

PRE-LISTING PACKAGE

Look at making your listing appointments more efficient by using a Pre-Listing Package made up of ...

- A) A list of references
- B) Plan of Action
- C) A complete C.M.A.
- D) A complete net sheet
- E) A contract ready to be signed
- F) Disclosures

That's it! This gives the Seller a chance to digest the information and hopefully come into some reality about the price before you get there. Including a signed contract is also an assumptive close.