Operation Report

2018-01-01 to 2020-12-30

			018-01-01 to				1
RegionName	State	Category	Total_Sales			Total_Expenses	Gross_Profit_Margin
		Office Supplies	\$15,654	374	\$5,162	\$70,553	32.98%
	Indiana	Technology	\$26,323	106	\$11,001	\$118,203	41.79%
		Furniture	\$11,497	83	\$2,181	\$59,556	18.97%
	Subtotal		\$53,474		\$18,344	\$248,312	93.74%
		Office Supplies	\$37,521	589	\$14,910	\$228,995	39.74%
	Michigan	Technology	\$16,210	148	\$4,778	\$56,839	29.48%
		Furniture	\$22,260	181	\$4,652	\$99,079	20.90%
	Subtotal		\$75,991		\$24,340	\$384,913	90.12%
		Office Supplies	\$723	66	\$318	\$2,819	43.98%
	Iowa	Technology	\$1,154	13	\$318	\$3,408	27.56%
		Furniture	\$2,642	24	\$520	\$18,587	19.68%
	Subtotal		\$4,519		\$1,156	\$24,814	91.22%
		Office Supplies	\$6,037	211	\$1,956	\$28,413	32.40%
	Wisconsin	Technology	\$8,798	104	\$2,597	\$38,301	29.52%
		Furniture	\$17,257	144	\$3,839	\$96,345	22.25%
	Subtotal		\$32,092		\$8,392	\$163,059	84.17%
		Office Supplies	\$19,407	241	\$7,780	\$72,438	40.09%
	Minnesota	Technology	\$2,845	38	\$1,019	\$8,643	35.82%
		Furniture	\$7,611	52	\$2,024	\$43,074	26.59%
	Subtotal		\$29,863		\$10,823	\$124,155	102.50%
		Office Supplies	\$598	31	\$194	\$1,568	32.44%
	South Dakota	Technology	\$393	6	\$134	\$1,045	34.10%
		Furniture	\$325	5	\$67	\$766	20.62%
	Subtotal	Tarritare	\$1,316	3	\$395	\$3,379	87.16%
Central	North Dakota	Office Supplies	\$920	30	\$230	\$3,458	25%
Centrul	North Bakota	Office Supplies	\$19,118	1037	(\$8,148)	\$98,030	-42.62%
	Illinois	Furniture	\$27,907	432	(\$8,706)	\$133,271	-31.20%
		Technology	\$31,984	302	\$4,823	\$140,424	15.08%
	Subtotal	recimology	\$79,009	302	(\$12,031)	\$371,725	-58.74%
	Missouri	Office Supplies	\$12,081	158	\$2,747	\$53,410	22.74%
		Technology	\$7,087	54	\$3,015	\$39,058	42.54%
		Furniture	\$2,391	29	\$538	\$11,444	22.50%
	Subtotal	Furniture	\$2,591	23	\$6,300	\$103,912	87.78%
	Subtotal	Office Supplies	\$1,954	47	\$624	\$5,176	31.93%
	W				\$37		
	Kansas	Furniture	\$111	8 19		\$468	33.33%
	Cubtotal	Technology	\$849	19	\$175	\$2,474	20.61%
	Subtotal	Office Supplies	\$2,914	0.0	\$836	\$8,118	85.87%
	Niak		\$2,217	86	\$548 \$063	\$6,423	24.72%
	Nebraska	Technology	\$3,286	26	\$962	\$11,450	29.28%
	Colleges	Furniture	\$1,945	21	\$518	\$19,972	26.63%
	Subtotal	0.00	\$7,448		\$2,028	\$37,845	80.63%
	Oklahoma	Office Supplies	\$4,490	119	\$1,114	\$15,009	24.81%
		Technology	\$6,368	67	\$1,581	\$35,919	24.83%
		Furniture	\$8,284	57	\$2,154	\$40,169	26%
	Subtotal		\$19,142		\$4,849	\$91,097	75.64%
	Texas	Office Supplies	\$43,896	2221	(\$18,416)	\$235,526	-41.95%
		Technology	\$65,104	659	\$3,291	\$327,424	5.05%
		Furniture	\$60,553	758	(\$10,410)	\$293,991	-17.19%
	Subtotal		\$169,553		(\$25,535)	\$856,941	-54.09%
Total			\$497,800		\$40,127	\$8,097,452	791.00%

Furniture \$10,873 103 \$1,074 \$49,381 9.88% 32.67% Office Supplies \$11,828 306 \$3.864 \$56,640 Massachusetts 69 Technology \$5,727 \$1,756 \$17,878 30.66% Subtotal \$28,428 \$6,694 \$123,899 73.21% 106 Office Supplies \$6,208 \$1,762 \$34,886 28.38% Rhode Island 43.90% Technology \$10,474 35 \$4,598 \$64,048 15.42% **Furniture** \$5,919 53 \$913 \$23,156 Subtotal \$22,601 \$7,273 \$122,090 87.70% **Furniture** \$1,886 27 \$154 \$8,172 8.17% \$1,769 **New Hampshire** Office Supplies 80 \$650 \$7,325 36.74% 20 Technology \$3,637 \$903 \$24,937 24.83% \$7,292 \$1,707 69.74% \$40,434 Subtotal Office Supplies \$400 19 \$170 \$3,487 42.50% Maine Technology \$761 14 \$251 \$3,497 32.98% 2 \$34 Furniture \$109 \$185 31.19% Subtotal \$1,270 \$455 106.67% \$7,169 Furniture \$5,120 8 \$1,192 \$22,978 23.28% Vermont \$1,600 14 \$447 \$7,662 27.94% Technology 28 Office Supplies \$2,210 \$606 \$21,741 27.42% 78.64% Subtotal \$8,930 \$2,245 \$52,381 202 27.54% Office Supplies \$5,352 \$1,474 \$23,508 Connecticut 27.98% Technology \$2,791 29 \$781 \$9,976 46 **Furniture** \$5,175 \$1,226 \$21,849 23.69% Subtotal \$13,318 \$3,481 \$55,333 79.21% Office Supplies \$13,792 268 \$4,634 \$55,787 33.60% **New Jersey** \$14,501 86 \$4,170 \$85,256 28.76% Technology 85 \$932 14.78% **Furniture** \$6,307 \$23,141 Subtotal \$34,600 \$9,736 \$164,184 77.14% Office Supplies \$89,289 2506 \$25,739 \$402,423 28.83% **New York** \$127,454 759 \$42,173 33.09% Technology \$561,187 **Furniture** \$92,662 860 \$5,573 \$518,161 6.01% Subtotal \$309,405 \$73,485 \$1,481,771 67.93% Office Supplies 1158 (\$5,009)-14.67% \$34,137 \$181,945 -18.73% Pennsylvania Furniture \$38,631 462 (\$7,237)\$232,062 __ Technology \$42,143 406 (\$3,200)\$197,115 -7.59% Subtotal \$114,911 (\$15,446) \$611,122 -40.99% Furniture \$4,547 62 \$828 \$24,166 18.21% Office Supplies \$7,927 233 \$2,769 \$43,554 34.93% Delaware Technology \$14,562 59 \$6,239 \$36,968 42.84% Subtotal \$27,036 \$9,836 \$104,688 95.98% Furniture \$1,347 8 \$350 \$3,652 25.98% District of Columbia 24 \$61 43.88% Office Supplies \$139 \$622 Technology \$1,380 \$649 \$10,391 47.03% 116.89% Subtotal \$2,866 \$1,060 \$14,665 \$9,149 104 \$1,906 \$40,823 20.83% **Furniture** Maryland Office Supplies \$9,801 264 \$3,624 36.98% \$44,654 Technology \$4,166 44 \$1,323 \$15,037 31.76% Subtotal \$23,116 \$6,853 \$100,514 89.57% Office Supplies \$263 \$3,744 \$536 15 49.07% West Virginia **Furniture** \$673 3 (\$77 \$2,097 -11.44% Subtotal \$1,209 \$186 37.63% \$5,841 -19.05% \$22,860 326 (\$4,355)\$118,261 Furniture Ohio Office Supplies \$17,800 987 (\$54)\$74,247 -0.30% Technology \$35,676 384 (\$12,650)\$177,397 -35.46%

East

Subtotal North Control Subtotal South Control Subtotal Flor Subtotal Alab Subtotal Tenno Subtotal Missis Subtotal Kent Subtotal Louis Subtotal	ginia Carolina	Furniture Technology Office Supplies	\$671,318 \$25,036 \$24,116	230 140	\$90,506 \$5,121	\$3,253,996 \$129,940	884.51% 20.45%
Subtotal North Control Subtotal South Control Subtotal Flor Subtotal Alab Subtotal Tenno Subtotal Missis Subtotal Kent Subtotal Louis Subtotal		Technology	\$24,116			\$129,940	20.45%
Subtotal North Control Subtotal South Control Subtotal Flor Subtotal Alab Subtotal Tenno Subtotal Missis Subtotal Kent Subtotal Louis Subtotal				140			
Subtotal South C Subtotal Geo Subtotal Flor Subtotal Alab Subtotal Tenne Subtotal Missis Subtotal Kent Subtotal Louis Subtotal	Carolina	Office Supplies		140	\$7,400	\$130,662	30.69%
Subtotal South C Subtotal Geo Subtotal Flor Subtotal Alab Subtotal Tenne Subtotal Missis Subtotal Kent Subtotal Louis Subtotal	Carolina		\$20,872	492	\$5,857	\$95,483	28.06%
Subtotal South C Subtotal Geo Subtotal Flor Subtotal Alab Subtotal Tenne Subtotal Missis Subtotal Kent Subtotal Louis Subtotal	Carolina		\$70,024		\$18,378	\$356,085	79.20%
Subtotal South Control Subtotal Flor Subtotal Alab Subtotal Tenne Subtotal Missis Subtotal Kent Subtotal Louis Subtotal	Carolina	Furniture	\$15,155	174	(\$3,486)	\$114,289	-23%
South Control Subtotal South Control Subtotal South Subtotal Alab Subtotal Tenne Subtotal Missis Subtotal Kent Subtotal Louis Subtotal		Office Supplies	\$14,310	619	(\$417)	\$65,706	-2.91%
South Control Subtotal South Control Subtotal South Subtotal Tenne Subtotal Missis Subtotal Kent Subtotal Louis Subtotal		Technology	\$25,791	169	(\$3,638)	\$108,639	-14.11%
Subtotal Geo Subtotal Flor Subtotal Alab Subtotal Tenne Subtotal Missis Subtotal Kent Subtotal Louis Subtotal			\$55,256		(\$7,541)	\$288,634	-40%
Subtotal Geo Subtotal Flor Subtotal Alab Subtotal Tenne Subtotal Missis Subtotal Kent Subtotal Louis Subtotal		Furniture	\$3,078	22	\$613	\$12,428	19.92%
Subtotal South Subtotal Alab Subtotal Tenne Subtotal Missis Subtotal Kent Subtotal Louis Subtotal	South Carolina	Office Supplies	\$3,316	117	\$466	\$18,977	14.05%
Subtotal South Subtotal Alab Subtotal Tenne Subtotal Missis Subtotal Kent Subtotal Louis Subtotal		Technology	\$1,592	20	\$454	\$6,686	28.52%
Subtotal Flor Subtotal South Subtotal Tenne Subtotal Missis Subtotal Kent Subtotal Louis Subtotal			\$7,986		\$1,533	\$38,091	62.49%
Subtotal Flor Subtotal South Subtotal Tenne Subtotal Missis Subtotal Kent Subtotal Louis Subtotal		Office Supplies	\$26,512	426	\$9,782	\$116,201	36.90%
South South Subtotal Tenne Subtotal Missis Subtotal Kent Subtotal Louis Subtotal	orgia	Technology	\$14,059	155	\$4,400	\$67,800	31.30%
South South Subtotal Tenne Subtotal Missis Subtotal Kent Subtotal Louis Subtotal		Furniture	\$7,726	110	\$1,752	\$38,180	22.68%
South Subtotal Alab Subtotal Tenne Subtotal Missis Subtotal Kent Subtotal Louis Subtotal			\$48,297		\$15,934	\$222,181	90.88%
South Subtotal Alab Subtotal Tenne Subtotal Missis Subtotal Kent Subtotal Louis Subtotal		Office Supplies	\$19,364	805	(\$1,660)	\$91,402	-8.57%
South Subtotal Tenno Subtotal Missis Subtotal Kent Subtotal Louis Subtotal	orida	Technology	\$46,956	258	\$530	\$275,953	1.13%
South Subtotal Tenno Subtotal Missis Subtotal Kent Subtotal Louis Subtotal		Furniture	\$22,557	292	(\$2,253)	\$106,090	-9.99%
South Subtotal Tenne Subtotal Missis Subtotal Kent Subtotal Louis Subtotal			\$88,877		(\$3,383)	\$473,445	-17.43%
South Subtotal Tenne Subtotal Missis Subtotal Kent Subtotal Louis Subtotal		Office Supplies	\$4,209	149	\$1,258	\$18,122	29.89%
South Subtotal Tenne Subtotal Missis Subtotal Kent Subtotal Louis Subtotal	bama	Technology	\$8,969	53	\$3,298	\$46,703	36.77%
Subtotal Missis Subtotal Kent Subtotal Louis		Furniture	\$6,332	54	\$1,231	\$47,812	19.44%
Subtotal Missis Subtotal Kent Subtotal Louis			\$19,510		\$5,787	\$112,637	86.10%
Subtotal Missis Subtotal Kent Subtotal Louis		Office Supplies	\$12,109	413	(\$3,137)	\$62,429	-25.91%
Subtotal Kent Subtotal Louis Subtotal	nessee	Furniture	\$13,507	165	(\$2,209)	\$73,600	-16.35%
Subtotal Kent Subtotal Louis Subtotal		Technology	\$4,807	74	\$66	\$26,456	1.37%
Subtotal Kent Subtotal Louis Subtotal		<u> </u>	\$30,423		(\$5,280)	\$162,485	-40.89%
Subtotal Kent Subtotal Louis Subtotal		Furniture	\$4,318	43	\$945	\$27,179	21.89%
Subtotal Louis Subtotal	Mississippi	Office Supplies	\$3,544	133	\$1,200	\$20,305	33.86%
Subtotal Louis Subtotal		Technology	\$2,822	38	\$986	\$8,476	34.94%
Subtotal Louis Subtotal		9,	\$10,684		\$3,131	\$55,960	90.69%
Subtotal Louis Subtotal	Kentucky	Office Supplies	\$11,804	314	\$3,791	\$62,622	32.12%
Louis		Furniture	\$12,127	106	\$3,211	\$57,929	26.48%
Louis		Technology	\$12,571	97	\$4,157	\$64,951	33.07%
Louis		97	\$36,502		\$11,159	\$185,502	91.67%
Subtotal		Office Supplies	\$3,423	79	\$495	\$14,812	14.46%
	Louisiana	Technology	\$2,831	41	\$1,015	\$9,841	35.85%
		Furniture	\$2,963	36	\$686	\$11,159	23.15%
			\$9,217		\$2,196	\$35,812	73.46%
Arka	Arkansas	Office Supplies	\$4,382	132	\$1,880	\$12,316	42.90%
		Technology	\$3,925	62	\$1,261	\$18,018	32.13%
		Furniture	\$3,188	43	\$781	\$15,090	24.50%
Subtotal			\$11,495		\$3,922	\$45,424	99.53%
Total			\$388,271		\$45,836	\$1,976,256	575.68%
		Office Supplies	\$1,856	29	\$286	\$5,188	15.41%
Mon	Montana	Technology	\$3,663	18	\$1,523	\$16,692	41.58%
		Furniture	\$64	7	\$22	\$426	34.38%
Subtotal			\$5,583		\$1,831	\$22,306	91.37%
	33000	Furniture	\$12,468	191	(\$2,670)	\$57,767	-21.41%
Colo		Office Supplies	\$7,851	339	(\$348)	\$36,970	-4.43%
	orado		\$10,864		(\$3,486)	\$52,556	-32.09%

	Subtotal		\$31,183		(\$6,504)	\$147,293	-57.93%
	Wyoming	Furniture	\$1,603	4	\$100	\$6,312	6.24%
		Furniture	\$2,595	18	\$534	\$6,904	20.58%
	Idaho	Technology	\$837	12	\$92	\$2,420	10.99%
		Office Supplies	\$841	27	\$150	\$3,536	17.84%
	Subtotal		\$4,273		\$776	\$12,860	49.41%
		Technology	\$2,310	45	\$582	\$11,899	25.19%
	Utah	Furniture	\$4,822	29	\$632	\$21,483	13.11%
		Office Supplies	\$3,443	113	\$1,141	\$11,347	33.14%
	Subtotal		\$10,575		\$2,355	\$44,729	71.44%
West		Furniture	\$12,883	177	(\$2,826)	\$58,459	-21.94%
	Arizona	Office Supplies	\$9,651	488	(\$726)	\$53,264	-7.52%
		Technology	\$11,751	173	\$113	\$58,241	0.96%
vvest	Subtotal		\$34,285		(\$3,439)	\$169,964	-28.50%
		Technology	\$1,698	41	\$337	\$7,382	19.85%
	New Mexico	Office Supplies	\$1,384	91	\$568	\$6,574	41.04%
		Furniture	\$1,701	19	\$252	\$9,012	14.81%
	Subtotal		\$4,783		\$1,157	\$22,968	75.70%
		Furniture	\$4,635	37	\$525	\$21,192	11.33%
	Nevada	Office Supplies	\$6,871	93	\$2,254	\$22,572	32.80%
		Technology	\$5,137	33	\$513	\$39,345	9.99%
	Subtotal		\$16,643		\$3,292	\$83,109	54.12%
		Office Supplies	\$137,548	4370	\$36,733	\$645,389	26.71%
	California	Furniture	\$153,836	1664	\$8,495	\$790,745	5.52%
		Technology	\$159,183	1394	\$29,440	\$753,322	18.49%
	Subtotal		\$450,567		\$74,668	\$2,189,456	50.72%
		Furniture	\$6,338	69	(\$1,488)	\$27,329	-23.48%
	Oregon	Office Supplies	\$5,122	299	\$154	\$30,292	3.01%
		Technology	\$5,822	107	\$126	\$21,584	2.16%
	Subtotal		\$17,282		(\$1,208)	\$79,205	-18.31%
		Furniture	\$47,504	417	\$7,012	\$263,519	14.76%
	Washington	Office Supplies	\$38,558	1041	\$10,948	\$179,142	28.39%
		Technology	\$50,529	351	\$15,017	\$208,559	29.72%
Total			\$713,368		\$106,005	\$3,429,422	367.13%
Total			\$2,270,757		\$458,943	\$11,081,402	4869.51%