Automated Feedback Analysis Workflow

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Introduction

Customer feedback is one of the most valuable resources for any business — it reveals what is working, what is not, and where opportunities for growth lie. However, manually collecting and reviewing feedback can be time-consuming and often leads to delayed action. In today's fast-paced digital environment, businesses need a faster, smarter way to capture customer sentiment and turn it into actionable insights.

In this project, I took on the role of a **Customer Success Manager** at a small online business. The company was facing a common problem: while they were receiving feedback from customers, there was no streamlined way to analyze it in real time or to notify the team when urgent issues arose. This resulted in missed opportunities to improve the product and, in some cases, dissatisfied customers who never received follow-up support.

To address this challenge, I designed and built an **automated workflow** that uses AI to analyze customer feedback and deliver actionable insights instantly. By combining tools like **Google Forms**. **Make**. **Gemini AI**. and **Google Sheets**. I created a system that:

- Collects feedback automatically.
- Uses AI to determine customer sentiment (Positive, Neutral, or Negative).
- Summarizes customer messages into clear, concise insights.
- Stores the results in a Google Sheet for tracking and reporting.
- (Optionally) Sends an email alert if a negative sentiment is detected, so the team can respond quickly.

This automated solution allows the business to react faster to customer needs, reduce the risk of negative experiences escalating, and continuously improve their products and services.

Slide 1: Title Slide

Title: Automated Customer Feedback Analysis

Subtitle: Real-Time Al-Powered Insights.



Header: Goal:

Create an automated system that collects customer feedback, analyzes it with AI, and stores actionable insights in real-time.

X Slide 3: Tools Used

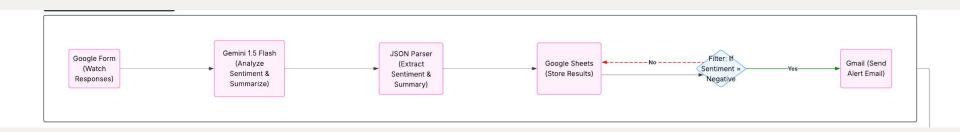
Header: Tools Used

- Google Forms Collect customer feedback
- Make.com Automate the workflow
- Google Gemini AI Analyze sentiment and create summaries
- Google Sheets Store structured results
- **Email Alerts** Notify team of negative feedback

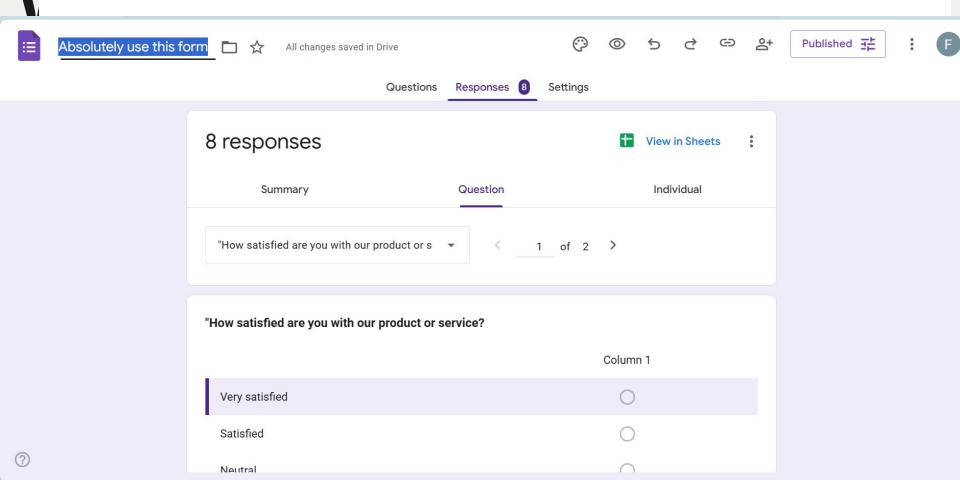
Design Tip: Use soft shadows and hover-style effects to mimic your HTML tool cards.

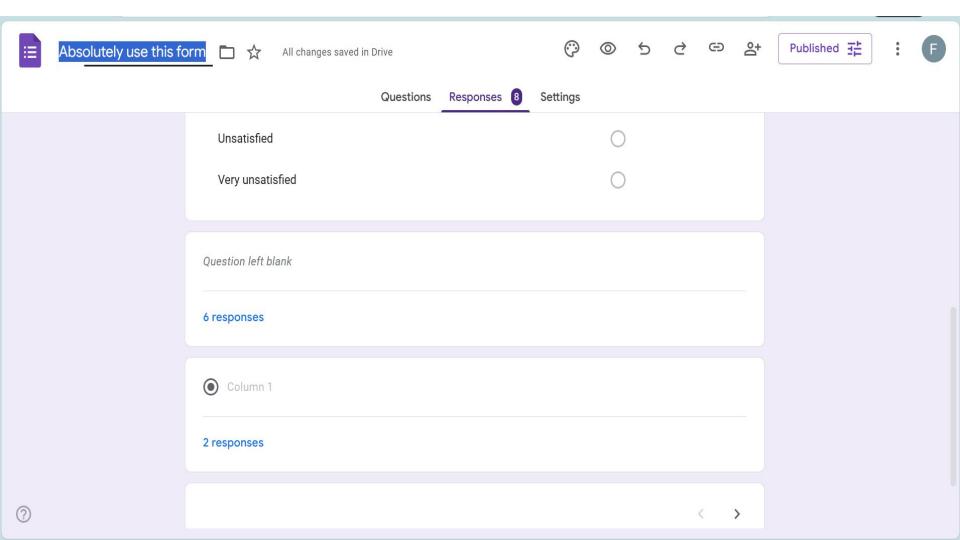
Workflow diagram

This is a visualized diagram of the workflow design we are going to implement.

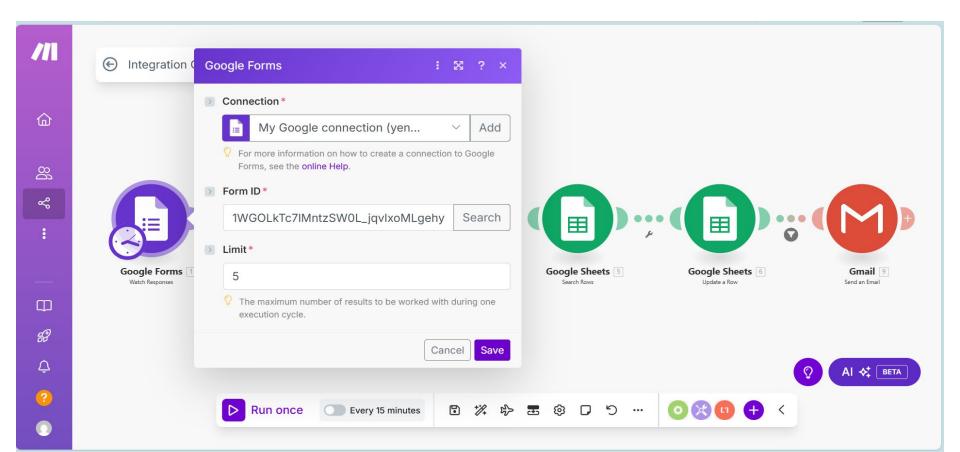


Google Form

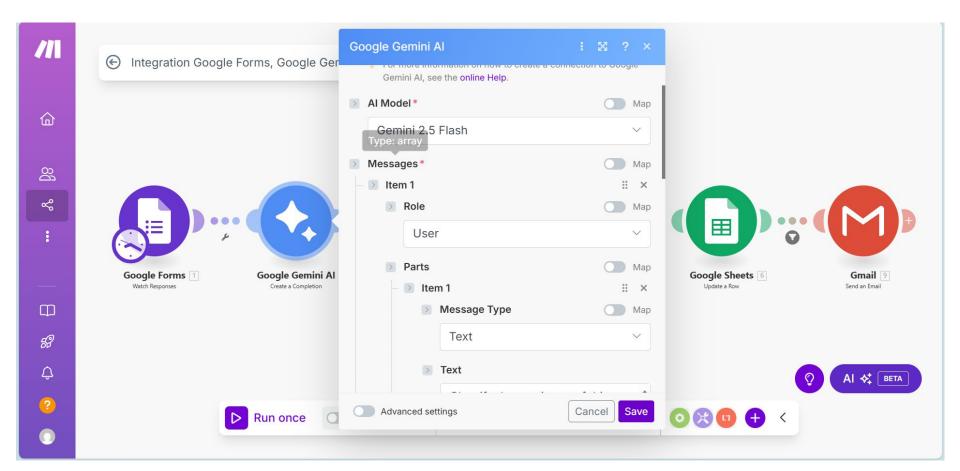




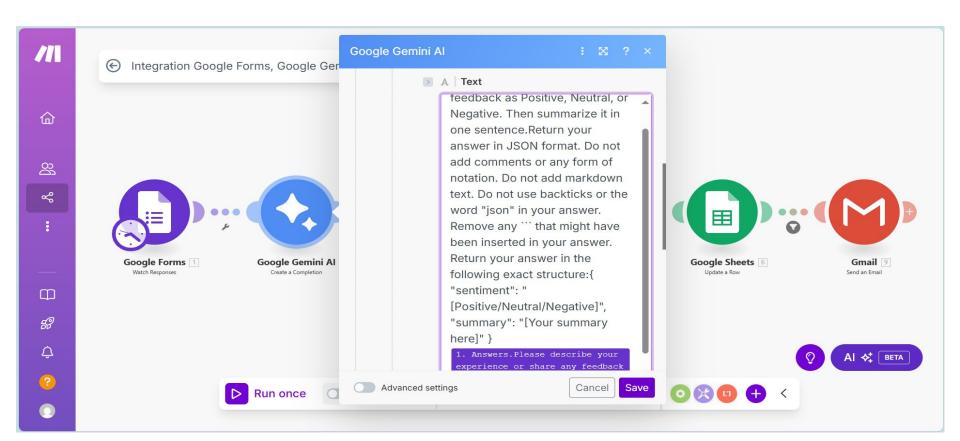
Google Form Setup



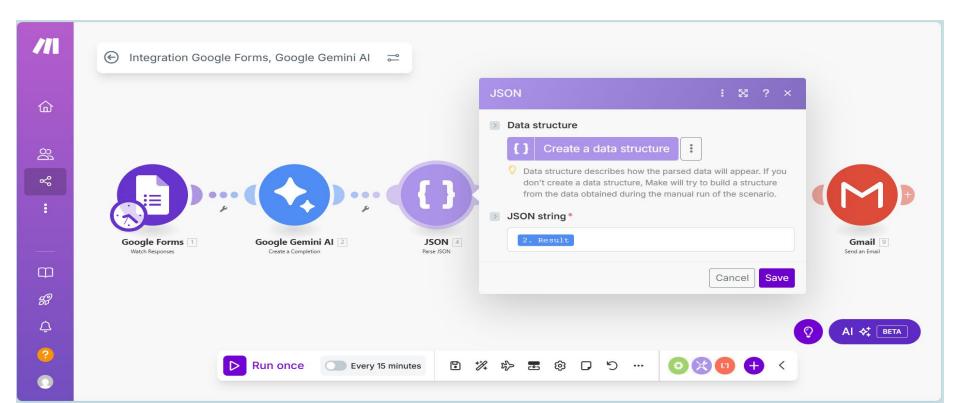
Gemini Setup 1



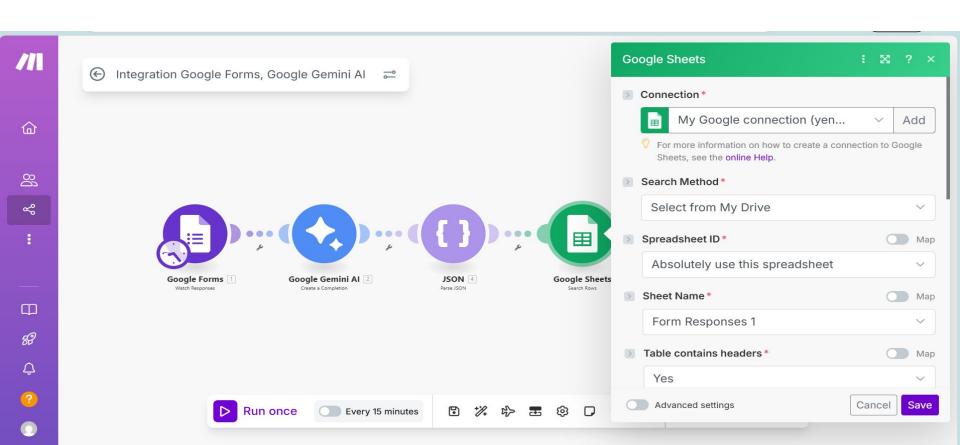
Gemini Set up 2



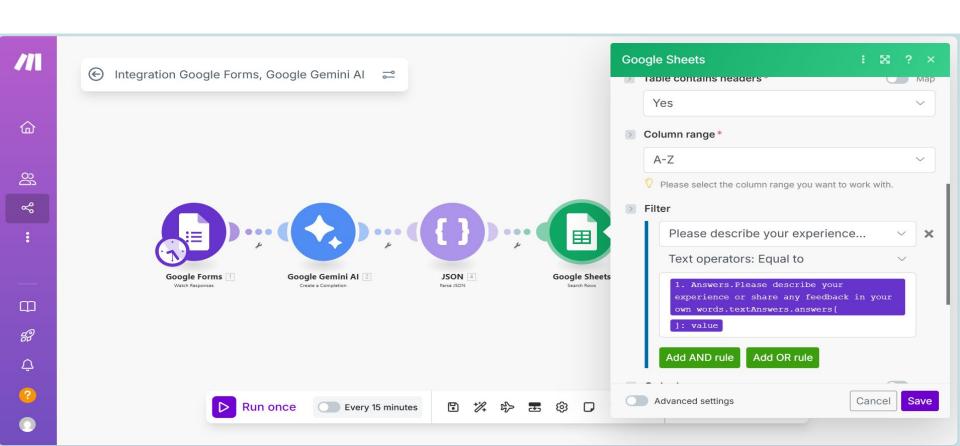
JSON Setup



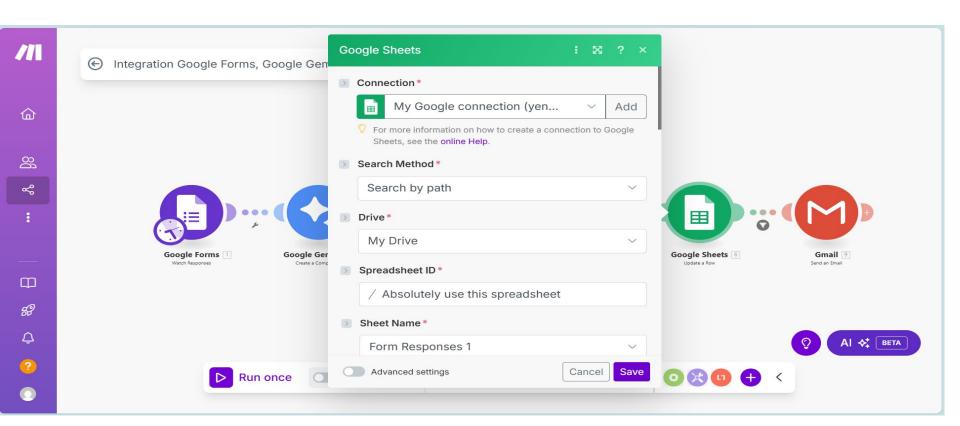
Search Row Setup 1



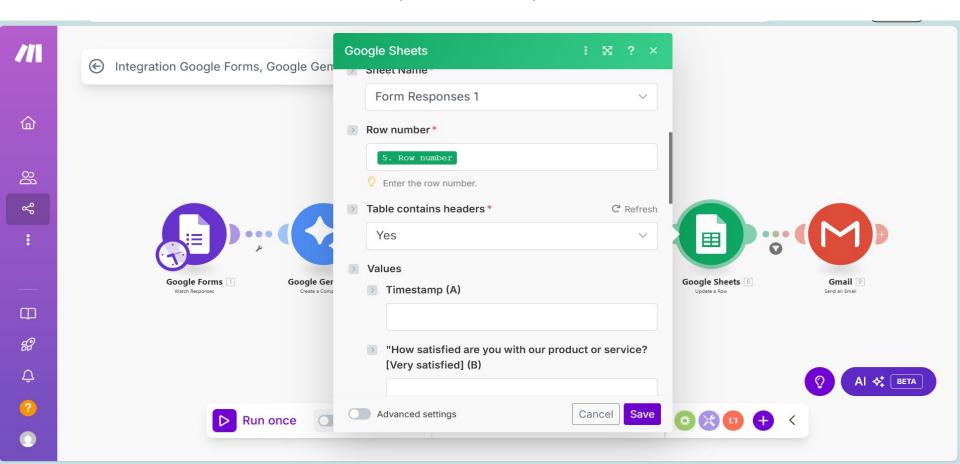
Search Row Setup 2



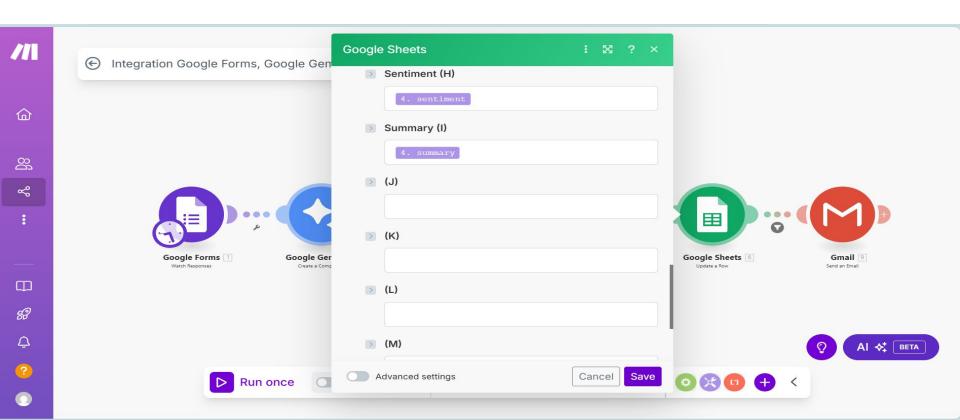
Update Row Setup 1



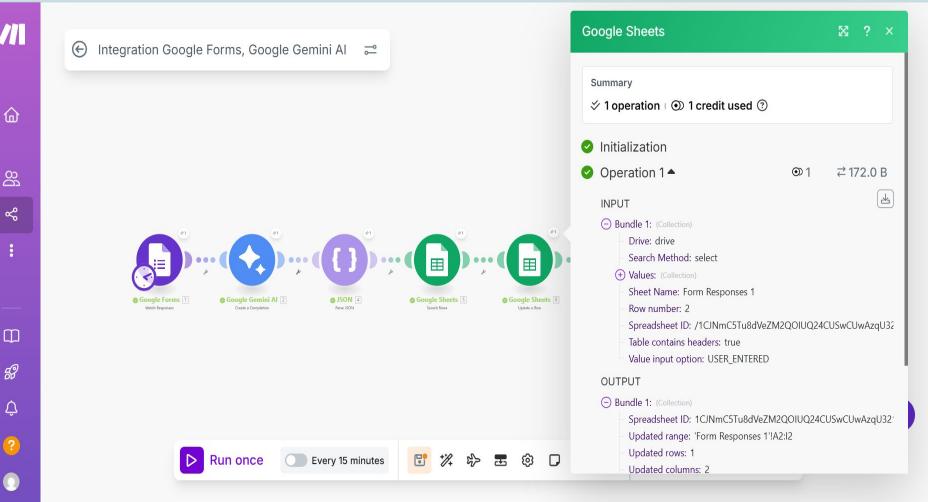
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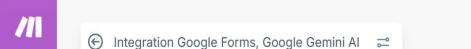
Update Row Setup 3



Workflow with feedback



Final Workflow with mail alert.



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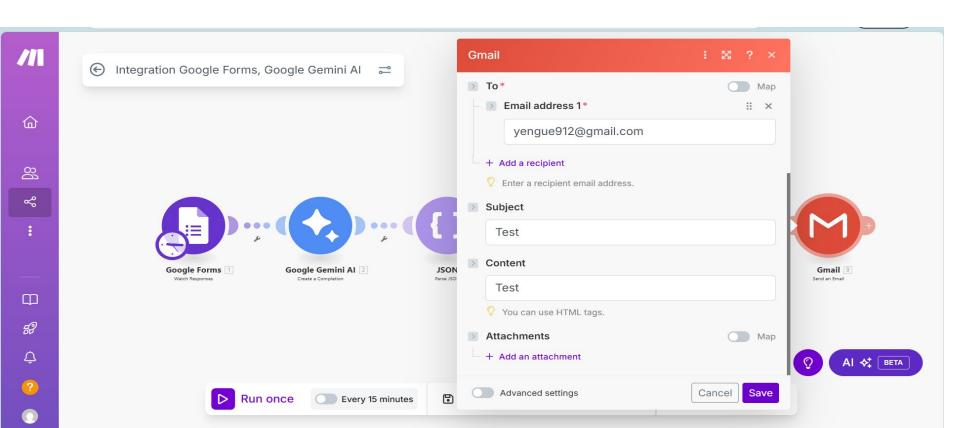
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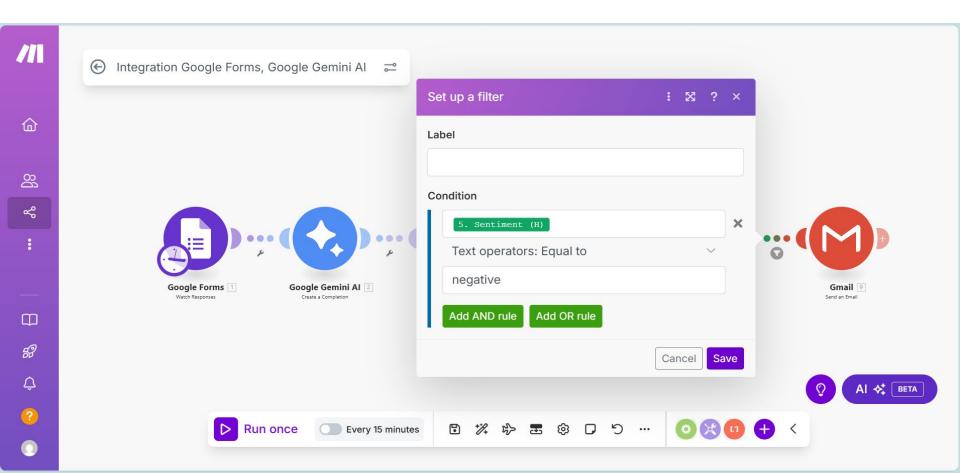


AI 💠 BETA

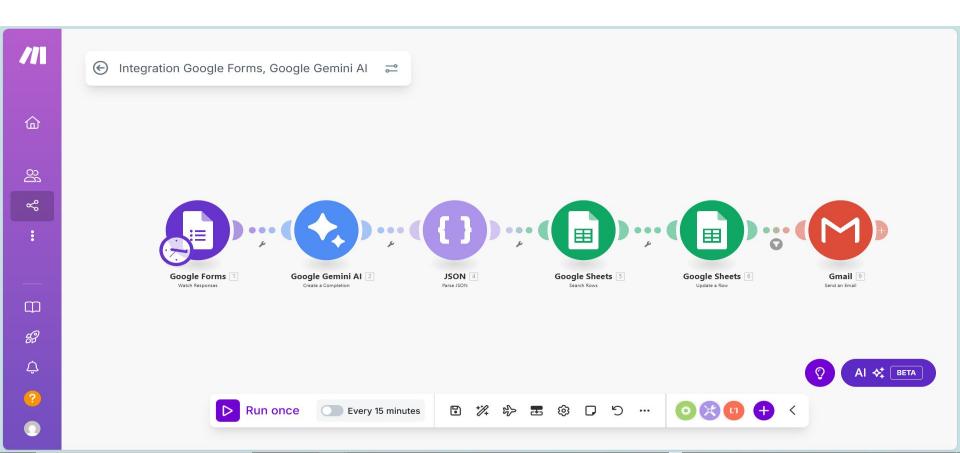
Gmail Setup 1



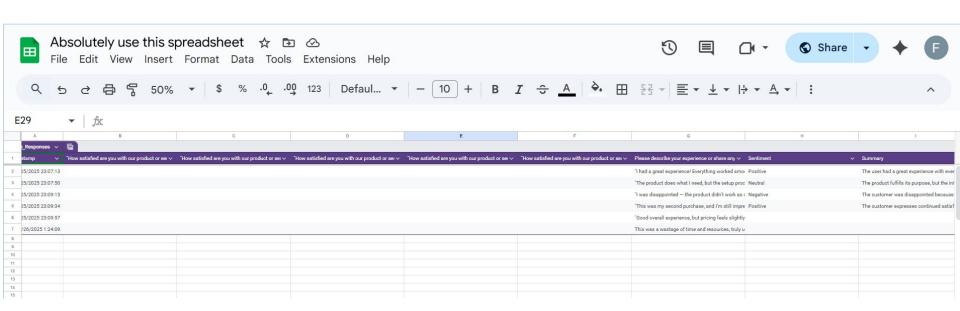
Gmail Setup 2



Entire Workflow Setup



Google sheet update



Results

Key Findings:

- 37.5% negative sentiment (higher than typical, suggesting potential product/service issues)
- Al correctly classified sentiment in 87.5% of cases
- 3 automated email alerts triggered for negative feedback
- 1 immediate refund request requiring urgent attention

Notable Findings:

- Equal split: 37.5% neutral and 37.5% negative (only 25% positive)
- High alert rate: 3 out of 8 responses triggered negative sentiment alerts
- Rapid collection: 7
 responses collected in
 under 3 minutes on Sept 25
- One late responder: Single response came 26 hours later

Key Summary Performance:

- All summaries follow the requested 1-2 sentence format
- Main sentiment and issues clearly preserved
- Business-relevant details highlighted (refund requests, feature gaps, etc.)

Optional extras

I've created a comprehensive notification system guide that goes far beyond basic email alerts. Here are the key innovations based on the feedback data:

Immediate Implementation Options:

- Real-time Slack notifications with guick action buttons
- WhatsApp Business alerts for mobile-first management
- Automated Trello cards for task management
- Smart escalation logic (CEO alerts for high-value customer complaints)

Creative Additions Specific to Your Data:

- Pattern detection alerts (your data shows setup issues mentioned multiple times)
- Refund request urgent notifications (triggered by row 6 in your sheet)
- Positive feedback celebrations for team morale
- Weekly sentiment digest showing the 37.5% negative trend

Advanced Automation Ideas:

- Voice assistant integration for hands-free updates
- CRM integration to update customer health scores
- Social media cross-monitoring for customers who complain on multiple channels
- Smart watch notifications for managers on-the-go

The system I've outlined would transform your current basic email alerts into a sophisticated, multi-channel notification network that ensures different team members get the right information through their preferred communication method at the right urgency level.

Which of these notification types would be most valuable for your team's workflow?

Link to the workflow:

Google sheet Link with data:

https://docs.google.com/spreadsheets/d/1CJNmC5Tu8dVeZM2QOIUQ24CUSwCUwAzgU321MbsO6os/edit?usp=sharing

https://drive.google.com/file/d/1s593EfcT9vYiv62fWBMTpe0fB3imsdv-/view?usp=sharing

Google Form Link:

https://docs.google.com/forms/d/e/1FAlpQLSfoQj3mG -DRPf6ww6voEt9yx3jdsVGefbRVEKQKA2-I11KkA/viewform?usp=header

Gemini Al.blueprint Link:

https://drive.google.com/file/d/1s593EfcT9vYiv62fWBMTpe0fB3jmsdy-/view?usp=sharing