

Gene Grilli

Houston, Texas | 832-552-2037

gene@grilli.tech | grilli.tech | linkedin.com/in/genegrilli | github.com/g-grilli

DigitalCrafts | Full-Stack Web Developer

Houston, TX

April 2017 – August 2017

- 16-week intensive, full-time accelerated learning program.
- Python and full-stack JavaScript, including jQuery, Node.js, PostgreSQL, Python, Django, Express, React, HTML/CSS, Heroku, Git, Bootstrap, Nginx, Mocha, and Amazon Web Services.
- Recent projects include:

Station | weather.grilli.tech | github.com/g-grilli/station

Aug 2017

- A classic weather application utilizing a Raspberry Pi and instrument module.
- Built with Python, PostgreSQL, Node.js, Express, JavaScript, HTML, CSS, and Chart.js.
- Full Stack application with website hosting on the local Raspberry Pi.

Transplant Tracker | ktrack.grilli.tech | github.com/g-grilli/transplant

Jul 2017

- Web tracking app for tracking a patient's status after transplant.
- Built with React, JavaScript, CSS, and Firebase deployed with Heroku.
- Utilized Material-UI a react component library.

ScoreHoard | scorehoard.com | github.com/g-grilli/scorehoard

Jun 2017

- API generating tool for game makers to track player scores.
- Built with HTML, CSS, Node.js, Express, and PostgreSQL.
- Integrated Stripe payment functionality.

Uson LP | Director Global Sales & Marketing

Houston, TX

Jan 2011 – Jul 2016

- Led and developed all sales and marketing media for test instrumentation and custom control systems.
- Managed inside sales teams and independent manufacturers' representatives and distributors, a 45-member team.
- Led the cross-functional team implementing Salesforce CRM and Pardot served as system administrator to achieve high rate of company adoption and functionality.
- Directed voice of the customer (VOC) development for new product, introducing an industry-first pressure and flow test instrument featuring a Bluetooth interface for iOS and Android.

Uson LP | Regional Sales Manager | Operations Manager | Sales Engineer | Service Engineer

Detroit, MI

Jan 1994 – Jan 2011

- Promoted through a series of positions increasing responsibility and authority.
- Oversaw day-to-day sales and service operations for Detroit field office, including planning, forecasting, and providing product support.
- Developed and maintained new key accounts ultimately becoming single sourced for leak testing projects at Ford, General Motors, and Chrysler.
- Managed team of three sales engineers, 5 manufacturers rep agencies, two field service engineers and one admin assistant.

US Navy | Petty Officer First Class

Charleston, SC | Cleveland, OH

May 1985 – Oct 1993

- Submarine missile technician working to maintain and repair system electronics, pneumatics, and hydraulics down to component level.
- Completed successful three-year assignment as US Navy recruiter.
- 1990 rookie recruiter of year NRD Cleveland
- Navy achievement medal for stepping into leading petty officer role as a junior enlisted.

Education

United States Navy | Electronics & Computer Programming
Dam Neck, VA

Summer 1985 – Fall 1986