# Portfolio Substitution between Coastal Pelagic Species under Shifting Target Species Distributions and Policy Constraints

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#### **Abstract**

Fishers for forage species typically face a set of possible choices, called fishing portfolios, that allow them to diversify target species and reduce income risk. Switching among species is more feasible for vessels that share similar gear and methods for fishing. More diverse portfolios may increase fisher resilience to climate-driven changes in target species' spatial distributions and availability. However, regulations and other constraints (e.g., port constraints on where landings of a particular species may occur, or permit requirements) may reduce the degree of substitution we observe. In this study, we analyze how historical changes in forage species distribution and the closure of the Pacific sardine fishery affected landing substitution between three coastal pelagic species: Pacific sardine, market squid, and Northern anchovy. Using a discrete choice modeling approach, we also study how spatial distribution and closure affected the coastal pelagic species fisheries' participation decisions over the 2000-2019 period. Our preliminary results show strong substitution between market squid and Pacific sardine when both were available, while the Pacific sardine closure in 2015 was associated with reduced market squid landings suggesting lower fishers' participation in this fishery. We plan to use species distribution model projections to study how landings and participation change under different future climate change scenarios.

### 1 Introduction

Fishing portfolios are an essential mechanism to safeguard fishers' livelihood. Diversification strategies have been principally associated with reducing income variability [Kasperski and Holland, 2013]. For instance, when a species

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abundance is reduced due to environmental conditions, fishers can change targeted species to a species that requires similar gears. However, there is not always room for diversification. Switching between species can be costly if gears are pretty different between species, or a new permit is required for legal fishing. Moreover, even though fishers may have flexibility switching between species, port infrastructure and markets may impose some restrictions on this flexibility, as well as regulations that limit access to fisheries to avoid collapse of fish stocks from overfishing [Kasperski and Holland, 2013]. Therefore, it is unclear how species distribution and regulation changes would be reflected in landings compositions and participation.

In this study, we analyze how changes in spatial distribution and the implementation of fisheries closures affect landing and fisher participation of the two more important coastal pelagic species (CPS) harvested in the U.S. West Coast: Pacific sardine and market squid. Fisheries closures are an interesting policy instrument when fishers target more than one species because they allow us to study how fishers change behavior by excluding one alternative. However, fewer studies have studied one fishery closure's effect on other fishery outcomes. An example is Vermard et al. [2008] that studies the effect of an anchovy closure in trip choices conducted by the Bay of Biscay pelagic fleet, . Another example is Richerson and Holland [2017], who studies the effect of salmon closures in vessel participation on salmon fishery and other fisheries. In this paper, we study the effect of the 2015 Pacific sardine closure implemented after the over-exploitation of the fishery and the effect of seasonal closures after reaching a catch limit target.

Studying the effect of closures and changes in species distribution is not straightforward as the different responses can be observed to the same conditions as fishers and vessels are heterogeneous [Zhang and Smith, 2011]. Moreover, vessel heterogeneity and port constraint will dictate the possible set of species that a fisher can choose. Species are also interconnected, at least economically, if not ecologically. Thus, any regulation or ecological disruption that affects one species would affect fishers' target decision in other species. Therefore, a multiple species targeting framework that considers interrelation between species is necessary to understand the CPS fishery further. Our research gives a step further and analyzes the CPS fishery as one where fisher can target multiple species in line with recent literature that consider this setting in their analysis [Richerson and Holland, 2017]. Our goal is to understand how changes in species distribution, seasonal and total closures affect vessel responses in landing amount and participation, the substitution between species, and to what extent future projected climate will affect landings, catch composition, and fishers' participation.

Our papers build on the model developed by Smith et al. [2021] for sardine landings. We expand their model, including a landing equation for the four species analyzed in this study and estimating a multilevel Bayesian model to incorporate heterogeneity between fleets and ports areas. Moreover, we use the probability of presence obtained from Species Distribution Models (SDM) as an explanatory variable instead of landing by species. The inclusion of SDMs allows us to project landing over time using SDM predictions for different climate scenarios incorporating projected substitution between species. We analyze how species distribution interacts with each other. We expect these additions to characterize better how the fishers portfolio is composed and better understand species interactions on catch rates.

The remainder of the paper is organized as follows: Section 2 provides background on the CPS fishery in the US west

coast. In Section 4 we discusses our data set and empirical strategy. Section 5 presents the results of the estimations, and we conclude in Section 7.

## 2 Coastal Pelagic Species fishery

Before 2000, the only fishery under a Fisheries Management Plan (FMP) was the Northern anchovy. The Northern anchovy FMP started to be developed in 1977, and the final draft was approved and implemented in 1978 [PFMC, 2021]. During these times, and for many years, the Northern anchovy was harvested for reduction. This fleet was called *wetfish*. They also fisher for other CPS species such as Pacific sardine, market squid, Pacific mackerel, Jack mackerel, Pacific bonito, and Pacific bluefin tuna [PFMC, 2020]. In March 1995, the Pacific Fishery Management Council (PFMC) decided to expand the FMP through Amendment 8 to include the entire CPS species (Pacific sardine, northern anchovy, Pacific (chub) mackerel, jack mackerel, and market squid) along the U.S. west coast. The PFMC partially approved this amendment on June 1999, and they published the final regulations on December 1999. Finally, the PFMC implemented the FMP on January 1st, 2000.

Nowadays, there is no reduction capacity for the Northern anchovy fishery in California, and it is principally harvested in the Monterrey area as a substitute for sardine and squid when both are not available [PFMC, 2020]. The Northern anchovy fishery has lost importance within the CPS species without the reduction market. However, in some particular ports like Monterrey, it is the only species that fishers can harvest when market squid is unavailable, and the Pacific sardine has been closed [PFMC, 2020]. In Oregon, the Northern anchovy fishery was developmental between 1995 and 2009. Only 4 of the 15 developmental permits were issued for this fishery. The developmental program was suspended in 2009. The reason was there were no fundings to support it [PFMC, 2020]. The Oregon Northern anchovy fishery is currently under an open-access regime but limited by gear [PFMC, 2020]. A significant fishery started to grow in 2015 and 2016, but there were no landings in Oregon in 2018. In Washington, Northern anchovy fishery is restricted from developing to a high-volume fishery to protect the traditional bait fishery. Some of these regulations limit catch and limit the catch percentage allocated to reduction.

In the 60s, the Pacific sardine fishery in California closed due to the fishery's collapse. The fishery reopened in 1986 with a precautionary quota of 906 metric tons. The Pacific sardine fishery was considered as fully recovered in 1998, and biomass of over a million metric tons was estimated [PFMC, 2020]. Since 2000, after implementing the CPS FMP, the Pacific sardine has been managed under a limited entry (LE) permit and quota management system, with a Harvest Guideline (HG) controlling commercial catch of sardine biomass. The CPS LE fleet is composed of 65 permits and 55 vessels. The LE permits program is federal. In Oregon and Washington, the fishery development did not happen until the years 2000s. In 1999, a fishery for the Pacific sardine started to operate in both states targeting larger sardines to be sold as bait to Asian longline tuna fisheries [PFMC, 2020]. Then, in 2006 the fishery expanded on both states to human consumption. In Oregon, the Pacific sardine fishery was categorized as "developmental fishery" until 2005, and the first Limited Entry (LE) permits were issued in this state in 2006, capped at 26 (currently, there are 24 LE

permits for this fishery in Oregon). In Washington, the Pacific sardine fishery was a "trial fishery" from 2000-2002 with a state HG of 15,000 metric tons (i.e., no limits on the number of participants). Later, from 2003 to 2009, the fishery was under an "experimental fishery" category, with experimental permits capped at 25. Finally, in 2009, Washington's Pacific sardine fishery was designated as a "commercial fishery" with a Limited Entry (LE) program that allocated 16 permanent permits and ten temporary ones. In Washington, fishing for sardine is prohibited from January 1st to March 31st, and directed commercial harvest is prohibited within state waters (0 to 3 miles). The HG for the Pacific sardine follows an allocation framework. A geographical boundary at the 39° N latitude divides the coast into two areas. In 2005, the quota allocation for Pacific sardine was modified from area-based, where 50% of the HG goes to each area, to coast-wide seasonal release that follows an allocation formula: Moreover, the allocation formula for the Pacific sardine HG was defined as follow: 1. 35% of the HG to be allocated coastwide on January 1st. 2. 401% of the HG, plus any portion not harvested from the initial allocations, will be reallocated coastwide on September 15th. The commercial fishery has been closed for the whole U.S. west coast since 2015 as the spawning stock biomass (SSB) is estimated to be below the cutoff point of 150,000 metric tons. This total closure came after many years of seasonal closures.

Concerning market squid, the fishery was unregulated under open access until permits became required in 1998. However, there were no limits to the number of permits issued by the authorities. In 2001, a Harvest Guideline (HG) was implemented to 125,000 U.S. tons for this fishery. Later, in 2005, the California Fish and Game Commission (CFGC) implemented the Market Squid Fisheries Management Plan (MSFMP), which reduced the fleet to a maximum of 73 vessels, limits the number of light boats to 34, reduced the HG to 118,000 U.S. tons and incorporate a weekend closure to allow for a period of uninterrupted spawning [PFMC, 2020]. Oregon's market squid fishery just started in 2014 with few vessels targeting squid (15 in 2016 and 11 in 2018), while in Washington, there are no directed landings of market squid. In 2019 two permits were issued to allow the possibility to deliver Oregon's market squid catch to Washington ports.

The Pacific sardine's fishing season in California has a peak in landings during the early summer to fall in Monterrey area, specifically in Moss Landing, while in Southern California, specifically in San Pedro and Terminal Island, occurs during the winter. Fishing seasons for Pacific sardine are shown in Panel (a) of Figure ??. In Oregon and Washington state, at Astoria and Ilwaco/Chinook ports, the fishing season mostly happens in summer and early fall. Panel (b) shows that market squid fishing season in Southern California, specifically in San Pedro, Terminal Island, and Ventura, goes from fall to winter, while in Northern California, specifically in Moss Landing and Monterrey, the season goes from late spring to summer.

<sup>&</sup>lt;sup>1</sup>Vessel permits allow vessels to attract squid with light and use purse seine for harvest, Brail permits allow to attract squid with light and use brail gear, and light boat permits only allows to attract squid with lights

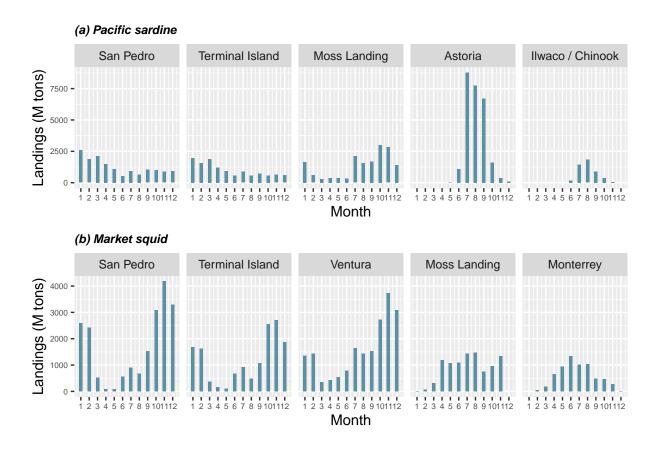


Figure 1: Fishing season for Pacific sardine and Market squid (average monthly total harvest for the period 2000-2014).

# 3 Data analysis

### 3.1 Landing, prices and revenue

Pacific sardine and market squid mainly dominated landings in the CPS fishery during the period 1981-2014, as is shown in Panel (a) in Figure 2. Panel (b) shows average annual prices. Average prices are low for all CPS species in comparison to bluefin tuna. Pacific bonito is the only one between CPS species whose average price is above 1.5 USD. This lower average price means that ladings levels mainly determine revenue. Therefore, similar to what we observe in Panel (a), we can observe in Panel (c) that market squid and Pacific sardine are the principal species in terms of revenue.

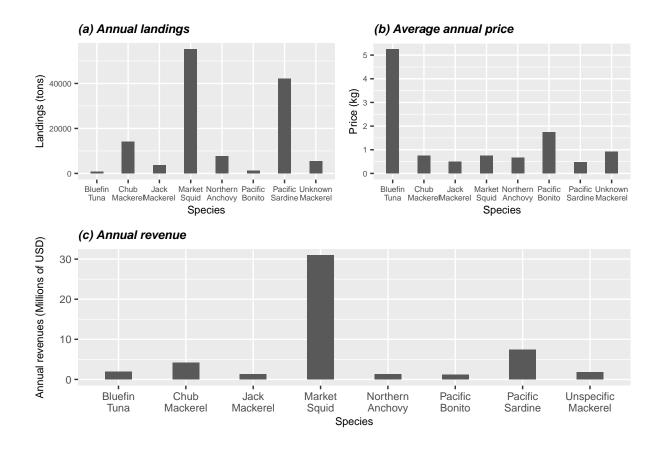


Figure 2: Average annual landings, message=FALSE, warning=FALSE, prices and revenues by species (1981-2020).

The composition of the catch varies geographically. We show in Figure 3 the average annual landings by ports. We can observe that market squid is mostly landed in the southern ports of California located around Los Angeles, Santa Barbara, and Monterrey areas. In contrast, Pacific sardine is mainly landed in California in Los Angeles and Monterrey areas and Oregon in the Columbia River area. As we mentioned before, a fishery in Oregon started developing for market squid recently. Within California boundaries, landing constraints comes from infrastructure capacity. For instance, between Coos Bay and San Francisco, there are ports with little opportunity to handle large volumes of market squid landings due to a lack of infrastructure. It is possible to truck landings to processors from these ports, but this is unlikely to be profitable due to transport costs.

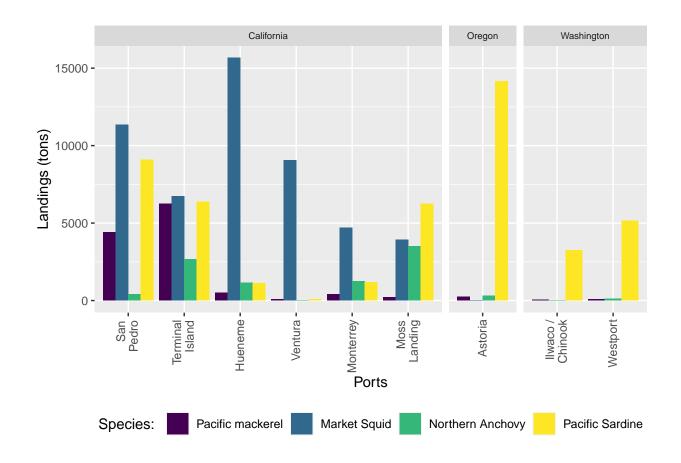


Figure 3: Annual average landings by port area.

Let us now analyze our data ver time. In Figure 4 we show the total annual landing by selected ports during the 2000-2020 period for market squid and Pacific sardine. The ports selected are the ones with the highest average annual landings identified in Figure 3. There is a general conception that vessels that harvest Pacific sardine switch to market squid when the other is unavailable. However, we can notice from Figure 4 that landings of market squid have been decreasing in the last five years. We would expect that the Pacific sardine fishery's closure would have increased the level of market squid landing, but the graphs show some complementary instead of substitution. Complementary does not coincide with stakeholders' perceptions about switching behavior. They claim that many vessels in California switched to market squid after the Pacific sardine closure.<sup>2</sup>

<sup>&</sup>lt;sup>2</sup>Stalkholders state this during their participation in a workshop that reunited U.S. West Coast fishery.

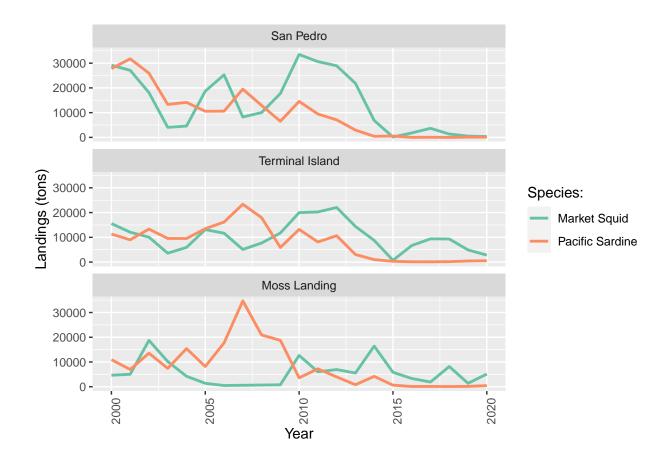


Figure 4: Total annual landing by port area. 2000 - 2020. *Notes:* CLO = Columbia River (OR); LAA = Los Angeles; MNA = Monterey; SBA = Santa Barbara; SFA = San Francisco.

A potential hypothesis is that unfavorable market conditions (e.g., low prices) affected market squid landings in recent years, independently of the condition of the Pacific sardine fishery. Figure 5 shows the evolution of landings and prices by species during the period 1981-2020. In Panel (a), we can observe that real prices for market squid have been increasing during the last two decades. Incentives should be high for landing market squid. However, we observe a sharp decline in market squid landings in the last decade.<sup>3</sup>.

<sup>&</sup>lt;sup>3</sup>Prices for forage species are likely to be determined in the world market, as the California current landings for forage species correspond to a small share of the total landings in the world

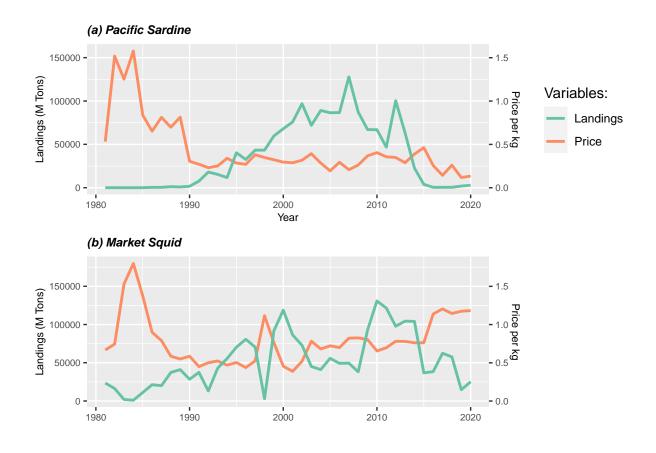


Figure 5: Yearly total landing v/s, warning=FALSE, average price by CPS species (1981 - 2020).

Another hypothesis that could explain the lower landings levels observed for market squid in the last decade could be the reduction in market squid's species availability and, therefore, the substitution to another species more profitable than market squid. According to the stakeholders, Pacific sardine's substitution may occur with other species such as mackerel, tuna, or anchovy. Figure 6 shows the relationship between the probability of presence (obtained from Species Distribution Models) and landings by species in three main port areas: Los Angeles, Monterrey, and Santa Barbara areas. The graph suggests that Pacific sardine landings positively correlate with the probability of presence of this species, similar to Smith et al. [2021]. However, in the case of market squid, we cannot distinguish the correlation between landings and probability of presence. Note, however, that the evidence shown in this figure may not be capturing the actual effect of the probability of presence as other effects may be in play.

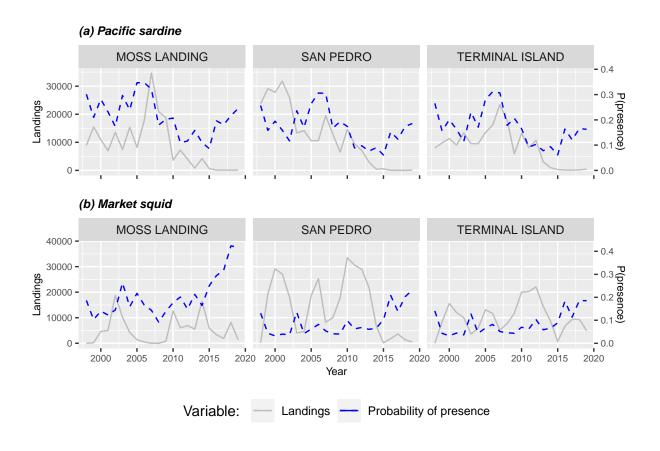


Figure 6: Landings v/s probability of presence by port area. *Notes:* LAA = Los Angeles; MNA = Monterey; SBA = Santa Barbara.

It could also be that the lower abundance and the consequent closure of the Pacific sardine fishery also affect vessels' decision to participate in the market squid fishery. Maybe fishers stop fishing at all as the exclusion of Pacific sardine from their portfolio reduces fisher's ability to overcome income risk through diversification [Kasperski and Holland, 2013]. This hypothesis suggests an unintended consequence from a policy that aims only to affect Pacific sardine, but its effect indirectly affects other fisheries [Richerson and Holland, 2017]. We have some suggestive evidence from this in Figure 7, which shows the evolution of Pacific sardine landings and the number of vessels landing market squid during the period 1981-2020. In the first year of the Pacific sardine closure, we observe that the number of vessels that lands Market squid decreased from 99 vessels in 2014 to 74 vessels in 2015. After this abrupt decline, we observe a slight recovery, reaching 109 vessels in 2020. Nevertheless, the level observed in 2020 is below the levels observed in 2012 with 139 vessels landings market squid during that year.



Figure 7: Landing of Pacific sardine v/s Number of vessel landing market squid.

A clear story about why market squid landings have decreased would require a more rigorous statistical analysis. We design our empirical strategy to address various concerns about omitted variables to obtain clean causal effects of a set of explanatory variables on both Pacific sardine and market squid landings.

#### 3.2 Cluster analysis

Before continuing our analysis, we have to verify whether there is switching behavior between CPS species. We conduct a cluster analysis to categorize the different portfolios fishers manage during a year. For this, we conduct our cluster analysis using a hierarchical clustering method. This method has been used before in fisheries to define *metiers* in discrete choice models [Vermard et al., 2008]. This approach does not require defining the number of clusters chosen within the algorithm. There are different methods to compute the distance between two clusters and conduct the algorithm. We use Ward's method in our study, similar to [Vermard et al., 2008]. The goal of this method is to reduce the within-cluster variance. The algorithm starts with all observation in a cluster and then merge in each step the two cluster with the minimum distance between cluster. The analysis includes commercial vessels that have harvested CPS species or used gear that the CPS generally uses at least one during 2000-2015.

We start our analysis including Pacific sardine, market squid, Pacific mackerel, Jack mackerel, Pacific bonito, and Bluefin tuna as species where substitution is likely [PFMC, 2020]. Table 1 present the results for the clustering analysis. Many vessels belong to a cluster that describes a portfolio considered as single-species. For instance, a vessel belonging to Cluster 1 in average 99.48% of the total landings correspond to market squid. Thus, this vessel only focused on this species. An exciting cluster is Cluster 8. On average, 61.42% of the total landing registered for vessels associated with this cluster comes from market squid, 26.07% from Pacific sardine, 5.92% from Pacific mackerel, 3.5% from Northern anchovy, and the remaining 3% comes from Jack mackerel, Pacific bonito, Bluefin tuna, and Unspecified mackerel.

Let us focus on a subgroup of species identified in Cluster 8: Pacific mackerel, market squid, Northern anchovy, and Pacific sardine. Table 2 present the result from the clustering analysis using this subgroup of species. The first four clusters correspond to vessels that focus on single species. In contrast, Cluster 5 depicts vessel' portfolios where substitution happens between CPS species, mostly between market squid and Pacific sardine. Specifically, on average, 55.41% of the total landings come from market squid, 30.57% comes from Pacific sardine, 9.89% comes from Pacific mackerel, and 4.12% comes from Northern anchovy. Clustering our data allow us to identify the characteristic of the vessels that are likely to switch between species. In the following subsections, we study gear used and port landed by vessel depending on the species landed and the vessel's cluster.

## 3.3 Switching behavior

Substitution between species is likely related to the gear that a vessel or fisher have invested in for their fishing activities and the port they commonly land. These two characteristics will dictate the potential species choices that a vessel has to choose. Richerson and Holland [2017] call species choices and other spatial patterns of ocean use as spatial constraints. Vessels with the same spatial constraints share local ecological knowledge and vessel mobility [Richerson and Holland, 2017]. Nevertheless, vessels are not restricted to a specific gear and port. In theory, they can switch between different gear alternatives and choose different ports to land. Therefore, they can modify the spatial constraints that they face. Nevertheless, switching between gears that are entirely different could be costly, and landing in a port without the infrastructure to land the targeted is unlikely.

Substitution between Pacific sardine and market squid is more likely in the south of the California Current System (CCS) as both species have a fishery running around this area. Specifically, substitution between market squid and Pacific sardine seems more likely in Los Angeles, Monterrey, and Santa Barbara area ports as positive values for market squid and Pacific sardine are observed. Meanwhile, there is less target switching in the north of the CCS (CPS Workshop).

Vessel traveling considerable distances to catch CPS species is unlikely. Because CPS spoils quickly, fishers stay close to ports and usually come back to port on the same day. Therefore, ports constraints could have consequences if species distribution shifts north due to climate conditions. Probably, fishers will not target market squid, independently of its biomass levels, if fishing grounds move north, as there is no close infrastructure for its landing (CPS workshop). Nevertheless, there is uncertainty about this assumption as it would depend on the speed that ports can anticipate and

adjust their landings capacity and infrastructure in the future. In this section, we analyze our dataset to understand better how gears and ports are related to switching between species and whether individual vessels switch gears and ports during the historical data.

#### 3.3.1 Switching by gear used

On average, in our sample data, a vessel uses 1.4 gears for its fishing activities, with a standard deviation of 0.72. If we only focus on the CPS fleet, a vessel switches between 1.42 gears on average to harvest market squid, 1.16 gears on average to harvest Northern anchovy, and 1.24 gears on average to harvest Pacific herring, and 1.28 on average to harvest Pacific sardine. In terms of gears, midwater trawl and seine allow for the highest substitution level between all CPS species (including also Bluefin tuna). On average, a vessel using midwater trawl harvests 2.36 CPS species, while a vessel using seine harvest in average 1.91 CPS species.

However, seine is the most used gear to harvest Pacific sardine, Northern anchovy, and market squid. 29% of vessels have used seine to harvest market squid since 2000, 45% to harvest Pacific sardine, and 51% to harvest Northern anchovy. In the case of Pacific mackerel, 29% of the vessel observed during the period 2000-2020 use pole for their harvest, while 18% of vessels use seine. Regarding total landings, seine is the most important gear by far. The percentage of the total landing that comes from using seine is 97% for market squid, 96% for Northern anchovy and 93% for Pacific mackerel, and 67% for the Pacific sardine. The other 33% of the total landings of Pacific sardine come from other net gears (e.g., round-haul nets).

The ability to switch using seine as gear is confirmed when we analyze the most common gears used by different clusters (see Table 4). In Cluster 5, the cluster where we observe substitution, 88% of the cluster's total landings correspond to catches using seine as a gear. Only 7% and 3% of the cluster's total landings correspond to catches using other net gear and midwater trawl, respectively.

#### 3.3.2 Switching by port landinded

On average, vessels land their catch in 4.8 ports, with a standard deviation of 3.94. If we only consider CPS landings, vessels land in 2.1 ports on average, with a standard deviation of 2.17. If we disaggregate this information by species, vessels land on average market squid in 2.25 ports, Pacific sardine in 2.25 ports, Northern anchovy in 1.61 ports, and Pacific mackerel in 1.51 ports.

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#### « CHECK PORT BY CLUSTER »

#### 3.3.3 Other determinants of behavior

#### 4 Methods

#### 4.1 Multispecies Landing Model

Our data set contain a number of variables measured at the port and *vessel levels* for CPS the fishery located in the U.S. West Coast. In regard to landings, our outcome variables are landings by port areas in a year, landing by vessel in a month. These two different outcome variables would allows us to study the degree of flexibility that vessel have in comparison to ports in regard to species substitution and catch composition. If vessels have strong contracts with processor associated with a port, then we should observe that substitution of vessels and port is similar. Yearly panel data data on landing by port areas during the the period 1980 - 2020 is publicly available from PacFIN. Vessel level data was obtained upon request from... We only include ports areas where substitution could happen. In practical terms, we drop port that have never landed either Pacific sardine, market squid or Northern anchovy during our period of analysis.<sup>4</sup> We assume that this criteria would allows to identify ports that have the infrastructure to land all of the species in consideration.

Our main treatment variables are species probability of presence and Pacific sardine closure. Probability of presence were obtained from Species Distribution Models (SDM), and future forecast of these variables allows us to simulate the CPS fishery in the future. Distribution of species have change relative to ports in the last decades [Selden et al., 2020]. Thus, it have been used to explain variability in fish landings [Selden et al., 2020, Smith et al. [2021]]. For instance, Smith et al. [2021] use mean monthly probability of presence of sardine within 60 km of the port as explanatory variable. They found a positive effect of probability of presence on Pacific sardine landings. Moreover, landings where mostly explained by this variable. We follow their same procedure to associate SDM's outputs with ports. For Pacific sardine, we compute the average probability of presence within the same radius of 60 kilometers around the port. This radius also coincide with the average distance with two standard deviation traveled by vessels based on logbooks available for these fisheries.<sup>5</sup> For market squid and Northern anchovy, we set this radius to 90 and 20 kilometers, respectively, also based in the average distance to fishing ground obtained from logbooks.<sup>6</sup>

We use a Hierarchical Bayesian Hurdle model to estimate the effect of species distribution on fish landings. We estimate a separate model for the three species in consideration. We use a Bayesian framework for several reasons. First, it allows us to consider uncertainty from modeling the process as well as from the imperfect observation of the process, assuming that all parameters are random variables. Second, it allows us to incorporate multilevel effects (i.e. hierarchical effects). Finally, it allow us to incorporate previous knowledge as a prior. For instance, we can include a prior the results obtained in Smith et al. [2021] for the Pacific sardine landing equation.

<sup>&</sup>lt;sup>4</sup>N/A were converted to zero.

<sup>&</sup>lt;sup>5</sup>Selden et al. [2020] use the 75th quantile of the travel distances made by vessels to define the availability of an species associated to a port for multiple species, and weight this distances by the catch of those species.

<sup>&</sup>lt;sup>6</sup>To see an animation of how far vessel travel please visit this link.

Specifically, we fit a hierarchical Bayesian hurdle model to model the zeros included in our landing data. We observe a zero when no landings occur in a specific time period (landings observations with "NA" were transformed to zero). This zero could mean that there was no incentives for the fleet/vessel to harvest the species in consideration. In general, our Bayesian models have the following structure:

$$[\theta_i|q_{it}] \propto f(q_{it}|\theta_i) \times [\theta_i]$$

where  $q_{it}$  is the observed landings of the corresponding species in port  $i \in (1, ..., L)$  at year t, L is the total number of port, and  $\theta_i$  are the parameters (i.e. random-coefficients) to be estimated at the port level. The latter give the name of hierarchical to our model.<sup>7</sup> The distribution  $f(q_{it}|\theta_i)$  can be rewritten as:

$$f\left(q_{it}|\theta_i\right) = \begin{cases} p_{it} & \text{if} \quad q_{it} = 0\\ \left[1 - p_{it}\right] \operatorname{gamma}\left(q_{it}|\frac{\mu_{it}^2}{\sigma^2}, \frac{\mu_{it}}{\sigma^2}\right) & \text{if} \quad q_{it} > 0. \end{cases}$$

where  $logit(p_{it}) = \mathbf{X}\gamma_i$  and  $\mu_{it} = \mathbf{X}\beta_i$ . Specifically  $\mu_{it}$  is defined as the following:

$$\mu_{it} = \beta_{0,i} + \beta_{1,i} P(Precense.PSDN)_{it} + \beta_{2,i} + P(Precense.MSQD)_{it} + \beta_{3,i} P(Precense.NANC)_{it}. \quad (1)$$

 $logit(p_{it})$  follows the same structure, but coefficient  $\beta_i$  are replaced by  $\gamma_i$ .

Beside the biological stock, landings are affected by socio-economics conditions. Some of them are harvest cost, prices received by species and their substitutes, and regulations imposed by the authorities. In our data we include as a proxy of harvest cost average distances traveled by vessel from the port of origin (*TO BE INCLUDED USING GLOBAL FISHING WATCH...*) and fuel cost (*TO BE INCLUDED...*). Own price was included and it was obtained from PacFIN landings dataset. When price was missing, we replace this value for the average price of the species in all ports for the corresponding year.

WEATHER ALSO. BAD WEATHER REDUCE FISHING DECISION, Become risky, but also this is compare to revenue and how risk averse is a fishermenr (see Lisa's work)

We include the Annual Catch Limit (ACL) for the Pacific sardine model as an additional explanatory variable in both  $\mu_i$  and logit( $p_i$ ) equations. ACL variable is the total quota allocated each year for this fishery and was obtained from the CPS Fisheries Management Plan???. For this species, we restrict our data set to the period when the fishery was open (2000-2015). We only consider ports where landing have occur at least once in our sample period. Thus, we avoid to deal with ports where infrastructure to land Pacific sardine is nonexistent.

- NOTE: We have to think about some arbitrary decision with the database:
  - If we don't observe price, how we fill the NA. I calculate the year/month mean by port, then by port code,

<sup>&</sup>lt;sup>7</sup>For more details about Hierarchichal models, see Hobbs and Hooten [2015].

then by port area, then by state.

- Same for SDMs. I first I get an average month/year by port code and then by port area.

Note: We have to think about: + Which port to exclude/include. I'm including port where substitution may happen (there is landing of sardine and squid) + At which level should I conduct the analysis? Port code or port area? I start with port area.

In the case of market squid, our database comprise the time period between 2000 and 2018. We do not include ACL as an explanatory variable as there is no variation between years. To capture any change on fishers behavior when Pacific sardine fishery closed, we include a binary variable called **dClose** that takes the value "1" when the Pacific sardine fishery is close, and the value "0" when its close. Pacific sardine probability takes the value of zero when the fishery is closed. Thus, the effect of this variable is only relevant when it Pacific sardine fishery is open in order to capture potential substitution between targets. Finally, a similar structure than Market squid models is followed for our estimation of Northern anchovy landing by ports. A summary statistics of our data set is shown in Table 5.

#### 4.2 Multispecies participation model

For the multispecies participation model, we follow a similar methodology than Richerson and Holland [2017]. We estimate a discrete choice model for probability that a vessel participate in a particular species fishery during a specific month. This approach allows us to further understand how a closure or abrupt weather/abundance changes restructure fisher's portfolios.

In the participation model, our outcome variable is a categorical variable that indicate whether a vessel participate in a specific fishery. It ranges from 0 to 4 where: 0 = "No fishing during the month", 1 = "Pacific sardine", 2 = "Market Squid", 3 = "Northern Anchovy", and 4 = "Other". «Can I combine Anchovy + sardine in category 5? What if in the same month a vessel harvest two different species. Should we maybe assume 1 for the principal species, zero to the second one?» « We can use the approach of metier, where a choice is created from data (see Andersen, 2012, ICES). Here would be a combination of target species» <> To select vessels in or database, they should met the following criteria:

- 1. Vessel active at least **XX%** of the sample.
- 2. Total revenue at least **XX**% of CPS fishery.
- 3. Total annual revenue average for two or more species listed of at least XXX.

We expect that using monthly **«Should I use Yearly data???»** data allows us to observe seasonality in fishers' behavior and to reduce the risk to not loosing general behavior when we dissagregate data in a finer scale.

According Richerson and Holland [2017], fishers participation decision should depend, in general terms, on profitability, species distribution and regulations. Specifically, based on different studies [Richerson and Holland, 2017] (MORE REF), variables that can explain fishery participation on a particular fishery in a month are:

- · Previous revenues
- Expected catch:
  - We calculate expected revenue as a function of average outputs of the SDMs. Using SDM outputs instead of catch to compute expected revenues allow us to project fishers decision on time using SDM's projections. Moreover, using catch to compute expected revenue as a regress in a discrete choice model could incorporate endogeneity as it can be correlated with unobservables not captured by the choice constant.
- Closure: Whether or not the Pacific sardine fishery was closed.
- Diversification using HHI (measurement of diversification, from Richerson and Holland [2017])
- Dependence on the species in consideration (historical % of the revenue from the species considered)
- Typical landings location: Latitudinal center of gravity (LCG) index from [Richerson and Holland, 2017]
- Dispersion around centre of gravity: Latitude inertia (LI) index from [Richerson and Holland, 2017]
- Years in the sample that the vessel have participate in the fishery.

We model the probability  $p_{ijm}$  that vessel i fishes species j in month y as:

$$\begin{aligned} \text{logit}(p_{ijy}) = & \beta_1 + \beta_2 Closure + \beta_3 Mean.revenue_j + \beta_4 Expected Catch_j \\ & + \beta_5 HHI_i + \beta_6 Percent.revenue_j + \beta_7 LCG_i + \beta_8 LI_i + \beta_9 Year.fished. \end{aligned}$$

Note that we are not able to observe if a vessel leave the CPS fishery for another resource or actually exit fishing entirely. Therefore, the outside option include is interpreted as "No fishing in any of the CPS fishery".

Should we study also the desicion to leave or stay the CPS fishery? I think in implicit in the participation model. Can we test this using the prediction from that model?

First, we observe how many vessel participate in both the Pacific sardine and market squid fishery. To do this, we first have to define what we understand as participation. Following Richerson and Holland [2017], we consider a vessel participate in a specific fishery if they met the following criteria:

- 1. Harvest the species during the period 2000-2014 (before the Pacific sardine closure)
- 2. Total annual revenue from the species averaged at least 1000 USD per year over 2000–2014. This calculation exclude years where the vessel did not fish.
- 3. Revenue from the species at least 5% of total vessel revenue per year over 2000–2014.
- 4. The vessel fished at least 3 of 15 years in 2000–2014.

From 2000 to 2014, there are 74 vessels that participate in both Pacific sardine and market squid fisheries, while 26 vessel participate in the Pacific sardine but not in the market squid fishery, and 82 vessels participate in the market squid fishery but not in the Pacific sardine fishery. From this calculation, we can infer that it is more likely that a vessel that harvest Pacific sardine will also harvest market squid, instead of the opposite. This is also reflected in Figure ??, which

shows the number of vessel that harvest squid in a year conditional they also harvest sardine, and the number of vessel that harvest sardine in a year conditional that they also harvest squid.

#### 4.3 Effort susbsitution

- Time series of number of trips (as a proxy for effort) for all the species
- Richerson and Holland [2017] use a method identify the nature of the outliers in an ARMA time series model (read more if interested)
  - I propose to estimate a system of simultaneous equations (VECM model) to study equilibrium of effort and short-run and long-run effects of the closure (structural breaks)
  - Have a long-run equation for each species (simultaneously estimated) and test for structural break in this long-run relationship.

#### 4.4 Seasonality changes

Seasonality can be studied calculating monthly share of total trips by species, regress it using month dummiues
and see any is there any structural change after the closure [Richerson and Holland, 2017].

### 5 Results

#### 5.1 Landing model

#### 5.1.1 Graphical posterior predictive

Before presenting the results for the three species in consideration, we check graphically whether the posterior distribution is able to predict the actual distribution. We exclude zero in our graph to avoid plotting different data generation processes. In Figure ?? we show a posterior sample compare with the true sample distribution for the three species in analysis. Some deviation from the true sample distribution is observed in the three models, but still the posterior sample follow a similar shape than the actual curve. Moreover, our pacific sardine sample do well in predicting probabilities at lower landing levels.

In addition to a posterior predictive check, we also check divergence and treedepth.<sup>8</sup> In all three models, we did not have any divergent step in our estimation. The maximum treedepth was 11 for the Pacific sardine model, while in the others it was 10.

<sup>&</sup>lt;sup>8</sup>Explain what are these concepts...

#### 5.1.2 Own species distribution effect

The inclusion of hierarchical effects by port allows us to analyze the effects of the probability of presence on landings disaggregated by ports. We only focus our analysis in owns probability of presence effects, as other probability are analyzed as interaction (see next subsection). We can observe in Figure ?? that the effects of the own probability of presence on landings are not strong (maybe I should use logs...). However, it is clear that it have a positive effect on landings, specially on port areas such as Columbia River at Oregon for Pacific sardine, and Monterrey for Northern anchovy, while a more moderate effect is observed at Santa Barbara Area for Northern anchovy.

#### **5.1.3** Interaction effects

To study the effect of other species distribution on landings, we compute the conditional effects of the interaction between probabilities of presence. Let denote species A the species which we are analysing its landings, and species B and C the other species included in the model for species A landings. For each species, we compute the effect on landing of the interaction between the probability of presences of: + Species A and species B, + Species A versus species C, + Species B versus species C. For example, for the Pacific sardine equation, we compute these results for the probability of presence effect between Pacific sardine and market squid, Pacific sardine and Northern anchovy, and market squid and Northern anchovy.

Let first analyze the interaction effect of the probability of presences on Pacific sardine landings, presented in Figure ??. We only shows results for the main three port where Pacific sardine is landed (Columbia River at Oregon, Los Angeles Area and Monterrey Area). As we already commented in Figure ??, the effects the Pacific sardine's own probability of presence is positive, changing color from left to right in panels (a) and (b). Market squid seems to be an stronger substitute for Pacific sardine than Northern anchovy. This is suggested by the different slopes between panel (a) and panel (b). For instane, in Columbia River, an increase in the probability of presence for anchovy does decrease Pacific sardine landings as much as an increase in the probability of presence of market squid.

We found some similar findings for market squid in Figure ??. Pacific sardine it is a strong substitute of market squid. In regard to Norther anchovy, there is some complementarity with market squid. We observe that when Northern anchovy presence increase, there is also an increase in market squid landings.

However, this complementary is not observed for Northern anchovy landings. When market squid presence increase, we observe a decrease in Northern anchovy landings. An interesting case is observed for Pacific sardine and Northern anchovy, in particular at Monterrey area. For small levels of Pacific sardine presence, Pacific sardine is a complement with Northern anchovy. However, after certain threshold, Pacific sardine is no longer complement and Pacific sardine become a substitute, reducing Northern anchovy landings when the probability of presence for Pacific sardine increase.

#### 5.1.4 Pacific sardine closure

Finally, lets analyze the effect of the Pacific sardine closure on market squid and Northern anchovy landings. We do not find significant results in the case of Northern anchovy. In the case of market squid, we found a decrease in the level of landing after the closure was implemented. It seems that some fisher exit the CPS fishery after the closure of Pacific sardine, reducing their participation in the market squid fishery. Our participation model results give us more details about what happen after the Pacific sardine closure.

## 5.2 Multispecies participation model

## 6 Predictions

. . .

## 7 Conclusions

A possible extension of our research is to consider spatial autocorrelations between ports. Ports landing maybe correlated as vessel have the incentives to choose the port of landing, conditional on whether the port have the infrastructure for this. It is likely that they just land wherever is closer to the area they are fishing. Nevertheless, differential in prices could encourage them to travel a little further for higher prices.

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	Ops.	271	81	107	109	70	162	52	103	27	101
	Unspecified mackerel	0.02	19.0	0.62	0.23	5.92	0.50	0.00	0.87	90.31	4.77
	Bluefin tuna	0.02	1.14	92.37	0.17	9.59	0.21	3.61	0.41	0.56	0.19
Table 1: Cluster by percentage of landings by species.	Pacific sardine	0.23	0.00	0.00	93.97	4.10	0.44	6.07	26.07	0.16	1.13
	Pacific bonito	0.04	95.50	3.13	0.00	16.57	0.93	1.36	0.97	1.87	0.00
	Jack makerel	0.03	0.52	0.56	0.36	11.78	0.78	0.81	0.85	96.0	85.90
	Northern anchovy	0.05	0.01	0.00	0.79	1.13	0.00	87.42	3.50	0.31	0.00
	Market squid	99.48	1.70	2.27	3.16	6.36	0.22	0.35	61.41	0.24	1.20
	Pacific mackerel	0.12	0.45	1.04	1.32	44.55	96.95	0.39	5.92	5.59	6.82
		-	2	$\mathcal{E}$	4	S	9	7	8	6	10

Table 2: Cluster by percentage of landings by species (main species).

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		Pacific mackerel	Market squid	Northern anchovy	Pacific sardine	Obs.
-	1	0.43	99.05	0.06	0.47	309
	2	95.35	2.05	0.36	2.24	278
	3	1.64	3.07	0.76	94.53	114
	4	0.63	0.34	93.14	5.88	54
	5	9.89	55.41	4.12	30.57	87

Table 3: Percentage of cluster total langings by gear used.

	Cluster 1	Cluster 2	Cluster 3	Cluster 4	Cluster 5
Midwater Trawl	0.03	0.92	0.29	0.00	0.03
Other Net Gear	0.00	0.00	0.28	0.02	0.07
Roller Trawl	0.14	0.03	0.00	0.00	0.00
Seine	0.49	0.00	0.36	0.12	0.88
Troll	0.01	0.00	0.00	0.60	0.00

Table 4: Percentage of cluster total langings by gear used.

	Cluster 1	Cluster 2	Cluster 3	Cluster 4	Cluster 5
Midwater Trawl	0.03	0.92	0.29	0.00	0.03
Other Net Gear	0.00	0.00	0.28	0.02	0.07
Roller Trawl	0.14	0.03	0.00	0.00	0.00
Seine	0.49	0.00	0.36	0.12	0.88
Troll	0.01	0.00	0.00	0.60	0.00

Table 5: Summary Statistics

Variable	N	Mean	Std. Dev.	Min	Pctl. 25	Pctl. 75	Max
Prob(presence): PSDN	16960	0.301	0.137	0.014	0.193	0.394	0.687
Prob(presence): MSQD	16960	0.132	0.104	0.011	0.054	0.183	0.672
Prob(presence): NANC	16951	0.547	0.177	0.092	0.411	0.674	0.955
Landings: PSDN	6382	181.483	288.67	0	2.858	236.327	2672.929
Landings: MSQD	11979	114.288	166.493	0	9.544	151.005	2197.037
Landings: NANC	2314	75.331	164.62	0	1.461	61.546	1633.578
Price: PSDN	16929	0.379	0.876	0.002	0.115	0.253	12.849
Price: MSQD	16907	0.781	0.515	0.019	0.622	0.886	18.558
Price: NANC	16756	0.539	0.877	0.003	0.124	0.647	7.91
Annual Catch Limit: PSDN	16982	88321.42	55062.73	0	50526	122747	186791