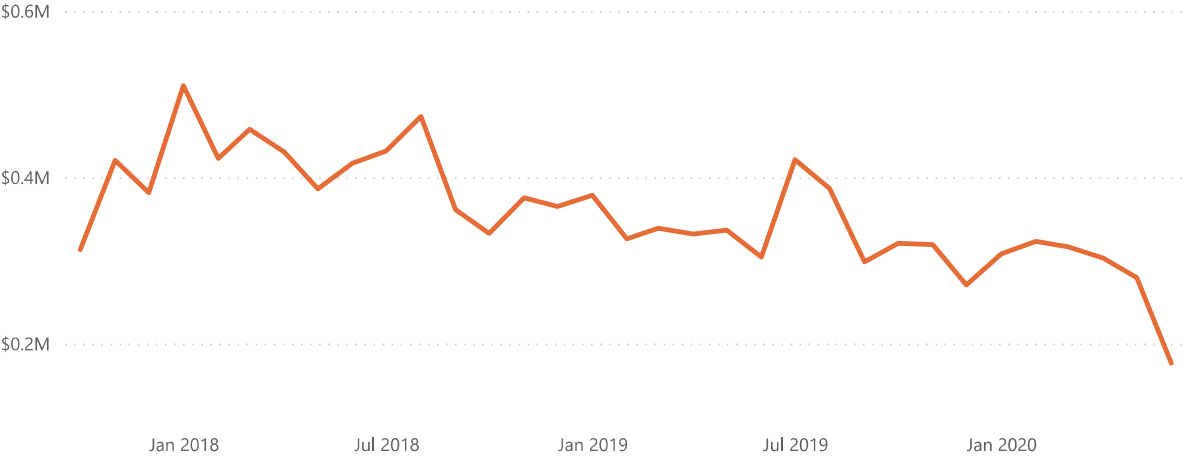
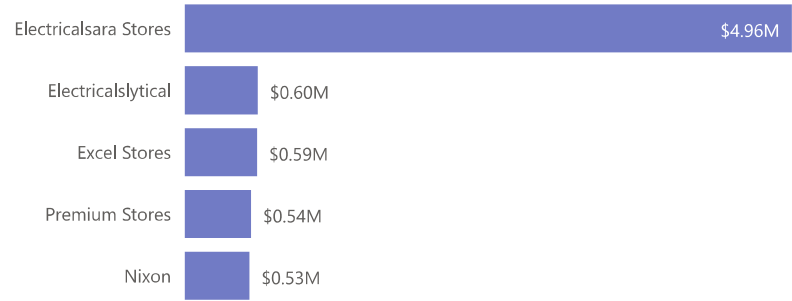


Revenue Trend



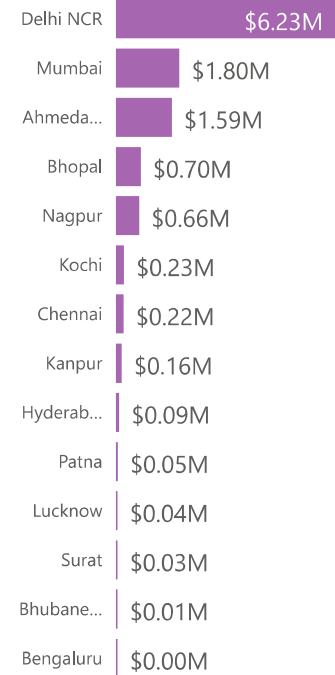
Top 5 Customers



Top 5 Products



Revenue by Markets



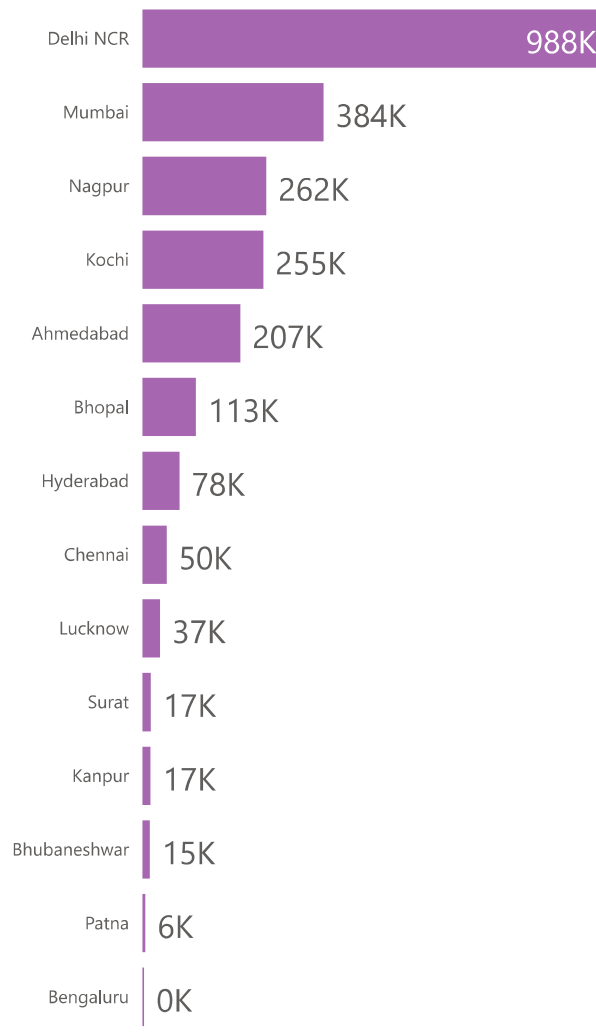
\$11.82M

Revenue in USD

2M

Sales Qty

Sales Quantity by Markets



Year

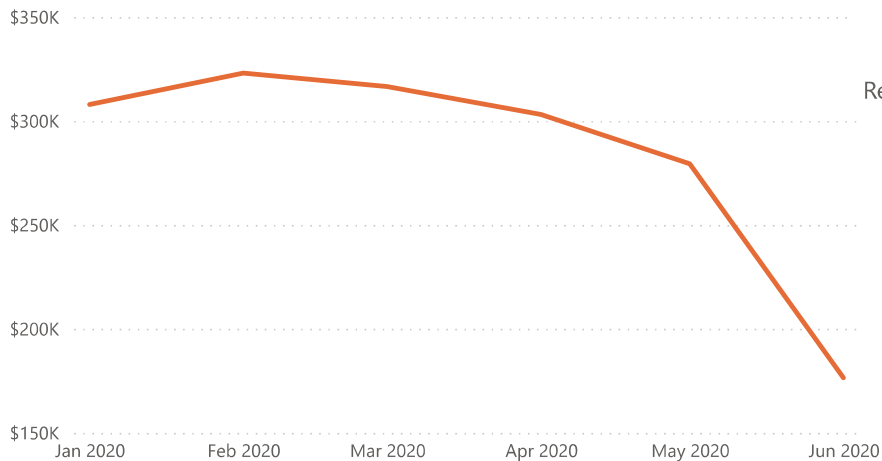
- 2017
- 2018
- 2019
- 2020

Month

- Jun 17
- Jul 17
- Aug 17
- Sep 17
- Oct 17
- Nov 17
- Dec 17
- Jan 18
- Feb 18



Revenue Trend



\$2M

Revenue in USD

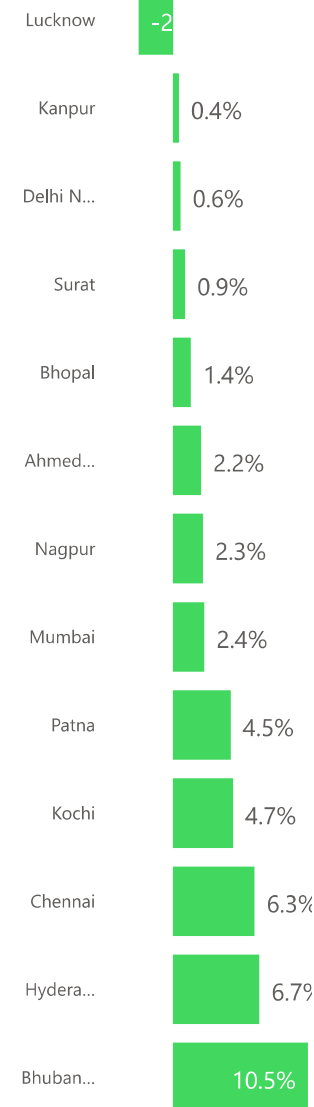
350K

Sales Qty

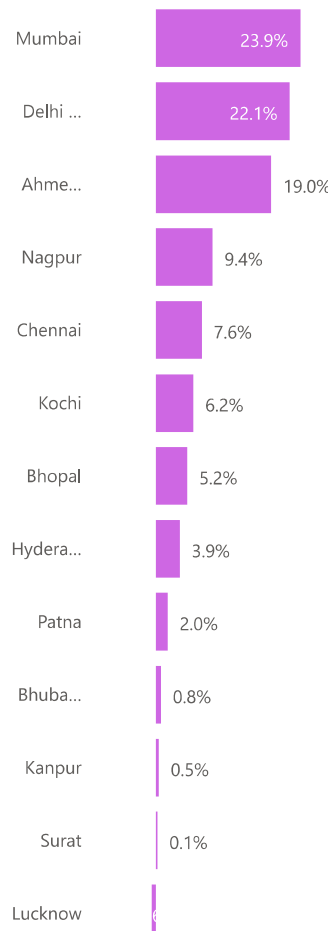
\$24.72K

Total Profit Margin in USD

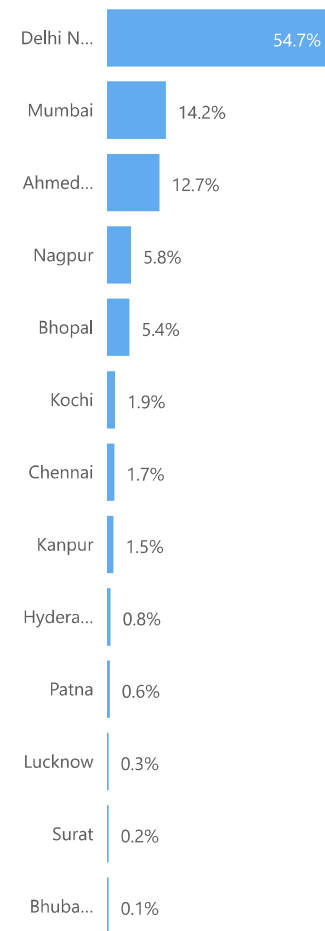
Profit % by market



Profit Contribution % by Market



Revenue Contribution % by Market



| Customer Name | Revenue in USD | Revenue Contribution % | Profit Margin Contribution % | Profit Margin % |
|--------------------------|-----------------------|------------------------|------------------------------|-----------------|
| Acclaimed Stores | \$37,396.61 | 2.2% | 6.1% | 4.0% |
| All-Out | \$8,567.44 | 0.5% | 1.6% | 4.5% |
| Atlas Stores | \$26,275.36 | 1.5% | 2.1% | 2.0% |
| Control | \$50,191.94 | 2.9% | 2.5% | 1.2% |
| Electricalsara Stores | \$787,703.72 | 46.2% | 11.9% | 0.4% |
| Electricalsbea Stores | \$611.28 | 0.0% | 0.4% | 15.6% |
| Electricalslance Stores | \$1,712.90 | 0.1% | 0.2% | 3.5% |
| Electricalslytical | \$66,454.85 | 3.9% | 1.3% | 0.5% |
| Electricalsocity | \$30,251.26 | 1.8% | 3.3% | 2.7% |
| Electricalsopedia Stores | \$11,949.17 | 0.7% | 2.9% | 5.9% |
| Electricalsquipo Stores | \$1,042.90 | 0.1% | -0.5% | -11.5% |
| Elite | \$14,973.42 | 0.9% | 3.2% | 5.3% |
| Epic Stores | \$36,034.01 | 2.1% | -6.8% | -4.7% |
| Excel Stores | \$95,140.62 | 5.6% | 12.5% | 3.3% |
| Expression | \$994.14 | 0.1% | -0.2% | -4.2% |
| Flawless Stores | \$13,523.71 | 0.8% | 1.8% | 3.3% |
| Forward Stores | \$30,731.53 | 1.8% | 5.4% | 4.3% |
| Info Stores | \$60,772.49 | 3.6% | 7.8% | 3.2% |
| Insight | \$6,857.16 | 0.4% | -0.5% | -1.9% |
| Integration Stores | \$22,915.33 | 1.3% | -0.2% | -0.2% |
| Leader | \$20,062.81 | 1.2% | 4.9% | 6.0% |
| Logic Stores | \$39,830.92 | 2.3% | 0.6% | 0.4% |
| Modular | \$29,442.23 | 1.7% | 5.0% | 4.2% |
| Total | \$1,706,694.54 | 100.0% | 100.0% | 1.4% |

Year

2017

2018

2019

2020

Month

Jan 20

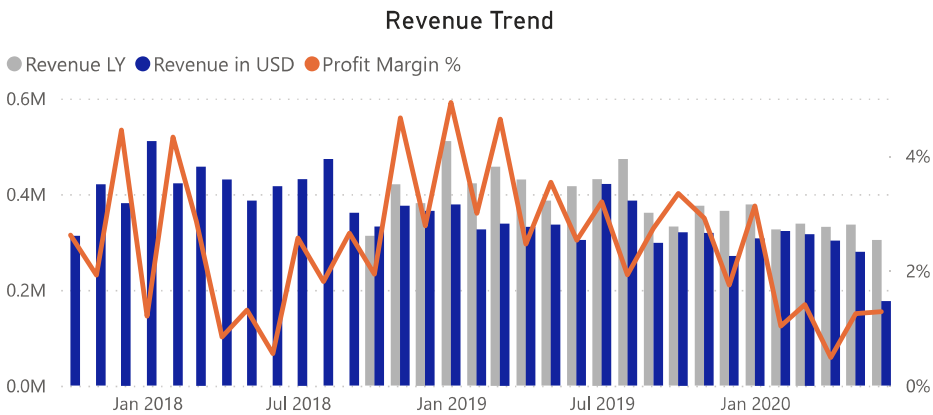
Feb 20

Mar 20

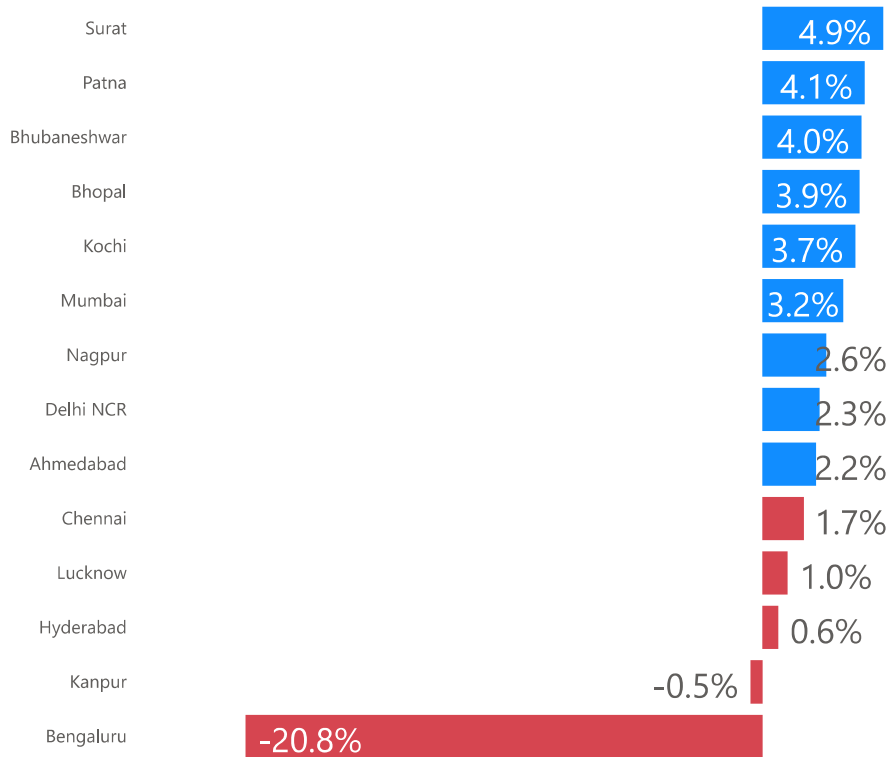
Apr 20

May 20

Jun 20



Revenue Contribution % by Market



\$12M
Revenue in USD

2M
Sales Qty

\$295.88K
Total Profit Margin in USD

Profit Target

2%

| Customer Name | Revenue in USD | Revenue Contribution % | Profit Margin Contribution % | Profit Margin % |
|--------------------------|------------------------|------------------------|------------------------------|-----------------|
| Electricalsara Stores | \$4,960,003.06 | 42.0% | 37.7% | 2.3% |
| Electricalslytical | \$595,730.27 | 5.0% | 6.8% | 3.4% |
| Excel Stores | \$589,387.44 | 5.0% | 2.8% | 1.4% |
| Premium Stores | \$539,545.99 | 4.6% | 4.3% | 2.3% |
| Nixon | \$526,717.00 | 4.5% | 7.2% | 4.1% |
| Info Stores | \$421,200.40 | 3.6% | 1.3% | 0.9% |
| Control | \$381,263.96 | 3.2% | 3.3% | 2.6% |
| Surge Stores | \$343,786.99 | 2.9% | 2.7% | 2.3% |
| Acclaimed Stores | \$254,360.72 | 2.2% | 1.3% | 1.5% |
| Forward Stores | \$252,312.95 | 2.1% | 2.3% | 2.7% |
| Epic Stores | \$225,005.28 | 1.9% | 1.3% | 1.8% |
| Nomad Stores | \$212,872.21 | 1.8% | 2.1% | 2.9% |
| Electricalsocity | \$209,879.22 | 1.8% | 2.9% | 4.1% |
| Modular | \$208,558.21 | 1.8% | 1.8% | 2.6% |
| Atlas Stores | \$200,000.56 | 1.7% | 1.2% | 1.8% |
| Leader | \$198,359.64 | 1.7% | 5.1% | 7.5% |
| Surface Stores | \$182,910.74 | 1.5% | 2.0% | 3.2% |
| Integration Stores | \$167,756.59 | 1.4% | 1.0% | 1.8% |
| Logic Stores | \$158,416.39 | 1.3% | 2.0% | 3.7% |
| Path | \$155,951.26 | 1.3% | 0.9% | 1.6% |
| Unity Stores | \$151,071.08 | 1.3% | 0.9% | 1.8% |
| Electricalsopedia Stores | \$123,374.44 | 1.0% | 1.3% | 3.2% |
| Flawless Stores | \$109,876.94 | 0.9% | 1.3% | 3.4% |
| Synthetic | \$74,076.82 | 0.6% | 0.4% | 1.4% |
| All-Out | \$72,821.18 | 0.6% | 0.6% | 2.5% |
| Power | \$68,725.48 | 0.6% | 1.4% | 6.2% |
| Relief | \$62,761.90 | 0.5% | 0.7% | 3.3% |
| Zone | \$60,808.19 | 0.5% | 0.2% | 1.2% |
| Sound | \$59,600.48 | 0.5% | 0.8% | 4.0% |
| Elite | \$58,046.87 | 0.5% | 0.9% | 4.4% |
| Total | \$11,818,427.56 | 100.0% | 100.0% | 2.5% |

Years

2017

2018

2019

2020

Months

Jun 17

Jul 17

Aug 17

Sep 17

Oct 17

Nov 17

Dec 17

Jan 18

Feb 18

Mar 18