

TheraGo - mental wellbeing web-app

Putting your feelings into words can be hard. But we've got you covered.

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Introduction to TheraGo



Product Profile

Therago combines psychology and artificial intelligence to understand users' emotional needs and engage in natural conversations through audio and text prompts

Mission & Vision

On a <u>mission</u> to make therapy more convenient and accessible to people through by leveraging compassionate Al technology.

Envisioned to create a world where mental well-being is not a luxury but a fundamental aspect of every individual's life.

Problem - solution flow

There is an excess of wellbeing services in today's fast paced society Individuals often face challenges in finding the right mental wellbeing support Individual feeling overwhelmed and experience burnout due to inability to manage their mental health needs Our solution Helping them to <u>structure their thoughts as well as provide tailored and affordable</u> support with our "therapy on-the-go" webapp

Key Features & Benefits



Business model

Freemium Model

- Offer basic features of the app for free to attract users.
- Premium subscription plans include anonymous chat with therapists and access to formalised data/journals.

Monthly Cost of Online Therapy Subscriptions With Four Live Sessions



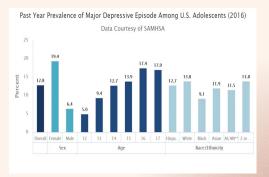
Partnerships & Sponsorships

- Revenue through referral fees or revenue-sharing agreements.
- Seek sponsorship (advertisement) deals with brands in the mental health industry.



Data Monetisation

- Utilise anonymised user data for analytics and research (third party engagement).
- Partner with healthcare institutions and companies to sell insights derived from the aggregated data.



Technologies & Partnerships

Integrated Technologies



Blockchain for secure data storage (private sensitive information). Value to the app - more customers.



Ensures continuous improvement and enhances user experience through symptom checker, personalised recommendations, educational content, tracking features, and referral connections.

Centralised data storage for anonymised information (for third-party reports)

Strategic Partnerships





















Competitor Analysis



- Estimated annual revenue: \$630k/ year
- Al-powered emotional health assistant that helps users monitor and improve their emotional wellbeing through conversations and exercises.
- Over 2 million users mainly focusing on US and Europe market



- Estimated annual revenue: \$23.3M/ year
- Al-chatbot that uses principles from cognitive-behavioral therapy (CBT) to help users manage their mental health
- Over 1.5 million users mainly focusing on US market



- Estimated annual revenue: \$11.7M/ year
- Offers clinically validated AI that gives emotional support using techniques from CBT, dialectical behavior therapy (DBT), and mindfulness.
- Over 4.5 million users focusing on Asia and Europe market

TheraGo's...

Competitive Advantage:

- Dual service for both organisations and individuals
- Speech-to-text technology with the ChatBot
- Cheaper alternative for mental wellbeing services based on referral system

Opportunities:

- Institutions' mental wellbeing support (student's academic progress & extenuating circumstance cases)
- Verified professionals and EAPs

Other competitors...





Market research

Primary (consumer view)

- People do not want to trouble others
- People struggle with the habit of journaling
- People have difficulties structuring their thoughts and organising notes
- People are not always honest with a person (therapist)/ afraid of judgement
- Customers need meaningful insights, not just a 'notes app'

Source: interviews

Secondary (industry trends)

- One in five children and young people in England aged eight to 25 had a probable mental disorder in 2023
- Depressive disorders, Clinical depression, Anxiety, Substance Abuse, and Dementia are most prevalent today

Sources: NHS, News Medical

Growth Opportunities for TheraGo (1/2)

The Prospects of Geographical Expansion at a Global Scale

Asia

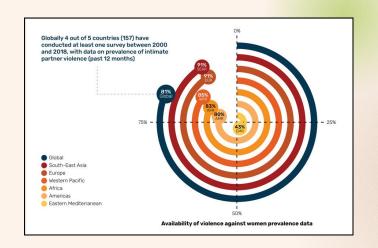
Appealing to Growing Youth Demographic & Rapidly Globalizing Market

- The increase in mental health issues and the lower productivity subscore offers TheraGo the opportunity to provide these mental wellbeing services to the companies in Asia
- Local pressing issue of young demographic stepping into workplace, preaching for work-life balance



Europe & US

Helping to Deal with Abnormal Situations



Why does global growth matter?

Establishing TheraGo as a formidable competitor and providing a competitive edge

 Taking advantage of available market growth and gaps in other regional markets

Growth Opportunities for TheraGo (2/2)

Efforts on Growing the Platform

Allow Connections through
Multiple Devices

Connection across multiple devices (smartphones, tablets, laptops etc.) to allow better accessibility.

- Users can effortlessly access our platform wherever they are, whenever they need support
- Ensures a consistent user experience across different devices, enhancing engagement and satisfaction.

Service Diversification to Meet User's Demand

Activities (meditations, mindfulness practices, yoga classes etc.)

Personalised programs and treatment plans to help users achieve their personal goals (with flexibility in program duration, intensity, and focus areas).

Online peer support communities and discussion forums where users can connect with others facing similar challenges, share experiences, and provide mutual support.

Embracing more types of mental wellbeing issues

Providing tailored support and assistance to every user, regardless of their unique challenges

- Offer specialized services and an Al assistant designed to cater to the needs of 'special' users, including those grappling with ADHD, Dementia, eating disorders, and more.
- Adapt and personalize its support mechanisms, providing targeted interventions, coping strategies, and resources tailored to each user's specific condition

How it works

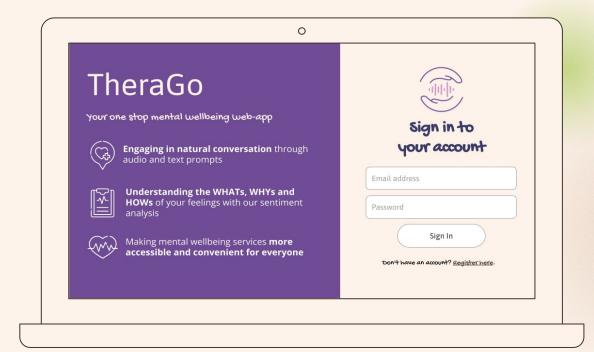


Let's Chat!

Tools

Analyse/Calendar

6et Help





Register

Let's get started! Becoming a member only takes a few seconds.

Frist name

Last name

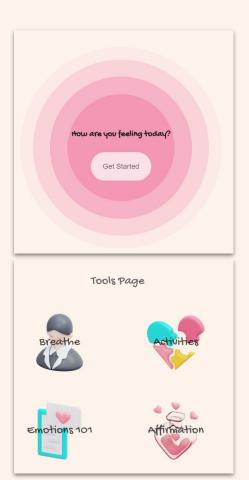
Your age

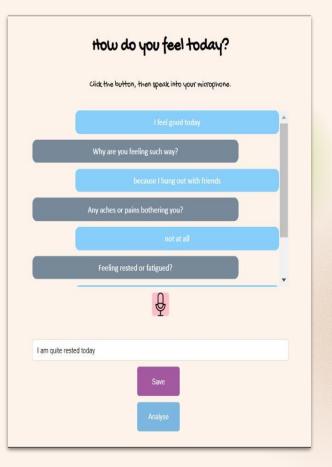
Email address

Password

Create account

Already have an account? Sign in here.





Our team



Lim Xin Yan Front-End Developer



Jimin Ryบ Full-Stack Developer



Hyoyeon LeeBack-End Developer



Clarissa Ch'ng Si-En Front-End Developer Business Management



Anastasiia Guseva UX design Business Management

Thank you!

Feel free to contact us if you have any questions!

