## **Introductory Econometrics**

Lecture 26: Treatment Effect Model

Instructor: Ma, Jun

Renmin University of China

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### Introduction

- ▶ In this class, we consider the problem of estimating the causal effect of a binary explanatory variable, which is referred as the treatment effect in the literature. The treatment effect model is different from the linear regression model.
- ► In econometrics, the treatment effect model is very often used for evaluating social program/experiment.
- ► Example 1: Suppose that a selected set of individuals receive training or education initiated by the government with a view to enhancing their employment prospects. Suppose that the government has collected the earnings data for the individuals who received the training and for the individuals who did not. The main purpose of methods of program evaluations is to quantify and estimate the effect of the training program.

- ► Example 2: Suppose that an education program required high schools to agree to assign teachers and students to small (13 to 17 students) or large (22 to 26 students) classes. The government is interested in the effect of class size on student achievement.
- ► Such a question can arise in various other situations. A medical experiment studies on the effects of new treatment ask similar questions. One group of patients has received new treatment, and the other group has not.

### Potential outcome variables

- ▶  $Y_i$ : outcome variable;  $D_i \in \{0,1\}$ : the binary explanatory variable;  $X_{i1},...,X_{ik}$ : other observed explanatory variables;  $\epsilon_i$ : unobserved explanatory factors.
- ▶ The variable  $D_i$  is a binary variable taking 1 if the individual has gone through the treatment and 0 otherwise. The treatment here represents the actual treatment. The econometrician usually observes the treatment status for each individual  $D_i$ .
- $(X_{i1},...,X_{ik})$  represents a vector of various demographic characteristics for individual i. E.g., the variables can be annual income, age, gender, status of marriage, the number of children, education, etc. These represent all the observable characteristics of individual i.
- ▶ Suppose that  $Y_i$  is generated by  $Y_i = g(D_i, X_{i1}, ..., X_{ik}, \epsilon_i)$ .
- ightharpoonup g is unknown and in the treatment effect model, we do not assume g is linear.

- The outcome variable  $Y_{i1} = g(1, X_{i1}, ..., X_{ik}, \epsilon_i)$  represents a potential outcome of an individual i in the treatment state (e.g. training is received or studying in a reduced-size class). The variable  $Y_{i0} = g(0, X_{i1}, ..., X_{ik}, \epsilon_i)$  represents a potential outcome of the same individual i in the control state (e.g. training is received or studying in a normal-size class).
- ▶ Thus, each individual has a random vector  $(Y_{i1}, Y_{i0})$  that represents potential outcomes depending on the state (treatment or control). Certainly,  $(Y_{i1}, Y_{i0})$  are correlated.
- ▶ The econometrician cannot observe the random vector  $(Y_{i1}, Y_{i0})$  jointly, because for each individual, only one potential outcome  $(Y_{i1} \text{ or } Y_{i0})$  is realized, depending on whether the individual i has gone through the treatment or not.

# The relationship between $D_i$ and $(Y_{i1}, Y_{i0})$

- ▶ In a medical experiment, the individual is chosen to be in the treatment group through some randomization device or a lottery. In these cases,  $D_i \perp \!\!\! \perp (Y_{i1}, Y_{i0})$  (i.e.,  $D_i$  is independent of  $(Y_{i1}, Y_{i0})$ ).
- For evaluating social experiment/program with observational data, it may not be convincing to assume  $D_i \perp (Y_{i1}, Y_{i0})$ .

#### Treatment effects

► The individual treatment effect (ITE) for each individual *i* is defined as:

$$Y_{i1} - Y_{i0}$$
.

- ► The ITE is the difference between the potential outcomes in two different states for the same person.
- ► The ITE is a counterfactual quantity, in the sense that in the actual world, we cannot observe the vector  $(Y_{i1}, Y_{i0})$ .
- ► There are mainly two quantities of interest: ATE (average treatment effect)

$$ATE = E[Y_{i1} - Y_{i0}],$$

and ATT (average treatment effect on the treated)

ATT = 
$$E[Y_{i1} - Y_{i0} | D_i = 1]$$
.

► The average treatment effect on the treated is the treatment effect of the people who have gone through the treatment.

- Note that the expectation in the definition of ATE involves the joint distribution of  $(Y_{i1}, Y_{i0})$ , and the expectation in the definition of ATT involves the joint distribution of  $(Y_{i1}, Y_{i0}, D_i)$ , which are both unobserved.
- ► ATE or ATT can not be estimated accurately merely by collecting a large size of samples.

### The observed information

▶ The econometrician observes the treatment status  $D_i$  and covariates  $X_i$ . She also observes the outcome variable:

$$Y_i = D_i Y_{i1} + (1 - D_i) Y_{i0}.$$

- ▶ The observed outcome variable  $Y_i$  is not the same as the potential outcomes  $Y_{i1}$  or  $Y_{i0}$ . It is a realized outcome for an individual i depending on whether she has received treatment ( $Y_i$  is realized to be  $Y_{i1}$ ) or not ( $Y_i$  is realized to be  $Y_{i0}$ ).
- ► Identification of these parameters is concerned with the following question: can we uniquely determine the value of these parameters once we know the joint distribution of the observable random variables?

### Randomized experiments

- ▶ In medical experiments, the treatment is performed using a randomization device. More specifically, for patient i, a lottery is run, and the patient is selected into the treated group with the design probability p, and stays in the control group with the design probability 1-p.
- ▶ In these cases, we have  $D_i \perp (Y_{i1}, Y_{i0}, X_i)$ . Randomized experiment assumption requires that knowing whether patient i is treated or not gives one no informational advantage in predicting the potential outcomes of i over another who does not know whether patient i is treated or not.
- ► This assumption is still possibly violated in medical studies if only those patients who have higher potential treatment effect are selected into treatment among all the patients in the study on purpose.
- ▶ In this case, observing  $D_i$  will give information about the treatment effect  $(Y_{i1} Y_{i0})$  for individual i.

▶ We use the following result from probability theory: if  $V \perp W$ , then for any function f,

$$E[f(V,W) | W = w] = E[f(V,w)].$$
 (1)

▶ By (1) and the randomized experiment assumption,  $D_i \perp (Y_{i1}, Y_{i0})$ , we have

ATE = 
$$E[Y_{i1} - Y_{i0}]$$
  
 $E[Y_{i1}] - E[Y_{i0}]$   
=  $E[D_iY_{i1} + (1 - D_i)Y_{i0} | D_i = 1]$   
 $-E[D_iY_{i1} + (1 - D_i)Y_{i0} | D_i = 0]$   
=  $E[Y_i | D_i = 1] - E[Y_i | D_i = 0]$ .

► By LIE,

$$E[Y_iD_i] = E[E[Y_iD_i | D_i]]$$

$$= Pr[D_i = 1]E[Y_iD_i | D_i = 1]$$

$$+Pr[D_i = 0]E[Y_iD_i | D_i = 0]$$

$$= E[D_i]E[Y_i | D_i = 1],$$

where

$$E[Y_i D_i \mid D_i = 0] = E[(D_i Y_{i1} + (1 - D_i) Y_{i0}) D_i \mid D_i = 0]$$
  
= 0

follows from (1).

► Similarly, we have

$$E[Y_i \mid D_i = 0] = \frac{E[Y_i(1 - D_i)]}{E[1 - D_i]}.$$

► We can write

ATE = 
$$\frac{E[Y_iD_i]}{E[D_i]} - \frac{E[Y_i(1-D_i)]}{E[1-D_i]}$$
,

where the right hand side depends on the joint distribution of the observed random variables.

► For estimation, we replace the population mean by the sample mean (this is sometimes called the analogue principle):

$$\widehat{ATE} = \frac{\frac{1}{n} \sum_{i=1}^{n} Y_i D_i}{\frac{1}{n} \sum_{i=1}^{n} D_i} - \frac{\frac{1}{n} \sum_{i=1}^{n} Y_i (1 - D_i)}{\frac{1}{n} \sum_{i=1}^{n} (1 - D_i)}.$$

- ► We can check its consistency by using LLN and Slutsky's lemma.
- ► This randomization assumption is not convincing when the individuals in the social experiments are people who may select into the treatment or not.