



THE DORSEY GROUP

Managing Performance. Leading People. Getting Results.

Workshops for Success

Optimizing Performance, Empowering People

These comprehensive two day, hands-on workshops are designed to equip you with the tools, processes and know-how to meet or exceed your performance improvement goals.

Some of our clients benefitting from these results-oriented techniques:

- GameStop
- CFAN
- AeroThrust
- Life Technologies
- AirBus Industries
- Ritz Carlton
- American Express
- Allergan
- U.S. Dept. of Treasury
- U.S. Dept. of Labor

Join Us! February 7–8, 2013 / Fort Lauderdale, Florida

The Dorsey Group's **Optimizing Performance, Empowering People** workshops promise to provide explicit insights into employee engagement and successful high performance work teams. This intense 2-day workshop is designed to equip you with a powerful methodology that you can act on immediately.

Additional workshops will be held in May, August and October, with updated workshop topics to be announced in our January 2013 newsletter and on our website.

Who Should Attend

- Executives accountable for building a high performance work team culture
- Managers responsible for successful implementation of performance improvement
- Trainers and facilitators charged with developing people
- Internal consultants and analysts responsible for supporting improvement teams

Why You Should Attend

After two challenging days, you'll walk away with the specific tools and results-oriented techniques to overcome obstacles and build a road map for success. You'll develop the knowledge to implement a lean culture affecting future profits and inspiring growth. You leave with smart solutions that lead to improved performance.

Unleash your potential by building a dynamic culture that propels your business success.

Call us at **954.384.8774** or email us at info@TheDorseyGroup.org for more information.



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Our Roadmap to Tangible Results



Sign me up!

Register Today

The two-day workshop is \$1,195 per person and includes all fees and materials as well as a continental breakfast and lunch each day.

Organizations enrolling two or more persons receive a 10% discount.

Seminar Materials

Course Workbook, Organizational Assessment Instrument plus two hours for follow-up questions and consulting after you return to work and actually put what you learned into practice.

Certificate of Completion

14 contact hours of Continuing Education Credit. Please verify with your professional board.

Key Topics for Optimizing Performance, Empowering People

You will leave the workshop with a clear understanding of four major tracks that create the foundation for our lean program: Managing Performance, Leading People and Getting Results.

Strategic Alignment > Set the Course

Establishes a system to align the measurements, integrate performance goals, and measures for all levels of the organization. Provides a framework for linking your organizational goals, key performance indicators, and specific performance levels.

Organizational Development > Prepare the People

Teams are much more than a collection of individuals who work together. Learn to cultivate full employee participation and buy-in. Utilize team building techniques and tools to build effective, high performing, and goal achieving teams.

Organizational Analysis > Look in the Mirror

Understand and implement tools utilized by professional consultants to assess, analyze, and evaluate your organization's current performance levels. Create a process for identifying significant areas that impact performance. Learn to identify and eliminate the "performance killers" that have become a part of your day-to-day operations.

Implementing the Results > Make it Happen

Learn how to consistently implement solutions that achieve lasting and quantifiable results. Practice a six-step problem solving model that maximizes problem solving effectiveness, generates full participation plus prevents problem recurrence.

Call us at 954.384.8774 or email us at info@TheDorseyGroup.org to register. Find us on the web at www.TheDorseyGroup.org.

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On-Site Workshops Available: The Dorsey Group Workshops may also be conducted at your facility. Our experts will assess and develop customized training to put together the mix of tools and techniques to focus your organization on results.