Fangzhou Sun

Blacksburg, VA 24060



OBJECTIVE

Seeking full-time opportunities in areas of operations research, industrial engineering, forecasting, and data analytics.

Summary

- Solid background in operations research, statistical modeling/analysis, and programming.
- Research/industry experience on optimal control of manufacturing/logistics/supply chains and revenue management.
- Over 5 hands-on projects in building optimization/simulation/statistics-based decision support tools.
- Energetic self-starter, outstanding analytical ability, and strong communication skills.

EDUCATION

Virginia Polytechnic Institute and State University (Virginia Tech), Blacksburg, VA

- Ph.D. in Operations Research (GPA: 3.92/4.00)

Sep 2018 (expected)

o Advisor: Dr. Subhash C. Sarin.

- M.S. in Industrial and Systems Engineering (GPA: 3.90/4.00)

2016

Tongji University, Shanghai, China

- B.E. in Industrial Engineering (GPA: 4.64/5.00; Rank: 2/55)

2013

Computer Skills

Programming Languages: C++, Python, VBA, C#. Database: SQL, Access.

Optimization: CPLEX/OPL, AMPL. Simulation: AutoMod, ProModel, Simio.

Scientific Computing: R, Mathematica. Others: Git, AutoCAD.

Graduate Coursework

Operations Research: Linear/Nonlinear/Integer/Dynamic Programming, Scheduling and Sequencing Theory, Random Processes, Simulation.

Statistics & Mathematics: Probability Theory, Statistical Inference, Statistical Learning, Real Analysis.

Manufacturing & Logistics: Manufacturing Systems Engineering, Production Planning & Control, Lean Manufacturing, Semiconductor Manufacturing, Inventory and Operations Management.

RELATED EXPERIENCE

PROS, Houston, TX (a pricing and revenue management solution company)

Scientist Intern (Optimization)

Jun 2017 – Aug 2017

Pareto Frontier in Revenue Management [1]

- Proposed a constrained stochastic DP approach to generate Pareto frontier of conflicting airline objectives.

Airline Customer Value Study

- Built 15+ automation tools (Python and VBA) on analyzing past flight data to estimate customer potential revenue if switch from the current leg-based control to network-based products.
- Optimized the code and reduced run time by 97%, saving weeks of overall analysis time.

3-day Hackathon

- Proposed and developed an opportunity-based dynamic flight destination recommendation engine.
- Predicted market opportunities using ridge regression with time series models.

Virginia Tech, Blacksburg, VA

(Winner) IISE Student Case Competition in Logistics and Supply Chain

Feb 2017 – Mar 2017

- Proposed a two-stage approach for strategic network design and operational decisions.
- Proposed tight mathematical formulations and used decomposition to accelerate. Computational test revealed a reduction of the solution time by $10^3 +$ times.
- Coded a computer decision support tool based on our proposed approach (C++ with CPLEX).

Biomass Feedstock Logistics

Aug 2016 – present

- Identified different integrated biomass feedstock supply chain problems with structural insights.
- Proposed a Dantzig-Wolfe decomposition framework for the integrated biomass feedstock supply chain problem.
- Formulated a fleet management model in the design of a switchgrass-based bio-ethanol supply chain.

Joint Supply Chain Operations [3,4]

Jun 2015 – Jun 2017

- Identified the structure of the optimal shipping policy via a Lagrangian multiplier method for joint scheduling of a vendor-buyer system. Proposed a dynamic programming-based algorithm.
- Proposed structural properties and solution methods (both exact and heuristic) for a joint production scheduling and shipping problem with a batching feature.

- Built simulation models (using AutoMod) of the Automated Material Handling System (AMHS).
- Proposed a coding framework for simulating complex AMHS, allowing flexibly adjusted process sequences.
- Analyzed different scenarios (multiple releasing and dispatching rules) based on cycle time and throughput.

Graduate Teaching Assistant

Aug 2014 – May 2016

- Instructed 15+ different manufacturing and electrical labs.
- Presented workshops for graduate students in using simulation softwares (AutoMod and AutoSched).
- Designed case study project for a graduate level course (ISE 6424 Dynamic Programming).

Volkswagen Automotive, Shanghai, China

Logistics Intern

Jul 2012 – Aug 2012

- Inquired suppliers the delivery costs of purchased parts, and updated the information in database.
- Communicated with suppliers to implement a new Just-In-Time system.

Publications

- [1] Fangzhou Sun, Wei Wang, and Darius Walczak. On generating efficient frontier for expected profit contribution and resource utilization. Working paper, target: Journal of Revenue and Pricing Management.
- [2] Fangzhou Sun, Rahul Ramachandran, Maichel M. Aguayo, and Subhash C. Sarin. A taxonomic review of biomass feedstock supply chain problems. Working paper, target: International Journal of Production Research.
- [3] Fangzhou Sun and Subhash C. Sarin. A joint production and delivery schedule for a single-vendor single-buyer system over finite horizon. Working paper, target: European Journal of Operational Research.
- [4] Fangzhou Sun, Subhash C. Sarin, and Yuqiang Wang. Integrated production and shipping scheduling for a single manufacturer and multiple customers. In review, Journal of Scheduling.

- Presentations A joint production and delivery schedule for a single-vendor single-buyer system over finite horizon, INFORMS Annual Meeting, Houston, TX.
 - Dynamic programming application in revenue management. Virginia Tech. 2017
 - Introduction to AutoMod and AutoSched AP. Workshop, Virginia Tech. 2016
 - Integrated production and shipping scheduling for a single manufacturer and multiple customers. 2015 INFORMS Annual Meeting, Philadelphia, PA.

OTHER Experience

Vice President, INFORMS VT Student Chapter

Aug 2015 - May 2016

- Managed finance and memberships of the student organization.
- Raised average weekly seminar attendance by 30% more than the previous academic year.
- Won INFORMS 2016 Student Chapter Annual Award, Magna Cum Laude.

SELECTED Awards & Honors

First Place Award, IISE 2017 student case competition in Logistics and Supply Chain, IISE. 2017 Graduate Student Assembly Travel Fund, Virginia Tech. 2015 Alpha Pi Mu, a national industrial engineering honor society, Virginia Tech. 2014

Various awards in college: Outstanding Graduate, 1st Prize Scholarship, etc., Tongji University. 2010 - 2013

Provincial 1st Prize, Chinese Physics Olympiad, Chinese Physics Society.

2009

2017