

# Two-Period Arbitration Model

Jiawei Zhang

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# Environment

- ▶ Two countries dividing a pie of size 1.
- ▶ Each country has a type indicating the strength:  $H$  for high and  $L$  for low.
- ▶ Dividing by war: the pie will shrink to  $\theta < 1$ .

# Assumptions

- ▶ Type are exogenous, the probability of one country is a high type is  $q \in (0, 1)$ .
- ▶ Countries' payoff perfectly correspond to how much they get from the pie.
- ▶ Symmetry:
  - ▶  $(H, H)$  or  $(L, L)$  gets  $(\frac{\theta}{2}, \frac{\theta}{2})$  from the war.
  - ▶  $(H, L)$  gets  $(p\theta, (1 - p)\theta)$  from the war, where  $p\theta > \frac{1}{2}$  with  $p > \frac{1}{2}$ .

# Arbitration

- ▶ Two countries can participate in the arbitration model instead of war.
- ▶ There are 2 periods and 2 short lived arbitrators.
- ▶ Myopic arbitrators' objective is to minimise the war probability in their periods.
- ▶ Arbitrators make binding decisions in their periods.

# The First Arbitration

## A Direct Mechanism

- ▶ Two countries observe their own type at the beginning.
- ▶ Then, each country reports their type  $r_i \in \{h, l\}$  privately to the first arbitrator (referred as A1). ( $i \in \{1, 2\}$ ).
- ▶ A1 can randomise:
  - ▶ proposes a split  $(x, 1 - x)$  with probability  $p(r)$ ,  $r = (r_1, r_2)$ .
  - ▶ postpones the two countries to the second period with probability  $1 - p(r)$ .
- ▶ Two countries have to accept the split if proposed.

# The First Arbitration

## Symmetry Assumption

Since the arbitrators make binding decision, by symmetry we have:

- ▶ If two countries' types are:
  - ▶  $(H, H)$  or  $(L, L)$ , then the peaceful split is  $(\frac{1}{2}, \frac{1}{2})$ .
  - ▶  $(H, L)$ , then the peaceful split is  $(b, 1 - b)$ , with the high type gets  $b \in [\frac{1}{2}, 1]$ .
- ▶ Let  $p_L = p(l, l)$ ,  $p_M = p(h, l) = p(l, h)$ , and  $p_H = p(h, h)$ .

# The First Arbitration

## A1's Objective

- ▶ To minimise the ex-ante war probability.

$$\min_{b, p_L, p_M, p_H} V \equiv \min_{b, p_L, p_M, p_H} \{q^2(1 - p_H) + 2q(1 - q)(1 - p_M) + (1 - q)^2(1 - p_L)\}$$

- ▶ Revelation principle then implies two groups of constraints:
  - ▶ The individual rationality constraints.
  - ▶ The incentive compatibility constraints.

# The First Arbitration

## Individual Rationality Constraints

- ▶ Let  $z_{k,j}$  be type  $k \in \{H, L\}$ 's expected payoff from the second arbitration when reporting  $j \in \{H, L\}$  in the first arbitration.
- ▶ Outside option: war.
- ▶ Time discount factor:  $\delta \in (0, 1)$
- ▶ For the low type:

$$(1-q)\frac{p_L}{2} + qp_M(1-b) + ((1-q)(1-p_L) + q(1-p_M))\delta z_{L,L} \geq (1-q)\frac{\theta}{2} + q(1-p)\theta$$

(LIR1)

- ▶ For the high type:

$$(1-q)p_M b + q\frac{p_H}{2} + ((1-q)(1-p_M) + q(1-p_H))\delta z_{H,H} \geq (1-q)p\theta + q\frac{\theta}{2}$$

(HIR1)



# The First Arbitration

## Incentive Compatibility Constraints

- For the low type:

$$\begin{aligned} & (1-q)\frac{p_L}{2} + qp_M(1-b) + ((1-q)(1-p_L) + q(1-p_M))\delta z_{L,L} \\ & \geq (1-q)p_M b + q\frac{p_H}{2} + ((1-q)(1-p_M) + q(1-p_H))\delta z_{L,H} \end{aligned} \quad (\text{LIC1})$$

- For the high type:

$$\begin{aligned} & (1-q)p_M b + q\frac{p_H}{2} + ((1-q)(1-p_M) + q(1-p_H))\delta z_{H,H} \\ & \geq (1-q)\frac{p_L}{2} + qp_M(1-b) + ((1-q)(1-p_L) + q(1-p_M))\delta z_{H,L} \end{aligned} \quad (\text{HIR1})$$

# The Second Arbitration

## A Direct Mechanism and Symmetry Assumption

If A1 postpones, then two countries go to the second period.

- ▶ Outside option: war.
- ▶ In second period, the total size of pie shrinks to  $\delta$ .
- ▶ Same as in period 1, each country reports their type  $s_i \in \{h, l\}$  privately to the second arbitrator (referred as A2). ( $i \in \{1, 2\}$ )
- ▶ A2 can randomise:
  - ▶ proposes a split  $(y, \delta - y)$  with probability  $q(s)$ ,  $s = (s_1, s_2)$ .
  - ▶ proposes war with probability  $1 - q(s)$ .

# The Second Arbitration

## Symmetry Assumption

- ▶ Similar to period 1, we impose symmetry assumption. If the two countries' types are:
  - ▶  $(H, H)$  or  $(L, L)$ , then the peaceful split is  $(\frac{\delta}{2}, \frac{\delta}{2})$ .
  - ▶  $(H, L)$ , then the peaceful split is  $(a, 1 - a)$ , with the high type gets  $a \in [\frac{\delta}{2}, \delta]$ .
- ▶ Let  $q_L = q(l, l)$ ,  $q_M = q(h, l) = p(l, h)$ , and  $q_H = p(h, h)$ .
- ▶ Let  $c \equiv \frac{a}{\delta}$ , then  $c \in [\frac{1}{2}, 1]$ , and we can get rid of  $\delta$  when dealing with the second period.

# The Second Arbitration

## Belief Updating - A2

- ▶ A2 can neither observe two countries' types nor their reports to A1.
- ▶ But she can update her belief on two countries' type by the fact that they were postponed in period 1.
- ▶ Let  $w$  be A2's belief in a player is a high type, then:

$$w = \frac{q(1-q)(1-p_M) + q^2(1-p_H)}{(1-q)^2(1-p_L) + 2q(1-q)(1-p_M) + q^2(1-p_H)}$$

- ▶ This is the probability that one country is of a high type conditional on being proposed to wait by A1.

# The Second Arbitration

## Belief Updating - Two countries

- ▶ Each country can also update their belief on the opponent.
- ▶ Here, assume they reported truthfully to A1.
- ▶ If we use  $\mu_k$  to denote the type  $k$ 's belief on the opponent is a high type ( $k \in \{H, L\}$ ), then:

$$\mu_L = \frac{q(1 - p_M)}{q(1 - p_M) + (1 - q)(1 - p_L)}$$
$$\mu_H = \frac{q(1 - p_H)}{q(1 - p_H) + (1 - q)(1 - p_M)}$$

- ▶ Given the correlation between  $w$ ,  $\mu_L$  and  $\mu_H$ , we can simplify 3 variables to 2 variables.

# The Second Arbitration

## Belief Updating

► Define:

►  $m \equiv \text{Prob}(s = (h, h))$

►  $n \equiv \text{Prob}(s = (h, l)) = \text{Prob}(s = (l, h))$

► then observe:

$$w = m + n$$

$$\mu_L = \frac{n}{1 - m}$$

$$\mu_H = \frac{m}{m + n}$$

# The Second Arbitration

## Belief Updating

- In addition, we can write down  $m$  and  $n$ :

$$m = \frac{q^2(1 - p_H)}{(1 - q)^2(1 - p_L) + 2q(1 - q)(1 - p_M) + q^2(1 - p_H)}$$

$$n = \frac{q(1 - q)(1 - p_M)}{(1 - q)^2(1 - p_L) + 2q(1 - q)(1 - p_M) + q^2(1 - p_H)}$$

# The Second Arbitration

## A2's Objective

- ▶ To minimise the ex-ante war probability in period 2.

$$\min_{c, q_L, q_M, q_H} W \equiv \min_{c, q_L, q_M, q_H} \{m(1 - q_H) + 2n(1 - q_M) + (1 - m - n)(1 - q_L)\}$$

- ▶ Revelation principle again implies two groups of constraints:
  - ▶ The individual rationality constraints.
  - ▶ The incentive compatibility constraints.



# The Second Arbitration

## Individual Rationality Constraints

- ▶ Notice the beliefs are updated.
- ▶ For the low type:

$$\begin{aligned} & \frac{1-m-n}{1-m} \left( \frac{q_L}{2} + (1-q_L) \frac{\theta}{2} \right) + \frac{n}{1-m} (q_M(1-c) + (1-q_M)(1-p)\theta) \\ & \geq \frac{1-m-n}{1-m} \frac{\theta}{2} + \frac{n}{1-m} (1-p)\theta \end{aligned} \quad (\text{LIR2})$$

- ▶ For the high type:

$$\begin{aligned} & \frac{n}{m+n} (q_M c + (1-q_M)p\theta) + \frac{m}{m+n} \left( \frac{q_H}{2} + (1-q_H) \frac{\theta}{2} \right) \\ & \geq \frac{n}{m+n} p\theta + \frac{m}{m+n} \frac{\theta}{2} \end{aligned} \quad (\text{HIR2})$$

- ▶ Note that the time discount factor  $\delta$ s are cancelled on both sides.

# The Second Arbitration

## Incentive Compatibility Constraints

- For the low type:

$$\begin{aligned} & \frac{1-m-n}{1-m} \left( \frac{q_L}{2} + (1-q_L) \frac{\theta}{2} \right) + \frac{n}{1-m} (q_M(1-c) + (1-q_M)(1-p)\theta) \\ & \geq \frac{1-m-n}{1-m} (q_M c + (1-q_M) \frac{\theta}{2}) + \frac{n}{1-m} \left( \frac{q_H}{2} + (1-q_H)(1-p)\theta \right) \quad (\text{LIC2}) \end{aligned}$$

- For the high type:

$$\begin{aligned} & \frac{n}{m+n} (q_M c + (1-q_M)p\theta) + \frac{m}{m+n} \left( \frac{q_H}{2} + (1-q_H) \frac{\theta}{2} \right) \\ & \geq \frac{n}{m+n} \left( \frac{q_L}{2} + (1-q_L)p\theta \right) + \frac{m}{m+n} (q_M(1-c) + (1-q_M) \frac{\theta}{2}) \quad (\text{HIC2}) \end{aligned}$$

- Note that the time discount factor  $\delta$ s are cancelled on both sides.

## Solve Backwards

- ▶ Take the first mechanism as given, and assume players reported truthfully in the first period.
- ▶ Solve for the second optimal arbitration programme, expressed with variables from the first arbitration programme.
- ▶ Accordingly, calculate out  $z_{k,j}$ .
- ▶ Then plug in and solve the first arbitration problem.
- ▶ With first optimal arbitration programme, again solve for the second arbitration programme.

# The Reduced Second Arbitration Problem

- ▶ Note that if (LIC2) is satisfied, (LIR2) will always be satisfied:
  - ▶ By assumption  $c \geq \frac{1}{2}$ , thus  $c \geq \frac{\theta}{2}$ .
  - ▶ Similarly,  $p\theta > \frac{1}{2}$ , thus  $(1-p)\theta < 1 - p\theta < \frac{1}{2}$ .
- ▶ We speculate (HIC2) will slack by intuitive argument. We will come back to check it.
- ▶ With only (LIC2) and (HIR2) bind,  $q_L^* = 1$ :
  - ▶  $q_L$  only appears in the lhs of (LIC2).
  - ▶ If  $q_L < 1$ , then we can increase  $q_L$  to further decrease the objective function without violating constraints.

# The Reduced Second Arbitration Problem

- ▶ Then we can write down the reduced second arbitration problem:

$$\min_{c, q_M, q_H} W \equiv \min_{c, q_M, q_H} \{m(1 - q_H) + 2n(1 - q_M)\}$$

subject to

$$n(c - p\theta)q_M + m\left(\frac{1}{2} - \frac{\theta}{2}\right)q_H = 0 \quad (\text{HIR2})$$

$$(1 - m - n)\left(\frac{1}{2} - q_M c - (1 - q_M)\frac{\theta}{2}\right) + n(q_M(1 - c) - \frac{q_H}{2} + (q_H - q_M)(1 - p)\theta) = 0 \quad (\text{LIC2})$$

$$\frac{1}{2} \leq c \leq p\theta$$

$$0 \leq q_H \leq 1$$

$$0 \leq q_M \leq 1$$

- ▶ Try solve by Kuhn-Tucker conditions.

# The Reduced Second Arbitration Problem

The Lagrangian:

$$\begin{aligned} & \mathcal{L}(c, q_M, q_H, \lambda_1, \lambda_2, \lambda_3, \lambda_4, \lambda_5, \lambda_6, \lambda_7, \lambda_8) \\ &= m(1 - q_H) + 2n(1 - q_M) - \lambda_1(n(c - p\theta)q_M + m(\frac{1}{2} - \frac{\theta}{2})q_H) \\ & - \lambda_2((1 - m - n)(\frac{1}{2} - q_M c - (1 - q_M)\frac{\theta}{2}) + n(q_M(1 - c) - \frac{q_H}{2} + (q_H - q_M)(1 - p)\theta)) \\ & - \lambda_3(\frac{1}{2} - c) - \lambda_4(c - p\theta) - \lambda_5(-q_H) - \lambda_6(q_H - 1) - \lambda_7(-q_M) - \lambda_8(q_M - 1) \end{aligned}$$

# The Reduced Second Arbitration Problem

► Take FOCs:

$$\lambda_1 n q_M + \lambda_4 = \lambda_2 (1 - m) q_M + \lambda_3 \quad (1.1)$$

$$\lambda_1 n (p\theta - c) - 2n + \lambda_7 = \lambda_2 \left( (1 - m - n) \left( \frac{\theta}{2} - c \right) + n(1 - c - (1 - p)\theta) \right) + \lambda_8 \quad (1.2)$$

$$\lambda_5 - \lambda_1 m \left( \frac{1}{2} - \frac{\theta}{2} \right) = \lambda_2 n \left( (1 - p)\theta - \frac{1}{2} \right) + m + \lambda_6 \quad (1.3)$$

► Additionally:

$$\lambda_3 \left( \frac{1}{2} - c \right) = 0 \quad (1.4)$$

$$\lambda_4 (c - p\theta) = 0 \quad (1.5)$$

$$\lambda_5 q_H = 0 \quad (1.6)$$

$$\lambda_6 (q_H - 1) = 0 \quad (1.7)$$

$$\lambda_7 q_M = 0 \quad (1.8)$$

$$\lambda_8 (q_M - 1) = 0 \quad (1.8)$$