

**PURCHASE AWARD DESCRIPTION**

The Department of Agriculture (USDA) purchased salmon products as indicated below for distribution to the child nutrition and other related domestic food assistance programs for Fiscal Year 2015.

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The purchase is the result of offers received in response to Solicitation No. 2000002969 dated October 17, 2014.

The material was purchased on an f.o.b. destination basis. Deliveries are to be made from January 1, 2015 to August 31, 2015.

A total of 3,240 cases of canned salmon were not awarded due to vendor constraints.

Further information can be obtained from the Commodity Procurement Staff, Agricultural Marketing Service, USDA, Room 3522 South Building, Washington, DC 20250, telephone (202) 720 4517 or the website at <http://www.ams.usda.gov/commoditypurchasing>.

Number of Offers/Quotes(Vendor Responses) received: 3

**PURCHASE SUMMARY**

| Material                      | Total Qty UOM         | Price Range           | Total Dollars          |
|-------------------------------|-----------------------|-----------------------|------------------------|
| K SALMON PINK CAN-24/14.75 OZ | 40,000.000 CS         | \$44.6600 - \$48.2590 | \$ 1,843,862.40        |
| SALMON PINK CAN-24/14.75 OZ   | 84,800.000 CS         | \$43.7900 - \$49.0360 | \$ 3,956,056.00        |
| <b>TOTAL</b>                  | <b>124,800.000 CS</b> |                       | <b>\$ 5,799,918.40</b> |

**PURCHASE DETAILS**

| Contractor/<br>Contract Number                                                         | Material | Plant<br>Location | Bid Inv.<br>Item | Destination | Quantity UOM | Price |
|----------------------------------------------------------------------------------------|----------|-------------------|------------------|-------------|--------------|-------|
| <b>ICICLE SEAFOODS, INC</b><br><b>4019 21ST AVE W</b><br><b>SEATTLE, WA 98199-1251</b> |          |                   |                  |             |              |       |

AG-3J14-P-15-0018  
4100007672

PETERSBURG, AK

**SALMON PINK CAN-24/14.75 OZ**

|     |                 |              |    |         |
|-----|-----------------|--------------|----|---------|
| 630 | DENVER, CO      | 1,600.000 CS | \$ | 47.2760 |
| 710 | CHICAGO, IL     | 1,600.000 CS | \$ | 46.4910 |
| 820 | NEW ORLEANS, LA | 1,600.000 CS | \$ | 47.6380 |
| 900 | JACKSON, MS     | 1,600.000 CS | \$ | 47.3690 |
| 900 | JACKSON, MS     | 1,600.000 CS | \$ | 47.3690 |
| 920 | BRENTWOOD, NY   | 1,600.000 CS | \$ | 47.7830 |
| 930 | BRENTWOOD, NY   | 1,600.000 CS | \$ | 47.7830 |
| 940 | BRENTWOOD, NY   | 1,600.000 CS | \$ | 47.7830 |
| 950 | BRENTWOOD, NY   | 1,600.000 CS | \$ | 47.7830 |
| 950 | BRENTWOOD, NY   | 1,600.000 CS | \$ | 47.7830 |

| Contractor/<br>Contract Number | Material | Plant<br>Location | Bid Inv.<br>Item              | Destination     | Quantity   | UOM   | Price   |
|--------------------------------|----------|-------------------|-------------------------------|-----------------|------------|-------|---------|
|                                |          |                   |                               | NY              |            |       |         |
|                                |          |                   | 1080                          | DALLAS, TX      | 880.000    | CS \$ | 48.2140 |
|                                |          |                   | 1090                          | HOUSTON, TX     | 720.000    | CS \$ | 48.2140 |
|                                |          |                   | 1150                          | LAREDO, TX      | 720.000    | CS \$ | 49.0360 |
|                                |          |                   | 1160                          | PHARR, TX       | 448.000    | CS \$ | 49.0360 |
|                                |          |                   | 1170                          | SAN ANTONIO, TX | 432.000    | CS \$ | 49.0360 |
|                                |          |                   | 1260                          | SPRINGFIELD, MO | 1,200.000  | CS \$ | 47.5360 |
|                                |          |                   | 1270                          | ST JOSEPH, MO   | 400.000    | CS \$ | 47.5360 |
|                                |          |                   | 1290                          | ATHENS, GA      | 533.000    | CS \$ | 48.0480 |
|                                |          |                   | 1300                          | AUGUSTA, GA     | 534.000    | CS \$ | 48.0480 |
|                                |          |                   | 1310                          | MACON, GA       | 533.000    | CS \$ | 48.0480 |
|                                |          |                   | 1330                          | BRIDGETON, MO   | 1,062.000  | CS \$ | 47.4420 |
|                                |          |                   | 1340                          | SIKESTON, MO    | 538.000    | CS \$ | 47.4420 |
|                                |          |                   | 1360                          | BRIDGETON, MO   | 1,060.000  | CS \$ | 47.7040 |
|                                |          |                   | 1370                          | KANSAS CITY, MO | 540.000    | CS \$ | 47.7040 |
|                                |          |                   | 1420                          | MODESTO, CA     | 800.000    | CS \$ | 46.1920 |
|                                |          |                   | 1430                          | SANTA ROSA, CA  | 800.000    | CS \$ | 46.1920 |
|                                |          |                   | 1450                          | COLUMBIA, MO    | 852.000    | CS \$ | 47.3590 |
|                                |          |                   | 1460                          | KANSAS CITY, MO | 748.000    | CS \$ | 47.3590 |
|                                |          |                   | 1480                          | MODESTO, CA     | 1,067.000  | CS \$ | 46.3140 |
|                                |          |                   | 1490                          | SANTA ROSA, CA  | 533.000    | CS \$ | 46.3140 |
|                                |          |                   | 1510                          | DETROIT, MI     | 1,200.000  | CS \$ | 47.6860 |
|                                |          |                   | 1520                          | OSSINEKE, MI    | 400.000    | CS \$ | 47.6860 |
|                                |          |                   | 1540                          | COLUMBUS, GA    | 533.000    | CS \$ | 48.5560 |
|                                |          |                   | 1550                          | SAVANNAH, GA    | 533.000    | CS \$ | 48.5560 |
|                                |          |                   | 1560                          | VALDOSTA, GA    | 534.000    | CS \$ | 48.5560 |
|                                |          |                   | <b>Subtotal</b>               |                 | 33,600.000 | CS    |         |
|                                |          |                   | K SALMON PINK CAN-24/14.75 OZ |                 |            |       |         |

| Contractor/<br>Contract Number                                                     | Material | Plant<br>Location                  | Bid Inv.<br>Item | Destination            | Quantity   | UOM   | Price        |
|------------------------------------------------------------------------------------|----------|------------------------------------|------------------|------------------------|------------|-------|--------------|
|                                                                                    |          |                                    | 200              | BRONX, NY              | 1,600.000  | CS \$ | 47.6480      |
|                                                                                    |          |                                    | 210              | BRONX, NY              | 1,600.000  | CS \$ | 47.6480      |
|                                                                                    |          |                                    | 300              | BETHEL<br>HEIGHTS, AR  | 525.000    | CS \$ | 48.2590      |
|                                                                                    |          |                                    | 310              | NORFORK, AR            | 525.000    | CS \$ | 48.2590      |
|                                                                                    |          |                                    | 320              | TEXARKANA,<br>AR       | 550.000    | CS \$ | 48.2590      |
|                                                                                    |          |                                    | 420              | ELIZABETH TO<br>WN, KY | 700.000    | CS \$ | 48.2110      |
|                                                                                    |          |                                    | 430              | LOUISVILLE,<br>KY      | 700.000    | CS \$ | 48.2110      |
|                                                                                    |          |                                    | 440              | MAYFIELD, KY           | 200.000    | CS \$ | 48.2110      |
|                                                                                    |          |                                    | 460              | FORT SMITH,<br>AR      | 450.000    | CS \$ | 47.9480      |
|                                                                                    |          |                                    | 470              | JONESBORO,<br>AR       | 900.000    | CS \$ | 47.9480      |
|                                                                                    |          |                                    | 480              | RUSSELLVILLE<br>, AR   | 250.000    | CS \$ | 47.9480      |
|                                                                                    |          |                                    | 500              | EDGEWOOD,<br>KY        | 300.000    | CS \$ | 47.3670      |
|                                                                                    |          |                                    | 510              | LEXINGTON,<br>KY       | 1,300.000  | CS \$ | 47.3670      |
|                                                                                    |          |                                    | 530              | DENVER, CO             | 1,200.000  | CS \$ | 47.4330      |
|                                                                                    |          |                                    | 540              | PALISADE, CO           | 400.000    | CS \$ | 47.4330      |
|                                                                                    |          | <b>Subtotal</b>                    |                  |                        | 11,200.000 | CS    |              |
|                                                                                    |          | <b>Contract Total</b>              |                  |                        | 44,800.000 | CS \$ | 2,133,854.40 |
| <b>Contractor Total</b>                                                            |          |                                    |                  |                        | 44,800.000 | CS \$ | 2,133,854.40 |
| <b>OCEAN BEAUTY SEAFOODS<br/>LLC<br/>P.O. BOX 70739<br/>SEATTLE, WA 98127-1539</b> |          |                                    |                  |                        |            |       |              |
| <b>AG-3J14-P-15-0019                      CORDOVA, AK</b><br><b>4100007673</b>     |          |                                    |                  |                        |            |       |              |
|                                                                                    |          | <b>SALMON PINK CAN-24/14.75 OZ</b> |                  |                        |            |       |              |
|                                                                                    |          |                                    | 590              | GARDEN<br>GROVE, CA    | 1,600.000  | CS \$ | 43.8200      |
|                                                                                    |          |                                    | 610              | VERNON, CA             | 1,600.000  | CS \$ | 43.7900      |
|                                                                                    |          |                                    | 640              | DENVER, CO             | 1,600.000  | CS \$ | 45.0000      |
|                                                                                    |          |                                    | 760              | WINCHESTER,            | 1,600.000  | CS \$ | 45.0000      |

| Contractor/<br>Contract Number | Material                      | Plant<br>Location | Bid Inv.<br>Item | Destination              | Quantity   | UOM   | Price   |
|--------------------------------|-------------------------------|-------------------|------------------|--------------------------|------------|-------|---------|
|                                |                               |                   | 780              | KY<br>BATON<br>ROUGE, LA | 1,600.000  | CS \$ | 45.5600 |
|                                |                               |                   | 800              | DELHI, LA                | 1,600.000  | CS \$ | 45.1600 |
|                                |                               |                   | 860              | DETROIT, MI              | 1,600.000  | CS \$ | 44.8000 |
|                                |                               |                   | 860              | DETROIT, MI              | 1,600.000  | CS \$ | 44.8000 |
|                                |                               |                   | 860              | DETROIT, MI              | 1,600.000  | CS \$ | 44.8000 |
|                                |                               |                   | 960              | BRENTWOOD,<br>NY         | 1,600.000  | CS \$ | 45.3600 |
|                                |                               |                   | 970              | BRENTWOOD,<br>NY         | 1,600.000  | CS \$ | 45.3600 |
|                                |                               |                   | 980              | BRENTWOOD,<br>NY         | 1,600.000  | CS \$ | 45.3600 |
|                                |                               |                   | 990              | BRENTWOOD,<br>NY         | 1,600.000  | CS \$ | 45.3600 |
|                                |                               |                   | 1040             | GREENVILLE,<br>SC        | 1,600.000  | CS \$ | 45.0600 |
|                                |                               |                   | 1110             | BENTON<br>HARBOR, MI     | 400.000    | CS \$ | 46.0600 |
|                                |                               |                   | 1120             | DETROIT, MI              | 400.000    | CS \$ | 46.0600 |
|                                |                               |                   | 1130             | VULCAN, MI               | 800.000    | CS \$ | 46.0600 |
|                                |                               |                   | 1190             | SAN DIEGO,<br>CA         | 533.000    | CS \$ | 44.3500 |
|                                |                               |                   | 1200             | VERNON, CA               | 1,067.000  | CS \$ | 44.3500 |
|                                |                               |                   | 1220             | LAREDO, TX               | 720.000    | CS \$ | 45.8100 |
|                                |                               |                   | 1230             | PHARR, TX                | 448.000    | CS \$ | 45.8100 |
|                                |                               |                   | 1240             | SAN<br>ANTONIO, TX       | 432.000    | CS \$ | 45.8100 |
|                                |                               |                   | 1390             | DALLAS, TX               | 880.000    | CS \$ | 46.1300 |
|                                |                               |                   | 1400             | HOUSTON, TX              | 720.000    | CS \$ | 46.1300 |
|                                |                               | <b>Subtotal</b>   |                  |                          | 28,800.000 | CS    |         |
|                                | K SALMON PINK CAN-24/14.75 OZ |                   |                  |                          |            |       |         |
|                                |                               |                   | 50               | LITTLE ROCK,<br>AR       | 1,600.000  | CS \$ | 44.7500 |
|                                |                               |                   | 70               | LITTLE ROCK,<br>AR       | 1,600.000  | CS \$ | 44.7500 |
|                                |                               |                   | 90               | VAN BUREN,<br>AR         | 1,600.000  | CS \$ | 45.0800 |
|                                |                               |                   | 100              | VAN BUREN,<br>AR         | 1,600.000  | CS \$ | 45.0800 |
|                                |                               |                   | 120              | DENVER, CO               | 1,600.000  | CS \$ | 45.0000 |
|                                |                               |                   | 140              | BALTIMORE,               | 1,600.000  | CS \$ | 44.9000 |

| Contractor/<br>Contract Number                                                 | Material                    | Plant<br>Location | Bid Inv.<br>Item | Destination           | Quantity   | UOM   | Price        |
|--------------------------------------------------------------------------------|-----------------------------|-------------------|------------------|-----------------------|------------|-------|--------------|
|                                                                                |                             |                   |                  | MD                    |            |       |              |
|                                                                                |                             |                   | 160              | WARREN, MI            | 1,600.000  | CS \$ | 44.6600      |
|                                                                                |                             |                   | 180              | JACKSON, MS           | 1,600.000  | CS \$ | 44.9600      |
|                                                                                |                             |                   | 220              | BRONX, NY             | 1,600.000  | CS \$ | 45.2300      |
|                                                                                |                             |                   | 230              | BRONX, NY             | 1,600.000  | CS \$ | 45.2300      |
|                                                                                |                             |                   | 240              | BRONX, NY             | 1,600.000  | CS \$ | 45.2300      |
|                                                                                |                             |                   | 250              | BRONX, NY             | 1,600.000  | CS \$ | 45.2300      |
|                                                                                |                             |                   | 270              | DALLAS, TX            | 1,600.000  | CS \$ | 44.8800      |
|                                                                                |                             |                   | 280              | DALLAS, TX            | 1,600.000  | CS \$ | 44.8800      |
|                                                                                |                             |                   | 340              | BETHEL<br>HEIGHTS, AR | 525.000    | CS \$ | 46.5000      |
|                                                                                |                             |                   | 350              | NORFORK, AR           | 525.000    | CS \$ | 46.5000      |
|                                                                                |                             |                   | 360              | TEXARKANA,<br>AR      | 550.000    | CS \$ | 46.5000      |
|                                                                                |                             |                   | 380              | FORT SMITH,<br>AR     | 450.000    | CS \$ | 46.5000      |
|                                                                                |                             |                   | 390              | JONESBORO,<br>AR      | 900.000    | CS \$ | 46.5000      |
|                                                                                |                             |                   | 400              | RUSSELLVILLE<br>, AR  | 250.000    | CS \$ | 46.5000      |
|                                                                                |                             | Subtotal          |                  |                       | 25,600.000 | CS    |              |
|                                                                                | Contract Total              |                   |                  |                       | 54,400.000 | CS \$ | 2,455,104.00 |
| Contractor Total                                                               |                             |                   |                  |                       | 54,400.000 | CS \$ | 2,455,104.00 |
| PETER PAN SEAFOODS,<br>INC.<br>2200 6TH AVE STE-1000<br>SEATTLE, WA 98121-1820 |                             |                   |                  |                       |            |       |              |
| AG-3J14-P-15-0020<br>4100007674                                                |                             | ASTORIA, OR       |                  |                       |            |       |              |
|                                                                                | SALMON PINK CAN-24/14.75 OZ |                   |                  |                       |            |       |              |
|                                                                                |                             |                   | 570              | GARDEN<br>GROVE, CA   | 1,600.000  | CS \$ | 46.6600      |
|                                                                                |                             |                   | 580              | GARDEN<br>GROVE, CA   | 1,600.000  | CS \$ | 46.6600      |
|                                                                                |                             |                   | 660              | ATLANTA, GA           | 1,600.000  | CS \$ | 47.5500      |
|                                                                                |                             |                   | 670              | ATLANTA, GA           | 1,600.000  | CS \$ | 47.5500      |
|                                                                                |                             |                   | 690              | Nampa, ID             | 1,600.000  | CS \$ | 46.9200      |
|                                                                                |                             |                   | 720              | CHICAGO, IL           | 1,600.000  | CS \$ | 47.0200      |

| Contractor/<br>Contract Number | Material                      | Plant<br>Location | Bid Inv.<br>Item | Destination        | Quantity   | UOM   | Price        |
|--------------------------------|-------------------------------|-------------------|------------------|--------------------|------------|-------|--------------|
|                                |                               |                   | 740              | LOUISVILLE,<br>KY  | 1,600.000  | CS \$ | 47.4100      |
|                                |                               |                   | 840              | DETROIT, MI        | 1,600.000  | CS \$ | 47.5500      |
|                                |                               |                   | 840              | DETROIT, MI        | 1,600.000  | CS \$ | 47.5500      |
|                                |                               |                   | 850              | DETROIT, MI        | 1,600.000  | CS \$ | 47.5500      |
|                                |                               |                   | 850              | DETROIT, MI        | 1,600.000  | CS \$ | 47.5500      |
|                                |                               |                   | 880              | Kansas City,<br>MO | 1,600.000  | CS \$ | 47.1700      |
|                                |                               |                   | 1030             | GREENVILLE,<br>SC  | 1,600.000  | CS \$ | 47.4900      |
|                                |                               |                   | 1060             | MILWAUKEE,<br>WI   | 1,600.000  | CS \$ | 47.1800      |
|                                |                               | Subtotal          |                  |                    | 22,400.000 | CS    |              |
|                                | K SALMON PINK CAN-24/14.75 OZ |                   |                  |                    |            |       |              |
|                                |                               |                   | 40               | LITTLE ROCK,<br>AR | 1,600.000  | CS \$ | 47.5200      |
|                                |                               |                   | 60               | LITTLE ROCK,<br>AR | 1,600.000  | CS \$ | 47.5200      |
|                                |                               | Subtotal          |                  |                    | 3,200.000  | CS    |              |
|                                | Contract Total                |                   |                  |                    | 25,600.000 | CS \$ | 1,210,960.00 |
| Contractor Total               |                               |                   |                  |                    | 25,600.000 | CS \$ | 1,210,960.00 |