

**Because Employee Financial Lives  
are a process not an event,  
you may never see the end result.**

**However you will always be  
remembered for what you did.**

**Knowledge** *Your Best Investment* ®

# **Implementation Guide and Record**

## *3 Easy Steps*

- 1. Personalize**
- 2. Record**
- 3. Mail**

**Knowledge** *Your Best Investment* ®

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Each Season of a Financial Life has its own potential and challenge.  
Somewhere ahead - in yet another season - is the smile of  
contentment if each is handled wisely.