

# Internxt

Series A investment round.





Internxt aims to enrich life through revolutionary technology. The goal is to create a vast range of **innovative mass-market services** that disrupts various technology industries.

# Problem

Security and cost are the most important concerns for individuals and businesses looking to store data in the cloud. Though cloud storage is the most convenient way to store data, its pricing and lack of proper privacy and security measures make it less attractive.

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Current cloud providers do not offer completely private nor affordable cloud storage services. Companies are forced to either store data locally or use traditional cloud storage providers, leaving sensitive data unsecured.

# Recent examples

Dropbox, 2012. 68 million users' email addresses and passwords hacked.

Apple iCloud, 2014. Various celebrities iCloud accounts hacked. About 500 photos get leaked on the Internet.

Yahoo, 2014. 3 billion accounts get hacked. It included user emails, passwords, names, telephone numbers, date of birth.

Marriott's Hotels, 2018. Hackers accessed the reservation database and stole guest information. Data from 500 million guests

Adobe, 2018. User emails, passwords and credit card records. 38 million users.

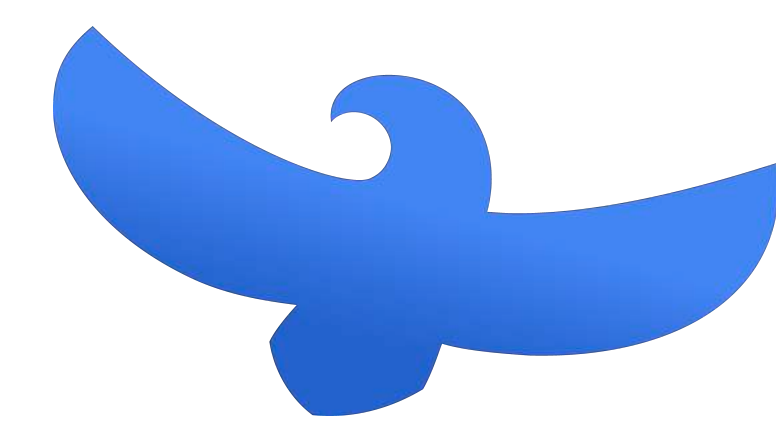
India's government ID database, 2018. Stored 1.1 billion citizens' identity and biometric info, and experienced a data leak on a system run by a state-owned utility company Indane.





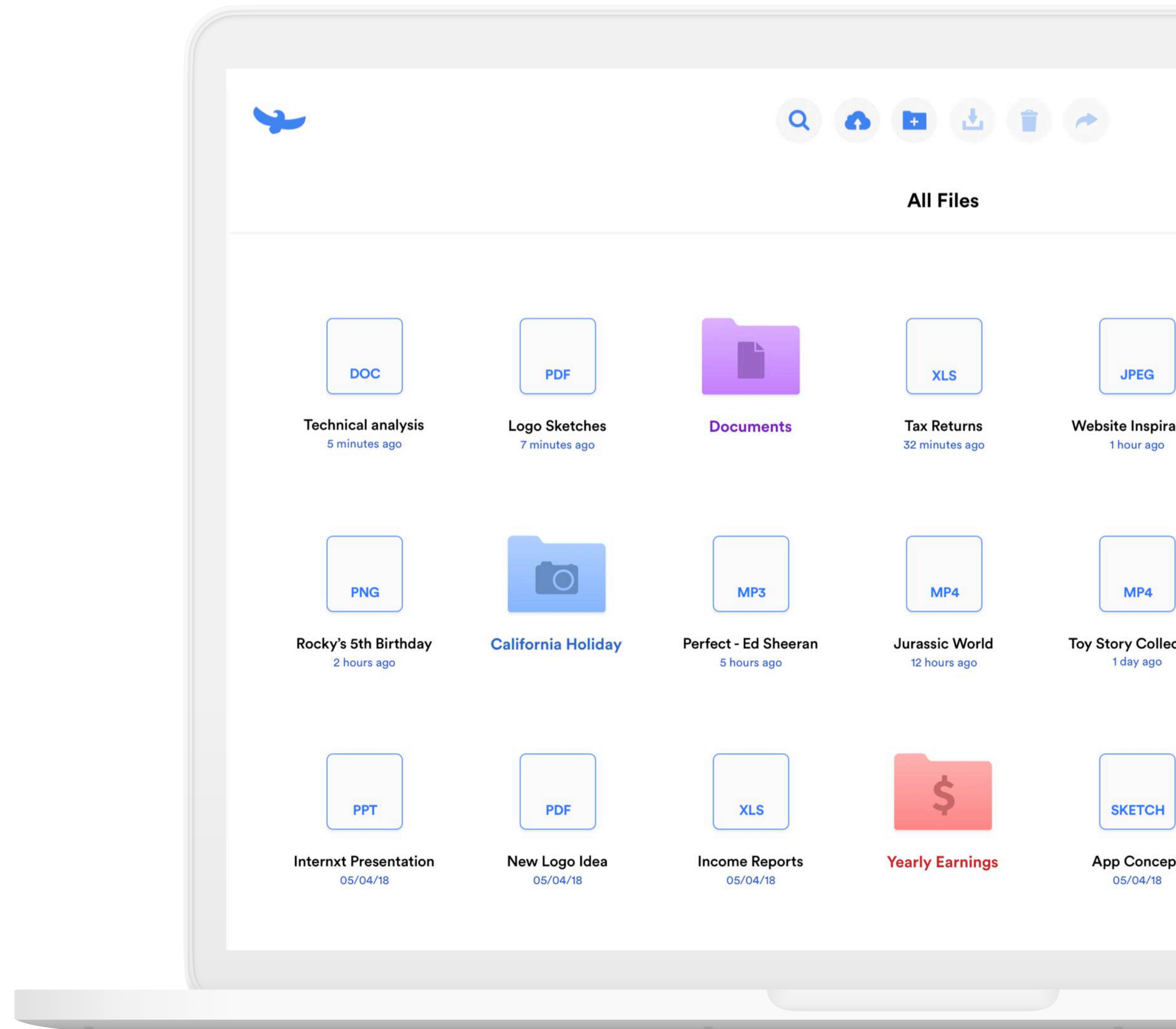


User trust in having personal stored safely is declining. This is making many businesses lose significant sums of money each year in a combination of fines, expensive in-house storage solutions, and customers leaving due to mistrust. We are working towards bringing truly innovative solutions to the cloud storage market to solve that very issue. X Cloud is all about protecting user data in an affordable manner.



# Introducing XCloud

## Secure cloud storage





# X Cloud

## Secure cloud storage

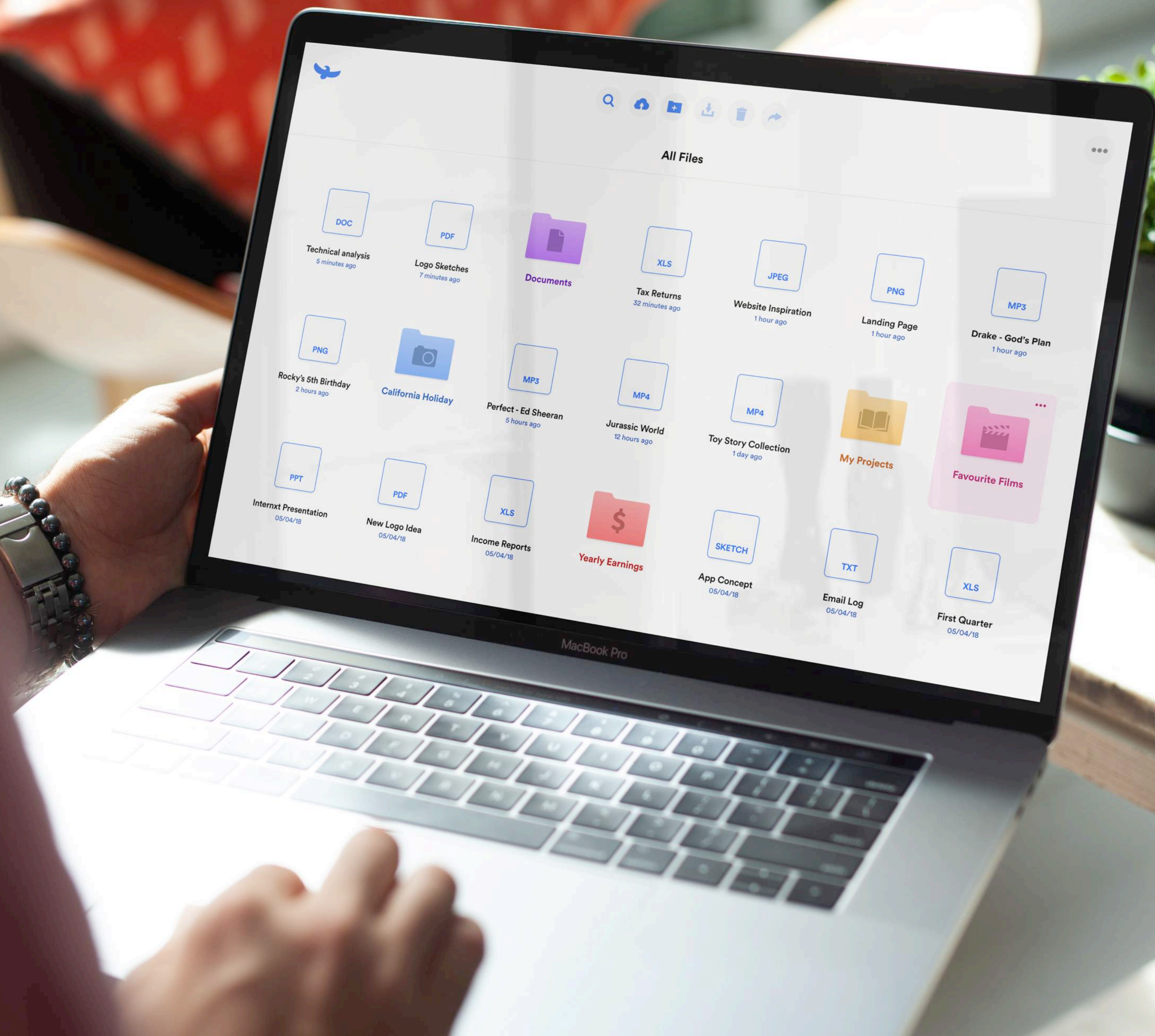
An attractive and affordable cloud storage service that's completely private. Mainly used by corporations and startups. Files are client-side end-to-end encrypted and hosted as shards in a network that's decentralized. Available on web, desktop, iOS, Android, API. Significantly superior when it comes to security. 80% cheaper for mass-storage through API.

"Internxt's primary product is the simply named X Cloud. Its aim is a totally secure, completely reliable cloud storage for the everyman. The service uses decentralized technology and end-to-end encryption to keep your files hyper safe"



**ANDROID** AUTHORITY





MacBook Pro

All Files

DOC Technical analysis 5 minutes ago

PDF Logo Sketches 7 minutes ago

Documents

XLS Tax Returns 32 minutes ago

JPEG Website Inspiration 1 hour ago

PNG Landing Page 1 hour ago

MP3 Drake - God's Plan 1 hour ago

PNG Rocky's 5th Birthday 2 hours ago

California Holiday

MP3 Perfect - Ed Sheeran 5 hours ago

MP4 Jurassic World 12 hours ago

MP4 Toy Story Collection 1 day ago

My Projects

Favourite Films

PPT Internxt Presentation 05/04/18

PDF New Logo Idea 05/04/18

XLS Income Reports 05/04/18

Yearly Earnings

SKETCH App Concept 05/04/18

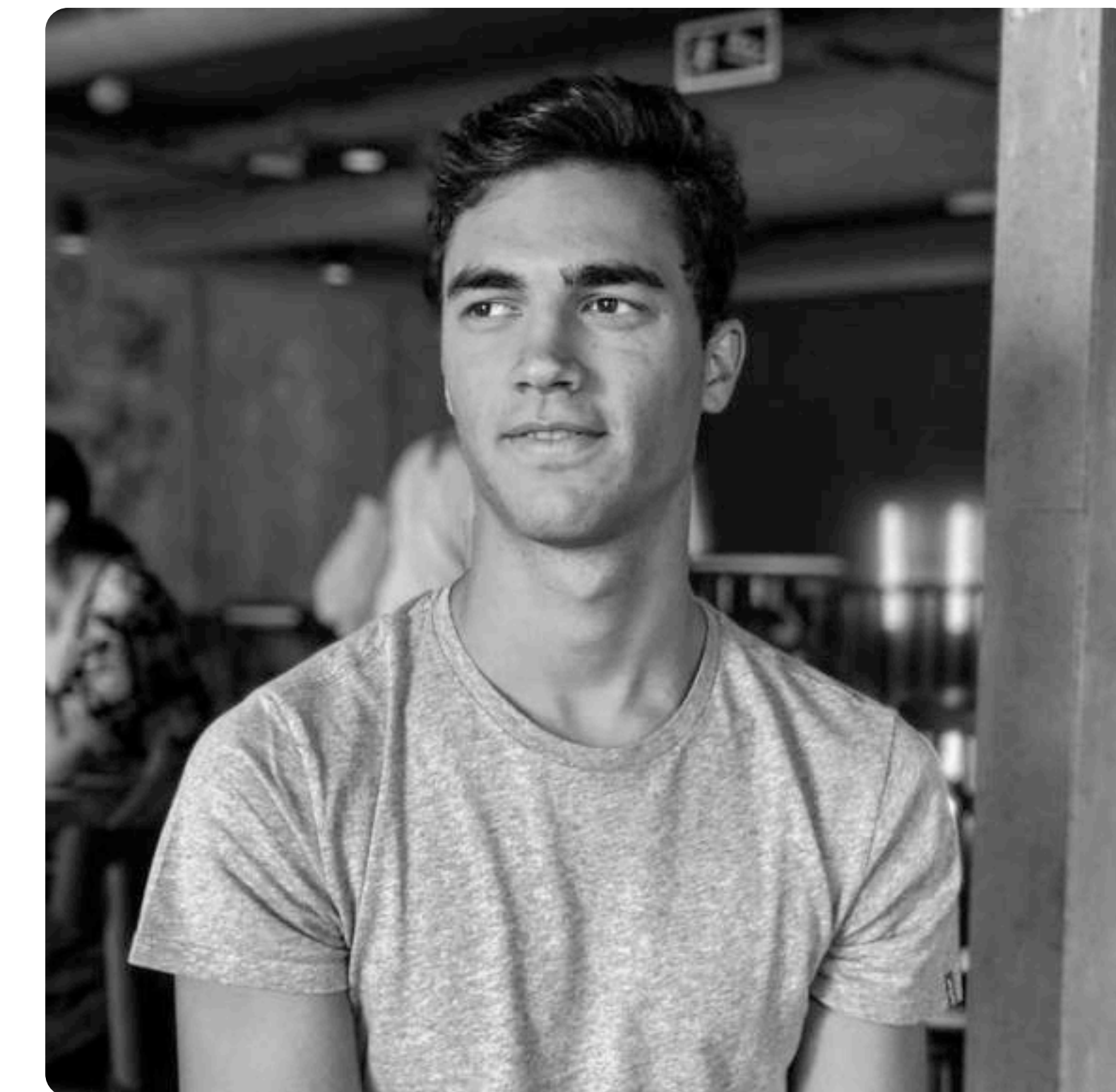
TXT Email Log 05/04/18

XLS First Quarter 05/04/18



# Internxt Team

Fran Villalba Segarra – Founder, owner, CEO. 5 years experience in cloud industry. Also worked at OnePlus. He's in charge of company daily operations, such as development, supervising, marketing, financial etc.



Fran and two other core developers work from Internxt's headquarters in Valencia, Spain. Internxt also counts on other employees, who work remotely on a per task basis. Our remote team includes two designers. We also work with advisors such as Alex Sicart Ramos, who is a well known blockchain entrepreneur and Forbes Under 30. The whole team shares the passion of helping shake those industries that need it most.



# Cloud storage market

The global cloud storage market accounted for €40B in 2018 and is estimated to become a €200B market by 2026, at a CAGR of 21.9% during the forecast period. Dropbox accounts with +500M active users, and made +€1B revenue in 2018.

## Competition and advantage

File storage. Microsoft OneDrive, Google One, Tresorit, Sync, pCloud, Amazon Drive, Dropbox, Apple iCloud. **X Cloud**: more secure and private, similar pricing and user experience, 50% more eco-friendly.

Mass file storage. Amazon Web Services S3, Google Cloud Storage, Microsoft Azure Storage. **X Cloud**: more secure and private, 80% more affordable, similar user experience, 50% more eco-friendly.



No other provider offers a decentralized cloud storage service ready to be used by the mass-market. This allows us to very easily provide significantly more private and less costly cloud storage for all kinds of customers. Additionally, privacy concerns are today higher than they have ever been, thus services addressing this need are now immensely popular. Now is the time for X Cloud to disrupt the cloud storage market.



# Financial information

Break-even in early-2021. €2,7M revenue expected to be made in 2022, with net income of €500,000. €8,3M revenue expected in 2023, with €2M net income. Results leave out funding from Series A and potential future rounds, which should further enhance the company's growth.

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Raising €300,000 in Series A, in exchange for 10% equity. Minimum investment of €500 to be able to participate in the round. Cash proceeds used to enhance company's growth during next 2 years: hiring sales representatives to sell X Cloud to an increasing number of businesses, marketing X Cloud to enhance its growth, hiring more developers to accelerate new product development.

For more information, please visit our website [internxt.com](https://internxt.com), check out our business plan [internxt.com/businessplan.pdf](https://internxt.com/businessplan.pdf) and reach out to us at [ir@internxt.com](mailto:ir@internxt.com)



