# Joey Caponi

age: 18

residence: Columbia, SC

education: College Degree

occupation: Construction Worker

marital status: Single



# I'm always late to work! But my alarm is broken!

Doing Construction from 9-5 in Columbia SC. Hard work = Easy Times

# **Comfort With Technology**

**INTERNET** 

**SOFTWARE** 

**MOBILE APPS** 

SOCIAL NETWORK

### **Criteria For Success:**

Need a good comfy bed to sleep in

Need a roof over my head and the clothes on my back

## **Needs**

Wants a good alarm clock and time tracker for his work

### **Values**

- hard work
- being on time

#### **Wants**

- Some fun features like sharing to other apps
- Good display aesthetic and easy access to different features

#### **Fears**

- Maybe too easy to sleep through
- Being late to work again



# Ben

age: 45

residence: Ohio

education: Bachelor's degree in Business Administration

occupation: Coffee Shop Owner

marital status: Married



"I believe that a great cup of coffee isn't just a beverage; it's an experience."

A quick summary of behaviors and practices like how he/she spends their day.

# **Comfort With Technology**

**INTERNET** 

**SOFTWARE** 

**MOBILE APPS** 

**SOCIAL NETWORK** 

#### **Criteria For Success:**

Financial Stability and Customer Satisfaction

### **Needs**

 Skilled Workforce, Effective Marketing, Business Expansion Support

# **Values**

- Integrity
- Inclusivity

### **Wants**

- Community Engagement
- Travel and Exploration
- Time for Hobbies

#### **Fears**

- Competitive Pressure
- Business Uncertainty

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# Sawyer Wade

age: 16

residence: Saint George, SC

education: in highschool

occupation: Student

marital status: Taken



# I forget everything lol

Video Games and Work

# **Comfort With Technology**

**INTERNET** 

**SOFTWARE** 

**MOBILE APPS** 

**SOCIAL NETWORK** 

# **Needs**

Better calendar

### **Values**

- Games
- Jokes

# **Criteria For Success:**

Needs help remembering

### **Wants**

- Better calendar
- Phone Integration

### **Fears**

- Mom
- Women



# Will Denver

age: 34

residence: Pennsylvania

education: High school graduate

occupation: Cashier marital status: Single



# "Average guy trying to not be average"

He wakes up eats cereal then goes to work at 8 return home at 8 after 12 hours, watches tv and plays on his phone past midnight while eating through out the time then goes to sleep, then repeat

## **Comfort With Technology**

**INTERNET** 

**SOFTWARE** 

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**SOCIAL NETWORK** 

## **Criteria For Success:**

Time management, confidence, a course of some sort that would give him a higher status for a higher value job.

#### **Needs**

- Manage time
- Reduce time on phone/electronic
- get a computer course that qualifies to get a company job for back-end development
- fix sleep and work schedule

# **Values**

- self responsibility
- family
- tradition
- respect
- hard work

#### **Wants**

- Girlfriend
- more socializing
- · more money for traveling
- better/nicer car

#### **Fears**

- being alone
- staying average
- losing money
- being lazy
- giving up

