

GAURAV INGOLE

Mechanical Engineer

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EMPLOYMENT DETAILS

NEXA Automotive Manufacturers Pvt. Ltd., SDM - Sales Development Manager & Internal Trainer	Nov 2024 - Dec 2024
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Led a multi-functional team of diverse cultures to ensure the successful delivery of the aims of the business and determine future priorities. The responsibilities are mentioned briefly below:

- Conduct comprehensive training programs for sales executives and team leaders, improving performance by ensuring in-depth product knowledge.
- Deliver professional presentations on newly launched cars, highlighting their features and benefits to enhance product understanding.
- Develop training modules, workshops, and guides tailored to the needs of new and experienced team members.
- Monitor team performance post-training to measure improvement and identify areas for further growth.

Sales Executive

July 2024 - Nov 2024

- Executing promotional activities by coordinating with the Sales Manager & then reporting to him.
- Generating leads from the field & successfully converting them into sales to achieve the target.

Kizora Software Pvt. Ltd.	Trainee Engineer	Sept. 2023 - July 2024
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Frontend Development:

- Gained hands-on experience in **JavaScript** and **React JS**, focusing on designing responsive and intuitive **UI components**.
- Developed **client and super admin management systems**, ensuring seamless communication and robust functionality.
- Improved project code structure and reliability by leveraging React with JavaScript for efficient development.
- Enhanced codebase reliability through well-structured and modular code design.

Project Management:

- Utilized **Jira** for task tracking and managing workflows in an **Agile environment**, ensuring timely project delivery.
- Participated in **daily stand-ups** and sprint planning to align with project goals and client requirements.
- Continuously improved technical knowledge through research and practical application in software development.
- Demonstrated a commitment to learning by staying updated with the latest trends in **ReactJS development**.

Live Project Experience:

- Worked on live projects requiring the creation of responsive UI components using advanced JavaScript techniques and React libraries.
- Ensured cross-platform compatibility and optimized user interfaces for diverse devices and resolutions.
- Contributed to the development of the **Client and Super Admin Management System**, enhancing user management efficiency and operational oversight.
- Designed and implemented a system with robust features using React JS, ensuring modular and maintainable code architecture.

Frontend Development Expertise:

- Designed and developed **responsive UI components** using **HTML, CSS, Bootstrap**, and media queries to ensure an optimal user experience across devices.
- Built and maintained stable, reusable frontend components using **React JS**, including **Class and Function Components**.
- Integrated APIs to facilitate seamless communication between frontend and backend systems.
- Implemented **state management** with **React Hooks**, optimizing application performance and efficiency.

Project Management:

- Led the development of an **Attendance and Monitoring Management System**, improving organizational productivity.
- Developed clone websites for platforms such as **Amazon, CCD, and Usability Hub**, ensuring accurate replication of functionality and UI design.

Training and Team Leadership:

- Conducted training sessions for new trainees and students on **IT technologies, UI development, and React JS**, enabling them to gain hands-on experience.
- Delivered **presentations** on web development and modern IT technologies to students and junior developers.
- Organized and led **daily meetings** to review trainee performance, assign tasks, and provide constructive feedback.
- Acted as a **Team Lead**, guiding team members and trainees on project implementation and development best practices.
- Played a key role in promoting IT training courses **MERN Stack development**.
- Effectively convinced students and professionals to enroll in training programs by highlighting course benefits and career prospects.

Agile Practices and Project Management:

- Collaborated in **Agile Scrum teams**, participating in **daily stand-ups** and **sprint planning** sessions.
- Used **Trello** for efficient task tracking and **GitHub** for version control to ensure project transparency and versioning accuracy.

Client Management:

- Managed **outsourcing projects**, transforming client leads into successful deals by understanding their requirements and proposing tailored solutions.
- Interacted with small business clients to deliver customized solutions and maintain professional relationships.

- Interacted with customers to advise on **vehicle servicing**, ensuring satisfaction and trust in after-sales services.
- Guided customers on **maintenance schedules** and service options tailored to their vehicle's needs.
- Learned and contributed to **workshop management processes**, enhancing workflow efficiency.
- Supported the coordination of service teams to ensure timely and quality service delivery.

ACHIEVEMENTS

- Road Safety Patrol (RSP) Nagpur Police Commissionerate
- SPARK 2022 Conference (03/2022) Presented paper on Electric Go-Kart Design
- Design of Electric Go-Kart (01/2022) Published in: International Journal for Research in Applied Science & Engineering Technology (IJRASET) DOI: 10.22214 | Paper ID: IJRASET39921 | Volume: 10, Issue 1

EDUCATION

Bachelor of Engineering (B.E.) - Mechanical Engineering
KDK College of Engineering, RTM Nagpur University 2022, Nagpur, India CGPA: 9.5

Diploma in Mechanical Engineering
Maharashtra State Board of Technical Education (MSBTE) 2019, Nagpur, India CGPA: 6.0

SKILLS

Technical Skills

AutoCAD, CREO Parametric, HTML, CSS, JavaScript, React JS, Bootstrap, Manufacturing Processes, Project Management, Analytical Thinking.

Soft Skills

Creativity & Innovation, Decision Making, Time Management, Teamwork, Problem-Solving, Attention to Detail, Team Collaboration, Project Management (Leadership).

PROJECTS

Electric Go-Kart: Design and Development

- Designed and analyzed steering knuckles and chassis using SOLIDWORKS.
- Performed stress analysis in ANSYS to optimize chassis strength and flexibility.
- Integrated Ackerman steering system to enhance stability and handling.
- Developed braking systems using hydraulic disc brakes for better safety.
- Researched and configured BLDC motors and lithium-ion batteries for efficiency.

Industrial Case Study - Sharma Engineering Works

- Analyzed operations and production processes at a small manufacturing unit.
- Identified inefficiencies and suggested process improvements for higher productivity.
- Learned MIG welding, hydraulic press operations, and lathe machining techniques.

TRAINING ATTENDED

- Frontend Development (React & MERN Stack) - AnkHub Technology Services
- C Programming Certification
- WordPress Certification

Add: 143, Bajrang Nagar Manewada Road Nagpur, Maharashtra, India 440027

Preferred Location: Anywhere in India

References: Available on Request