

# Gene Grilli

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## Experience

### DigitalCrafts | Full-Stack Web Developer

Houston, TX

April 2017 – August 2017

- 16-week intensive, full-time accelerated learning program.
- Python and full-stack JavaScript, including jQuery, Node.js, PostgreSQL, Python, Django, Express, React, HTML/CSS, Heroku, Git, Bootstrap, Nginx, Mocha, and Amazon Web Services.
- Recent projects include:

**Weather** | [weather.grilli.tech](http://weather.grilli.tech) | [github.com/g-grilli/weather](https://github.com/g-grilli/weather)

Aug 2016

- A classic weather application utilizing a Raspberry Pi and Sense HAT module.
- Built with Python, Django, HTML, CSS featuring a video background.
- Utilized census data zip code database to generate coordinates for geo location.

**Transplant Tracker** | [Ktrack.grilli.tech](http://Ktrack.grilli.tech) | [github.com/g-grilli/transplant](https://github.com/g-grilli/transplant)

Jul 2017

- Web tracking app for tracking a patient's status after transplant.
- Built with React, Javascript, CSS, and Firebase.
- Designed to meet current HIPA software requirements.

**ScoreHoard** | [scorehoard.com](http://scorehoard.com) | [github.com/g-grilli/scorehoard](https://github.com/g-grilli/scorehoard)

Jun 2017

- API generating tool for game makers to track player scores.
- Built with HTML, CSS, Node.js, Express, and PostgreSQL.
- Integrated Stripe payment functionality.

### Uson LP | Director Global Sales & Marketing

Houston, TX

Jan 2011 – Jul 2016

- Led and developed all sales and marketing materials for test instrumentation and custom control systems.
- Managed inside sales teams as well as independent manufacturers' representatives and distributors, a 45-member team.
- Led the cross-functional team introducing Salesforce CRM to company and acted as system administrator to achieve high rate of company adoption and functionality.
- Directed voice of the customer (VOC) development for new entry-level leak test product, introducing an industry-leading pressure and flow instrument utilizing Bluetooth, iOS and Android interfaces.

### Uson LP | Regional Sales Manager | Operations Manager | Sales Engineer | Service Engineer

Detroit, MI

Jan 1994 – Jan 2011

- Promoted through a series of positions increasing responsibility and authority.
- Oversaw day-to-day sales and service operations for Detroit field office, including planning, forecasting, and providing product support.
- Developed and maintained new key accounts ultimately becoming single sourced for leak testing projects at Ford, General Motors, and Chrysler.
- Managed team of three sales engineers, 5 manufacturers rep agencies, two field service engineers and one admin assistant.

### US Navy | Petty Officer First Class

Charleston, SC | Cleveland, OH

May 1985 – Oct 1993

- Submarine missile technician working to maintain and repair system electronics, pneumatics, and hydraulics down to component level.
- Completed successful three-year assignment as US Navy recruiter.
- 1990 rookie recruiter of year NRD Cleveland; Navy achievement medal for stepping into leading petty officer role as junior enlisted.

## Education

United States Navy | Electronics & Computer Programming

Summer 1985 – Fall 1986

Dam Neck, VA