-	1077	0.0758448
		0.0763340		0.1521789		
29	MVR_PTS	0.3946086	1076	0.3361865	1077	0.0584221
14	HOMEKIDS	0.2182588	1076	0.1681238	1077	0.0501350
1	AGE	-	1076	-	1077	0.0484052
		0.1484935		0.1968988		
36	TIF	-	1076	-	1077	0.0233371
		0.1255575		0.1488946		
4	CAR_PANEL_TRUCK_BIN	0.0929368	1076	0.0724234	1077	0.0205134
23	JOB_HOME_MAKER_BIN	0.0734201	1076	0.0937790	1077	0.0203589
17	IS_MALE_BIN	0.4563197	1076	0.4363974	1077	0.0199223
34	REVOKED_BIN	0.2156134	1076	0.1959146	1077	0.0196988
3	CAR_AGE	-	1076	-	1077	0.0189796
		0.1712427		0.1522632		
16	IS_COMMERCIAL_BIN	0.4944238	1076	0.4781801	1077	0.0162437
26	JOB_PROFESSIONAL_BIN	0.1217472	1076	0.1077066	1077	0.0140406
15	INCOME	-	1076	-	1077	0.0135394
		0.2010833		0.1875439		
30	NON_HOMEOWNER_BIN	0.4423792	1076	0.4558960	1077	0.0135168

10	ED_BACHELORS_BIN	0.2369888	1076	0.2488394	1077	0.0118505
11	ED_HS_BIN	0.3624535	1076	0.3741876	1077	0.0117340
6	CAR_SPORTS_CAR_BIN	0.1356877	1076	0.1467038	1077	0.0110161
20	JOB_BLUE_COLLAR_BIN	0.2899628	1076	0.2989786	1077	0.0090158
7	CAR_SUV_BIN	0.3104089	1076	0.3194058	1077	0.0089968
12	ED_MASTERS_BIN	0.1561338	1076	0.1476323	1077	0.0085015
25	JOB_MANAGERIAL_BIN	0.0678439	1076	0.0594243	1077	0.0084195
13	ED_PHD_BIN	0.0622677	1076	0.0538533	1077	0.0084144
19	IS_URBAN_BIN	0.9507435	1076	0.9424327	1077	0.0083108
37	TRAVTIME	0.0900572	1076	0.0830926	1077	0.0069646
5	CAR_PICKUP_BIN	0.2091078	1076	0.2024141	1077	0.0066937
31	OLDCLAIM	0.2347958	1076	0.2401051	1077	0.0053093
28	KIDSDRIV	0.1708870	1076	0.1758964	1077	0.0050095
21	JOB_CLERICAL_BIN	0.1747212	1076	0.1699164	1077	0.0048048
32	PARENT1_BIN	0.2230483	1076	0.2191272	1077	0.0039211
27	JOB_STUDENT_BIN	0.1254647	1076	0.1216342	1077	0.0038305
8	CAR_VAN_BIN	0.0947955	1076	0.0919220	1077	0.0028735
24	JOB_LAWYER_BIN	0.0697026	1076	0.0724234	1077	0.0027208
33	RED_CAR_BIN	0.2853160	1076	0.2869081	1077	0.0015921
18	IS_SINGLE_BIN	0.5102230	1076	0.5116063	1077	0.0013833
22	JOB_DOCTOR_BIN	0.0139405	1076	0.0129991	1077	0.0009414
35	TARGET_FLAG	NaN	1076	NaN	1077	NaN

TRAINIG DATASETS

NEED TO:

- split datasets
- run models

```
library(caTools)

train_rows <- sample.split(training_trans$TARGET_FLAG, SplitRatio=0.7)
training_trans_model_bin <- training_trans[train_rows,]
training_trans_eval_bin <- training_trans[-train_rows,]</pre>
```

3. BUILD MODELS (25 Points)

Using the training data set, build at least two different multiple linear regression models and three different binary logistic regression models, using different variables (or the same variables with different transformations). You may select the variables manually, use an

approach such as Forward or Stepwise, use a different approach such as trees, or use a combination of techniques. Describe the techniques you used. If you manually selected a variable for inclusion into the model or exclusion into the model, indicate why this was done.

Be sure to explain how you can make inferences from the model, as well as discuss other relevant model output. Discuss the coefficients in the models, do they make sense? Are you keeping the model even though it is counter intuitive? Why? The boss needs to know.

MODEL 1.

MLR Full model, all variables, flag + amt

The flag one looks okay here, the amt one doesn't seem to work so well.

```
training target amt <- training trans[training trans$TARGET FLAG==1,]
target_amt_model_all <- glm(TARGET_AMT~.,data=training_target_amt[,c(inputs,t)]</pre>
arget lm)])
predict1 <- round(predict(target amt model all, training trans eval bin, type</pre>
= 'response'), 4)
summary(target_amt_model_all)
##
## Call:
## glm(formula = TARGET_AMT ~ ., data = training_target_amt[, c(inputs,
       target_lm)])
##
##
## Deviance Residuals:
##
      Min
               10 Median
                               3Q
                                      Max
   -9358
##
            -3202
                    -1509
                              480
                                    99501
##
## Coefficients:
                          Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                         1.678e+03 2.005e+03
                                                0.837
                                                         0.4026
## PARENT1 BIN
                         2.820e+02 5.885e+02
                                                0.479
                                                         0.6318
                        -5.013e+02 4.423e+02 -1.133
## NON HOMEOWNER BIN
                                                         0.2572
                                                        0.1038
## IS SINGLE BIN
                         8.154e+02 5.011e+02
                                                1.627
## IS_MALE_BIN
                         1.422e+03 6.550e+02
                                                2.171
                                                         0.0301 *
## ED HS BIN
                        -4.171e+02 5.139e+02 -0.812
                                                         0.4171
## ED BACHELORS BIN
                         2.283e+02 6.429e+02
                                                0.355
                                                         0.7225
## ED MASTERS BIN
                         1.170e+03 1.085e+03
                                                1.078
                                                         0.2811
## ED PHD BIN
                         2.335e+03 1.300e+03
                                                1.796
                                                         0.0727 .
## JOB_BLUE_COLLAR_BIN
                         5.893e+02 1.144e+03
                                                0.515
                                                         0.6064
                                                0.328
## JOB_CLERICAL_BIN
                         3.944e+02 1.201e+03
                                                         0.7427
## JOB PROFESSIONAL BIN
                         1.118e+03 1.127e+03
                                                0.992
                                                         0.3213
                        -7.462e+02 1.065e+03 -0.700
## JOB MANAGERIAL BIN
                                                         0.4837
## JOB LAWYER BIN
                                                0.323
                         3.325e+02 1.028e+03
                                                         0.7464
## JOB STUDENT BIN
                         4.467e+02 1.276e+03
                                                0.350
                                                         0.7264
## JOB_DOCTOR_BIN
                        -2.142e+03 1.765e+03
                                               -1.213
                                                         0.2251
## JOB_HOME_MAKER_BIN
                         1.733e+02 1.231e+03
                                                0.141
                                                         0.8880
```

```
4.244e+02 5.220e+02
                                               0.813
## IS COMMERCIAL BIN
                                                       0.4163
## CAR PANEL TRUCK BIN -6.872e+02 9.559e+02 -0.719
                                                       0.4722
## CAR_PICKUP_BIN
                       -5.801e+01 5.970e+02 -0.097
                                                       0.9226
## CAR SPORTS CAR BIN
                        1.092e+03 7.498e+02
                                               1.457
                                                       0.1453
## CAR_VAN_BIN
                        1.796e+01 7.715e+02
                                               0.023
                                                       0.9814
## CAR_SUV_BIN
                        9.234e+02 6.662e+02
                                               1.386
                                                       0.1658
## RED CAR BIN
                       -1.832e+02 4.965e+02 -0.369
                                                       0.7121
## REVOKED BIN
                       -1.120e+03 5.205e+02 -2.151
                                                       0.0316 *
## IS URBAN BIN
                        8.840e+01 7.557e+02
                                               0.117
                                                       0.9069
                        2.137e+01 2.132e+01
                                                       0.3161
## AGE
                                               1.003
## YOJ
                       -5.061e-02 5.097e+01 -0.001
                                                       0.9992
## CAR AGE
                       -9.720e+01 4.428e+01 -2.195
                                                       0.0283 *
## KIDSDRIV
                       -1.843e+02 3.181e+02 -0.579
                                                       0.5624
## HOMEKIDS
                        2.322e+02 2.095e+02
                                               1.108
                                                       0.2680
## TRAVTIME
                        1.142e-01 1.115e+01
                                               0.010
                                                       0.9918
## TIF
                       -1.550e+01 4.281e+01 -0.362
                                                       0.7173
## CLM FREQ
                       -1.192e+02 1.608e+02 -0.741
                                                       0.4587
## MVR PTS
                       1.194e+02 6.930e+01
                                               1.723
                                                       0.0850 .
## INCOME
                       -5.203e-03 6.745e-03 -0.771
                                                       0.4405
## BLUEBOOK
                       1.296e-01 3.090e-02
                                               4.195 2.84e-05 ***
                        2.640e-02 2.392e-02
## OLDCLAIM
                                               1.103
                                                       0.2700
## ---
## Signif. codes:
                  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for gaussian family taken to be 59123876)
##
##
       Null deviance: 1.2903e+11 on 2152 degrees of freedom
## Residual deviance: 1.2505e+11 on 2115
                                          degrees of freedom
## AIC: 44678
##
## Number of Fisher Scoring iterations: 2
model1_amt <- target_amt_model_all</pre>
```

MODEL 2.

MLR Full model with log transformation on amt, all variables, amt only

```
Min
                 10
                       Median
                                    30
                                             Max
## -4.6590
            -0.4065
                       0.0362
                                0.4114
                                          3.2775
##
## Coefficients:
##
                           Estimate Std. Error t value Pr(>|t|)
                                     2.108e-01
                                                 37.402 < 2e-16 ***
## (Intercept)
                          7.885e+00
## PARENT1 BIN
                          2.580e-02
                                     6.187e-02
                                                  0.417 0.676662
## NON HOMEOWNER BIN
                         -2.968e-02
                                     4.650e-02
                                                 -0.638 0.523386
## IS_SINGLE_BIN
                          9.331e-02
                                     5.268e-02
                                                  1.771 0.076690 .
## IS MALE BIN
                          9.370e-02
                                     6.886e-02
                                                  1.361 0.173723
## ED_HS_BIN
                          7.738e-03
                                     5.403e-02
                                                  0.143 0.886132
## ED BACHELORS BIN
                         -2.683e-02
                                     6.759e-02
                                                 -0.397 0.691487
                          1.560e-01
                                                  1.368 0.171603
## ED MASTERS BIN
                                     1.141e-01
## ED_PHD_BIN
                          2.553e-01
                                     1.367e-01
                                                  1.868 0.061936 .
## JOB_BLUE_COLLAR_BIN
                          6.405e-02
                                     1.203e-01
                                                  0.533 0.594336
## JOB CLERICAL BIN
                          5.322e-02
                                     1.263e-01
                                                  0.422 0.673421
## JOB_PROFESSIONAL_BIN
                          1.089e-01
                                     1.185e-01
                                                  0.919 0.358127
## JOB MANAGERIAL BIN
                          2.147e-02
                                     1.120e-01
                                                  0.192 0.847998
  JOB LAWYER BIN
                         -1.084e-02
                                     1.081e-01
                                                 -0.100 0.920110
## JOB STUDENT BIN
                          4.543e-02
                                     1.342e-01
                                                  0.339 0.734959
## JOB DOCTOR BIN
                         -2.927e-02
                                     1.855e-01
                                                 -0.158 0.874673
                         -3.033e-02
                                     1.294e-01
                                                 -0.234 0.814712
## JOB_HOME_MAKER_BIN
## IS_COMMERCIAL_BIN
                          1.415e-02
                                     5.488e-02
                                                  0.258 0.796551
## CAR_PANEL_TRUCK_BIN
                         -2.814e-03
                                     1.005e-01
                                                 -0.028 0.977664
## CAR PICKUP BIN
                          2.678e-02
                                     6.277e-02
                                                  0.427 0.669627
## CAR SPORTS CAR BIN
                          5.738e-02
                                     7.882e-02
                                                  0.728 0.466746
## CAR VAN BIN
                         -1.563e-02
                                     8.110e-02
                                                 -0.193 0.847171
## CAR_SUV_BIN
                          9.287e-02
                                     7.003e-02
                                                  1.326 0.184978
## RED_CAR_BIN
                          2.248e-02
                                     5.220e-02
                                                  0.431 0.666720
## REVOKED BIN
                         -9.881e-02
                                     5.472e-02
                                                 -1.806 0.071098
## IS URBAN BIN
                          5.631e-02
                                     7.945e-02
                                                  0.709 0.478602
## AGE
                          2.270e-03
                                     2.241e-03
                                                  1.013 0.311169
## YOJ
                         -4.977e-03
                                     5.358e-03
                                                 -0.929 0.353098
## CAR AGE
                         -2.420e-03
                                     4.655e-03
                                                 -0.520 0.603255
## KIDSDRIV
                         -3.476e-02
                                     3.344e-02
                                                 -1.039 0.298764
                                     2.203e-02
## HOMEKIDS
                          2.626e-02
                                                  1.192 0.233437
## TRAVTIME
                         -3.735e-04
                                     1.172e-03
                                                 -0.319 0.750069
## TIF
                         -2.080e-03
                                     4.501e-03
                                                 -0.462 0.644061
## CLM_FREQ
                         -3.830e-02
                                     1.691e-02
                                                 -2.265 0.023610 *
## MVR_PTS
                          1.547e-02
                                     7.285e-03
                                                  2.124 0.033815 *
## INCOME
                         -1.353e-06
                                     7.091e-07
                                                 -1.908 0.056496 .
## BLUEBOOK
                          1.256e-05
                                     3.248e-06
                                                  3.865 0.000114 ***
## OLDCLAIM
                          4.957e-06
                                     2.515e-06
                                                  1.971 0.048871 *
##
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
##
## (Dispersion parameter for gaussian family taken to be 0.6534742)
##
##
       Null deviance: 1420.9
                               on 2152
                                         degrees of freedom
## Residual deviance: 1382.1 on 2115
                                        degrees of freedom
```

```
## AIC: 5233.6
##
## Number of Fisher Scoring iterations: 2
model2_amt <- target_amt_model_all</pre>
```

Model 3.

Manually remove variables from model 1 that weren't significant for flag. And try a version for amt that only has a few variables.

```
inputs_manual_amt <- inputs[c(4,24,28,36)]
training_target_amt <- training_trans[training_trans$TARGET_FLAG==1,]</pre>
target amt model all <- glm(TARGET_AMT~.,data=training target amt[,c(inputs m
anual amt,target lm)])
predict3 <- round(predict(target_amt_model_all, training_trans_eval_bin, type</pre>
= 'response'), 4)
summary(target_amt_model_all)
##
## Call:
## glm(formula = TARGET_AMT ~ ., data = training_target_amt[, c(inputs manual
##
      target_lm)])
##
## Deviance Residuals:
##
     Min
               10 Median
                               3Q
                                      Max
   -7862
##
            -3157
                    -1586
                              406
                                  100731
##
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
## (Intercept) 4273.32491 411.40245 10.387 < 2e-16 ***
## IS_MALE_BIN 620.02474 334.50432
                                      1.854
                                               0.0639 .
## REVOKED BIN -682.52623 409.37892 -1.667
                                               0.0956 .
## CAR AGE
                -48.79218 31.70237 -1.539
                                               0.1239
## BLUEBOOK
                 0.11641
                             0.02079 5.601 2.41e-08 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for gaussian family taken to be 58959010)
##
       Null deviance: 1.2903e+11 on 2152
##
                                           degrees of freedom
## Residual deviance: 1.2664e+11 on 2148 degrees of freedom
## AIC: 44639
##
## Number of Fisher Scoring iterations: 2
model3_amt = target_amt_model_all
```

Model 4.

Binary Logistic Regression Baseline with all variables.

```
training_target_flag <- training_trans_model_bin</pre>
target flag_model_all <- glm(TARGET_FLAG~.,data=training_target_flag[,c(input</pre>
s,target_bin)],family = binomial(link = "logit"))
predict4 <- round(predict(target_flag_model_all, training_trans_eval_bin, typ</pre>
e = 'response'), 4)
summary(target_flag_model_all)
##
## Call:
## glm(formula = TARGET FLAG ~ ., family = binomial(link = "logit"),
       data = training_target_flag[, c(inputs, target_bin)])
##
##
## Deviance Residuals:
##
       Min
                 10
                      Median
                                   3Q
                                           Max
## -2.4028
           -0.7232
                     -0.4090
                               0.6381
                                        3.0812
##
## Coefficients:
##
                          Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                        -4.514e+00 4.088e-01 -11.042 < 2e-16 ***
## PARENT1_BIN
                         3.931e-01 1.322e-01
                                                2.974 0.002940 **
                         1.486e-01 9.130e-02
## NON HOMEOWNER BIN
                                                1.628 0.103556
## IS SINGLE BIN
                         5.007e-01 9.859e-02
                                                5.079 3.79e-07 ***
## IS MALE BIN
                         1.599e-01
                                    1.320e-01
                                                1.211 0.225749
                         8.110e-02 1.127e-01
## ED HS BIN
                                                0.720 0.471687
## ED_BACHELORS_BIN
                        -3.976e-01 1.368e-01 -2.907 0.003653 **
## ED MASTERS BIN
                        -4.090e-01 2.143e-01 -1.909 0.056319 .
## ED PHD BIN
                        -2.769e-01 2.563e-01 -1.080 0.279965
## JOB BLUE COLLAR BIN
                         4.228e-01 2.231e-01
                                                1.895 0.058135
## JOB_CLERICAL_BIN
                         4.906e-01 2.355e-01
                                                2.084 0.037181 *
## JOB PROFESSIONAL BIN
                         2.389e-01 2.147e-01
                                                1.113 0.265786
## JOB MANAGERIAL BIN
                        -4.588e-01 2.081e-01 -2.205 0.027462 *
## JOB LAWYER BIN
                         3.250e-01
                                    2.006e-01
                                                1.620 0.105163
## JOB STUDENT BIN
                         3.954e-01 2.558e-01
                                                1.545 0.122241
## JOB DOCTOR BIN
                        -4.221e-01 3.198e-01 -1.320 0.186856
                         5.916e-01 2.475e-01
                                                2.390 0.016838 *
## JOB_HOME_MAKER_BIN
## IS_COMMERCIAL_BIN
                         6.896e-01 1.088e-01
                                                6.340 2.30e-10 ***
## CAR_PANEL_TRUCK_BIN
                         5.050e-01 1.927e-01
                                                2.620 0.008788 **
## CAR PICKUP BIN
                         6.027e-01 1.178e-01
                                                5.117 3.10e-07 ***
                                                6.489 8.63e-11 ***
## CAR SPORTS CAR BIN
                         9.947e-01
                                    1.533e-01
                         5.877e-01 1.503e-01
                                                3.912 9.17e-05 ***
## CAR VAN BIN
## CAR_SUV_BIN
                                                5.370 7.87e-08 ***
                         7.034e-01 1.310e-01
## RED CAR BIN
                         1.638e-02 1.020e-01
                                                0.161 0.872377
## REVOKED_BIN
                         8.819e-01 1.088e-01
                                                8.104 5.33e-16 ***
## IS_URBAN_BIN
                         2.315e+00 1.337e-01 17.315 < 2e-16 ***
## AGE
                         1.089e-03 4.824e-03
                                                0.226 0.821447
## YOJ
                        -1.674e-02 1.040e-02 -1.609 0.107689
```

```
## CAR AGE
                        4.027e-03 9.055e-03
                                               0.445 0.656502
                                               5.108 3.26e-07 ***
## KIDSDRIV
                        3.742e-01 7.325e-02
## HOMEKIDS
                        4.658e-02 4.435e-02
                                               1.050 0.293500
                                               6.916 4.65e-12 ***
## TRAVTIME
                        1.591e-02 2.300e-03
## TIF
                       -5.046e-02 8.772e-03 -5.752 8.81e-09 ***
## CLM_FREQ
                        2.065e-01 3.443e-02
                                               5.999 1.99e-09 ***
## MVR PTS
                                               6.573 4.93e-11 ***
                        1.075e-01 1.636e-02
## INCOME
                       -3.555e-06 1.271e-06 -2.798 0.005147 **
                       -2.271e-05 6.260e-06 -3.627 0.000286 ***
## BLUEBOOK
## OLDCLAIM
                       -1.451e-05 4.966e-06 -2.922 0.003479 **
## ---
                  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
##
## (Dispersion parameter for binomial family taken to be 1)
##
       Null deviance: 6592.6 on 5712
                                      degrees of freedom
## Residual deviance: 5161.6
                             on 5675
                                      degrees of freedom
## AIC: 5237.6
##
## Number of Fisher Scoring iterations: 5
model4_flag = target_flag_model_all
```

Model 5.

```
inputs_manual_flag <- inputs[-c(4,5,8,9,11,13,14,15,23,26,28,30)]
target flag model all <- glm(TARGET FLAG~.,data=training target flag[,c(input
s_manual_flag,target_bin)],family = binomial(link = "logit"))
predict5 <- round(predict(target_flag model_all, training_trans_eval_bin, typ</pre>
e = response', 4)
summary(target_flag_model_all)
##
## Call:
## glm(formula = TARGET_FLAG ~ ., family = binomial(link = "logit"),
##
       data = training_target_flag[, c(inputs_manual_flag, target_bin)])
##
## Deviance Residuals:
##
      Min
                 10
                      Median
                                   3Q
                                           Max
          -0.7297
                     -0.4179
## -2.4553
                               0.6514
                                        3.0654
##
## Coefficients:
##
                         Estimate Std. Error z value Pr(>|z|)
                       -3.720e+00 2.340e-01 -15.902 < 2e-16 ***
## (Intercept)
## PARENT1 BIN
                       4.843e-01 1.130e-01
                                               4.287 1.81e-05 ***
## NON HOMEOWNER BIN
                       1.586e-01 8.568e-02
                                               1.851 0.064218
                       4.355e-01 9.207e-02 4.731 2.24e-06 ***
## IS SINGLE BIN
## ED_BACHELORS_BIN
                       -3.435e-01 8.457e-02 -4.062 4.87e-05 ***
                       -3.554e-01 1.018e-01 -3.493 0.000477 ***
## ED MASTERS BIN
## JOB CLERICAL BIN
                       1.774e-01 1.078e-01 1.646 0.099799 .
## JOB_MANAGERIAL_BIN -7.184e-01 1.296e-01 -5.544 2.96e-08 ***
```

```
2.292e-01 1.463e-01
## JOB HOME MAKER BIN
                                              1.566 0.117324
                                              9.091 < 2e-16 ***
## IS COMMERCIAL BIN
                       8.078e-01 8.885e-02
## CAR_PANEL_TRUCK_BIN 4.510e-01 1.710e-01
                                              2.638 0.008339 **
                                              4.544 5.51e-06 ***
## CAR PICKUP BIN
                       5.221e-01 1.149e-01
## CAR_SPORTS_CAR_BIN
                       8.700e-01 1.265e-01
                                              6.880 5.97e-12 ***
                       5.465e-01 1.421e-01
## CAR_VAN_BIN
                                              3.844 0.000121 ***
## CAR_SUV_BIN
                       5.794e-01 1.012e-01
                                              5.725 1.04e-08 ***
                       8.875e-01 1.083e-01 8.197 2.45e-16 ***
## REVOKED BIN
                       2.282e+00 1.334e-01 17.107 < 2e-16 ***
## IS URBAN BIN
## YOJ
                       -1.962e-02 9.361e-03 -2.096 0.036087 *
## KIDSDRIV
                       4.170e-01 6.572e-02 6.346 2.22e-10 ***
                       1.605e-02 2.286e-03 7.022 2.19e-12 ***
## TRAVTIME
                       -5.051e-02 8.740e-03 -5.780 7.49e-09 ***
## TIF
## CLM FREQ
                       2.000e-01 3.422e-02 5.843 5.13e-09 ***
                       1.079e-01 1.627e-02 6.630 3.36e-11 ***
## MVR_PTS
## INCOME
                      -6.091e-06 1.080e-06 -5.638 1.72e-08 ***
## BLUEBOOK
                      -2.767e-05 5.585e-06 -4.954 7.27e-07 ***
                      -1.393e-05 4.938e-06 -2.821 0.004780 **
## OLDCLAIM
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for binomial family taken to be 1)
##
       Null deviance: 6592.6 on 5712
                                       degrees of freedom
## Residual deviance: 5191.5
                             on 5687
                                      degrees of freedom
## AIC: 5243.5
##
## Number of Fisher Scoring iterations: 5
model5_flag = target_flag_model_all
Model 6.
stepwise flag model <- glm(TARGET FLAG~.,data=training target flag[,c(inputs,
target_bin)], family = binomial(link = "probit"))
backward <- step(stepwise_flag_model, trace = 0)</pre>
predict6 <- round(predict(backward, training_trans_eval_bin , type = 'response</pre>
'), 4)
summary(backward)
##
## Call:
## glm(formula = TARGET_FLAG ~ PARENT1_BIN + NON_HOMEOWNER_BIN +
       IS_SINGLE_BIN + ED_BACHELORS_BIN + ED_MASTERS_BIN + JOB_BLUE_COLLAR_BI
##
N +
       JOB_CLERICAL_BIN + JOB_MANAGERIAL_BIN + JOB_STUDENT_BIN +
##
       JOB_DOCTOR_BIN + IS_COMMERCIAL_BIN + CAR_PANEL_TRUCK_BIN +
##
##
       CAR PICKUP BIN + CAR SPORTS CAR BIN + CAR VAN BIN + CAR SUV BIN +
       REVOKED_BIN + IS_URBAN_BIN + YOJ + KIDSDRIV + HOMEKIDS +
##
##
       TRAVTIME + TIF + CLM FREQ + MVR PTS + INCOME + BLUEBOOK +
```

```
OLDCLAIM, family = binomial(link = "probit"), data = training_target_f
lag[,
##
      c(inputs, target_bin)])
##
## Deviance Residuals:
##
      Min
                                  3Q
                1Q
                     Median
                                          Max
                    -0.4143
                              0.7025
## -2.2596
           -0.7424
                                       3.4294
##
## Coefficients:
                        Estimate Std. Error z value Pr(>|z|)
##
## (Intercept)
                      -2.300e+00 1.344e-01 -17.112 < 2e-16 ***
## PARENT1 BIN
                       1.810e-01
                                  7.610e-02
                                              2.378 0.017390 *
                       9.678e-02 5.388e-02
                                              1.796 0.072474
## NON HOMEOWNER BIN
                                              5.612 2.00e-08 ***
## IS_SINGLE_BIN
                       3.238e-01 5.770e-02
                       -1.398e-01 5.060e-02 -2.763 0.005729 **
## ED_BACHELORS_BIN
## ED_MASTERS_BIN
                       -1.204e-01 6.570e-02 -1.833 0.066793
## JOB_BLUE_COLLAR_BIN 1.456e-01 6.610e-02 2.202 0.027648 *
                       1.917e-01 7.120e-02 2.693 0.007080 **
## JOB CLERICAL BIN
## JOB MANAGERIAL BIN
                      -4.053e-01 7.194e-02 -5.634 1.76e-08 ***
## JOB STUDENT BIN
                       1.884e-01 9.144e-02
                                              2.061 0.039342 *
## JOB DOCTOR BIN
                       -3.418e-01 1.451e-01 -2.356 0.018465 *
## IS_COMMERCIAL_BIN
                       3.891e-01 5.737e-02 6.782 1.18e-11 ***
                                              3.501 0.000464 ***
## CAR_PANEL_TRUCK_BIN 3.558e-01 1.017e-01
## CAR PICKUP BIN
                       2.885e-01 6.780e-02
                                              4.256 2.08e-05 ***
                                              7.992 1.33e-15 ***
## CAR SPORTS CAR BIN
                       5.802e-01 7.260e-02
## CAR VAN BIN
                       3.746e-01 8.187e-02
                                              4.576 4.74e-06 ***
                       4.172e-01 5.785e-02
                                              7.211 5.57e-13 ***
## CAR SUV BIN
## REVOKED_BIN
                       4.351e-01
                                  6.445e-02 6.752 1.46e-11 ***
## IS_URBAN_BIN
                       1.301e+00 6.881e-02 18.905
                                                    < 2e-16 ***
## YOJ
                      -1.687e-02 5.480e-03 -3.078 0.002084 **
## KIDSDRIV
                       1.973e-01 4.164e-02 4.739 2.14e-06 ***
## HOMEKIDS
                       5.136e-02 2.362e-02
                                              2.175 0.029662 *
## TRAVTIME
                       9.415e-03 1.309e-03
                                              7.192 6.40e-13 ***
                      -2.882e-02 5.024e-03 -5.736 9.69e-09 ***
## TIF
## CLM FREQ
                       9.809e-02 2.008e-02 4.884 1.04e-06 ***
                                              6.619 3.61e-11 ***
                       6.384e-02 9.644e-03
## MVR PTS
                      -2.673e-06 6.391e-07 -4.182 2.89e-05 ***
## INCOME
                      -1.355e-05 3.219e-06 -4.209 2.57e-05 ***
## BLUEBOOK
## OLDCLAIM
                      -5.693e-06 2.939e-06 -1.937 0.052708 .
## ---
                  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
      Null deviance: 6592.6
                            on 5712
                                      degrees of freedom
## Residual deviance: 5196.5 on 5684
                                      degrees of freedom
## AIC: 5254.5
##
## Number of Fisher Scoring iterations: 5
```

```
stepwise flag model2 <- glm(TARGET FLAG~1,data=training target flag[,c(inputs
,target_bin)], family = binomial(link = "probit"))
forward <- step(stepwise flag model2, scope = list(lower=formula(stepwise flag</pre>
g_model2), upper=formula(stepwise_flag_model)), direction = "forward", trace
= 0
predict7 <- round(predict(forward, training trans eval bin ,type = 'response'</pre>
), 4)
summary(forward)
##
## Call:
## glm(formula = TARGET_FLAG ~ IS_URBAN_BIN + MVR_PTS + INCOME +
       IS COMMERCIAL BIN + PARENT1 BIN + JOB MANAGERIAL BIN + REVOKED BIN +
       TRAVTIME + BLUEBOOK + IS SINGLE BIN + KIDSDRIV + TIF + CAR SPORTS CAR
##
BIN +
##
       CAR SUV BIN + CLM FREQ + YOJ + JOB CLERICAL BIN + JOB STUDENT BIN +
##
       CAR VAN BIN + CAR PICKUP BIN + CAR PANEL TRUCK BIN + JOB BLUE COLLAR B
IN +
##
      HOMEKIDS + ED BACHELORS BIN + OLDCLAIM + JOB DOCTOR BIN +
       ED MASTERS BIN + NON HOMEOWNER BIN, family = binomial(link = "probit")
##
##
       data = training_target_flag[, c(inputs, target_bin)])
##
## Deviance Residuals:
      Min
                     Median
                                           Max
                 10
                                   3Q
## -2.2596 -0.7424
                    -0.4143
                               0.7025
                                        3.4294
## Coefficients:
##
                         Estimate Std. Error z value Pr(>|z|)
                       -2.300e+00 1.344e-01 -17.112 < 2e-16 ***
## (Intercept)
                       1.301e+00 6.881e-02 18.905 < 2e-16 ***
## IS URBAN BIN
## MVR PTS
                        6.384e-02 9.644e-03
                                             6.619 3.61e-11 ***
## INCOME
                       -2.673e-06 6.391e-07 -4.182 2.89e-05 ***
## IS_COMMERCIAL_BIN
                       3.891e-01 5.737e-02 6.782 1.18e-11 ***
## PARENT1_BIN
                       1.810e-01 7.610e-02
                                               2.378 0.017390 *
## JOB MANAGERIAL BIN
                       -4.053e-01 7.194e-02 -5.634 1.76e-08 ***
                       4.351e-01 6.445e-02 6.752 1.46e-11 ***
## REVOKED BIN
## TRAVTIME
                        9.415e-03 1.309e-03 7.192 6.40e-13 ***
                       -1.355e-05 3.219e-06 -4.209 2.57e-05 ***
## BLUEBOOK
## IS SINGLE BIN
                        3.238e-01 5.770e-02
                                               5.612 2.00e-08 ***
                       1.973e-01 4.164e-02 4.739 2.14e-06 ***
## KIDSDRIV
## TIF
                       -2.882e-02 5.024e-03 -5.736 9.69e-09 ***
                       5.802e-01 7.260e-02 7.992 1.33e-15 ***
## CAR SPORTS CAR BIN
## CAR_SUV_BIN
                        4.172e-01 5.785e-02
                                               7.211 5.57e-13 ***
                                               4.884 1.04e-06 ***
## CLM FREQ
                        9.809e-02 2.008e-02
## YOJ
                       -1.687e-02 5.480e-03 -3.078 0.002084 **
```

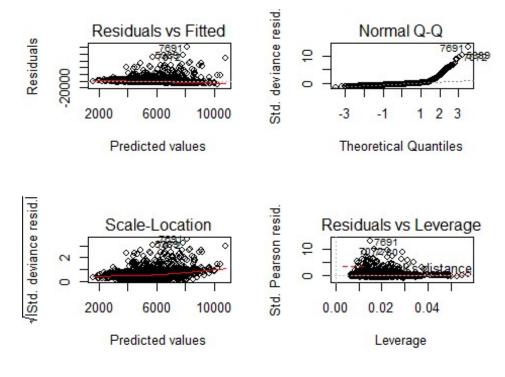
```
## JOB CLERICAL BIN
                                  7.120e-02
                                               2.693 0.007080 **
                        1.917e-01
## JOB STUDENT BIN
                                  9.144e-02
                                               2.061 0.039342 *
                        1.884e-01
## CAR VAN BIN
                        3.746e-01 8.187e-02
                                               4.576 4.74e-06 ***
                        2.885e-01 6.780e-02
## CAR PICKUP BIN
                                               4.256 2.08e-05 ***
## CAR_PANEL_TRUCK_BIN
                       3.558e-01 1.017e-01
                                               3.501 0.000464 ***
## JOB_BLUE_COLLAR_BIN
                       1.456e-01
                                   6.610e-02
                                               2.202 0.027648 *
## HOMEKIDS
                        5.136e-02
                                  2.362e-02
                                               2.175 0.029662 *
## ED BACHELORS BIN
                       -1.398e-01
                                   5.060e-02 -2.763 0.005729 **
## OLDCLAIM
                       -5.693e-06 2.939e-06
                                              -1.937 0.052708
## JOB DOCTOR BIN
                       -3.418e-01
                                  1.451e-01
                                              -2.356 0.018465 *
## ED MASTERS BIN
                       -1.204e-01
                                  6.570e-02
                                              -1.833 0.066793
## NON HOMEOWNER BIN
                       9.678e-02
                                  5.388e-02
                                               1.796 0.072474 .
## ---
## Signif. codes:
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance: 6592.6
                             on 5712
                                       degrees of freedom
## Residual deviance: 5196.5
                              on 5684
                                       degrees of freedom
## AIC: 5254.5
##
## Number of Fisher Scoring iterations: 5
model7_flag <- forward
```

4. SELECT MODELS (25 Points)

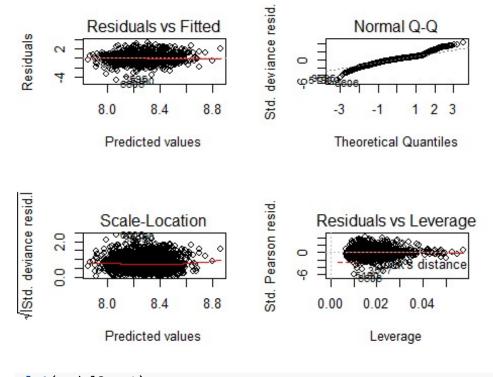
Decide on the criteria for selecting the best multiple linear regression model and the best binary logistic regression model. Will you select models with slightly worse performance if it makes more sense or is more parsimonious? Discuss why you selected your models.

For the multiple linear regression model, will you use a metric such as Adjusted R2, RMSE, etc.? Be sure to explain how you can make inferences from the model, discuss multicollinearity issues (if any), and discuss other relevant model output. Using the training data set, evaluate the multiple linear regression model based on (a) mean squared error, (b) R2, (c) F-statistic, and (d) residual plots. For the binary logistic regression model, will you use a metric such as log likelihood, AIC, ROC curve, etc.? Using the training data set, evaluate the binary logistic regression model based on (a) accuracy, (b) classification error rate, (c) precision, (d) sensitivity, (e) specificity, (f) F1 score, (g) AUC, and (h) confusion matrix. Make predictions using the evaluation data set.

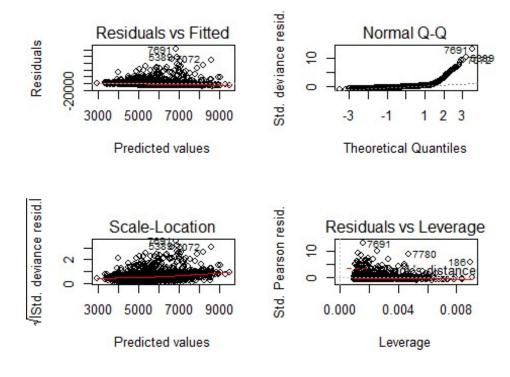
```
par(mfrow=c(2,2))
plot(model1_amt)
```



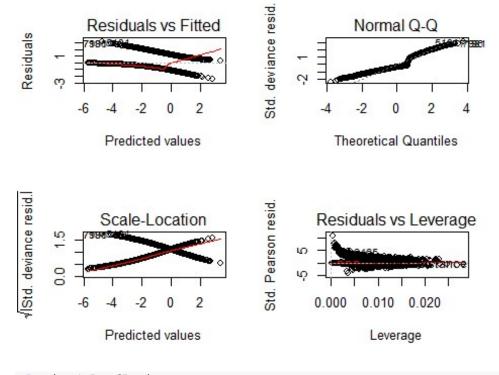
plot(model2_amt)



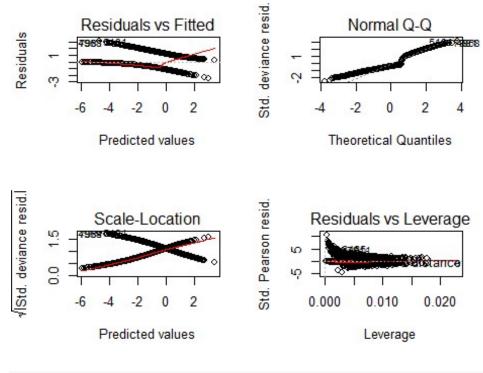
plot(model3_amt)

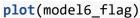


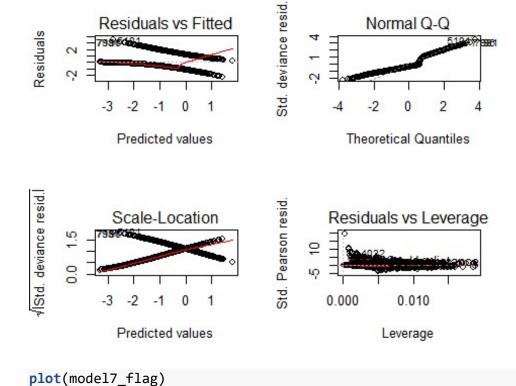


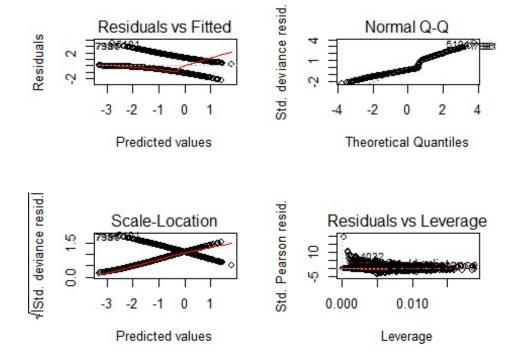


plot(model5_flag)









Function of confusion matrix

```
# let's use this helper function that will return all the rates for future ca
lculations
confusion_matrix <- function(d){</pre>
  data.frame(tp=nrow(d[d$class==1 & d$scored.class==1,]),
              tn=nrow(d[d$class==0 & d$scored.class==0,]),
              fp=nrow(d[d$class==0 & d$scored.class==1,]),
              fn=nrow(d[d$class==1 & d$scored.class==0,])
  )
}
accuracy<-function(d){</pre>
  f <- confusion_matrix(d)</pre>
  (f$tp+f$tn)/(f$tp+f$fp+f$tn+f$fn)
}
classification_error_rate<-function(d){</pre>
  f <- confusion_matrix(d)</pre>
  (f$fp+f$fn)/(f$tp+f$fp+f$tn+f$fn)
}
precision_c<-function(d){</pre>
  f <- confusion_matrix(d)</pre>
  (f$tp)/(f$tp+f$fp)
}
```

```
sensitivity_c<-function(d){
    f <- confusion_matrix(d)
      (f$tp)/(f$tp+f$fn)
}

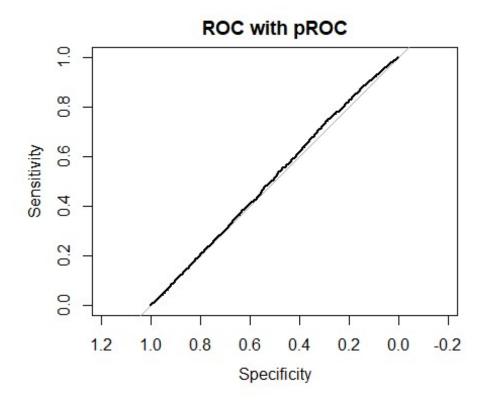
specificity_c<-function(d){
    f <- confusion_matrix(d)
      (f$tn)/(f$tn+f$fp)
}

f1_score<-function(d){
    p<- precision_c(d)
    s<- sensitivity_c(d)
    2*p*s/(p+s)
}</pre>
```

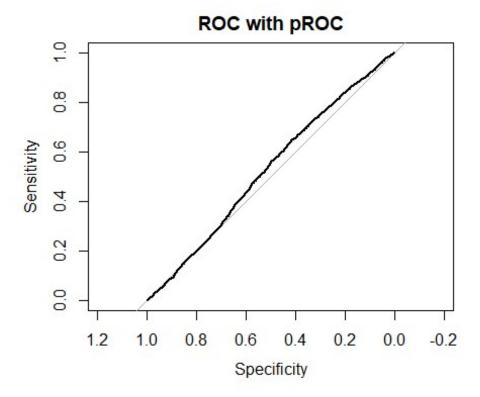
Predictions and Accuracy

```
#predict 1
d<- data.frame(class=training_trans_eval_bin$TARGET_FLAG,scored.class=ifelse(</pre>
predict1>0.5,1,0))
confusion_matrix(d)
##
                fp fn
       tp tn
## 1 2153 0 6007 0
Accuracy <- accuracy(d)
Error <- classification error rate(d)</pre>
Precision <- precision_c(d)</pre>
Sensitivity <- sensitivity_c(d)</pre>
Specificity <- specificity_c(d)</pre>
F1 <- f1 score(d)
BestFitModel1<- data.frame(Accuracy, Error, Precision, Sensitivity, Specificity, F</pre>
1)
require("pROC")
## Loading required package: pROC
## Type 'citation("pROC")' for a citation.
##
## Attaching package: 'pROC'
## The following objects are masked from 'package:stats':
##
##
       cov, smooth, var
```

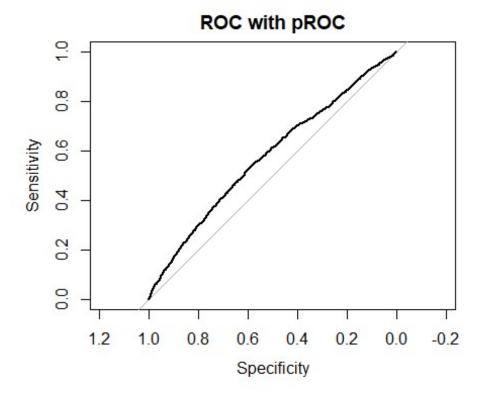
```
d_roc <- roc(training_trans_eval_bin$TARGET_FLAG,predict1)
plot(d_roc, main = "ROC with pROC")</pre>
```



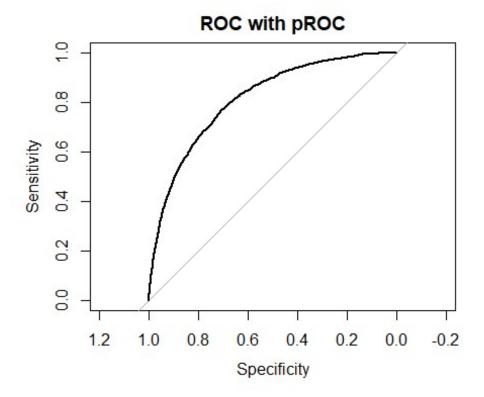
```
#predict 2
d<- data.frame(class=training_trans_eval_bin$TARGET_FLAG,scored.class=ifelse(</pre>
predict2>0.5,1,0))
confusion_matrix(d)
##
       tp tn
                fp fn
## 1 2153 0 6007 0
Accuracy <- accuracy(d)</pre>
Error <- classification_error_rate(d)</pre>
Precision <- precision_c(d)</pre>
Sensitivity <- sensitivity_c(d)</pre>
Specificity <- specificity_c(d)</pre>
F1 <- f1 score(d)
BestFitModel2<- data.frame(Accuracy, Error, Precision, Sensitivity, Specificity, F
1)
require("pROC")
d_roc <- roc(training_trans_eval_bin$TARGET_FLAG,predict2)</pre>
plot(d_roc, main = "ROC with pROC")
```



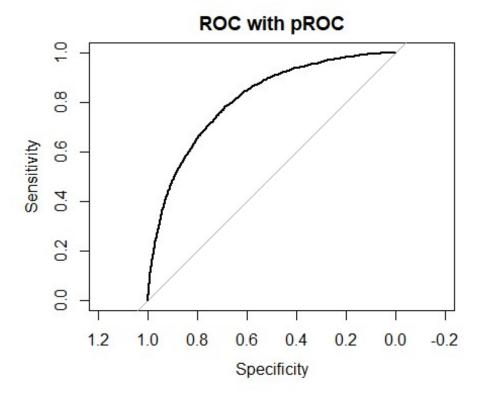
```
#predict 3
d<- data.frame(class=training_trans_eval_bin$TARGET_FLAG,scored.class=ifelse(</pre>
predict3>0.5,1,0))
confusion_matrix(d)
##
       tp tn
                fp fn
## 1 2153 0 6007 0
Accuracy <- accuracy(d)
Error <- classification_error_rate(d)</pre>
Precision <- precision_c(d)</pre>
Sensitivity <- sensitivity_c(d)</pre>
Specificity <- specificity_c(d)</pre>
F1 <- f1_score(d)
BestFitModel3<- data.frame(Accuracy, Error, Precision, Sensitivity, Specificity, F
1)
require("pROC")
d_roc <- roc(training_trans_eval_bin$TARGET_FLAG,predict3)</pre>
plot(d_roc, main = "ROC with pROC")
```



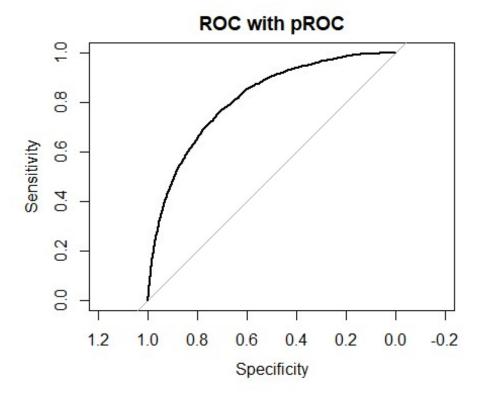
```
#predict 4
d<- data.frame(class=training_trans_eval_bin$TARGET_FLAG,scored.class=ifelse(</pre>
predict4>0.5,1,0))
confusion_matrix(d)
##
      tp tn fp
## 1 892 5568 439 1261
Accuracy <- accuracy(d)
Error <- classification_error_rate(d)</pre>
Precision <- precision_c(d)</pre>
Sensitivity <- sensitivity_c(d)</pre>
Specificity <- specificity_c(d)</pre>
F1 <- f1_score(d)
BestFitModel4<- data.frame(Accuracy, Error, Precision, Sensitivity, Specificity, F
1)
require("pROC")
d_roc <- roc(training_trans_eval_bin$TARGET_FLAG,predict4)</pre>
plot(d_roc, main = "ROC with pROC")
```



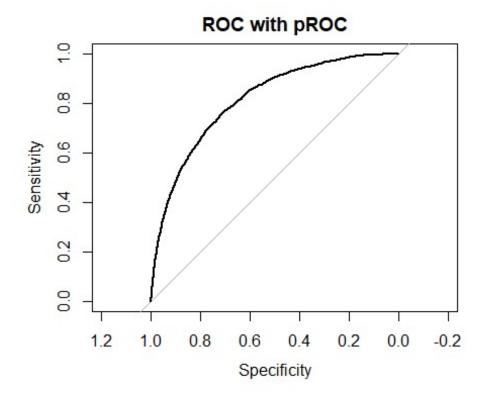
```
#predict 5
d<- data.frame(class=training_trans_eval_bin$TARGET_FLAG,scored.class=ifelse(</pre>
predict5>0.5,1,0))
confusion_matrix(d)
##
      tp tn fp
## 1 869 5587 420 1284
Accuracy <- accuracy(d)
Error <- classification_error_rate(d)</pre>
Precision <- precision_c(d)</pre>
Sensitivity <- sensitivity_c(d)</pre>
Specificity <- specificity_c(d)</pre>
F1 <- f1_score(d)
BestFitModel5<- data.frame(Accuracy, Error, Precision, Sensitivity, Specificity, F
1)
require("pROC")
d_roc <- roc(training_trans_eval_bin$TARGET_FLAG,predict5)</pre>
plot(d_roc, main = "ROC with pROC")
```



```
#predict 6
d<- data.frame(class=training_trans_eval_bin$TARGET_FLAG,scored.class=ifelse(</pre>
predict6>0.5,1,0))
confusion_matrix(d)
##
      tp tn fp
## 1 886 5569 438 1267
Accuracy <- accuracy(d)
Error <- classification_error_rate(d)</pre>
Precision <- precision_c(d)</pre>
Sensitivity <- sensitivity_c(d)</pre>
Specificity <- specificity_c(d)</pre>
F1 <- f1_score(d)
BestFitModel6<- data.frame(Accuracy, Error, Precision, Sensitivity, Specificity, F
1)
require("pROC")
d_roc <- roc(training_trans_eval_bin$TARGET_FLAG,predict6)</pre>
plot(d_roc, main = "ROC with pROC")
```



```
#predict 7
d<- data.frame(class=training_trans_eval_bin$TARGET_FLAG,scored.class=ifelse(</pre>
predict7>0.5,1,0))
confusion_matrix(d)
##
      tp tn fp
## 1 886 5569 438 1267
Accuracy <- accuracy(d)
Error <- classification_error_rate(d)</pre>
Precision <- precision_c(d)</pre>
Sensitivity <- sensitivity_c(d)</pre>
Specificity <- specificity_c(d)</pre>
F1 <- f1_score(d)
BestFitModel7<- data.frame(Accuracy, Error, Precision, Sensitivity, Specificity, F
1)
require("pROC")
d_roc <- roc(training_trans_eval_bin$TARGET_FLAG,predict7)</pre>
plot(d_roc, main = "ROC with pROC")
```



Compare the Models to choose the best

```
CompareBestFitModel=rbind(BestFitModel1,BestFitModel2,BestFitModel3,BestFitMo
del4,BestFitModel5,BestFitModel6,BestFitModel7)
colnames(CompareBestFitModel)=c("Accuracy", "Error", "Precision", "Sensitivity",
"Specificity", "F1")
rownames(CompareBestFitModel)=c("Model1", "Model2", "Model3", "Model4", "Model5",
"Model6", "Model7")
CompareBestFitModel
           Accuracy
                        Error Precision Sensitivity Specificity
                                                                        F1
## Model1 0.2638480 0.7361520 0.2638480
                                           1.0000000
                                                       0.0000000 0.4175313
## Model2 0.2638480 0.7361520 0.2638480
                                                       0.0000000 0.4175313
                                           1.0000000
## Model3 0.2638480 0.7361520 0.2638480
                                           1.0000000
                                                       0.0000000 0.4175313
## Model4 0.7916667 0.2083333 0.6701728
                                           0.4143056
                                                       0.9269186 0.5120551
## Model5 0.7911765 0.2088235 0.6741660
                                                       0.9300816 0.5049390
                                           0.4036229
## Model6 0.7910539 0.2089461 0.6691843
                                                       0.9270851 0.5096347
                                           0.4115188
## Model7 0.7910539 0.2089461 0.6691843
                                           0.4115188
                                                       0.9270851 0.5096347
```

Conclusion

From the above analysis, we can deduce that the AUC (Area Under Curve) for all the three models are very close to 1, which indicate that the model 4 is more specificity, sensitivity and accuracy.