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PART 1: Multiple Choice

1 B

2 D

3 C

4 D

5 C

6 B

7 C

8 A

9 B

10 A

Task 2

~~1 → B~~

~~2 → A~~

~~3 → C~~

~~4 → D~~

1 → E

2 → A

3 → C

4 → D

5 → H

User interface → is use to operate a comp

6 → I L

7 → J

8 → F

9 → K

10 → I

PART II READING

Task 1.

1 True

2 False

3 False

4 True

5 True

Task 2.

(1) taking.

(2) in

(3) been

(4) switching.

(5) made

(6) traffic

(7) was

(8) volume ~~production~~

(9) per ~~year~~

(10) stored

PART III WRITING

~~1. This is~~

Task 1

- the microchip technology has made the PC possible and has possibly put chips not only into computers, but also into washing machines and cars.



- In spite of being part of the software, systems programs are usually provided by the manufacturer
- the source program has been converted into machine code
- Because of our small company is small, we can't buy such an expensive software set.
- that computer is not as expensive as this one

Task 2.

Dear Nguyen Van Ngoc Minh

I hope this message finds you well. I wanted to provide you with a comprehensive analysis of the Total Cost of Ownership (TCO) for the products in our portfolio over the next three years. This will help us evaluate our long-term financial commitment and make informed decisions moving forward.

Firstly, I have calculated the ~~initial~~ initial acquisition costs, which include purchase prices and any upfront fees. Subsequently, we should also consider on going expenses, such as maintenance, support, and operational costs. By evaluating these factors, we can ensure that we have a clear understanding of the total expenditure involved.

Moreover, it is essential to take into account variables such as depreciation, any potential ~~to~~ ~~take~~ changes in market conditions, and expected product upgrades. These elements will influence the overall cost and should not be overlooked.

In summary, our total projected TCO over the three-year period indicates that while the initial costs are significant, the long-term benefits of these products may justify the investment. Consequently, I recommend that we engage further discussion to explore strategies that could optimize our TCO and enhance our overall profitability.

Please let me know if you would like to schedule a meeting to review these findings in more detail.

Thank you for attention to this matter.

Best regards

~~Nguyen~~ Nguyen Phuc Hung

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