

## Revenue



## Underestimate



## Scope change



How much does the customer expect to spend on Futurice before the end of the project?

If an item is larger than was estimated during sprint planning, what is most likely to happen?

Who negotiates scope changes?

g

crd-149

g

crd-150

g

crd-151

## Scope change



## Project end



## Release planning



How do we know if something is outside the scope?

When is the project finished?

How far from the launch day are we when we have burned half of the total budget?

g

crd-152

a

crd-153

g

crd-154

## Delay impact



## Platform support



## Lifetime service



What happens to the customer's business case if the release is a month later?

Which OS/platform/... versions do we support?

How long is the service expected to be used?

g

crd-155

g

crd-156

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crd-157

